**Risk Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.





AMC Rating: AM2- by JCR-VIS

A wholly owned subsidiary of NIB Bank Ltd.



# July 2014

#### **Economic Review**

Headline inflation (CPI) clocked in at 7.88% Y/Y for the month of Jul'14 against 8.22% Y/Y recorded for the month of Jun'14. On a sequential basis, CPI recorded a growth of 1.70% M/M during Jul'14 (up 0.61% M/M during Jun'14), which was primarily driven by comparatively higher prices of perishable food items due to Ramazan, quarterly revision of the housing index and transport inflation due to new vehicle taxes implemented through the budget. That said, core inflation measured by non-food non-energy (NFNE) and also by 20% weighted trimmed mean CPI (Core Trimmed) has recorded an increase of 1.1% M/M and 0.8% M/M, respectively, in Jul'14. Going forward, risks to CPI exist via fiscal adjustments to raise revenue through the phasing out of power subsidies (subsequent higher domestic gas and electricity prices). The external profile of Pakistan received a vote of confidence from Moody's Investor Service in the form of revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative. While current account (CA) has posted a deficit of USD 2.9bn (up 17% Y/Y), balance of payment (BoP) has encouragingly posted a surplus of USD 3.8bn during Fy14 versus a deficit of USD 1.9bn during the same time last year. The government needs to streamline energy supply and focus on reviving FDI to unlock growth in the economy, in our view.

#### Money Market Review.

During the period under review, SBP conducted two T-bill auctions with a cumulative target of PKR 225bn against maturity of PKR190.1bn. Cumulative participation in the auction was PKR254.6bn and the amount accepted was PKR253.6bn (both amounts excluding non-competitive bids). SBP conducted a PIB auction on July 17th, 2014. Against a target of PKR100bn, participation of PKR77bn (face value) was witnessed while the government accepted an amount of PKR58.2bn (not including non-competitive bids). As this was a fresh issue offering relatively attractive yields to market participants, participation in the 3year PIBs attracted 63.2% of the entire participation. The cut-off yields were 12.3834% for the 3 years tenor (face value PKR 33.1bn), followed by 12.8015% in the 5 years tenor (face value PKR 10.4bn), 13.2002% in the 10 years tenor (face value PKR 12.7bn) and 13.1125% in the 20 years tenor (face value PKR 2bn).

#### **Equity Market Review**

The KSE100 Index gained 2.23% in Jul'14 (vs. a decline of 0.29% in Jun'14) with average volumes clocking at 112mn shares in Jul'14, down 43% M/M as investor participation remained low during the first half of the month. However, relatively healthy foreign buying (USD 68mn in Jul'14, down 4% M/M) and revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative countered political noise and subdued volumes during Ramazan. This took Cy14TD gains to 20% (eclipsing Cy14TD returns posted by most markets). Going forward, developments on the political front and upcoming corporate results would be keenly followed by market participants. That being said, while the KSE100 Index remains relatively cheap on fundamentals, the market may exhibit range trading behavior arising from political noise. We also flag 1) Political consensus to end the current impasse, 2) Momentum in foreign inflows, and 2) Strong corporate results as key re-rating triggers for the index.

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## **PICIC CASH FUND (PICIC-CF)**

# July 2014

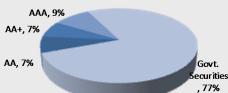
#### **Investment Objective:**

To provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund aims to maximize returns through efficient utilization of investment and liquidity management tools.

Fund Information		Maturity
Fund Type	Open-end	Weighted A
Category	Money Market Fund	Asset All
Launch Date	December 14 <sup>th</sup> 2010	(% of Total A
Net Assets (Jul 28 <sup>th</sup> )	PKR 4,361 million	Cash
NAV per Unit (Jul 28 <sup>th</sup> )	PKR 100.9375	T-Bills
Trustee	CDC	Placements
Auditor	A.F. Ferguson & Co.	Banks and D Others inclu
Benchmark	Average of 3M AA	receivables
	Rated Bank Deposit	Total
Dealing Days	Monday - Friday	
Cut off time	4:00 pm (Mon to Fri)	Asset Qu
Pricing Mechanism	Backward	
Management Fee	1.00% per annum	
AMC Rating	AM2- (JCR-VIS)	AAA, 9% AA+, 7%
Fund Stability Rating	AA(f) (JCR-VIS)	
Front - end Load	Class C: Nil	AA, 7%
	Class D: 1% of NAV	
Min. Subscription	PKR 5,000	
Fund Manager	Tauqir Shamshad	
Listing	ISE	Investmer
Leverage	Nil	Mir Adil Ras
Risk Profile	Low	Suleman Ch
		Khashe Lod

Maturity Profile	Jul '14			
Weighted Average Matur	6	64 Days		
Asset Allocation (% of Total Assets)	Ju	l '14	Jun '14	
Cash		1	4	
T-Bills		77	51	
Placements with Banks and DFIs		22	45	
Others including receivables		0	0	
Total	-	100	100	

#### Asset Quality (% of Total Assets)



#### Investment Committee Members

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Khashe Lodhi, Chief Investment Officer
Tauqir Shamshad, Head of Fixed Income
Umer Pervez, Head of Research

#### **Fund Strategy**

During the month, the Fund size increased to PKR 4,361mn from PKR 4,288mn in Jun'14. The Fund earned an annualized return of 8.68% for the month, comfortably outperforming the benchmark. The fund increased its exposure in T-bills as the placements matured. The overall weighted average maturity decreased to 64 days from 67 days in June'14. Going forward, the fund intends to maintain weighted average duration on higher side in view of relatively lower inflationary expectations during 2HCY14.

Key Rates	Jul '14
KIBOR (1M)*	9.70%
KIBOR (3M)*	9.92%
KIBOR (6M)*	9.92%
Latest T-Bill Cut-Off (3M)	9.96%
Latest T-Bill Cut-Off (6M)	9.98%
Discount Rate	10.00%
CPI Inflation Y/Y	7.88%

#### **Performance Annualized**

	PICIC CF	3M Deposit
Inception to date	11.33%	8.34%
FY-15 to date	8.65%	7.75%
FY-14	8.37%	7.16%
FY-13	9.08%	7.59%
FY-12	10.28%	9.40%
FY-11	11.68%	9.39%
Trailing 12M	8.48%	7.24%

#### PICIC Cash Fund Returns Comparison Versus Benchmark

Month	Aug-13	Sept-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Fund Returns	7.20%	7.29%	8.27%	7.27%	8.37%	8.66%	8.30%	8.34%	8.65%	8.61%	8.61%	8.68%
Ave. of 3M Bank Deposit (AA Rated)	6.85%	6.85%	6.93%	7.08%	7.20%	7.37%	7.37%	7.37%	7.37%	7.37%	7.37%	7.75%

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

\*Average for the period/\*\*From 14<sup>th</sup> December 2010

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

The scheme has maintained provisions against WWF liability to the tune of Rs 15,123,839 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3500/ 4.56% (YTD). For details, investors are advised to read the Note 7 of the latest financial statements of the scheme.



## **PICIC INCOME FUND (PICIC-IF)**

#### **Investment Objective:**

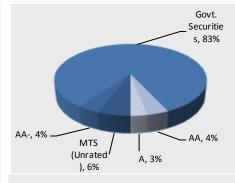
To provide competitive returns to its investors through active investments in a blend of short, medium and long term debt instruments. The Fund aims to preserve capital while maximizing returns through efficient utilization of investment and liquidity management tools.

#### **Basic Fund Information**

Fund Type	Open-end
Category	Income Fund
Launch Date	July 24 <sup>th</sup> 2010
Net Assets (Jul 28 <sup>th.</sup> )	PKR 2,255 million
NAV per Unit (Jul 28 <sup>th.</sup> )	PKR 100.9790
Trustee	CDC
Auditor	A.F. Ferguson & Co.
Benchmark	Average of 6M KIBOR
Dealing Days	Monday - Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Forward
Management Fee	1.25% per annum
AMC Rating	AM2- (JCR-VIS)
Fund Stability Rating	A+(f) (JCR-VIS)
Front-end Load	Class D: 1.25% of NAV
Min. Subscription	PKR 5,000
Listing	ISE
Leverage	Nil
Risk Profile	Low to medium
Fund Manager	Tauqir Shamshad

Maturity Profile	Jul '14				
Weighted Average Matu	rity	541 Days			
Asset Allocation (% of Total Assets)	Jul '	14	Jun '1	4	
Cash	3		5		
T-Bills	25		10		
Placements with Banks and DFIs	4		15		
PIBs	58		54		
Sukuks	:	3	0		
MTS		6	13		
Others		1			
Total	10	0	100		

Asset Quality (% of Total Assets)



#### **Investment Committee Members**

Mir Adil Rashid, Chief Executive Officer Suleman Chhagla, Chief Operating Officer Khashe Lodhi, Chief Investment Officer Tauqir Shamshad, Head of Fixed Income Umer Pervez, Head of Research

#### Fund Strategy

During the month, the Fund size decreased marginally to PKR 2,255mn from PKR 2,437mn in Jun'14. The Fund made an annualized return of 10.15% during the month. The Fund's weighted average maturity increased to 541 days against 516 days in Jun'14. Going forward, the fund intends to keep moderate duration levels while providing competitive returns to its investors in view of relatively softer inflation in the second half Cy14.

Key Rates	Jul '14
KIBOR (1M)*	9.70%
KIBOR (3M)*	9.92%
KIBOR (6M)*	9.92%
Latest T-Bill Cut-Off (3M)	9.96%
Latest T-Bill Cut-Off (6M)	9.98%
Latest T-Bill Cut-Off (12M)	9.99%
Discount Rate	10.00%
PIB Cut-Off (10Yr)	13.20%
CPI Inflation Y/Y	7.88%

#### **Performance Annualized**

	PICIC IF	6M KIBOR
Inception to date	12.19%	11.12%
FY-15 to date	10.15%	9.92%
FY-14	8.78%	9.57%
FY-13	9.52%	9.67%
FY-12	11.82%	12.13%
FY-11	11.66%	13.53%
Trailing 12M	9.02%	9.66%

#### **PICIC Income Fund Returns Comparison**

Month	Aug-13	Sept-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Fund Returns	7.65%	7.06%	9.92%	7.44%	8.46%	9.17%	8.67%	15.91%	16.01%	-4.19%	7.65%	10.15%
Ave. 6M KIBOR	8.87%	9.03%	9.30%	9.53%	9.88%	9.89%	9.90%	9.86%	9.93%	9.92%	9.92%	9.92%

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis.

#### \* AVERAGE FOR THE PERIOD/\*\* FROM 24<sup>TH</sup> JULY 2010

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

The scheme has maintained provisions against WWF liability to the tune of Rs 11,973,196, if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.5361 / 6.97% (YTD). For details, investors are advised to read the Note 6 of the latest financial statements of the scheme.



### PICIC ISLAMIC INCOME FUND (PICIC-IIF)

#### **Investment Objective:**

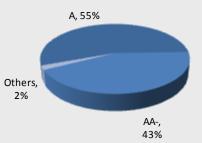
To provide competitive risk adjusted returns to its investors by investing in a diversified portfolio of long, medium and short term Shariah compliant debt instruments while taking in to account liquidity considerations.

Fund Type	Open-end	Weighte
Category	Islamic Income Fund	
Launch Date	May 29 <sup>th</sup> 2014	Asset A
Net Assets (Jul 28 <sup>th</sup> )	PKR 548 million	(% of Tota
NAV per Unit (Jul 28 <sup>th</sup> )	PKR 100.5941	Cash
Trustee	CDC	GoP Ijaral
Auditor	BDO Ebrahim & Co.	Placemen
Benchmark	Avg. of 6M profit rate	Banks and
	of 3 Islamic Banks or Islamic windows of Conventional Banks	GOP Guar kuks
	having rating A and	Sukuks
	above	Others
Dealing Days	Monday - Friday	Total
Cut off time	4:00 pm (Mon to Fri)	Asset (
Pricing Mechanism	Forward	
Management Fee	10% of Gross Earnings subject to minimum fee of 0.50% and maxi- mum fee of 1.50% of the average daily net assets***	
AMC Rating	AM2- (JCR-VIS)	Others,
Fund Stability Rating	A(f) (JCR-VIS)	2%
Front - end Load	Class B: 0% to 1.50%	
Min. Subscription	PKR 5,000	
Listing	ISE	Investm
Leverage	Nil	
Risk Profile	Low to medium	Mir Adil
Fund Manager	Tauqir Shamshad	Suleman Khashe L
Shariah Advisor	Fortune Islamic	Taugir Sh
	<b>C</b> .	i aaqii Ji

Services

Maturity Profile	Jul '14			
Weighted Average Matu	31 Day			
Asset Allocation (% of Total Assets)	Jul	'14	Jun '14	
Cash		12	42	
GoP Ijarah Sukuks		0	0	
Placements with Banks and DFIs		79	57	
GOP Guaranteed Su- kuks		0	0	
Sukuks		7	0	
Others		2	1	
Total	1	00	100	

Asset Quality (% of Total Assets)



#### nvestment Committee Members

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Khashe Lodhi, Chief Investment Officer
Tauqir Shamshad, Head of Fixed Income
Umer Pervez, Head of Research

#### **Fund Strategy**

During the month of July, redemptions reduced the size of the Fund by 28.83% to PKR 548mn against PKR 770mn in June 2014. The Fund manager managed to payoff the liability, while managing to investment in Corporate Sukuks. Going forward the Fund will look out for shariah Compliant investment avenues in order to augment its return.

Key Rates	Jul '14
KIBOR (1M)*	9.70%
KIBOR (3M)*	9.92%
KIBOR (6M)*	9.92%
Discount Rate	10.00%
CPI Inflation Y/Y	7.88%

### Performance Annualized

	PICIC IIF	Benchmark
Inception to date	8.26%	6.49%
FY-15 to date	7.37%	6.48%
FY-14	8.95%	6.49%
Trailing Return	8.26%-	6.49%

#### **PICIC Islamic Income Fund Returns Comparison Versus Benchmark**

Month	May-14	Jun-14	Jul-14				
Fund Returns ****	14.71%	8.57%	7.37%				
Benchmark	6.49%	6.49%	6.48%				

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

\* AVERAGE FOR THE PERIOD/\*\* FROM 29<sup>TH</sup> MAY 2014

\*\*\*MANAGEMENT FEE IS WAIVED FROM MAY 29, 2014 TILL JUNE 30, 2014 /\*\*\*\*INCLUDING TWO DAY IPO RETURN (27TH & 28TH MAY'14) The scheme has maintained provisions against WWF liability to the tune of Rs 238,637 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.0438 / 0.57% (YTD).

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

# July 2014

Mutual Fund Association of Pakistan (MUFAP) Recommended Format



### **PICIC STOCK FUND (PICIC-SF)**

# Jul 2014

#### **Investment Objective:**

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

Fund Information		Asset Alloc (% of Total A		Jul '14	Jun '14	•	iity Sector ak Down		Jul '14	Jun '14	
		Cash		4	9	(% (	of Total Ass	et)			
Fund Type	Open-end	Equity		96	87	Oil 8	k Gas		27	24	
Category Launch Date	Equity Fund September 27, 2011	Others includir Receivables	ng	-	4	Pha Tech	rma and Bio		19	23	
Net Assets (Jul 28 <sup>th</sup> )	Rs. 449 million	Total		100	100	Com	imercial Ban	ks	17	17	
NAV per Unit	Rs. 113.7637				(% of	Cons	st. & Mat. (Ce	m.)	14	5	
Trustee	CDC	•	Holdings	5	Total As-	Non	Life Insuran	ce	9	7	
Auditor	A.F. Ferguson & Co.	(as of Jul '14)			set)	Others			10	11	
Benchmark	KSE-100 Index	Abbott Laborate	ories (Pak	)	9	Tota	ıl		96	87	
Management Fee	3% per annum	Lucky Cement Ltd			8	<b>F</b>	ad Daufauu			uto (9/)	
Min. Subscription	PKR 5,000	,				Fund Performance		e Absolute (%)			
Front End Load	3%	Ferozsons Labo	ratories L	d	8			PICIC	CE	KSE100	
Pricing Mechanism	Forward	National Bank o	of Pakistan	I	7			FICIC	. эг	KJEIOO	
Dealing Day	Monday - Friday	Pakistan State C	Dil Compa	ny	6	Inception to date		140.	55	162.89	
Cut Off Timing	4:00 pm (Mon to Fri)	Pakistan Oilfield	ls Ltd		6	FV 1F	to date	1.3	1	2.23	
AMC Rating	AM2- (JCR-VIS)					F1-15	to date	1.5	T	2.23	
Listing	ISE	Adamjee Insura	nce Co Lto	נ	6	FY-14		41.9	93	41.16	
Leverage	Nil	Cherat Cement	Company		6	FY-13		48.1	0	52.20	
Risk	Moderate to high	Attock Petroleum Ltd			5	F1-13		40.1	10	52.20	
Fund Manager	Adeel Abdul Wahab	Engro Foods Limited			4	FY-12		13.0	)3	10.45	
Fund Performance Actual (%)		FYTD	1 M	onth	3 Mon	th	6 Mont	h	Traili	ng 12M	
PICIC Stock Fund		1.31	1.	31	3.36		11.94		2	8.63	
Benchmark (KSE 100 Index)		2.23	2.	23	4.85		13.18		3	0.03	

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

Investment Committee Members Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer Suleman Chhagla, Chief Operating Officer Umer Pervez, Head of Research Adeel Abdul Wahab, Fund Manager

#### **Fund Strategy**

The NAV of PICIC-SF increased by 1.31% during Jul'14, underperforming the benchmark by 0.92%. The KSE100 Index gained 2.23% in Jul'14 (vs. a decline of 0.29% in Jun'14) with average volumes clocking at 112mn shares in Jul'14, down 43% M/M as investor participation remained low during the first half of the month. However, relatively healthy foreign buying (USD 68mn in Jul'14, down 4% M/M) and revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative countered political noise and subdued volumes during Ramazan. That being said, while the KSE100 Index remains relatively cheap on fundamentals, the market may exhibit range trading behavior arising from political noise. We also flag 1) Political consensus to end the current impasse, 2) Momentum in foreign inflows, and 2) Strong corporate results as key re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile, along with ensuring adequate levels of cash in order to meet the redemptions.

The scheme has maintained provisions against WWF liability to the tune of Rs 4,458,418 if the same were not made the NAV per unit/return of the scheme would be higher by Re 1.1288 / 1.01% (YTD). For details, investors are advised to read the Note 6 of the latest financial statements of the scheme.

#### Mutual Fund Association of Pakistan (MUFAP) Recommended Format



### PICIC ISLAMIC STOCK FUND (PICIC-ISF)

# Jul 2014

#### **Investment Objective:**

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

Fund Information		Asset Alloc (% of Total A		Jul '14	Jun '14	Equity Sector Break Down		Jul '14	Jun '14
Fund Type	Open-end	Cash	33EL)	3	2	(% of Total Asse	t)	Jul 14	Juli 14
Category	Islamic Equity Fund			-	_				
Launch Date	May 29, 2014	Equity		95	95	Oil & Gas		28	28
Net Assets (Jul 28 <sup>th</sup> )	Rs. 159 million	Others includir Receivables	ng	2	3	Const. & Mat. (Cen	n.)	19	9
NAV per Unit	Rs. 103.1990	Total		100	100	Pharma & Bio Teo	h	15	20
Trustee	CDC	TOLAI		100		Chemicals		8	11
Auditor	BDO Ebrahim & Co	Тор	Holding	s	(% of	Automobile & Par	tc	6	7
Benchmark	KMI-30 Index	•	of Jul '14)		Total Asset)		13		
Management Fee	3% per annum				Asselj	Others		19	20
Min. Subscription	PKR 5,000(Growth units)	Lucky Cement L	.td		7	Total		95	95
Front End Load	3%	Pakistan Oilfields Ltd			7				
Pricing Mechanism	Forward	Charat Comant	Cherat Cement Company			Fund Perform	e Absolute (%)		
Dealing Day	Monday - Friday	Cherat Cement	Company	/	7				
Cut Off Timing	4:00 pm (Mon to Fri)	Pakistan State C	Dil Compa	any	7	PI		CIC ISF	КМІ30
AMC Rating	AM2- (JCR-VIS)	Pak Suzuki Mot	or Compa	any	6	Inception to date		. 45	4.02
Listing	ISE (in process)	Ferozsons Labo	ratories L	td	6			3.15	4.83
Leverage	Nil				C				
Risk	Moderate to high	Attock Petroleu	im Lta		6	FY-15 to date		2.30	2.72
Fund Manager	Adeel Abdul Wahab	Nishat Mills Ltd			5				
Shariah Advisor	Fortune Islamic Services	Abbott Laborat	Abbott Laboratories (Pak)		5	FY-14 ( May 29'14 to Jun 30'14	C	).84	2.06
		GlaxoSmithKlin	e Pakistar	า	4	to jun 30 14			
Fund Performance Actual (%)		FYTD	1 M	onth	3 Mon	th 6 Month		Trailin	ng 12M
PICIC Islamic Stock Fund	PICIC Islamic Stock Fund		2.30 2.30		-	-			
Benchmark (KMI 30 Index)		2.72	2.	72	-	-			

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

Investment Committee Members Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer Suleman Chhagla, Chief Operating Officer Umer Pervez, Head of Research Adeel Abdul Wahab, Fund Manager

#### Fund Strategy

The NAV of PICIC-ISF increased by 2.3% during Jul'14, underperforming the benchmark KMI30 by 0.42%. The KMI30 Index gained 2.72% in Jul'14 with subdued average volumes of 39.36mn shares, down 37% M/M. This took Cy14TD gains to 15%. However, relatively healthy foreign buying and revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative countered political noise and subdued volumes during Ramazan. That being said, while the Index remains relatively cheap on fundamentals, the market may exhibit range trading behavior arising from political noise. We also flag 1) Political consensus to end the current impasse, 2) Momentum in foreign inflows, and 2) Strong corporate results as key re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile, along with ensuring adequate levels of cash in order to meet the redemptions.

The scheme has maintained provisions against WWF liability to the tune of Rs 40,480 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.0263 / 0.03% (YTD).

#### Mutual Fund Association of Pakistan (MUFAP) Recommended Format



### **PICIC ENERGY FUND (PEF)**

#### **Investment Objective:**

The fund objective is to invest in securities defined in the energy sector to provide investors access to high quality blue chip stocks in the Energy sector.

Fund Information		Asset Allocat		14	Jun '14	Equity Secto Break Down	r	Jul '14	Jun '14	
Fund Type	Open-end	(% of Total Ass Cash		4	8	(% of Total Asset				
Category	Equity Fund			4 6	_			02	70	
Launch Date (Closed Ended)	January 2006	Equity	9	6	79	Oil & Gas		93	76	
Conversion Date (Open Ended)	June 25, 2013	Other Including Receivables		-	13	Electricity		3	3	
Net Assets (Jul 28 <sup>th</sup> )	Rs. 1,460 million		10		400	Gas & Multi-		-	-	
NAV per Unit	Rs. 11.7225	Total	10	0	100	utilties				
Trustee	CDC	Top Ho	oldings		(% of	Others		-	-	
Auditor	A.F. Ferguson & Co.		Jul '14)		Total As-	Total		96	79	
Benchmark	KSE-100 Index				set)	TOLAI		90	75	
Front End Load	3%	Pakistan Oilfields L	.td		19	Fund Perform	e Absolute (%)			
Back End Load (Class "A")	10%	Attock Petroleum I	أمدا		10	Tunu Terrori	nanc	C Absolute (7		
Management Fee	2% per annum	Attock Petroleum I	Lta		18					
Min. Subscription	PKR 5,000	Attock Refinery Lto	k		16	Date to Conver- sion - Jun 25'13	PIC	C EF	KSE100	
Pricing Mechanism	Forward	Pakistan State Oil (	Company		12	SION - JUN 25 15				
Dealing Day Cut Off Timing	Monday - Friday		Shell Pakistan Ltd		14	Inception to date	27.79		43.60	
AMC Rating	4:00 pm (Mon to Fri)	AM2- (JCR-VIS)	Shell Pakistan Lto			11	inception to date	27	.79	43.00
Listing	ISE	Oil & Gas Developr	ment Co		8	FY-15 to date 2.		56	2.23	
Leverage	Nil	Pakistan Petroleum	n Ltd		8	FT-15 to date	۷.	30	2.23	
Risk	Moderate to High	Nishat Power Limit	tod		4	FY-14	23	.92	41.16	
Fund Manager	Adeel Abdul Wahab		leu		4	11 14	25	.52	41.10	
						FY-13	52	.28	52.20	
						11 15	52	.20	52.20	
Fund Performance Actual (%)		FYTD	1 Month	1	3 Month	n 6 Month	ı	Traili	ng 12M	
PICIC Energy Fund		2.56	2.56		4.16	4.16 9.78		17.56		
Benchmark (KSE 100 Index)		2.23 2.23			4.85	4.85 13.18		30.03		

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

Investment Committee Members
Mir Adil Rashid, Chief Executive Officer
Khashe Lodhi, Chief Investment Officer
Suleman Chhagla, Chief Operating Officer
Umer Pervez, Head of Research
Adeel Abdul Wahab, Fund Manager

#### **Fund Performance**

The NAV of PEF increased by 2.56% during Jul'14, outperforming the benchmark by 0.33%. OGDC and NPL proved to be the outperformers in the oil & gas and electricity sectors, both gaining 6% (absolute terms) during the month and outperforming the benchmark by 3% and ~4%, respectively. Along with this, other portfolio companies viz. PSO, PPL, and POL also outperformed the index by 1.37%, 1.36%, 0.33%, respectively, while SHEL, APL, and ATRL underperformed the index by 1.0%, 0.84%, 0.61%, respectively. Relatively healthy foreign buying (USD 68mn in Jul'14, down 4% M/M) and revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative countered political noise and subdued volumes during Ramadan. That being said, while the KSE100 Index remains relatively cheap on fundamentals, the market may exhibit range trading behavior arising from political noise. We will continue to recalibrate our energy composite portfolio to maximize returns, whilst ensuring adequate levels of cash in order to meet the redemption requests of our valued investors.

The scheme has maintained provisions against WWF liability to the tune of Rs 27,192,844 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.2184 / 1.91% (YTD). For details, investors are advised to read the Note 5 of the latest financial statements of the scheme.

#### Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

### **Jul 2014**



### **PICIC GROWTH FUND (PGF)**

# Jul 2014

#### **Investment Objective:**

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

Basic Fund Information		Asset Alloc (% of Total A		Jul '14	Jun '14	•	Holdings f Jul '14)		
Fund Type	Closed-end	Cash	Cash		1	(050	· 501 1-7		
Category	Equity Fund	Equity		95	94	Pakistan State Oil C	Company		
Launch Date*	July 2004	Other Includin Receivables	Other Including		5	Pakistan Petroleum	ı Ltd		
Net Assets (Jul 28 <sup>th</sup> )	Rs. 13,003 million	Total		100	100	Pakistan Oilfields L	td		
NAV per Unit Trustee	Rs. 45.86 CDC		Equity Sector				Jun '14	Pak Suzuki Motor C	Company
Auditor	BDO Ebrahim & Co		Break Down (% of Total Asset)			National Bank of Pa	akistan Ltd		
Benchmark	KSE-100 Index	Oil & Gas**	Oil & Gas**		50	Lotte Chemical Pakistan Ltd			
Management Fee	2.00% per annum	Commercial Ba	nks	21	23	Habib Bank Ltd			
AMC Rating	AM2- (JCR-VIS)	Const. & Mat. (	Cem.)	6	9				
1 Year Perf. Ranking	MFR3 Star (JCR-VIS)	Automobile & F	Automobile & Parts 6 2 Cherat Cement		Cherat Cement Cor	Company Ltd.			
Listing	KSE, LSE, ISE	Non Life Insura	nce	2	1	Allied Bank Ltd			
Leverage	Nil	Others		7	9				
		Total		95	94	Adamjee Insurance	Co Ltd		
Fund Performance Ac	tual (%)	FYTD	1 M	onth	3 Month	6 Month	Trailing 12M		
PICIC Growth Fund - Total		1.06	1.	06	1.73	18.13	20.90		
PICIC Growth Fund - Frozen		3.41	3.	41	-0.76	29.61	22.16		
PICIC Growth Fund - Ex Frozen		-1.25	-1	.25	4.43	8.26	19.63		
Benchmark (KSE 100 Index)		2.23	2.	23	4.85	13.18	30.03		

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

#### **Investment Committee Members**

Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer Suleman Chhagla, Chief Operating Officer Umer Pervez, Head of Research

#### **Fund Performance**

The NAV of PGF declined by 1.25% on an Ex-frozen basis (underperforming the benchmark by 3.48%), while it increased by 1.06% on a Total Return basis (underperforming the benchmark by 1.17%) during Jul'14. The KSE100 Index gained 2.23% in Jul'14 with average volumes clocking at 112mn shares in Jul'14, down 43% M/M as investor participation remained low during the first half of the month. However, relatively healthy foreign buying (USD 68mn in Jul'14, down 4% M/M) and revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative countered political noise and subdued volumes during Ramazan. While the KSE100 Index remains relatively cheap on fundamentals, the market may exhibit range trading behavior arising from political noise. We also flag 1) Political consensus to end the current impasse, 2) Momentum in foreign inflows, and 2) Strong corporate results as key re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile.

The scheme has maintained provisions against WWF liability to the tune of Rs. 118,106,523, if the same were not made the NAV per certificate/return of the scheme would be higher by Rs. 0.42 /0.92% (YTD). For details, investors are advised to read the Note 5.1 of the latest financial statements of the scheme.

#### \* As per Trust Deed \*\* Includes frozen portion of PSO

Mutual Fund Association of Pakistan (MUFAP) Recommended Format



### **PICIC INVESTMENT FUND (PIF)**

# Jul 2014

#### **Investment Objective:**

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

Fund Information			Asset Allocation (% of Total Asset)		Jun '14	Top Holdings (as of Jul '14)		
		Cash		2	1	Month Delicter Ital		
Fund Type	Closed-end	Equity		94	93	Wyeth Pakistan Ltd		
Category	Equity Fund					Pakistan State Oil Co	mpany	
Launch Date*	April 2004	Other Includin Receivables	g	4	6			
Net Assets (Jul 28 <sup>th</sup> )	Rs. 5,788 million			100		Pakistan Petroleum	Ltd	
NAV per Unit	Rs. 20.37	Total	Total		100	Pakistan Oilfields Lto	I	
Trustee	CDC	Equity Sector Break Down (% of Total Asset)		Jul '14 Jun '14 Pak Suzuki Mote		Pak Suzuki Motor Co	or Company	
Auditor	BDO Ebrahim & Co	Oil & Gas**			44	National Bank of Pakistan Ltd		
Benchmark	KSE-100 Index			48		Use his Developed		
Management Fee	2.00% per annum	Commercial Ba	anks	21	24	Habib Bank Ltd		
AMC Rating	AM2- (JCR-VIS)	Automobile &	Parts	7	3	Cherat Cement Com	pany Ltd.	
1 Year Perf. Ranking	MFR3 Star (JCR-VIS)	Cons. & Mater	ials	7	10	. ,		
Listing	KSE, LSE, ISE	Pharma & Bio	Tech	3	4	Allied Bank Ltd		
Leverage	Nil	Others		8	8			
Levelage		Total		94	93	Adamjee Insurance (	Co Ltd	
Fund Performance Act	tual (%)	FYTD	1 M	onth	3 Month	6 Month	Trailing 12M	
PICIC Investment Fund - Tot	tal	0.54	0.	54	1.85	15.54	19.97	
PICIC Investment Fund - Fro	PICIC Investment Fund - Frozen		3.	47	-0.74	29.98	22.70	
PICIC Investment Fund - Ex Frozen		-1.49	-1.	49	3.83	6.88	18.05	
Benchmark (KSE 100 Index)		2.23	2.23 2.		4.85	13.18	30.03	

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

**Fund Performance** 

**Investment Committee Members** Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer Suleman Chhagla, Chief Operating Officer

Umer Pervez, Head of Research

The NAV of PIF declined by 1.49% on an Ex-frozen basis (underperforming the benchmark by 3.72%), while it increased by 0.54% on a Total Return basis (underperforming the benchmark by 1.69%) during Jul'14. The KSE100 Index gained 2.23% in Jul'14 with average volumes clocking at 112mn shares in Jul'14, down 43% M/M as investor participation remained low during the first half of the month. However, relatively healthy foreign buying (USD 68mn in Jul'14, down 4% M/M) and revision in the outlook on Pakistan's foreign currency government bond rating to stable from negative countered political noise and subdued volumes during Ramazan. That being said, while the KSE100 Index remains relatively cheap on fundamentals, the market may exhibit range trading behavior arising from political noise. We also flag 1) Political consensus to end the current impasse, 2) Momentum in foreign inflows, and 2) Strong corporate results as key re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile.

The scheme has maintained provisions against WWF liability to the tune of Rs. 60,378,245, if the same were not made the NAV per certificate/return of the scheme would be higher by Rs. 0.21 /1.05% (YTD). For details, investors are advised to read the Note 5.1 of the latest financial statements of the scheme.

#### \* As per Trust Deed \*\* Includes frozen portion of PSO

#### Mutual Fund Association of Pakistan (MUFAP) Recommended Format

ir #	Designated Branch	City	Address	Phone	Contact Person
1	NIB-Zamzama	Karachi	Zamzama Branch, 18-C, 5th Zamzama Lane, Phase 5, DHA	0213-5295210	Amjad Bhatti
2	NIB-Business Arcade	Karachi	Business Arcade, Block 6, PECHS, Shahra-e-Faisal	0213-4524667	Eliza Raza
3	NIB-Gul Tower	Karachi	Gul Tower, I.I Chundrigar Road	0213-5277220	Fasih Uddin
4	NIB-Saba Avenue	Karachi	Saba Avenue Branch, 8-C Badar Commercial Street # 06, Phase-V Ext., DHA	0213-5341672	Hira Zia
5	NIB-Kulsoom Court	Karachi	Kulsoom Court, Near Della Wala, Building, Clifton	0213-5837011	Mustafa Parmar
5	NIB-DHA Phase II	Karachi	Plot No 106-C, DHA Phase II, Near Tooba Apartments	0213-5314083	Rashid Zafar
7	NIB-DHA Phase IV	Karachi	99E, 9th Commercial Street Phase IV, DHA	0213-5885718	Salem Jalal
3	NIB-DHA 26th Street	Karachi	42 C, Sun Centre,26th Street, Tuheed Commercial Area, DHA Phase V	0213-5304163	Syed Ale Raza Rizvi
)	NIB-University Road	Karachi	Plot No. SB-4 Block 13-B University Road, Gulshan-e-Iqbal	0213-4980430	Syed Ayesha Fatima
0	NIB-Khyaban e Shahbaz	Karachi	Shop No.2,3,4 C-23, Kh e Saher, Phase-VII, DHA	0213-5348772	Syed Moiz Aamir Hussain
1	NIB-North Nazimabad	Karachi	SD-12, Bl- 'A'- North Nazimabad	0213-6673597	Tehniat Rizvi
2	NIB-Defence Phase I	Karachi	19-C & 21-C, East Street, Main Korangi Road, DHA Phase - I	0213-5386881	Waqas Ahmed
3	NIB-Zaibunnisa Street	Karachi	State Life Building # 5, Zaibunnisa Street, Saddar	0213-5212102	Muhammad Faheem tariq
4	NIB-Gulshan-e-Iqbal	Karachi	Plot # FL-2/3 block 6, Improvement scheme No. 24, Gulshan-e-Iqbal	0213-4986186	Latafat Shah
5	NIB-Hyderi Karachi	Karachi	D-14, Block-H, North Nazimabad	021-36643411	Syed Danish Mehdi
5	NIB-Malir Colony	Karachi	Plot No. G-107/10, Liaquat Market, Malir Colony	0213-4117601-2	Muhammad Yameen
7	NIB-Stadium Road	Karachi	Shop # 2 & 3, Ground Floor, Plot # SC-45, KDA Sch # 7, Stadium Road	0213-4932266	Syed Igbal rasheed
3	NIB-Model Town	Lahore	Shop No. 10-11 Model Town C Block Commercial Market	0423-5915406	Abdullah Arshad Pall
9	NIB-Main Boulevard	Lahore	Old Sanda Road, Sardar Chapal Chock, Bilal Gunj	0423-7220005	Akhtar Ghias Malik
0	NIB-Z Block DHA Phase III	Lahore	NIB Bank, 38 Z, Commercial Area, Phase III, DHA	0423-5748865	Ch. Rashid Mukhtar
1	NIB -Model Town Link Rd	Lahore	Plot # 34-B, Phase IV Govt Employees Coo Housing Society, Model Town Link Road	0423-5888303	Denzil Pervaiz
2	NIB-Gulberg III Affluent	Lahore	70 E 1, Hali Road, Gulberg III	0423-5756993	Muhammad Ameen
3	NIB-House	Lahore	NIB House, Old Race Course branch, Aiwan E Tijarat Raod, China Chowk	042-99203194	Muhammad Waqas Ijaz
3 4	NIB-Gulberg III	Lahore	83-E-I, Main Boulovard, Gulberg III	0423-5756850	Raiz Azhar Sheikh
	NIB-DHA Phase II				Rashid Zafar
5		Lahore	2/1 Block B, Guldasht Town Zarar Shaheed Road, Lahore Cantt	0423-6639771	
.6	NIB-New Garden Town	Lahore	10-A Block, New Garden Town	0423-5843886	Shahid Iqbal
.7	NIB-Bharia Town	Lahore	Commercial Area, Alfalah Plaza, Sector B, Bahria Town	0423-5341656	Uzma Iqbal
8	NIB-Jouhar Town E Block	Lahore	Plot # 1, Block E 1, Johar Town	0423-5220637	Wajid Nawaz
9	NIB-Davis Road	Lahore	Aftab Centre, 30 Davis Road	0423-6286965	Hassan Minir
0	NIB-6-Bank Square	Lahore	6-Bank Square, Shahrah Quaid Azam	0423-7246257	Saleem Mukhtar
1	NIB-I-10 Markaz	Islamabad	Plot # 3-A, I-10 Markaz	051-2852653	Afzaal Mehmood
32	NIB-F-11 Markaz	Islamabad	18-Trade Center Main Double Road, F-11 Markaz	051-2107862	Ayesha Safdar
3	NIB-F-10	Islamabad	Unit # 1-R, Block 3,4&5, Main Double Road, F-10 Markaz	051-2215856	Mir Ghazan Khan
4	NIB-I-8	Islamabad	MB City Mall Plaza, I-8 Markaz	051-4862271	Muhammad Ali Afridi
5	NIB- Post Mall	Islamabad	Post Mall Branch, F 7 Markaz	051-2653581	Saira Mehmood
6	NIB-Razia Sharif	Islamabad	Razia Sharif Plaza, Blue Area	051-2826553	Shaheed Ahmed
7	NIB-F-8 Markaz	Islamabad	12 & 13, Al-Babar Center, F-8 Markaz	051-2852653	Shahi Rehman
8	NIB-PWD ECHS	Islamabad	40B PWD Housing Society, Islamabad Highway	051-5957660	Zohaib Imran
39	NIB-Murree Road	Rawalpindi	Building No.111/10 Muree Road, Saddar	051-5562944	Muhammad Azam
0	NIB-Adyala Road	Rawalpindi	Khasra# 1365/572, Skindar Plaza, Munawar Colony Main Adyala Road	051-5948126	Muhmmad Ebraheem
1	NIB-Mall Road	Rawalpindi	31/3-31/A, The Mall	051-5701200	Saqib Ikram
2	NIB-Millat Road	Faisalabad	Commercial Center # 02 Gulistan Colony Millat Road	041-8849935	Dilbar Hassan Ch
3	NIB-Liaquat Road	Faisalabad	Plot No. 3, Liaquat Road	041-2604931	Syed Mazfoor Mohsin Gillar
4	NIB-Regency Arcade	Faisalabad	The Mall, Regency Shopping Arcade	041-2604875	Shaikh Muhammad Bilal
5	NIB- Karkhana Bazar	Faisalabad	Property #122, Khatooni # 1650, Khewat # 1647	041-2601808	Aqeel Ahmed
6	NIB-Main	Hyderabad	Plot # 53 & 54, Cantt Saddar	022-2787462	Taneer Hussain Kazi
7	NIB-Abdali Road	Multan	Plot # 66/9, Abdali Road	061-4517126	Basharat Ali Siddiqui
8	NIB-Habib Center	Gujranwala	Al Hameed Center Branch, Opposite Iqbal High School, G.T. Road	055-9200236	Muhammad Kashif Ahmed
9	NIB-Jhelum City	Jhelum	B-V-112, Resham Plaza, Civil Lines	0544-627286	Awais Khurram
	NIB-Shahabpura Sialkot	Sialkot	Plot # B-III-8-S-206, Shahabpura	052-3559682	Imran Nayyar
0		1			1.1
	NIB-Mandi Bahauddin	Mandi Bahauddin	Plot # 7/211, Ward # 7	0546-509551	Khawar Nazir
50 51 52	NIB-Mandi Bahauddin NIB-Okara	Mandi Bahauddin Okara	Plot # 7/211, Ward # 7 Khewat # 50-18, Chak # 1-A/4-C, M.A. Jinnah Road	0546-509551 0442-550902	Khawar Nazir Ch. Asalam Javed



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