Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.







June 2013

Economic Review

CPI has continued to weaken since Jul'12, with average CPI clocking 7.4% Y/Y during FY13. In June 2013, CPI clocked 5.85% Y/Y (up 0.72% M/ M). Slowdown in price pressures during Fy13 has been due to a combination of 1) Subdued private sector demand, 2) Soft food prices, 3) Weak international crude oil prices, 4) Sharp downward revision in the gas tariff in early Fy13 and 5) Sluggish house rent index due to the revised calculation methodology. Going forward, upside risks to CPI exists in the form of Government borrowing from the SBP, currency depreciation, subsidies reduction and consequent higher domestic utility prices, and Tax related measures in the recent Federal Budget Fy14. The Federal Budget Fy14 was unveiled under a host of policy challenges and is geared towards correcting fiscal imbalances mainly through initiation of energy sector reforms, phasing out subsidies, and restructuring of PSEs. However, the onus of funding the deficits may fall on domestic resources in the absence projected foreign inflows. Within the backdrop of stressed foreign inflows and foreign debt repayments deteriorating SBP reserves (down 42% FY13TD), a formal request to the IMF for assistance was expected. In this regard, a staff-level agreement with the IMF was recently inked which included a 36-month arrangement totaling around USD 5.3billion under the Extended Fund Facility (EFF) – to be considered by the IMF's board in early September 2013. We understand this would be a front loaded program with disbursements tied to key elements of an economic reform program (e.g. elimination of subsidies, hiking electricity tariffs, etc.). That being said, the IMF request is a long-term positive step for Pakistan which can allow it to focus on addressing much needed structural reforms. Going forward the direction of the market remains dependent on the direction of interest rates and government reforms implementation.

Money Market Review

The State Bank of Pakistan (SBP) announced its monetary policy statement for the next two months in June and reduced the benchmark policy rate by 50bps to 9.00% as a result of decreasing inflation (June 2013: CPI 5.85% YoY), and low private sector credit. Repayments due to the IMF and other donors are expected to continue to put pressure on USD/ PAK Rupee parity and the balance of payments position, however the SBP placed a higher weight on decreasing inflation. The money market remained tight for major parts of the month with average overnight rate of 9.31%, in spite of continuous SBP funded liquidity injections. Yields on government securities across shorter tenors increased substantially during the month whereas yields on longer tenor papers decreased further, as institutional investors' expectations of further monetary easing gained momentum. During the month, the SBP conducted two T-Bill auctions with cumulative targets of Rs.200 billion and Rs.150 billion respectively. In the first auction the SBP accepted Rs.222 billion against participation of Rs.304 billion, whereas in the second auction the SBP accepted Rs.153 billion against participation of Rs. 188 billion. In the first auction cutoff yields decreased by 14bps, 13bps and 11bps in the 3mo, 6mo and 12mo papers to 9.23%, 9.25% and 9.28% respectively. In the second auction cutoff yields decreased by 27bps, 28bps and 30bps in the 3mo, 6mo and 12mo papers to 8.96%, 8.97% and 8.98% respectively. Participation in both auctions was substantially skewed towards longer tenor papers. SBP also conducted a PIB auction on Jun 19th, and accepted Rs.32.2 billion against a target of Rs. 25bn. The amount was accepted in the 3yr, 5yr and 10yr tenors, while no bids were received for the 20yr tenor. The yields fell to 9.69%, 10.15% and 11.05% in the 3yr, 5yr and 10yr tenors respectively.

Equity Market Review

The benchmark KSE 100 index declined by 3.75% during the month of June 2013, shedding over 800 points to close the index at the 21,006 point level. In fiscal year 2013 KSE 100 index generated an imperious 52.20%, a market improvement over the 10.45% produced in FY12. On a 6MCY13 basis the index provided a return of 24.25%; relatively stronger than the 21.62% return generated for the same 6 month period of CY12. Despite the 3.75% decline in June 13, the KSE 100 still manage to outperform the majority of its regional composite peers; MSCI FM Index by 2.06%, MSCI EM Asia Ex-Japan by 2.58%, MSCI Emerging Market Index by 3.04%. However, MSCI World declined by 2.61, which allowed it to outperform the KSE100 by 1.14%. The relative stability depicted by the equity bourse continues to attract interest from foreign based investors who during the month of June directed a net inflow of USD 41.84 million into Pakistani equities; whilst this is a substantial decline from the USD 297.10 million invested during the month of May, the positive inflow illustrates the strong interest garnered by stock market. Cumulatively, foreign directed equity bourse investments increased substantially from an outflow of USD 189.12 million (FY12) to an inflow of USD 594.60 million in FY13. In June, the average daily volumes of the KSE All Share index were depicted at 354.37 million shares traded versus an average of 340.7 million shares traded per day in May. On a CYTD 13 basis, average volumes clocked in at 250.43 million shares traded versus 196.46.06 million in the same half year period of CY12; an increase of 27.47%. The equity bourse is expected to remain strong on the back of a declining key policy rate, steady foreign interest, corporate earnings growth combined with heavy full year payouts. In addition, strong policy decisions by the new government and successful signing of agreement with IMF; would alleviate concerns over foreign reserves and pave the way for further foreign investment and financing options.

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PICIC CASH FUND (PICIC-CF)

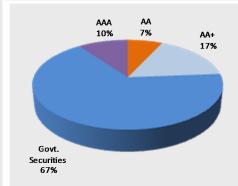
Investment Objective:

To provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund aims to maximize returns through efficient utilization of investment and liquidity management tools.

Fund Information

| Open-end |
|--|
| Money Market Fund |
| December 14 th 2010 |
| Rs. 2,381 million |
| Rs. 100.4067 |
| CDC |
| A.F. Ferguson & Co. |
| Average of 3M AA Rated Bank Deposit |
| Monday - Friday |
| 4:00 pm (Mon to Fri) |
| Backward pricing |
| 1.00% per annum |
| AM2- (JCR-VIS) |
| AA+(f) (JCR-VIS) |
| Class C: Nil |
| Class D: 1% of NAV |
| Tauqir Shamshad |
| Nil |
| Low |
| |

| Maturity Profile | Jun '13 | | | |
|-----------------------------------|---------|-------|---------|--|
| Weighted Average Matur | rity | 8 | 5 Days | |
| Asset Allocation (% of NAV) | Jui | n '13 | May '13 | |
| Cash | | 4% | 0% | |
| T-Bills | 6 | 7% | 78% | |
| Placements with Banks and DFIs | 2 | .5% | 17% | |
| Short Term CP Sukuk | | 5% | 5% | |
| Others | | NIL | NIL | |
| Asset Quality | | | | |



Investment Committee Members

| Fund Performance | PICIC-CF | 3M Deposit |
|----------------------------|----------|------------|
| Inception to date return** | 11.50% | 8.80%* |
| Month to Date return | 8.49% | 6.85% |
| Year to Date return | 9.08% | 7.59% |

| Mir Adil Rashid, Chief Executive Officer |
|--|
| Suleman Chhagla, Chief Operating Officer |
| Khashe Lodhi, Chief Investment Officer |
| Tauqir Shamshad, Head of Fixed Income |
| Umer Pervez, Head of Research |

Fund Strategy

During the month the Fund size increased marginally to Rs 2,381 mn as compared to Rs 2,307 mn in May. The Fund earned an annualized return of 8.49% for the month comfortably outperforming the benchmark. The fund marginally increased its exposure in placements while reducing its exposure in government securities, increasing its overall weighted average duration to 85 days as compared to 67 days in May. The State Bank announced its monetary policy in June and reduced the benchmark policy rate by 50bps to 9.00%.

| Key Rates | | Jun'13 |
|-------------------------|---------|-------------|
| KIBOR (1M)* | | 9.18% |
| KIBOR (3M)* | | 9.16% |
| KIBOR (6M)* | | 9.14% |
| Latest T-Bill Cut-Off (| 3M) | 8.96% |
| Latest T-Bill Cut-Off (| 6M) | 8.97% |
| Discount Rate | | 9.00% |
| CPI Inflation Y/Y | | 5.85% |
| Payout (monthly) | (| Cash |
| August 2012 | Rs. 0.9 | 90 per unit |
| September 2012 | Rs. 0.7 | 75 per unit |
| October 2012 | Rs. 0.7 | 75 per unit |
| November 2012 | Rs. 0.7 | 70 per unit |
| December 2012 | Rs. 0.7 | 75 per unit |
| January 2013 | Rs. 0.7 | 75 per unit |
| February 2013 | Rs. 0.6 | 50 per unit |
| March 2013 | Rs. 0.6 | 50 per unit |
| April 2013 | Rs. 0.6 | 50 per unit |
| May 2013 | Rs. 0.7 | 70 per unit |
| Jun 2013 | Rs. 0.7 | 70 per unit |
| | | |
| | | |

| PICIC Cash Fund Returns Comparison Versus Benchmark | | | | | | | | | | | | |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Month | Jul-12 | Aug-12 | Sep-12 | Oct-12 | Nov-12 | Dec-12 | Jan-13 | Feb-13 | Mar-13 | Apr-13 | May-13 | Jun-13 |
| Fund Returns | 10.28% | 12.06% | 9.34% | 10.33% | 7.12% | 8.02% | 7.83% | 7.44% | 7.68% | 7.79% | 7.91% | 8.49% |
| Ave. of 3M Bank Deposit (AA Rated) | 9.40% | 9.17% | 8.63% | 8.20% | 7.38% | 6.87% | 6.80% | 6.93% | 6.96% | 6.83% | 7.00% | 6.85% |

* Average for the month

. -

** From 14th December 2010

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

The scheme has maintained provisions against WWF liability to the tune of Rs 8,803,309, if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3712 / 0.37% (YTD). For details, investors are advised to read the Note 7 of the latest financial statements of the scheme.

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PICIC INCOME FUND (PICIC-IF)

Investment Objective:

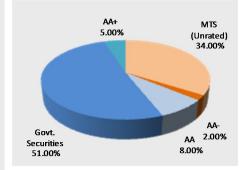
To provide competitive returns to its investors through active investments in a blend of short, medium and long term debt instruments. The Fund aims to preserve capital while maximizing returns through efficient utilization of investment and liquidity management tools.

Basic Fund Information

| Fund Type | Open-end |
|--------------------------------------|----------------------------|
| Category | Income Fund |
| Launch Date | July 24 th 2010 |
| Net Assets (Jun 30 th) | Rs. 1,232 million |
| NAV per Unit (Jun 30 th) | Rs. 100.8387 |
| Trustee | CDC |
| Auditor | A.F. Ferguson & Co. |
| Benchmark | Average of 6M KIBOR |
| Dealing Days | Monday - Friday |
| Cut off time | 4:00 pm (Mon to Fri) |
| Pricing Mechanism | Forward pricing |
| Management Fee | 1.25% per annum |
| AMC Rating | AM2- (JCR-VIS) |
| Fund Stability Rating | A+(f) (JCR-VIS) |
| Sales Load | Class C: Nil |
| | Class D: 1.25% of NAV |
| Fund Manager | Tauqir Shamshad |
| Leverage | Nil |
| Risk Profile | Medium to low |

| Maturity Profile | Jun '13 | | |
|-----------------------------------|---------|-----|---------|
| Weighted Average Matu | urity | 10 | 06 Days |
| Asset Allocation (% of NAV) | Jun | '13 | May'13 |
| Cash | 1% | | 2% |
| T-Bills | 47% | | 50% |
| Placements with Banks and DFIs | 8% | | 8% |
| PIBs | 4% | | 2% |
| Short Term CP Sukuk | 5% | | 9% |
| MTS | 34% | | 27% |
| Others | 1 | % | 2% |

Asset Quality



Investment Committee Members

Fund PerformancePICIC-IF6M KIBORInception to date return**12.21%11.67%Month to Date return9.20%9.14%*Year to Date return9.52%9.67%

Aug-12

14.34%

10.80%

Sep-12

9.11%

10.14%

Oct-12

11.82%

9.59%

Jul-12

10.09%

| Mir Adil Rashid, Chief Executive Officer |
|--|
| Suleman Chhagla, Chief Operating Officer |
| Khashe Lodhi, Chief Investment Officer |
| Tauqir Shamshad, Head of Fixed Income |
| Umer Pervez, Head of Research |

Dec-12

8.89%

9.20%

Jan-13

7.94%

9.11%

Feb-13

7.14%

9.18%

7.87%

9.29%

Fund Strategy

During the month the Fund size increased marginally to Rs 1,232 mn. The Fund made an annualized return of 9.20% for the month outperforming the benchmark. The fund increased its investments in Pakistan Investment Bonds and MTS while reducing its investment in treasury bills. The fund's overall weighted average duration was 106 days as compared to 104 days in May. The State Bank announced its monetary policy in June and reduced the benchmark policy rate by 50bps to 9.00%. Going forward the fund will continue to closely monitor economic and political developments, and look for investment opportunities in order to augment returns.

| Key Rate | | Jun '13 | | |
|--------------|---------------|-------------------|-------------|--|
| KIBOR (1M | l)* | | 9.18% | |
| KIBOR (3M | l)* | | 9.16% | |
| KIBOR (6M | l)* | | 9.14% | |
| Latest T-Bi | ll Cut-Off (3 | M) | 8.96% | |
| Latest T-Bi | ll Cut-Off (6 | M) | 8.97% | |
| Latest T-Bi | ll Cut-Off (1 | 2M) | 8.98% | |
| Discount R | ate | | 9.00% | |
| PIB Cut-Of | f (10Yr) | | 11.05% | |
| CPI Inflatio | on Y/Y | | 5.85% | |
| Payout H | listory | | Cash | |
| 1QFY13 | | Rs. 2.4 | 40 per unit | |
| 2QFY13 | | Rs. 2.3 | 30 per unit | |
| 3QFY13 | | Rs. 2.00 per unit | | |
| 4QFY13 | | Rs. 2.2 | 20 per unit | |
| nmark | | | | |
| Mar-13 | Apr-13 | May-1 | .3 Jun-13 | |

Ave. 6M KIBOR 11.76% * Average for the month

Fund Returns

Month

** From 24th July 2010

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

8.01%

9.33%

The scheme has maintained provisions against WWF liability to the tune of Rs 8,657,513, if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.7087 / 0.71% (YTD). For details, investors are advised to read the Note 10 of the latest financial statements of the scheme.

PICIC Income Fund Returns Comparison Versus Bench

Nov-12

6.57%

9.20%

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8.17%

9.35%

9.20%

9.14%

June 2013



PICIC ENERGY FUND (PEF)

Jun 2013

Investment Objective:

The fund objective is to invest in securities defined in the energy sector to provide investors access to high quality blue chip stocks in the Energy sector.

| Fund Information | | Asset Allocation (%) | Jun'13 | May '13 | Top Hold (as of Jun' | - | % of NAV |
|------------------------------------|---------------------|--------------------------------|---------|---------|--------------------------------|---------|-------------|
| Fund Type | Open-end | Cash | 5 | 6 | Pakistan Oilfields Lto | 4 | 19 |
| Category | Equity Fund | Equity | 95 | 94 | | • | 15 |
| Launch Date | January 2006 | | | | Pakistan State Oil Co | mpany | 16 |
| Net Assets (Jun 30 th) | Rs. 1,410million | Other Including Receivables | - | - | | | |
| NAV per Unit | Rs. 12.0356 | | | | Oil & Gas Developm | ent Co | 16 |
| Trustee | CDC | Total | 100 | 100 | Attock Petroleum Lt | d | 15 |
| Auditor | A.F. Ferguson & Co. | Equity Sector | Jun '13 | May '13 | | | |
| Benchmark | KSE-100 Index | Break Down (%) | | | Pakistan Petroleum | n Ltd 1 | |
| Front End Load (Class "B") | 3% | | | | Hub Power Company Ltd | | 14 |
| Back End Load (Class "A") | 10% | Oil & Gas | 81 | 78 | | | 14 |
| Management Fee | 2% per annum | | | | Kot Addu Power Cor | npany | 0 |
| AMC Rating | AM2- (JCR-VIS) | Electricity | 14 | 16 | | | |
| 1 Year Perf. Ranking | MFR2 Star (JCR-VIS) | Gas & Multiutilties | 0 | 0 | | | |
| Listing | KSE, LSE, ISE | Gas & Multiduities | 0 | 0 | | | |
| Leverage | Nil | Others | 0 | 0 | | | |
| Risk | Moderate to high | Total | 95 | 94 | | | |
| | | Total | 33 | 54 | | | |
| Fund Performance (%) | | FYTD | 1 | Month | 3 Month | 6 Mo | onth |
| PICIC Energy Fund | | 52.28 | | -0.45 | 21.84 28 | | .50 |
| Benchmark (KSE 100 Index) | | 52.20 | | -3.75 | 16.42 | 24. | .25 |

Investment Committee Members

- Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer
- Suleman Chhagla, Chief Operating Officer

Umer Pervez, Head of Research

Fund Performance

The NAV of PEF decreased by 0.45% during June'13, however, the fund out performed the bench mark KSE 100 which depicted a 3.75% decline in the same period. International Oil prices recovered during the month of June as the regional benchmark Arab Light composite increased by 2.08% almost entirely retracing the previous month's decline of 2.16%. In spite of this upward correction, regional oil prices have steadily declined during CY13 to date, with the local reference composite Arab light declining by 8.62%; particularly due to increasing inflationary and growth related concerns in China. In comparison; the international benchmark WTI basket strongly rebounded from the May 13 decline of 1.59%, posting an uptick of almost 5.00%.; whereas on a HYCY13 perspective, WTI increased by 5.16%. We will continue to recalibrate our energy composite portfolio to maximize returns, whilst ensuring adequate levels of cash in order to meet the redemption requests of our valued investors as the Fund shall be converting to open end as of 4th of July.

The scheme has maintained provisions against WWF liability to the tune of Rs. 19,908,655/-, if the same were not made the NAV per unit/return of the scheme would be higher by Rs. 0.17 /1.85% (YTD). For details, investors are advised to read the Note 6 of the latest financial statements of the scheme.

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PICIC STOCK FUND (PICIC-SF)

Jun 2013

Investment Objective:

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

| Fund Information | | Asset Allocation (%NAV) | Jun '13 | May '13 | Top Holdiı (as of Jun'1 | - | % of NAV |
|--|--|---------------------------------|---------|----------|----------------------------|---------|-------------|
| Fund Type Category | Open-end Equity Fund | Cash | 8 | 2 | Oil & Gas Developme | nt Co | 9 |
| Launch Date | September 27, 2011 | Equity | 92 | 98 | Pakistan State Oil Con | npany | 9 |
| Net Assets (Jun 30 th) NAV per Unit | Rs. 190 million Rs. 113.3230 | Others including Receivables | - | - | Hub Power Company | Ltd | 8 |
| Trustee Auditor | CDC A.F. Ferguson & Co. | Total | 100 | 100 | Nishat Mills Ltd | | 6 |
| Benchmark Management Fee Min. Subscription | KSE-100 Index 3% per annum PKR 5,000 | Equity Sector Break Down | Jun '13 | May '13 | D G Khan Cement Co. | Ltd. | 6 |
| Front End Load | 3% | (% NAV) Oil & Gas | 30 | 30 | Pakistan Telecommun | ication | 6 |
| Pricing Mechanism Dealing Day | Forward Monday - Friday | Commercial Banks | 15 | 6 | Pakistan Petroleum Lt | d | 5 |
| Cut Off Timing | 9:00AM to 4:00PM | Construction | 14 | 18 | MCB Bank Ltd | | 5 |
| AMC Rating Listing | AM2- (JCR-VIS) ISE | Electricity | 13 | 12 | | | 5 |
| Leverage | Nil | Personal Goods Others | 11 9 | 10 22 | Nishat (Chunian) Ltd | | 5 |
| Risk Fund Manager | Moderate to high Murtaza Jafri | Total | 92 | 98 | Bank Al-Falah Ltd | | 5 |
| Fund Performance (% |) | FYTD | 1 Month | | 3 Month | 6 Mo | nth |
| PICIC Stock Fund | | 48.18 | - | 1.46 | 16.50 | 25. | 88 |
| Benchmark (KSE 100 Index) | | 52.20 | - | 3.75 | 16.42 | 24. | 25 |

Investment Committee Members

Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer

Suleman Chhagla, Chief Operating Officer

Murtaza Jafri, Fund Manager

Umer Pervez, Head of Research

Fund Strategy

The NAV of PSF declined by 1.46% during June'13. The equity bourse took a breather in June as the market slackened after the heavy foreign flows witnessed in the previous month. This correction was further driven by the decline in international markets on the back of falling gold prices, weak Chinese data and regional political instability. The regional Oil benchmark Arab Light increased by 2.08% in June which may help drive fuel led inflation data going forward, particularly with expected increase in electricity tariff prices as well as local consumer gas prices. Going forward, the market is expected to perform strongly on the back of the decline in the discount rate to 9%, good corporate earnings, clarity over the execution of circular debt resolution by the new government and the initiation of heavy government infrastructure spending. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors but will maintain sufficient cash to meet redemptions.

The scheme has maintained provisions against WWF liability to the tune of Rs 1,644,614 , if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.9788 / 0.98% (YTD). For details, investors are advised to read the Note 8 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

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PICIC GROWTH FUND (PGF)

Jun 2013

Investment Objective:

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

| Basic Fund Information | | Asset Allocation (%) | Jun '13 | May '13 | • | Holdings | |
|------------------------------------|---------------------|--------------------------------|---------|------------------------|---------------------------------|------------|--|
| Fund Type Closed-end | | Cash | 0 | 1 | (as of Jun '13) | | |
| Category | Equity Fund | Equity | 98 | 98 | Attock Petroleu | m Ltd | |
| Launch Date* | July 2004 | Other Including Receivables | 2 | 1 | Bank Al-Falah Lt | d | |
| Net Assets (Jun 30 th) | Rs. 10,749 million | Total | 100 | 100 | D G Khan Ceme | nt Co.Ltd. | |
| NAV per Unit | Rs. 37.92 | | 100 | 100 | Davidadellaraul | | |
| Trustee | CDC | Equity Sector | Jun '13 | May '13 | Dawood Hercules Corporation Ltd | | |
| Auditor | BDO Ebrahim & Co | Break Down (%) | | | Habib Bank Ltd | | |
| Benchmark | KSE-100 Index | Oil & Gas** | 63 | 60 | Lafarge Pakistan Cement Ltd | | |
| Management Fee | 2.00% per annum | Commercial Banks | 11 | 8 | Nichat (Chunian) Itd | | |
| AMC Rating | AM2- (JCR-VIS) | Personal Goods | 7 | 1 | Nishat (Chunian) Ltd | | |
| 1 Year Perf. Ranking | MFR1 Star (JCR-VIS) | Construction | 7 | 6 | Nishat Mills Ltd | | |
| Listing | KSE, LSE, ISE | Chemicals | 4 | 12 | Oil & Gas Development Co Ltd | | |
| Leverage | Nil | Others | 6 | 11 | on a das Development co Elu | | |
| | | Total 98 98 | | Pakistan Oilfields Ltd | | | |
| Fund Performance (%) | | FYTD | 1 Month | | 3 Month | 6 Month | |
| PICIC Growth Fund - Total | | 58.55 | 2.32 | | 29.11 | 37.44 | |
| PICIC Growth Fund - Frozen | | 96.72 | 7.81 | | 55.33 | 63.51 | |
| PICIC Growth Fund - Ex Frozen | | 37.02 | -1.73 | | 13.58 | 21.72 | |
| Benchmark (KSE 100 Index) | | 52.20 | -3 | 3.75 | 16.42 | 24.25 | |

Investment Committee Members

Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer Suleman Chhagla, Chief Operating Officer Umer Pervez, Head of Research

Fund Performance

The NAV of PGF decreased by 1.73% on Ex-Frozen basis during June'13 whilst on a Total basis it rose by 2.32%. The equity bourse took a breather in June as the market slackened after the heavy foreign flows witnessed in the previous month. This correction was further driven by the decline in international markets on the back of falling gold prices, weak Chinese data and regional political instability. Going forward, the market is expected to perform strongly on the back of the decline in the discount rate to 9%, more than decent expected corporate earnings, clarity over the execution of circular debt resolution by the new government and the initiation of heavy government infrastructure spending. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors whilst maintaining our blue chip investment profile.

The scheme has maintained provisions against WWF liability to the tune of Rs. 80,938,138 /-, if the same were not made the NAV per unit/return of the scheme would be higher by Rs. 0.29 /1.20% (YTD). For details, investors are advised to read the Note 6 of the latest financial statements of the scheme.

* As per Trust Deed ** Includes frozen portion of PSO

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

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PICIC INVESTMENT FUND (PIF)

Jun 2013

Investment Objective:

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

| Fund Information | | A: (% | sset Allocation 6) | Jun '13 | May '13 | Top Holdings (as of Jun '13) | | |
|------------------------------------|-------------------------|----------|-------------------------------|---------|---------|--|-------------|--|
| | | Ca | ish | 0 | 1 | | | |
| Fund Type | Closed-end | Eq | juity | 97 | 97 | Attock Petroleum | troleum Ltd | |
| Category | Equity Fund | | | | | Bank Al-Falah Ltd | | |
| Launch Date* | April 2004 | | her Including ceivables | 3 | 2 | | | |
| Net Assets (Jun 30 th) | Rs. 4,853 million | | | | | D G Khan Cement | Co.Ltd. | |
| NAV per Unit | Rs. 17.08 | То | otal | 100 | 100 | Dawood Hercules Corporation Ltd | | |
| Trustee Auditor | CDC BDO Ebrahim & Co | | quity Sector reak Down (%) | Jun '13 | May '13 | Habib Bank Ltd | | |
| Benchmark | KSE-100 Index | Oi | il & Gas** | 56 | 53 | Hub Power Company Ltd | | |
| Management Fee | 2.00% per annum | Co | ommercial Banks | 12 | 10 | Lafarge Pakistan Cement Ltd | | |
| AMC Rating | AM2- (JCR-VIS) | Co | onstruction | 8 | 7 | Nishat (Chunian) Ltd Oil & Gas Development Co Ltd | | |
| 1 Year Perf. Ranking | MFR2 Star (JCR-VIS) | Pe | ersonal Goods | 8 | 1 | | | |
| Listing | KSE, LSE, ISE | Ch | nemicals | 5 | 12 | | | |
| C C | Nil | Ot | thers | 8 | 14 | | | |
| Leverage Nil | | Тс | otal | 97 | 97 | Pakistan Oilfields Ltd | | |
| Fund Performance (%) | | | FYTD | 1 N | lonth | 3 Month | 6 Month | |
| PICIC Investment Fund - Total | | | 54.85 | : | 1.79 | 26.71 | 35.02 | |
| PICIC Investment Fund - Frozen | | | 97.61 | 8 | 3.08 | 56.09 | 64.69 | |
| PICIC Investment Fund - Ex Frozen | | | 37.67 | - | 1.52 | 14.30 | 22.31 | |
| Benchmark (KSE 100 Index) | | | 52.20 | | 3.75 | 16.42 | 24.25 | |

Investment Committee Members

Mir Adil Rashid, Chief Executive Officer Khashe Lodhi, Chief Investment Officer Suleman Chhagla, Chief Operating Officer Umer Pervez, Head of Research

Fund Performance

The NAV of PIF decreased by 1.52% on an Ex-Frozen basis during June'13 whilst on a Total basis it rose by 1.79%; outperforming the 3.75% decline in the benchmark. The equity bourse took a breather in June as the market slackened after the heavy foreign flows witnessed in the previous month. This correction was further driven by the decline in international markets on the back of falling gold prices, weak Chinese data and regional political instability. Going forward, the market is expected to perform strongly on the back of the decline in the discount rate to 9%, more than decent expected corporate earnings, clarity over the execution of circular debt resolution by the new government and the initiation of heavy government infrastructure spending. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors whilst maintaining our blue chip investment profile.

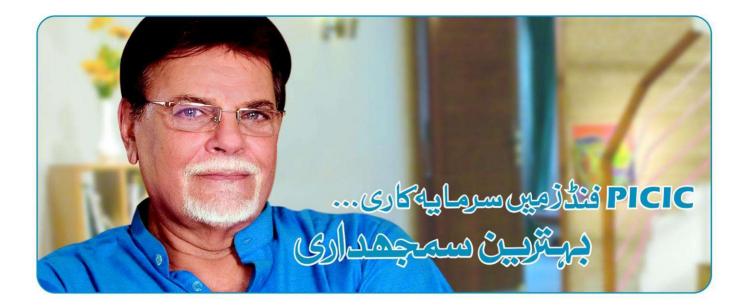
The scheme has maintained provisions against WWF liability to the tune of Rs. 41,092,019 /-, if the same were not made the NAV per unit/return of the scheme would be higher by Rs. 0.14 /1.32% (YTD). For details, investors are advised to read the Note 6 of the latest financial statements of the scheme.

* As per Trust Deed ** Includes frozen portion of PSO

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

3rd floor, PNSC Building, Maulvi Tamizuddin Road, Karachi-74400, Pakistan.



| DESIGNATED BRANCHES | СІТҮ | ADDRESS | CONTACT NO. |
|------------------------|-----------|--|----------------|
| Razia Sharif | Islamabad | NIB Bank, Razia Sharif Branch, Blue Area Islamabad | 051-2826553 |
| Post Mall | Islamabad | NIB Bank, Post Mall Branch, F 7, Markaz Islamabad | 051-2653581-85 |
| Gulberg III | Lahore | NIB Bank, 70 E 1, Hali Road, Gulberg III, Lahore. | 042-35756993 |
| DHA. Z | Lahore | NIB Bank, 38 Z, Commercial Area, Phase III, DHA Lahore. | 042-35748865 |
| NIB House | Lahore | NIB House, Old Race Course branch, Aiwan E Tijarat Raod, China Chowk, Lahore | 042-99203194 |
| 26th Street | Karachi | NIB Bank, 42 C, Sun Centre,26th Street, Tuheed Commercial Area, DHA Phase V, Karachi | 021-35304163 |
| Kulsoom Court | Karachi | NIB Bank, Kulsoom Court, Near Della Wala, Building, Clifton, Karachi. | 021-35837011 |
| Khayaban-e-Shahbaz | Karachi | NIB Bank, Khyaban E Shahbaz Branch, DHA, Phase VI, Karachi | 021-35348772 |
| Defence Phase I | Karachi | 19-C & 21-C, East Street, Main Korangi Road, DHA Phase -I, Karachi. | 021-35386884 |
| Saba Avenue Branch | Karachi | Saba Avenue Branch, 8-C Badar Commercial Street # 06, Phase V, Ext DHA, Karachi. | 021-35341672 |
| DHA Phase II | Karachi | Plot No. 106-C, DHA, Phase II, National Highway Near Tooba Apartments, Karachi. | 021-35314083 |
| Zamzama Branch | Karachi | Zamzama Branch, 18-C, 5th Zamzama Lane, Phase 5, DHA, Karachi. | 021-35295210 |



3rd Floor, PNSC Building, M.T. Khan Road, Karachi. UAN: +92 21 1111 PICIC (74242) Fax: +92 21 35642770-71 Toll Free: +92 21 0800-PICIC (74242) Email: customerservice@picicamc.com Web: www.picicamc.com

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