

Designation Department

Organisation/Employer

Education Undergraduate Graduate Post Graduate Professional Others

Marital Status Single Married No. of Dependants

Public Figure No Yes (includes Senior Government Officials, Senior Office Bearers of Public Sector Entities, Politicians)

Source of Funds Salary Self-Owned/Family Business (Please specify) Home Remittance

Inheritance Stock/Investments Other (Please Specify)

Average Annual Income Less than 250k 250-500k 500k-1mn 1-10mn 10mn-100mn Above 100mn

Has any Financial Institution ever refused to open your account? No Yes(specify)

Do you deal high value items such as precious metal and real estate? No Yes(specify)

Ultimately Beneficiary of the Investments (if different from the investor) Name of Ultimate Beneficiary

Relationship of Ultimate Beneficiary with Investor

CNIC/NICOP/Passport No. of the Ultimate Beneficiary

Personal Information - Joint Applicant One

Name Relation with primary applicant

CNIC No./NICOP CNIC No./NICOP Expiry D D M M Y Y Y Y

Tel. (Res) Tel. (Off) Fax

Email(s) (IN BLOCK LETTER) Mobile

Residential Status Resident Non-Resident Foreign National

Profession Govt. Employee Businessman Private Service Housewife Student Retired

Professional (please specify)

Designation Department

Organisation/Employer

Public Figure No Yes (includes Senior Government Officials, Senior Office Bearers of Public Sector Entities, Politicians)

Source of Funds Salary Self-Owned/Family Business (Please specify) Home Remittance

Inheritance Stock/Investments Other (Please Specify)

Has any Financial Institution ever refused to open your account? No Yes(specify)

Do you deal high value items such as precious metal and real estate? No Yes(specify)

Personal Information - Joint Applicant Two

Name Relation with primary applicant

CNIC No./NICOP CNIC No./NICOP Expiry D D M M Y Y Y Y

Tel. (Res) Tel. (Off) Fax

Email(s) (IN BLOCK LETTER) Mobile

Residential Status Resident Non-Resident Foreign National

Profession Govt. Employee Businessman Private Service Housewife Student Retired

Professional (please specify)

Designation Department

Organisation/Employer

Public Figure No Yes (includes Senior Government Officials, Senior Office Bearers of Public Sector Entities, Politicians)

Source of Funds Salary Self-Owned/Family Business (Please specify) Home Remittance

Inheritance Stock/Investments Other (Please Specify)

Has any Financial Institution ever refused to open your account? No Yes(specify)

Do you deal high value items such as precious metal and real estate? No Yes(specify)

Personal Information - Joint Applicant Three

Name	<input type="text"/>	Relation with primary applicant	<input type="text"/>			
CNIC / NICOP No.	<input type="text"/>	CNIC / NICOP Expiry	<input type="text"/> D <input type="text"/> D <input type="text"/> M <input type="text"/> M <input type="text"/> Y <input type="text"/> Y <input type="text"/> Y <input type="text"/> Y			
Tel. (Res)	<input type="text"/>	Tel. (Off)	<input type="text"/>			
Email(s) (IN BLOCK LETTER)	<input type="text"/>	Fax	<input type="text"/>			
		Mobile	<input type="text"/>			
Residential Status	<input type="checkbox"/> Resident	<input type="checkbox"/> Non-Resident	<input type="checkbox"/> Foreign National			
Profession	<input type="checkbox"/> Govt. Employee	<input type="checkbox"/> Businessman	<input type="checkbox"/> Private Service	<input type="checkbox"/> Housewife	<input type="checkbox"/> Student	<input type="checkbox"/> Retired
	<input type="checkbox"/> Professional (please specify)	<input type="text"/>				
Designation	<input type="text"/>		Department	<input type="text"/>		
Organisation/Employer	<input type="text"/>					
Public Figure	<input type="checkbox"/> No	<input type="checkbox"/> Yes (includes Senior Government Officials, Senior Office Bearers of Public Sector Entities, Politicians)				
Source of Funds	<input type="checkbox"/> Salary	<input type="checkbox"/> Self-Owned/Family Business (Please specify)		<input type="checkbox"/> Home Remittance		
	<input type="checkbox"/> Inheritance	<input type="checkbox"/> Stock/Investments	<input type="checkbox"/> Other (Please Specify)			
	Has any Financial Institution ever refused to open your account?		<input type="checkbox"/> No	Yes(specify) <input type="text"/>		
	Do you deal high value items such as precious metal and real estate?		<input type="checkbox"/> No	Yes(specify) <input type="text"/>		

Risk Profiling Questionnaire

Please answer the following questions as candidly as you can. Your answers will help us determine the most suitable products for you.
(Please select only ONE option for each question)

1) Please mention the age bracket you fall in:

- a Above 61 years b 55 - 60 years c 40 - 54 years d 25 - 39 years e Less than 25 years

2) I plan to keep my investment for:

- a Less than a year b 1 - 3 years c 3 - 5 years d 5 - 10 years e More than 10 years

3) I have enough savings to support my lifestyle for:

- a Up to 3 months b Up to 6 months c Up to 1 year d 1 - 3 years e Over 3 years

4) I would like my financial goals to be attained in:

- a Less than a year b 1 - 3 years c 3 - 5 years d 5 - 10 years e

5) I can relate myself best to the following statement:

- a I cannot bear any capital loss.
 b I will redeem my entire investment amount if I incur 5% loss.
 c I will wait for my investment to appreciate if I incur 10% loss.
 d I have other sources of income to maintain my lifestyle
 e I will invest on long term basis and will make additional investments when the price falls.

6) For further investment I intend to take:

- a No risk
 b Slight risk with reasonable return and principal protection
 c Moderate risk with higher than average return
 d Moderate to high risk for potential greater returns
 e High risk for superior returns

7) If I incur substantial initial loss I would:

- a Redeem my investment
- b Switch to safer and secure investment option
- c Hold my investment and decide later
- d Observe economic situation and market outlook
- e Continue with my investment plan

8) I usually invest/keep my money in:

- a Current Account
- b PLS/Savings/TDR's
- c Fixed Income Mutual Fund/National Savings Schemes/Prize Bond
- d Stock/Share/Equity based mutual fund
- e Real Estate

SCORING a= -2 b= -1 c= 0 d= 1 e= 2

Questions	1	2	3	4	5	6	7	8	Total
Score									

Recommended Strategy

Options	Score	Risk Level	Fund Type
A	(-20 to -6)	Low	Money Market Fund or Income Fund (Conventional / Islamic)
B	(-5 to 6)	Medium	Balanced Fund or Asset Allocation (Conventional / Islamic)
C	(7 to 20)	High	Equity / Stock Fund (Conventional / Islamic)

Consent:

I understand and agree disagree with the strategies proposed by the HBL AML advisor to achieve my investment goals. Further, I will notify the adviser of any changes in my information, risk tolerance, goals or investments.

I further declare that my financial needs may change over time and I shall be solely responsible for all my current and future investment, conversion and transfer transactions if these transactions are not in accordance with my above mentioned risk profiling results.

Individual tax residency self -certification FORM

Please complete the following table indicating (i) where the Account Holder is tax resident and (ii) the Account Holder's

TIN for each country/jurisdiction indicated. Countries/Jurisdictions adopting the wider approach may require that the self-certification include a tax identifying number for each country/jurisdiction of residence (rather than for each ReportableJurisdiction).

If the Account Holder is tax resident in more than three countries/jurisdictions, please use a separate sheet

If a TIN is unavailable please provide the appropriate reason A, B or C where indicated below:

	Country/ jurisdiction of tax residence	TIN	If no TIN available Reason
1			<input type="checkbox"/> Not Issued <input type="checkbox"/> Not obtained <input type="checkbox"/> Not required
2			<input type="checkbox"/> Not Issued <input type="checkbox"/> Not obtained <input type="checkbox"/> Not required
3			<input type="checkbox"/> Not Issued <input type="checkbox"/> Not obtained <input type="checkbox"/> Not required

FATCA Checklist

For Individual & Joint Account Holders (Please write clearly using BLOCK LETTERS)

*If any of the below is selected as "YES" then kindly provide country specific supporting documents with details

S#	Particulars	Primary Applicant	Joint Applicant 1	Joint Applicant 2	Joint Applicant 3
1	Full Name First Middle Last	<input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/>
2	Country of Birth	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
3	Do you have Multiple Nationalities/Passports? Nat 1: Nat 2: Nat 3:	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>
4	Do you currently hold US green card or US permanent Residency? Card#	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>
5	Are you a Tax Resident in the US?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
6	Overseas/Care-of mailing address & Phone No	<input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/>
7	Have you renounced your foreign citizenship or residency?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
8	Have you given Power of Attorney to any Person residing overseas? Please provide Attorney's Address:	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/> <input type="text"/> <input type="text"/>
9	Have you given any standing instruction to transfer funds to an account in US?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
10	W8BEN /W9 Forms submitted with date of Submission.	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="text"/>

- a. If you are a US National or hold a Green Card, please submit W9 Form in original.
- b. If you are not a US resident and were born in the US but have renounced your citizenship, please provide W-8BEN Form in original.
- c. For Entities please submit W-8BEN-E Form in original
- d. If you have stayed in US for more than 183 days in a US tax year, please submit W9 Form in original

"Note: S.No. 5 & 6 apply if customer holds a DualNationality or a permanent Residence card.

Declaration

I /We hereby confirm that all information provided in this form is correct to the best of my knowledge and the documents submitted along with this application are genuine. I / We also confirm having read and understood the Trust Deeds and Offering Documents that govern the transactions and in particular the risks disclosures. I confirm that I /We have understood the details of Sales Load to be deducted including taxes thereon as well as the advice given in the Risk Profile section.

I /We hereby permit HBL AML, subject to applicable local laws, to share my information with domestic or overseas regulators or tax authorities where necessary to establish my tax liability in any jurisdiction. Where required by domestic or overseas regulators or tax authorities, I / We further agree that HBL AML may withhold from my account(s) such amount as may be required according to applicable laws, regulation and directives. I / We will indemnify and hold harmless HBL AML from any loss, action, cost, expense (including, but not limited to sums paid in settlement of claims, reasonable attorneys' and consultant fees, and expert fees), claim, damages, or liability which arises or is incurred by HBL AML in discharging its obligations under FATCA/CRS as a result of disclosures to external tax authorities.

I undertake to notify HBL AML within 30 calendar days if there is a change in any information which I have provided to HBL AML. I /We understand and accept that HBL AML reserves the right to close or suspend my account, without prior notice, if required document/information is not submitted within a stipulated time.

Applicant's Signature as per CNIC

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Applicant's Signature to operate this account

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Primary Applicant

Joint Applicant One

Joint Applicant Two

Joint Applicant Three

Applicant's thumb impression is required in case the applicant is unable to sign or has a shaky signature.

A latest photograph must also be submitted.

Photograph	Photograph	Photograph
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Branch Manager/Investment Advisor
Attestation

Witnesses

Name 1	
CNIC	
Signature	
Name 2	
CNIC	
Signature	

DOCUMENT CHECKLIST (PLEASE TICK THE BOX)

Before submitting this form, make sure that following documents are attached. If one or more document are missing, your application may be declined or processed with a delay

- Copy of valid CNIC/Passport of the Principal Account Holder
- Copy of valid CNIC/Passport of the Joint Holder(s) / Guardian / Nominee(s) /ultimate beneficiary (if any)
- Zakat Affidavit (in case of Zakat Exemption)
- Child Registration Certificate - (Form-B) (in case of minor only)
- IRS Form W9 (if investor is US National or a Green Card holder)/ IRS Form W8-BEN incase of US Indicia Observed
- Business/Employment Proof (Employer Certificate or Salary Slip or Employment Card or Business Letterhead or Pension book / employer letter in case of Retried or any other document justifying occupation and source of funds of the investor)

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FATCA Status US person Non-US person Recalcitrant
 Customer Risk Classification Low Risk Customer High Risk Customer

<input type="checkbox"/> Form duly completed	<input type="checkbox"/> Relevant copies and documents attached	User ID		Signature & Stamp	
Distributor / Agent Code	Distributor / Agent Name				For Distributor Mandatory
Application Processed by	IT Update on		Transaction ID		

General Instructions

1. WE DO NOT ACCEPT CASH OR BLANK/BEARER CHEQUE.
2. Investors are advised to make cheques in favor of CDC Trustee HBL (Name of Fund) only.
3. All fields are mandatory

Date

Folio Number

(for existing investor)

Account Title

CNIC No

This Investment

HBL Fund name	Amount (Rs)	Amount in words	Class or Type of Units
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> *Growth <input type="checkbox"/> Income
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> *Growth <input type="checkbox"/> Income
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> *Growth <input type="checkbox"/> Income

Income Units: (Please tick one) This option is available for Income and Money Market Funds only and is subject to minimum balance requirement

- *Flexible Income Plan: Income based on performance of the fund.
- Fixed Income Plan: Income based on requirements of the investor, please specify amount Rs. _____ (Please note that in case of Fixed Income Plan if the income required exceeds income earned on the Fund, the principal invested may deplete over time).
- Payment Frequency: (Please tick one) *Monthly Quarterly Semi-Annually Annually *Default Option
- By choosing income unit I/We hereby authorize HBL AML to redeem my units to pay my income at regular intervals based on the above instructions.

Instrument Details

Bank Name Account number

Branch Name City

Cheque/Online/P.O.No.

Please tick the appropriate box or mention percentage (%) - The following funds have front end load.

Fund Name	HBL Islamic Stock Fund	HBL Income Fund	HBL Multi Asset Fund	HBL Stock Fund	HBL Islamic Asset Allocation Fund	HBL Cash Fund (F: PICIC CF)	HBL Government Securities Fund (F: PICIC IF)	HBL Islamic Income Fund (F: PICIC IIF)	HBL Equity Fund (F: PICIC SF)	HBL Islamic Equity Fund (F: PICIC ISF)	HBL Energy Fund (F: PICIC EF)		
Sales Load*	2%	1.5%	2%	2.5%	2%	1%	1.5%	1.5%	2%	2%	2%		

* all taxes as levied under Government Regulations will also be applicable.

Declaration & Signature

I/We, the undersigned, would like to purchase the units of the investment scheme as per the details mentioned above. I/We have read and understood the relevant Trust Deeds, Offering Documents (including any supplemental documents) and understand the associated risks. I have also received and reviewed Fund Manager Report and / or basic fund information as applicable in respect of related investment scheme(s). I understand that I can take refund of my first investment (cooling-off right*) within six working days in any collective investment scheme (CIS) managed by HBL AML on applicable NAV along with charged Front-end Load, if I send a written request within three (3) business days from Account Statement issuance date. I/we confirm that I/we have understood the details of Sales Load to be deducted including taxes, as % of NAV.

*Kindly note this Cooling Off Right is only available to Individual Investors after deduction of any Back-end Load or Contingent Load.

Were you facilitated by our investment advisor/distributor? Yes No

Authorised Signatory Authorised Signatory Authorised Signatory Authorised Signatory

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Form duly completed Relevant copies and documents attached Applicable NAV date Signature & Stamp

Distributor / Agent Code Distributor / Agent Name For Distributor Mandatory

Application Processed by IT Update on Transaction ID

Provisional Receipt

Received Rs. from for sale of

Name of Bank Branch

Date Signature & Stamp

Units will be allocated on realization of funds

GUIDELINES

1. Please complete the Investment Request Form in BLOCK LETTERS and write with a ball pen.
2. This form is required at the time of purchasing units of the respective fund(s).
3. Subject to realization of payment instrument; units will be allocated on the basis of applicable Net Asset Value (NAV) for the business day on which correctly filled Investment Form has been received (within cutoff times) at Distributor Offices or Authorized Branches or at Head Office of HBL AML.
4. Upon completion and submission of this form you will be provided a customer's copy duly signed and stamped by the authorized representative.
5. It shall be the responsibility of the applicant to pay all stamp & other duties, taxes and processing charges (if applicable) upon submission of this form.
6. If investment form is received by HBL AML and / or its distributor after the cut off time, that transaction will be processed on the next working day and HBL AML will not be responsible for any loss consequent to processing of investment form on the next working day.
7. If cheque is returned unpaid the application will be rejected.
8. Investor should contact HBL AML if acknowledgment of investment is not received within 7 working days from investment date.

Account Holder Information

9. In case of existing Unit Holders please specify the Investor ID No. as allotted at the time of account creation.

Investment & Payment Detail

10. All Investment amount to be accepted only in PKR currency
11. Investor must properly tick mark the option for Type of Units in the form.
12. Minimum Investment
13. Payment shall be made through, payee account cheque, pay order, demand draft in favor of "CDC - Trustee [HBL (Name of Fund)]".

Units - Mode of Holding

14. For issuance of Physical Unit Certificate(s), please fill the Service Request Form and enclose it along with investment Form. Please note that Physical Unit Certificate(s) shall be used upon payment of Rs.100/- per certificate. Unless indicated by the applicant only Jumbo Certificate shall be issued.