

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital market. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



FUND MANAGER'S REPORT JANUARY 2015

Mutual Fund Association of Pakistan (MUFAP) Recommended Format



Rated 'AM2-' by JCR-VIS

A wholly owned subsidiary of **NIB Bank Ltd.**

UAN: +92 21 1111 PICIC (74242) | Fax: +92 21 35642770-71 | Toll Free: 0800-PICIC (74242) | Email: customerservice@picicamc.com | Website: www.picicamc.com

ECONOMIC REVIEW

Headline inflation (CPI) clocked in at 3.88% Y/Y for the month of Jan'15 (vs. 4.30% Y/Y recorded for the month of Dec'14) taking average CPI to clock in at 5.79% during 7mFy15. On a sequential basis, CPI remained flat during Jan'15 (up 0.09% M/M). Slow-down in sequential CPI is likely due to lower domestic POL prices which likely had a positive impact on Food (better supply situation also eases price pressures) and Transport segments. However, risks to CPI exist via fiscal adjustments (administered price changes) to raise revenue through the phasing out of power subsidies (subsequent higher domestic gas and electricity prices) and a rebound in international oil prices. A lower CPI print (average CPI of 6.11% Y/Y during 1hFy15) and an improving external account outlook (C/A posted a surplus of USD 76mn in Dec'14) along with a stable PKR/USD parity has encouraged the SBP to continue the monetary easing cycle by reducing the benchmark discount rate by 100bps to 8.5% for the next two months. In this regard, soft oil prices, an improved trade account, and upcoming privatization transactions (e.g. HBL, KAPCO) provides further cushion to the external account. Going forward, domestic POL prices can be expected to be further brought down in line with the weakness in international oil prices which should keep the inflationary outlook benign and along with the optimism on the external account can encourage the SBP to continue with the monetary easing cycle.

MONEY MARKET REVIEW

During the period under review, SBP conducted two T-bill auctions with a cumulative target of PKR400bn against a total maturity of ~PKR209bn. Cumulative participation in the auction was witnessed at ~PKR1,149bn and the amount accepted was ~PKR383bn (both amounts excluding non-competitive bids). SBP also conducted a PIB auction on January 28'15, against a target of PKR50bn, participation of PKR271bn (face value) was witnessed while the government accepted an amount of ~PKR73bn. Participation in the 3years PIBs attracted 46%, while the 10 years tenor attracted 28% of the entire participation. The cut-off yields were 8.8895% for the 3 years tenor (face value PKR 5bn), followed by 9.7469% in the 5 years tenor (face value PKR65bn), 10.0093% in the 10 years tenor (face value PKR2bn) and 10.9995% in the 20 years tenor (face value PKR0.5bn).

EQUITY MARKET REVIEW

The KSE100 Index witnessed a strong performance by gaining 7.20% M/M (KMI30 Index gained 6.24% M/M) during Jan'15 on the back of a host of positive macro economic developments. As a result, average volumes also improved by 23% M/M to 304mn shares traded in Jan'15. Net foreign inflows of USD 2.80mn were also witnessed during Jan'15 against net foreign outflows (USD 49.50mn) recorded in Dec'14. Activity at the exchange remained relatively robust during Jan'15 as improving macros via 1) Continued soft inflation, 2) A 100bps cut in the benchmark discount rate, and 3) Improvement in the trade account along with stable FX reserves led to comfort on the external side, took the benchmark index to new highs. In this regard, lower trending CPI along with comfort on the external account has strengthened the case for further monetary easing in Mar'15. Going forward, we flag 1) Continuation of the monetary easing cycle in the backdrop of a soft inflationary outlook, 2) Political consensus in implementing reforms, 3) Stability on the external account (benefit of lower international oil prices to curb the import bill and positive impact on price levels), 4) Positive surprises in the on-going result season, 5) Successful completion of the on-going military offensive in the tribal regions, and 6) Continued foreign inflows in equities, as key short to medium term re-rating triggers for the index.

PICIC CASH FUND (PICIC-CF)

INVESTMENT OBJECTIVE:

To provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund aims to maximize returns through efficient utilization of investment and liquidity management tools.

FUND INFORMATION

Fund Type	Open-end
Category	Money Market Fund
Launch Date	December 14th 2010
Net Assets	PKR 5,785 million
NAV per Unit	PKR 105.6874
Trustee	CDC
Auditor	A.F.Ferguson & Co.
Benchmark	Average of 3M AA Rated Bank Deposit
Dealing Days	Monday-Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Backward
Management Fee	0.5% per annum
AMC Rating	AM2-(JCR-VIS)
Fund Stability Rating	AA(f) (JCR-VIS)
Front-end Load	Class C: Nil Class D: 1% of NAV
Min.Subscription	PKR 5,000
Fund Manager	Tauqir Shamshad
Listing	ISE
Leverage	Nil
Risk Profile	Low

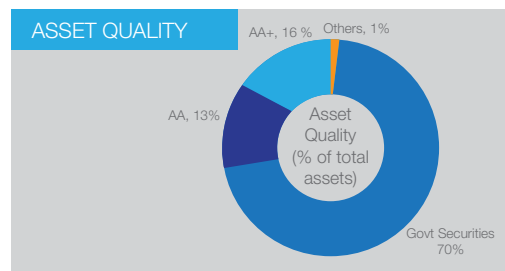
FUND STRATEGY

During the month, the Fund size increased to PKR 5,785mn from PKR 5,331mn in Dec'14. The Fund earned an annualized return of 10.22% for the month, comfortably outperforming the benchmark. The fund increased its exposure in T-bills with the amount maturing in Placements. The overall weighted average maturity increased marginally to 79 days from 70 days in Dec'14. Going forward, the fund would look at other avenues to augment its return for the unit holders.

MATURITY PROFILE

Weighted Average Maturity	79 Days	
Asset Allocation (% of Total Assets)	Jan'15	Dec'14
Cash	1	2
T-Bills	70	53
Placement with Banks and DFI's	28	44
Other including receivables	1	1
Total	100	100

ASSET QUALITY



FUND PERFORMANCE (%) ANNUALIZED	PICIC-CF	3M-Deposit
Inception to date return**	11.57	8.24
Month to Date return	10.22	7.00
Year to Date return (FYTD)	9.38	7.58
12M Trailing	9.27	7.49

KEY RATES (%)	Jan'15
KIBOR (1M)*	8.97
KIBOR (3M)*	8.93
KIBOR (6M)*	8.93
Latest T-Bill Cut-Off(3M)	8.96
Latest T-Bill Cut-Off(6M)	8.99
Discount Rate	8.50
CPI Inflation Y/Y	3.88

PERFORMANCE ANNUALIZED (%)

	PICIC-CF	3M-Deposit
FY-14	8.37	7.16
FY-13	9.08	7.59
FY-12	11.44	9.67
FY-11	11.68	9.39

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Umer Pervez, Head of Equities
Tauqir Shamshad, Head of Fixed Income

Fund Performance Annualized (%)

	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15
Fund Returns	8.30	8.34	8.65	8.61	8.61	8.68	8.94	8.94	9.11	9.54	8.80	10.22
Ave. of 3M Bank Deposit (AA Rated)	7.37	7.37	7.37	7.37	7.37	7.75	7.75	7.75	7.75	7.75	7.33	7.00

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

*Average (BID) for the period
** From 14th December 2010

WWF Note: The scheme has maintained provisions against WWF liability to the tune of Rs 19,278,941, if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3789/0.75% (YTD). For details, investors are advised to read the Note 7 of the latest financial statements of the scheme

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC INCOME FUND (PICIC-IF)

INVESTMENT OBJECTIVE:

To provide competitive returns to its investors through active investments in a blend of short, medium and long term debt instruments. The Fund aims to preserve capital while maximizing returns through efficient utilization of investment and liquidity management tools.

FUND INFORMATION

Fund Type	Open-end
Category	Income Fund
Launch Date	July 24th 2010
Net Assets	PKR 3,572 million
NAV per Unit	PKR 108.5907
Trustee	CDC
Auditor	A.F.Ferguson & Co.
Benchmark	Average of 6M KIBOR
Dealing Days	Monday-Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Forward
Management Fee	1.25% per annum
AMC Rating	AM2-(JCR-VIS)
Fund Stability Rating	A+(f) (JCR-VIS)
Front-end Load	Class D: 1.25%NAV
Min.Subscription	PKR 5,000
Fund Manager	Tauqir Shamshad
Listing	ISE
Leverage	Nil
Risk Profile	Low to Medium

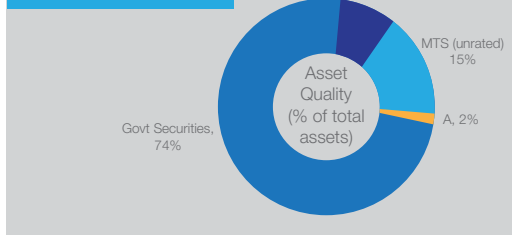
FUND STRATEGY

During the month, the Fund size increased to PKR 3,572mn from PKR 3,279mn in Dec'14. The Fund made an annualized return of 18.46% during the month. The Fund's weighted average maturity decreased to 366 days against 484 days in Dec'14. Going forward, the fund intends to keep moderate duration levels to provide competitive returns to its investors while keeping a check on the volatility of the returns.

MATURITY PROFILE

Weighted Average Maturity	366 Days	
Asset Allocation (% of Total Assets)	Jan'15	Dec'14
Cash	9	6
T-Bills	29	22
Placement with Banks and DFIs	0	0
PIB's	45	51
Sukuks	2	2
MTS	15	16
Others	0	3
Total	100	100

ASSET QUALITY



FUND PERFORMANCE (%) ANNUALIZED	PICIC-IF	6M KIBOR
Inception to date return**	13.30	10.77
Month to Date return	18.46	8.93
Year to Date return (FYTD)	14.29	9.66
12M Trailing	12.36	9.77

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Umer Pervez, Head of Equities
Tauqir Shamshad, Head of Fixed Income

TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)

Engro Fertilizer Limited Sukuk	1.67%
--------------------------------	-------

KEY RATES (%)	Jan' 15
KIBOR (1M)*	8.97
KIBOR (3M)*	8.93
KIBOR (6M)*	8.93
Latest T-Bill Cut-Off (3M)	8.96
Latest T-Bill Cut-Off (6M)	8.99
Latest T-Bill Cut-Off (12M)	8.86
Discount Rate	8.50
PIB Cut-Off (10 Yr)	10.00
CPI Inflation Y/Y	3.88

PERFORMANCE ANNUALIZED (%)

	PICIC-IF	6M KIBOR
FY - 14	8.78	9.57
FY - 13	9.52	9.67
FY - 12	11.85	12.13
FY - 11	11.66	13.20

Fund Performance Annualized (%)

	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15
Fund Returns	8.67	15.19	16.01	-4.19	7.65	10.15	10.05	10.80	14.99	18.74	13.26	18.46
Ave. 6M KIBOR	9.90	9.86	9.93	9.92	9.92	9.92	9.93	9.93	9.94	9.61	9.40	8.93

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

*Average (BID) for the period

** From 24th July 2010

WWF Note: The scheme has maintained provisions against WWF liability to the tune of Rs 15,851,652, if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.5171 / 1.02% (YTD). For details, investors are advised to read the Note 5 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC ISLAMIC INCOME FUND (PICIC-IIF)

INVESTMENT OBJECTIVE:

To provide competitive risk adjusted returns to its investors by investing in a diversified portfolio of long, medium and short term Shariah compliant debt instruments while taking in to account liquidity considerations.

FUND INFORMATION

Fund Type	Open-end
Category	Islamic Income Fund
Launch Date	May 29th 2014
Net Assets	PKR 459 million
NAV per Unit	PKR 104.9142
Trustee	CDC
Auditor	BDO Ebrahim & Co.
Benchmark	Avg. of 6M profit rate of 3 Islamic Banks or Islamic Windows of Conventional Banks having rating A and above
Dealing Days	Monday-Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Forward
Management Fee	10% of gross Earnings subject to minimum fee of 0.50% and Maximum fee of 1.50% of average daily net assets***
AMC Rating	AM2-(JCR-VIS)
Fund Stability Rating	A(f) (JCR-VIS)
Front-end Load	Class B: 0% to 1.50%
Min. Subscription	PKR 5,000
Fund Manager	Tauqir Shamshad
Listing	ISE
Leverage	Nil
Risk Profile	Low
Shariah Advisor	Fortune Islamic Service

TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)	
Engro Fertilizer Limited Sukuk	8.70%

FUND STRATEGY

During the month of January, the fund size witnessed a decline of PKR 38mn. The current fund size was PKR 459mn against PKR 497mn in December 2014. The fund made an annualized of 9.03% for the month. The Fund manager adopted a cautious stance by investing liquidity at appropriate rates in GOP Ijarah Sukuks and through placement. The fund manager is actively pursuing for quality Assets/ Sukuks to further increase the fund's return, while safeguarding the investors against any potential losses.

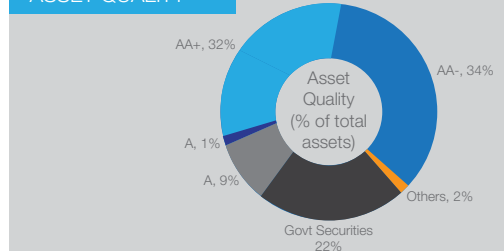
KEY RATES (%)	Jan'15
KIBOR (1M)*	8.97
KIBOR (3M)*	8.93
KIBOR (6M)*	8.93
Discount Rate	8.50
CPI Inflation Y/Y	3.88

INVESTMENT COMMITTEE MEMBERS	
Mir Adil Rashid, Chief Executive Officer	
Suleman Chhagla, Chief Operating Officer	
Umer Pervez, Head of Equities	
Tauqir Shamshad, Head of Fixed Income	

MATURITY PROFILE

Weighted Average Maturity	241 Days	
Asset Allocation (% of Total Assets)	Jan'15	Dec'14
Cash	13	40
GoP Ijarah Sukuks	22	0
Placement with Banks and DFI's	54	50
GOP Guaranteed Sukuks	0	0
Sukuks	9	8
Others	2	2
Total	100	100

ASSET QUALITY



PERFORMANCE ANNUALIZED (%)

	PICIC-IIF	BENCHMARK
Inception to date	8.47	6.69
FY - 15 to date	8.33	6.74
FY - 14	8.95	6.49

Fund Performance Annualized (%)	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15
Fund Returns***	14.71	8.57	7.37	8.52	8.18	7.81	9.26	7.46	9.03
Benchmark	6.49	6.49	6.48	6.54	6.55	6.51	6.84	6.79	7.51

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

*AVERAGE (BID) FOR THE PERIOD

**FROM 29TH MAY 2014

***MANAGEMENT FEE IS WAIVED FROM MAY 29, 2014 TILL JUNE 30, 2014

****INCLUDING TWO DAY IPO RETURN (27TH & 28TH MAY'14)

WWF Note: The scheme has maintained provisions against WWF liability to the tune of Rs 576,281, if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.1208 / 0.24% (YTD). For details, investors are advised to read the Note 12 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC STOCK FUND (PICIC-SF)

INVESTMENT OBJECTIVE:

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

FUND INFORMATION

Fund Type	Open-end
Category	Equity Fund
Launch Date	September 27th 2011
Net Assets	PKR 349 million
NAV per Unit	PKR 129.8875
Trustee	CDC
Auditor	A.F.Ferguson & Co.
Benchmark	KSE-100 Index
Dealing Days	Monday-Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Forward
Management Fee	3% per annum
AMC Rating	AM2-(JCR-VIS)
Front-end Load	3%
Min. Subscription	PKR 5,000
Fund Manager	Adeel Abdul Wahab
Listing	ISE
Leverage	Nil
Risk Profile	Moderate to High

FUND STRATEGY

The NAV of PICIC-SF increased by 3.87% during Jan'15, underperforming the benchmark by 3.33%. The KSE100 Index witnessed a strong performance by gaining 7.20% M/M during Jan'15 on the back of a host of positive macro economic developments. Activity at the exchange remained relatively robust during Jan'15 as improving macros via 1) Continued soft inflation, 2) A 100bps cut in the benchmark discount rate, and 3) Improvement in the trade account along with stable FX reserves led to comfort on the external side, took the benchmark index to new highs. Going forward, we flag 1) Continuation of the monetary easing cycle in the backdrop of a soft inflationary outlook, 2) Political consensus in implementing reforms, 3) Stability on the external account (benefit of lower international oil prices to curb the import bill and positive impact on price levels), 4) Positive surprises in the on-going result season, 5) Successful completion of the on-going military offensive in the tribal regions, and 6) Continued foreign inflows in equities, as key short to medium term re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile, along with ensuring adequate levels of cash in order to meet the redemptions

ASSET ALLOCATION (% of Total Asset)

	Jan '15	Dec '14
Cash	12	10
Equity	87	79
Other Including Receivables	1	11
Total	100	100

Top Holdings (as of Jan'15) (% of Total Assets)

Abbott Laboratories (Pak) Ltd	11
Systems Limited	10
Bank Al-Falah Ltd	10
Engro Corporation Ltd	9
GlaxoSmithKline Pakistan Ltd	9
Pioneer Cement Limited	9
Exide Pakistan Ltd	8
Cherat Cement Company Ltd.	7
United Bank Limited	3
Wyeth Pakistan Ltd	3
Fauji Fertilizer Bin Qasim Ltd	3

FUND PERFORMANCE ABSOLUTE (%)

	PICIC-SF	KSE-100
Inception to date	174.64	198.70
FY-15 to date	15.67	16.16
FY-14	41.93	41.16
FY-13	48.18	52.20
FY-12	12.90	19.69

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
 Suleman Chhagla, Chief Operating Officer
 Umer Pervez, Head of Equities
 Adeel Abdul Wahab, Fund Manager

EQUITY SECTOR BREAK DOWN

	Jan'15	Dec'14
Pharma & Bio Tech	23	21
Construction & Materials	16	16
Commercial Banks	14	16
Chemicals	12	6
Software & Com. Services	10	0
Others	12	20
Total	87	79

Fund Performance Actual (%)

	FYTD	1 Month	3 Month	6 Month	Trailing 12M
PICIC Stock Fund	15.67	3.87	12.17	14.17	27.80
Benchmark (KSE-100 Index)	16.16	7.20	13.39	13.62	28.60

Note: 1-performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

WWF Note: The scheme has maintained provisions against WWF liability to the tune of Rs 5,160,493, if the same were not made the NAV per unit/return of the scheme would be higher by Rs 1.6370 /1.46% (YTD). For details, investors are advised to read the Note 5 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC ISLAMIC STOCK FUND (PICIC-ISF)

INVESTMENT OBJECTIVE:

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

FUND INFORMATION

Fund Type	Open-end
Category	Islamic Equity Fund
Launch Date	May 29th 2014
Net Assets	PKR 189 million
NAV per Unit	PKR 118.6615
Trustee	CDC
Auditor	BDO Ebrahim & Co.
Benchmark	KMI-30 Index
Dealing Days	Monday-Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Forward
Management Fee	3% per annum
AMC Rating	AM2-(JCR-VIS)
Front-end Load	3%
Min.Subscription	PKR 5,000 (Growth Unit)
Fund Manager	Adeel Abdul Wahab
Listing	ISE (in progress)
Leverage	Nii
Risk Profile	Moderate to High
Shariah Advisor	Fortune Islamic Service

FUND STRATEGY

The NAV of PICIC-ISF increased by 4.43% during Jan'15, underperforming the benchmark KMI30 by 1.81%. The KMI30 Index witnessed a strong performance by gaining 6.24% M/M during Jan'15 on the back of a host of positive macro economic developments. Activity at the exchange remained relatively robust during Jan'14 as improving macros via 1) Continued soft inflation, 2) A 100bps cut in the benchmark discount rate, and 3) Improvement in the trade account along with stable FX reserves led to comfort on the external side, took the benchmark index to new highs. Going forward, we flag 1) Continuation of the monetary easing cycle in the backdrop of a soft inflationary outlook, 2) Political consensus in implementing reforms, 3) Stability on the external account (benefit of lower international oil prices to curb the import bill and positive impact on price levels), 4) Positive surprises in the on-going result season, 5) Successful completion of the on-going military offensive in the tribal regions, and 6) Continued foreign inflows in equities, as key short to medium term re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile, along with ensuring adequate levels of cash in order to meet the redemptions.

ASSET ALLOCATION (% Of Total Asset)

	Jan '15	Dec '14
Cash	14	1
Equity	85	78
Other including Receivables	1	21
Total	100	100

TOP HOLDINGS (AS OF Jan'15) (% OF TOTAL ASSETS)

Systems Limited	16
Cherat Cement Company Ltd.	12
Abbott Laboratories (Pak) Ltd	9
Pioneer Cement Limited	8
Pak Suzuki Motor Company	7
GlaxoSmithKline Pakistan Ltd	7
Exide Pakistan Ltd	6
Lucky Cement Ltd	6
Engro Corporation Ltd	5
Meezan Bank Ltd	3

FUND PERFORMANCE ABSOLUTE (%)

	PICIC-ISF	KMI-30 Index
Inception to date (May 29 '14)	23.86	15.36
FY - 15 to date	22.83	13.03
FY - 14 (May 29 '14 to Jun 30 '14)	0.84	2.06

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Umer Pervez, Head of Equities
Adeel Abdul Wahab, Fund Manager

EQUITY SECTOR BREAK DOWN

	Jan'15(%)	Dec'14(%)
Constr. & Materials	28	28
Software & Com.Services	16	0
Pharma & Bio Tech	15	17
Automobile & Parts	14	18
Chemicals	7	1
Others	5	14
Total	85	78

Fund Performance Actual (%)

	FYTD	1 Month	3 Month	6 Month
PICIC Islamic Stock Fund	22.83	4.43	14.36	20.08
Benchmark (KMI-30 Index)	13.03	6.24	10.68	10.40

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

The scheme has maintained provisions against WWF liability to the tune of Rs 529,447 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3797 / 0.38% (YTD).For details, investors are advised to read the Note 12 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC ENERGY FUND (PEF)

INVESTMENT OBJECTIVE:

The fund objective is to invest in securities defined in the energy sector to provide investors access to high quality blue chip stocks in the Energy sector.

FUND INFORMATION

Fund Type	Open-end
Category	Equity Fund
Launch Date (Closed Ended)	January 2006
Conversion Date (Open Ended)	June 25, 2013
Net Assets	PKR 1,101 million
NAV per Unit	PKR 11.6515
Trustee	CDC
Auditor	A.F.Ferguson & Co.
Benchmark	KSE-100 Index
Dealing Days	Monday-Friday
Cut off time	4:00 pm (Mon to Fri)
Pricing Mechanism	Forward
Management Fee	2% per annum
AMC Rating	AM2-(JCR-VIS)
Front-end Load	3%
Min.Subscription	PKR 5,000
Fund Manager	Adeel Abdul Wahab
Listing	ISE
Leverage	Nil
Risk Profile	Moderate to High

FUND STRATEGY

The NAV of PEF increased by 3.33% during Jan'15, underperforming the benchmark by 3.87% during Jan'15. A continuous fall in international oil prices (Arab Light down ~19% M/M) during Jan'15 kept the price performance of energy sector companies in check. In this regard, amongst our major holdings, POL, PPL and NCPL lost 4%, 3% and 2% during the review period. However, other portfolio companies viz. LPL, KAPCO, and SHEL gained 28%, 4% and 3% during Jan'14. We will continue to recalibrate our energy composite portfolio to maximize returns, whilst ensuring adequate levels of cash in order to meet the redemption requests of our valued investors.

ASSET ALLOCATION (% of Total Asset)

	Jan '15	Dec '14
Cash	9	6
Equity	86	93
Other Including Receivables	5	1
Total	100	100

Top Holdings (as of Jan'15)	(% of Total Assets)
Kot Addu Power Company Ltd	19
Lalpir Power Limited	16
Attock Petroleum Ltd	11
Nishat Chunian Power Ltd	10
Shell Pakistan Ltd	10
Nishat Power Limited	8
Pakistan Oilfields Ltd	6
Pakistan Petroleum Ltd	6
Engro Powergen Qadirpur Ltd	0*

FUND PERFORMANCE ABSOLUTE (%)

Date to Conversion- Jun 25 '13	PICIC-EF	KSE-100
Inception to date	27.02	63.16
FY-15 to date	1.94	16.16
FY-14	23.92	41.16
FY-13	0.55	-0.50

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
 Suleman Chhagla, Chief Operating Officer
 Umer Pervez, Head of Equities
 Adeel Abdul Wahab, Fund Manager

EQUITY SECTOR BREAK DOWN

	Jan'15(%)	Dec'14(%)
Electricity	54	49
Oil & Gas	32	44
Gas, Water & Multi-utilities	-	-
Others	-	-
Total	86	93

Fund Performance Actual (%)

	FYTD	1 Month	3 Month	6 Month	Trailing 12M
PICIC Energy Fund	1.94	3.33	3.46	-0.61	9.12
Benchmark (KSE-100 Index)	16.16	7.20	13.39	13.62	28.60

Note: 1-performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

*0.01

The scheme has maintained provisions against WWF liability to the tune of Rs 26,449,293 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.2783 / 2.43% (YTD). For details, investors are advised to read the Note 5 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC GROWTH FUND (PGF)

INVESTMENT OBJECTIVE:

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND INFORMATION

Fund Type	Closed-end
Category	Equity Fund
Launch Date*	July 2004
Net Assets	PKR 11,780 million
NAV per Unit	PKR 41.55
Trustee	CDC
Auditor	BDO Ebrahim & Co.
Benchmark	KSE-100 Index
Management Fee	2% per annum
AMC Rating	AM2-(JCR-VIS)
1 Year Perf. Ranking	MFR 3 Star (JCR-VIS)
Listing	KSE, LSE, ISE
Leverage	NIL

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Umer Pervez, Head of Equities

FUND STRATEGY

The NAV of PGF increased by 1.17% on an Ex-frozen basis (underperforming the benchmark by 6.03%), while it gained 2.97% on a Total Return basis (underperforming the benchmark by 4.23%) during Jan'15. The KSE100 Index witnessed a strong performance by gaining 7.20% M/M during Jan'15 on the back of a host of positive macro economic developments. Activity at the exchange remained relatively robust during Jan'14 as improving macros via 1) Continued soft inflation, 2) A 100bps cut in the benchmark discount rate, and 3) Improvement in the trade account along with stable FX reserves led to comfort on the external side, took the benchmark index to new highs. Going forward, we flag 1) Continuation of the monetary easing cycle in the backdrop of a soft inflationary outlook, 2) Political consensus in implementing reforms, 3) Stability on the external account (benefit of lower international oil prices to curb the import bill and positive impact on price levels), 4) Positive surprises in the on-going result season, 5) Successful completion of the on-going military offensive in the tribal regions, and 6) Continued foreign inflows in equities, as key short to medium term re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile.

ASSET ALLOCATION (% Of Total Asset)

	Jan '15	Dec '14
Cash	3	3
Equity	91	94
Other including Receivables	6	3
Total	100	100

TOP HOLDINGS (AS OF JAN'15)

Sui Northern Gas Pipeline Ltd
Pioneer Cement Limited
Pakistan State Oil Company
National Bank of Pakistan Ltd
Lotte Chemical Pakistan Ltd
GlaxoSmithKline Pakistan Ltd
Fauji Fertilizer Bin Qasim Ltd
Engro Corporation Ltd
Bank Al-Falah Ltd
Abbott Laboratories (Pak) Ltd

EQUITY SECTOR BREAK DOWN (% of Total Assets)	Jan '15(%)	Dec'14(%)
Oil & Gas**	47	46
Commercial Banks	13	24
Chemicals	10	2
Pharma & Bio Tech	8	8
Construction & Materials (Cem.)	7	7
Others	6	7
Total	91	94

FUND PERFORMANCE ACTUAL (%)	FYTD	1 Month	3 Month	6 Month	Trailing 12M
PICIC Growth Fund - Total	2.20	2.97	7.39	1.13	19.97
PICIC Growth Fund - Frozen	-2.41	4.63	8.37	-5.63	21.28
PICIC Growth Fund - Ex Frozen	7.67	1.17	6.31	9.04	18.92
Benchmark (KSE-100 Index)	16.16	7.20	13.39	13.62	28.60

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

* As per Trust Deed

** Includes frozen portion of PSO

The scheme has maintained provisions against WWF liability to the tune of Rs 529,447 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3797 / 0.38% (YTD).For details, investors are advised to read the Note 12 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

PICIC INVESTMENT FUND (PIF)

INVESTMENT OBJECTIVE:

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND INFORMATION

Fund Type	Closed-end
Category	Equity Fund
Launch Date*	April 2004
Net Assets	PKR 5,244 million
NAV per Unit	PKR 18.46
Trustee	CDC
Auditor	BDO Ebrahim & Co.
Benchmark	KSE-100 Index
Management Fee	2% per annum
AMC Rating	AM2-(JCR-VIS)
1 Year Perf. Ranking	MFR 3 Star (JCR-VIS)
Listing	KSE, LSE, ISE
Leverage	NIL

INVESTMENT COMMITTEE MEMBERS

Mir Adil Rashid, Chief Executive Officer
Suleman Chhagla, Chief Operating Officer
Umer Pervez, Head of Equities

FUND STRATEGY

The NAV of PIF increased by 1.12% on an Ex-frozen basis (underperforming the benchmark by 6.08%), while it gained by 2.67% on a Total Return basis (underperforming the benchmark by 4.53%) during Jan'15. The KSE100 Index witnessed a strong performance by gaining 7.20% M/M during Jan'15 on the back of a host of positive macro economic developments. Activity at the exchange remained relatively robust during Jan'14 as improving macros via 1) Continued soft inflation, 2) A 100bps cut in the benchmark discount rate, and 3) Improvement in the trade account along with stable FX reserves led to comfort on the external side, took the benchmark index to new highs. Going forward, we flag 1) Continuation of the monetary easing cycle in the backdrop of a soft inflationary outlook, 2) Political consensus in implementing reforms, 3) Stability on the external account (benefit of lower international oil prices to curb the import bill and positive impact on price levels), 4) Positive surprises in the on-going result season, 5) Successful completion of the on-going military offensive in the tribal regions, and 6) Continued foreign inflows in equities, as key short to medium term re-rating triggers for the index. We will continue to evaluate the market for new investment opportunities that would benefit our valued investors, whilst maintaining our blue chip investment profile.

ASSET ALLOCATION (% Of Total Asset)

	Jan '15	Dec '14
Cash	5	4
Equity	89	92
Other including Receivables	6	4
Total	100	100

TOP HOLDINGS (AS OF JAN'15)

Wyeth Pakistan Ltd
Pioneer Cement Limited
Pakistan State Oil Company
National Bank of Pakistan Ltd
Lotte Chemical Pakistan Ltd
GlaxoSmithKline Pakistan Ltd
Exide Pakistan Ltd
Engro Corporation Ltd
Bank Al-Falah Ltd
Abbott Laboratories (Pak) Ltd

EQUITY SECTOR BREAK DOWN	Jan'15(%)	Dec'14(%)
Oil & Gas**	39	38
Commercial Banks	14	26
Chemicals	11	2
Pharma & Bio Tech	10	10
Construction & Materials	9	9
Others	6	7
Total	89	92

FUND PERFORMANCE ACTUAL (%)	FYTD	1 Month	3 Month	6 Month	Trailing 12M
PICIC Investment Fund - Total	2.83	2.67	7.01	2.28	18.17
PICIC Investment Fund - Frozen	-2.73	4.73	8.01	-5.99	21.15
PICIC Investment Fund - Ex-Frozen	7.43	1.12	6.25	9.05	17.16
Benchmark (KSE-100 Index)	16.16	7.20	13.39	13.62	28.60

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

* As per Trust Deed

** Includes frozen portion of PSO

The scheme has maintained provisions against WWF liability to the tune of Rs 529,447 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3797 / 0.38% (YTD).For details, investors are advised to read the Note 12 of the latest financial statements of the scheme.

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

SINCE INCEPTION RETURNS

FUND PERFORMANCE ACTUAL%	FYTD '15	30 June, 14	30 June, 13	30 June, 12	30 June, 11
PICIC Stock Fund Benchmark (KSE-100 Index)	15.67 16.16	137.44 157.15	67.29 82.16	12.90 19.69	
PICIC Energy Fund Benchmark (KSE-100) Index	1.94 16.16	24.60 40.46	0.55 -0.50		
PICIC Islamic Stock Fund Benchmark (KMI-30 Index)	22.83 13.03	0.84 2.06			

FUND PERFORMANCE ANNUALIZED%

PICIC Cash Fund Ave. of 3M Bank Deposit (AA Rated)	9.38 7.58	11.31 8.34	11.50 8.80	12.00 9.57	11.68 9.39
PICIC Income Fund Ave. 6M KIBOR	14.29 9.66	12.14 11.14	12.21 11.67	12.41 12.66	11.66 13.20
PICIC Islamic Income Fund Benchmark	8.33 6.74	8.95 6.49			

Note: 1-Performance data does not include cost of sales loads. 2- Computation of performance is dividend adjusted NAV to NAV basis

Risk Disclaimer: All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

Sr #	Designated Branch	City	Address	Phone	Contact Person
1	NIB -DHA Phase IV	Karachi	99E, 9th Commercial Street Phase IV, DHA Karachi.	0213-5885718	Farrukh Ghani Soomro
2	NIB -DHA Phase II	Karachi	Plot No 106-C DHA Phase II, National Highway Near Tooba Apartments, Karachi	0213-5314083	Gazanfar Ali
3	NIB -Kulsoom Court	Karachi	NIB Bank, Kulsoom Court, Near Della Wala, Building, Clifton, Karachi	0213-5837011	Jalal Jamil
4	NIB -Zamzama	Karachi	Zamzama Branch, 18-C, 5th Zamzama Lane, Phase 5, DHA Karachi	0213-5295210	Faiz Ijaz
5	NIB -North Nazimabad	Karachi	SD-12, Bl - 'A' - North Nazimabad, Karachi	0213-6673597	Junaid Mitha
6	NIB -Khyaban e Shahbaz	Karachi	Shop No.2,3,4 C -23, Kh e Saher, Phase-VII, DHA, Karachi	0213-5348772	Moazzam
7	NIB -University Road	Karachi	Plot No. 5B -4 Block 13 -B University Road, Gulshan -e-Iqbal, Karachi	0213-4980430	Muhammad Umair Khan
8	NIB -Gulshan-e-Iqbal	Karachi	Plot # FL -2/3 block 6, Improvement scheme No. 24, Gulshan-e-Iqbal, Karachi	0213-4986186	Salman Aslam
9	NIB -DHA 26th Street	Karachi	NIB Bank, 42 C, Sun Centre, 26th Street, Tuheed Commercial Area, DHA Phase V, Karachi	0213-5304163	Omar Abdullah
10	NIB -Saba Avenue	Karachi	Saba Avenue Branch, 8-C Badar Commercial Street # 06, Phase-V Ext DHA, Karachi	0213-5341672	Yousuf Muhammad Farooqi
11	NIB -Business Arcade, Shahra-e-Faisal	Karachi	Business Arcade, Block 6, PECHS, Shahra -e-Faisal, Karachi	0213-4524667	Mudassir Ahmed
12	NIB -Defence Phase I	Karachi	19-C & 21 -C, East Street, Main korangi Road, DHA Phase - I, Karachi	0213-5386881	Ahmed Alvi
13	NIB -Gul Tower	Karachi	Gul Tower, I.I Chundrigar Road, Karachi	0213-5277220	Fasih Uddin
14	NIB -Hyderi Karachi	Karachi	D-14, Block -H, North Nazimabad, Karachi.	021-36643411	Moamer Habib
15	NIB -Zaibunnisa Street Saddar	Karachi	State Life Building # 5, Zaibunnisa Street, Saddar, Karachi	0213-5212102	Mansoor
16	NIB -Malir Colony, Liaquat Market	Karachi	Plot No. G -107/10, Liaquat Market, Malir Colony, Karachi	0213-4117601	Majid Warsi
17	NIB -Stadium Road	Karachi	Shop # 2 & 3, G.F, Plot # SC -45, Chandni Chowk, KDA Sch # 7, Stadium Road, Karachi	0213-4932266	Syed Iqbal Rasheed
18	NIB -DHA Phase II	Lahore	2/1 Block B Guldasht Town Zarah Shaheed Road, Lahore Cantt	0423-6639771	Ali Agha
19	NIB -Jouhar Town E Block	Lahore	Plot # 1, Block E 1, Johar Town, Lahore	0423-5220637	Asad Sheikh
20	NIB -Bharia Town	Lahore	Bharia Town Branch, Commercial Area, Alfalah Plaza, Sector B, Bahria Town Lahore	0423-5341656	Asjad Mir
21	NIB -Gulberg Main Boulevard	Lahore	Old Sanda Road, Sardar Chapal Chock, Bilal Gunj, Lahore	0423-7220005	Babar Ali Peerzada
22	NIB -Z Block DHA Phase III	Lahore	NIB Bank, 38 Z, Commercial Area, Phase III, DHA Lahore	0423-5748865	Fahad Kardar
23	NIB -Model Town	Lahore	Shop No. 10-11 Model Town C Block Commercial Market, Lahore	0423-5915406	Majid Bashir
24	NIB -Davis Road	Lahore	Aftab Centre, 30 Davis Road, Lahore	0423-6286965	Mirza Ali Yar Baig
25	NIB -Model Town Link Rd	Lahore	Plot # 34-B, phase III Govt Employees C.H.S, Model Town Link Road, Lahore	0423-5888303	Noroz Nabi
26	NIB -6-Bank Square	Lahore	6-Bank Square, Shahrah Quaid Azam, Lahore.	0423-7246257	Saleem Mukhtar
27	NIB -Gulberg III	Lahore	83-E-I, Main Boulovard, Gulberg III, Lahore	0423-5756850	Raiz Azhar Sheikh
28	NIB -Gulberg III Affluent	Lahore	NIB Bank, 70 E 1, Hali Road, Gulberg III, Lahore	0423-5756993	Muhammad Ameen
29	NIB -House	Lahore	NIB House, Old Race Course branch, Aiwan E Tijarat Raod, China Chowk, Lahore	042-99203194	Muhammad Waqas Ijaz
30	NIB -New Garden Town	Lahore	10-A Block, New Garden Town, Lahore	0423-5843886	Mansoor Akram
31	NIB -F-8 Markaz	Islamabad	12 & 13, Al -Babar Center, F-8 Markaz, Islamabad	051-2852653	Aamir Rashid Chaudhry
32	NIB -Post Mall	Islamabad	NIB Bank, Post Mall Branch, F 7, Markaz Islamabad	051-2653581	Asim Ikram
33	NIB -I-8	Islamabad	I-8 Markaz MB City Mall Palaza, Islamabad	051-4862271	Muhammad Ebraheem
34	NIB -PWD Employee C.H.S	Islamabad	40B PWD Housing Society, Islamabad highway, Islamabad	051-5957660	M.Nauman-Ul-Haq Khawaja
35	NIB -F-10	Islamabad	NIB Bank Ltd, Unit # 1 -R, Block 3,4&5, Main Double Road, F -10 Markaz Islamabad	051-2215856	Shiraz Khan Afridi
36	NIB -F-11 Markaz	Islamabad	18-Trade Center Main Double Road, F-11 Markaz Islamabad	051-2107862	Syed Usman Ali Shah
37	NIB -I-10 Markaz	Islamabad	Plot # 3-A, I -10 Markaz, Islamabad	051-2852653	Afzaal Mehmood
38	NIB -Razia Sharif	Islamabad	NIB Bank, Razia Sharif Branch, Blue Area Islamabad	051-2826553	Shaheed Ahmed
39	NIB -Murree Road Saddar	Rawalpindi	Building No.111/10 Murree Road, Saddar Rawalpindi	051-5562944	Faqir Sheryar
40	NIB -Mall Road Branch, Rawalpindi	Rawalpindi	31/3-31/A, The Mall Rawalpindi.	051-5701200	Junaid Waheed
41	NIB -Adyala Road	Rawalpindi	Khasra# 1365/572, Skindar Plaza, Munawar Colony Main Adyala Road, Rawalpindi	051-5948126	Syed Dabeer Ali Hamdani
42	NIB -Regency Arcade	Faisalabad	The Mall, Regency Shopping Arcade, Faisalabad	041-2604875	Aqeel Ahmed
43	NIB -Karkhana Bazar Branch	Faisalabad	Property #122, Khatooni # 1650, Khewat # 1647, Faisalabad	041-2601808	Muddassar Sohail
44	NIB -Liaquat Road	Faisalabad	Plot No. 3, Liaquat Road, Faisalabad	041-2604931	Syed Mazfoor Mohsin Gillani
45	NIB -Millat Road	Faisalabad	Commercial Center # 02 Gulistan Colony Millat Road, Faisalabad	041-8849935	Dilbar Hassan Ch
46	NIB -Hayatabad	Peshawar	B-1 Phase 5, Hayatabad, Peshawar.	091-5825278	Muhammad Ali Khan
47	NIB -Abdali Road	Multan	Plot # 66/9, Abdali Road, Multan	061-4517126	Basharat Ali Siddiqui
48	NIB -Main	Hyderabad	Plot # 53 & 54, Cantt Saddar, Hyderabad	022-2787462	Taneer Hussain kazi
49	NIB -Okara Branch	Okara	Khewat # 50-18, Chak # 1 -A/4-C, M.A, Jinnah Road	0442-550902	Ch M Aslam
50	NIB -Mandi Bahauddin Branch	Mandi Bahauddin	Plot # 7/211, Ward # 7, Mandi Bahauddin	0546-509551	Khawar Nazir
51	NIB -Habib Center	Gujranwala	Al Hameed Center Branch, Opposite Iqbal High School, G.T. Road, Gujranwala	055-9200236	Muhammad Kashif Ahmed
52	NIB -Jhelum City Branch	Jhelum	B-V -112, Resham Plaza, Civil Lines, Jhelum	0544-627286	Awais Khurram
53	NIB -Shahabpura Sialkot	Sialkot	Plot # B-III -8-S-206, Shahabpura, Sialkot	052-3559682	Rajesh Kumar