HBL

ASSET MANAGEMENT LTD.



Annual Report 2017

MOVING TOWARDS
EXCELLENCE

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# OUR VISION

Enabling people to advance with confidence and success.

OUR to create value for our stakeholders.

To make our Investor (s) prosper, our staff excel and

### **PROGRESSIVENESS**

We believe in the advancement of society through the adoption of enlightened working practice, innovative new products and processes and a spirit of enterprise.

### MERITOCRACY

We believe in giving opportunities and advantages to our employees on the basis of their ability. We believe in rewarding achievement and in providing first class career opportunities for all.

# OUR CORPORATE VALUES

Our values are based upon the fundamental principles that define our culture and are brought to life in our attitude and behavior. It is our values that make us unique and stem from five basic principles.

### EXCELLENCE

The markets in which we operate are becoming increasingly competitive and our investors now have an abundance of choice. Only through being the very bestin terms of the service we offer, our product and premises - can we hope to be successful and grow.

### Customer Focus

We need to understand fully the need of our investors and to adopt our product and services to meet these. We must strive always to put the satisfaction of our investor first.

### INTEGRITY

We are an Asset Management Company in Pakistan and our success depends upon the performance of the Fund(s) which are under management and our investors and society in general expect us to possess and steadfastly adhere to high moral principles and professional standards

### **CORPORATE INFORMATION**

#### **Management Company**

**HBL** Asset Management Limited.

#### **Board of Directors**

Chairman Mr. Towfiq Habib Chinoy (Non-Executive Director) Directors Mr. Farid Ahmed Khan (Executive Director) Mr. Rizwan Haider (Non-Executive Director) Mr. Salahuddin Manzoor (Non-Executive Director) Mr. Ava Ardeshir Cowasjee (Non-Executive Director) Ms. Nadeem Abdullah (Non-Executive Director) Mr. Rayomond Kotwal (Non-Executive Director)

#### **Audit Committee**

Chairman Mr. Nadeem Abdullah (Non-Executive Director) Members Mr. Rizwan Haider (Non-Executive Director) Mr. Ava Ardeshir Cowasjee (Non-Executive Director)

#### **Human Resource Committee**

Chairperson Ms. Towfiq Habib Chinoy (Non-Executive Director) Mr. Farid Ahmed Khan Members (Executive Director) Mr. Rayomond Kotwal (Non-Executive Director)

### **Risk Management Committee**

Chairman Mr. Rizwan Haider (Non-Executive Director) Members Mr. Salahuddin Manzoor (Non-Executive Director) Mr. Farid Ahmed khan (Executive Director)

Mr. Noman Qurban

### **Company Secretary & Chief Financial Officer**

**Legal Advisors** 

**AMC Rating** 'AM2' (Positive Outlook)

Mandviwalla & Zafar, Advocates and Legal Consultants, Mandviwalla Chambers, C-15, Block 2, Clifiton, Karachi.

Website www.hblasset.com

**Head Office** 7th Floor, Emerald Tower, G-19, Block-5, Main Clifton Road, Clifton, Karachi.

**Registered Office** 7th Floor, Emerald Tower, G-19, Block-5, Main Clifton Road, Clifton, Karachi.

### REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2017

The Board of Directors of HBL Asset Management Limited is pleased to present its report together with Financial Statements of HBL Income Fund, HBL Government Securities Fund (Formerly: PICIC Income Fund), HBL Money Market Fund, HBL Cash Fund (Formerly: PICIC Cash Fund), HBL Stock Fund, HBL Equity Fund (Formerly: PICIC Stock Fund), HBL Energy Fund (Formerly: PICIC Energy Fund) and HBL Multi Asset Fund (the Funds) for the year ended June 30, 2017.

#### MERGER OF THE MANAGEMENT COMPANY

During FY17 PICIC Asset Management Company Limited was merged with and into HBL Asset Management Limited under section 282L of the Companies Ordinance 1984 vide the merger order dated August 31, 2016 issued by the Securities & Exchange Commission of Pakistan. HBL Asset Management Limited had earlier acquired 100% equity stake in the PICIC Asset Management Company Limited from NIB Bank Limited during FY16. Accordingly, effective from August 31, 2017 HBL Government Securities Fund (Formerly: PICIC Income Fund), HBL Cash Fund (Formerly: PICIC Cash Fund), HBL Equity Fund (Formerly: PICIC Stock Fund) and HBL Energy Fund (Formerly: PICIC Energy Fund) comes under management of HBL Asset Management Limited. HBL Asset Management Limited is a wholly owned subsidiary of Habib Bank Limited. The Aga Khan Fund for Economic Development (AKFED), S.A. is the parent company of the Habib Bank Limited.

#### **ECONOMIC REVIEW**

Pakistan's economic performance in FY17 continued to post an improvement compared to the year before with real GDP growth accelerating to 5.3% compared to 4.5% in the year before. FY17's GDP growth rate was the highest in the past 10 years. Key factors behind the higher GDP growth rate was a turnaround in the agricultural sector, which posted 3.5% growth vs. just 0.3% growth in the previous year; meanwhile, industrial growth came in at 5.0% and services sector posted 6.0% growth. CPI inflation, though historically still very low, has surged to 4.16% in FY17 compared to 2.86% in the same period last year; higher fuel and food prices were the primary contributors to acceleration in inflation. Pakistan's fiscal deficit shown a deterioration in 9MFY17 where the fiscal deficit-to-GDP ratio has risen to 3.7% from 3.4% in the comparable period last year due to growth of 8.6% in tax revenues which was not sufficient to offset 10.9% increase in defense spending and 8.4% increase in development spending. Concerns on the external accounts position have re-emerged as the current account deficit for FY17 has increased to 4.0% of GDP vs. 1.7% in the same period last year on the back of falling textile exports, rising oil & machinery imports, and a decline in foreign remittance inflow especially from the Middle East. This slippage in the current account deficit occurred despite an inflow of USD 550 million under Coalition Support Fund (CSF) in early March. Foreign exchange reserves fell by 7.5% in FY17; nevertheless, the SBP's foreign exchange reserves provide adequate import cover of ~3.4 months. Challenges posed by the twin-deficit situation are likely to linger, however, with adequate support from strategic regional economies, the Pakistani economy looks set to overcome these.Pakistan's Economic outlook is positive with GDP growth expected to accelerate to 6.0% in FY18 (as per government target), inflation likely to remain comfortably in single-digits, and pro-growth policy action in the run-up to general elections next ye

### MONEY MARKET REVIEW

The GoP held an IjaraSukuk (fixed-rate) auction against the M1 Motorway as the underlying Asset on June 23, 2017, wherein a 3-year instrument was offered with a target of PKR 71.69 billion. Total bids received amounted to PKR 16.08 billion and the GoP raised PKR 71.01 billion from the auction at a cut-off rate of 5.24% p.a. Despite the latest auction, there is still a shortage of fShariah compliant investments, and therefore, yields on the IjaraSukuks continue to be unappealing to investors. However, during 2HFY17, some corporate Sukuks were brought to market, which were well-received by investors. The yield curve has steepened during the period as secondary market yields on 3, 5 and 10-year PIBs have increased by 42, 48 and 58 bps respectively. Meanwhile, yields on the 3, 6 and 12-month T-Bills rose by 9, 13 and 13 bps respectively. The GoP raised PKR 894 billion through PIBs compared to the cumulative target of PKR 800 billion and maturities of PKR 1,936 billion. All PIB auctions held during 2QFY17 were scrapped. However, following the release of below-expected CPI data for the month of December 2016, the market anticipated that there would be no hike in the discount rate, and thus placed bids at more appropriate levels. The 5 and 10-year PIB cutoffs declined by 1 bp and 8 bps respectively FY17TD whereas the 3-year PIB cutoff remained unchanged. The large maturity of PIBs resulted in a sharp decline in government's borrowing from the commercial banks; from 1 July 2016 till 16 June 2017, the GoP had borrowed a mere PKR 29 billion on net basis compared to PKR 1,152 billion in the same period last year. Meanwhile, government borrowing from the SBP came in at PKR 1,083 billion during the period vs. a net retirement of PKR 370 billion in the same period last year. Through T-Bills, the GoP raised PKR 7,716 billion (including NCB) compared to the cumulative target of PKR 7,200 billion and maturities of PKR 6,431 billion. Going forward, monetary policy is likely to remain unchanged as the SBP would have to balance th

#### STOCK MARKET REVIEW

Driven by strong inflow of domestic liquidity, optimism surrounding Pakistan's upgrade to "Emerging Market" status by MSCI and higher GDP growth expectations, the KSE100 Index surged by 23% in FY17. However, most of the gains for the fiscal year were concentrated in the first half of the year; in the second half, political turmoil and regulatory actions stifled market performance. Mutual funds emerged as the largest net buyers (USD 576 million), followed by insurance firms (USD 220 million) and companies (USD 127 million). This strong buying by local institutional investors was sufficient to absorb the steady selling of foreign investors, who offloaded USD 652 million (net) of Pakistani equities. The rally was driven mainly by selected scrips in the banking sector, where investors expected that interest rates had bottomed-out, and selected scrips in the E&P and cement sectors which were expected to benefit from higher oil prices, strong growth in volumetric sales and new investment projects respectively. On the flip side, selected scrips in the fertilizer, textile and pharmaceutical sectors were the main drags on the market's performance. Furthermore, average daily trading volume shares posted a sizable improvement of 68% Y/Y in FY17 to 350 million shares, while average turnover increased by 61% Y/Y to PKR 15.3 billion. M&A and IPO activity also remained robust in the period, particularly in the food & personal care, cement, engineering and automobile parts sectors. During the year

consortium of Chinese investors and HBL acquired 40% stake in the PSX; subsequently, the book-building and IPO were conducted and the first trading session of the PSX stock was held on 29 June. Initial market response to the PSX book-building was muted, mainly due to tighter regulations surrounding the transaction, however, after three extensions in the book-building duration, the issue was eventually oversubscribed by a narrow margin. Going forward, we expect the market to continue its upward trajectory, given that Pakistan is still trading at a sizable discount to its Emerging Market peers in terms of P/E multiples and dividend yield. Pakistan also has the second-highest earnings growth in the region. These attractive valuations should act as a catalyst for inflows from foreign investors, adding to the anticipated inflow from passive Emerging Market Index funds. The recent acquisition of a large stake in the PSX by Chinese investors should also pave the way for the introduction of new products and greater visibility of the Pakistani market on the global stage. Over the longer term, the gathering momentum of the China-Pakistan Economic Corridor (CPEC) projects are likely to stimulate investmentled GDP growth which bodes well for Pakistan's equity market too.

#### **FUNDS' PERFORMANCE AND PAYOUTS**

#### **HBL Income Fund**

The total income and net income of the Fund was Rs. 370.66 million and Rs. 201.06 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs. 106.0938 per unit as on June 30, 2016. The NAV of the Fund was Rs. 106.0146 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 5.00 per unit), thereby giving an annualized return of 4.64%. During the same year the benchmark (6 Month KIBOR) return was 6.10%. The size of Fund was Rs. 4.49 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 5.00 per unit to the unit holders for the year ended June 30, 2017.

JCR-VIS Credit Rating Company Limited has reaffirmed A(f) Fund Stability Rating to the Fund.

#### **HBL Government Securities Fund (Formerly: PICIC Income Fund)**

The total income and net income of the Fund was Rs. 131.20 million and Rs. 58.77 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs. 105.2098 per unit as on June 30, 2016. The NAV of the Fund was Rs. 105.4266 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 5.60 per unit), thereby giving an annualized return of 5.54%. During the same year the benchmark (6 Month PKRV Rates) return was 5.88%.The size of Fund was Rs. 1.37 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 5.60 per unit to the unit holders for the year ended June 30, 2017.

JCR-VIS Credit Rating Company Limited has reaffirmed A(f) Fund Stability Rating to the Fund.

#### **HBL Money Market Fund**

The total income and net income of the Fund was Rs. 267.64 million and Rs. 184.06 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs. 101.5468 per unit as on June 30, 2016. The NAV of the Fund was Rs. 101.7683 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 6.30 per unit), thereby giving an annualized return of 6.45%. During the same year the benchmark (70% 3M PKRV & 30% 3M deposit rates) return was 5.26%. The size of Fund was Rs. 3.94 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs6.30 per unit to the unit holders for the year ended June 30, 2017.

JCR-VIS Credit Rating Company Limited has reaffirmed AA(f) Fund Stability Rating to the Fund.

#### **HBL Cash Fund (Formerly: PICIC Cash Fund)**

The total income and net income of the Fund was Rs. 269.68 million and Rs. 30.14 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 100.5696 per unit as on June 30, 2016. The NAV of the Fund was Rs. 100.4888 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 7.15 per unit), thereby giving an annualized return of 7.18%. During the same year the benchmark (70% 3M PKRV & 30% 3M deposit rates) return was 5.00%. The size of Fund was Rs 5.95 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 7.15 per unit to the unit holders for the year ended June 30, 2017.

JCR-VIS Credit Rating Company Limited has reaffirmed AA(f) Fund Stability Rating to the Fund.

#### **HBL Stock Fund**

The total income and net income of the Fund was Rs. 1.04 billion and Rs. 1.08 billion respectively during the year ended June 30, 2017. The ex-dividend Net Asset Value (NAV) per unit of the Fund was Rs 103.6764 per unit as on June 30, 2016. The NAV of the Fund was Rs. 121.4498 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 7.00 per unit), thereby giving an annualized return of 23.89%. During the same year the benchmark KSE 30 index return was 20.79%. The size of Fund was Rs. 6.35 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 7.00 per unit to the unit holders for the year ended June 30, 2017.

#### **HBL Equity Fund (Formerly: PICIC Stock Fund)**

The total income and net income of the Fund was Rs. 87.84 million and Rs. 107.04 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 107.2297 per unit as on June 30, 2016. The NAV of the Fund was Rs. 124.6444 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 12.00 per unit), thereby giving an annualized return of 27.67%. During the same year the benchmark KSE 100 index return was 23.24%. The size of Fund was Rs 0.47 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 12.00 per unit to the unit holders for the year ended June 30, 2017.

#### **HBL Energy Fund (Formerly: PICIC Energy Fund)**

The total income and net income of the Fund was Rs. 214.33 million and Rs. 190.55 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs. 12.0122 per unit as on June 30, 2016. The NAV of the Fund was Rs. 15.0359 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 0.60 per unit), thereby giving an annualized return of 30.12%. During the same year the benchmark KSE 30 index return was 20.79%. The size of Fund was Rs. 0.79 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 0.60 per unit to the unit holders for the year ended June 30, 2017.

#### **HBL Multi Asset Fund**

The total income and net income of the Fund was Rs. 145.77 million and Rs. 139.40 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs. 98.0474 per unit as on June 30, 2016. The NAV of the Fund was Rs. 112.0924 per unit as on June 30, 2017 (after incorporating interim dividend of Rs. 4.00 per unit), thereby giving an annualized return of 18.40%. During the same year the benchmark index (Weighted average daily return KSE 100 and 6 Month PKRV rates) return was 16.21%. The size of Fund was Rs. 0.97 billion as on June 30, 2017.

The Chief Executive Officer under the authority of the Board of Directors approved interim cash distribution of Rs. 4.00 per unit to the unit holders for the year ended June 30, 2017.

#### MANAGEMENT COMPANY RATING

The JCR-VIS Credit Rating Company Limited (JCR-VIS) has maintained management quality rating of 'AM2 (positive outlook)' to the Management Company.

#### **AUDITORS**

M/s Deloitte Yousuf Adil, Chartered Accountants existing auditors of HBL Income Fund, HBL Government Securities Fund (Formerly: PICIC Income Fund), HBL Money Market Fund, HBL Cash Fund (Formerly: PICIC Cash Fund), HBL Stock Fund, HBL Equity Fund (Formerly: PICIC Stock Fund), HBL Energy Fund (Formerly: PICIC Energy Fund) and HBL Multi Asset Fund retired and being eligible, offered themselves for re-appointment. The Board of Directors, on the recommendation of the Audit Committee, has re-appointed M/s Deloitte Yousuf Adil, Chartered Accountants as Auditors of HBL Income Fund, HBL Government Securities Fund (Formerly: PICIC Income Fund), HBL Money Market Fund, HBL Cash Fund (Formerly: PICIC Cash Fund), HBL Stock Fund, HBL Equity Fund (Formerly: PICIC Stock Fund), HBL Energy Fund (Formerly: PICIC Energy Fund) and HBL Multi Asset Fund for the next term.

#### DIRECTORS' STATEMENT IN COMPLIANCE WITH CODE OF CORPORATE GOVERNANCE

This part of the Directors' report to unit-holders is given as required under section 236 of the Companies Ordinance 1984:

- 1. The financial statements, prepared by the management company of the Funds, present fairly the state of affairs of the Funds, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of Funds have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Funds' ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. Summary of key financial data is provided in Performance Table of the relevant Fund.
- 9. The Directors, CEO, CFO, Head of Internal Audit & Company Secretary and their spouses have made no transactions in the Fund's units during the year except as provided below and disclosed in respective notes to the financial statements of funds.

#### **HBL Income Fund**

Name	Designation	Beginning Units	Units Issued	Units Redeemed	Bonus Units	Closing Units
Noman Qurban	CFCO & Company Secretry	321	-	321	-	-

#### **HBL Government Securities Fund (Formerly: PICIC Income Fund)**

Nil

#### **HBL Money Market Fund**

Name	Designation	Beginning Units	Units Issued	Units Redeemed	Bonus Units	Closing Units
Farid Ahmed Khan	CEO & Director	-	255,866	127,002	-	128,864

### **HBL Cash Fund (Formerly: PICIC Cash Fund)**

Name	Designation	Beginning Units	Units Issued	Units Redeemed	Bonus Units	Closing Units
Farid Ahmed Khan	CEO & Director	-	465,507	342,029	-	123,478

### **HBL Stock Fund**

Name	Designation	Beginning Units	Units Issued	Units Redeemed	Bonus Units	Closing Units
Farid Ahmed Khan	CEO & Director	-	19,487	-	-	19,487
Noman Qurban	CFO & Company Secretary	9,493	12,143	2,548	-	19,088

#### **HBL Equity Fund (Formerly: PICIC Stock Fund)**

Nil

#### **HBL Energy Fund (Formerly: PICIC Energy Fund)**

Name	Designation	Beginning Units	Units Issued	Units Redeemed	Bonus Units	Closing Units
Farid Ahmed Khan	CEO & Director	-	181,108	-	-	181,108

#### **HBL Multi Asset Fund**

Nil

Note: The Board of Directors of the Management Company has set a threshold of Rs. 1,200,000/- of annual basic salary earned by employees to categorized as "Executive"

10. The details of attendance of Board of Directors meeting is disclosed in the financial statements of respective funds. The details of attendance of Board Committee meetings are provided below:

### **Board Audit Committee (BAC)**

During the year ended June 30, 2017 four BAC meetings were held. Below is the attendance of BAC.

Name	Meeting Date					
IVAITIC	Apr 21, 2017	Feb 24, 2017	Oct 31, 2016	Aug 25, 2016		
Nadeem Abdullah <sup>1</sup>	Present	Present	Present	N/A		
Rizwan Haider	Present	Present	Present	Present		
Ava A. Cowasjee	Present	Present	Present	Present		
Salahuddin Manzoor <sup>2</sup>	N/A	N/A	N/A	Present		

<sup>&</sup>lt;sup>1</sup>Appointed as member of BAC effective from August 26, 2016.

#### **Board Human Resource and Remuneration Committee (HR&R)**

During the year ended June 30, 2017 one HR&R Committe emeeting was held. Below is the attendance of HR&R.

Name	Meeting Date
Name	April 27, 2017
Taufiq H. Chinoy	Present
Sima Kamil <sup>1</sup>	N/A
Farid Ahmed Khan	Present
Salahuddin Manzoor <sup>2</sup>	Present
Rayomond H. Kotwal <sup>3</sup>	N/A

<sup>&</sup>lt;sup>1</sup>Resigned from Board of Directors effective from March 16, 2017.

#### **Board Risk Management Committee (BRMC)**

During the year ended June 30, 2017 one BRMC meeting was held. Below is the attendance of BRMC.

Name	Meeting Date
Name	Feb 16, 2017
Rizwan Haider	Present
SalahuddinManzoor	Present
Farid Ahmed Khan	Present

11. The details as required by the code of corporate governance regarding the pattern of unit holding are provided in the respective financial statements of the Funds. The break up of unit holding by size is provided in the respective section of Fund Manager Report in the respective financial statements of the Funds. The name wise detail of associated companies, undertakings, related parties and unit holders holding more than 5% units are hereunder:

#### **HBL Income Fund**

Description	Unit Holding
Directors and Associated Companies :	
Habib Bank Limited	19,506,241

### **HBL Government Securities Fund (Formerly: PICIC Income Fund)**

Description	Unit Holding
Directors and Associated Companies :	
HBL Asset Management Limited	1,764,572
Persons holding 5% or more units in fund :	
NIB Bank Limited	4,892,987
Pakistan Society for the Welfare of Mentally Retarded Children	1,838,343

<sup>&</sup>lt;sup>2</sup>Released as member of BAC effective from August 26, 201 6.

<sup>&</sup>lt;sup>2</sup>Attended meeting on special invitation.

<sup>&</sup>lt;sup>3</sup>Appointed as committee member effective from August 25, 2017.

### **HBL Money Market Fund**

Description	Units Holding
Directors and Associated Companies :	
Habib Bank Limited	1,781,757
Farid Ahmed Khan- CEO & Director	128,864
Persons holding 5% or more units in fund :	
Millat Tractors Limited	4,578,999
K & N Foods (Pvt.) Limited	3,777,954
Ferozsons Laboratories Limited	2,041,354
Official Assignee - Lahore High Court	2,035,360

### HBL Cash Fund (Formerly: PICIC Cash Fund)

Description	Units Holding
Directors and Associated Companies :	
HBL Asset Management Limited	348,649
Farid Ahmed Khan- CEO & Director	123,478
Persons holding 5% or more units in fund :	
Maple Leaf Capital Limited	8,991,001
Thal Limited	7,587,183
GETZ Pharma (Pvt.) Limited	6,117,539
Coronet Foods (Pvt.) Limited	5,333,302
English Biscuits Manufacturers (Pvt.) Limited	5,332,052
Fauji Oil Terminal and Distribution Co. Limited	4,107,266
Barrett Hodgson Pakistan (Pvt.) Limited	3,256,443

### **HBL Stock Fund**

Description	Units Holding
Directors and Associated Companies :	
Habib Bank Limited	37,754,700
HBL Employees Provident Fund Trust	7,125,389
Farid Ahmed Khan – CEO & Director	19,487
Persons holding 5% or more units in fund :	
Habib Metropolitan Bank Limited	3,159,044

### **HBL Equity Fund (Formerly: PICIC Stock Fund)**

Description	Units Holding
Directors and Associated Companies :	
HBL Asset Management Limited	814,872
Persons holding 5% or more units in fund :	
NIB Bank Limited	1,022,050
Pakistan Society for the Welfare of Mentally Retarded Children	443,531
Wartsila Pakistan (Pvt.) Limited – Employees Provident Fund Trust	265,231

### **HBL Energy Fund (Formerly: PICIC Energy Fund)**

Description	Units Holding
Directors and Associated Companies :	
HBL Asset Management Limited	10,002,825
Farid Ahmed Khan - CEO & Director	181,108
Persons holding 5% or more units in fund :	
NIB Bank Limited	6,468,401

### **HBL Multi Asset Fund**

Description	Units Holding
Directors and Associated Companies :	
Habib Bank Limited	6.996.574

The Board takes this opportunity to thank its valued unit-holders for their confidence and patronage. It would like to place on record its appreciation for the help and guidance provided by Securities & Exchange Commission of Pakistan, Central Depository Company of Pakistan as Trustee, the Pakistan Stock Exchange Limited and State Bank of Pakistan.

The Board also wishes to place on record its appreciation for the hard work and dedication shown by the staff.

On behalf of the Board of HBL Asset Management Limited

Chief Executive Officer

Director

Karachi August 25, 2017

### مینجمنٹ کمینی کے ڈائریکٹرز کی ریورٹ:

ان پی ایل ایسید مینجنٹ کمیٹڈ کے بورڈ آفڈ اٹر کیٹرز 30 جون 7 201 و کوختم ہونے والے سال کے لئے ان کی بایل اٹکم فنڈ ، ان کی بایل گور نمنٹ سیکیو ریٹیز فنڈ (سابقہ پلک انٹر کی فنڈ (سابقہ پلک ایش فنڈ (سابقہ پلک کیش فنڈ (سابقہ پل

### مینجمنٹ کمپنی کا انضمام :

دوران سال7 201ء پکک ایسید پنجنٹ کمیٹر کا ای بیالی ایسید پنجنٹ کمیٹر میں انفام ہوگیا۔ ای بیا ایسید پنجنٹ کمیٹر نے 2016ء میں این آئی بی بینک کمیٹر سے پنجنٹ کمیٹر کے 100 حص خرید لئے تھے۔جس کے نتیج میں 11 اگستہ 2016ء سے، ای بیا ملیٹر کے ویٹر ننڈ (سابقہ پلک اکم فنڈ)، ای بیابی کیش فنڈ (سابقہ پلک انری فنڈ ) اورائی بیابی المیٹر جیب بینک کمیٹر کا کا میں ایسید پنجنٹ کمیٹر کے زیرانظام آگے۔ ای بیابی ایسید پنجنٹ کمیٹر کاس کا سور کی ملکستی ذیلی ادارہ ہے۔ آغا خان فنڈ فاراکنا کم ڈویلپمنٹ ( S.A. (AKFED) مہیب بینک کمیٹر کاس ما پیسر پرست ادارہ ہے۔

### معیشت کا جائزہ:

### بازار زر کا جائزہ:

نے پاکستان انویسٹمنٹ بانڈز کے ذریعے 1800 ارب روپے کے جموی ہدف اور 926, 1 ارب روپے کی ادائیگیوں کے مقابلے میں 894 ارب روپے بھٹی کئی کئی کے میلام جو مالی سال 7 201ء کے دوسرے نصف میں منعقد ہونے تیے ختم کردیے گے ۔ تاہم دیمبر 2016ء کے مہینے کے لئے تی پائ کی ٹی آئی فی است کے بالا ان ہوائے بعد مارکٹ نے پیش بنی کی ٹھی کی ٹھی کر ٹھی کہ ہوگئیں جبکہ 3 سالہ پائ آئی بی لئے بڈز (پولیوں) کا تعین قدر سے مناسب سطوں پر کیا گیا۔ 5 اور 10 سال کے پی آئی بی آئی میں مالی سال 7 201ء میں اب تک کی الاتر تیب 1 بی پی الیں اور 8 بی پی الیس سے کم ہوگئیں جبکہ 3 سالہ پی آئی بی الیس سے کم ہوگئیں جبکہ 3 سالہ پی آئی بی الیس سے کم ہوگئیں جبکہ 3 سالہ بی آئی بین کی ہوئی تا کہ بین کی ہوئی کے میں اب تا کی ہوئی تھی ہوئی الیس سے مورت کے میں میں 20 ادر بروپے کے خالص ادائیگی کے مقابلے میں خالات ہو کے الی بی کی اٹستان نے ٹی۔ بلز کے ذریعے دولت پاکستان کو بڑھتے ہوئے افراط ذرک د باؤاور بگڑتی ہوئی ۔ دالت پاکستان کو بڑھتے ہوئے افراط ذرک د باؤاور بگڑتی ہوئی ۔ دالت پاکستان کو بڑھتے ہوئے افراط ذرک د باؤاور بگڑتی ہوئی ۔ حالیات جار بیک صورتمال کے ساتھ شرح نمو کے لئے آوازن کی ضرورت ہوگی۔

### بازار حصص کا جائزہ:

پاکتان اسٹاک ایجی بختی بک بلڈنگ کی طرف پہلارڈ مل تو چپ چاپ رہا جس کی ہڑی وجہ لین دین کے اردگر دخت ضوابط تھے۔ لیکن بک بلڈنگ کے دورانیے میں تین عدو توسعیات کے بعدا جراء (ایثو) آخر کا رہمت باریک مارجن سے اوور سیسکر ائیڈ ہوگیا۔ آگے بڑھتے ہوئے ہم تو قع رکھتے ہیں کے مارکیٹ کا اوپر کی جانب سفر جاری رہے گا۔ کیونکہ پاکتان اب بھی P/E کھٹے ہوئے ہم تو قع رکھتے ہیں کے مارکیٹ کا اوپر کی جانب سفر جاری رہے کہ دوسرے ساتھیوں کے مقابلے میں قابل ذکر رہایت پر جے۔ پاکتان خطے میں دوسری سب سے بڑی آمدن شرح نموکا حامل بھی ہے۔ یہ پر کشش تخینہ جات غیر ملکی سرمایی کا رول سے بہاؤر رقوم الانے ) کے لئے لاز ماعمل انگیز کے طور پر کام کرنے چاہیں ، جس سے (Passive) بھی اور کیٹ انڈکس فنڈ زسے بہاؤ کی چٹی بنی اچٹی قدم میں اضافہ ہوگا۔ چینی سرمایی کا رول کی جانب سے پاکتان اسٹاک ایک چینج میں ایک بڑے حصول سے نئی مصنوعات متعارف کرانے کی راہ ہموار ہونی چاہیئے اور اس سے عالمی منظر نامے پر پاکتانی مارکیٹ کی وسیع تر پذیرائی کی راہ بھی ہموار ہونی چاہئے۔ وسیع تر تناظر میں تی پیکہ مضوبہ جات میں زبر دست تیزی سے امکانات ہیں کہ سرماییکاری سے جڑے مجموع کھی پیداوار کی شرح نمو میں بال چل اور کرکت ہوجو پاکتان کے بازار حصص (ایکویٹی مارکیٹ) کے لئے بھی بہت اچھا ہے۔

# فنڈز کی کارکردگی اور ادائیگیاں:

### ایچ بی ایل انکم فنڈ:

بورد آف ڈائر کیٹرز کے اختیار کے تحت افر نظم اعلی نے 30 جون 7 201 و کوئم ہونے والے سال کیلئے بینٹ ہولڈرزکو 5.00 دوپے بینٹ کی عبوری نفرتقتیم کی منظوری دی۔

ج سے آر-وی آئی ایس کریڈیٹ ریٹنگ کمپنی لمیٹٹر نے فٹڑ کواے (ایف) فٹر اسٹمیلیٹی ریٹنگ کوتو ثیق کی ہے۔

### ایچ بی ایل گورنمنٹ سیکیوریٹیز فنڈ ( سابقہ پکک انکم فنڈ):

30 جون7 <u>20</u>1 وکوختم ہونے والے سال کے دوران فنڈ کی گل آمدن اور خالص آمدن کلی الترتیب131.20 ملین روپے اور58.77 ملین روپے رہی۔ فنڈ کی سابقہ منافع منقسمہ خالص مالیت اٹا ثہ برطابق 30 جون6 105،4266 روپے فی یونٹ (5.60 روپے فی یونٹ بوری منافع منقسمہ شامل کرنے کے دوران فنٹ کی جوری منافع منقسمہ شامل کرنے کے بعد ) تھی جس کے ذریعے 45.54 کا سالاند منافع دیا گیا۔ ای سال کے دوران پیٹی مارک منافع (6ماہ پی کے آروی شرعیں کی 5.58 تھا۔ فنڈ کی جسامت برطابق 30 جون7 201 ورپے تھی۔ روپے تھی۔

بورد آف ڈائر کیٹرز کے اختیار کے تحت افر نتظم اعلی نے 30 جون 7 201 ء کوختم ہونے والے سال کے لئے بین ہولٹررز کو 5.60 درویے فی بینٹ کی عبوری نفرتنسیم کی منظوری دی۔

جى آر-وى آئى ايس كريدين ريننگ كمپنى لمينزنے فنز كيلئے اے (ايف) فنز الشبيلي ريننگ كي تو يُق كى ہے۔

### ایچ بی ایل منی مارکیٹ فنڈ:

30 جون 2017ء کوختم ہونے والے سال کے دوران فنڈی کا کل آمدن اور خالص آمدن علی الترتیبہ 267.64 ملین روپے اور 186.06 ملین روپے رہی۔ فنڈ کی فی یونٹ سابقہ منافع متصمہ خالص مالیت اثاثہ برطابق 30 جون 101.7683ء کے مطابق 6.30 روپے فی یونٹ تھی۔ فنڈ کی خالص مالیت اثاثہ برطابق 30 جون 101.7683ء دوران بیٹی برخ کے بعد )تھی جس کے ذریعے 6.45 کا سالانہ منافع دیا گیا۔ ای سال کے دوران بیٹی مارک منافع % 5.26 (% 70 تین ماہ فی کے آروی اور % 30 تین ماہ ڈیاز نے مشرعیں) تھا۔ فنڈ کی جامت برطابق 30 جون 101.29 وارگ 30 ارب روپے تھی۔

بورة آف ڈائر يكٹرز كافتيار كتحت افرنتظم اعلى نے 30 جون 7 201 والے مال كے لئے يون بولٹرزكو 6.30 روپ في يون عبورى نقتقيم كى منظورى دى۔

جى آر-وى آئى السركريْمەن يىنىڭ ئىپنى كىيىڭە نەندىكىلىغا ساسە (ايف) فىدا شىپىلىشى رىئنگ كى توشق كى ہے۔

### ایج بی ایل کیش فنڈ (سابقه پکک کیش فنڈ):

30 جون 7<u>01</u> ۽ کوختم ہونے والے سال کے دوران فنڈ کی کل آمدن اور خالص آمدن کلی التر تیبہ 269 ملین روپے اور 30.14 ملین روپے رہی۔ فنڈ کی نی یونٹ سابقہ منافع منقسمہ خالص بالیت اٹا شہر 30 جون 30 ج

بورڈ آف ڈائر کیٹرز کے اختیار کے تحت افسر ختطم اعلیٰ نے 30 جون 7 201 و کوئتم ہونے والے سال کے لئے بینٹ ہولڈرز کو 7.15رویے فی بینٹ عبوری نفرتقیم کی منظوری دی۔

جى آر-وى آئى الس كريدك ريننگ كمينى لميند نن كيك اساك (ايف) فند الميليش ريننگ كى توشق كى ب-

### ایچ بی ایل اسٹاک فنڈ:

بورد آف ڈائر کیٹرز کے اختیار کے تحت افر نتظم اعلیٰ نے 30 جون 7 201 ء کوٹتم ہونے والے سال کے لئے بیٹ ہولٹررزکو 7.00 روپے فی بیٹ کی عبوری نفتاتشیم کی منظوری دی۔

### ایچ بی ایل ایکویٹی فنڈ ( سابقه یکک اسٹاک فنڈ):

30 جون7 <u>201</u> و وکتم ہونے والے سال کے دوران فنڈ کی کل آمدن اور خالص آمدن علی الترتیب87.89 ملین روپے اور107.04 ملین روپے رہی۔ فنڈ کی فی یونٹ سابقہ منافع منقسمہ خالص الیت اثاثہ 30 جون2016 و کی نونٹ (12.00 دوپے فی یونٹ عبوری منافع منقسمہ شامل منافع دیا گئے ہوئی ہونٹ عبوری منافع منقسمہ شامل کرنے کے بعد ) رہی۔ جس کے ذریعے 27.67 کا سالانہ منافع دیا گیا۔ ای سال کے دوران پیٹی ارک کے ایس ای 100 انڈیکس منافع (23.24 تھا۔ فنڈ کی جسامت بمطابق 30 جون7 10 کے وران پیٹی ارک کے ایس ای 100 انڈیکس منافع (23.24 تھا۔ فنڈ کی جسامت بمطابق 30 جون7 10 کے وران پیٹی ارک کے ایس ای 100 انڈیکس منافع (23.24 تھا۔ فنڈ کی جسامت بمطابق 30 جون7 10 کے وران پیٹی ارک کے ایس ای 100 انڈیکس منافع (23.24 تھا۔ فنڈ کی جسامت بمطابق 30 جون7 10 کے وران پیٹی ارک کے ایس ای 100 منافع (23.24 تھا۔ فنڈ کی جسامت بمطابق 30 جون7 10 کے ایس ای 100 منافع (23.24 تھا۔ فنڈ کی جسامت بمطابق 30 جون7 10 کے ایک کے ایک کے ایک کے ایک کے در کے تھا۔

بورد آف ڈائز مکٹرز کے اختیار کے تحت افرنتظم اعلیٰ نے 30 جون 2017ء کوئتم ہونے والے سال کیلئے بینٹ ہولڈرز کو 12.00 رویے فی بینٹ کی عبوری نقد تقسیم کی منظوری دی۔

### ایچ بی ایل انرجی فنڈ (سابقه پکک انرجی فنڈ):

30 جون 100 بوقتم ہونے والے کے دوران فنڈ کی گل آمدن اور خالص آمدن کا الترتیبد 214.33 ملین روپے اور 190.55 ملین روپے اور 190.55 ملین روپے دہی۔ فنڈ کی فی یونٹ سرابقہ مقسمہ خالص مالیت اٹا شرہ 30 جون 2016ء کے مطابق 15.0359 روپے فی یونٹ سرابقہ خالص مالیت اٹا شرجات فی یونٹ برطابق 30 جون 15.0359 ویٹ 15.0359 روپے فی یونٹ شروں کی ایونٹ عموری منافع م

بوردًا آف دُائر يكثرز كا ختيار ك تحت افر ختطم على ن 30 جون 2017 يوختم هون واليسال كيك يون هولدرزكو 0.60 روي في يون كي عبوري نقتشيم كي منظوري دي ـ

### ایج بی ایل ملٹی ایسیٹ فنڈ:

30 جون 2017 و کوئتم ہونے سال کے دوران فنڈ کی گل آمدن اور خالص آمدن علی التر تیب 145.77 ملین روپے اور139.40 ملین روپے دہی۔ فنڈ کی فی بینٹ سابقہ منافع منقسمہ خالص مالیت اٹا شہ بطابت 30 جون 112.0924 و کے فی بینٹ بروپ فی بینٹ بجوری منافع منقسمہ شامل کرنے بہطابت 30 جون 112.0924 و کے فی بینٹ بجوری منافع منقسمہ شامل کرنے کے بعد کتھی۔ جس کے ذریعے 18.40 کا سالانہ منافع دیا جارہا ہے۔ ای سال کے دوران پنٹی مارک انڈیکس منافع (بھاری اوسطر روز اندیکای ای 100 منافع اور 6 ماہ کی فی کے آروی شرعیں میں 16.12 کی جسامت بمطابق 30 جون 10.37 جو 20.1 دیں ہے تھی۔

بورڈآف ڈائر کیٹرز کے اختیار کے تحت افر پنتظم اعلیٰ نے 30 جون 7 201 و اورٹ السال کے لئے بیٹ ہولڈرزکو 4.00 دوپی فی بیٹ عبوری نفزنسیم کی منظوری دی۔

### مینجمنٹ کمپنی ریٹنگ:

جِي آر-وي آئي السركريةك ريننگ كمپني لمينال (JCR-VIS) نے مینجنٹ كمپني اے ايم 2 (مثبت توقع) كي مينجنٹ كواڻي ريننگ برقر ارز كھي ۔

### آڈٹرز:

(میسرز ؤی لائیک یوسف عادل، چارٹر ڈاکاؤنٹس) ان پہایل اکم فنڈ، ان پہایل گورنمنٹ سیکیوریٹیز فنٹر (سابقہ پک انکم فند)، ان پہایل کیش فنٹر (سابقہ پک کیش فنٹر)، ان پہلے کیش فنٹر (سابقہ پک کیش فنٹر)، ان پہلے کی ایس ان پہلے کی سیکن فنٹر (سابقہ پک ان پہلے کی سیکن فنٹر)، ان پہلے کی ایل ان بری فنٹر )، ان پہلے اللی ان بری فنٹر (سابقہ پک ایس ان پہلے اللی ایس کی سیکنٹر کی پیکٹش کیلئے اللی ہیں۔ پورڈ آف ڈائر کیٹرز نے آڈٹ کیمٹی کی سیارٹ کی لائر اسابقہ پک کے سیارٹ کی لائے کی سیکنٹر کی پیکٹش کیا گارڈ کا کوئٹس کو ایک کیش فنٹر (سابقہ پک کیش فنٹر)، ان پہلے ایک کیش فنٹر (سابقہ پک کیش فنٹر)، ان پہلے ایک ان کی فنٹر (سابقہ پک کیش فنٹر)، ان پہلے ایک کیش فنٹر)، ان پہلے کی ایل ان کی فنٹر (سابقہ پک ایش فنٹر)، ان پہلے کی ایس کی کیش فنٹر)، ان پہلے کی ایس کی کیش فنٹر)، ان پہلے کی ایس کی کی ایس کی کیش فنٹر) کی فنٹر (سابقہ پک کیش فنٹر) کے کیش فنٹر) کے کیش فنٹر کے گارز کے طور پرتقرری کردی ہے۔

### ادارہ جاتی نظم کے ضابطے کے ساتھ موافقت میں ڈائریکٹرز کا بیان:

- ا فنٹرزی مینجنٹ کمپنی کی جانب سے تیار کر دہ الیاتی گوشوارہ جات فنٹرز کے اموکاراس کے افعال کا نتیجہ نقد بہاؤاور فنٹر کے بیٹ ہولڈرز کی نقل وحرکت کا بیان منصفانہ طور پر پیش کرتے ہیں
  - فنڈ ز کے حسابات کی مناسب کتب برقراررکھی گئی ہیں۔
  - ۳ مالیاتی گوشواره جات کی تیاری میں مناسب حساباتی پالیسیر کوسلسل بروئے کارلاتا جاتار ہاہے۔حساباتی تخمینه معقول اورمخاط آراء پرمٹنی ہیں۔
    - م انٹرنیشنل اکا و نشک اسٹینڈ رڈز، جیسے پاکستان میں لا گوہیں، مالیاتی گوشوارہ جات کی تیاری میں پیروی کی جاتی رہی ہے۔
      - ۵ انزنل كنفرول كانظام ترتيب وتشكيل مين اچها ہے اوراً سے موثر طریقے سے نافذ كيا گيااوراسكي نگراني كي گئى ہے۔
        - ٢ فنڈزى بطورايك جارى كاروبار تسلسل كى صلاحيت بركوئي معنى خيزشك وشبنيس ہے۔
        - 2 ادارہ جاتی نظم کے بہترین طور طریقوں ہے جیسا کہ ضوابط میں تفصیل دی گئی ہےکوئی بڑاا ختلا ف نہیں ہے۔
        - ۸ کلیدی مالیاتی معلومات کا خلاصه متعلقه فنڈ کے کار کردگی جدول (پر فارمینس ٹیبل ) میں مہیا کردیا گیا ہے۔

دوران سال فنڈ کے پیٹس میں ڈائر کیٹرزی می ای او، می ایف او، ہیڈ آف انٹرنل آ ڈٹ اور کمپنی سیر سیٹری اوران کے زوجین نے کوئی لین دین نہیں کیا سوائے اس کے جوفنڈ ز کے مالیاتی گوشوارہ جات اور متعلقہ ملاحظات میں نیچے فراہم اور ظاہر کردیئے گئے ہیں۔

مینجنٹ کمپنی کے بورڈ آف ڈائر بکٹرنے ایگز کیٹیو کے طور پر درجہ بندی کرنے کے لئے ملاز مین کی1,200,000 روپے سالانہ بنیادی ٹخواہ کی حدمقرر کر دی ہے۔

### ایچ بی ایل انکم فنڈ :

نام عبده ابتدائی يؤش خريد ے گئے يؤش فروخت كيگئے يؤش بونس يؤش اختا ي يؤش نعمان قريان چيف فافش آفير 321 - - -

### ایچ بی ایل گورنمنٹ سیکیوریٹیز فنڈ (سابقہ پکک انکم فنڈ):

کے نہیں چھائیں

### ایج بی ایل منی مارکیٹ فنڈ :

### ایج بی ایل کیش فنڈ (سابقه یکک کیش فنڈ):

نام عبده ابتدائی یونش خریدے گئے یونش فروخت کنیکئے یونش یونس یونس یونش اختتا می یونش فریدا حمرخان کی ای او اور ڈائر کیٹر - 342,029 465,507 -

### ایج بی ایل اسٹاک فنڈ :

فروخت كئيكئے بونٹس خریدے گئے پوٹش بونس بونٹس ابتدائي يؤنش اختثامي يؤنش نام سى اى اواور ڈائر يکٹر 19,487 19,487 فريداحمه خان چيف فنانشل آفيسر نعمان قربان 19,088 12,143 9,493 2,548

### ایچ بی ایل ایکویٹی فنڈ (سابقہ پکک اسٹاک فنڈ):

سيرنهي<u>ن</u> چھابيل

### ایچ بی ایل انرجی فنڈ (سابقه پکک انرجی فنڈ):

نام عبده ابتدائی یونش خریدے گئے یونش بونس یونش اختتا ی یونش فریداحمد خان می ای او اور ڈائر کیٹر - 181,108 - - 181,108

### ایچ بی ایل ملٹی ایسیٹ فنڈ :

سرنهي<u>ن</u>

بورڈآ ف ڈائز کیٹرزاجلاس کی حاضری کی تفصیلات متعلقہ فنڈ ز کے مالیاتی گوشوارہ جات میں ظاہر کردی گئی ہیں۔ بورڈ آف ڈائز کیٹرزی ذیلی ممیٹی کےاجلاس کی حاضری کی تفصیلات ذیل میں فراہم کر دی گئی ہیں۔

### بورڈ آڈٹ کمیٹی (بی ایے سی):

30 جون 2017ء کوئم ہونے والے سال کے دوران باے سی کے جارا جلاس منعقد ہوئے باے سی کی حاضری درج ذیل ہے:

تاریخ اجلاس

نام	2017پريل17 <u>02</u> ء	24 فروري 10 <u>5</u> ء	31اكتوبر <u>6 <b>20</b>1</u> ء	25اگست6 <u>201</u> ء
ندىم عبدالله <sup>1</sup>	حاضر	حاضر	حاضر	N/A
رضوان حيدر	حاضر	حاضر	حاضر	حاضر
آ وااے کا ؤہجی	حاضر	حاضر	حاضر	حاضر
صلاح الدين منظور <sup>2</sup>	N/A	N/A	N/A	حاضر

26<sup>1</sup> اگست<u>201</u>7ء سے باتی کے رکن کے طور برتقر ری موثر

26<sup>2</sup>اگست2017ء سے بےاس کے رکن کے طور پرسبکدوثی موثر

### بورد آف هیومن ریسورس اور ریمنریشن کییٹی رایچ آر اینڈ آن:

30 جون2017ء کوختم ہونے والے سال کے دوران ایک آج آرا بیڈ آر کمیٹی اجلاس منعقد ہوا۔ آج آرا بیڈ آر کی حاضری درج ذیل ہے:

تاریخ اجلاس نام

2017يريل 1029ء

توفيق الحج حينائي حاضر

سيما كامل <sup>1</sup> N/A

فريداحمه خان حاضر

صلاح الدين منظور<sup>2</sup> حاضر

رىمنڈانچ كوٹوال<sup>3</sup>

N/A 16<sup>1</sup>مارچ<u>201</u>7ء سے بورڈ آف ڈائز کیٹرز کے عہدے سے سبکدوثی موثر

<sup>2</sup> خصوصی دعوت برا جلاس میں حاضری

25<sup>3</sup>اگست<u>201</u>7ء سے ایک آراینڈ آر کمیٹی کے رکن پرتقرری موثر

### بورڈ رسک مینجمنٹ کمیٹی (بی آر ایم سی):

30 جون7 201 ء کوختم ہونے والے سال کے دوران بی آرایم ی کا ایک اجلاس منعقد ہوا۔ بی ا آرایم سی کی حاضری درج ذیل ہے۔

تاریخ اجلاس

نام 16 فروري 2017 <u>20</u>2ء

رضوان حيدر حاضر

صلاح الدين منظور حاضر

فريداحمدخان حاضر

ا یونٹ ہولڈرز کےاسلوب سے متعلق تفصیلات جیسا کہ ادارہ جاتی نظم کے ضابطے کی جانب سے درکار ہیں۔ فنڈ ز کے متعلقہ مالیاتی گوشوارہ جات میں فراہم کردی گئی۔ جسامت کے لحاظ سے یونٹ ہولڈنگ کے حصّے فنڈ ز کے متعلقہ مالیاتی گوشوارہ جات میں فنڈمٹیٹر ر پورٹ کے متعلقہ حصّے میں دیئے گئے ہیں۔ شلکہ کمپنیٹر، متعلقہ فریقین اور % 5 سے زیادہ یونٹ ہولڈنگ والے یونٹ ہولڈرز کی بالحاظ نام تفصیل درج ذیل کے مطابق ہیں۔

### ایچ بی ایل انکم فنڈ:

فصیل بونٹ ہولڈنگ

ڈائر یکٹرزاورمنسلکه کمپنیز:

### ایچ بی ایل گورنمنٹ سیکیوریٹیز فنڈ (سابقہ یکک انکم فنڈ):

تفصیل یونٹ ہولڈنگ

ڈائر یکٹرزاورمنسلکہ کمپنیز:

اللج بي الل ايسيك منتجنث لميثة 1,764,572

فند میس 5 میاس سے زائد کی مولد تگ:

اين آئي بي ينك لميثة 4,892,987

ياكتتان سوسائيتى فاردى ويلفيئرآف مينطى ريثار دُيرُ چلدُرن 1,838,343

### ایج بی ایل منی مارکیٹ فنڈ:

تفصیل اینش ہولڈنگ ڈائر کیٹرزاور شکلہ کمپنیز: عدیب بینک لمبیٹر 1,781,757 فرید احمد خان - سی ای او او رڈ ائر کیٹر فرید احمد خان - سی ای او او رڈ ائر کیٹر فنڈ میں % 5 یا اس سے زائد کی ہولڈنگ: مائے ٹریٹر لمبیٹر کمبیٹر کے اینڈ این فوڈز (پرائیویٹ) لمبیٹر فیروز سنز لیبار میڑیز لمبیٹر کیٹرزلیبار میڑیز لمبیٹر کے 2,041,354 لا ہور ہائی کورٹ - البیش اسائنی 2,035,350

### ایج بی ایل کیش فنڈ (سابقہ پکک فنڈ):

يونٹس ہولڈنگ ڈائر یکٹرزاورمنسلکہ کمپنیز: اليج بي ايل ايسيك مينجنث لميثرُ 348,648 فریداحمدخان- سیای اواور ڈائر یکٹر 123,478 فند میں % 5 یاس سے زائد کی ہولڈنگ: ميل ليف كبيط لميثله 8,991,001 تقل لميثثه 7,587,183 گیٹز فار ما( پرائیویٹ) کمیٹٹر 6,117,539 كورونىيە فو ڈز (پرائيويٹ)لميٹٹر 5,333,302 فوجی آئل ٹرمینل اینڈ ڈی سٹری بیوٹن کمپنی لمیٹڈ 4,107,266 انگلش بسکٹس مینونی کچرز (یرائیویٹ) لمیٹٹر 5,332,052 بيريث مدِّجسن يا كتان (يرائيويث) لميثدُّ 3,256,443

### ایچ بی ایل اسٹاک فنڈ:

تفصیل یونش ہولڈنگ ڈائر کیکٹرزاور شلکہ کمپنیز: حبیب بینک لمیٹڈ 37,754,700 ان کی ایل ایمپلائیز پر وو ٹینٹ فنڈٹرسٹ 7,125,389 فریدا حمد خان سی ای اواور ڈائر کیٹر 19,487 فنڈ میں %5 یااس سے زائد کی ہولڈنگ:

### ایج بی ایل ایکویٹی فنڈ (سابقه یکک اسٹاک فنڈ):

تفصيل ينيش ہولڈنگ

ڈائر یکٹرزاورمنسلکہ کمپنیز

814,872

ان پی ایل ایسیٹ مینجنٹ لمیٹڈ فنڈ میں % 5 مااس سے زائد کی ہولڈنگ:

1,022,050

اين آئی بی بینک لمیشار

پاكستان سوسائيثى فاردى ويلفيترآ ف ميفلى ريثار ديد چلدرن 443,531

وارفيسلا پاكستان (پرائيويث) لميناله ايمپلائيز پروو يدنث فند ارسك 265,231

### ایچ بی ایل انرجی فنڈ (سابقه پکک انرجی فنڈ):

تفصیل بولڈنگ .

ڈائر یکٹرزاورمنسلکہ کمپنیز

ان کیا ایل ایسیٹ مینجمنٹ کمیٹلڈ

فريدا حمد خان - سي اى اواور دُائر كيكثر

فند میں %5 یااس سے زائد کی ہولڈنگ:

اين آئي بي بيئك لميثلة 6,468,401

### ایچ بی ایل ملٹی ایسیٹ فنڈ:

تفصيل يغش ہولڈنگ

ڈائر یکٹرزاورمنسلکہ کمپنیز

حبيب بينك لميناث 6,996,574

### اعتراف:

بورڈاس موقع سے فائدہ اٹھاتے ہوئے اپنے تمام یونٹ ہولڈرز کاائے اعتاد اورسر پرتی کیلیے دل کی گہرائیوں سے شکریداداکرتا ہے۔ بورڈ سیکیو رٹیز اینڈ ایکی بیٹن آف پاکستان سفرل ڈپازٹری کمپنی آف پاکستان بطورٹرٹی پاکستان اسٹاک ایکی پیٹے کمیٹیڈ اور بینک دولت پاکستان کی جانب سے فراہم کردہ اعانت اور راہنمائی کے لئے ان کی کاوشات کی قدر کرتا ہے اور معترف بھی ہے۔ بورڈ عملے کی جانب سے انتقاب محت اور کٹری کو بھی مراہا تا ہے۔

منجانب بورڈ

النج بى ايل ايسيك مينجمنث لميشرُ

چىف ا ئىزىكى دۇ تا قىر

مورخه 25 اگست 7 201ء

بمقام: کراچی



### **FUND INFORMATION**

NAME OF FUND IHBL Money Market Fund

NAME OF AUDITOR Deloitte Yousuf Adil Chartered Accountants

NAME OF TRUSTEE Central Depository Company of Pakistan Limited

NAME OF BANKERS Habib Bank Limited

**Bank Al-Habib Limited** 

**Habib Metropolitan Bank Limited** 

Bank Al Falah Limited Faysal Bank Limited Allied Bank Limited Meezan Bank Limited Askari Bank Limited Samba Bank Limtied

**Zarai Taraqiati Bank Limited** 

FUND RATING AA(f) (JCR-VIS)

## **FUND MANAGER'S REPORT - HBL MONEY MARKET FUND** *As at June 30, 2017*

#### Type and Category of Fund

Open end Money Market Fund

#### **Investment Objective and Accomplishment of Objective**

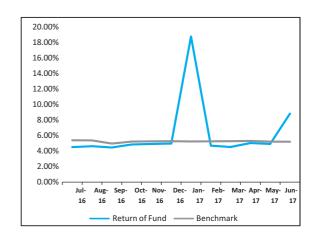
The investment objective of the Fund is to seek high liquidity and competitive return for investors by investing in low risk securities of shorter duration and maturity. The investment objective is achieved.

#### **Benchmark and Performance Comparison with Benchmark**

The Fund's benchmark is 70% 3 - Month PKRV + 30% 3 - Month Deposit Rate of 3 AA and above rated Banks as per MUFAP.

The comparison of the fund return with benchmark is given below:

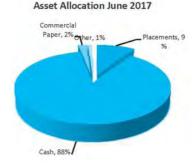
Month	Return of Fund	Benchmark
Jun-17	8.83%	5.22%
May-17	4.91%	5.23%
Apr-17	5.03%	5.31%
Mar-17	4.53%	5.29%
Feb-17	4.70%	5.27%
Jan-17	18.77%	5.25%
Dec-16	4.96%	5.29%
Nov-16	4.91%	5.26%
Oct-16	4.85%	5.23%
Sep-16	4.46%	4.98%
Aug-16	4.63%	5.39%
Jul-16	4.51%	5.40%

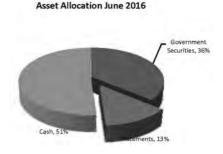


### Strategies and Policies employed during the Year

In line with the investment policy of the Fund, the Fund continued to hold major investments in the form of Government Securities and Bank Deposits. However, during the year under review, better opportunities were offered in Placements which were utilized to optimize Funds return.

#### Asset Allocation





### Significant Changes in Asset Allocation during the Year

The investment in Government Securities was decreased by 36% of total assets to nil, while placements at the close of financial year reduced from 13% to 9% of total assets, realized amount was placed with Bank which were offering higher rates due to year end.

#### **Fund Performance**

The total income and net income of the Fund was Rs.267.64 million and Rs. 184.06 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 101.5468 per unit as on June 30, 2016. The NAV of the Fund was Rs. 101.7683 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 6.30 per unit), thereby giving an annualized return of 6.45%. During the same year the benchmark (70% 3M PKRV & 30% 3M deposit rates) return was 5.26%. The size of Fund was Rs. 3.94 billion as on June 30, 2017.

#### **Market Review**

During the year, State Bank Pakistan kept the discount rate static at 6.25% on the back of lower inflation and managed external accounts position. Government of Pakistan (GoP) raised PKR 7,716 billion (including NCB) through the T-bills auction compared to the cumulative target of PKR 7,200 billion and maturities of PKR 6,431 billion. In the secondary market, T-bills yields increased by a total of 9 bps, 13 bps and 13 bps for 3, 6 and 12 months respectively. In PIB auctions GOP raised PKR 894 billion against the cumulative target of PKR 800 billion and maturities of PKR 1,936 billion. All PIB auctions held in 2QFY17 were scrapped as the bids were at higher yields and there was no desperation showed by the GoP on stretching the maturities towards longer duration at higher costs. However, following the release of below-expected CPI data for the month of December 2016, the market anticipated that there would be no hike in the discount rate in FY17, and thus placed bids at more appropriate levels. The 5 and 10-year PIB cutoffs declined by 1 bps and 8 bps respectively in FY17TD whereas the 3-year PIB cutoff remained unchanged. Consequently, money market saw flattened yield curve during the year.

The GoP also held an Ijara Sukuk (fixed-rate) auction against the M1 Motorway as the underlying Asset on June 23, 2017, wherein a 3-year instrument was offered with a target of PKR 71.69 billion. Total bids received amounted to PKR 167.08 billion whereas GoP accepted PKR 71.01 billion at a cut-off rate of 5.24% p.a. During 2HFY17, few corporate Sukuks were offered in the market, which were well-received by investors and the instruments with strong credit ratings were oversubscribed.

Going forward, we expect monetary policy to remain unchanged during first half FY18, however in later half potential rate hike is expected on the ground of higher CPI, imbalances in trade deficit and falling foreign reserves.

#### Distribution

The Fund has distributed cash dividend at Rs. 6.30 per unitduring the year ended June 30, 2017.

#### Significant Changes in the State of Affairs

There were no significant changes in the state of affairs during the year under review.

#### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	286	10,938
101 - 500	89	19,821
501 - 1,000	40	28,931
1,001 - 10,000	333	1,579,282
10,001 - 100,000	297	9,795,282
100,001 - 500,000	48	8,429,840
500,001 - 1,000,000	5	3,643,332
1,000,001 - 5,000,000	6	15,227,714
5,000001 and more	-	-
Total	1,104	38,735,140

#### **Unit Splits**

There were no unit splits during the year.

### Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

#### **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

### **PERFORMANCE TABLE - HBL MONEY MARKET FUND** As at June 30, 2017

	2017	2016	2015	2014	2013	2012
Net assets at the period end (Rs'000)	3,942,010	3,522,715	5,081,207	9,777,546	10,381,264	9,437,404
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES						
Redemption Offer	101.7683	101.5468	101.1823 101.1823	100.4122 100.4122	101.2604 101.2604	102.8926 102.8926
	101.7683	101.5468	101.1823	100.4122	101.2604	102.8926
OFFER / REDEMPTION DURING THE PERIOD - RUPEES Highest offer price per unit	107.6259	106.2966	108.2936	101.0903	102.8147	103.8223
Lowest offer price per unit	101.5871	101.1538	100.5311	100.2636	100.3569	100.2768
Highest redemption price per unit Lowest redemption price per unit	107.6259 101.5871	106.2966 101.1538	108.2936 100.5311	101.0903 100.2636	102.8147 100.3569	103.8223 100.2768
RETURN (%)	101.3871	101.1336	100.5511	100.2030	100.3309	100.2708
Total return	6.45%	5.13%	8.79%	8.08%	9.28%	11.54%
Income distribution	6.30%	4.80%	8.00%	7.59%	8.90%	11.05%
Capital growth	0.15%	0.33%	0.79%	0.49%	0.38%	0.49%
DISTRIBUTION						
First Interim dividend distribution (Rs)  Date of Income Distribution	-	-	-	0.54	2.40	2.75
Second Interim dividend distribution (Rs)	-	-	-	0.54	0.76	-
Date of Income Distribution Third Interim dividend distribution (Rs)				0.54	0.72	
Date of Income Distribution (RS)	=	-	-	0.54	0.72	-
Fourth Interim dividend distribution (Rs)	-	-	-	0.57	0.78	2.75
Date of Income Distribution Fifth Interim dividend distribution (Rs)	-	-	-	0.61	0.68	-
Date of Income Distribution						
Sixth Interim dividend distribution (Rs)  Date of Income Distribution	-	-	-	0.73	0.59	-
Seventh Interim dividend distribution (Rs)	=	-	-	0.73	0.64	2.75
Date of Income Distribution  Eighth Interim dividend distribution (Rs)	_	_	_	0.65	0.61	_
Date of Income Distribution						
Ninth Interim dividend distribution (Rs)  Date of Income Distribution	-	-	-	0.77	0.62	-
Tenth Interim dividend distribution (Rs)	-	-	-	0.67	-	-
Date of Income Distribution Eleventh Interim dividend distribution (Rs)				0.64		
Date of Income Distribution				0.04		
Twelveth Interim dividend distribution (Rs)	=	-	-	0.60	-	-
Date of Income Distribution Final dividend distributation (Rs)	6.30	4.80	8.00	-	1.10	2.80
				Various dates-	Various dates-	Various dates-
				(As mentioned	(As mentioned in	(As mentioned in
				in Financial	Financial	Financial
				Statements of respective year)	Statements of respective year)	Statements of respective year)
Date of Income Distribution	22-Jun-17	27-Jun-16	23-Jun-15			
Total dividend distribution for the year/ period (Rs)	6.30	4.80	8.00	7.59	8.90	11.05
AVERAGE RETURNS ( % )						
Average annual return 1 year	6.45%	5.13%	8.79%	8.08%	9.28%	11.54%
Average annual return 2 year	5.79%	6.96%	8.44%	8.68%	10.41%	11.70%
Average annual return 3 year	6.78%	7.33%	8.72%	9.63%	10.89%	11.70%
Weighted average portfolio during (No. of days)	19	13	16	66	62	37
PORTFOLIO COMPOSITION - (%) Percentage of Total Assets as at 30 June:						
Bank Balances	87.65%	61.00%	73.00%	27.00%	15.00%	22.00%
Placements with Banks & DFIs	9.40%	3.00%	0.00%	10.00%	0.00%	0.00%
Government Securities Commercial Paper	0.00% 2.41%	36.00% 0.00%	19.00% 0.00%	63.00% 0.00%	85.00% 0.00%	78.00% 0.00%
Others Including receivables	0.54%	0.00%	8.00%	0.00%	0.00%	0.00%
Note:						
The Journal data of the Fund in hits 12, 2010						

The Launch date of the Fund is July 12, 2010

#### Disclaimer:

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

## CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

#### Head Office:

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





### TRUSTEE REPORT TO THE UNIT HOLDERS

### HBL MONEY MARKET FUND

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Money Market Fund (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017.

his statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the **HBL Money Market Fund** (Fund), has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

For and on behalf of the board

Chief Executive Officer Director

Karachi August 25, 2017

### Deloitte.

Deloitte Yousuf Adli Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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### Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Money Market Fund (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

 Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

Place: Karachi

Member of Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350

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### Independent auditors' report to the unit holders

#### Report on the financial statements

We have audited the accompanying financial statements of **HBL Money Market Fund** (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entities Regulations, 2008.

Member of Deloitte Touche Tohmatsu Limited

## Deloitte.

**Deloitte Yousuf Adil Chartered Accountants** 

#### Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion

Engagement Partner Naresh Kumar

Date: September 22, 2017 Place: Karachi

Deloitte Touche Tohmetsu Limited

# HBL MONEY MARKET FUND Statement of Assets and Liabilities As at June 30, 2017

	Note	2017	2016 s in '000
		парос	· • • • • • • • • • • • • • • • • •
Assets			
Bank balances	5	3,542,143	2,371,639
Investments	6	477,309	1,494,422
Accrued mark-up	7	21,546	1,588
Deposit		100	-
Total assets		4,041,098	3,867,649
Liabilities			
Payable to Management Company	8	4,625	4,445
Payable to the Trustee	9	388	371
Payable to Securities and Exchange Commission of Pakistan Dividend payable	10	3,125	3,444 1,818
Accrued expenses and other liabilities	11	90,950	334,856
Total liabilities		99,088	344,934
Net assets	_	3,942,010	3,522,715
Unit holders' fund (as per statement attached)	=	3,942,010	3,522,715
one notices rails (as per statement attaches)	_	3,342,010	3,322,713
		(Number of	units)
Number of units in issue	13 =	38,735,140	34,690,544
		(Rupee	s)
Net assets value per unit		101.7683	101.5468
Net assets value per unit	_	101.7083	101.3408
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limited (Management Company)			
Chief Financial Officer Chief Executive Officer	_	Director	_
		••••	

### **HBL MONEY MARKET FUND**

### **Income Statement and Other Comprehensive Income**

For the year ended June 30, 2017

		2017	2016
	Note	Rupees i	n '000
Income			
Mark-up / return on investments	14	79,392	218,651
Mark-up on deposits with banks	15	188,322	88,017
Loss on sale of investments - net	_	(75)	(2,843)
		267,639	303,825
Expenses			
Remuneration of the Management Company		47,034	60,797
Remuneration of the Trustee		4,375	4,834
Annual fee of Securities and Exchange Commission of Pakistan		3,125	3,444
Allocation of expenses related to registrar services, accounting,	0.2	4452	2 522
operation and valuation services	8.3	4,162	2,533
Securities transaction costs Settlement and bank charges		14     360	3 270
Auditors' remuneration	16	632	555
Amortisation of preliminary expenses and floatation costs		-	8
Annual listing fee		67     259	40 229
Printing fee Annual rating fee		239	430
Legal fee		25	18
	_	60,292	73,160
		207,347	230,665
Element of loss and capital losses included in prices of units issued less those in units redeemed - net		(81,428)	(112,336)
Reversal of Provision for Workers' Welfare Fund	11.1 Г	64,738	(112,330)
Reversal of Frovision for Workers Welfare Fund	11.1	04,730	
Provision for Sindh Workers' Welfare Fund	11.1	(6,602)	-
	_	58,136	
Net income for the year before taxation		184,055	118,329
Taxation	_	<u> </u>	-
Net income for the year after taxation		184,055	118,329
Other comprehensive income for the year		-	-
Items that may be reclassified to income statement in subsequent periods:			
Unrealised loss on re-measurement of investments	_		
classified as available-for-sale		(243)	(2,695)
Reclassification adjustments relating to available-for-sale financial		75	2,843
assets disposed of during the year	6.5	(168)	148
Total comprehensive income for the year	=	183,887	118,477
Earnings per unit	18		
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limi	ted		
(Management Company)			
	_		_
Chief Financial Officer Chief Executive Officer		Director	

# HBL MONEY MARKET FUND Distribution Statement For the year ended June 30, 2017

	2017 Rupe	2016 ees in '000
Undistributed income brought forward - realised	24,925	27,368
Net income for the year	184,055	118,329
Element of income / (loss) and capital gains / (losses) included in the price of units issued less those in units redeemed, amount representing income / (loss) that form part of the unit holders' fund - net	6,256	(8,462)
Interim distribution of Rs. 6.30 per unit declared on June 22, 2017 (2016: Rs 4.80 per unit declared on June 27, 2016)	(174,947)	(112,310)
Undistributed income carried forward - realised	40,289	24,925

The annexed notes 1 to 30 form an integral part of these financial statements.

For HBL Asset Management Limited
(Management Company)

Chief Financial Officer Chief Executive Officer Director

### HBL MONEY MARKET FUND Statement of Movement in Unit Holders' Fund For the year ended June 30, 2017

	2017	2016
	Rupees i	n '000
Net assets at beginning of the year	3,522,715	5,081,207
rect assets at segmining of the year		
Issue of 172,636,657 units (2016 : 75,185,214 units)	18,188,234	7,790,304
Redemption of 168,592,061 units (2016 : 90,713,008 units)	(17,859,307)	(9,467,299)
Element of (income) / loss and capital (gains) / losses included in prices	328,927	(1,676,995)
of units issued less those in units redeemed		
Amount transferred to income statement and		
other comprehensive income	81,428	112,336
Amount transferred to Distribution Statement	6,256	8,462
	87,684	120,798
Capital loss on the sale of investment - net  Net unrealised (loss) / gain on re-measurement of investments	(75)	(2,843)
classified as available for sale	(168)	148
Other net income for the year	184,130	121,172
Total comprehensive income for the year	183,887	118,477
Interim distribution of Rs. 6.30 per unit declared on June 22, 2017 (2016: Rs 4.80 per unit declared on June 27, 2016)	(174,947)	(112,310)
Element of income / (loss) and capital gains / (losses) included in prices		
of units issued less those in unit redeemed - amount transferred to the		
Distribution Statement	(6,256)	(8,462)
Net assets at end of the year	3,942,010	3,522,715
Net asset value per unit at the beginning of the year	101.5468	101.1823
Net asset value per unit at the end of the year	101.7683	101.5468
The annexed notes 1 to 30 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)		
Chief Financial Officer Chief Executive Officer	Director	

## HBL MONEY MARKET FUND Cash Flow Statement

For the year ended June 30, 2017

		2017	2016
	Note	Rupee	s in '000
Cash flows from operating activities		404.055	440.220
Net income for the year		184,055	118,329
Adjustments			
Return / mark-up on;			
- bank profits		(188,322)	(88,017)
- investments		(79,392)	(218,651)
Loss on sale of investments - net		75	2,843
Amortisation of preliminary expenses and floatation costs		-	8
Element of loss and capital losses included in			
prices of units issued less those in units redeemed - net		81,428	112,336
Reversal of Provision for Workers' Welfare Fund		(64,738)	-
Provision for Sindh Workers' Welfare Fund		6,602	-
		(60,292)	(73,152)
Decrease / (increase) in assets			
Investments - net		1,016,870	(506,528)
Deposits		(100)	407,416
Increase / (decrease) in liabilities		1,016,770	(99,112)
Payable to Management Company		180	(1,331)
Payable to the Trustee		17	(7)
Payable to Securities and Exchange Commission of Pakistan		(319)	(3,570)
Dividend payable		(1,818)	(3,3,3)
Accrued expenses and other liabilities		(188,270)	205,919
		(190,210)	201,011
Bank profit received		168,364	99,481
Markup on investments received		79,392	218,651
Net cash generated from operating activities		1,014,024	346,879
Cook flows from fine children			
Cash flows from financing activities  Amount received on issue of units		18,190,734	7,790,304
Payment made against redemption of units		(17,859,307)	(9,467,299)
Cash dividend paid		(174,947)	(114,707)
Net cash generated from / (used in) financing activities		156,480	(1,791,702)
Net increase / (decrease) in cash and cash equivalents		1,170,504	(1,444,823)
Cash and cash equivalents at beginning of the year		2,371,639	3,816,462
Cash and cash equivalents at end of the year	5	3,542,143	2,371,639
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
			_
Chief Financial Officer Chief Executive Officer		Director	

## Notes To The Financial Statements For the year ended June 30, 2017

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Money Market Fund (the Fund) was established under a Trust Deed, dated March 18, 2010, executed between HBL Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited as the Trustee. The Fund has been authorised by the Securities and Exchange Commission of Pakistan (the SECP) as a unit trust scheme on April 9, 2010.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company was situated at 24-C, Khayban-e-Hafiz, Phase VI, DHA, Karachi. Pakistan. Subsequent to the year ended June 30, 2017, the registered office has been relocated at 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open ended mutual fund and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The Fund is listed on the Pakistan Stock Exchange Limited. The units of the Fund were initially offered for public subscription 'at par from July 12, 2010 to July 14, 2010.

The principal activity of the Fund is to seek high liquidity and comparative return for investors by investing in low risk securities of shorter duration and maturity.

JCR-VIS Credit Rating Agency has assigned management quality rating of 'AM2' (positive outlook) to the Management Company and assigned Fund stability rating of 'AA(f)' to the Fund.

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2. BASIS OF PREPARATION

#### 2.1 Statements of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that investments are measured at fair value.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency. All amounts have been rounded off to the nearest of rupees, unless otherwise indicated.

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

#### 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

#### 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

Amendments to IFRS 2 'Share-based Payment' - Clarification

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective for accounting periods beginning on or after:

January 01, 2018

on the classification and measurement of share-based payment transactions	
Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture	Effective from accounting period beginning on or after a date to be determined
Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a result of the disclosure initiative	January 01, 2017
Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax assets for unrealised losses	January 01, 2017
Amendments to IAS 40 'Investment Property': Clarification on transfers of property to or from investment property	January 01, 2017

IFRIC 22 'Foreign Currency Transactions and Advance Consideration': Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.

IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS

January 01, 2019

January 01, 2018

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases

12 'Income Taxes'.

- IFRS 17 - Insurance Contracts

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 4.2 Financial instruments

#### 4.2.1 Financial assets

#### 4.2.1.1 Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and easurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

#### a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading. Currently there are no investment of the Fund classified as at fair value through profit or loss - held for trading.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price.

#### 4.2.1.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### 4.2.1.3 Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss - held-for-trading", in which case the transaction costs are charged to 'income statement and other comprehensive income'.

#### 4.2.1.4 Subsequent measurement

#### a) Financial assets classified as 'available for sale'

Subsequent to initial measurement, financial assets classified as 'available for sale' are valued as follows:

#### Basis of valuation of government securities

The investment of the Fund in government securities is valued on the basis of PKRV rates published by Reuters in accordance with Circular no. 33 of 2012 issued by SECP.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the 'Income statement and other comprehensive income' until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

Gains or losses are also recognised in the 'income statement and other comprehensive income' when financial assets carried at amortised cost are derecognised or impaired.

#### 4.2.1.5Impairment

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

#### 4.2.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.3 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

#### 4.4 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.5 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

#### 4.7 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

#### 4.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received and funds are realised during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### 4.9 Element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the 'income statement and other comprehensive income' and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

From July 1, 2016, the Fund has revised its methodology for computation of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those redeemed.

The revised methodology, in the opinion of management, reflects a more appropriate method for recognition of element and moreover is in conformity with the general industry practice. The new methodology is being consistently implemented across all funds managed by the Management Company. Management has treated the revision in methodology as change in accounting estimate and applied it prospectively.

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.10 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the 'income statement and other comprehensive income' on the date at which the transaction takes place.
- Mark-up / return on Government securities, bank profits and investment in debt securities are recognized at a time apportionate basis using
  the effective interest method.
- Unrealised gains / (losses) arising on re-measurement of investments classified as 'available for sale' are included in 'other comprehensive income' in 'income statement and statement of comprehensive income' in the period in which they arise.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the 'income statement and other comprehensive income' on the date of issue and redemption of units.

#### 4.12 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee and annual fee payable to the SECP) are recognised in the 'income statement and other comprehensive income' on a time apportioment basis using the effective interest method.

			2017	2016
		Note	Rupees	in '000
5.	BANK BALANCES			
	Balances with bank in:			
	- PLS saving accounts under mark-up arragements	5.1	3,542,143	1,970,179
	- Current account		-	1,460
	- Term Deposit Receipts (TDRs)	5.2		400,000
			3,542,143	2,371,639

- 5.1 This represents bank accounts held with different banks. Mark-up rates on these accounts range between 4.00% 6.70% per annum (2016: 4.00% 7.00% per annum).
- 5.2 This represents TDRs placed with Bank Alfalah limited carrying mark-up at the rate of Nil (June 30, 2016: 6.50%) per annum.

6	INVESTMENTS	Note	2017 Rupees i	2016 n ' <b>000</b>
	Available for sale - Government Securities	6.1	_	1,394,422
	Loans and receivables	0.1		1,334,422
	- Certificate of investment	6.2	-	100,000
	- Term deposit receipts	6.3	380,000	
	- Clean placement	6.4	97,309	-
			477,309	1,494,422

#### 6.1 Investment in Government Securities - Available for sale

Issue Date	Tenor		Face value			Market Value as at June 30,	Market value as a percentage of	
Treasury Bills		As at July 1, 2016	Purchases during the year	Sales / Matured during the year	As at June 30, 2017	2017	Total Investments	Net Assets
				(Rupees	in '000)			
January 21, 2016	12 Month	-	1,400,000	1,400,000	-	-	-	-
August 20, 2015	12 Month	250,000	1,100,000	1,350,000	-	-	-	-
October 15, 2015	12 Month	-	200,000	200,000	-	-	-	-
January 19, 2017	6 Month	-	1,250,000	1,250,000	-	-	-	-
January 05, 2017	6 Month	-	400,000	400,000	-	-	-	-
January 21, 2016	6 Month	1,150,000	-	1,150,000	-	-	-	-
March 03, 2016	6 Month	-	1,800,000	1,800,000	-	-	-	-
March 31, 2016	6 Month	-	1,000,000	1,000,000	-	-	-	-
August 18, 2016	6 Month	-	50,000	50,000	-	-	-	-
August 04, 2016	6 Month	-	250,000	250,000	-	-	-	-
June 09, 2016	6 Month	-	210,000	210,000	-	-	-	-
July 21, 2016	6 Month	-	1,465,000	1,465,000	-	-	-	-
January 19, 2017	3 Month	-	1,733,000	1,733,000	-	-	-	-
February 16, 2017	3 Month	-	650,000	650,000	-	-	-	-
March 02, 2017	3 Month	-	825,000	825,000	-	-	-	-
April 13, 2017	3 Month	-	500,000	500,000	-	-	-	-
April 27, 2017	3 Month	-	3,090,000	3,090,000	-	-	-	-

Issue Date	Tenor			Market Value as at June 30,	Market val percenta			
Treasury Bills		As at July 1, 2016	Purchases during the year	Sales / Matured during the	As at June 30, 2017	2017	Total Investments	Net Assets
					- (Rupees in 'C	000)		
May 11, 2017	3 Month	-	2,875,000	2,875,000	-	-	-	-
August 04, 2016	3 Month	-	390,000	390,000	-	-	-	-
August 18, 2016	3 Month 3 Month	-	450,000	450,000	-	-	-	-
September 01, 2016	3 Month	-	600,000	600,000	-	-	-	-
November 24, 2016	3 Month	-	750,000	750,000	-	-	-	-
November 10, 2016	3 Month	-	245,000	245,000	-	-	-	-
December 22, 2016	3 Month	-	300,000	300,000	-	-	-	-
Total - As at June 30, 2	2017	1,400,000	21,533,000	22,933,000	-	-	-	
Total - As at June 30, 2	2016	1,000,000	22,732,500	22,332,500	1,400,000	1,394,422	93.31%	39.58%

**6.2** The certificate of investment carries mark-up at the rate of Nil (June 30: 2016: 6.45%) per annum.

6.3	Name of Company	As at July 01, 2016	Placement made during the year	Matured during the year	As at June 30, 2017	Percentage of total value of investments	Percentage of Net Assets
	Rupees in	000				%	6
	Bank Alfalah Limited	400,000	995,000	(1,395,000)	-	-	-
	Habib Bank Limited	-	250,000	(250,000)	-	-	-
	Sindh Bank Limited	-	270,000	(270,000)	-	-	-
	Zarai Taraqiati Bank limited		1,130,000	(750,000)	380,000	79.61	9.64
	Total - As at June 30, 2017	400,000	2,645,000	(2,665,000)	380,000	79.61	9.64

- 6.3.1 Term deposit receipts carries mark-up at the rate of 6.50% (June 30, 2016:6.50%) per annum and will mature on November 27, 2017.
- 6.4 Clean placement carries mark-up at the rate of 7.91% per annum and will mature on November 07, 2017.

6.5	Unrealised gain on re-measurement	Note	2017 Rupees	2016 in '000
	of investments classified as available-for- sale			
	Market value of investments	6	-	1,494,422
	Less: Cost of investments			(1,494,254)
			-	168
7.	ACCRUED MARK-UP			
	Mark-up accrued on:			
	- deposits with banks		19,448	253
	- term deposit receipts		2,098	1,335
			21,546	1,588

			2017	2016
8.	PAYABLE TO THE MANAGEMENT COMPANY	Note	Rupees	s in '000
	Management fee	8.1	3,760	3,521
	Sindh Sales Tax	8.2	489	572
	Allocation of expenses related to registrar services,			
	accounting, operation and valuation services	8.3	376	352
			4,625	4,445

- **8.1** As per the offering document of the Fund, the Management Company shall charge a fee at the rate of 1% of the average annual net assets on daily basis of the scheme subject to the guidelines as may be issued by the Commission from time to time. The fee is payable monthly in arrears. Management fee is also subject to Sindh Sales Tax on Services at applicable rates.
- 8.2 The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remueration of the Management Company through Sindh Sales Tax on Services Act, 2011.
- "As per Regulation 60(3)(s) of the amended NBFC Regulations dated November 25, 2015, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the CIS, maximum upto 0.1 percent of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged aforementioned expenses to the extent of 0.1% of the average annual net assets, being lower amount, to the Fund during the year.

			2017	2016	
		Note	Rupees in '000		
9.	PAYABLE TO THE TRUSTEE				
	Trustee's remuneration	9.1	388	371	

9.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The fee is paid to the Trustee monthly in arrears.

The tariff structure applicable to the Fund is as follows:

Amount of Funds Under Management (Average NAV)	Tariff per annum		
Upto Rs 1,000 million	0.15% per annum of NAV		
Exceeding Rs 1,000 million and upto	Rs 1.5 million plus 0.075% per annum of NA	١V	
Rs 10,000 million	exceeding Rs 1,000 million upto 10,000 mill	ion	
Over Rs. 10,000 million	Rs. 8.25 million plus 0.06% of NAV, exceeding Rs. 10,000 million	ng	
		2017	2016
	Note	Rupees	in '000
PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN			
Annual fee	10.1	3,125	3,444
	(Average NAV) Upto Rs 1,000 million Exceeding Rs 1,000 million and upto Rs 10,000 million  Over Rs. 10,000 million  PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	(Average NAV)  Upto Rs 1,000 million  Exceeding Rs 1,000 million and upto Rs 10,000 million  Over Rs. 10,000 million  Rs. 8.25 million plus 0.06% of NAV, exceeding Rs. 10,000 million  Rs. 10,000 million  Note  PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	(Average NAV)  Upto Rs 1,000 million  Exceeding Rs 1,000 million and upto Rs 10,000 million  Over Rs. 10,000 million  Over Rs. 10,000 million  Rs. 8.25 million plus 0.06% of NAV, exceeding Rs. 10,000 million  Rs. 8.25 million plus 0.06% of NAV, exceeding Rs. 10,000 million  Rs. 10,000 million  PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

10.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 a collective investment scheme categorised as a money market scheme is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to 0.075 percent of the average annual net assets of the scheme. The fee is payable annually in arrears.

	Note	2017 Rupees in	2016
ACCRUED EXPENSES AND OTHER LIABILITIES		•	
Auditors' remuneration		530	291
Brokerage payable		-	107
Withholding tax payable		26,101	19,857
Provision for Workers' Welfare Fund	11.1	-	64,738
Federal Excise Duty	11.2	41,211	41,211
Capital gain tax payable		8,152	13,051
Advance against units to be issued		2,500	3,374
Payable to HBL Income Fund against conversion of units		-	191,502
Payable to HBL Islamic Stock Fund against conversion of units		-	400
Provision for Sindh Workers' Welfare Fund		6,602	-
Other payable		5,854	325
		90,950	334,856

#### 11.1 WORKERS' WELFARE FUND AND SINDH WORKERS' WELFARE FUND

11.

"The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

"During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution."

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures.

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 64.738 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 6.602 million in these financial statements.

11.2 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED results in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan along-with Central Depository Company of Pakistan Limited with the Sindh High Court (SHC) on September 04, 2013.

While disposing the above petition through order dated June 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The Finance Act, 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 41.211 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 1.064 (June 30, 2016: Rs. 1.188) per unit.

#### 12. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments outstanding as at June 30, 2017 and June 30, 2016.

		2017	2016
		Number o	of units
13.	NUMBER OF UNITS IN ISSUE		
	Total units in issue at the beginning of the year	34,690,544	50,218,338
	Units issued	172,636,657	75,185,214
	Units redeemed	(168,592,061)	(90,713,008)
	Total units in issue at the end of the year	38,735,140	34,690,544

#### MARK-UP / RETURN ON INVESTMENTS

		2017	2016
	Mark-up on:	Rupee	s in '000
	- Government securities	77,084	214,172
	- Placements	2,308	4,479
		79,392	218,651
15.	MARK-UP ON DEPOSITS WITH BANKS		
	Mark-up on:		
	- Savings accounts	148,590	44,478
	- Term deposit receipts	39,732	43,539
		188,322	88,017
16.	AUDITORS' REMUNERATION		
	Annual audit fee	455	455
	Fee for half yearly review	55	55
	Review of compliance with the requirements of the		
	Code of Corporate Governance	5	5
	Other certifications and out of pocket expenses	117	40
		632	555

#### 17. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, Management Company has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

#### 18. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

#### FINANCIAL INSTRUMENTS BY CATEGORY

		As on June 30, 2017		
	Loans and receivables	Available for sale	Total	
		Rupees in '000		
Assets				
Bank balances	3,542,143	-	3,542,143	
Investments	-	477,309	477,309	
Accrued mark-up	21,546	-	21,546	
Deposit	100		100	
	3,563,789	477,309	4,041,098	

	As on June 30, 2017		
	At fair value through profit or loss	Other financial liabilities	Total
		Rupees III 000	
Liabilities			
Payable to the Management Company Payable to the Trustee	-	3,760 388	3,760 388
Accrued expenses and other liabilities	-	8,884	8,884
Unit holders' fund		3,942,010	3,942,010
	-	3,955,042	3,955,042
		- As on June 30, 2016	
	Loans and	Available for	T-1-1
	receivables	sale	Total
		Rupees in '000	
Assets			
Bank balances	2,371,639		2,371,639
Investments	-	1,494,422	1,494,422
Accrued mark-up	1,588	-	1,588
	2,373,227	1,494,422	3,867,649
		As on June 30, 2016	
	At fair value	Other financial	
	through profit	liabilities	Total
	or loss	Rupees in '000	
Liabilities		Rupees III 000	
Payable to the Management Company	_	3,521	3,521
Payable to the Trustee	-	388	388
Accrued expenses and other liabilities	-	195,999	195,999
Unit holders' fund		3,522,715	3,522,715
	-	3,722,623	3,722,623

#### 20. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the

Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company and directors of connected persons.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these financial statements are as follows:

		2017 Rupees ir	2016 n ' <b>000</b> -
20.1	Transactions during the year		
	HBL Asset Management Limited - Management Company		
	Management fee	47,034	60,797
	Allocation of expenses related to registrar services,		
	accounting, operation and valuation services	4,162	2,533
	Issue of 2,673,815 units (2016: 181,972 units)	285,829	18,470
	Redemption of 7,986,217 units (2016: 208.605 units)	833,686	22,000
	Habib Bank Limited - Sponsor		
	Issue of Units 104,325 units (2016: 75,747 Units)	10,568	7,688
	Dividend Received	10,568	-
	Bank charges paid	210	200
	Mark-up earned during the period	32,563	11,044
	Mark-up received during the period	30,178	10,792
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	4,375	4,834
	Directors, Executives and Key Management personnel		
	Issue of units 387,619 (2016: 18,561 units)	40,214	1,953
	Redemption of units 250,245 (2016: 15,205 units)	26,916	1,570
	Millat Tractors Limited Connected persons due to holding 10% or more units		
	Issue of units - 12,808,638 (2016: Nil units)	1,315,167	-
	Redemption of units 8,229,640 (2016: Nil units)	869,569	-
20.2	Amounts outstanding as at year end		
	HBL Asset Management Limited - Management Company		
	Management Fee	3,760	3,521
	Sindh Sales Tax	489	572
	Allocation of expenses related to registrar services, accounting, operation and		
	valuation services	376	352
	Investment held in the Fund: Nil units (June 30, 2016: 5,312,401 units)	-	539,457
	Habib Bank Limited - Sponsor		
	Investment held in the Fund : 1,781,757 units (June 30, 2016: 1,677,432 units)	181,326	170,338
	Bank balances	899,493	1,133,161
	Mark-up receivable on deposits with bank	2,637	252
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	695	326
	Sindh Sales tax	90	45
	Directors, Executives and Key Management personnel		
	Investment held in the Fund: 137,374 (June 30, 2016: 36,604 units)	13,981	3,717
	Millat Tractors Limited Connected persons due to holding 10% or more units		
	Investment held in the Fund: 4,578,999 units (June 30, 2016: Nil units)	465,997	-

#### 21. PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of the investment committee of the Fund are as follow:

S.No.	Name	Designation	Qualification	Experience in
				years
1	Farid Ahmed Khan	Chief Executive Officer	CFA, MBA	23+ years
2	Muhammad Imran	Chief Investment Officer	MBA (Finance)	17+ years
3	Coling Miranda	Acting Head of Research	CFA, MBA	8+ years
4	Tauqir Shamshad	Head of Fixed Income	MBA, M.Com	31+ years
5	Faizan Saleem	Senior Fund Manager Fixed Income	MBA (Finance)	10+ years
6	Noman Ameer	Manager Risk	<b>B.S Acturial Sciences</b>	11+ years

#### 22. TOP BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID

#### Top brokers during the year ended June 30, 2017

- 1 Invest Capital Markets Limited
- 2 Invest & Finance Securities Limited
- 3 Pearl Securities Limited
- 4 C & M Management (Private) Limited
- 5 Icon Securities (Private) Limited
- 6 Optimus Markets (Private) Limited
- 7 JS Global Capital Limited
- 8 Bright Capital (Private) Limited
- 9 BIPL Securities Limited
- 10 Arif Habib Limited

Top brokers during the year ended June 30, 2016

- 1 Arif Habib Limited
- 2 BMA Capital Management Limited
- 3 Global Securities Pakistan Limited
- 4 Invest & Finance Securities (Private) Limited
- 5 JS Global Capital Limited
- 6 KASB Securities Limited
- 7 Next Capital Limited
- 8 Optimus Capital Management (Private) Limited
- 9 Optimus Market
- 10 Pearl Securities Limited

23.	PATTERN OF UNIT HOLDING	2017		
		Number of unit holders	Investment amount Rupees in '000	Percentage investment
	Individuals	1,070	1,941,217	49.24
	Associated companies	1	181,327	4.60
	Directors	1	13,111	0.33
	Banks and DFIs	-	-	-
	Insurance companies	3	54,951	1.39
	Retirement funds	5	23,064	0.59
	Trust	4	93,991	2.38
	Others	20	1,634,349	41.46
		1,104	3,942,010	100

	2016		
	Number of unit holders	Investment amount Rupees in '000	Percentage investment
Individuals	697	810,953	23.03
Associated companies	2	709,795	20.15
Banks and DFIs	1	51,157	1.45
Insurance companies	3	55,379	1.57
Retirement funds	7	36,062	1.02
Others	20	1,859,368	52.78
	730	3,522,715	100

#### 24. ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

		Number of meetings			
	Name of Director	Held	Attended	Leave granted	Meeting not attended
1	Mr. Towfiq H. Chinoy	5	5	-	-
2	Ms. Ava Ardeshir Cowasjee	5	5	-	-
3	Mr. Nadeem Abdullah	5	4	1	April 27, 2017
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-
7	Mr. Rizwan Haider	5	4	1	April 27, 2017
8	Mr. Salahuddin Manzoor	5	5	-	-
9	Mr. Aamir Irshad <sup>4</sup>	-	-	-	-
10	Mr. Rayomond Kotwal <sup>5</sup>	-	-	-	-

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016.
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

#### 25. FINANCIAL RISK MANAGEMENT

The Fund primarily invests in a portfolio of money market investments such as government securities and in other money market instruments. These activities expose the Fund to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 25.1 Market risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

#### 25.1.1Currency risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as its operations are geographically restricted to Pakistan and all transactions are carried out in Pak Rupees.

#### 25.1.2Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

#### a) Cash flow interest rate risk

The Fund's interest rate risk arises from the balances in savings accounts, Term deposit receipts and clean placements. The net income for the year would have increased / (decreased) by Rs. 1.906 (2016: Rs. 0.924 million), had the interest rates on savings accounts with banks increased / (decreased) by 100 basis points.

#### b) Fair value interest rate risk

Since the Fund currently does not have any fixed rate instruments that are impacted by market interest rates, therefore, it is not exposed to fair value interest rate risk.

Yield / Interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual reprising or maturity date and for off-balance sheet instruments is based on the settlement date.

_	2017						
		Exposed	Exposed to Yield / Interest rate risk				
	Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to Yield / Interest rate risk		
On-balance sheet financial instruments			(Rupees in '000)	)			
Financial assets							
Bank balances	3,542,143	3,542,143	_	_	_		
Investments	477,309	-	-	_	477,309		
Accrued mark-up	21,546				21,546		
Deposit	100	-	-	-	100		
	4,041,098	3,542,143	-	-	498,955		
Financial liabilities							
Payable to Management Company	4,625	-	-	-	4,625		
Payable to the Trustee	388	-	-	-	388		
Accrued expenses and other liabilities	43,513	-	-	-	43,513		
Unit holders' fund	3,942,010				3,942,010		
	3,990,536	-	-	-	3,990,536		
On-balance sheet gap	50,562	3,542,143	-	-	(3,491,581)		
Off-balance sheet financial instruments	-	-	-	-	-		
Off-balance sheet gap	-	-	-	-	-		

	2016				
		Exposed to Yield / Interest rate risk			
	Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to Yield / Interest rate risk
On-balance sheet financial instruments			(Rupees in '000)		
Financial assets					
Bank balances	2,371,639	2,371,639	-	-	-
Investments	1,494,422	-	-	-	1,494,422
Accrued mark-up	1,588	-	-	-	1,588
	3,867,649	2,371,639	-	-	1,496,010
Financial liabilities					
Payable to Management Company	4,445	-	-	-	4,445
Payable to the Trustee	371	-	-	-	371
Accrued expenses and other liabilities	228,907	-	-	-	228,907
Unit holders' fund	3,522,715	-	-	-	3,522,715
	3,756,438	-	-	-	3,756,438
On-balance sheet gap	111,211		-	-	(2,260,428)
Off-balance sheet financial instruments		-	-	-	-
Off-balance sheet gap	-	-	-	-	-

#### 25.1.3Price risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instruments or its issuer, or factors affecting all similar financial instruments traded in the market. The Fund is not exposed to any price risk as on June 30, 2017.

#### 25.2 Credit risk

The Fund is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when they fall due. Credit risk arises from the inability of the counter party to fulfil their obligations. There is a possibility of default by participants or failure of the financial markets / stock exchanges, the depositories, the settlements or clearing system, etc.

The Fund's most significant financial assets are term deposit receipts, placements, balances held with banks, and mark-up accrued on term deposit receipts and bank balances. The credit risk in respect of these balances is limited because counter parties are banks with high credit worthiness.

2017

2016

The analysis below summarises the credit quality of the Fund's financial assets as at June 30, 2017:

	2017	2016
	Rupees in	'000
Bank balances by rating category		
A-1+ (JCR-VIS)	2,335,720	1,133,902
A1+ (PACRA)	1,206,387	1,237,737
A-1 (JCR-VIS)	36	-
	3,542,143	2,371,640
Investments in Government Securities	-	1,394,422
Certificate of investments	-	100,000
Term deposit receipts		
A-1 (JCR-VIS)	380,000	400,000
Clean Placement		
A1+ (PACRA)	97,309	

The maximum exposure to credit risk before considering any related collateral as at June 30, 2017 is the carrying amount of the financial assets. None of these are 'impaired' nor 'past due but not impaired'.

#### Concentration of credit risk

Concentration of credit risk arises when a number of financial instruments or contracts are entered into with the same counterparty, or where a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. The Fund's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk.

#### 25.3 Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations arising from its financial liabilities that are settled by delivering cash or another financial asset or such obligations will have to be settled in a manner disadvantageous to the Fund.

The Fund is mainly exposed to the daily cash redemption requests on a regular basis. Units are redeemable at the holders' option based on the Fund's net asset value per unit, at the time of redemption, calculated in accordance with the Fund's constitutive document and guidelines laid down by the SECP.

The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions without incurring unacceptable losses or risking damage to the Fund's reputation. The Fund's policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily realised.

The following table analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	2017			
	Total	Upto three months	months and	Over one year
		15	upto one year	
		(Rupees	in '000)	
Financial liabilities				
(excluding unit holders' fund)				
Payable to Management Company	4,625	4,625	-	-
Payable to the Trustee Accrued expenses and other liabilities	388 43,513	388 43,513	-	-
Accrued expenses and other nabilities	48,526	48,526		
Unit holders' fund	3,942,010	3,942,010	-	
		20	16	
	Total	Upto three	Over three	Over one
		months	months and	year
			upto one year	
		(Rupees	s in '000)	
Financial liabilities				
(excluding unit holders' fund)				
Payable to Management Company	4,445	4,445	-	-
Payable to the Trustee	371	371	-	-
Dividend payable	1,818	1,818	-	-
Accrued expenses and other liabilities	228,907	228,907	-	-
	235,541	235,541	-	-
Unit holders' fund	3,522,715	3,522,715	-	-

#### 26. UNITS HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by the net assets attributable to unit holders / redeemable units. The amount of net assets attributable to unit holders can change significantly on a daily basis as the Fund is subject to daily issuance and redemptions at the discretion of unit holders. These unit holders of the Fund are entitled to distributions and to payment of a proportionate share based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund. Unit holders fund risk management is carried out by the Management Company through following steps:

- Monitor the level of daily issuance and redemptions relative to the liquid assets and adjust the amount of distributions the Fund pays to the unit holders;
- Redeem and issue units in accordance with the constitutive documents of the Fund. This includes the Fund's ability to restrict redemptions; and
- The Fund Manager / Investment Committee members and the Chief Executive Officer of the Management Company critically track the movement of 'Assets under Management'. The Board of Directors is updated regarding key performance indicators, e.g., yield and movement of NAV and total Fund size at the end of each quarter.

The Fund has maintained and complied with the requirements of minimum fund size during the current year.

#### 27. FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid or transfer a liability in an orderly transaction between market participants and measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

"A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

International Financial Reporting Standard (IFRS) 13, "Fair Value Measurement" requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

The Fund classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Fair value measurements using Inputs for assets or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The table below provides information on financial assets or liabilities carried at fair values, by valuation methods.

					June 30	, 2017			
			Carrying	amount		,	Fair V	alue	
		Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments	Note				(Rupees i	n '000)			
Financial assets measured at fair value Investments									
- Government Securities		-		-	_		-		
		-			-	-	•	-	-
Financial assets not measured at fair value									
Bank balances Investments		-	3,542,143		3,542,143				
- Term deposit receipts	6.3		380,000		380,000				
- Clean placements			97,309		97,309				
Accrued mark-up		-	21,546	-	21,546				
			100	-	100				
			4,041,098	-	4,041,098				
Financial liabilities not measured at fair value	27.1								
Payable to Management Company		-	-	4,625	4,625				
Payable to the Trustee		-	-	388	388				
Accrued expenses and other liabilities			<u> </u>	43,513 48,526	43,513 48,526				
				40,320		2045			
			Carrying	gamount	June 30	, 2016	Fair V	alue	
		Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments					(Rupees i	n '000)			
Financial assets measured at fair value						,			
- Government Securities		1,394,422		-	1,394,422	-	1,394,422	-	1,394,42
		1,394,422	-	-	1,394,422	-	1,394,422	-	1,394,42
Financial assets not measured at fair value									
Bank balances Investments		-	2,371,639	-	2,371,639				
- Certificate of investment	6.2	-	100,000	-	100,000				
Accrued mark-up		-	1,588	-	1,588				
			2,473,227	-	2,473,227				
Financial liabilities not measured at fair value									
Payable to Management Company		-	-	4,445	4,445				
Payable to the Trustee		-	-	371	371				
Accrued expenses and other liabilities			-	228,907	228,907				
		_	_	233,723	233,723				

27.1	1 The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature of frequently. Therefore, their carrying amounts are reasonable approximation of fair value.	or repric
28.	TOTAL EXPENSE RATIO	
	In accordance with the Directive 23 of 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the year ended June 30, 2017 is 1.45% which includes 0.27% representing Government Levy and SECP fee.	of the Fu
29.	DATE OF AUTHORISATION FOR ISSUE	
	These financial statements were authorised for issue by the Board of Directors of the Management Company in their meetin 25 August 2017.	ng held o
30.	GENERAL	
	Figures have been rounded off to the nearest thousand rupees.	
	For HBL Asset Management Limited (Management Company)	
	Chief Financial Officer Chief Executive Officer Director	



#### **FUND INFORMATION**

NAME OF FUND HBL Income Fund

NAME OF TRUSTEE Central Depository Company of Pakistan Limited

NAME OF AUDITOR Deloitte Yousuf Adil, Chartered Accountants.

NAME OF BANKERS Habib Bank Limited

**Bank Al-Habib Limited** 

**Habib Metropolitan Bank Limited** 

Bank Al Falah Limited Faysal Bank Limited Allied Bank Limited JS Bank Limited

Samba Bank Limited

Zarai Taraqiati Bank Limited

Askari Bank Limited MCB Bank Limited NIB Bank Limited Soneri Bank Limited

Fund Rating A(f) (JCR-VIS)

#### FUND MANAGER'S REPORT - HBL Income Fund As at June 30, 2017

#### Type and Category of Fund

Open end Income Fund

#### Investment Objective and Accomplishment of Objective

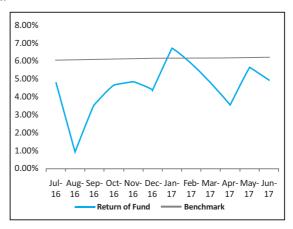
The objective of the Fund is to provide a stable stream of income with moderate level of risk by investing in fixed income securities. The investment objective is achieved.

#### **Benchmark and Performance Comparison with Benchmark**

The Fund's benchmark is average six month KIBOR Offer rate.

The comparison of the fund return with benchmark is given below:

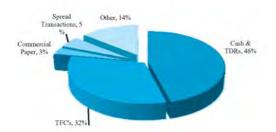
Month	Return of Fund	Benchmark
Jun-17	4.93%	6.15%
May-17	5.60%	6.15%
Apr-17	3.51%	6.16%
Mar-17	4.77%	6.13%
Feb-17	5.90%	6.13%
Jan-17	6.67%	6.12%
Dec-16	4.36%	6.14%
Nov-16	4.83%	6.08%
Oct-16	4.63%	6.06%
Sep-16	3.55%	6.06%
Aug-16	0.98%	6.03%
Jul-16	4.79%	6.03%

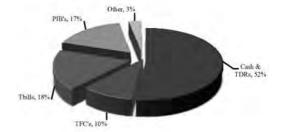


#### Strategies and Policies employed during the Year

During the year under review, the exposure against TFCsincreased from 9.75% to 32.20% as on June 30, 2017. The Fund was further invested in cash at bank and placements which cumulatively accounted for 53% of the portfolio on average. The Fund also continued its policy of holding quality TFCs in its portfolio. Due to increased sales and trend of fund size increase in HBL Income Fund, the fresh funds were invested in different classes of assets including TDR placements due to higher return offered by bank ahead of year-end.







#### Significant Changes in Asset Allocation during the Year

During the year under review some changes in asset allocation were witnessed. The Fund's exposure in Government Securities were reduced to zero and the same were moved to higher yielding TFCs and Spread Transactions which witnessed a spike of 22% and 5% of total assets. The exposure in Cash and TDRs also decreased from 52% to around 46% due to changing market conditions near year-end.

#### **Fund Performance**

The total income and net income of the Fund was Rs.370.66 million and Rs. 201.06 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 106.0938 per unit as on June 30, 2016. The NAV of the Fund was Rs 106.0146 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 5.00 per unit), thereby giving an annualized return of 4.64%. During the same year the benchmark (6 Month KIBOR) return was 6.10%. The size of Fund was Rs 4.49 billion as on June 30, 2017.

#### Money Market Review

During the year, State Bank Pakistan kept the discount rate static at 6.25% on the back of lower inflation and managed external accounts position. Government of Pakistan (GoP) raised PKR 7,716 billion (including NCB) through the T-bills auction compared to the cumulative target of PKR 7,200 billion and maturities of PKR 6,431 billion. In the secondary market, T-bills yields increased by a total of 9 bps, 13 bps and 13 bps for 3, 6 and 12 months respectively. In PIB auctions GOP raised PKR 894 billion against the cumulative target of PKR 800 billion and maturities of PKR 1,936 billion. All PIB auctions held in 2QFY17 were scrapped as the bids were at higher yields and there was no desperation showed by the GoP on stretching the maturities towards longer duration at higher costs. However, following the release of below-expected CPI data for the month of December 2016, the market anticipated that there would be no hike in the discount rate in FY17, and thus placed bids at more appropriate levels. The 5 and 10-year PIB cutoffs declined by 1 bps and 8 bps respectively in FY17TD whereas the 3-year PIB cutoff remained unchanged. Consequently, money market saw flattened yield curve during the year.

The GoP also held an IjaraSukuk (fixed-rate) auction against the M1 Motorway as the underlying Asset on June 23, 2017, wherein a 3-year instrument was offered with a target of PKR 71.09 billion. Total bids received amounted to PKR 167.08 billion whereas GoP accepted PKR 71.01 billion at a cut-off rate of 5.24% p.a. During 2HFY17, few corporate Sukuks were offered in the market, which were well-received by investors and the instruments with strong credit ratings were oversubscribed.

Going forward, we expect monetary policy to remain unchanged during first half FY18, however in later half potential rate hike is expected on the ground of higher CPI, imbalances in trade deficit and falling foreign reserves.

#### Distribution

The Fund has distributed cash dividend at Rs. 5.00 per unitduringthe year ended June 30, 2017.

#### Significant Changes in the State of Affairs

There were no significant changes in the state of affairs during the year under review.

#### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	249	10,642
101 - 500	140	29,848
501 - 1,000	49	37,113
100,1 - 10,000	346	1,724,590
10,001 - 100,000	344	11,846,562
100,001 - 500,000	41	7,823,925
500,001 - 1,000,000	0	-
1,000,001 - 5,000,000	1	1,376,534
5,000,001 and above	1	19,506,241
Total	1,171	42,355,455

#### **Unit Splits**

There were no unit splits during the year.

#### Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

#### **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

## **PERFORMANCE TABLE - HBL Income Fund** *As at June 30, 2017*

2017	2016	2015	2014	2013	2012
4,490,296	6,726,060	3,376,281	2,768,352	1,947,464	1,968,874
106.0146 107.8115	106.0938 108.1983	104.9087 104.9087	101.3388 101.3388	102.6114 102.6114	103.3147 103.3147
112.7930 107.7564 110.9130 105.9604	113.4354 104.9645 111.2291 104.9645	113.5884 101.4359 113.5884 101.4359	104.8113 100.6154 104.8113 100.6154	103.3155 99.1319 103.3155 99.1319	104.0714 98.7443 104.0714 98.7443
4.64% 5.00% -0.36%	6.12% 5.25% 0.87%	12.44% 9.00% 3.44%	9.91% 9.00% 0.91%	7.70% 7.00% 0.70%	12.32% 10.25% 2.07%
-	-	-	1.75 1.75	1.75	2.00 2.50
-	-	-	2.00	1.75	2.50
5.00	5.25	9.00	3.50	2.00	3.25
20-Jun-17	22-Jun-16	26-Jun-15	Various dates- (As mentioned in Financial Statements of respective year)	Various dates- (As mentioned in Financial Statements of respective year)	Various dates- (As mentioned in Financial Statements of respective year)
5.00	5.25	9.00	9.00	7.00	10.25
4.64% 5.39% 7.69%	6.12% 9.28% 9.49%	12.44% 11.18% 10.02%	9.91% 8.81% 9.98%	7.70% 10.01% 10.01%	12.32% 12.91% 13.14%
850	372	485	621	475	606
26.29% 32.20% - 19.48%	48.00% 10.00% 34.00% 4.00%	29.00% 8.00% 62.00%	24.00% 13.00% 54.00% 7.00%	19.00% 27.00% 53.00%	2.00% 29.00% 63.00% 1.00%
4.87% 2.96% 14%	- - 4.00%	- - 1.00%	- - 2.00%	- - 1.00%	0.00% - 5.00%
	4,490,296  106.0146 107.8115  112.7930 107.7564 110.9130 105.9604  4.64% 5.00% -0.36%  5.00  20-Jun-17  5.00  4.64% 5.39% 7.69% 850  26.29% 32.20% - 19.48% 4.87% 2.96%	4,490,296 6,726,060  106.0146 106.0938 107.8115 108.1983  112.7930 113.4354 107.7564 104.9645 110.9130 111.2291 105.9604 104.9645  4.64% 6.12% 5.00% 5.25% -0.36% 0.87%  5.00 5.25  20-Jun-17 22-Jun-16  5.00 5.25  4.64% 6.12% 5.39% 9.28% 7.69% 9.49% 850 372  26.29% 48.00% 32.20% 10.00% - 34.00% 19.48% - 19.48% - 2.96% -	4,490,296       6,726,060       3,376,281         106.0146       106.0938       104.9087         107.8115       108.1983       104.9087         112.7930       113.4354       113.5884         107.7564       104.9645       101.4359         110.9130       111.2291       113.5884         105.9604       104.9645       101.4359         4.64%       6.12%       12.44%         5.00%       5.25%       9.00%         -0.36%       0.87%       3.44%         -       -       -         5.00       5.25       9.00         20-Jun-17       22-Jun-16       26-Jun-15         5.00       5.25       9.00         4.64%       6.12%       12.44%         5.39%       9.28%       11.18%         7.69%       9.49%       10.02%         850       372       485         26.29%       48.00%       29.00%         32.20%       10.00%       8.00%         -       34.00%       62.00%         19.48%       4.00%       -         4.87%       -       -         2.96%       -       -	4,490,296 6,726,060 3,376,281 2,768,352  106.0146 106.0938 104.9087 101.3388 107.8115 108.1983 104.9087 101.3388  112.7930 113.4354 113.5884 104.8113 107.7564 104.9645 101.4359 100.6154 110.9130 111.2291 113.5884 104.8113 105.9604 104.9645 101.4359 100.6154  4.64% 6.12% 12.44% 9.91% 5.00% 5.25% 9.00% 9.00% -0.36% 0.87% 3.44% 0.91%  1.75 2.00  5.00 5.25 9.00 3.50  Various dates-(As mentioned in Financial Statements of respective year)  20-Jun-17 22-Jun-16 26-Jun-15 Financial Statements of respective year)  5.00 5.25 9.00 9.00  4.64% 6.12% 12.44% 9.91% 5.39% 9.28% 11.18% 8.81% 7.69% 9.49% 10.02% 9.98% 850 372 485 621	4,490,296         6,726,060         3,376,281         2,768,352         1,947,464           106,0146         106,0938         104,9087         101,3388         102,6114           107,8115         108,1983         104,9087         101,3388         102,6114           112,7930         113,4354         113,5884         104,8113         103,3155           107,7564         104,9645         101,4359         100,6154         99,1319           105,9604         104,9645         101,4359         100,6154         99,1319           4,64%         6,12%         12,44%         9,91%         7,70%           5,00%         5,25%         9,00%         9,00%         7,00%           -0,36%         0,87%         3,44%         0,91%         0,70%           5,00         5,25%         9,00%         9,00%         7,00%           -         -         -         1,75         1,75           5,00         5,25         9,00         3,50         2,00           20-Jun-17         22-Jun-16         26-Jun-15         535         2,00         1,75           5,00         5,25         9,00         3,50         2,00         7,00           4,64%         6

Note:

The Launch date of the Fund is March 15, 2007

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

### PROXY VOTING DISCLOSURE

As at June 30, 2017

Summary of actual proxy voted by the Management Company in relation to investee company of the collective investment scheme.

HBL Income Fund	Meetings	Resolutions	For	Against	Abstain
Number	1	8	8	-	-
(%ages)		100%	100%	-	-

(h) Management Company did not participate in shareholders' meetings.

Investee Company	Meeting Dt	Meeting Type
Hub Power Co Ltd	15-02-2017	EOGM
Engro Corporation Ltd.	06-04-2017	AGM
Pak Elektron Ltd	24-04-2017	AGM

The proxy voting policy of the Fund is available on the website of the Management Company and detailed information regarding actual proxies voted by Management Company in respect of the Fund is also available without charge, upon request, to all unit holders.

CENTRAL DEFOSITOR I CONFAIN OF PAKISTAN LIMITED

**Head Office:** 

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### HBL INCOME FUND

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Income Fund (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- The pricing, issuance and redemption of units are carried out in accordance with the (ii) requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan

Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the **HBL Income Fund** (Fund), has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah
independent birectors	Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
	Mr. Towfiq H. Chinoy (Chairman)
Non- Executive Directors	Mr. Rayomond H. Kotwal
	Mr. Rizwan Haider
	Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the Board.
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold unitsof the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

For and on behalf of the board

August 25, 2017

Chief Executive Officer Director
Karachi

### Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

Tel: +92 (0) 21 3454 6494-7 Fax: +92 (0) 21-3454 1314

www.deloitte.com

Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Income Fund (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

 Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

hartered Accounta

Place: Karachi

Member of Deloitte Touche Tohmetsu Limited

## Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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#### Independent auditors' report to the unit holders

#### Report on the financial statements

We have audited the accompanying financial statements of **HBL Income Fund** (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entities Regulations, 2008.

Member of Delotte Touche Tohmatsu Limited

# Deloitte.

Deloitte Yousuf Adil Chartered Accountants

# Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion thereon.

**Engagement Partner** Naresh Kumar

Date: September 22, 2017 Place: Karachi

# HBL INCOME FUND Statement of Assets and Liabilities As at June 30, 2017

		2017	2016
	Note	Rupees in	'000
Assets			
	-		2 252 242
Bank balances Investments	5 6	881,829	3,259,842
Accrued mark-up	7	2,718,877 43,405	3,275,774 36,410
Advances, deposits and other receivables	8	921,578	267,596
Total assets		4,565,689	6,839,622
Liabilities			
Payable to Management Company	9	8,335	15,388
Payable to the Trustee	10	498	618
Payable to Securities and Exchange Commission of Pakistan	11	4,291	4,844
Accrued expenses and other liabilities	12	62,269	92,712
Total liabilities		75,393	113,562
Net assets		4,490,296	6,726,060
Unit holders' fund (as per statement attached)	:	4,490,296	6,726,060
		Number of	units
Number of units in issue	:	42,355,455	63,397,299
		Rupee	s
Net assets value per unit	4.10	106.0146	106.0938
The annexed notes 1 to 33 form an integral part of these financial statements.			
Forting Account			
For HBL Asset Management Limit (Management Company)	ea		
Chief Financial Officer Chief Executive Officer		Director	

# **HBL INCOME FUND**

# Income Statement and Other Comprehensive Income

For the year ended June 30, 2017

		2017	2016
Income	Note	Rupees in '0	00
Mark-up / return on investments	15	152,964	356,440
Capital gain on sale of investments - net		9,611	92,636
Mark-up on deposits with banks	16	187,309	79,447
Dividend Income		20,783	-
Unrealised loss on revaluation of investments carried at fair value through profit or loss - held-for-trading		(12)	-
Total Income	-	370,655	528,523
Expenses			
Remuneration of the Management Company		96,972	127,747
Remuneration of the Trustee		6,050	6,911
Annual fee of Securities and Exchange Commission of Pakistan		4,291	4,844
Allocation of expenses related to registrar services,	0.2	5 740	4.416
accounting, operation and valuation services	9.3	5,719	4,416 111
Settlement and bank charges Auditors' remuneration	17	2,633 340	417
Fee and subscription	1′	310	137
Printing charges		345	-
Total Expenses		116,660	144,583
Flowant of loss and capital losses	-	253,995	383,940
Element of loss and capital losses			
included in prices of units issued less those in units redeemed	_	(63,654)	(8,168)
Reversal of provision for Workers' Welfare Fund	12.2	28,170	-
Provision for Sindh Workers' Welfare Fund	12.2	(17,449)	
	L	10,721	
Net income for the year before taxation		201,062	375,772
Taxation	18	-	-
Net income for the year after taxation	-	201,062	375,772
Other comprehensive income for the year			
Items that may be reclassified to income statement in subsequent years:			
Unrealised loss on re-measurement of investments	Γ		
classified as available-for-sale		(29,754)	(72,785)
Re-classification adjustments relating to available-for-sale financial assets disposed of during the year		23,546	92,636
	L	(6,208)	(19,851)
Total comprehensive income for the year		194,854	355,921
Earnings per unit	19		
The annexed notes 1 to 33 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer		Director	

# HBL INCOME FUND Distribution Statement For the year ended June 30, 2017

	2017 Rupees	2016 in ' <b>000</b> -
Undistributed income brought forward - Realised	240,413	70,558
Net income for the year	201,062	375,772
Element of (loss) / income and capital (losses) / gains included in the prices of units issued less those in units redeemed - amount representing (loss) / income that form part of unit holders' fund	(128,224)	68,434
Interim distribution of Rs. 5.00 per unit declared on June 20, 2017 (2016: Rs 5.25 per unit declared on June 22, 2016)	(195,593)	(274,351)
Undistributed income carried forward	117,658	240,413
Undistributed income comprising:		
- Realised income - Unrealised loss	117,670 (12)	240,413
	117,658	240,413

The annexed notes 1 to 33 form an integral part of these financial statements.

Chief Financial Officer	Chief Executive Officer	Director

# **HBL INCOME FUND**

# **Statement of Movement in Unit Holder's Fund - Per Certificate** *For the year ended June 30, 2017*

	2017	2016
	Rupees in	'000
Net assets at beginning of the year	6,726,060	3,376,281
Issue of 58,376,138 units (2016: 94,908,062 units) Redemption of 79,417,982 units (2016: 63,693,812 units)	6,207,980 (8,506,659)	10,212,641 (6,952,600)
	(2,298,679)	3,260,041
Element of loss / (income) and capital losses / (gains) included in prices of units issued less those in units redeemed		
Amount transferred to the Income Statement and Other Comprehensive Income Amount transferred to the Distribution Statement	63,654 128,224	8,168 (68,434)
	191,878	(60,266)
Net unrealised loss on re-measurement of investments classified as available-for-sale	(6,208)	(19,851)
Capital gain on sale of investments - net	9,611	92,636
Other income for the year	191,451	283,136
Total comprehensive income for the year	194,854	355,921
Interim distribution of Rs. 5.00 per unit declared on June 20, 2017 (2016: Rs 5.25 per unit declared on June 22, 2016)	(195,593)	(274,351)
Element of (loss) / income and capital (losses) / gains included in prices		
of units issued less those in unit redeemed - amount transferred to the		
Distribution Statement	(128,224)	68,434
Net assets at end of the year	4,490,296	6,726,060
	Rupees	
Net asset value per unit at the beginning of the year	106.0938	104.9087
Net asset value per unit at the end of the year	106.0146	106.0938
The annexed notes 1 to 33 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)		
Chief Financial Officer Chief Executive Officer	Director	_

# HBL INCOME FUND Cash Flow Statement

For the year ended June 30, 2017

		2017	2016
Cash flows from operating activities	Note	Rupees in '(	000
Net income for the year		201,062	375,772
Adjustments:			
Return / mark-up on: - bank profits - investments - Gain on sale of investments - net - Dividend income		(187,309) (152,964) (9,611) (20,783)	(79,447) (356,440) (92,636)
Element of loss and capital losses included in prices of units issued less those in units redeemed - net		63,654	8,168
Reversal of provision for Workers' Welfare Fund Provision for Sindh Workers' Welfare Fund		(28,170) 17,449	-
		(116,672)	(144,583)
(Increase) / decrease in assets			
Investments - net Advances, deposits and other receivables		(166,971) 76,755	(528,152) (263,989)
(Decrease) / increase in liabilities		(90,216)	(792,141)
Payable to Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		(7,053) (120) (553) (19,722)	9,493 276 2,348 (354,781) (342,664)
Bank profit received Markup on investments received Dividend Income received		176,124 157,154 17,317	80,105 374,363
Net cash generated from / (used in) operating activities		116,259	(824,920)
Cash flows from financing activities  Amount received on issue of units  Payment against redemption of units  Cash dividend paid		6,207,980 (8,506,659) (195,593)	10,212,641 (6,952,600) (274,351)
Net cash (used in) / generated from financing activities		(2,494,272)	2,985,690
Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at beginning of the year		(2,378,013) 3,259,842	2,160,770 1,099,072
Cash and cash equivalents at end of the year	5	881,829	3,259,842
The annexed notes 1 to 33 form an integral part of these fin:	or HBL Asset Management Limited (Management Company)		
Chief Financial Officer	Chief Executive Officer	Director	

# HBL INCOME FUND Notes To The Financial Statements For the year ended June 30, 2017

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Income Fund (the Fund) was established under a Trust Deed, dated September 06, 2006, executed between HBL Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Fund was authorised by the Securities and Exchange Commission of Pakistan (SECP) as a unit trust scheme on July 25, 2006.

The Management Company of the Fund has been registered as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the SECP to undertake Asset Management Services. The registered office of the Management Company was located at 24-C, Khayban-e- Hafiz, Phase VI, D.H.A Karachi, Pakistan. Subsequent to the year end, the registered office has been relocated at 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open ended mutual fund and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The Fund is listed on the Pakistan Stock Exchange Limited. The units of the Fund were initially offered for public subscription at par from March 15, 2007 to March 17, 2007.

The principal activity of the Fund is to make investments in fixed income securities. Other avenues of investments include ready future arbitrage in listed securities and transactions under Continuous Funding System.

JCR-VIS Credit Rating Agency has assigned an asset manager rating of 'AM2' (positive outlook) to the Management Company and fund stability rating of A(f) to the Fund.

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that certain investments are measured at fair value.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency. All amounts have been rounded off to the nearest of rupees, unless otherwise indicated.

#### 2.4 Use of judgments and estimates

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

Areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

# 3 NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

#### 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective for accounting periods beginning
on or after:

Effective for accounting periods

Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016
Amendments to IAS 27 'Separate Financial Statements' - Equity method in separate financial statements	January 01, 2016

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund and therefore have not been discussed here.

## 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

tax credits and tax rates, when there is uncertainty over income tax treatments under IAS

12 'Income Taxes'.

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

	beginning on or after:
Amendments to IFRS 2 'Share-based Payment' - Clarification on the classif measurement of share-based payment transactions	Cication and January 01, 2018
Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Ir Associates and Joint Ventures' - Sale or contribution of assets between an its associate or joint venture	
Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a result disclosure initiative	t of the January 01, 2017
Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax assets losses	for unrealised January 01, 2017
Amendments to IAS 40 'Investment Property': Clarification on transfers of from investment property	property to or January 01, 2017
IFRIC 22 'Foreign Currency Transactions and Advance Consideration': Prov on transactions where consideration against non-monetary prepaid asset income is denominated in foreign currency.	
IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accountin relation to determination of taxable profit (tax loss), tax bases, unused tax	T

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

#### 4 SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or loss

Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 4.2 Financial instruments

#### 4.2.1 Financial assets

# 4.2.1.1 Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

#### a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading.

### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

# c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price.

# 4.2.1.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset

#### 4.2.1.3 Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss", in which case the transaction costs are charged to 'income statement and other comprehensive income'.

#### 4.2.1.4 Subsequent measurement

#### a) Financial assets classified as 'fair value through profit or loss - held-for-trading'

Subsequent to initial measurement, financial assets classified as 'fair value through profit or loss - held-for-trading' are valued as follows:

#### Basis of valuation of equity securities (ready buy future sale transactions)

The investment of the Fund in equity securities is valued using quoted market prices obtained from Pakistan Stock Exchange Limited at each reporting date.

Net gains and losses arising from changes in fair value of 'fair value through profit or loss - held-for-trading' financial assets are recognised under operating income in the 'Income statement and other comprehensive income'.

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

Gains or losses are also recognised in the 'income statement and other comprehensive income' when financial assets carried at amortised cost are derecognised or impaired.

#### b) Available for sale

Subsequent to initial measurement, financial assets classified as 'available for sale' are valued as follows:

#### Basis of valuation of government securities

The investment of the Fund in government securities is valued on the basis of PKRV rates published by Reuters in accordance with Circular no. 33 of 2012 issued by Securities & Exchange Commission of Pakistan, whereas those in term finance certificates are valued on the basis of market prices published by MUFAP in accordance with circular no. 33 of 2012 issued by Securities & Exchange Commission of Pakistan.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the Income Statement until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

The investment of the funds in term finance certificates are valued on the basis of market prices published by MUFAP in accordance with circular no. 33 of 2012 issued by Securities & Exchange Commission of Pakistan

## 4.2.1.5 Impairment

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

# 4.2.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

# 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.3 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

#### 4.4 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.5 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

### 4.7 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

#### 4.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received and funds are realized during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### 4.9 Element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the 'income statement and other comprehensive income' and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

From July 1, 2016, the Fund has revised its methodology for computation of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those redeemed.

The revised methodology, in the opinion of management, reflects a more appropriate method for recognition of element and moreover is in conformity with the general industry practice. The new methodology is being consistently implemented across all funds managed by the Management Company. Management has treated the revision in methodology as change in accounting estimate and applied it prospectively.

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.10 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included operating income in the 'income statement and other comprehensive income' on the date at which the transaction takes place.
- Mark-up / return on Government securities, bank profits and investment in debt securities are recognized on a time apportionment basis using the effective interest method.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the 'income statement and other comprehensive income' on the date of issue and redemption of units.

#### 4.12 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee and annual fee payable to the SECP) are recognised as expenses in the 'income statement and other comprehensive income' on a time apportioment basis using the effective interest method.

#### 4.13 Derivatives

Derivative instruments are initially recognised at fair value and subsequent to initial measurement each derivative instrument is remeasured to its fair value and the resultant gain or loss is recognised in the income statement and other comprehensive income. Derivatives with positive fair values (unrealised gains) are included in other assets and derivatives with negative fair values (unrealised losses) are included in other liabilities in the statement of assets and liabilities.

			2017	2016
5	BANK BALANCES	Note	Rupees i	n '000
	Balances with bank in:			
	PLS saving deposit accounts under mark-up arrangements	5.1	881,829	3,259,782
	Current accounts			60
			881,829	3,259,842

5.1 This represents bank accounts held with different banks. Mark-up rates on these accounts range between 4.00% - 6.60% (2016: 4.00% - 7.50%) per annum.

6.	INVESTMENTS	Note	2017 Rupees i	2016 n '000
	Available for sale			
	- Term finance certificates - listed	6.1.1	301,041	-
	- Term finance certificates and sukuk bonds - unlisted	6.1.2	1,170,083	666,527
	- Government securities	6.2	-	2,359,247
	Fair value through profit or loss - held-for-trading			
	- Investment in ready / future - spread transaction	6.5	222,649	-
			1,693,773	3,025,774
	Loans and receivables			
	- Placements	6.3	890,000	250,000
	- Commercial paper	6.4	135,104	-
			2,718,877	3,275,774

# 6.1 Available for sale investments

All Term Finance Certificates and Sukuk bonds have a face value of Rs. 5,000 each unless stated otherwise.

# 6.1.1 Term Finance Certificates - Listed

Name of the Investee Company		Number of ce	rtificates		Market value /	Market value as a percentage of	
	As at July 1, 2016	Purchases during the year	Sales / Matured during the year	As at June 30, 2017	Carrying value* — as at June 30, 2017	Total Investments	Net Assets
Financial Services					- Rupees in '000 -		
Saudi Pak Leasing Company							
Limited - note 6.1.3	2,000	-	-	2,000	-	-	-
	2,000	-	-	2,000	-	-	-
Fixed Line Telecommunication							
Worldcall Telecom Limited -							
note 6.1.4	23,750	-	-	23,750	-	-	-
	23,750	-	-	23,750	-	-	-
Commercial Banks							
NIB Bank Limited		43,200	-	43,200	218,673	8.04%	4.87%
	-	43,200	-	43,200	218,673	8.04%	4.87%
Chemicals							
Fatima Fertilizer Company Limited	-	24,517	7,000	17,517	82,368	3.03%	1.83%
Total	25,750	67,717	7,000	86,467	301,041	11.07%	6.70%
Cost of investments at June 30, 2017					297,365		

<sup>\*</sup> In case of debt securities against which a provision has been made, these are carried at amortised cost less

provision. For non-performing securities market value / valuation by MUFAP is not available.

#### 6.1.2 Term Finance Certificates and Sukuk bonds - Unlisted

	Number of certificates				Market value/	Market value as a percentage of		
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Sales / Matured during the	As at June 30, 2017	Carrying value* as at ' June 30, 2017	Total Investments	Net Assets	
Commercial Banks			year		Rupees in '000			
JS Bank Limited	-	46,000	-	46,000	231,642	8.52%	5.16%	
Habib Bank Limited	-	2,750	40	2,710	271,569	9.99%	6.05%	
Standard Chartered bank Limited	8,000	10,000	18,000	-	-	-	-	
Bank of Punjab	-	2,400	-	2,400	242,760	8.93%	5.41%	
Bank Al Habib	-	22,280	-	22,280	112,815	4.15%	2.51%	
	8,000	83,430	18,040	73,390	858,786	31.59%	19.13%	
Chemicals								
Ghani Gases Limited	-	1,200	-	1,200	116,150	4.27%	2.59%	
Agritech Limited - note 6.1.7	2,000	-	-	2,000	-	-	-	
Engro Fertilizer Limited - Sukuk	86,000	-	86,000	-	-	-	-	
,	88,000	1,200	86,000	3,200	116,150	4.27%	2.59%	
Multiutlities								
WAPDA TFC	50,000	10,200	-	60,200	195,147	7.18%	4.35%	
·	50,000	10,200	-	60,200	195,147	7.18%	4.35%	
Others								
New Allied Electronics Industries (Pvt) Limited - note 6.1.8	9,000	-	-	9,000	-	-	-	
New Allied Electronics Industries								
(Pvt) Limited - Sukuk - note 6.1.8	9,000	-	-	9,000	-	-	-	
,	18,000	-	-	18,000	-	-	-	
Total	164,000	94,830	104,040	154,790	1,170,083	43.04%	26.06%	
· ·					1,287,632			

<sup>\*</sup> In case of debt securities against which a provision has been made, these are carried at amortised cost less provision. For non-performing securities market value / valuation by MUFAP is not available.

**6.1.3** Saudi Pak Leasing Company Limited defaulted towards payment falling due in September 2010. Accordingly, the exposure was classified as non-performing and provision was recognised in accordance with the SECP's provisioning guidelines.

Subsequently, on the request of the Issuer, TFC holders approved the restructuring of the facility by extending repayment period from 5 years to 9 years and by reducing mark-up rate to 6% for 24 months from restructuring date and 8% for next 24 months and thereafter fixing the mark-up rate at 1 month KIBOR. Further, half of the accrued mark-up is to be paid in cash and the balance is being deferred.

The Issuer defaulted again in the payment of principal and mark-up due on September 13, 2011. In accordance with the requirements of Circular No. 33 of 2012 dated October 24, 2012 issued by the Securities Exchange Commission of Pakistan (SECP), the exposure has been classified as non-performing and no further mark-up is being accrued after classification as non performing exposure. A provision of Rs. 5.550 million equivalent to 100% of the amount outstanding has been made.

- 6.1.4 Worldcall Telecom Limited TFC's were classified by MUFAP as non-performing on November 8, 2012 after default of instalment due on October 7, 2012 (earlier default on April 7, 2012) for the second time. A restructuring agreement was signed on December 26, 2012. The restructuring included the extension of repayment period by 2 years, deferral of principal instalments till October 7, 2014 and payment of regular mark-up during the restructuring period. In accordance with Circular No. 33 of 2012 dated October 24, 2012, a provision of Rs. 47.767 million equivalent to 100% of the amount outstanding has been made.
- **6.1.5** These represent investments in privately placed Term Finance Certificates and Sukuk bonds of the investee company. These investments have been fully provided.
- **6.1.6** The Term Finance Certificates and Sukuk bonds held by the Fund are generally secured against hypothecation of stocks and receivables and mortgage / pledge of fixed assets of the issuer.
- 6.1.7 Instalments amounting to Rs. 1.998 million became due for payment of the following TFCs / sukuks and are reflected in note 7.

	2017	2016
	(Rupee	s in '000)
Bank Al Habib Limited Agritech Limited	1,998	1,998
	1,998	1,998

**6.1.8** Significant terms and conditions of Term Finance Certificates and Sukuk bonds outstanding as at June 30, 2017 are as follows:

Name of security	Remaining principal (per TFC)	Mark-up rate (per annum)	Issue date	Maturity date
Term Finance Certificates - Listed				
Saudi Pak Leasing Company Limited	2,775	6% Fixed Rate	13-Mar-08	13-Mar-17
World Call Telecom Limited	2,011	6 Month KIBOR + 1.60%	7-Oct-08	7-Oct-16
NIB Bank Limited	4,994	6 Month KIBOR + 1.15%	19-Jun-14	19-Jun-22
Fatima Fertilizer Company Limited	4,500	6 month KIBOR + 1.10%	28-Nov-16	28-Nov-21
Term Finance Certificates and Sukuk bonds - Unlisted				
New Allied Electronics Industries (Private)				
Limited - Sukuk	4,905	6 Month KIBOR + 2.50%	15-May-07	15-May-11
Agritech Limited	3,997	6 Month KIBOR + 1.75%	30-Nov-07	30-Nov-14
New Allied Electronics Industries (Private) Limited	2,114	6 Month KIBOR + 2.20%	3-Dec-07	3-Dec-12
Bank Al Habib Limited	4,998	6 Month KIBOR + 1%	17-Mar-16	17-Mar-26
WAPDA - TFC	3,214	6 Month KIBOR + 1%	27-Sep-13	19-Sep-21
Ghani Gases Limited	95,833	3 Month KIBOR + 1%	2-Feb-17	2-Feb-23
Habib Bank Limited	99,960	6 Month KIBOR + 0.54%	19-Feb-16	19-Feb-26
JS Bank Limited	4,999	6 Month KIBOR + 1.40%	14-Dec-16	16-Dec-23
Bank of Punjab	99,980	6 Month KIBOR + 0.50%	19-Feb-16	19-Feb-26

# 6.2 Investment in Government Securities - Available-for-sale

Issue Date	Tenor		Face v	Market	Market Value			
	•	As at	Purchases	Sales /	As at	Value	as a	
		July 1,	during the	Matured	June 30,	as at	percenta	age of
		2016	year	during the	2017	June 30, 2017	Total	Net Assets
				year			Investments	Net Assets
			(	Rupees in '000)				
Treasury bill								
May 11, 2017	3 months	-	250,000	250,000	-	-	-	
April 27, 2017	3 months	-	250,000	250,000	-	-	-	
February 2, 2017	6 months	-	250,000	250,000	-	-	-	
lanuary 19, 2017	3 months	-	500,000	500,000	-	-	-	
lanuary 19, 2017	6 months	-	100,000	100,000	-	-	-	
October 29, 2015	12 months	250,000	-	250,000	-	-	-	
January 21, 2016	12 months	439,500	-	439,500	-	-	-	
lanuary 21, 2016	6 months	50,000	-	50,000	-	-	-	
March 3, 2016	6 months	50,000	500,000	550,000	-	-	-	
March 3, 2016	12 months	200,000	-	200,000	-	-	-	
May 26, 2016	3 months 6 months	250,000		250,000	-	-	-	
uly 21, 2016 uly 21, 2016	12 months	-	250,000	250,000	-	-	-	
September 1, 2016	3 months	-	600,000 800,000	600,000 800,000	-	-	-	
August 18, 2016	3 months		100,000	100,000			-	
rugust 10, 2010	3 months		100,000	100,000				
otal - as at June 30, 20	17	1,239,500	3,600,000	4,839,500	-	-	-	
「otal - as at June 30, 20	16	1,405,000	14,384,500	14,550,000	1,239,500	1,210,878	36.95%	18.01%
Pakistan Investment Bo	onds							
December 29, 2016	3 Years	-	1,550,000	1,550,000	-	-		
April 21, 2016	5 Years	385,000	1,475,000	1,860,000	-	_	-	
April 21, 2016	3 Years	-	550,000	550,000	-	_	_	
April 21, 2016	10 Years	_	350,000	350,000	_	_	_	
March 26, 2015	5 Years	50,000	700,000	750,000	_			
			700,000		-	-	-	
March 26, 2015	3 Years	550,000		550,000	-	-	-	
uly 17, 2014	3 Years	-	2,550,000	2,550,000	-	-	-	
uly 17, 2014	5 Years	100,000	-	100,000	-	-	-	
uly 19, 2012	10 Years	-	150,000	150,000	-	-	-	
otal - as at June 30, 20	17	1,085,000	7,325,000	8,410,000	-	-	-	
otal - as at June 30, 20	16	955,000	8,830,800	8,700,800	1,085,000	1,148,369	35.06%	17.08%

- 6.3 This represents term deposit receipt which will mature on December 04, 2017 and carries profit range from 6.80% to 8.00% (June 30, 2016: 6.45% to 10.00%) per annum.
- 6.4 This represents commercial paper which will mature on November 27, 2017 and carries profit range from 6.80% to 8.00% (June 30, 2016: 6.45% to 10.00%) per annum.

# 6.5 Quoted equity securities (spread transactions)

#### 6.5.1 Listed equity securities

All equity shares have a face value of Rs. 10 each.

Name of the Investee Company	Number of shares		Rupees in 'C	)00	Market value as a percentage	Market value	
	As at June 30, 2017	Carrying cost	Market value as at June 30, 2017	Unrealised appreciation/ (diminution) on re-measurement	of total investments	of net assets	capital of the Investee Company
Cement							
D G Khan Cement Company Limited	100,000	21,300	21,310	10	0.78%	0.47%	0.02%
Fauji Cement Company Limited	10,000	417	416	(1)	0.02%	0.01%	0.00%
		21,717	21,726	9	0.80%	0.48%	0.02%
Engineering							
International Steels Limited	355,000	45,984	45,983	(1)	1.69%		
		45,984	45,983	(1)	1.69%	1.02%	0.08%
Cable & electrical goods							
Pak Elektron Limited	153,000	17,060	17,024	(35)	0.63%		
010		17,060	17,024	(35)	0.63%	0.38%	0.03%
Oil & gas exploration companies				(4.0)			
Oil & Gas Development Company Limited Pakistan State Oil Company Limited	202,000 66,500	28,989 25,687	28,971	(18)	1.07% 0.94%		
rakistan state on company Limited	00,300	54,676	25,692 54,663	13	2.01%		
		34,070	34,003		2.01/0	1.22/0	0.0270
Refinery							
Attock Refinery Limited	151,500	58,129	58,153	24	2.14%		
		58,129	58,153	24	2.14%	1.30%	0.18%
Fertilizer							
Engro Fertilizers Limited	72,500	4,057	4,059	2	0.15%	0.09%	0.01%
Fauji Fertilizer Company Limited	250,000	21,038	21,041	3	0.77%	0.47%	0.02%
		25,095	25,100	5	0.92%	0.56%	0.03%
As at June 30, 2017	•	222,661	222,649	(12)	8.19%	4.96%	0.37%
	:						

- **6.5.2** The investment in equity securities represents spread transactions entered into by the Fund. The Fund purchases equity securities in ready settlement market and sells the securities in future settlement market on the same day, resulting in spread income due to difference in ready and future stock prices.
- 6.5.3 This includes unrealised mark-to-market gain on ready-buy-future sale transactions amounting to Rs. 1.838 m (June 30, 2016: Nil)

			2017	2016
	Not consoliced asia ( (less) on an accommon of	Note	Rupees in	'000
6.6	Net unrealised gain / (loss) on re-measurement of investments classified as available for sale			
	Market value of investments	6.1.1, 6.1.2, 6.2 & 6.3	1,471,124	3,275,774
	Cost of investments	6.1.1, 6.1.2, 6.2 & 6.3	1,584,997	3,383,438
	Provision against non-performing TFCs and Sukuks	6.5	(124,486)	(124,486)
		_	1,460,511	3,258,952
		_	10,613	16,822
6.7	Net unrealized gain on re-measurement of investments carried at			
	fair value through profit or loss - held-for-trading			
	Market Value of investments		222,649	-
	Cost of investments		(222,661)	-
	Unrealised loss on revaluation of investments carried at	_	(12)	
	fair value through profit or loss - held-for-trading	=		
6.8	Movement in provision against investments			
	Opening balance		126,484	126,484
	Add: Charge for the year		-	-
	Less: Reversals / write-offs		-	-
	Net charge	_	-	
	Closing balance	_	126,484	126,484
	Classified under investments	_	124,486	124,486
	Classified under other receivables - overrdue installments of term finance ce	rtificates	1,998	1,998
		_	126,484	126,484
7.	ACCRUED MARK-UP			
	Mark-up accrued on savings accounts		11,185	-
	Mark-up / return accrued on term finance certificates and sukuk bonds		25,844	9,003
	Mark-up / return accrued on government securities			25,053
	Mark-up accrued on placements		6,376	2,354
		_	43,405	36,410

8.	ADVANCES, DEPOSITS AND OTHER RECEIVABLES	Note	2017 Rupees in	2016 1 <b>'000</b>
	Security deposit with National Clearing Company of Pakistan Limited		183,843	3,500
	Security deposit with Central Depository Company of Pakistan Limited		100	100
	Receivable against investments of term finance certificates and sukuk bonds	6.1.7	1,998	1,998
	Receivable against issuance of units Advance Tax		645	40,520 -
	Receivable against conversion of units Dividend receivables		- 3,466	193,429 -
	Receivables against investment in equity shares Receivable against Pre-call TFC	8.2	733,524 -	29,946
	Prepaid expenses Others		-	100 1
	Less: Provision against overdue instalments of		923,576	269,594
	Term finance certificates and Sukuk bonds	6.1.7	1,998	1,998
			921,578	267,596

8.1 This represents receivables against sale of shares in future market. This amount has been received on July 04, 2017

9.	PAYABLE TO MANAGEMENT COMPANY	Note	2017 Rupees	2016 in '000
	Management fee	9.1	6,413	8,802
	Sindh Sales Tax	9.2	960	1,430
	Allocation of expenses related to registrar services,			
	accounting, operation and valuation services	9.3	436	587
	Sales load payable		526	4,569
			8,335	15,388

- 9.1 Under the provisions of the Non-Banking Finance Companies & Notified Entities Regulations 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. The Management Company has charged its remuneration at the rate of one and a half percent per annum for the current year.
- 9.2 The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remueration of management company through Sindh Sales Tax on Services Act, 2011.
- 9.3 Securities and Exchange Commission of Pakistan through its SRO 1160(I)/2016 dated November 25, 2015 has revised the Non-Banking Finance Companies and Notified Entities Regulation, 2008. In the revised regulations a new clause 60(3)(s) has been introduced allowing the management company to charge "fees and expense related to registrar services, accounting, operation and valuation services related to CIS maximum upto 0.1% of average annual net assets of the Scheme or actual whichever is less" from the mutual funds managed by it.

The expenses represent the allocation of expenses relating to registrar services, accounting, operation and valuation services at 0.1% of average net annual assets of the fund with effect from November 25, 2015.

10.	PAYABLE TO TRUSTEE	Note	2017 Rupees	2016 in '000
	Trustee's remuneration	10.1	440	542
	Sindh Sales Tax	10.2	58	76
			498	618

10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified there in, based on the daily Net Asset Value (NAV) of the Fund.

Based on the Trust Deed, the tariff structure applicable to the Fund as at June 30, 2017 is as follows:

Amount of Funds Under Management (Average NAV)	Tariff per annum
Up to Rs. 1,000 million	Rs. 0.6 million or 0.17% per annum of (NAV), whichever is higher
Exceeding Rs. 1,000 million upto Rs. 5,000 million	Rs. 1.7 million plus 0.085% per annum of (NAV), exceeding Rs. 1,000 million
Exceeding Rs. 5,000 million	Rs. 5.1 million plus 0.07% per annum of (NAV), exceeding Rs. 5,000 million

The remuneration is paid to the trustee monthly in arrears.

10.2 The Sindh Government had levied Sindh Sales Tax at the rate of 13% (June 30, 2016: 14) on the remuneration of the Central Depository Company of Pakistan through Sindh Sales Tax on Services Act, 2011 effective from July 1, 2015.

			2017	2016
		Note	Rupees	in '000
11.	PAYABLE TO SECURITIES AND EXCHANGE			
	COMMISSION OF PAKISTAN			
	Annual fee	11.1	4,291	4,844

11.1 Under the provisions of the Non Banking Finance Companies & Notified Entities Regulations, 2008, a collective investment scheme categorised as income scheme is required to pay as annual fee to the SECP, an amount equal to 0.075% (2016: 0.075%) of the average annual net assets of the scheme. HBL Income Fund has been categorised as an income scheme by the Management Company.

			2017	2016
		Note	Rupees in '000	
12.	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Auditors' remuneration		330	324
	Brokerage payable		-	15
	Federal Excise Duty payable	12.1	27,578	27,578
	Other payables		281	127
	Payable to HBL Stock Fund against conversion of units		-	483
	Capital gain tax payable		2,352	4,878
	Withholding tax payable		14,279	23,986
	Payable to unit holders against redemption of units			7,151
	Provision for Workers' Welfare Fund		-	28,170
	Provision for Sindh Workers' Welfare Fund	12.2	17,449	-
			62,269	92,712

12.1 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration. The Sindh Provincial Government has levied Sindh Sales Tax (SST) on the remuneration of the Management Company and sales load through Sindh Sales Tax on Services Act 2011 effective from July 1, 2011. During the year SST at the rate of 13 percent (30 June 2016: 14 percent) was charged on the remuneration of Fund Manager and sales load.

While disposing the above petition through order dated July 16, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The Finance Act, 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 7.096 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 0.6511 (June 30, 2016: Rs. 0.4350) per unit.

12.2 The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution."

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures.

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 28.170 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 17.449 million in these financial statements. Had the provision not been made, the net asset value per unit as at June 30, 2017 would have been higher by Rs. 0.4119 per unit

#### 13 CONTINGENCIES AND COMMITMENTS

#### 13.1 Contingencies

There are no contingencies outstanding as at June 30, 2017 and June 30, 2017.

		2017	2016
13.2	Commitments	Rupees in	ı '000
	Future sell transactions of equity securities entered into by the		
	fund in respect of which the sell transactions have not been		
	settled as at June 30, 2017	224,226	
		2017	2016
		Unit	S
14.	NUMBER OF UNITS IN ISSUE		
	Total units in issue at the beginning of the year	63,397,299	32,183,049
	Units issued	58,376,138	94,908,062
	Units redeemed	(79,417,982)	(63,693,812)
	Total units in issue at the end of the year	42,355,455	63,397,299
		2017	2016
		Rupees ir	ı '000
15.	MARK-UP / RETURN ON INVESTMENTS		
	Term finance certificates - listed	515	-
	Term finance certificates and sukuks - unlisted	79,818	30,584
	Government securities	71,567	298,681
	Clean placements	1,064	27,175
		152,964	356,440

		2017 Rupees in	2016 ' <b>000</b>
16.	MARK-UP ON DEPOSITS WITH BANKS		
	Mark-up on savings accounts	109,706	79,447
	Mark-up on term deposit receipts	77,603	-
		187,309	79,447
17.	AUDITORS' REMUNERATION		
	Statutory audit fee	280	280
	Half yearly review fee	55	55
	Reporting on compliance with the Code of Corporate Governance	5	5
	Out of pocket expenses	-	77
		340	417
18.	TAXATION		

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, management has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxtion has been recognised in these financial statements.

#### 19 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

# 20 FINANCIAL INSTRUMENTS BY CATEGORY

	As on J	une 30, 2017	
At fair value through profit or loss	Loans and receivables	Available for sale	Total
	Rup	ees in '000	
-	881,829	-	881,829
222,649	1,025,104	301,041	1,548,794
-	43,405	-	43,405
-	921,578	-	921,578
222,649	2,871,916	301,041	3,395,606
	At fair value through profit or loss	At fair value Loans and through receivables profit or loss	value         Loans and Available for through receivables         Available for sale sale profit or loss

	A	As on June 30, 2017		
	At fair value through profit or loss	Other financial liabilities	Total	
Liabilities		Rupees in '000		
Payable to the Management Company	-	8,335	8,335	
Payable to the Trustee	-	498	498	
Accrued expenses and other liabilities	-	611	611	
Unit holders' fund	-	4,490,296	4,490,296	
	-	4,499,740	4,499,740	

	As on June 30, 2016			
	At fair value through profit or loss	Loans and receivables	Available for sale	Total
Assets		Rup	oees in '000	
Bank balances Investments Accrued mark-up Advances, deposits and	-	881,829 364,000 36,410 267,596 1,549,835	3,025,774 - - 3,025,774	881,829 3,389,774 36,410 267,596 4,575,609
			As on June 30, 2016	
		At fair value through profit or loss	Other financial liabilities	Total
Liabilities			Rupees in '000	
Payable to the Management Company Payable to the Trustee Accrued expenses and other liabilities Unit holders' fund		- - - -	15,388 618 8,100 6,726,060	15,388 618 8,100 6,726,060
		-	6,750,166	6,750,166

# 21 TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company and directors of connected persons.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these financial statements are as follows:

21.1	Transactions during the year	2017 Rupees in	2016 <b>'000</b>
	HBL Asset Management Limited - Management Company		
	Management fee	96,972	127,747
	Allocation of expenses related to registrar services,		
	accounting, operation and valuation services	5,719	4,416
	Issue of Nil units (2016: 785,871 units)	-	85,000
	Redemption of 377,025 units (2016: 408,846 units)	40,513	45,476
	Habib Bank Limited - Sponsor		
	Issue of 6,103,743 units (2016: 632,596 units)	666,345	67,042
	Bank charges paid	81	65
	Mark-up earned during the year	109,706	8,810
	Mark-up received during the year	111,344	8,810

	2017 Rupees i	2016 in '000
Jubilee General Insurance Company - Associated company		
Issue of Nil units (2016: 1,848,255 units) Redemption of Nil units (2016: 4,708,500 units)		200,000 523,658
Sale of GOP Ijara Sukuk	105,522	-
SFL Limited - Associated company		
Issue of Nil units (2016: 197,114 units) Redemption of Nil units (2016: 190,646 units)	-	20,909 21,205
Amer Tex (Pvt) Limited - Associated company		
Issue of Nil units (2016: 1,161,479 units) Redemption of Nil units (2016: 757,955 units)	-	123,248 84,307
Neelum Textile Mills (Pvt) Limited - Associated company		
Issue of Nil units (2016: 909,580 units) Redemption of Nil units (2016: 600,727 units)	-	97,128 66,818
Directors and Executives of the Management Company and their relatives		
Executives and their relatives		
Issue of 2,008 units (2016: 51,911 units) Redemption of 321 units (2016: 23,901 units) Dividend	213 35 14	5,640 2,603 -
Central Depository Company of Pakistan Limited - Trustee		
Remuneration Central Depository system charges	6,050 11	6,911 6
21.2 Balances outstanding as at year end	2017 Rupees in	2016 <b>'000</b>
HBL Asset Management Limited - Management Company		
Investment held by the management company in the Fund: Nil units		

 Investment held in the Fund: 19,506,241units (2016: 13,402,498 units)
 2,067,946
 1,421,922

 Bank balances
 111,454
 1,010,685

 Investment in Term finance certificate
 271,569

(2016: 377,025 units) Management fee payable

Allocation of expenses related to registrar services, accounting, operation and valuation services

Sindh Sales tax

Sales load payable

Receivable against issuance of units

**Habib Bank Limited - Sponsor** 

40,000

8,802

1,430

587

4,569

40,520

6,413

5,719

526

960

	2017 Rupees in	2016 <b>'000</b>
Jubilee General Insurance Company - Associated company		
Investment held in the Fund: Nil units (2016: Nil units)	-	-
SFL Limited - Associated company		
Investment held in the Fund: Nil units (June 30, 2016: 197,114 units)	-	20,913
Amer Tex (Pvt) Limited		
Investment held in the Fund: Nil units (June 30, 2016: 784,816 units)	-	83,264
Neelum Textile Mills (Pvt) Limited		
Investment held in the Fund: Nil units (June 30, 2016: 623,419 units)	-	66,141
Directors and Executives of the Management Company and their relatives		
Directors and their relatives		
Investment held in the Fund: Nil units (June 30, 2016: 24,205 units)	-	2,568
Executives and their relatives		
Investment held in the Fund: 4,840 units (2016: 114,635 units)	513	12,162
Central Depository Company of Pakistan Limited - Trustee		
Remuneration payable	440	542
Sindh Sales tax	58	76
Security deposit	100	100

# 22 PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of the investment committee of the Fund are as follow:

	Name	Designation		Experience in
				years
1	Farid Ahmed Khan	Chief Executive Officer	CFA, MBA	23+ years
2	Muhammad Imran	Chief Investment Officer	MBA (Finance)	17+ years
3	Tauqir Shamshad	Head of Fixed Income	MBA, M.Com	31+ years
4	Faizan Saleem	Sr. Fund Manager Fixed Income	MBA (Finance)	10+ years
5	Colin Miranda	Acting Head of Research	CFA, MBA	8+ years
6	Noman Ameer	Manager Risk	B.S Acturial Sciences	11+ years

# 23 TOP BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID

# Top brokers during the year ended June 30, 2017

- 1 Intermarket Securities Limited
- 2 JS Global Capital Limited
- 3 EFG Hermes Pakistan Limited
- 4 Topline Securities (Private) Limited
- 5 Al Falah Securities (Private) Limited
- 6 Ismail Iqbal Securities (Private) Limited
- 7 Arif Habib Limited
- 8 Summit Capital (Private) Limited
- 9 BIPL Securities Limited

The Fund has entered into transactions with less than ten brokers during the year ended June 30, 2017.

Top brokers during the year ended June 30, 2016

- 1 Arif Habib Limited
- 2 BMA Capital Management Limited
- 3 Elixir Securities Pakistan (Private) Limited
- 4 Invest and Finance Securities (Private) Limited
- 5 JS Global Capital Limited
- 6 KASB Securities Limited
- 7 Next Capital Limited
- 8 Optimus Market Limited
- 9 Pearl Securities Limited

The Fund has entered into transactions with less than ten brokers during the year ended June 30, 2016.

#### 24 PATTERN OF UNIT HOLDING

		2017	
	Number of unit holders	Investment amount Rupees in '000	Percentage investment
Individuals	1,151	2,199,480	48.98
Asset Management Company	1	2,067,946	46.05
Retirement funds	5	47,429	1.06
Trust	9	114,984	2.56
Others	5	60,456	1.35
	1,171	4,490,296	100.00
	Number of unit holders	2016 Investment amountRupees in '000	Percentage investment
Individuals	1,718	4,318,105	64.20
Associated companies	7	1,740,819	25.88
Directors	1	2,568	0.04
Retirement funds	6	29,694	0.44
Public limited companies	2	168,515	2.51
Others	26	466,359	6.93
	1,760	6,726,060	100.00

# 25 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

Name of Director			Number of meetings		Meeting not attended	
		Held	Attended	Leave granted		
1	Mr. Towfiq H. Chinoy	5	5	-	-	
2	Ms. Ava Ardeshir Cowasjee	5	5	-	-	
3	Mr. Nadeem Abdullah	5	4	1	April 27, 2017	
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-	
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-	
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-	
7	Mr. Rizwan Haider	5	4	1	April 27, 2017	
8	Mr. Salahuddin Manzoor	5	5	-	· -	
9	Mr. Aamir Irshad <sup>4</sup>	-	-	-	-	
10	Mr. Rayomond Kotwal <sup>5</sup>	-	-	-	-	

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016.
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

#### 26 FINANCIAL RISK MANAGEMENT

The Fund primarily invests in a portfolio of money market investments such as investment-grade debt securities, government securities, spread transactions, margin financing and in other money market instruments. These activities are exposed to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 26.1 Market risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

### 26.1.1 Currency risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as its operations are geographically restricted to Pakistan and all transactions are carried out in Pak Rupees.

#### 26.1.2 Interest rate risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

## a) Sensitivity analysis for variable rate instruments

As at June 30, 2017, the Fund holds KIBOR based interest bearing term finance certificates that expose the Fund to cash flow interest and fair value interest rate risk. In case of 100 basis points increase in KIBOR on June 30, 2017, with all other variables held constant, the net assets of the Fund would have been lower by Rs. 14.711 million (2016: Rs. 1,814,838) and net income of the Fund would have been higher by Rs.14.711 million (2016: Rs. 0.199). In case of 100 basis points decrease in KIBOR on June 30, 2017, with all other variables held constant, the net assets of the Fund would have been higher by Rs. 14.711 million (2016: Rs. 2.075) and net income for the year would have been lower by Rs. 14.711 million (2016: Rs. 199,452).

#### b) Sensitivity analysis for fixed rate instruments

As at June 30, 2017, the Fund holds Treasury bills, Pakistan Investment Bonds and term finance certificates which are classified as available for sale, exposing the Fund to fair value interest rate risk. In case of 100 basis points increase in KIBOR and rates announced by the Financial Market Association on June 30, 2017, with all other variables held constant, the net assets would have been lower by Rs. Nil (2016: Rs. 42,506,876). In case of 100 basis points decrease in KIBOR and rates announced by the Financial Market Association on June 30, 2017, with all other variables held constant, the net assets would have been higher by Rs. Nil (2016: Rs. 37,389,601).

The composition of the Fund's investment portfolio, KIBOR rates and rates announced by Financial Market Association is expected to change over time. Therefore, the sensitivity analysis prepared as of June 30, 2017 is not necessarily indicative of the effect on the Fund's net assets and net income due to future movements in interest rates.

Yield / Interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

			2017		
-		Exposed	to Yield / Interest	rate risk	
	- Total	Upto three	More than three months	More than	Not exposed to Yield / Interest
	iotai	months	and upto one	one year	rate risk
			year	•	
On-balance sheet financial instruments			Rupees in '000		
Financial assets					
Bank balances	881,829	881,829	-	-	-
Investments	2,718,877	-	-	1,471,124	1,247,753
Accrued mark-up	43,405	-	-	-	43,405
Advances, deposits and other receivables	921,578	-	-	-	921,578
	4,565,689	881,829	-	1,471,124	2,212,736
Financial liabilities					
Payable to Management Company	8,335	-	-	-	8,335
Payable to the Trustee	498	-	-	-	498
Accrued expenses and other liabilities	611	-	-	-	611
Unit holders' fund	4,490,296				4,490,296
	4,499,740	-	-	-	4,499,740
On-balance sheet gap	65,949	881,829	-	1,471,124	(2,287,004)
Off-balance sheet financial instruments	-	-	-	-	-
Off-balance sheet gap	-			-	

-		Exposed to Yield / Interest rate risk				
	Total	Upto three months	More than three months and upto one	More than one year	Not exposed to Yield / Interest rate risk	
		months	year	•		
On-balance sheet financial instruments			(Rupees in '000) -			
Financial assets						
Bank balances	3,259,842	3,259,842	-	-	-	
Investments	3,275,774	248,090	1,212,788	1,814,896	-	
Accrued mark-up	36,410	-	-	-	36,410	
Advances, deposits and other receivables	267,496	-	-	-	267,496	
	6,839,522	3,507,932	1,212,788	1,814,896	303,906	
Financial liabilities						
Payable to Management Company	15,388	-	-	-	15,388	
Payable to the Trustee	618	-	-	-	618	
Accrued expenses and other liabilities	36,964	-	-	-	36,964	
Unit holders' fund	6,726,060				6,726,060	
	6,779,030	-	-	-	6,779,030	
On-balance sheet gap	60,492	3,507,932	1,212,788	1,814,896	(6,475,124)	
Off-balance sheet financial instruments	-	-	-	-	-	
Off-balance sheet gap	-	-	-	-	-	

#### 26.1.3 Price Risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instruments or its issuer, or factors affecting all similar financial instruments traded in the market. The Fund is not exposed to any price risk as on June 30, 2017.

# 26.2 Credit risk

The Fund is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when they fall due. Credit risk arises from the inability of the counter party to fulfil their obligations. There is a possibility of default by participants or failure of the financial markets / stock exchanges, the depositories, the settlements or clearing system, etc.

The Fund's credit risk is primarily attributable to its investment in debt securities and government securities, balances with banks and advances, deposits and other receivables. The credit risk of the Fund is limited as the investments are made and balances are maintained with counter parties that are financial institutions with reasonably high credit ratings. Risk attributable to investment in government securities is limited as these are guaranteed by the Federal Government.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. In addition, the risk is managed through the assignment of credit limits and by following strict credit evaluation criteria laid down by the Management Company.

The analysis below summarises the credit quality of the Fund's financial assets as at June 30, 2017 and June 30, 2016:

	2017	2016
	Rupees i	n '000
Bank balances by rating category		
A1+ (PACRA)	2,307,087	2,249,145
A-1+ (JCR-VIS)	(1,425,266)	1,010,697
A-1 (JCR-VIS)	7	-
	881,829	3,259,842
Term finance certificates by rating category		
AAA	271,569	236,527
A+	231,642	-
A	116,150	-
AA	112,815	-
AA-	543,801	430,000
	1,275,977	666,527
The fund has also made investment in TFC of WAPDA having market value of Rs. 195.147 m. The menti Pakistan.	oned TFC is backed by t	the Government of
Investment in Government Securities		2,359,247
Placements	890,000	500,000
Commercial Paper	135,104	
Accrued mark-up	43,405	36,410
Advances, deposits and other receivables	921,578	267,596

2017

2016

The maximum exposure to credit risk before any credit enhancement as at June 30, 2017 is the carrying amount of the financial assets.

#### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

# 26.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligation in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund is exposed to daily cash redemptions of units. The Management Company manages the liquidity risk by monitoring maturities of financial assets and financial liabilities and investing a major portion of the Fund's assets in highly liquid financial assets.

In order to manage the Fund's overall liquidity, the Fund may also withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption request qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any redemptions during the year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

		2017			
	Total	Upto three	Over three	Over one	
		months	months and upto one year	year	
		(Rupe	es in '000)		
		(****	,		
Financial liabilities (excluding unit holder's fund)					
Payable to Management Company	8,335	8,335	-	-	
Payable to the Trustee	498	498	-	-	
Accrued expenses and other liabilities	2,963	2,963	-	-	
	11,796	11,796	-	-	
Unit holders' fund	4,490,296	4,490,296	<u>-</u>		
		2	016		
	Total	Upto three	Over three	Over one	
		months	months and	year	
		/Punge	upto one year es in '000)		
		(Nuper	23 111 000)		
Financial liabilities (excluding unit holder's fund)					
Payable to Management Company	15,388	15,388	-	-	
Payable to the Trustee	618	618	-	-	
Accrued expenses and other liabilities	36,964	36,964	-	-	
	57,814	57,814	-	-	
Unit holders' fund	6,726,060	6,726,060	-	-	

#### 27 UNITS HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by the net assets attributable to unit holders / redeemable units. The amount of net assets attributable to unit holders can change significantly on a daily basis as the Fund is subject to daily issuance and redemptions at the discretion of unit holders. These unit holders of the Fund are entitled to distributions and to payment of a proportionate share based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund. Unit holders fund risk management is carried out by the Management Company through following steps:

- Monitor the level of daily issuance and redemptions relative to the liquid assets and adjust the amount of distributions the Fund pays to the unit holders;
- Redeem and issue units in accordance with the constitutive documents of the Fund. This includes the Fund's ability to restrict redemptions; and

- The Fund Manager / Investment Committee members and the Chief Executive Officer of the Management Company critically track the movement of 'Assets under Management'. The Board of Directors is updated regarding key performance indicators, e.g., yield and movement of NAV and total Fund size at the end of each quarter.

The Fund has maintained and complied with the requirements of minimum fund size during the current year.

#### 28 FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid or transfer a liability in an orderly transaction between market participants and measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

"A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis "

International Financial Reporting Standard (IFRS) 13, "Fair Value Measurement" requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

The Fund classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Fair value measurements using Inputs for assets or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

			June 30, 2017						
		Carrying amount			Fair Value				
		Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments	Note				(Rupees in '00	00)			
Financial assets measured at fair value									
Investments - Term Finance Certificates and Sukuk bonds - Unli - Government Securities	sted	1,471,124	- -	-	1,471,124	-	1,471,124 -	-	1,471,124
		1,471,124	-	-	1,471,124	-	1,471,124	-	1,471,124
Financial assets not measured at fair value	28.1								
Bank balances Investments		-	881,829	-	881,829				
- Placements		-	1,025,104	-	1,025,104				
Accrued mark-up		-	43,405	-	43,405				
Advances, deposits and other receivables		-	921,578	-	921,578				
			2,871,916	-	2,871,916				
Financial liabilities not measured at fair value	28.1								
Payable to Management Company		_	-	8,335	8,335				
Payable to Trustee		-	-	498	498				
Accrued expenses and other liabilities		-	-	2,963	2,963				
Unit holders' fund		-	-	4,490,296	4,490,296				
			-	4,502,092	4,502,092				
		_							

				June 30, 201	16			
	Carrying amount				Fair	Value		
	Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments				(Rupees in '	000)			
Financial assets measured at fair value								
Investments - Term Finance Certificates and Sukuk bonds - Unlisted - Government Securities	236,527 2,359,247	-		236,527 2,359,247	-	236,527 2,359,247	-	236,527 2,359,247
	2,595,774	-	-	2,595,774	-	2,595,774	-	2,595,774
Financial assets not measured at fair value Bank balances 28.1	-	3,259,842	-	3,259,842				
Investments - Term Finance Certificates and Sukuk bonds - Unlisted - Placements	430,000	500,000	-	430,000 500,000				
Accrued mark-up Advances, deposits and other receivables	430,000	36,410 267,496 4,063,748	-	36,410 267,496 4,493,748				
Financial liabilities not measured at fair value 28.1								
Payable to Management Company Payable to Trustee Accrued expenses and other liabilities		-	15,388 618 36,964	15,388 618 36,964				
Unit holders' fund			6,726,060	6,726,060				
	-	-	6,779,030	6,779,030				

**28.1** The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice frequently. Therefore, their carrying amounts are reasonable approximation of fair value.

# 29 TOTAL EXPENSE RATIO

In accordance with the directive 23 of 2016 dated July 20, 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 2.12% which includes 0.35% representing government levy and SECP fee.

# 30 DISCLOURE UNDER CIRCULAR 16 OF 2010 ISSUED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN - CATEGORISATION OF OPEN END SCHEME

The Securities and Exchange Commission of Pakistan vide Circular 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. HBL Asset Management Limited (Management Company) classified HBL Income Fund (the Fund) as Income Scheme' in accordance with the said circular. As at June 30, 2017, the Fund is compliant with all the requirements of the said circular except for clause 9 (v) which requires that the rating of any security in the portfolio shall not be lower than the investment grade.

Name of Non-Complaint Investment	Type of Investment	Value of Investment before Provision	Provision held (if any)	Value of Investment after Provision	% of Net Assets	% of Gross Assets
			(Rupees in '000)			
New Allied Electronics Industries (Private) Limited	TFC	19,025	19,025	-	-	-
New Allied Electronics Industries (Private) Limited	Sukuk	44,149	44,149	-	-	-
Agritech Limited	TFC	9,992	9,992	-	-	-
Saudi Pak Leasing Company Limited	TFC	5,550	5,550	-	-	-
Worldcall Telecom Limited	TFC	47,768	47,768	-	_	_

31 DATE OF ALITHORISATION FOR ISSI	
	16

These financial statements were authorised for issue by the Board of Directors of the Management Company in their meeting held on **25 August 2017.** 

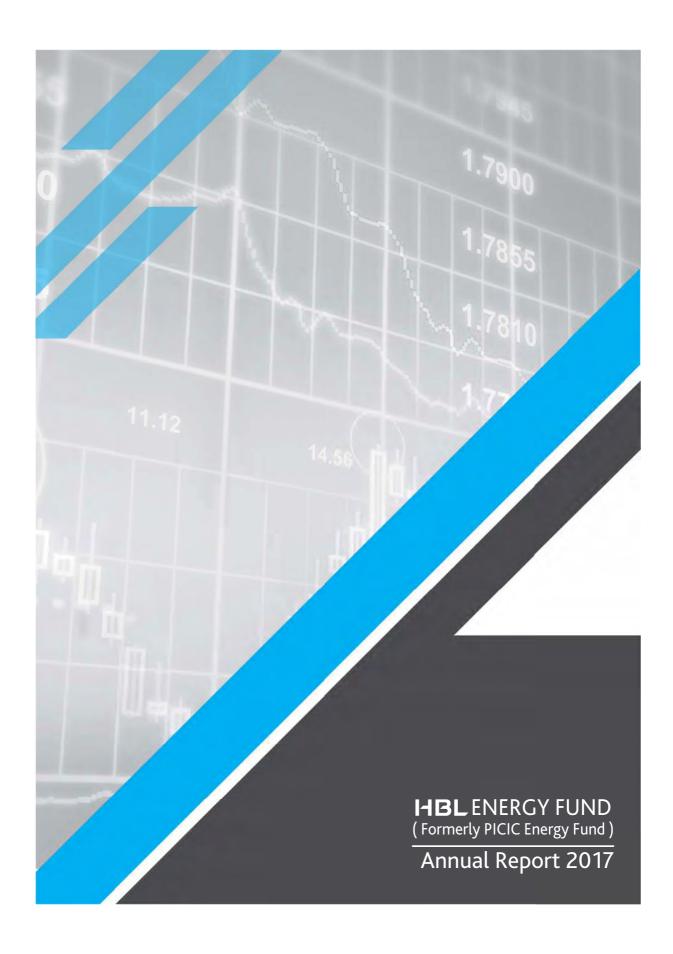
# 32 CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or reclassification was made in these financial statements during the current year.

#### 33 GENERAL

Figures have been rounded off to the nearest thousand rupees.

	For HBL Asset Management Limited	
	(Management Company)	
Chief Financial Officer	Chief Executive Officer	Director



#### **FUND INFORMATION**

NAME OF FUND HBL Energy Fund (Formerly PICIC Energy Fund)

NAME OF TRUSTEE Central Depository Company of Pakistan Limited

NAME OF AUDITORS Deliotte Yousuf Adil Chartered Accountant

NAME OF BANKERS NIB Bank Limited

Habib Bank Limited
Soneri Bank Limited

# FUND MANAGER'S REPORT - HBL ENERGY FUND (Formerly PICIC Energy Fund) As at June 30, 2017

#### Type and Category of Fund

Equity / Open-end

#### Investment Objective and Accomplishment of Objective

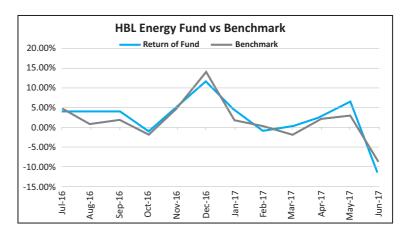
HBL Energy Fund (HBL ENF) is an open end equity fund. The objective of the Fund is to capture significant return from an actively managed portfolio by investing in listed equity securities of energy sector in Pakistan and in this respect the Fund has achieved its objective.

#### **Benchmark and Performance Comparison with Benchmark**

#### The Fund's benchmark is KSE-30 Total Return Index.

The Fund's NAV increased by 30.12%, outperforming the benchmark by 9.33% during FY17. A comparison of the funds' returns with the benchmark is given below:

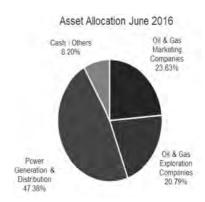
Month	Return of Fund	Benchmark
June 2017	-11.76%	-8.73%
May 2017	6.40%	3.04%
April 2017	2.65%	2.04%
March 2017	0.22%	-1.93%
February 2017	-0.88%	0.27%
January 2017	4.21%	1.75%
December 2016	11.60%	13.98%
November 2016	5.09%	4.84%
October 2016	-0.79%	-1.88%
September 2016	4.01%	1.84%
August 2016	3.71%	0.71%
July 2016	3.93%	4.62%



#### Strategies and Policies employed during the Year

During the year under review, the Fund increased its exposure in equities marginally from 91.81% on June 30, 2016 to 93.51% on June 30, 2017. Further, sectors wise allocation was continuously reviewed and revisited throughout the year to ensure optimum return to the investors. Accordingly, exposures in Refineries, Oil and Gas marketing and Oil and Gas exploration sectors were increased while decreasing exposure to Power Generation and Distribution.





#### Significant Changes in Asset Allocation during the Year

The following table shows a comparison of top sector wise allocation of equity investments in the Fund as on June 30, 2017 and June 30, 2016:

SECTOR ALLOCATION (% of Total Assets)		
	June-17	June-16
Oil & Gas Marketing Companies	39.01%	23.63%
Oil & Gas Exploration Companies	31.90%	20.79%
Power Generation & Distribution	16.12%	47.38%
Refinery	6.49%	0.00%

#### **Fund Performance**

The total income and net income of the Fund was Rs.214.33 million and Rs. 190.55 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 12.0122 per unit as on June 30, 2016. The NAV of the Fund was Rs 15.0359 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 0.60 per unit), thereby giving an annualized return of 30.12%. During the same year the benchmark KSE 30 index return was 20.79%. The size of Fund was Rs 0.79 billion as on June 30, 2017.

#### Market Review

In FY17, KSE-100 index posted a gain of 23% and closed at 46,565pts as compared to FY16 return of 10%. This performance was driven by strong inflow of domestic liquidity, optimism surrounding Pakistan's upgrade to "Emerging Market" status by MSCI and higher GDP growth of 5.28%. Mutual funds emerged as the largest net buyers USD 576 million which absorbed the most of selling of foreign investors, who offloaded USD 652 million (net). Banks and Oil & Gas Exploration sectors were the prime outperformers during the period under review. Furthermore, average daily trading volume shares posted a sizable improvement of 68% Y/Y in FY17 to 350 million shares, while average turnover increased by 61% Y/Y to PKR 15.3 billion. In USD term KSE 100 index returned 22.5% which outperformed both MSCI Emerging Index (20.4%) and MSCI Frontier Index (15.1%). During the FY17, KSE-100 index touched the all-time high 52,877pts level in May'17 in anticipation of higher foreign inflows on inclusion of PSX into MSCI emerging market index, and nation friendly FY18 budget. However lower than expected foreign inflows, and unfriendly budget for stock market wherein tax on dividend has enhanced from 10% to 12.5% and capital gain tax surged from 12.5% to 15% dragged the KSE 100 index return. Furthermore SC hearings regarding Panama-JIT in Jun'17 expedite the bearish sentiment in local bourse and massive volatility was witnessed due to uncertainty on the political front.

On the macroeconomic front Pakistan has witnessed a smooth upward trend in GDP growth rate to reach 5.28% in FY17 (source: MoF) - the highest in 10 years. The outgoing fiscal year has witnessed an impressive growth in the LSM and agriculture output as well as in the services sector. However, there remain challenges on the external front owing to declining exports and widening of the current account deficit. During FY17, the current account deficit has reached ~ USD 12bn (4.2% of GDP) mainly due to flattish exports and surging imports. Workers' remittances figure is also not encouraging, declining by 3% during FY17 due to ongoing financial crises in the GCC region.

#### Distribution

The Fund has distributed cash dividend at Re. 0.60 per unit during the year ended June 30, 2017.

#### Significant Changes in the State of Affairs

During the year the Management Company of the Fund i.e. PICIC Asset Management Company Limited merged with and into HBL Asset Management Limited effective from August 31, 2016. Subsequent to the merger of the Management Company the name of the PICIC Energy Fund changed as HBL Energy Fund.

#### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	67	995
101 - 500	34	9,168
501 - 1,000	3,241	2,562,155
100,1 - 10,000	1,243	3,946,764
10,001 - 100,000	254	7,854,104
100,001 - 500,000	45	10,313,802
500,001 - 1,000,000	5	3,819,195
1,000,001 - 5,000,000	5	7,882,173
5,000,001 and above	2	16,471,225
Total	4.896	52,859,581

#### **Unit Splits**

There were no unit splits during the year.

#### Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

#### **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

## **PERFORMANCE TABLE - HBL ENERGY FUND** *As at June 30, 2017*

	2017	2016	2015	2014	2013	2012
Net assets at the period end(Rs'000)	794,794	954,214	1,059,614	1,498,769	1,409,682	992,787
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES						
Redemption	15.0359	12.0122	12.3654	11.4299	12.0356	9.9300
Offer	15.3757	12.3726	12.7364	11.7728	12.3967	10.2257
OFFER / REDEMPTION DURING THE PERIOD - RUPEES						
Highest offer price per unit	18.4426	12.9758	13.0506	16.0101	14.4404	-
Lowest offer price per unit	12.4268	10.7407	10.8197	11.6867	12.3967	-
Highest redemption price per unit	18.0350	12.5979	12.6705	15.5438	14.0198	10.8300
Lowest redemption price per unit	12.0649	10.4279	10.5046	11.3463	12.0356	8.5300
RETURN (%)						
Total return	30.12%	-2.86%	8.18%	23.92%	52.28%	9.33%
Income distribution	0.60%	0.00%	0.00%	3.45%	2.05%	0.75%
Capital growth	29.52%	-2.86%	8.18%	20.47%	50.23%	8.58%
DISTRIBUTION						
Final dividend distributation (Rs)	0.60	-	-	3.45	2.05	0.75
Date of Income Distribution	20-Jun-17					
Total dividend distribution for the year/ period (Rs)	0.60	-	-	3.45	2.05	0.75
AVERAGE RETURNS ( % )						
Average annual return 1 year	30.12%	-2.86%	8.18%	23.92%	52.28%	9.33%
Average annual return 2 year	12.43%	2.52%	15.78%	38.10%	29.03%	19.71%
Average annual return 3 year	11.00%	9.20%	26.84%	28.51%	29.71%	17.61%
PORTFOLIO COMPOSITION - (%) Percentage of Total Assets as at 30 June:						
Bank Balances	6%	8%	5%	8%	7%	1%
Stock / Equities	94%	92%	93%	81%	93%	84%
Others Including receivables	-	-	2%	11%	-	15%

#### Note:

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

<sup>-</sup> The Launch date of the Fund is January 2006

<sup>-</sup> PICIC energy fund converted from closed end scheme to open end scheme effective from June 25, 2013

## PROXY VOTING DISCLOSURE As at June 30, 2017

Summary of actual proxy voted by the Management Company in relation to investee company of the collective investment scheme.

HBL Energy Fund	Meetings	Resolutions	For	Against	Abstain
Number	3	5	5	-	-
(%ages)		100%	100%	-	-

(h) Management Company did not participate in shareholders' meetings.

Investee Company	Meeting Dt	Meeting Type
Attock Petroleum Ltd	22-09-2016	AGM
Pakistan Oilfields Ltd.	29-09-2016	AGM
Hub Power Company Limited	18-10-2016	AGM
Kot Addu Power	20-10-2016	AGM
Pakistan State Oil Co. Ltd.	21-10-2016	AGM
Oil & Gas Dev.Co	26-10-2016	AGM
Hub Power Co Ltd	15-02-2017	EOGM
Pakistan Petroleum Ltd	28-02-2017	AGM
Hascol Petroleum Ltd	28-04-2017	AGM

The proxy voting policy of the Fund is available on the website of the Management Company and detailed information regarding actual proxies voted by Management Company in respect of the Fund is also available without charge, upon request, to all unit holders.

#### OF PAKISTAN LIMITED

Head Office:

CDC House, 99-B, Block 'B'. S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com





#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### HBL ENERGY FUND (Formerly PICIC ENERGY FUND)

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Energy Fund (Formerly PICIC Energy Fund) (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund:
- The pricing, issuance and redemption of units are carried out in accordance with the (ii) requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017.

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the HBL Energy Fund (Formerly: PICIC Energy Fund) (Fund), has applied the principles contained in the CCG in the following manner:

1. The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

For and on behalf of the board

August 25, 2017

Chief Executive Officer Director
Karachi

### Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Energy Fund (Formerly PICIC Energy Fund) (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

Ho: He young sal

 Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

Place: Karachi

Member of

Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & B KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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#### Independent auditors' report to the unit holders

#### Report on the financial statements

We have audited the accompanying financial statements of HBL Energy Fund (Formerly PICIC Energy Fund) (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entities Regulations, 2008.

> Member of Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adil Chartered Accountants

#### Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion thereon.

**Engagement Partner** 

Naresh Kumar

Date: September 22, 2017 Place: Karachi

Member of Deloitte Touche Tohmatsu Limited

# HBL Energy Fund (Formerly PICIC Energy Fund) Statement of Assets and Liabilities As at June 30, 2017

	None	2017	2016
Assets	Note	Rupees in	000
Bank balances	5	46,292	79,129
Investments	6	781,709	924,971
Dividend and profit receivable	7	2,588	551
Deposits and other receivables	8	2,814	2,848
Total assets	'	833,403	1,007,499
Liabilities			
Payable to the Management Company	9	2,849	1,861
Payable to the Trustee	10	338	179
Payable to Securities and Exchange Commission of Pakistan	11	803	916
Payable against redemption of units		946	3
Accrued expenses and other liabilities	12	24,961	44,895
Unclaimed dividend (including dividend payable)		8,712	5,431
Total liabilities		38,609	53,285
Net assets		794,794	954,214
Unit holders' fund (as per statement attached)		794,794	954,214
Contingencies and commitments	13	Number of units	
Number of units in issue	14	52,859,581	79,436,797
		Rupee	s
Net assets value per unit	4.10	15.0359	12.0122
The annexed notes 1 to 31 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer	-	Director	_

# HBL Energy Fund (Formerly PICIC Energy Fund) Income Statement and Other Comprehensive Income For the year ended June 30, 2017

		2017	2016
	Note	Rupees in '0	00'
Income	_		
Capital gain / (loss) on sale of investments - net		74,301	(5,741)
Dividend income Profit on bank deposits		46,410     3,302	78,085 4,017
Unrealised appreciation / ( diminution) on re-measurement of investments		3,302	4,017
classified 'at fair value through profit or loss - held-for-trading' - net		90,317	(75,960)
Total income	L	214,330	401
Expenses			
Remuneration of the Management Company	9.1	16,896	19,276
Sindh Sales Tax on remuneration of the Management Company	9.2	2,196	2,699
Provision for Federal Excise Duty and additional sales tax on		· II	
remuneration of the Management Company	12.1	-	3,516
Remuneration of the Trustee	10.1	1,909	2,184
Annual fee to Securities and Exchange Commission of Pakistan	11.1	803	916
Allocation of expenses related to registrar services,	0.3	012	476
accounting, operation and valuation services Selling and marketing expenses	9.3 9.4	812    1,193	476
Securities transaction costs	9.4	1,875	882
Auditors' remuneration	15	491	431
National Clearing Company of Pakistan Limited charges	13	292	256
Printing charges		109	579
Fee and subscription		183	432
Central Depository System charges		64	22
Bank charges		12	15
Total expenses	_	26,835	31,684
Net income / (loss) from operating activities	_	187,495	(31,283)
Element of (loss) / income and capital (losses) / income included			
in prices of units issued less those in units redeemed - net		(20,048)	3,234
Reversal of Workers' Welfare Fund	12.2	28,085	-
Provision for Sindh Workers' Welfare Fund	12.2	(4,985)	-
	_	23,100	-
Net income / (loss) for the year before taxation	_	190,547	(28,049)
Taxation	16	· <u>-</u>	-
Net income / (loss) for the year after taxation	_	190,547	(28,049)
Other comprehensive income for the year		-	-
Total comprehensive income / (loss) for the year	_	190,547	(28,049)
	=		
Earnings per unit	17		
The annexed notes 1 to 31 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer	_	Director	_
Cite Lacture Office		Director	

## HBL Energy Fund (Formerly PICIC Energy Fund) Distribution Statement

For the year ended June 30, 2017

	2017 Rupees in '	2016 <b>000'</b>
Undistributed income brought forward		
- Realised income - Unrealised (loss) / income	235,804 (75,960) 159,844	93,678 109,011 202,689
Net element of loss and capital losses included in prices of units issued less those in unit redeemed - amount transferred to the Distribution Statement from the Unit Holder's Fund	(53,479)	(14,796)
Net income / (loss) for the year after taxation	190,547	(28,049)
Interim cash distribution of Rs 0.6 per unit declared on June 20, 2017 (2016: Nil)	(30,716)	-
Undistributed income carried forward	266,196	159,844
Undistributed income carried forward		
- Realised income - Unrealised income / (loss)	175,879 90,317	235,804 (75,960)
	266,196	159,844
The annexed notes 1 to 31 form an integral part of these financial statements.		

	For HBL Asset Management Limited (Management Company)			
Chief Financial Officer	Chief Executive Officer	Director		

### HBL Energy Fund (Formerly PICIC Energy Fund) Statement of Movement in Unit Holders' Fund For the year ended June 30, 2017

	Note	2017 Rupees in '(	2016 <b>200'</b>
Not accept at the last state of the con-		·	
Net assets at the beginning of the year	_	954,214	1,059,614
Issue of 31,752,589 units (2016:1,140,436) units Redemption of 58,329,805 units (2016: 7,395,809) units		475,731 (815,030)	13,372 (87,489)
	L	(339,299)	(74,117)
Element of income / (loss) and capital gain / (loss) included in prices of units issued less those in units redeemed			
Amount transferred to the Income Statement and Other Comprehensive Income     Amount transferred to the Distribution Statement		20,048 53,479	(3,234) 14,796
- Amount transferred to the distribution statement	L	73,527	11,562
Capital gain / (loss) on sale of investments - net		74,301	(5,741)
Unrealised appreciation / ( diminution) on re-measurement of investments classified 'at fair value through profit or loss - held-for-trading' - net		90,317	(75,960)
Other net income for the year	L	25,929	53,652
Total comprehensive income / (loss) for the year		190,547	(28,049)
Element of loss and capital losses included in prices of units			
issued less those in unit redeemed - amount transferred to the Distribution Statement		(53,479)	(14,796)
		(55) 5 /	(2.), 50)
Interim cash distribution of Rs 0.6 per unit declared on June 20, 2017		(30,716)	-
(2016: Nil)			
Net assets at the end of the year	-	794,794	954,214
	=		
		Rupees	
Net asset value per unit at the beginning of the year	=	12.0122	12.3654
Net asset value per unit at the end of the year	_	15.0359	12.0122
The annexed notes 1 to 31 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer	_	Director	

## **HBL Energy Fund (Formerly PICIC Energy Fund) Cash Flow Statement**

For the year ended June 30, 2017

		2017	2016
Cash flows from operating activities	Note	Rupees in '	000'
		190,547	(28,049)
Net income / (loss) for the year before taxation		190,347	(20,049)
Adjustments:			
Capital gain / (loss) on sale of investments - net		(74,301)	5,741
Dividend income Profit on bank deposits		(46,410) (3,302)	(78,085) (4,017)
Unrealised (appreciation) / diminution on re-measurement of investments		(3,302)	(4,017)
at fair value through profit or loss- held for trading' - net		(90,317)	75,960
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net		20,048	(3,234)
Reversal of Workers' Welfare Fund		(28,085)	(3,234)
Provision for Sindh Workers' Welfare Fund		4,985	
Decrees //increased in control		(26,835)	(31,684)
Decrease / (increase) in assets			
Investments - net		307,881	28,861
Receivable against sale of investments		-	16,150
Deposits and prepayments		34 307,915	(15) 44,996
Increase / (decrease) in liabilities		,	,
Payable to the Management Company		987	(400)
Payable to the Trustee		159	3
Payable to Securities and Exchange Commission of Pakistan		(113)	(195)
Accrued expenses and other liabilities Unclaimed dividend (including dividend payable)		3,166 3,282	3,424
ondamed antecia (modame antecia payane)	_	7,481	2,832
Bank profits received	Г	3,370	4,204
Dividend Income received		44,305	77,925
		47,675	82,129
Net cash generated from operating activities		336,236	98,273
Cash flows from financing activities			
Amount received / receivable against issuance of units		475,731	13,374
Amount paid / payable against redemption of units		(814,088)	(87,489)
Dividend paid  Net cash used in financing activities		(30,716)	(174) (74,289)
Net (decrease) / increase in cash and cash equivalents during the year	_	-32,837	23,984
Cash and cash equivalents at the beginning of the year		79,129	55,145
Cash and cash equivalents at the end of the year	5	46,292	79,129
The annexed notes 1 to 31 form an integral part of these financial statements.	_		
For HBL Asset Management Limited (Management Company)			
Chief Financial Officer Chief Executive Officer	_	Director	_

## HBL Energy Fund (Formerly PICIC Energy Fund) Notes To The Financial Statements

For the year ended June 30, 2017

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Energy Fund (formerly PICIC Energy Fund) ("the Fund") was established under a Trust Deed executed between PICIC Asset Management Company Limited (now, HBL Asset Management Limited) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee.

In accordance with clause 65(1) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, a meeting of the certificate holders of the Fund was held on January 31, 2013 whereby the conversion of the Fund into an open-end scheme was duly approved through a resolution passed by the majority of the certificate holders present in the meeting who were entitled to vote. The Securities and Exchange Commission of Pakistan accorded its final approval for conversion of the Fund into an open-end scheme through its letter dated May 3, 2013. The second supplemental Trust Deed and replacement Offering Document were approved by SECP vide its letter no SCD/PRDD/AMCW/PEF/567/2013 dated May 31, 2013 and letter no SCD/PRDD/AMCW/PEF/606/2013 dated June 24, 2013 respectively. The conversion of the Fund from a closed end Fund to an open-end Fund was authorised by the Securities and Exchange Commission of Pakistan (SECP) vide its letter No. SCD/PRDD/AMCW/PEF/607/2013 dated June 24, 2013. The Fund converted into an open end scheme on the effective date i.e. June 25, 2013. The certificates of the closed-end Fund were cancelled on the effective date and were exchanged with the units of the open-end scheme in the swap ratio of 1:1. Each certificate holder was allotted units according to their respective holdings as at that date on the basis of a ratio of 1 certificate to 1 unit. Accordingly 100,000,000 units were issued on the date of conversion.

Since the effective date of conversion, the certificates of the closed-end scheme were de-listed from Pakistan Stock Exchange Limited. Units of the open-end scheme are listed on the Pakistan Stock Exchange Limited. The units are offered to the public for subscription on a continuous basis and are transferable and redeemable by surrendering them to the Fund.

During the year, the SECP approved merger of PICIC Asset Management Company Limited with and into HBL Asset Management Limited effective from August 31, 2016 through an order dated August 31, 2016. Effective from September 1, 2016 HBL Asset Management Limited became Management Company of the Fund which is a wholly owned subsidiary of Habib Bank Limited. Accordingly, the trust deed was revised on February 17, 2017. The Aga Khan Fund For Economic Development (AKFED), S.A. is the parent company of Habib Bank Limited.

The Management Company of the Fund has been registered as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the SECP to undertake Asset Management Services. During the current year, the office of the Management Company shifted to 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund has been categorised as an equity scheme as per the criteria laid down by the SECP for categorisation of open-end Collective Investment Schemes (CISs).

The core objective of the Fund is to invest in securities of the energy sector in Pakistan so as to provide investors an access to high quality blue chip stocks in the energy sector. The eligible stocks comprise of investment in shares of companies engaged in the following activities:

- Oil and Gas Exploration
- Oil and Gas Marketing
- Power Generation and Distribution
- Oil Refining

JCR-VIS Credit Rating Company has assigned an asset manager rating of 'AM2 (Positive outlook)' to the Management Company.

Title to the assets of the Fund is held in the name of Central Depository Company Limited as trustee of the Fund.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that investments are stated at fair values.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency.

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

#### 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

#### 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective from accounting periods
beginning on or after:

Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations.	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016
Amendments to IAS 27 'Separate Financial Statements' - Equity method in separate financial statements	January 01, 2016

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund and therefore have not been discussed here.

#### 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

## Effective from accounting periods beginning on or after

-	Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and measurement of share-based payment transactions	January 01, 2018
-	Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture	Effective from accounting period beginning on or after a date to be determined.
-	Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a result of the disclosure initiative	January 01, 2017
-	Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax assets for unrealised losses	January 01, 2017
-	Amendments to IAS 40 'Investment Property': Clarification on transfers of property to or from investment property	January 01, 2017
-	IFRIC 22 'Foreign Currency Transactions and Advance Consideration': Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.	January 01, 2018
-	IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12 'Income Taxes'.	January 01, 2019

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 4.2 Financial instruments

#### 4.2.1 Financial assets

#### 4.2.1.1Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

#### a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading.

#### a) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss held-for-trading. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price. Currently, the Fund does not hold any financial assets catagorised as 'available for sale'.

#### 4.2.1.2Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### 4.2.1.3Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss - held-for-trading", in which case the transaction costs are charged off to the income statement and statement of comprehensive income.

#### 4.2.1.4Subsequent measurement

#### a) Financial assets 'at fair value through profit or loss - held-for-trading' and 'available-for-sale'

Subsequent to initial measurement, financial assets 'at fair value through profit or loss - held-for-trading' and 'available -for -sale' are valued as follows:

#### Basis of valuation of equity securities

The investment of the Fund in equity securities is valued on the basis of closing quoted market prices available at the stock exchange. A security listed on the stock exchange for which no sale is reported on the reporting date is valued at its last sale price on the next preceding date on which such exchange is open and if no sale is reported for such date the security is valued at an amount neither higher than the closing ask price nor lower than the closing bid price.

Net gains and losses arising on changes in the fair value of financial assets carried 'at fair value through profit or loss - held-for-trading' are taken to the Income Statement.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the Income Statement until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest

Gains or losses are also recognised in the income statement and statement of comprehensive income when financial assets carried at amortised cost are derecognised or impaired.

#### 4.2.1.5Impairment

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

#### 4.2.1.6Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.3 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

#### 4.4 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.5 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

'The Fund is also exempt from the Provisions of Section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilized tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

#### 4.7 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

#### 4.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### Element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed

An equalization account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the income statement and statement of comprehensive income and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.10 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the income statement and other comprehensive income on the date at which the transaction takes place.
- Unrealised gains / (losses) arising on re-measurement of investments classified as 'financial assets at fair value through profit or loss' are included in the income statement in the period in which they arise.
- Dividend income from equity securities is recognised when the right to receive dividend is established.
- Profit on bank deposits is recognised on a time apportionment basis using effective interest method.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the income statement and other comprehensive income on the date of issue and redemption of units.

#### 4.12 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee, annual fee payable to the SECP, and selling and marketing

expense) are recognised in the Income Statement on an accrual basis. 2016 -----Rupees in '000'-----Note **BANK BALANCES** 46,292 In savings accounts 5.1 79,129 5.1 These accounts carry mark-up at rates ranging between 3.75% and 5.35 % (2016: 3.75% and 6.00%) per annum.

#### **INVESTMENTS**

Financial assets 'at fair value through profit or loss' - held-for-trading			
Listed equity securities	6.1	781,709	924,971

#### 6.1 Investment in listed equity securities - 'Financial Assets at fair value through profit or loss - held-for-trading'

Shares of Listed Companies - Fully paid up ordinary shares of Rupees 10 each unless stated otherwise

			Number of share	s			Market value as percentage of		J	
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus/Rights Issue	Sales during the year	As at June 30, 2017	Market value as at June 30, 2017 (Rupees in '000)	Total investments	Net assets	Par value as a percentage of issued capital of the Investee company	
OIL & GAS EXPLORATION COMPANIES										
Mari Petroleum Company Limited	-	54,000			54,000	85,085	10.88	10.71	0.05	
Oil and Gas Development Company Limited	487,100	110,800		135,000	462,900	,	8.33	8.19	0.01	
Pakistan Oilfields Limited	222,345	42,500		104,500	160,345		9.40	9.24	0.07	
Pakistan Petroleum Limited	418,950	188,600		317,550	290,000	,	5.50	5.41	0.01	
	1,128,395	395,900		557,050	967,245		34.11	33.55		
OIL & GAS MARKETING COMPANIES										
Attock Petroleum Limited	244,588			165,988	78,600	49,237	6.30	6.19	0.09	
Hascol Petroleum Limited	-	159,000		35,000	124,000	,	5.41	5.32	0.05	
Hi-tech Lubricant Limited	_	150,000		150.000	-		-	-	-	
Pakistan State Oil Company Limited	90,000	120,000		44,100	165,900	64,261	8.22	8.09	0.06	
Shell Pakistan Limited	335,250			232,750	115,000	,		8.33	0.11	
Sui Northern Gas Pipelines Limited	-	752,000		117,500	634,500	,	12.09	11.89	0.10	
Sui Southern Gas Company Limited	-	820,000		555,000	265,000	,		1.21	0.03	
	669,838	2,013,500	-	1,300,338	1,383,000		41.72	41.03		
POWER GENERATION & DISTRIBUTION										
Engro Powergen Qadirpur Limited	177	-		177		_	-		_	
Hub Power Company Limited	-	608,500			608,500	71,456	9.14	8.99	0.05	
K-Electric Limited	5,150,000	1.200.000		4,150,000	2,200,000		1.94	1.91	0.02	
Kot Addu Power Company Limited	1,900,000	-		1,232,000	668,000	.,	6.15	6.05	0.08	
Lalpir Power Limited	5,000,000	_		5,000,000	-	- 10,203	-	-	-	
Nishat Chunian Power Limited	1,744,000	_		1,744,000		_	-		_	
Nishat Power Limited	1,309,500	_		1,309,500		_	-		-	
Thomas of the same	15,103,677	1,808,500	-	13,435,677	3,476,500	134,745	17.24	16.95		
REFINERY										
Attock Refinery Limited		158,100		58,100	100,000	38,258	4.89	4.81	0.12	
National Refinery Limited	-	36,500		14,500	22,000		2.04	0.02	0.12	
reasonal number y annucu		194,600		72,600	122,000	,		4.83	. 0.03	
Total - As at June 30, 2017	16,901,910	4,412,500		15,365,665	5,948,745	781,709				
,		, , , , , , , , ,		. , , , , , , , , , , , , , , , , , , ,	. , ,		•			
Carrying value as at June 30, 2017						691,392	:			

Shares with market value aggregating to Rs 64.148 million (2016: Rs 89.250 million) of the following companies have been pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral against trading facility in the Stock Exchange:

<sup>- 500,000</sup> shares of Kot Addu Power Company (2016: 1,000,000)

<sup>- 200,000</sup> shares of Oil and Gas Development Company (2016: Nil)

7.	DIVIDEND AND PROFIT RECEIVABLE	Note	2017 Rupees in '000' -	2016
	Dividend receivable		2,361	256
	Profit receivable on bank deposits		227	295
			2,588	551
8.	DEPOSITS AND OTHER RECEIVABLES			
	Security deposits		2,800	2,800
	Other receivables		14	48
			2,814	2,848
9.	PAYABLE TO THE MANAGEMENT COMPANY			
	Management fee	9.1	1,394	1,537
	Sindh Sales Tax on Management Company's remuneration	9.2	181	245
	Sales load payable		11	1
	Allocation of expenses related to registrar services,			
	accounting, operation and valuation services	9.3	70	78
	Selling and marketing expenses	9.4	1,193	
			2,849	1,861

- 9.1 Under the provision of the offering document of the Fund, the Management Company is entitled to a Remuneration at the rate of 2% of the average annual net assets on daily basis of the Fund. The remuneration is paid to management company monthly in arrears.
- **9.2** The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remueration of management company through Sindh Sales Tax on Services Act, 2011.
- 9.3 "As per Regulation 60(3)(s) of the amended NBFC Regulations dated November 25, 2015, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the CIS, maximum upto 0.1 percent of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged aforementioned expenses to the extent of 0.1% of the average annual net assets, being lower amount, to the Fund during the year.
- 9.4 During the year SECP vide its circular No.SCD/PRDD/Circular/361/2016 dated December 30, 2016 prescribed certain conditions on Asset Management Companies (AMCs) for charging of selling and marketing expenses to collective investment schemes managed by them. According to said circular, the selling and marketing expenses have been allowed initially for a period of three years (from January 01, 2017 till December 31, 2019) being chargeable to open end equity, asset allocation and index funds. Maximum cap on the expenses has been set at 0.4% per annum of net assets of fund or actual expenses, whichever being lower. The Fund has started accruing expense on this account at 0.4% per annum of net assets of the Fund effective from March 21, 2017.

			2017	2016
		Note	Rupees in '00	0'
10.	PAYABLE TO THE TRUSTEE			
	Trustee fee	10.1	337	178
	CDS charges payable		1	1
			338	179

**10.1** The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The fee is paid to the Trustee monthly in arrears.

Based on the Trust Deed, the tariff structure applicable to the Fund with effect from June 25, 2013 is as follows:

Amount of Funds Under Management [Average Net Assets Value (NAV)]	Tariff per annum
Upto Rupees 250 million	Rs 0.7 million or 0.20% per annum of net assets value whichever is higher
Rs 1,000 million and above	Rs 2.0 million plus 0.10% per annum of net assets value exceeding Rs 1,000 million

**2017** 2016

Note ------- Rupees in '000' -------

2017

2016

#### 11. PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

12.

11.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, a collective investment scheme categorised as an equity scheme is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to 0.095 percent of the average annual net assets of the scheme. The fee is payable annually in arrears.

	2017	2016
Note	Rupees	in '000'
ACCRUED EXPENSES AND OTHER LIABILITIES		
Federal excise duty and additional sales tax on remuneration		
of the Management Company 12.1	13,920	13,920
Provision for Workers' Welfare Fund 12.2	-	28,085
Provision for Sindh Workers' Welfare Fund 12.2	4,985	-
Witholding Tax Payable	3,352	29
Auditors' remuneration	315	275
Brokerage	143	53
Zakat payable	194	155
Printing expenses	80	400
Others	1,972	1,978
	24,961	44,895

12.1 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED results in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan along-with Central Depository Company of Pakistan Limited with the Sindh High Court (SHC) on September 04, 2013.

While disposing the above petition through order dated June 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The finance act 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 13.92 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 0.26 (June 30, 2016: Rs. 0.18) per unit.

#### 12.2 Provision for Workers' Welfare Fund and Sindh Worker's Welfare Fund

"The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

"During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution."

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 28.085 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 23.100 million in these financial statements. Had the provision not being made, the net asset value per unit as at June 30, 2017 would have higher by Rs 0.094 per unit.

#### 13. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments outstanding as at June 30, 2017 and June 30, 2016

14.	NUMBER OF UNITS IN ISSUE	2017 Number	2016 of units
	Total units in issue at the beginning of the year Units issued Units redeemed	79,436,797 31,752,589 (58,329,805)	85,692,170 1,140,436 (7,395,809)
	Total units in issue at the end of the year	52,859,581	79,436,797
15.	AUDITORS' REMUNERATION		
	Annual statutory audit fee	240	240
	Fee for half yearly review	115	115
	Review of compliance with the requirements of the		
	Code of Corporate Governance	45	45
	Other certifications and out of pocket	91	31
		491	431

#### 16. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, Management Company has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

#### 17. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

#### 18. FINANCIAL INSTRUMENTS BY CATEGORY

	As at June 30, 2017			
	Loans and receivables	At fair value through profit or loss	Available for sale	Total
		Rupees in	า '000'	
Assets				
Bank balances	46,292	-	-	46,292
Investments	-	781,709	-	781,709
Dividend and profit receivable	2,588			2,588
	48,880	781,709		830,589

		As at June 30, 2017		
		At fair value through profit or loss	Other financial liabilities	Total
Liabilities Payable to the Management Company Payable to Trustee Accrued expenses and other liabilities Unclaimed dividend Unit holders' fund		: : : : :	2,849 299 2,704 8,712 794,794	2,849 299 2,704 8,712 794,794
		As at June 3	80, 2016	
	Loans and receivables	At fair value through profit or loss	Available for sale	Total
A		Rupees ii	n '000	
Assets Bank balances Investments Dividend and profit receivable	79,129 - 551	924,971 -	- - -	79,129 924,971 551
,	79,680	924,971		1,004,651
		As	at June 30, 2016	
		At fair value through profit or loss	Other financial liabilities	Total
Liabilities		·	Rupees in '000'	
Payable to the Management Company		-	1,861 158	1,861
Payable to Trustee Accrued expenses and other liabilities		-	2,861	158 2,861
Unclaimed dividend		-	5,431	5,431
Unit holders' fund			954,214	954,214
			964,525	964,525

#### 19. TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company, directors of connected persons and persons having 10% or more beneficial ownership of the units of the Fund.

As mentioned in note 1, PICIC Asset Management Company Limited merged with and into HBL Asset Management Limited, therefore transaction reported with management company includes transactions with PICIC Asset Management Company Limited till August 31, 2017.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in the financial information are as follows:

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		2017	2016
10.1	Transactions during the year	Rupees in '0	000'
19.1	Transactions during the year		
	HBL Asset Mangement Limited - Management Company		
	Remuneration of the Management Company	16,896	19,276
	Sindh Sales Tax on remuneration of the Management Company	2,196	2,699
	Allocation of expenses related to registrar services,		
	accounting, operation and valuation services	812	219
	Selling and marketing costs	1,193	-
	Issue of Nil units (2016: Nil Units)		-
	NIB Bank Limited - Connected person due to holding more than 10% units		
	Profit on bank deposit	3,302	4,017
	Bank charges		15
	Issue of 20,960,662 units ( 2016 :Nil units)	303,733	-
	Redemption of 46,318,043 units ( 2016 :Nil units)	624,121	-
	Dividend	3,733	-
	Central Depository Company of Pakistan Limited - Trustee		
	Trustee fee	1,909	2,184
	Central Depository System charges	64	22
	Habib Bank Limited - Sponsor		
	Bank charges	1	
	Directors and Executives of the Management Company		
	Issue of 181,184 units ( 2016: Nil units)	2,593	
	Dividend	106	-
19.2	Amount outstanding as at year end	2017 Rupees in '0	2016
	Management Company		
	Management fee payable	1,394	1,537
	Sindh Sales Tax on Management Company's remuneration	181	246
	Sales load payable	11	1
	Allocation of expenses related to registrar services,	70	70
	accounting, operation and valuation services Selling and marketing expenses	<del></del>	<u></u>
	Outstanding 10,002,825 units (2016: 9,668,299) units	150,401	116,138
	2 -// (// willow		

	2017 Rupees in	2016 '000'
NIB Bank Limited - Connected person due to holding more than 10% units		
Bank balances	46,253	79,129
Profit receivable on bank deposits	225	295
Outstanding 6,468,401 units ( 2015: 31,825,782) units	97,258	382,298
Habib Bank Limited		
Bank Balance		-
Central Depository Company of Pakistan Limited - Trustee		
Trustee fee payable	337	178
Security deposit	300	300
CDS charges payable	1	1
Directors and Executives of the Management Company		
Outstanding 183,362 units ( 2016: 1,248) units	2,757	15

#### 20. FINANCIAL RISK MANAGEMENT

The Board of Directors of the Management Company has overall responsibility for the establishment and oversight of the Fund's risk management framework. The Board is also responsible for developing and monitoring the Fund's risk management policies.

The Fund's risk management policies are established to identify and analyze the risks faced by the Fund, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Fund's activities.

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 20.1 Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument may fluctuate as a result of changes in market prices.

The Management Company manages market risk by monitoring exposure in marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee of the Fund and the regulations laid down by the Securities and Exchange Commission of Pakistan.

 $Market\ risk\ comprises\ of\ three\ types\ of\ risk;\ currrency\ risk,\ interest\ rate\ risk\ and\ other\ price\ risk.$ 

#### 20.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. The Fund, at present, is not exposed to currency risk as all transactions are carried out in Pakistani Rupees.

#### 20.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

#### a) Cash flow interest rate risk

The Fund's interest rate risk arises from the balances in savings accounts. The net income for the period would have increased / (decreased) by Rs. 0.46 million ( June 30, 2016 : Rs 0.79 million), had the interest rates on savings accounts with banks increased / (decreased) by 100 basis points.

#### b) Fair value interest rate risk

Since the Fund currently does not have any fixed rate instruments that are impacted by market interest rates, therefore, it is not exposed to fair value interest rate risk.

#### 20.1.3Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer or factors affecting all similar financial instruments traded in the market.

The Fund is exposed to equity price risk because of investments held by the Fund in listed equity securities classified on the Statement of Assets and Liabilities as 'financial assets at fair value through profit or loss'. To manage its price risk arising from investments in equity securities, the Fund diversifies its portfolio within eligible stocks. The Fund's constitutive document / NBFC Regulations, 2008 also limit individual equity securities to no more than 10% of net assets of the Fund, or issued capital of the investee company.

In case of 5% increase / decrease in price of all shares held by Fund at the year end, net income for the year would increase / decrease by Rs 39.085 million (2016: Rs 46.248 million) and net assets of the Fund would increase / decrease by the same amount as a result of gains / losses on equity securities at fair value through profit or loss.

#### 20.2 Credit risk

Credit risk represents the risk of a loss if the counter parties fail to perform as contracted. The Fund's credit risk mainly arises from deposits with banks and financial institutions and credit exposure arising as a result of dividend receivable on equity securities.

#### Management of credit risk

For banks and financial institutions, the Fund keeps deposits with reputed institutions. Credit risk on account of dividend receivable is minimal due to the statutory protections. All transactions in listed securities are settled / paid for upon delivery using the system of National Clearing Company of Pakistan Limited. The risk of default in these transactions is considered minimal due to inherent systematic measures taken therein. The Fund's policy is to enter into financial contracts in accordance with the investment guidelines approved by the Investment Committee, its Trust Deed and the requirements of the NBFC rules and the regulations and the guidelines given by the SECP from time to time.

The analysis below summarises the credit quality of the balances in deposit accounts with Banks with which the Fund has kept such balances as at June 30, 2017:

Name of the bank	Balance as at June 30, 2017	Latest available published rating as at June 30, 2017	Rating agency
	Rupees in '000	ı	
NIB Bank Limited Soneri Bank Limited Habib Bank Limited	46,253 19 20 46,292	AA- AA- AAA	PACRA PACRA JCR-VIS
Name of the bank	Balance as at June 30, 2016	Latest available published rating as at June 30, 2017	Rating agency
NIB Bank Limited	Rupees in '000 	AA-	PACRA

The maximum exposure to credit risk before considering any collateral as at June 30, 2017 and June 30, 2016 is the carrying amount of the financial assets. Investments in equity securities, however, are not exposed to credit risk. None of these assets are 'impaired' nor 'past due but not impaired'.

#### Concentration of credit risk

Concentration of credit risk arises when a number of financial instruments or contracts are entered into with the same counterparty, or where a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. The Fund's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk.

The Fund's major bank balance is held with one Bank. Management believes that such bank is a reputed institution.

#### 20.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily disposed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the total net asset value of the Fund at the time of borrowing and shall be repayable within 90 days. The facility would bear interest at commercial rates and would be secured against the assets of the Fund. The Fund has entered into an agreement for securing committed credit line for redemption purposes (refer note 28).

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. However, no such instances were witnessed by the Fund during the current year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

Liabilities ( e	xcluding Unit	Holders' Fund )
-----------------	---------------	-----------------

Payable to the Management Company Payable to Trustee Accrued expenses and other liabilities Unclaimed dividend

**Unit Holders' Fund** 

Unit Holders' Fund

Liabilities ( excluding Unit Holders' Fund )
Payable to the Management Company
Payable to Trustee
Accrued expenses and other liabilities
Unclaimed dividend

As at June 30, 2017						
Total	Upto three	More than three months and upto one	More than			
			,			
	Rupe	ees in '000				
2,849	2,849	-	-			
299	299	-	-			
2,704	2,704	-	-			
8,712	8,712	-	-			
14,564	14,564	-	-			
794,794	794,794	-	-			

As at June 30, 2016					
Total	Upto three months	More than three months and upto one year	More than one year		
1,861	1,861	-	-		
158	158	-	-		
2,861	2,861	-	-		
5,431	5,431		-		
10,311	10,311		-		
954,214	954,214	_	-		

#### 21. FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

"A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The Fund classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Fair value measurements using Inputs for assets or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

					June 30, 2017				
			Carrying amount	t					
		Fair value through profit or loss- held-for-trading.	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
	Note				- Rupees in '000'				
On-balance sheet financial instruments Financial assets measured at fair value Investments in listed securities									
- Listed Securities	6	781,709	-	-	781,709	781,709	-	-	781,709
		781,709	-	-	781,709	781,709	-	-	781,709
Financial assets not measured at fair value	21.1								
Bank balances		-	46,292	-	46,292	-	-	-	-
Dividend and other receivable			2,588		2,588	-	-	-	
			48,880	-	48,880	-	-	-	-
Financial liabilities not measured at fair value									
Payable to the Management Company		-	-	2,849	2,849	-	-	-	-
Payable to the Trustee		-	-	338	338	-	-	-	-
Payable against redemption of units		-	-	946	946	-	-	-	-
Unit Holders' Fund			-	794,794	794,794	-	-	-	-
			-	799,728	799,728		-	-	-

				J	une 30, 2016				
			Carrying amour	nt					
		Fair value through profit or loss- held- for-trading.	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
	Note			Ru	upees in '000'				
On-balance sheet financial instruments Financial assets measured at fair value Investments in listed securities									
Listed Securities	6	924,971	-	-	924,971	924,971	-	-	924,971
		924,971	-	-	924,971	924,971	-	-	924,971
Financial assets not measured at fair value	21.1								
Bank balances		-	79,129	-	79,129	-	-	-	-
Dividend and other receivable			551		551	-	-	-	-
			79,680	-	79,680	-	-	-	-
Financial liabilities not measured at fair value									
Payable to the Management Company		-	-	1,861	1,861	-	-	-	-
Payable to the Trustee		-	-	179	179	-	-	-	-
Payable against redemption of units		-	-	3	3	-	-	-	-
Unit Holders' Fund			-	954,214	954,214	-	-	-	-
		-	-	957,174	957,174	-	-	-	-

21.1 The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or repriced periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

#### 21.2 Valuation techniques

For level 1 investments at fair value through profit or loss - held for trading investment in respect of quoted shares, Fund uses rates in respect of quoted shares. Fund uses daily quotation shares which are taken from Pakistan Stock Exchange Limited at reporting date.

#### 21.3 Transfers during the year

There were no transfers between various levels of fair value hierarchy during the year.

#### 22. UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown in the Statement of Movement in Unit Holders' Fund. The Fund has no restrictions on the subscription and redemption of units except for maintaining minimum fund size of Rs.100 million at all times. The Fund has maintained and complied with the requirements of minimum fund size during the year.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 21, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption requests, which would be augmented by short-term borrowings or disposal of investments where necessary.

#### 23. LIST OF TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID

#### Top ten brokers during the year ended June 30, 2017

- 1 Taurus Securities Ltd.
- 2 Next Capital Limited
- 3 Global Securities Pakistan Ltd.
- 4 WE Financial Services Ltd
- 5 IGI Finex Securities Limited
- 6 DJM Securities (Pvt) Ltd
- 7 Moonaco Securities (Private) Ltd.
- 8 BMA Capital Management Limited
- 9 Elixir Securities Pakistan (Pvt) Ltd
- 10 Shajar Capital Pakistan (Pvt) Ltd

Top ten brokers during the year ended June 30, 2016

- 1 JS Global Capital Limited
- 2 KASB Securities Limited
- 3 BMA Capital Management Limited
- 4 Bhayani Securities (Private) Limited
- 5 Taurus Securities Limited.
- 6 Global Securities Pakistan Limited
- 7 M.M. Securities (Private) Limited
- 8 Next Capital Limited
- 9 Moonaco Securities (Private) Limited
- 10 AL Habib Capital Markets (Private) Limited

#### 24. PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the investment committee of the Fund as on June 30, 2017 are as follows:

S.No.	Name	Designation	Qualification	Experience in years
1	Farid Ahmed Khan	Chief Executive Officer	CFA, MBA	23
2	Muhammad Imran	Chief Investment Officer	MBA (Finance)	17
3	Colin Miranda	Acting Head of Research	CFA, FRM	8
4	Jawad Naeem	Fund Manager - Equity	MBA (Finance)	9.5
5	Adeel Abdul Wahab	Fund Manager - Equity	ACCA	8
6	Noman Ameer	Manager Risk	B.S Acturial Sciences	11

#### 25. PATTERN OF UNIT HOLDING

Pattern of unit holding as at June 30, 2017 is as follows:

Category	Number of unit holders	Number of units Investment held amount		Percentage
	1			
Individuals	4,846	28,318,186	425,789	53.57%
Associated Companies and Directors	1	10,183,933	153,125	19.27%
Insurance Companies	2	162,074	2,438	0.31%
Banks and DFIs	1	6,567,897	98,755	12.43%
Retirement Funds	13	3,383,058	50,868	6.40%
Other Corporate	25	3,183,532	47,867	6.02%
NBFCs	1	1,581	24	0.00%
Trust	7	1,059,320	15,928	2.00%
	4,896	52,859,581	794,794	100.00%

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Pattern of unit holding as at June 30, 2016 is as follows:

Category	Number of unit	Number of units	Investment	Percentage
Category	holders	held	amount	reiteiltage
	•	Rupees in '000'		
Individuals	5,048	28,891,137	347,047	36.37%
Associated Companies and Directors	1	9,668,299	116,139	12.17%
Insurance Companies	2	156,653	1,882	0.20%
Banks and DFIs	4	31,972,823	384,065	40.25%
Retirement Funds	13	4,646,023	55,809	5.85%
Other Corporate	25	3,077,064	36,962	3.87%
NBFCs	1	1,528	18	0.00%
Trust	7	1,023,270	12,292	1.29%
	5,101	79,436,797	954,214	100.00%

#### 26. ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

S No	Name of Director		Meetings not		
3.110.	Name of Director	Held	Attended	Leave granted	attended
1	Mr. Towfiq H. Chinoy	5	5	-	-
2	Ms. Ava Ardeshir Cowasjee	5	5	-	-
3	Mr. Nadeem Abdullah	5	4	1	April 27, 2017
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-
7	Mr. Rizwan Haider	5	4	1	April 27, 2017
8	Mr. Salahuddin Manzoor	5	5	-	-
9	Mr. Aamir Irshad <sup>4</sup>	0	0	-	-
10	Mr. Rayomond Kotwal <sup>5</sup>	0	0	-	-

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

#### 27. TOTAL EXPENSE RATIO

In accordance with the directive 23 of 2016 dated July 20, 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 3.57% (YTD) which includes 0.82 % representing government levy and SECP fee.

#### 28. COMMITTED CREDIT LINES

The Securities and Exchange Commission of Pakistan vide Direction No. 2 of 2017 dated January 13, 2017 as amended by Direction No. 7 of 2017 dated March 3, 2017, has directed all Asset Management Companies to arrange committed credit lines from banks / DFIs for the equity funds and fund of funds equivalent to 10% of its net assets for redemption purposes. Accordingly, the Fund has obtained committed credit lines of PKR 150 million which represents 19% of net asset of the Fund as at April 04, 2017 at a rate of 3 months KIBOR plus 0.45%. The Fund is required to review the committed line at least on quarterly basis against the net assets of the Fund.

29	DATE	OF A	LITHO	TAZIS	ION FO	OR ISSUE

These financial statements were authorised for issue on 25 August 2017 by the Board of Directors of the Management Company.

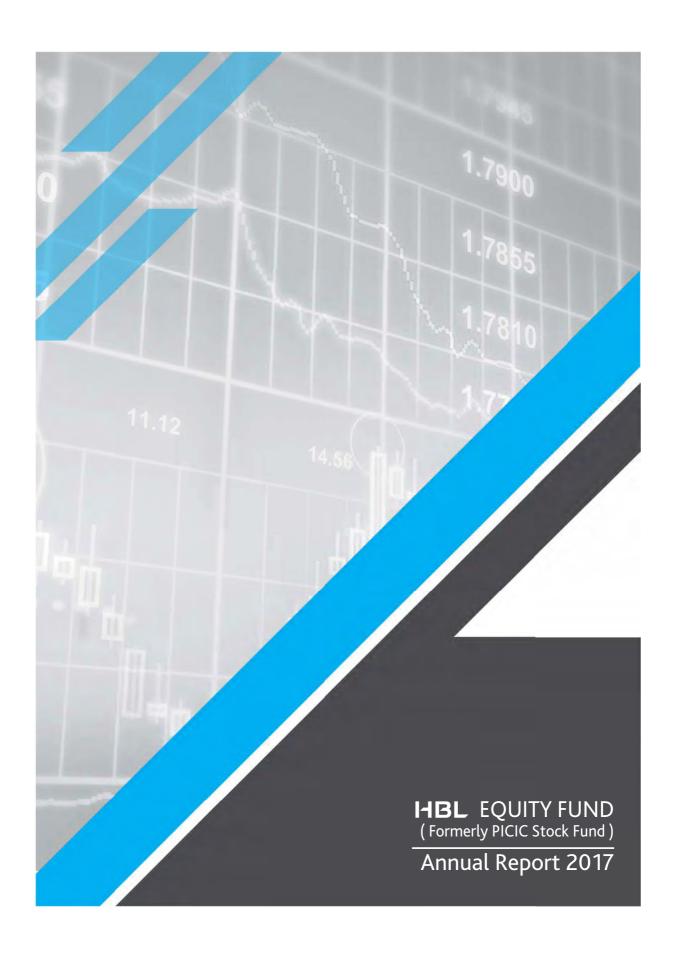
#### 30. CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or reclassification was made in these financial statements during the current year.

#### 31. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

	For HBL Asset Management Limited	
	(Management Company)	
Chief Financial Officer	Chief Executive Officer	Director



#### **FUND INFORMATION**

NAME OF FUND HBL Equity Fund (Formerly PICIC Stock Fund)

NAME OF TRUSTEE Centeral Depository Company of Pakistan Limited

NAME OF AUDITORS Deloitte Yousuf Adil, Chartered Accountants.

NAME OF BANKERS NIB Bank Limited

**Soneri Bank Limited** 

## **FUND MANAGER'S REPORT - HBL Equity Fund** (Formerly PICIC Stock Fund)

As at June 30, 2017

#### Type and Category of Fund

Open end Equity Fund

#### **Investment Objective and Accomplishment of Objective**

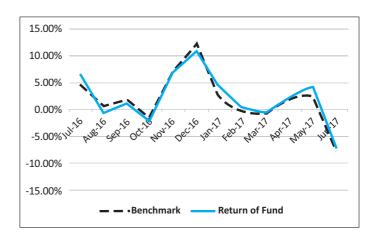
The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

#### **Benchmark and Performance Comparison with Benchmark**

The Fund's benchmark is KSE 100 Index.

The comparison of the fund return with benchmark is given below:

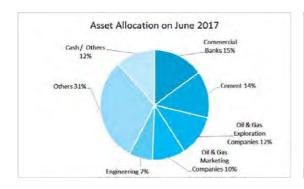
Month	Return of Fund	Benchmark
Jun-17	-7.96%	-7.27%
May-17	2.62%	4.28%
Apr-17	2.38%	2.39%
Mar-17	-0.78%	-0.49%
Feb-17	-0.46%	0.23%
Jan-17	1.99%	3.99%
Dec-16	12.16%	10.84%
Nov-16	6.84%	7.15%
Oct-16	-1.60%	-2.19%
Sep-16	1.84%	1.11%
Aug-16	0.71%	-0.60%
Jul-16	4.62%	6.48%

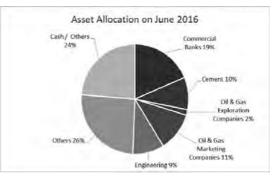


#### Strategies and Policies employed during the Year

During the year under review, the Fund increased its exposure in equity from 76% of total assets as on June 30, 2016 to 88% of total assets as on June 2017. Furthermore, sector wise allocation was continuously reviewed and revisited throughout the year to ensure optimum return to the investors. Accordingly, exposure in Commercial Banks, Oil & Gas Marketing and Engineering was reduced; however exposure in Oil & Gas Exploration and Cements was increased.

#### Asset Allocation





#### Significant Changes in Asset Allocation during the Year

Following table shows comparison of sector wise allocation of equity investments of Fund as on June 30, 2016 and June 30, 2017:

Sector Name	As on June 2017	As on June 2016
Commercial Banks	15%	19%
Cement	14%	10%
Oil & Gas Exploration Companies	12%	2%
Oil & Gas Marketing Companies	10%	11%
Engineering	7%	9%
Other Equities	31%	26%
Total	88%	76%

#### **Fund Performance**

The total income and net income of the Fund was Rs.1.04 billion and Rs. 1.08 billion respectively during the year ended June 30, 2017. The ex-dividend Net Asset Value (NAV) per unit of the Fund was Rs 103.6764 per unit as on June 30, 2016. The NAV of the Fund was Rs 121.4498 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 7.00 per unit), thereby giving an annualized return of 23.89%. During the same year the benchmark KSE 30 index return was 20.79%. The size of Fund was Rs 6.35 billion as on June 30, 2017.

#### Review of Market invested in

In FY17, KSE-100 index posted a gain of 23% and closed at 46,565pts as compared to FY16 return of 10%. This performance was driven by strong inflow of domestic liquidity, optimism surrounding Pakistan's upgrade to "Emerging Market" status by MSCI and higher GDP growth of 5.28%. Mutual funds emerged as the largest net buyers USD 576 million which absorbed the most of selling of foreign investors, who offloaded USD 652 million (net). Banks and Oil & Gas Exploration sectors were the prime outperformers during the period under review. Furthermore, average daily trading volume shares posted a sizable improvement of 68% Y/Y in FY17 to 350 million shares, while average turnover increased by 61% Y/Y to PKR 15.3 billion. In USD term KSE 100 index returned 22.5% which outperformed both MSCI Emerging Index (20.4%) and MSCI Frontier Index (15.1%). During the FY17, KSE-100 index touched the all-time high 52,877pts level in May'17 in anticipation of higher foreign inflows on inclusion of PSX into MSCI emerging market index, and nation friendly FY18 budget. However lower than expected foreign inflows, and unfriendly budget for stock market wherein tax on dividend has enhanced from 10% to 12.5% and capital gain tax surged from 12.5% to 15% dragged the KSE 100 index return. Furthermore SC hearings regarding Panama-JIT in Jun'17 expedite the bearish sentiment in local bourse and massive volatility was witnessed due to uncertainty on the political front.

On the macroeconomic front Pakistan has witnessed a smooth upward trend in GDP growth rate to reach 5.28% in FY17 (source: MoF) - the highest in 10 years. The outgoing fiscal year has witnessed an impressive growth in the LSM and agriculture output as well as in the services sector. However, there remain challenges on the external front owing to declining exports and widening of the current account deficit. During FY17, the current account deficit has reached ~ USD 12bn (4.2% of GDP) mainly due to flattish exports and surging imports. Workers' remittances figure is also not encouraging, declining by 3% during FY17 due to ongoing financial crises in the GCC region.

#### Distribution

During the year the Management Company of the Fund i.e. PICIC Asset Management Company Limited merged with and into HBL Asset Management Limited effective from August 31, 2016. Subsequent to the merger of the Management Company the name of the PICIC Stock Fund changed as HBL Equity Fund.

#### Significant Changes in the State of Affairs

There were no significant changes in the state of affairs during the year under review.

#### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	11	740
101 - 500	31	8,379
501 - 1,000	13	9,034
100,1 - 10,000	66	248,391
10,001 - 100,000	25	838,585
100,001 - 500,000	3	819,262
500,001 - 1,000,000	1	814,872
1,000,001 - 5,000,000	1	1,022,050
5,000,001 and above	-	-
Total	151	3,761,312

#### **Unit Splits**

There were no unit splits during the year.

Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

#### **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

# **PERFORMANCE TABLE - HBL Equity Fund** *As at June 30, 2017*

	2017	2016	2015	2014	2013	2012
Net assets at the period end (Rs'000)	468,825	173,508	269,694	381,325	190,415	116,701
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES						
Redemption	124.6444	107.2297	124.8151	112.2918	113.3230	113.0291
Offer	127.4574	110.4466	128.5596	115.6606	116.7227	116.4200
OFFER / REDEMPTION DURING THE PERIOD - RUPEES						
Highest offer price per unit	156.3552	143.4474	135.0221	167.7836	160.8641	121.9965
Highest offer price per unit	111.0413	107.9068	104.7831	114.3614	107.1635	96.8059
Highest redemption price per unit	152.8997	139.2693	131.0894	162.8967	156.1787	118.4432
Lowest redemption price per unit	107.8071	104.7639	101.7312	111.0305	104.0422	93.9863
RETURN (%)						
Total return	27.67%	6.71%	11.15%	41.93%	48.18%	13.03%
Income distribution	12.00%	26.50%	-	48.00%	35.00%	13.00%
Capital growth	15.67%	-19.79%	11.15%	-6.07%	13.18%	0.03%
DISTRIBUTION						
Final dividend distributation (Rs)	12.00	26.50	-	48.00	35.00	13.00
Date of Income Distribution	22-Jun-17	24-Jun-16		25-Jun-14	26-Jun-13	6-Jul-12
Total dividend distribution for the year/ period (Rs)	12.00	26.50	-	48.00	35.00	13.00
AVERAGE RETURNS ( % )						
Average annual return 1 year	27.67%	6.71%	11.15%	41.93%	48.18%	13.03%
Average annual return 2 year	16.72%	8.91%	25.60%	45.05%	29.42%	-
Average annual return 3 year	14.83%	18.96%	32.72%	33.46%	-	-
PORTFOLIO COMPOSITION - (%) Percentage of Total Assets as at 30 June:						
Bank Balances	10.84%	21%	19%	9%	8%	3%
Stock / Equities	88.35%	76%	68%	87%	92%	94%
Others Including receivables	0.81%	3%	13%	4%	0%	3%

#### Note:

The Launch date of the Fund is September 27, 2011

#### Disclaimer:

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

# **PROXY VOTING DISCLOSURE** *As at June 30, 2017*

Summary of actual proxy voted by the Management Company in relation to investee company of the collective investment scheme.

HBL Equity Fund	Meetings	Resolutions	For	Against	Abstain
Number	6	17	17	-	-
(%ages)		100%	100%	-	-

(h) Management Company did not participate in shareholders' meetings.

Investee Company	Meeting Dt	Meeting Type
Attock Petroleum Ltd	22-09-2016	AGM
Thal Limited.	29-09-2016	AGM
Pakistan Oilfields Ltd.	29-09-2016	AGM
Crescent Steel and Allied Proudcts Ltd.	30-09-2016	AGM
Hub Power Company Limited	18-10-2016	AGM
Kot Addu Power	20-10-2016	AGM
Pakistan State Oil Co. Ltd.	21-10-2016	AGM
Lucky Cement Limited	29-10-2016	AGM
AMRELI STEELS LIMITED	25-10-2016	AGM
D. G. Khan Cement Co. Limited	31-10-2016	AGM
HI TECH LUBRICANTS LTD	24-10-2016	AGM
Oil & Gas Dev.Co	26-10-2016	AGM
Maple Leaf Cement Factory Limited	31-10-2016	AGM
Tariq Glass Limited	27-10-2016	AGM
MUGHAL IRON AND STEEL INDUSTRIES LTD	31-10-2016	AGM
Hub Power Co Ltd	15-02-2017	EOGM
Pak Suzuki Motor Company Limited	16-02-2017	EOGM
Pakistan Petroleum Ltd	28-02-2017	AGM
Askari Bank LTD	31-03-2017	AGM
Engro Corporation Ltd.	06-04-2017	AGM
Packages Ltd	25-04-2017	AGM
GlaxoSmithLine Pak Ltd	24-04-2017	AGM
Pak Elektron Ltd	24-04-2017	AGM
Pak Suzuki Motor Co Ltd	25-04-2017	AGM
Adamjee Insurance Co Ltd	18-04-2017	AGM
Dawood Hercules Corp	28-04-2017	AGM
Systems Limited	27-04-2017	AGM

The proxy voting policy of the Fund is available on the website of the Management Company and detailed information regarding actual proxies voted by Management Company in respect of the Fund is also available without charge, upon request, to all unit holders.

#### OF PAKISTAN LIMITED

Head Office:

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





#### TRUSTEE REPORT TO THE UNIT HOLDERS

### HBL EQUITY FUND (Formerly PICIC STOCK FUND)

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Equity Fund (Formerly PICIC Stock Fund) (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017

his statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the **HBL Equity Fund (Formerly: PICIC StockFund)** (Fund), has applied the principles contained in the CCG in the following manner:

1. The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

For and on behalf of the board

Chief Executive Officer Director

Karachi August 25, 2017

## Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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## Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Equity Fund (Formerly PICIC Stock Fund) (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following:

Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

tered Accountants

Place: Karachi

Member of Deloitte Touche Tohmatsu Limited

#### Independent auditors' report to the unit holders

#### Report on the financial statements

We have audited the accompanying financial statements of **HBL Equity Fund (Formerly PICIC Stock Fund)** (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

# HBL Equity Fund (Formerly PICIC Stock Fund) Statement of Assets and Liabilities As at June 30, 2017

	Note	2017 Rupees in '0	2016 <b>2000</b>
Assets			
Bank balances	5	63,886	41,775
Investments	6	521,086	150,088
Dividend and profit receivable	7	2,123	348
Deposits, prepayments and other receivable	8	2,636	2,683
Receivable against sale of investments Preliminary expenses and floatation costs	9	-	1,871 54
Tremminary expenses and notation costs	, L		34
Total assets		589,731	196,819
Liabilities			
Payable to the Management Company	10	1,945	769
Payable to the Trustee	11	236	67
Payable to Securities and Exchange Commission of Pakistan	12	396	291
Accrued expenses and other liabilities	13	15,652	13,590
Payable against purchase of investments Payable against redemption of units		102,677	8,594
Total liabilities		120,906	23,311
Net assets	_	468,825	173,508
Unit holders' fund (as per statement attached)	=	468,825	173,508
Contingencies and commitments	14		
		Number of u	inits
Number of units in issue	15 =	3,761,312	1,618,100
		Rupees	
Net assets value per unit	4.10	124.6444	107.2297
The annexed notes 1 to 32 form an integral part of these financial statements.			
For HBL Asset Management Limited (Management Company)			
Chief Financial Officer Chief Executive Officer		Director	

## HBL Equity Fund (Formerly PICIC Stock Fund) Income Statement and Other Comprehensive Income For the year ended June 30, 2017

	Note	2017 Rupees in '00	2016 <b>0</b>
Income			
Capital gain an cala of investments and	Γ	60,772	13,001
Capital gain on sale of investments - net Dividend income		16,767	16,590
Profit on bank deposits		2,244	1,878
Unrealised appreciation / (diminution) on re-measurement of investments		-,	2,070
at 'fair value through profit or loss - held-for-trading' - net	L	8,057	(431)
Total income		87,840	31,038
Expenses			
Remuneration of the Management Company	10.1	8,326	8,938
Sindh Sales Tax on remuneration of the Management Company	10.2	1,082	1,251
Federal Excise Duty and additional sales tax on the Management Fee	13.2	-	1,630
Remuneration of the Trustee	11.1	977	804
Annual fee to Securities and Exchange Commission of Pakistan Allocation of expenses related to registrar services, accounting,	12.1	396	291
operation and valuation services	10.3	427	163
Selling and marketing expenses	10.4	687	-
Amortisation of preliminary expenses and floatation costs	9.1	54	227
Auditors' remuneration	16	544	454
Securities transaction costs		3,875	2,054
Fee and subscription charges		118	207
Printing and postage expenses		73	347
Bank charges		23	14
Total expenses	_	16,582	16,380
Net income from operating activities		71,258	14,658
Element of income / (loss) and capital gains / (losses) included			
in prices of units issued less those in units redeemed - net	_	33,654	(8,798)
Reversal of Workers' Welfare Fund	13.1	4,892	-
Provision of Sindh Workers' Welfare Fund	13.1	(2,768)	-
	_	2,124	-
Net income for the year before taxation		107,036	5,860
Taxation	17	-	-
Net income for the year after taxation	_	107,036	5,860
Other comprehensive income for the year	_	<u> </u>	-
Total comprehensive income for the year	=	107,036	5,860
Earnings per unit	18		
The annexed notes 1 to 32 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer		Director	-
Cilier Executive Officer		Director	

# HBL Equity Fund (Formerly PICIC Stock Fund) Distribution Statement

For the year ended June 30, 2017

Undistributed income brought forward	2017 Rupees in	2016 2000
- Realised income - Unrealised (loss) / income	12,132 (431)	39,301 14,320
	11,701	53,621
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - amount transferred to the Distribution Statement - net, from Unit Holders' Fund	15,495	(13,466)
Net income for the year after taxation	107,036	5,860
Interim distribution at Rs. 12 (2016: Rs. 26.5) per unit declared on June 22, 2017 (2016: June 24, 2016)		
- cash dividend at Rs.12 (2016: Rs 1.50) per unit - issue of bonus units at Nil (2016: Rs 25) per unit	(41,534) -	(1,942) (32,372)
Undistributed income carried forward	92,698	11,701
Undistributed income carried forward comprising of:		
- Realised income	84,641	12,132
- Unrealised income / (loss)	8,057	(431)
	92,698	11,701

The annexed notes 1 to 32 form an integral part of these financial statements.

	For HBL Asset Management Limited (Management Company)	
Chief Financial Officer	Chief Executive Officer	Director

## HBL Equity Fund (Formerly PICIC Stock Fund) Statement of Movement in Unit Holders' Fund For the year ended June 30, 2017

	2017 Rupees in	2016 ' <b>000</b>
Net assets at the beginning of the year	173,508	269,694
Issue of 8,728,360 units (2016: 2,971,310 units) Redemption of 6,585,148 units (2016: 3,809,627 units)	1,140,778 (877,309)	376,832 (485,734)
	263,469	(108,902)
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		
- Amount transferred to the Income Statement and Other Comprehensive Income	(33,654)	8,798
- Amount transferred to the Distribution Statement	(15,495)	13,466
	(49,149)	22,264
Capital gain on sale of investments - net	60,772	13,001
Unrealised appreciation / (diminution) on re-measurement of investments at 'fair value through profit or loss - held-for-trading' - net	8,057	(431)
Other net income / (loss) for the year	38,207	(6,710)
Total comprehensive income for the year	107,036	5,860
Net element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - transferred to the Distribution Statement  Interim distribution at Rs. 12 (2016: Rs. 26.5) per unit declared	15,495	(13,466)
on June 22, 2017 (2016: June 24, 2016) - cash dividend at Rs. 12 (2016: Rs 1.50) per unit - issue of bonus units at Nil (2016: Rs 25) per unit	(41,534) -	(1,942) (32,372)
Issue of Nil bonus units (2016: 295,670 bonus units)	-	32,372
Net assets at the end of the year	468,825	173,508
	Rupees	
Net assets value per unit at the beginning of the year	107.2297	124.8151
Net assets value per unit at the end of the year	124.6444	107.2297
The annexed notes 1 to 32 form an integral part of these financial statements.  For HBL Asset Management Limited (Management Company)		
Chief Financial Officer Chief Executive Officer	Director	

# HBL Equity Fund (Formerly PICIC Stock Fund) Cash Flow Statement

For the year ended June 30, 2017

	2017	2016
Note Cash flows from operating activities	Rupees	in '000
	107,036	5,860
Net income for the year before taxation	107,036	5,860
Adjustments for:	(60.773)	(12.001)
Capital gain on sale of investments - net Dividend income	(60,772) (16,767)	(13,001) (16,590)
Profit on bank deposit	(2,244)	(1,878)
Unrealised (appreciation) / diminution on re-measurement of investments	,,,,	, ,
at 'fair value through profit or loss - held-for-trading' - net	(8,057)	431
Amortisation of preliminary expenses and floatation costs	54	227
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net	(33,654)	8,798
Reversal of Workers' Welfare Fund	(4,892)	-
Provision of Sindh Workers' Welfare Fund	2,768	-
	(16,528)	(16,153)
(Increase) / decrease in assets		
Investments - net	(302,170)	55,308
Deposits, prepayments and other receivable Receivable against sale of investments	1,871	(17) 32,580
Receivable against sale of investments	,	
Increase / (decrease) in liabilities	(300,252)	87,871
Payable to the Management Company	1,176	(141)
Payable to the Trustee	169	11
Payable to Securities and Exchange Commission of Pakistan	105	(84)
Accrued expenses and other liabilities	4,186	4,007
Payable against purchase of investments	(8,594)	8,594 12,387
Bank profits received	2,133	1,948
Dividend received	15,104	17,211
	17,237	19,159
Cash (used in) / generated from operating activities	(302,501)	103,264
Cash flows from financing activities		
Amount received / receivable against issue of units	1,140,778	376,832
Amount paid / payable against redemption of units	(774,632)	(489,234)
Dividend paid	(41,534)	(1,942)
Net cash generated from / (used in) financing activities	324,612	(114,344)
Net increase / (decrease) in cash and cash equivalents during the year	22,111	(11,080)
Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the end of the year  5	41,775	52,855
Cash and cash equivalents at the end of the year 5	63,886	41,775
The annexed notes 1 to 32 form an integral part of these financial statements.		
For HBL Asset Management Limited		
(Management Company)		
Chief Financial Officer Chief Executive Officer	Director	

# HBL Equity Fund (Formerly PICIC Stock Fund) Notes To The Financial Statements

For the year ended June 30, 2017

#### 1. STATUS AND NATURE OF BUSINESS

1.1 HBL Equity Fund (formerly PICIC Stock Fund) ("the Fund") was established under a Trust Deed executed between PICIC Asset Management Company Limited (now, HBL Asset Management Limited) as the Management Company and the Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Fund was approved by the Securities and Exchange Commission of Pakistan (SECP) vide its letter no. SCD/NBFC-II/PSF/249/2011 dated June 1, 2011 and the trust deed was executed on June 14, 2011.

During the year, the Securities and Exchange Commission of Pakistan approved merger of PICIC Asset Management Company Limited with and into HBL Asset Management Limited effective from August 31, 2016 through an order dated August 31, 2016. Effective from September 1, 2016 HBL Asset Management Limited became Management Company of the Fund which is a wholly owned subsidiary of Habib Bank Limited. Accordingly, the trust deed was revised on February 17, 2017. The Aga Khan Fund For Economic Development (AKFED), S.A. is the parent company of Habib Bank Limited.

The Management Company of the Fund has been registered as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the SECP to undertake Asset Management Services. During the year, the office of the Management Company shifted to 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open-ended mutual Fund and is listed on the Pakistan Stock Exchange Limited. The units of the Fund were initially offered to the public for subscription at par value of Rs 100 per unit from September 24, 2011 to September 26, 2011. Thereafter, the units are offered to the public for subscription on a continuous basis and are transferrable and redeemable by surrendering them to the Fund.

The Fund has been categorised as an equity scheme as per the criteria laid down by the SECP for categorisation of Collective Investment Schemes (CISs).

The investment objective of the Fund is to provide investors a diversified equity portfolio with a primary objective of maximizing risk-adjusted returns over longer investment horizon through a combination of capital gains and dividend income.

Title to the assets of the Fund is held in the name of CDC as trustee of the Fund.

JCR-VIS Credit Rating Company has assigned an asset manager rating of 'AM2 (Positive outlook)' to the Management Company.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that investments are measured at fair value.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency.

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

#### 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

#### 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

	beginning on or after:
Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016
Amendments to IAS 27 'Separate Financial Statements' - Equity method in separate financial statements	January 01, 2016

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund and therefore have not been discussed here.

#### 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective for accounting periods
beginning on or after:

Effective for accounting periods

Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and
measurement of share-based payment transactions

January 01, 2018

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture

Effective from accounting period beginning on or after a date to be determined.

January 01, 2017

## Effective for accounting periods beginning on or after:

Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax assets for unrealised

January 01, 2017

Amendments to IAS 40 'Investment Property': Clarification on transfers of property to or from investment property

January 01, 2017

IFRIC 22 'Foreign Currency Transactions and Advance Consideration': Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.

January 01, 2018

IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS

12 'Income Taxes'.

January 01, 2019

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 4.2 Financial instruments

#### 4.2.1 Financial assets

#### 4.2.1.1 Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are, currently, categorised as follows:

#### a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss - held-for-trading. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price. Currently, the Fund does not hold any financial assets categorised as 'available for sale'

#### 4.2.1.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date the date on which the Fund commits to purchase or sell the asset.

#### 4.2.1.3 Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss - held-for-trading", in which case the transaction costs are charged off to the income statement and statement of comprehensive income.

#### 4.2.1.4 Subsequent measurement

#### a) Financial assets 'at fair value through profit or loss - held-for-trading' and 'available for sale'

Subsequent to initial recognition, financial assets designated by the management as 'at fair value through profit or loss - held-for-trading' and 'available for sale' are valued as follows:

#### - Basis of valuation of equity securities

The investment of the Fund in equity securities is valued on the basis of closing quoted market prices available at the stock exchange. A security listed on the stock exchange for which no sale is reported on the reporting date is valued at its last sale price on the next preceding date on which such exchange is open and if no sale is reported for such date the security is valued at an amount neither higher than the closing ask price nor lower than the closing bid price.

Net gains and losses arising on changes in the fair value of financial assets carried 'at fair value through profit or loss - held-for-trading' are taken to the income statement and other comprehensive income.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the Income Statement until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

#### b) Loans and receivables

Subsequent to initial recognition, financial assets categorised as 'loans and receivables' are carried at amortised cost using the effective interest method.

Gains or losses are recognised in the 'income statement' when financial assets carried at amortised cost are derecognised or impaired.

#### 4.2.1.5 Impairment

The Fund assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists for available for sale financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the Income Statement is reclassified from other comprehensive income to income before taxation.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The amount of the provision is determined based on the provisioning criteria specified by the SECP.

#### 4.2.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. They are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

#### 4.3 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the NBFC Regulations.

#### 4.4 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.5 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the Provisions of Section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance. 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

#### 4.7 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

#### 4.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that date. The offer price represents the Net Asset Value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the Net Asset Value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable.

#### 4.9 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the income statement and statement of comprehensive income and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.10 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.
- Dividend income from equity securities is recognised when the right to receive the dividend is established.
- Profit on bank deposits is recognised on a time apportionment basis using the effective interest method.
- Unrealised gains / (losses) arising on re-measurement of investments classified as 'financial assets at fair value through profit or loss held-for-trading' are included in the Income Statement in the year / period in which they arise.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the income statement and other comprehensive income on the date of issue and redemption of units.

#### 4.12 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee and annual fee payable to the SECP) are recognised in the income statement and other comprehensive income on a time apportionment basis using the effective interest method.

2017

2016

5.	BANK BALANCES	Note	Rupees in '000		
	In savings account	5.1	63,886	41,775	
5.1	These accounts carry rate of return of 6 % per annum (2016: 6 % per annum).				
6.	INVESTMENTS Financial assets at fair value through profit or loss - held-for-trading	Note	2017 Rupee	2016 s in '000	
	- Listed securities	6.1	521,086	150,088	
			521,086	150,088	

#### 6.1 Investment in listed equity securities at 'fair value through profit or loss - held-for-trading'

Shares of listed companies - Fully paid up ordinary / preference shares of Rs 10 each unless stated otherwise

	T	Nun	nber of sha	res		1	l	1	
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / right issues	Sales during the year	As at June 30, 2017	Market value as at June 30, 2017 (Rupees in '000)	Market value as a percentage of total investments	Market value as a percentage of net assets	Paid up value of shares held as a percentage of total paid up capital of the Investee Company
								Percentage	
AUTOMOBILE ASSEMBLER									
Pak Suzuki Motor Company Limited	7,600	26,000	-	13,100	20,500	15,997	3.07	3.41	0.02
Millat Tractors Limited	-	13,000	_	5,000	8,000	10,996	2.11	2.35	0.02
	7,600	39,000	-	18,100	28,500	26,993	5.18	5.76	
AUTOMOBILE PARTS & ACCESSORIES		,							
Exide Pakistan Limited	-	5,450	-	5,450	-	-	-	-	-
General Tyre & Rubber Co of Pakistan		,		,					
Limited	-	29,500	-	29,500	-	-	-	-	-
Thal Limited ( Par value of Rs 5 per									
share)	-	23,500	-	14,900	8,600	5,212	1.00	1.11	0.01
	-	58,450	-	49,850	8,600	5,212	1.00	1.11	
CABLE & ELECTRICAL GOODS									
Pak Elektron Limited	49,000	387,500	_	279,000	157,500	17,375	3.33	3.71	0.03
	49,000	387,500	-	279,000	157,500	17,375	3.33	3.71	
CEMENT									
Bestway Cement Limited	-	4,500	-	4,500	-	-	-	-	-
Cherat Cement Company Limited	38,000	86,500	-	55,500	69,000	12,336	2.37	2.63	0.04
D. G. Khan Cement Company Limited	-	104,000		22,500	81,500	17,372	3.33	3.71	0.02
Dewan Cement Limited	-	333,000	-	333,000	-	-	-	-	-
Fauji Cement Company Limited	-	299,500	-	299,500	-	-	-	-	-
Fecto Cement Limited	-	31,600	-	31,600	-	-	-	-	-
Lucky Cement Limited	12,000	52,450	-	22,650	41,800	34,956	6.71	7.46	0.01
Maple Leaf Cement Factory Limited	-	130,500	_	130,500	-	· -	-	-	-
Pioneer Cement Limited (6.1.1)	60,000	116,000	-	50,000	126,000	16,380	3.14	3.49	0.06
Power Cement Limited	-	201,000	-	201,000	-	-	-	-	-
	110,000	1,359,050	-	1,150,750	318,300	81,044	15.55	17.29	
CHEMICAL									
Agritech Limited	-	400,000	-	400,000	-	-	-	-	-
Akzo Nobel Pakistan Limited	-	19,500	-	19,500	-	-	-	-	-
Engro Polymer & Chemicals	-	785,000	-	500,000	285,000	10,403	2.00	2.22	0.04
Ghani Gases Limited	-	50,000	-	50,000	-	-	-	-	-
ICI Pakistan Limited	-	5,000	-	5,000	-	-	-	-	-
Lotte Chemical Pakistan Limited		1,379,000	-	1,379,000	-	-	-	-	-
		2,638,500	-	2,353,500	285,000	10,403	2.00	2.22	
COMMERCIAL BANKS									
Askari Bank Limited	-	415,000	-	415,000	-	-	-	-	-
Allied Bank Limited	-	120,000	-	-	120,000	10,754	2.06	2.29	0.01
Bank Al-Falah Limited	347,500	280,000	-	627,500	-	-	-	-	-
Bank Al-Habib Limited	-	98,000	-	98,000	-	-	-	-	-
Habib Bank Limited (6.1.1)*	69,100	124,500	-	110,300	83,300	22,419	4.30	4.78	0.01
Habib Metropolitan Bank Limited	-	120,000	-	120,000	-	-	-	-	-
JS Bank Limited	-	351,500	-	351,500	-	-	-	-	-
MCB Bank Limited (6.1.1)	62,900	211,000	-	132,400	141,500	29,776	5.71	6.35	0.01
National Bank of Pakistan Limited	-	109,000	-	109,000	-	-	-	-	-
United Bank Limited	1,000	224,300	-	117,300	108,000	25,436	4.88	5.43	0.01
	480,500	2,053,300	-	2,081,000	452,800	88,385	16.95	18.85	

	1	Nun	nber of sha	res		1		1	
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / right issues	Sales during the year	As at June 30, 2017	Market value as at June 30, 2017 (Rupees in '000)	Market value as a percentage of total investments	Market value as a percentage of net assets	Paid up value of shares held as a percentage of total paid up capital of the Investee Company
								Percentage	
ENGINEERING Aisha Steel Mills Limited		500		500					
Aisha Steel Mills Limited -	-	300	-	300	-	-	-	-	-
Preference Shares	20,000			20,000				_	
Aisha Steel Mills Limited -	20,000	_	_	20,000	_	_	_	_	_
Conv. Cum. Pref. Shares	10,000	_	-	10,000	-		_	_	_
Amreli Steels Limited	186,500	247,000	_	376,500	57,000	7,008	1.34	1.49	0.02
Crescent Steel & Allied Product Limited	10,400	156,500	_	104,400	62,500	14,911	2.86	3.18	0.08
International Industries Ltd	-	38,100	-	38,100	-		-	-	-
International Steels Limited**	-	219,500	-	68,000	151,500	19,375	3.72	4.13	0.03
Mughal Iron & Steel Industries Limited	124,500	20,000	-	144,500	-	-	-	-	-
	351,400	681,600	-	762,000	271,000	41,294	7.92	8.80	•
FERTILIZERS									•
Dawood Hercules Corporation Limited	-	71,700	-	71,700	-	-	-	-	-
Engro Corporation Limited	18,400	126,500	-	66,400	78,500	25,584	4.91	5.46	0.01
Engro Fertilizers Limited	-	260,000	-	260,000	-	-	-	-	-
Fauji Fertilizer Bin Qasim Limited	256,000	252,500	-	508,500	-	-	-	-	-
Fauji Fertilizer Company Limited	-	158,700	-	158,700	-	-	-	-	-
	274,400	869,400	-	1,065,300	78,500	25,584	4.91	5.46	
FOOD & PERSONAL CARE PRODUCTS									
Treet Corporation Limited		75,000	-	75,000	-	-	-	-	
		75,000	-	75,000	-	-	-	-	
GLASS & CERAMICS									
Ghani Global Glass Limited	-	150,000	-	150,000	-	-	-	-	-
Tariq Glass Industries Limited		29,500	-	29,500	-	-	-	-	
		179,500	-	179,500	-	-	-	-	
INSURANCE									
Adamjee Insurance Company Limited	-	444,000	-	444,000	-	-	-	-	-
TPL Direct Insurance Limited	55,894	-	-	55,894	-	-	-	-	-
IGI Insurance Limited		15,000	-	15,000	-	-	-	-	
	55,894	459,000	-	514,894	-	-	-	-	
MISCELLANEOUS		74.500		74.500					
Synthetic Products Enterprises Limited	-	71,500	-	71,500	-	-	-	-	-
Tri-Pack Films Limited		24,000		24,000	-	-	-	-	
OIL & GAS EXPLORATION COMPANIES		95,500	-	95,500	-			-	•
Mari Petroleum Company Limited		18,110		3,440	14,670	23,115	4.44	4.93	0.01
Oil & Gas Development Company	-	10,110	-	3,440	14,670	25,115	4.44	4.95	0.01
Limited	14,400	235,500		104,500	145,400	20,456	3.93	4.36	0.00
Pakistan Oilfields Limited	3,500	57,000	-	30,000	30,500	13,974	2.68	2.98	0.00
Pakistan Petroleum Limited	3,300	128,100	-	35,000	93,100	13,792	2.68	2.98	0.01
rakistan retroleum Linnteu	17,900	438,710		172,940	283,670	71,337	13.70	15.21	. 0.00
OIL & GAS MARKETING COMPANIES	17,300	730,710		112,340	203,070	11,331	13.70	13.21	•
Attock Petroleum Limited	22,000	_	_	10,000	12,000	7,517	1.44	1.60	0.01
Hascol Petroleum Limited	-	90,100		39,000	51,100	17,430	3.36	3.72	0.01
Hi-Tech Lubricants Limited	-	147,500		147,500	51,100	- 17,430	-	3.72	-
Pakistan State Oil Company Limited	34,400	50,000	-	46,500	37,900	14,681	2.82	3.13	0.01
Sui Northern Gas Pipeline Limited	34,400	208,000	-	86,000	122,000	18,168	3.49	3.88	0.01
Sui Southern Gas Co Limited	-	315,000	_	315,000	-	-	-	-	-
Sa. Southern das eo Emiliea	56,400	810,600		644,000	223,000	57,796	11.11	12.33	•
	30,400	010,000		044,000	223,000	37,730	11.11	12.33	•

		Nun	ber of sha	res					Baldina and an af
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / right issues	Sales during the year	As at June 30, 2017	Market value as at June 30, 2017 (Rupees in '000)	Market value as a percentage of total investments	Market value as a percentage of net assets	Paid up value of shares held as a percentage of total paid up capital of the Investee Company
								Percentage	
PAPER & BOARD									
Century Paper & Board Mills Limited	-	142,500	-	142,500	-	-	-	-	-
Packages Limited**	-	17,800	-	2,500	15,300	10,642	2.04	2.27	0.02
		160,300	-	145,000	15,300	10,642	2.04	2.27	<u>-</u>
PHARMACEUTICALS									
Abbott Laboratories (Pak) Limited	800	10,900	-	800	10,900	10,187	1.95	2.17	0.01
GlaxoSmithKline Consumer Healthcare									
Pakistan Limited	6,330	-	-	6,330	-	-	-	-	-
GlaxoSmithKline Pakistan Limited	6,100	57,300	-	63,400	-	-	-	-	-
The Searle Company Limited	6,000	55,200	1,120	22,000	40,320	20,643	3.96	4.40	0.03
Wyeth Pakistan Limited	2,460	-	-	2,460	-	-	-	-	
	21,690	123,400	1,120	94,990	51,220	30,830	5.91	6.57	_
POWER GENERATION & DISTRIBUTION									
Hub Power Company Limited	-	280,000	-	30,000	250,000	29,358	5.63	6.26	0.02
K-Electric Limited	101,000	3,045,000	-	3,146,000	-	-	-	-	-
Kot Addu Power Company Limited		235,500	-	235,500	-	-	-	-	
	101,000	3,560,500	-	3,411,500	250,000	29,358	5.63	6.26	
REFINERY									
Attock Refinery Limited	-	41,500	-	41,500	-	-	-	-	-
Byco Petroleum Pakistan Limited	-	100,000	-	100,000	-	-	-	-	-
National Refinery Limited	-	7,500	-	7,500	-	-	-	-	-
Pakistan Refinery Limited	-	95,000	-	95,000	-	-	-	-	-
	-	244,000	-	244,000	-		-	-	
TECHNOLOGY & COMMUNICATION									
Avanceon Limited	-	223,000	-	223,000	-	-	-	-	-
Pakistan Telecommunication Company									
Limited	-	40,000	-	40,000	-	-	-	-	-
Systems Limited	200,500	53,000	-	165,000	88,500	6,712	1.29	1.43	0.08
	200,500	316,000	-	428,000	88,500	6,712	1.29	1.43	
TEXTILE COMPOSITE									
Gul Ahmed Textile Mills Limited	-	182,000	-	182,000	-	-	-	-	-
Gul Ahmed Textile Mills Limited - LoR	-	29,400	-	29,400	-	-	-	-	-
Nishat (Chunian) Limited	-	360,000	-	360,000	-	-	-	-	-
Nishat Mills Limited	10,000	199,700	-	95,500	114,200	18,121	3.48	3.87	0.03
	10,000	771,100	-	666,900	114,200	18,121	3.48	3.87	
TEXTILE SPINNING									
Hira Textile Mills Limited		124,000	-	124,000	-	-	-	-	-
		124,000	-	124,000	-	-	-	-	
TRANSPORT									
Pakistan International Bulk Terminal									
Limited		167,500	-	167,500	-	-	-	-	-
		167,500	•	167,500	-	-	•	-	
As at June 30, 2017	1,736,284	15,611,910	1,120	14,723,224	2,626,090	521,086	100.00	111.14	
As at June 30, 2016						150,088			

- **6.1.1** The above investments include shares with market value aggregating to Rs 27.724 million (2016: Rs 22.377 million) which have been pledged with the National Clearing Company of Pakistan Limited (NCCPL) as collateral for guaranteeing settlement of the Fund's trades in accordance with Circular no. 11 dated October 23, 2007 issued by the SECP, which are as follows:
  - MCB Bank Limited (40,000 shares)
  - Pioneer Cement Limited (45,000 shares)
  - Habib Bank Limited (50,000 shares)

7.	DIVIDEND AND PROFIT RECEIVABLE	Note	2017 Rupees	2016
٠.	DIVIDEND AND PROFIT RECEIVABLE	Note	Rupces	000
	Dividend receivable		1,885	221
	Bank profit receivable		238	127
			2,123	348
8.	DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLE			
	Security deposits with:			
	- National Clearing Company of Pakistan Limited		2,500	2,500
	- Central Depository Company of Pakistan Limited		100	100
			2,600	2,600
	Prepaid rating fee		-	72
	Other receivable		36	11
			2,636	2,683
9.	PRELIMINARY EXPENSES AND FLOATATION COSTS			
	Opening balance		54	281
	Less: Amortisation during the year	9.1	(54)	(227)
	Closing balance			54

9.1 Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund and are being amortised over a period of five years commencing from September 24, 2011 as per the requirements set out in the Trust Deed of the Fund.

10.	PAYABLE TO THE MANAGEMENT COMPANY	Note	2017 Rupees in	2016 ' <b>000</b>
	Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company Sales load payable	10.1 10.2	904 118 191	397 56 296
	Allocation of expenses related to registrar services, accounting, operation and valuation services	10.3	45	20
	Selling and Marketing expenses	10.4	687	-
		_	1,945	769

<sup>\*</sup> Sponsor of the Management Company

<sup>\*\*</sup> Related party due to common directorship

- 10.1 In line with amendments introduced in Regulation 61 of the NBFC Regulation, the Management Company has reduced its remuneration at 2% of the average annual net assets of the Fund effective from May 25, 2016. Uptill May 24, 2016, the Management Company was charging its Remuneration at 3% per annum. The remuneration is paid to the Management Company monthly in arrears.
- **10.2** The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remuneration of management company through Sindh Sales Tax on Services Act, 2011.
- 10.3 In accordance with the provisions of the NBFC Regulations amended vide S.R.O 1160(I) / 2015 dated November 25, 2015, the Management Company of the Fund is entitled for reimbursement of fee and expenses incurred by the Management Company in relation to registrar service, accounting, operation and valuation services related to Fund maximum up to 0.1% of average annual net assets of the scheme or actual whichever is less. Accordingly, the Management Company has charged accounting and operation charges amounting to Rs 0.427 million (2016: Rs 0.163 million) to the Fund during the year.
- 10.4 During the year SECP vide its circular No.SCD/PRDD/Circular/361/2016 dated December 30, 2016 prescribed certain conditions on Asset Management Companies (AMCs) for charging of selling and marketing expenses to collective investment schemes managed by them. According to said circular, the selling and marketing expenses have been allowed initially for a period of three years (from January 01, 2017 till December 31, 2019) being chargeable to open end equity, asset allocation and index funds. Maximum cap on the expenses has been set at 0.4% per annum of net assets of fund or actual expenses, whichever being lower. The Fund has started accruing expense on this account at 0.4% per annum of net assets of the Fund effective from March 21, 2017.

11.	PAYABLE TO THE TRUSTEE	Note	2017 Rupees i	2016 n ' <b>000</b>
	Remuneration of the Central Depository Company of Pakistan Limited - Trustee	11.1	187	58
	Sindh sales tax on remuneration of the Central Depository Company of Pakistan Limited - Trustee		24	8
	CDS charges payable		25	1
		-	236	67

11.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The fee is paid to the Trustee monthly in arrears.

Based on the Trust Deed, the tariff structure applicable to the Fund as at June 30, 2017 is as follows:

	Amount of Funds Under Management [Average Net Assets Value (NAV)]	Tariff per annum		
	Upto Rs 1,000 million	Rs 0.7 million or 0.20% per annum o	f net assets value wl	hichever is higher
	Rs 1,000 million and above	Rs 2.0 million plus 0.10% per annum 1,000 million	of net assets value	exceeding Rs
12.	PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	Note	2017 Rupees i	2016 n ' <b>000</b>
	Annual fee	12.1	396	291

12.1 Under the provisions of the NBFC Regulations, 2008 a collective investment scheme categorised as an equity scheme is required to pay as annual fee to the SECP, an amount equal to 0.095 percent of the average annual net assets of the scheme. The fee is payable annually in arrears.

ACCRUED EXPENSES AND OTHER LIABILITIES	Note	2017 Rupees ir	2016 1 <b>'000</b>
Provision for federal excise duty and additional sales tax on			
Management Fee	13.2	5,685	5,685
Withholding tax payable		4,795	1,848
Provision for Workers' Welfare Fund	13.1	-	4,892
Provision for Sindh Workers' Welfare Fund	13.1	2,768	-
Dividend payable		1,484	13
Brokerage payable		482	503
Auditors' remuneration		315	450
Printing and other related costs		80	175
Other payables		43	24
	_	15,652	13,590

#### 13.1 WORKERS' WELFARE FUND AND SINDH WORKERS' WELFARE FUND

13.

"The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual Funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual Funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual Funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual Funds and issued show cause notices to certain mutual Funds for collecting WWF. In respect of such show cause notices, certain mutual Funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual Funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution.

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual Funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual Funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual Funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures.

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 4.892 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 2.768 million in these financial statements. Had the provision not been made the net asset value per unit would have increased by Rs 0.736 per unit.

13.2 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED results in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan along-with Central Depository Company of Pakistan Limited with the Sindh High Court (SHC) on September 04, 2013.

While disposing the above petition through order dated June 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The Finance Act, 2016 excluded the mutual Funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 5.685 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 1.51 (June 30, 2016: Rs. 3.51) per unit.

#### 14. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at June 30, 2017 and June 30, 2016.

		2017 Number	2016 of units
15.	NUMBER OF UNITS IN ISSUE		
	Total units in issue at the beginning of the year	1,618,100	2,160,747
	Units issued	8,728,360	3,266,980
	Units redeemed	(6,585,148)	(3,809,627)
	Total units in issue at the end of the year	3,761,312	1,618,100

		2017 Rupee	2016 s in '000'
16.	AUDITORS' REMUNERATION		
	Annual audit fee	240	240
	Fee for half yearly review	135	135
	Review of compliance with the requirements of the		
	Code of Corporate Governance	45	45
	Other certifications and out of pocket expenses	124	34
		544	454

#### 17. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, management has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

#### 18. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

#### 19. FINANCIAL INSTRUMENTS BY CATEGORY

	As at June 30, 2017		
Assets	At fair value through profit or loss - held- for-trading	Loans and receivables	Total
		Rupees III 000	
Bank balances Investments Dividend and profit receivable	- 521,086 -	63,886 - 2,123	63,886 521,086 2,123
	521,086	66,009	587,095
Liabilities	At fair value through profit or loss - held- for-trading	As at June 30, 2017 Other financial liabilities Rupees in '000	Total
		Rupees III 000	
Payable to the Management Company	-	1,945	1,945
Payable to the Trustee Accrued expenses and other liabilities	-	236 2,404	236 2,404
Units Holder's Fund	-	468,825	468,825
	-	473,410	473,410

	As at June 30, 2016			
	At fair value through profit or loss	Loans and receivables	Total	
Assets		Rupees in '000		
Bank balances Investments Dividend and profit receivable Receivable against sale of investment Prepaid rating fee	150,088 - - - - 150,088	41,775 - 348 1,871 72 44,066	41,775 150,088 348 1,871 72 194,154	
	As at June 30, 2016			
	At fair value through profit or loss	Other financial liabilities	Total	
Liabilities		Rupees in '000		
Payable to the Management Company Payable to the Trustee Accrued expenses and other liabilities Payable against redemption of units Units Holder's Fund	- - - - -	769 67 1,165 8,594 173,508 ————————————————————————————————————	769 67 1,165 8,594 173,508	

#### 20. TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company, directors of connected persons and persons having 10% or more beneficial ownership of the units of the Fund.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with the market rates

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these financial statements are as follows:

Transactions during the year	2017	2016
	Rupees	in '000
Management Company		
Issue of 64,557 units (2016: 373,226 units)	7,878	45,796
Issue of Nil bonus units (2016: 139,379 bonus units)	<u> </u>	15,259
Redemption of units (2016: 6,969 units)	<u> </u>	763
Remuneration of the Management Company	8,326	8,938
Sindh sales tax on remuneration of the Management Company	1,082	1,251
Allocation of expenses related to registrar services, accounting,		
operation and valuation services	427	163
Dividend	9,004	

Transactions during the year	2017	2016
NIB Bank Limited- connected person due to holding more than 10% units	Rupees in 'C	JUU
Profit on bank deposits	2,244	1,568
Bank charges	23	11
Issue of 3,165,441 units ( 2016 : Nil units)	401,167	-
Redemption of 2,143,391 units ( 2016 : Nil units)	288,646	-
Dividend	11,167	-
Habib Bank Limited - Sponsor		
Dividend Income	1,219	582
Packages Limited - Common Directorship		
Dividend Income	382,500	
International Steels Limited - Common Directorship		
Dividend Income	281,250	
Central Depository Company of Pakistan Limited		
Remuneration for the year	977_	804
CDS charges	119	43
Pakistan Society for the Welfare of Mentally Retarded Children		
Issue of 683,485 units (2016: Nil units)	93,478	-
Redemption of 352,044 units (2016: Nil shares)	49,089	-
Dividend	4,901	-
Directors and Executives of the Management Company		
Issue of 28,889 units (2016: 1,240 units)	3,447	139
Redemption of 3,511 units (2016: 18,727 units)	441	2,339
Dividend		
Amounts outstanding as at year end		
Management Company		
Units held: 814,872 units (2016:750,314 units)	101,569	80,456
Remuneration payable to the Management Company	904	397
Sindh sales tax on remuneration of the Management Company Allocation of expenses related to registrar services,	118	56
accounting, operation and valuation services	45	20
Selling and Marketing reimbursement	687	-
Sales load payable	191	296
NIB Bank Limited- connected person due to holding more than 10% units		
Bank balance	63,886	41,775
Units held 1,022,050 units ( 2016: Nil units)	127,393	-
Pakistan Society for the Welfare of Mentally Retarded Children		
Units held 443,531 ( 2016: 90,477 units)	55,284	9,702
Central Depository Company of Pakistan Limited		
Trustee fee payable	187	58
Sindh Sales Tax on trustee remuneration	24	8
Security deposit	<u>100</u>	100
CDS charges payable		1
Directors and Executives of the Management Company	2.452	100
Units held: 25,378 units (2016: 933 units)		100

### 21. FINANCIAL RISK MANAGEMENT

The Board of Directors of the Management Company has overall responsibility for the establishment and oversight of the Fund's risk management framework. The Board is also responsible for developing and monitoring the Fund's risk management policies.

The Fund's risk management policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Fund's activities.

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

### 21.1 Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument may fluctuate as a result of changes in market prices.

The Management Company manages market risk by monitoring exposure in marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee of the Fund and the regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risks; currency risk, interest rate risk and other price risk.

### 21.1.1Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. The Fund, at present, is not exposed to currency risk as its all transactions are carried out in Pak Rupees.

#### 21.1.2Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

### a) Cash flow interest rate risk

The Fund's interest rate risk arises from the balances in savings accounts. The net income for the period would have increased / (decreased) by Rs. 0.64 million ( June 30, 2016: Rs 0.42 million ), had the interest rates on savings accounts with banks increased / (decreased) by 100 basis points.

### b) Fair value interest rate risk

Since the Fund currently does not have any fixed rate instruments that are impacted by market interest rates, therefore, it is not exposed to fair value interest rate risk.

### 21.1.3Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Fund is exposed to equity price risk because of investments held by the Fund in listed equity securities classified on the Statement of Assets and Liabilities as 'fair value through profit or loss - held for trading'. To manage its price risk arising from investments in equity securities, the Fund diversifies its portfolio within eligible stocks. The Fund's constitutive document / NBFC Regulations, 2008 also limit individual equity securities to no more than 10% of net assets of the Fund, or issued capital of the investee company and sector exposure limit to 35% of net assets.

In case of 5% increase / decrease in price of all shares held by Fund at the year end, net income for the year would increase / decrease by Rs 26.054 million (2016: Rs 7.504 million) and net assets of the Fund would increase / decrease by the same amount as a result of gains / losses on equity securities at fair value through profit or loss.

### 21.2 Credit risk

Credit risk represents the risk of a loss if the counter parties fail to perform as contracted. The Fund's credit risk mainly arises from deposits with banks and financial institutions and credit exposure arising as a result of dividend receivable on equity securities.

Management of credit risk

For banks and financial institutions, the Fund keeps deposits with reputed institutions. Credit risk on account of dividend receivable is minimal due to the statutory protections. All transactions in listed securities are settled / paid for upon delivery using the system of National Clearing Company of Pakistan Limited. The risk of default in these transactions is considered minimal due to inherent systematic measures taken therein. The Fund's policy is to enter into financial contracts in accordance with the investment guidelines approved by the Investment Committee, its Trust Deed and the requirements of the NBFC rules and the regulations and the guidelines given by the SECP from time to time.

The analysis below summarises the credit quality of the balances in deposit accounts with Banks with which the Fund has kept such balances as at June 30. 2017:

Name of the bank	Balance as at June 30, 2017	Latest available published rating as at June 30, 2017	Rating agency
	Rupees in '000		
NIB Bank Limited	63,877	AA-	PACRA
Soneri Bank	9	AA-	PACRA
	63,886		
Name of the bank	Balance as at	Latest available published	Rating agency
Name of the bank	June 30, 2016	rating as at June 30, 2016	nating agency
	Rupees in '000		
NIB Bank Limited	41,775	AA-	PACRA
	41,775		

The maximum exposure to credit risk before considering any collateral as at June 30, 2017 and June 30, 2016 is the carrying amount of the financial assets. Investments in equity securities, however, are not exposed to credit risk. None of these assets are 'impaired' nor 'past due but not impaired'.

### Concentration of credit risk

Concentration of credit risk arises when a number of financial instruments or contracts are entered into with the same counterparty, or where a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. The Fund's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk.

The Fund's major bank balance is held with one Bank. Management believes that such bank is a reputed institution.

### 21.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily disposed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the total net asset value of the Fund at the time of borrowing and shall be repayable within 90 days. The facility would bear interest at commercial rates and would be secured against the assets of the Fund. The Fund has entered into an agreement for securing committed credit line for redemption purposes (refer note.29).

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. However, no such instances were witnessed by the Fund during the current year .

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	Up to three months	Over three months and up to one year	Over or year	ne	Total
		Rupees in	'000		
Liabilities					
Payable to the Management Company	1,945	-		-	1,945
Payable to the Trustee	236	-		-	236
Accrued expenses and other liabilities	2,404	-		-	2,404
	4,585	-		-	4,585
Units Holder's Fund	468,825	-		-	468,825
		As at Jun	e 30, 2016	j	
	Up to thre	e Over three r		Over one year	Total

As at June 30, 2017

Rupees in '000

769

1,165

8.594

10,595

173,508

67

769

1,165

8.594

10,595

173,508

67

### 22. FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Payable to the Management Company

Accrued expenses and other liabilities

Payable against redemption of units

Liabilities

Payable to the Trustee

**Unit Holder's Fund** 

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

"A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The Fund classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Fair value measurements using Inputs for assets or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

hierarchy.					June 30, 201	7			
		-	Carrying amount				Fair \	/alue	
		Fair value through profit and loss	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments Financial assets measured at fair value Investments	Note				- (Rupees in '00	00)			
- Listed equity securities	6	521,086	-	-	521,086	521,086	-	-	521,086
		521,086	-	-	521,086	521,086	-		521,086
Financial assets not measured at fair value	22.1								
Bank balances			63,886	-	63,886	-	-	-	-
Dividend and profit receivable		-	2,123	-	2,123	-	-	-	-
		-	66,009	-	66,009				
Financial liabilities not measured at fair value	22.1								
Payable to the Management Company		-	-	1,945	1,945	-	-	-	-
Payable to the Trustee		-	-	236	236	-	-	-	-
Accrued expenses and other liabilities Units Holder's Fund		-		2,404 468,825	2,404 468,825	•	-	-	•
Offits Holder's Fund			<u> </u>	473,410	473,410	-	•	•	•
				,					
					June 30, 201	6			
			Carrying amount				Fair	Value	
		Fair value through profit and loss	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments					- (Rupees in '00	0)			
Financial assets measured at fair value									
- Listed equity securities	6	150,088	-	-	150,088	150,088	-	-	150,088
		150,088	-	-	150,088	150,088	-	-	150,088
Financial assets not measured at fair value	22.1								
Bank balances		-	41,775 348		41,775 348	-	-	-	-
Dividend and profit receivable  Receivable against sale of investments		-	348 1,871		1,871				-
Prepaid rating fee		-	72		72	-	_	-	-
			44,066	-	44,066				
Financial liabilities not measured at fair value	22.1								
Payable to the Management Company		-	_	769	769	-	-	-	-
Payable to the Trustee		-	-	67	67	-	-	-	-
Accrued expenses and other liabilities		-	-	1,165	1,165	-	-	-	-
Payable against redemption of units		-	-	8,594	8,594	-	-	-	-
Payable against redemption of units Units Holder's Fund		-	-	8,594 173,508 184,103	8,594 173,508 184,103	-	-	-	-

**22.1** The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or repriced periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

### 22.2 Valuation techniques

For level 1 investments at fair value through profit or loss - held for trading investment in respect of equity securities, Fund uses daily quotation shares which are taken from Pakistan Stock Exchange Limited at reporting date.

### 22.3 Transfers during the year

There were no transfers between various levels of fair value hierarchy during the year.

#### 23. UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown in the Statement of Movement in Unit Holders' Fund. The Fund has no restrictions on the subscription and redemption of units except for maintaining minimum fund size of Rs.100 million at all times. The Fund has maintained and complied with the requirements of minimum fund size during the year.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 21, the Fund endeavors to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption requests, which would be augmented by short-term borrowings or disposal of investments where necessary.

### 24. PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the investment committee of the Fund as on June 30, 2017 are as follows:

S.No.	Name	Designation	Qualification	Experience in years
1	Farid Ahmed khan	Chief Executive Officer	CFA	23
2	Mohammad imran	Chief Investment Officer	MBA (Finance)	17
3	Colin Miranda	Acting Head of Research	CFA, MBA	8
4	Jawad Naeem	Fund Manager	MBA (Finance)	9.5
5	Adeel Abdul Wahab	Fund Manager	ACCA	8
6	Noman Ameer	Manager Risk	BS Acturial Sciences	11

### 25. LIST OF TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID

Top ten brokers during the year ended June 30, 2017

- 1 Taurus Securities Limited
- 2 IGI Finex Securities Limited
- 3 Ismail Iqbal Securities (Pvt.) Limited
- 4 AL Falah Securities (Pvt) Limited
- 5 WE Financial Services Limited
- 6 Shajar Capital Pakistan (Pvt.) Limited
- 7 Zillion Capital Securities (Pvt) Limited
- 8 AKD Securities Limited
- 9 Global Securities Pakistan Limited
- 10 Next Capital Limited

### Top ten brokers during the year ended June 30, 2016

- 1 Taurus Securities Limited
- 2 AL Falah Securities (Pvt) Limited
- 3 Zillion Capital Securities (Pvt) Limited
- 4 Al-Hoqani Securities & Investment Corp. (Pvt) Ltd
- 5 Next Capital Limited
- 6 Global Securities Pakistan Limited
- 7 M.M. Securities (Pvt.) Limited
- 8 Topline Securities (Private) Limited
- 9 First Capital Equities Limited
- 10 Invest & Finance Securities Limited

### 26. PATTERN OF UNIT HOLDING

Pattern of unit holding as at June 30, 2017 is as follows:

Category	Number of	Units Held	Investment	Percentage
	unit holders		amount Rupees in '000	of Total
Individuals	142	965,870	120,390	25.68%
Associated Companies and Directors	1	814,872	101,569	21.66%
Retirement Funds	4	408,933	50,971	10.87%
Banks	1	1,022,050	127,393	27.17%
Trust	2	451,215	56,241	12.00%
Others	1	98,372	12,261	2.62%
Total	151	3,761,312	468,825	100.00%

Pattern of unit holding as at June 30, 2016 was as follows:

Category	Number of	Units Held	Investment	Percentage
Category	unitholders	Offics freid	amount	of total
			Rupees in '000	
Individuals	112	612,736	65,703	37.86%
Associated Companies and Directors	1	750,315	80,456	46.37%
Retirement Funds	6	161,082	17,273	9.96%
Others	2	93,967	10,076	5.81%
Total	121	1,618,100	173,508	100.00%

### 27. ATTENDANCE AT MEETINGS OF THE BOARD OF DIRECTORS

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below: The 82nd, 83rd, 84th, 85th and 86th meetings were held on September 9, 2015, October 19, 2015, February 10, 2016, March 2, 2016 and April 29, 2016 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

		N	lumber of meetin	ngs	
S.No.	Name of Director	Held	Attended	Leave granted	Meetings not attended
1		5	г		
	Mr. Towfiq H. Chinoy		5	-	-
2	Ms. Ava Ardeshir Cowasje	5	5	-	-
3	Mr. Nadeem Abdullah	5	4	1	April 27, 2017
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-
7	Mr. Rizwan Haider	5	4	1	April 27, 2017
8	Mr. Salahuddin Manzoor	5	5	-	-
9	Mr. Aamir Irshad <sup>4</sup>	-	-	-	-
10	Mr. Rayomond Kotwal <sup>5</sup>	-	-	-	-

<sup>&</sup>lt;sup>1</sup> Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016

### 28. TOTAL EXPENSE RATIO

In accordance with the directive 23 of 2016 dated July 20, 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 4.49% (YTD) which includes 1.02% representing government levy and SECP fee.

### 29 COMMITTED CREDIT LINES

The Securities and Exchange Commission of Pakistan vide Direction No. 2 of 2017 dated January 13, 2017 as amended by Direction No. 7 of 2017 dated March 3, 2017, has directed all Asset Management Companies to arrange committed credit lines from banks / DFIs for the equity funds and fund of funds equivalent to 10% of its net assets for redemption purposes. Accordingly, the Fund has obtained committed credit lines of PKR 100 million which represents 21% of net asset of the Fund as at April 04, 2017 at a rate of 3 Months KIBOR + 0.45%. The Fund is required to review the committed line at least on quarterly basis against the net assets of the Fund.

### 30. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 25 August 2017 by the Board of Directors of the Management Company.

### 31. CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or reclassification was made in these financial statements during the current year.

### 32. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

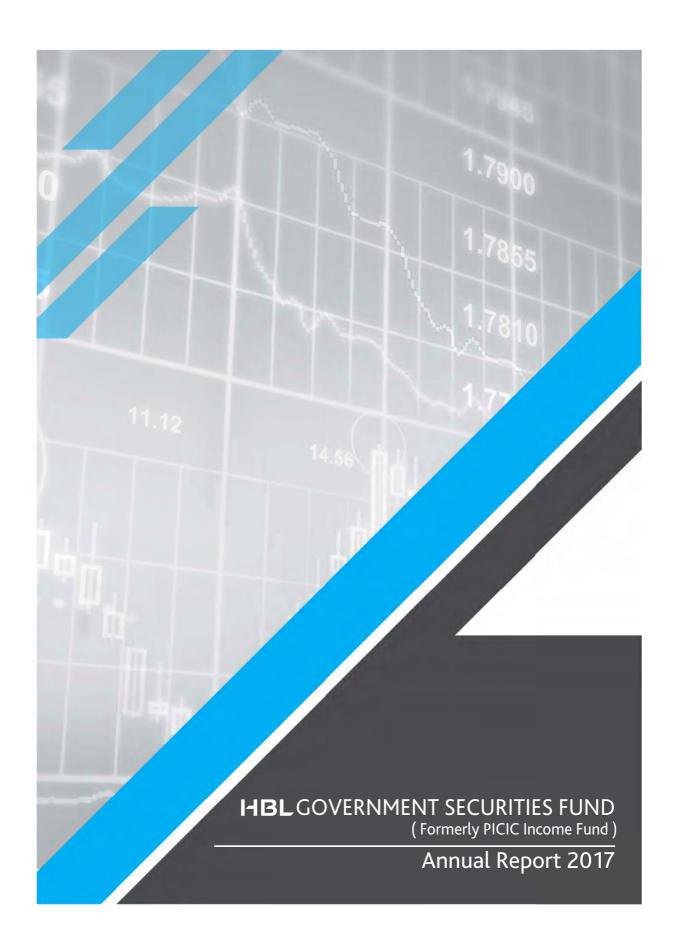
	For HBL Asset Management Limited (Management Company)	
	(Management Company)	
Chief Financial Officer	Chief Executive Officer	Director

<sup>&</sup>lt;sup>2</sup> Resigned on August 31, 2016.

<sup>&</sup>lt;sup>3</sup> Resigned on March 16, 2017.

 $<sup>^{\</sup>rm 4}$  Appointed on April 27, 2017 and resigned on June 06, 2017.

<sup>&</sup>lt;sup>5</sup> Appointed on June 22, 2017.



### **FUND INFORMATION**

NAME OF FUND IHBL Government Securities Fund

(Formerly PICIC Income Fund)

NAME OF TRUSTEE Centeral Depository Company of Pakistan Limited

NAME OF AUDITORS Deloitte Yousuf Adil, Chartered Accountants.

NAME OF BANKERS Habib Bank Limited

**Bank Al-Habib Limited** 

**Habib Metropolitan Bank Limited** 

**Bank Al Falah Limited** 

**Allied Bank Limited** 

**JS Bank Limited** 

Samba Bank Limited

Zarai Taraqiati Bank Limited

**MCB Bank Limited** 

**NIB Bank Limited** 

**Soneri Bank Limited** 

**United Bank Limited** 

### FUND MANAGER'S REPORT - HBL GOVERNMENT SECURITIES FUND (Formerly PICIC Income Fund)

As at June 30, 2017

### Type and Category of Fund

Open end Sovereign Income Fund

### **Investment Objective and Accomplishment of Objective**

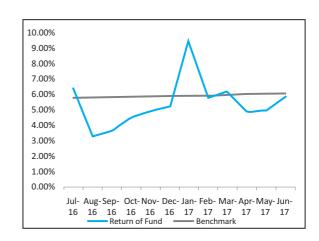
The investment objective of the Fund is to provide consistent returns to its investors through active investments in a blend of short, medium and long term securities issued and / or guaranteed by Government of Pakistan. The Fund will aim to provide superior risk adjusted returns through active duration and liquidity management tools. The investment objective is achieved.

### Benchmark and Performance Comparison with Benchmark

The Fund's benchmark is average Six (6) month PKRV Rates.

The comparison of the fund return with benchmark is given below:

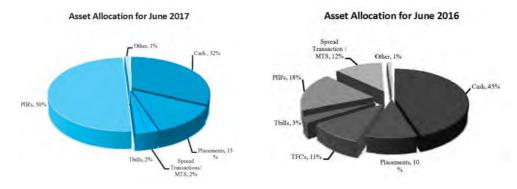
Month	Return of Fund	Benchmark
Jun-17	5.81%	6.01%
May-17	4.95%	6.00%
Apr-17	4.84%	6.00%
Mar-17	6.14%	5.88%
Feb-17	5.75%	5.88%
Jan-17	9.43%	5.87%
Dec-16	5.17%	5.89%
Nov-16	4.92%	5.84%
Oct-16	4.48%	5.80%
Sep-16	3.61%	5.80%
Aug-16	3.28%	5.77%
Jul-16	6.42%	5.78%



### Strategies and Policies employed during the Year

During the year, exposure in TFCs was reduced to zero compared to last year exposure of 11% due to change in sub category. The fund was majorly invested in Government Securities (T-Bills, PIBs and IjarahSukuk) of various tenors. The Fund Manager increased the exposure in medium duration Government Bonds against TFCs in order to maintain higher portfolio accruals. At the end of the year, exposure in PIBs and T-Bills stood at 50% and 2% of total assets compared to 18% and 3% respectively in June, 2016. As per the policy, HBL GSF maintained 70% exposure in government and remaining exposure in Cash at banks, placements with banks and MTS & Spread Transactions. Further, bank deposits were maintained only with the high rated banks

### **Asset Allocation**



#### Significant Changes in Asset Allocation during the Year

During the year under review, PICIC Income Fund was re-categorized as HBL Government Securities Fund as a result exposure against TFCs was reduced to zero in order to comply newly approved investment guidelines. The Fund's exposure in Government Securities was increased to 52% of total assets compared to 21% in June, 2016. Due to above changes in asset allocation, weighted average time to maturity increased to 714 days compared to 406 days in June' 16.

### **Fund Performance**

The total income and net income of the Fund was Rs.131.20 million and Rs. 58.77 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 105.2098 per unit as on June 30, 2016. The NAV of the Fund was Rs 105.4266 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 5.60 per unit), thereby giving an annualized return of 5.54%. During the same year the benchmark (6 Month PKRV Rates) return was 5.88%.The size of Fund was Rs 1.37 billion as on June 30, 2017.

### **Money Market Review**

During the year, State Bank Pakistan kept the discount rate static at 6.25% on the back of lower inflation and managed external accounts position. Government of Pakistan (GoP) raised PKR 7,716 billion (including NCB) through the T-bills auction compared to the cumulative target of PKR 7,200 billion and maturities of PKR 6,431 billion. In the secondary market, T-bills yields increased by a total of 9 bps, 13 bps and 13 bps for 3, 6 and 12 months respectively. In PIB auctions GOP raised PKR 894 billion against the cumulative target of PKR 800 billion and maturities of PKR 1,936 billion. All PIB auctions held in 2QFY17 were scrapped as the bids were at higher yields and there was no desperation showed by the GoP on stretching the maturities towards longer duration at higher costs. However, following the release of below-expected CPI data for the month of December 2016, the market anticipated that there would be no hike in the discount rate in FY17, and thus placed bids at more appropriate levels. The 5 and 10-year PIB cutoffs declined by 1 bps and 8 bps respectively in FY17TD whereas the 3-year PIB cutoff remained unchanged. Consequently, money market saw flattened yield curve during the year.

The GOP also held an IjaraSukuk (fixed-rate) auction against the M1 Motorway as the underlying Asset on June 23, 2017, wherein a 3-year instrument was offered with a target of PKR 71.69 billion. Total bids received amounted to PKR 167.08 billion whereas GoP accepted PKR 71.01 billion at a cut-off rate of 5.24% p.a. During 2HFY17, few corporate Sukuks were offered in the market, which were well-received by investors and the instruments with strong credit ratings were oversubscribed.

Going forward, we expect monetary policy to remain unchanged during first half FY18, however in later half potential rate hike is expected on the ground of higher CPI, imbalances in trade deficit and falling foreign reserves.

### Distribution

The Fund has distributed cash dividend at Rs. 5.60 per unitduringthe year ended June 30, 2017.

### Significant Changes in the State of Affairs

During the year the Management Company of the Fund i.e. PICIC Asset Management Company Limited merged with and into HBL Asset Management Limited effective from August 31, 2016. Subsequent to the merger of the Management Company the name of the PICIC Income Fund changed as HBL Government Securities Fund.

### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	26	1,869
101 - 500	27	6,265
501 - 1,000	17	12,857
100,1 - 10,000	111	556,661
10,001 - 100,000	68	2,467,199
100,001 - 500,000	7	1,453,597
500,001 - 1,000,000	-	-
1,000,001 - 5,000,000	3	8,495,901
5,000,001 and above	-	-
Total	259	12,994,349

### **Unit Splits**

There were no unit splits during the year.

Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

### **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

### **PERFORMANCE TABLE - HBL Government Securities Fund** *As at June 30, 2017*

	2017	2016	2015	2014	2013	2012
Net assets at the period end(Rs'000)	1,369,950	2,114,271	1,324,011	2,436,787	1,231,919	1,054,587
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES Class C Units						
	105 4266	105 2000	102.0612	100 1000	100 0207	100.0000
Redemption	105.4266	105.2098	102.9612	100.1988	100.8387	100.8600
Offer - Class C	105.4265	105.2098	102.9612	100.1988	100.8387	100.8600
Offer - Class D	107.2135	106.5249	104.2482	101.4513	102.0992	-
OFFER / REDEMPTION DURING THE PERIOD - RUPEES						
Highest offer price per unit - Class C	112.4052	110.7623	112.5040	103.0632	103.2986	103.6935
Lowest offer price per unit - Class C	105.2610	102.9154	100.2531	100.4070	100.6432	100.6978
Highest offer price per unit - Class D	112.6839	112.1468	113.9103	104.3515	104.5898	-
Lowest offer price per unit - Class D	106.5768	104.2018	101.5063	101.6621	101.9012	-
Highest redemption price per unit	110.8057	110.7623	112.5040	103.0632	103.2986	103.6935
Lowest redemption price per unit	105.2610	102.9154	100.2531	100.4070	100.6432	100.6978
RETURN (%)						
Total return	5.54%	7.85%	11.75%	8.78%	9.52%	11.85%
Income distribution	5.60%	2.00%	2.75%	4.20%	6.20%	5.10%
Capital growth	-0.06%	5.85%	9.00%	4.58%	3.32%	6.75%
DISTRIBUTION						
First Interim dividend distribution (Rs)	-	-	-	1.75	2.40	2.75
Date of Income Distribution				26-Sep-13	28-Sep-12	29-Sep-11
Second Interim dividend distribution (Rs)	-	-	-	2.70	2.30	2.70
Date of Income Distribution				26-Dec-13	27-Dec-12	29-Dec-11
Third Interim dividend distribution (Rs)	-	-	-	2.40	2.00	2.75
Date of Income Distribution				28-Mar-14	26-Mar-12	29-Mar-12
Fourth Interim dividend distribution (Rs)	-	5.85	9.00	2.35	2.20	2.75
Date of Income Distribution		30-Jun-16	24-Jun-15	25-Jun-14	26-Jun-13	26-Jun-12
Final dividend distributation (Rs)	5.60	-	-	-	-	0.39
Date of Income Distribution	19-Jun-17					
Total dividend distribution for the year/ period (Rs)	5.60	5.85	9.00	9.20	8.90	11.34
AVERAGE RETURNS ( % )						
Average annual return 1 year	5.54%	7.85%	11.75%	8.78%	9.52%	11.85%
Average annual return 2 year	6.70%	9.80%	10.26%	9.15%	10.68%	11.76%
Average annual return 3 year	8.36%	9.46%	10.01%	10.05%	11.00%	-
PORTFOLIO COMPOSITION - (%)						
Percentage of Total Assets as at 30 June:						
Bank Balances	32.35%	45.00%	24.00%	5.00%	1.00%	1.00%
T-Bills	2.05%	3.00%	3.00%	10.00%	47.00%	69.00%
Placement with Banks and DFIs	13.32%	10.00%	0.00%	15.00%	8.00%	17.00%
PIBs	49.46%	18.00%	61.00%	54.00%	4.00%	0.00%
Corporate Sukuks / TFCs	0.00%	11.00%	7.00%	0.00%	5.00%	11.00%
MTS / Spread Transactions	2.07%	12.00%	1.00%	13.00%	34.00%	0.00%
Others Including receivables	0.75%	1.00%	4.00%	3.00%	1.00%	2.00%
Weighted average portfolio during (No. of days)	714	406	1,023	516	106	48

### Note:

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

The Launch date of the Fund is July 25, 2010

### OF PAKISTAN LIMITED

Head Office:

CDC House, 99-B, Block 'B'. S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com





### TRUSTEE REPORT TO THE UNIT HOLDERS

### HBL GOVERNMENT SECURITIES FUND (Formerly PICIC INCOME FUND)

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Government Securities Fund (Formerly PICIC Income Fund) (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under (i) the constitutive documents of the Fund:
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, (iii) the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017

his statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the HBL Government Securities Fund (Formerly: PICIC Income Fund) (Fund), has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

Chief Executive Officer Director

Karachi August 25, 2017

For and on behalf of the board

### Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350

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### Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Government Securities Fund (Formerly PICIC Income Fund) (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

 Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

Place: Karachi

Member of Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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### Independent auditors' report to the unit holders

### Report on the financial statements

We have audited the accompanying financial statements of HBL Government Securities Fund (Formerly PICIC Income Fund) (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entitles Regulations, 2008.

> Member of Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adii Chartered Accountants

### Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion

Engagement Partner Naresh Kumar

Date: September 22, 2017 Place: Karachi

# HBL Government Securities Fund (Formerly PICIC Income Fund) Statement of Assets and Liabilities

As at June 30, 2017

		2017	2016
	Note	Rupees in	'000'
Assets			
73563			
Bank balances	5	546,623	992,954
Investments  Provide the content Marrie Tradition Content	6	1,167,845	917,407
Receivables against Margin Trading System Accrued markup on bank balances and investments	7	37,261 12,737	260,108 20,820
Security deposits	8	350	350
Prepayments	9	482	470
Total assets		1,765,298	2,192,109
Liabilities			
Payable to the Management Company	10	1,873	2,863
Payable to the Trustee	11	472	289
Payable to Securities and Exchange Commission of Pakistan Dividend Payable	12	1,452	1,598 30,012
Payable against redemption of units		362,820	8,306
Accrued expenses and other liabilities	13	28,731	34,770
Total liabilities		395,348	77,838
Net assets		1,369,950	2,114,271
Unit holders' fund (as per statement attached)	15	1,369,950	2,114,271
Continue to and constitue to	4.4		
Contingencies and commitments	14	Number of	units
Number of units in issue		12,994,349	20,095,763
		Rupee	s
Net asset value per unit	4.10	105.4266	105.2098
The approved notes 1 to 20 form an integral part of these financial statements			
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer		Director	

# HBL Government Securities Fund (Formerly PICIC Income Fund) Income Statement and Other Comprehensive Income

For the year ended June 30, 2017

		2017	2016
Incomo	Note	Rupees in '0	00
Income			
Caribal asia an asia of importunanta mat	Г	1.002	24.420
Capital gain on sale of investments - net Income from government securities		1,002    37,736	34,439 99,052
Income from money market transactions and other placements		47,189	14,587
Income form Margin trading System		13,920	15,799
Profit on bank deposits		30,614	26,682
Unrealised appreciation on re-measurement of investments		·	·
classified as 'financial assets at fair value through profit or loss' - net		740	10,510
Total income	_	131,201	201,069
Expenses	_		
Remuneration of the Management Company	10.1	27,338	30,355
Provision for Federal Excise Duty and additional sales tax on			
remuneration of the Management Company	13.2	-	4,857
Remuneration of the Trustee	11.1	2,819	3,034
Annual fee to Securities and Exchange Commission of Pakistan	12.1	1,452	1,598
Allocation of expenses related to registrar services,			
accounting, operation and valuation services	10.3	1,935	1,183
Amortisation of preliminary expenses and floatation costs	16	-	12
Auditors' remuneration Fee and subscription	16	469     303	412 300
Securities transaction cost		2,622	2,452
Bank charges		107	84
Printing charges		74	426
Total expenses	L	37,119	44,713
Net income from operating activities		94,082	156,356
Element of loss and capital losses included in prices of			
units issued less those in units redeemed - net		(44,157)	(67,634)
Reversal of provision for Workers' Welfare Fund	14.1	14,183	-
Provision for Sindh Workers' Welfare Fund	14.1	(5,338)	-
	-	8,845	-
Net income for the year before taxation	-	58,770	88,722
Taxation	17	-	-
Net income for the year after taxation	-	58,770	88,722
Other comprehensive income for the year	_		-
Total comprehensive income for the year	=	58,770	88,722
Earnings per unit	18		
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limi	ited		
(Management Company)			
Chief Financial Officer Chief Executive Officer		Director	_

# **HBL Government Securities Fund (Formerly PICIC Income Fund) Distribution Statement**

For the year ended June 30, 2017

	2017 Rupees	2016 in ' <b>000</b>
Undistributed income brought forward		
- Realised income - Unrealised loss	94,185 10,510	15,338 22,741
	104,695	38,079
Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in unit redeemed - amount transferred to the Distribution Statement - net, from Unit Holders' Fund	(36,997)	21,429
Net income for the year after taxation	58,770	88,722
Interim cash distribution of Rs 5.60 per unit declared on June 20, 2017 (2016: Rs 5.85 per unit declared on June 30, 2016)	(55,952)	(43,535)
Undistributed income carried forward	70,516	104,695
Undistributed income comprising:		
- Realised income - Unrealised income	69,776 740	94,185 10,510
	70,516	104,695

The annexed notes 1 to 30 form an integral part of these financial statements.

	For HBL Asset Management Limited (Management Company)	
Chief Financial Officer	Chief Executive Officer	Director

# HBL Government Securities Fund (Formerly PICIC Income Fund) Statement of Movement in Unit Holders' Fund

For the year ended June 30, 2017

	2017	2016
	Rupees in	'000
Net assets at the beginning of the year	2,114,271	1,324,011
Issue of 28,039,561 units (2016: 59,597,929 units) Redemption of 35,140,975 (2016: 52,361,485 units)	2,983,220 (3,774,516)	6,037,282 (5,359,843)
•	(791,296)	677,439
Element of income / (loss) and capital gain / (loss) included in prices of units issued less those in units redeemed		
Amount transferred to the Income Statement and Other Comprehensive Income Amount transferred to the Distribution Statement	44,157 36,997	67,634 (21,429)
	81,154	46,205
Capital gain on sale of investments - net	1,002	34,439
Unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - net	740	10,510
Other net income for the year	57,028	43,773
Total comprehensive income for the year	58,770	88,722
Interim cash distribution of Rs 5.60 per unit declared on June 19, 2017 (2016: Rs 5.85 per unit declared on June 30, 2016)	(55,952)	(43,535)
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in unit redeemed - amount transferred to the Distribution Statement	(36,997)	21,429
Net assets at the end of the year	1,369,950	2,114,271
e de la constant de l		2,114,271
	Rupee	s
Net asset value per unit at the beginning of the year	105.2098	102.9612
Net asset value per unit at the end of the year	105.4266	105.2098
The annexed notes 1 to 30 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)	Discourse	_
Chief Financial Officer Chief Executive Officer	Director	

# HBL Government Securities Fund (Formerly PICIC Income Fund) Cash Flow Statement

For the year ended June 30, 2017

	2017	2016
Cash flows from operating activities	Rupees in	000
Net income for the year before taxation	58,770	88,722
Adjustment for:		
Return / mark-up on;	(00.000)	(0.0.000)
- bank profits - investments	(30,614) (84,925)	(26,682) (113,639)
Unrealised diminution on re-measurement of investments	(0-1,323)	(113,033)
classified as 'financial assets at fair value through profit or loss' - net	(740)	(10,510)
Capital gain on sale of investments - net	(1,002)	(34,439)
Element of loss and capital losses included in prices of		
units less those in units redeemed - net Amortisation of preliminary expenses and floatation costs	44,157	67,634 12
Reversal of provision for Workers' Welfare Fund	(14,183)	-
Provision for Sindh Workers' Welfare Fund	5,338	
Decrease / (increase) in assets	(23,199)	(28,902)
Investments - net	(248,696)	196,458
Receivables against Margin Trading Sytem	222,847	(246,603)
Prepayments and advances	(12)	(63)
(Decrease) / increase in liabilities	(25,861)	(50,208)
Payable to the Management Company	(990)	(224)
Payable to the Trustee	183	23
Payable to Securities and Exchange Commission of Pakistan	(146)	(576)
Accrued expenses and other liabilities	2,806	1,431
	1,853	654
Bank profits received	34,488	23,018
Markup on investments received	89,134	146,195
Net cash generated from operating activities	76,415	90,757
Cash flows from financing activities		
Receipts from issue of units Amount paid / payable on redemption of units	2,983,220 (3,420,002)	6,266,014 (5,658,408)
Dividend paid	(85,964)	(60,088)
Net cash (used in) / generated from financing activities	(522,746)	547,518
Net (decrease) / increase in cash and cash equivalents during the year	(446,331)	638,275
Cash and cash equivalents at the beginning of the year	992,954	354,679
Cash and cash equivalents at the end of the year	546,623	992,954
The annexed notes 1 to 30 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)		
Chief Financial Officer Chief Executive Officer	Director	

### HBL Government Securities Fund (Formerly PICIC Income Fund) Notes To The Financial Statements

For the year ended June 30, 2017

### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Government Secirities Fund (formerly PICIC income Fund) ("the Fund") was established under a Trust Deed executed between PICIC Asset Management Company Limited (now, HBL Asset Management Limited) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Fund was approved by the Securities and Exchange Commission of Pakistan (SECP) vide its letter No. NBFC-II/DD/PICICIF/199 dated March 10, 2010 and the Trust Deed was executed on March 17, 2010.

During the year, the Securities and Exchange Commission of Pakistan approved merger of PICIC Asset Management Company Limited with and into HBL Asset Management Limited effective from August 31, 2016 through an order dated August 31, 2016. Effective from September 1, 2016 HBL Asset Management Limited became Management Company of the fund which is a wholly owned subsidiary of Habib Bank Limited. After the merger, trust deed was revised on February 17, 2017.

The Management Company of the Fund has been registered as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the SECP to undertake Asset Management Services. The registered office of the Management Company is located at 24-C, Khayban-e- Hafiz, Phase VI, D.H.A Karachi, Pakistan. Subsequent to the year ended June 30, 2017 the registered office has been relocated at 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open-ended Sovereign income scheme and is listed Pakistan Stock Exchange Limited. The units of the Fund were initially offered for public subscription at par value of Rs. 100 per unit from December 11, 2010 to December 13, 2010. Thereafter, the units are offered to the public for subscription on a continuous basis and are transferable and redeemable by surrendering them to the Fund.

The Fund has been categorised as a money market scheme as per the criteria laid down by the SECP for categorisation of open-end Collective Investment Schemes (CISs).

The core objective of the Fund is to provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity.

JCR-VIS Credit Rating Company has assigned an asset manager rating of 'AM2-' to the Management Company and a stability rating 'A(f)' to the

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that certain investments are measured at fair value.

### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the fund's functional and presentation currency. All amounts have been rounded off to the nearest of rupees, unless otherwise indicated.

### 2.4 Use of judgments and estimates

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

### 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

### 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

	Effective for accounting periods beginning on or after:
Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016
Amendments to IAS 27 'Separate Financial Statements' - Equity method in separate financial statements	January 01, 2016

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund and therefore have not been discussed here.

### 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

### Effective for accounting periods beginning on or after:

Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and measurement of share-based payment transactions

January 01, 2018

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture

Effective from accounting period beginning on or after a date to be determined.

Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a result of the disclosure initiative

January 01, 2017

Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax assets for unrealised losses

January 01, 2017

Amendments to IAS 40 'Investment Property': Clarification on transfers of property to or from investment property

January 01, 2017

IFRIC 22 'Foreign Currency Transactions and Advance Consideration': Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.

January 01, 2018

IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12 'Income Taxes'.

January 01, 2019

Certain annual improvements have also been made to a number of IFRSs, that are not expected to have material effect on the financial reporting of the Fund.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

### 4. SIGNIFICANT ACCOUNTING POLICIES

### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

### 4.2 Financial instruments

### 4.2.1 Financial assets

### 4.2.1.1Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

### a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

### c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price. Currently, Fund does not hold any 'available for sale' financial assets.

### 4.2.1.2Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

### 4.2.1.3Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss", in which case the transaction costs are charged to 'income statement and other comprehensive income'.

### 4.2 Subsequent measurement

### a) Financial assets classified as 'fair value through profit or loss - held-for-trading'

Subsequent to initial measurement, financial assets classified as 'fair value through profit or loss - held-for-trading'.

### Basis of valuation of government securities

The investment of the Fund in government securities is valued on the basis of PKRV rates published by Reuters in accordance with Circular no. 33 of 2012 issued by SECP.

Net gains and losses arising from changes in fair value of 'fair value through profit or loss - held-for-trading' financial assets are recognised under operating income in the 'Income statement and other comprehensive income'.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the Income Statement until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

Gains or losses are also recognised in the 'income statement and other comprehensive income' when financial assets carried at amortised cost are derecognised or impaired

#### 4.2.1.5 Impairment

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

### 4.2.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### 4.3 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

### 4.4 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

### 4.5 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

### 4.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

### 4.7 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

### 4.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received and funds are realized during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

### 4.9 Element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the 'income statement and other comprehensive income' and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

From July 1, 2016, the Fund has revised its methodology for computation of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those redeemed.

The revised methodology, in the opinion of management, reflects a more appropriate method for recognition of element and moreover is in conformity with the general industry practice. The new methodology is being consistently implemented across all funds managed by the Management Company. Management has treated the revision in methodology as change in accounting estimate and applied it prospectively.

### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

### 4.10 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the 'income statement and other comprehensive income' on the date at which the transaction takes place.
- Mark-up / return on Government securities, bank profits and investment in debt securities are recognized at a time apportionment basis using the effective interest method.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the 'income statement and other comprehensive income' on the date of issue and redemption of units.

### 4.12 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee and annual fee payable to the SECP) are recognised in the 'income statement and other comprehensive income' on a time apportioment basis using the effective interest method.

			2017	2016
		Note	Rupees in	'000
5.	BANK BALANCES			
	In savings accounts	5.1	546,623	992,954

5.1 These accounts carry mark-up at rates ranging between 3.75% and 6.60% (2016: 3.75% and 6.50%) per annum.

2017 2016

Note ------ Rupees in '000 ------

### 6. INVESTMENTS

Financial assets at fair value through profit or loss - held-for-trading

Investment in Government Securites:

Market treasury bills	6.1	36,929	54,815
Pakistan Investment Bonds	6.2	890,916	391,940
Total investment in government securities		927,845	446,755
Investment in corporate debt securities:			
Term Finance Certificates	6.3	-	49,136
Corporate Sukuk Certificates	6.4	-	57,516
Total investment in corporate debt securites		<u> </u>	106,652
Total financial assets at fair value through profit or loss		927,845	553,407
Loans and receivables	6.6	240,000	364,000
Total investments		1,167,845	917,407

### 6.1 Financial assets at fair value through profit or loss - held-for-trading:

- Market treasury bills

			Face	/alue		Baland	ce as at Jun	e 30, 2017		
Issue date	Tenure	As at July 1, 2016	Purchases during the period	Sales / matured during the period	As at June 30, 2017	Carrying value	Market value	Appreciation / (diminution)	Market value as a percentage of net assets	Market value as a percentage of total investments
				F	lupees in '00	0			-	
January 21, 2016	6 Month	55,000		55,000	-	-	-	-	-	
July 11, 2016	3 Month		250,000	250,000	-	-	-	-	-	-
July 21, 2016	6 Month		150,000	150,000	-	-	-	-	-	-
July 21, 2016	12 Month	-	250,000	250,000	-	-	-	-	-	-
October 13, 2016	6 Month	-	150,000	150,000	-	-	-	-	-	-
January 19, 2017	3 Month	-	1,086,000	1,086,000	-	-	-	-	-	-
April 13, 2017	3 Month	-	4,997,000	4,975,000	22,000	21,982	21,978	(4)	1.60%	1.88%
April 27, 2017	3 Month	-	6,510,000	6,495,000	15,000	14,954	14,951	(3)	1.09%	1.28%
May 11, 2017	3 Month	-	250,000	250,000	-	-	-	-	-	-
Total - As at June 30, 2	2017	55,000	13,643,000	13,661,000	37,000	36,936	36,929	(7)	2.70%	3.16%
Total - As at June 30, 2	2016	50,000	4,235,000	4,230,000	55,000	54,819	54,815	(4)	2.59%	5.97%

- 6.1.1 T-bills with face value aggregating to Rs. 20 million have been pledged with National Clearing Company of Pakistan (NCCPL) as collateral against trading facility in Margin Trad
- 6.1.2 The effective yield on market treasury bills range from 5.97% to 5.98% per annum (June 30, 2016: 5.88%) per annum.

### 6.2 Financial assets at fair value through profit or loss - held - for - trading:

- Pakistan Investment Bonds

		Face value			Balance as at June 30, 2017					
Issue date	Tenure	As at July 1, 2016	Purchases during the period	Sales / matured during the	As at June 30, 2017	Carrying value	Market value	Appreciation / (diminution)	a percentage of	Market value as a percentage of total investments
				F	Rupees in '00	0				
July 19, 2012	10 Years	50,000	200,000	100,000	150,000	180,840	180,909	69	13.21%	15.49%
March 26, 2015	5 Years	300,000	50,000	350,000	-	-	-	-	-	-
April 21, 2016	5 Years		600,000	600,000	-	-	-	-	-	-
April 21, 2016	3 Years	-	330,000	230,000	100,000	101,326	101,334	8	7.40%	8.68%
December 29, 2016	3 Years	-	650,000	50,000	600,000	608,003	608,673	670	44.43%	52.12%
Total - As at June 30, 2	017	350,000	1,830,000	1,330,000	850,000	890,169	890,916	747	65.03%	76.29%
Total - As at June 30, 2	016	850,000	1,875,000	2,375,000	350,000	381,352	391,940	10,588	18.54%	42.72%

 $The \ \text{effective yeild on Pakistan investment bonds range from } 6.21\% \ \text{to } 7.09\% \ \text{per annum (June 30, 2016: } 6.26\% \ \text{to } 6.87\%) \ \text{per annum.}$ 

### 6.3 Investment in Term Finance Certificates

		Number of Certificates			Balance as at June 30, 2017			Market	Market	
Issue date	Tenure	As at July 1, 2016	Purchases during the period	Sales / matured during the period	As at June 30, 2017	Carrying value	Market value	Appreciation / (diminution)	value as a percentage of net assets	value as a percentage of total investments
					Rupees in '00	0			•	
Term Finance										
Bank Al-Habib	10 Years		20,000	20,000	-	-	-	-	-	-
Bank of Punjab	10 Years		1,250	1,250	-	-	-	-	-	-
JS Bank Limited	7 Years		22,000	22,000	-	-	-	-	-	-
Soneri Bank	8 Years	10,000	-	10,000	-	-	-	-	-	-
Total - As at June 30, 2017		10,000	43,250	53,250	-	-	-	-	-	-
Total - As at June 30, 2016		-	10,000	-	10,000	49,990	49,136	(854)	2.32%	5.36%

This carries returns at the rate of Nil per annum (June 30, 2016:8.21%)

### 6.4 Investment in Corporate Sukook Certificates

Engro Sukkuk	10 Years	12,000	-	12,000	-	-	-	-	-	-
Total - As at June 30	, 2017	12,000	-	12,000	-	-	-	-	-	-
Total - As at June 30	, 2016	12,000	-	-	12,000	56,736	57,516	780	2.72%	6.27%

6.4.1 This carries returns at the rate of Nil per annum (June 30, 2016: 7.83%)

	Short term corporate Sukook Certificate Term deposit receipt Certificate of investment	6.6.1 6.6.2 6.6.3	- 240,000 -	139,000 175,000 50,000
		_	240,000	364,000
6.6.1	This represents subscription towards short term Sukuk certificates of Engro Fert profit at the rate of Nil (June 30, 2016: 6.57%) per annum.	= ilizers Limited having mat	urity on November 25	, 2016 and carries
6.6.2	This represents term deposit receipt which will mature on November 27, 2017 a	nd carries profit range fro	m 6.50% to 6.80% (Ju	ne 30, 2016: 6.50)
6.6.3	This represents Certificate of Investment which carries profit at the rate of Nil (J	une 30, 2016: 6.40%) per	annum.	
		Note	2017 Rupees in	2016 '000
7.	ACCRUED MARKUP ON BANK BALANCES AND INVESTMENTS			
	Profit receivable on bank deposits Profit receivable on Pakistan investment bonds Profit receivable on short term sukuk certificate Profit receivable on term finance certificate Profit receivable on certificates of investment Profit receivable on corporate sukuk certificate Profit receivable on margin trading system Profit receivable on term deposit receipts	 =	1,190 9,692 - - - - - 382 1,473	5,064 9,982 926 9 1,876 2,166 735 62
8.	SECURITY DEPOSIT			
	Security deposits with:			
	Central Depository Company of Pakistan Limited National clearing Company of Pakistan limited		100 250	100 250
		=	350	350
9.	PREPAYMENTS			
	Prepaid expenses	9.1	482	470

Net unrealized appreciation on r-measurement of investments classified as financial assets at fair value through profit or Loss - held-for-trading:

Market value of investments

Loan and receivables

6.6

less: carrying value of investments

2017

927,845

(927,105)

740

Note

2016

553,407

(542,897)

10,510

----- Rupees in '000 ------

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9.1 This includes prepaid expenses recognized in respect of payment made to for listing expenses and MTS fee.

10	PAYABLE TO THE MANAGEMENT COMPANY	Note	2017 Rupees	2016 in '000
	Management fee	10.1	1,501	2,336
	Sindh Sales Tax on Management Company's remuneration Sales load payable	10.2	195 57	327 13
	Fund operations, accounting and related costs	10.3	120	187
			1,873	2,863

- 10.1 As per the offering document of the fund, the Management Company shall charge a fee at the rate of 1.25% of the average annual net assets on daily basis of the Scheme subject to the guidelines as may be issued by the Commission from time to time. Therefore, the management fee is charged at 1.25%. The fee is payable monthly in arrears. Management fee is also subject to Sindh Sales Tax on Services at applicable rates.
- 10.2 The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remueration of management company through Sindh Sales Tax on Services Act, 2011.
- 10.3 "As per Regulation 60(3)(s) of the amended NBFC Regulations dated November 25, 2015, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the CIS, maximum upto 0.1 percent of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged aforementioned expenses to the extent of 0.1% of the average annual net assets, being lower amount, to the Fund during the year.

11.	PAYABLE TO THE TRUSTEE	Note	2017 Rupees	2016 in '000
	Trustee fee CDC charges Payable	11.1	411 61	259 30
			472	289

**11.1** The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The fee is paid to the Trustee monthly in arrears.

Tariff per annum

11.2 The tariff structure applicable to the Fund is as follows:
Amount of Funds Under Management

	[Average Net Assets Value (NAV)]			
	Upto Rs 1,000 million Exceeding Rs 1,000 million and upto 5,000 million Rs 5,000 million	0.17% per annum of NAV Rs 1.7 million plus 0.085% per annum Rs 5.10 million plus 0.07% per annum exceeding Rs. 5,000 million		
		Note	2017 Rupees	2016 in '000
12.	PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN			
	Annual fee	12.1	1,452	1,598

12.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 a collective investment scheme categorised as a money market scheme is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to 0.075 percent of the average annual net assets of the scheme. The fee is payable annually in arrears.

13.	ACCRUED EXPENSES AND OTHER LIABILITIES	Note	2017 Rupees in	2016 '000
	Provision for Workers' Welfare Fund	13.1	-	14,183
	Provision for Sindh Workers' Welfare Fund	13.1	5,338	
	Provision for Federal Excise Duty and additional			
	sales tax on management fee	13.2	15,531	15,531
	Withholding tax payable		7,336	4,490
	Auditors' remuneration		315	275
	Printing charges		80	175
	Others		131	116
		_	28,731	34,770

## 13.1 WORKERS' WELFARE FUND AND SINDH WORKERS' WELFARE FUND

"The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

"During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution."

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures.

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 14.183 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 5.338 million in these financial statements. Had the provision not being made, the net asset value per unit as at June 30, 2017 would have been higher by Rs. 0.41 per unit

13.2 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED results in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan along-with Central Depository Company of Pakistan Limited with the Sindh High Court (SHC) on September 04, 2013.

While disposing the above petition through order dated June 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The Finance Act, 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 15.531 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 1.1952 (June 30, 2016: Rs. 0.7728) per unit.

2017

2016

		2017	2016
		Rupees ir	า '000
14.	CONTINGENCIES AND COMMITMENTS		
14.1	Contingencies		
	There are no contingencies outstanding as at June 30, 2017 and June 30, 2016		
14.2	Commitments		
	Payable against Margin Trading System Investments	(4,439)	(183,711)
	Receivable against Margin Trading System Investments	2,659	47,875
	<u>-</u>	(1,780)	(135,836)
15	NUMBER OF UNITS IN ISSUE		
	Total units in issue at the beginning of the year	20,095,763	12,859,319
	Units Issued	28,039,561	59,597,929
	Units redeemed	(35,140,975)	(52,361,485)
	Total units in issue at the end of the year	12,994,349	20,095,763

16.	AUDITORS' REMUNERATION	2017 Rupe	2016 es in '000
	Annual audit fee	240	240
	Fee for half yearly review	135	135
	Review of compliance with the requirement of the		
	Code of Corporate Governance	5	5
	Other certifications and out of pocket	89	32
		469	412

## 17. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, management has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

# 18. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

# 19. FINANCIAL INSTRUMENTS BY CATEGORY

		As on June	e 30, 2017	
	At fair value through profit or loss - held- for- trading	Loans and receivables	Available for sale	Total
Assets		Rupees	in '000	
Bank balances	-	546,623	-	546,623
Investments	927,845	240,000	-	1,167,845
Receivable against Margin Trading System	-	37,261		37,261
Accrued markup on bank balances and investments		12,737		12,737
	927,845	836,621	-	1,764,466

	As on June 30, 2017		
	At fair value through profit or loss	Other financial liabilities	Total
Liabilities		Rupees in '000	
Payable to the Management Company	-	1,873	1,873
Payable to the Trustee	-	472	472
Accrued expenses and other liabilities	-	526	526
Payable against redemption on units		362,820	362,820
Unit holders' fund		1,369,950	1,369,950
	-	1,735,641	1,735,641

		As on June 30, 2016				
	At fair value through profit or loss	Loans and receivables	Available for sale	Total		
Assets	Rupees in '000					
Bank balances	-	992,954	-	992,954		
Investments	553,407	364,000	-	917,407		
Receivable against Margin Trading System		260,108		260,108		
Accrued markup on bank balances and investments	-	20,820	-	20,820		
	553,407	1,637,882	-	2,191,289		

	As on June 30, 2016				
	At fair value through profit or loss	Other financial liabilities	Total		
Liabilities	Rupees in '000				
Payable to the Management Company	_	2,676	2,676		
Payable to the Trustee	-	289	289		
Accrued expenses and other liabilities	-	753	753		
Payable against redemption on units	-	8,306	8,306		
Dividend Payable	-	30,012	30,012		
Unit holders' fund	-	2,114,271	2,114,271		
		2,156,307	2,156,307		

# 20. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company, directors of connected persons and persons having 10% or more beneficial ownership of the units of the Fund.

As mentioned in note 1, PICIC Asset Management Company Limited merged with and into HBL Asset Management Limited, therefore PICIC Asset Management Company Limited remained related party till August 31, 2016.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in the condensed interim financial information are as follows:

	2017	2016
Transactions during the year	Rupees	in '000
HBL Asset Management Limited - Management Company		
Remuneration of Management Company	24,193	26,627
Sindh Sales Tax on remuneration of Management Company	3,145	3,728
Reimbursement of fund operations, accounting and related costs	1,935	1,183
Issue of 4,140,494 units (2016: 11,820,997) units	442,058	1,244,997
Redemption of 5,233,841 units (2016: 9,273,861) units	567,448	989,211

	2017	2016
nsactions during the year	Rupees in '0	000
bib Bank Limited Sponsor		
nk charges paid	9	-
ofit on bank deposits	1,393	2
C Trustee - HBL Multi Asset Fund	44.007	
le of Bank of Punjab - TFC le of JS Bank - TFC	<u>44,087</u> <u>20,520</u>	
e of Bank Al Habib TFC	63,564	
C Tustee - HBL Income Fund		
e of Bank Al-Habib - TFC	11,579	
e of balik Al-Habib - TPC		
B Bank Limited - Connected person due to holding of 10% or more		
ue of 2017 9,621,463 units (2016 Nil Units)	1,026,016	-
demption of 2017 9,846,127 units (2016 Nil Units)	1,050,061	-
sh Dividend	26,052	29,938
nk Charges Paid	45	68
ofit on bank deposits earned	3,672	22,676
kistan Society for the Welfare of Mentally Retarded Children - onnected person due to holding of 10% or more		
ue of 2017 70,573 units (2016 Nil units)	7,425	-
demption of 2017 100,316 units (2016 Nil units)	11,000	-
sh Dividend	7,425	-
ntral Depository Company of Pakistan Limited - Trustee		
muneration	2,819	3,034
C Charges	343	269
ecutives of the Management Company		
ue of 2017 17,305 units (2016 35,041 units)	1,822	3,753
demption of 2017 37,166 units (2016 17,399 units)	3,938	1,923
sh Dividend		-
lance outstanding as at period / year end		
L Asset Management Limited - Management Company		
muneration of Management Company	<u>1,501</u>	2,336
dh Sales Tax on remuneration of Management Company	195	327
es Load Payable	57	13
ocation of expenses realted to registrar services accounting, operation and uation services		187
restment held in the fund 2017 1,764,572 units (2016 2,857,920 units)	186,033	300,681
bib Bank Limited Sponsor nk balances	2,390	522_
B Bank Limited - Connected person due to holding of 10% or more	2,330	322
restment held in fund 2017 4,892,987 units (2016 5,117,650 units)		E20 427
nk Balances	515,851_	538,427
	589	238,946
ofit Receivable vidend Payable		

Transactions during the year	2017 Rupees	2016 in '000
Pakistan Society for the Welfare of Mentally Retarded Children - Connected person due to holding of 10% or more Investment held in fund 2017 1,838,343 units (2016 1,868,086 units)	193,810	196,637
Central Depository Company of Pakistan Limited - Trustee		
Remuneration Payable	411_	259
CDC Charges Payable	61	30
Security Deposit	100	100
Director and Executives of the Management Company		
Investment held in the fund 2017 4,733 units (2016 17,462 units)	499	1,856

#### 21. FINANCIAL RISK MANAGEMENT

The Fund primarily invests in a portfolio of money market investments such as government securities, spread transactions and in other money market instruments. These activities expose the Fund to a variety of financial risks: market risk, credit risk and liquidity risk.

#### Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument may fluctuate as a result of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

# 21.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates.

The Fund has no exposure to foreign exchange risk as at June 30, 2017 as there are no financial assets or financial liabilities denominated in foreign currencies

# 21.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

# a) Cash flow interest rate risk

The Fund's interest rate risk arises from the balances in savings accounts. The net income for the period would have increased / (decreased) by Rs. 5.466 (2016: Rs. 9.929 million), had the interest rates on savings accounts with banks increased / (decreased) by 100 basis points.

# b) Fair value interest rate risk

The Fund's investment in Market Treasury Bills and Pakistan Investment Bonds expose it to fair value interest rate risk.

Market Treasury bills and Pakistan Investment Bonds which are classified as financial assets 'at fair value through profit or loss' expose the Fund to fair value interest rate risk. In case of 100 basis points increase in rates announced by Financial Market Association on June 30, 2017, with all other variables held constant, the net income for the year and net assets would be lower by Rs 9.278 million (2015: Rs 0.909 million). In case of 100 basis points decrease in rates announced by Financial Market Association on June 30, 2016, with all other variables held constant, the net income for the year and net assets would be higher by Rs 9.278 million (2015: Rs 0.909 million).

The composition of the Fund's investment portfolio and rates announced by Financial Market Association of Pakistan is expected to change over time. Therefore, the sensitivity analysis prepared as of June 30, 2017 is not necessarily indicative of the effect on the Fund's net assets of future movements in interest rates.

Yield / interest rate sensitivity position for on-balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

------ As at June 30, 2017 -----

	Expected to yield / interest unto vick				
	Exposed to yield / interest rate risk				
	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield/interest rate risk	Total
		R	upees in '000		
On-balance sheet financial instruments  Financial assets					
rillalicial assets					
Bank balances Investments Financial assets at fair value through		-	-	546,623	546,623
Profit or loss - held for trading	-	36,929	890,916	-	927,845
Loans and receivables	-	-	-	240,000	240,000
Receivable against Margin trading System				37,261	37,261
Accrued markup on bank balances and investments Security deposits	-	-	-	12,737 350	12,737 350
Security deposits					
Financial liabilities	-	36,929	890,916	836,971	1,764,816
Payable to the Management Company	_		_	1,873	1,873
Payable to the Trustee	-	-	-	472	472
Payable against redemption of units	-	-	-	362,820	362,820
Dividend Payable	-	-	-	- 526	526
Accrued expenses and other liabilities	-	-	-		
Unit holders' fund	-	-		1,369,950	1,369,950
	-	-	-	1,735,641	1,735,641
On-balance sheet gap	-	36,929	890,916	(898,670)	29,175
Off-balance sheet financial instruments					
Payable against Margin Trading System investments	(4,439)	_		_	(4,439)
Receivbale from Margin Trading System release	2,659	-	-	-	2,659
					·
Off-balance sheet gap	(1,780)	-	-	-	(1,780)

 As at	lune	30.	2016	
 AS at	June	3U.	ZUID	

	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield/ interest rate risk	Total
		Rı	upees in '000 -		
On-balance sheet financial instruments					
Financial assets					
Bank balances Investments	992,954	-	-	-	992,954
Financial assets at fair value through Profit or loss - held for trading	54,815	-	498,592	-	553,407
Loans and receivables Receivable against margin Trading System Accrued markup on bank balances and investments	364,000 260,108 -	- - -	- - -	- - 20,280	364,000 260,108 20,280
	1,671,877	-	498,592	20,280	2,190,749
Financial liabilities					
Payable to the Management Company Payable to the Trustee Payable against redemption of units Dividend payable Accrued expenses and other liabilities Unit holders' fund	- - - - -	- - - - -	- - - -	2,676 289 8,306 30,012 753 2,114,271	2,676 289 8,306 30,012 753 2,114,271
	-	-	-	2,156,307	2,156,307
On-balance sheet gap	1,671,877	-	498,592	(2,136,027)	34,442
Off-balance sheet financial instruments					
Payable against Margin Trading System investments	(183,711)	-	-	-	(183,711)
Receivbale from Margin Trading System release	47,875	-	-	-	47,875
Off-balance sheet gap	(135,836)	-	-	-	(135,836)

Exposed to yield / interest rate risk

The rates of return on financial instruments are as follows:

	2017	2016
	Percenta	ge per annum
Bank balances	3.75 to 6.60	3.75 to 6.50
Investment in government securities	5.97 to 11.64	5.88 to 6.87
Corporate sukuk certificates	-	5.83
Term finance certificates	-	7.78
Short term corporate sukok certificates	6.50 to 6.80	6.57
Term deposti receipts (TDR)	-	6.50
Certificates of investment	-	6.40

## 21.1.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Currently, the Fund does not hold any security which exposes the Fund to price risk.

#### 21.2 Credit risk

Credit risk represents the risk of a loss if the counter parties fail to perform as contracted. The Fund's credit risk is primarily attributable to its investment in debt securities, loans and receivables and bank balances. Risks attributable to investments in Market Treasury Bills and Pakistan Investment Bonds is limited as these are guaranteed by the Federal Government while term deposit receipts and bank balances are maintained with banks with a reasonably high credit rating. All transactions for receivables against Margin Trading System are settled / paid for upon delivery using the National Clearing Company of Pakistan Limited. The risk of default is considered minimal due to inherent systematic measures taken therein.

The analysis below summarises the credit quality of the Fund's financial assets:

Short Term Rating	2017	2016
Bank balances A1+/A-1+	100%	100%
Term deposit receipt A1+/A-1+	100%	100%
Short term sukuk certificate A1+/A-1+	-	100%
Certificates of investment A1+/A-1+	-	100%
Corporate sukook certificate A1+/A-1+	-	100%
Term finance certificate / Pre-IPO subscription against term finance certificate A1+/A-1+	-	100%

## Long term ratings

Particulars		For the year ended June 30, 2017Percentage						
Particulars								
Rating Category	AAA	AA+	AA	AA-	A+	·		
Bank balances	34.26%	0.07%	0.004%	65.67%	-	100%		
Term deposit receipt	47.92%	-	-	52.08%	-	100%		
Short term sukook certificate	-	-	-	-	-	-		
Certificate of investment	-	-	-	-	-	-		
Corporate sukuk certificate	-	-	-	-	-	-		
Term finance certificate	-	-	-	-	-	-		
		For the ye	ear ended Jun	e 30, 2016		Takal		
			Percentage			- Total		
Rating Category	AAA	AA+	AA	AA-	A+			
Bank balances	0.07%	55.44%	20.17%	24.32%	0.00%	100%		
Term deposit receipt	-	-	-	100%	-	100%		
Short term sukook certificate	-	-	-	100%	-	100%		
Certificate of investment	-	100%	-	0%	-	100%		
Corporate sukuk certificate	-	-	-	100%	-	100%		
Term finance certificate	-	-	-	-	100%	100%		

The maximum exposure to credit risk before considering any collateral as at June 30, 2017 is the carrying amount of these financial assets. None of these assets are 'impaired' or 'past due but not impaired'.

# Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is mainly concentrated in government securities and bank balances while the remaining transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentration of credit risk to counterparties other than the government.

# 21.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in government securities and term deposit receipts which can be readily disposed / encashed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the total net asset value of the Fund at the time of borrowing and shall be repayable within 90 days. The facility would bear interest at commercial rates and would be secured against the assets of the Fund. However, during the current year no borrowings were made by the Fund.

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. However, no such instances were witnessed by the Fund during the current year .

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

# Liabilities

Payable to the Management Company Payable to the Trustee Payable against redemption of units Dividend payable Accrued expenses and other liabilities Unit holders' fund

# Liabilities

Payable to the Management Company Payable to the Trustee Payable against redemption of units Dividend payable Accrued expenses and other liabilities Unit holders' fund

# ----- As at June 30, 2017 ----

Upto three months	More than three months and upto one year	More than one year	Total
	Rupees i	n '000	
1,873	-	-	1,873
472	-	-	472
362,820	-	-	362,820
-	-	-	-
526	-	-	526
1,369,950	-	-	1,369,950
1,735,641	-	-	1,735,641

## ---- As at June 30, 2016 ---

Upto three months	More than three months and upto one year	More than one year	Total	
	Rupees	in '000		
2,676	-	-	2,676	
289	-	-	289	
8,306			8,306	
30,012			30,012	
753	-	-	753	
2,114,271	-	-	2,114,271	
2,156,307	-	-	2,156,307	

# 22. UNITS HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by the net assets attributable to unit holders / redeemable units. The amount of net assets attributable to unit holders can change significantly on a daily basis as the Fund is subject to daily issuance and redemptions at the discretion of unit holders. These unit holders of the Fund are entitled to distributions and to payment of a proportionate share based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund. Unit holders fund risk management is carried out by the Management Company through following steps:

- Monitor the level of daily issuance and redemptions relative to the liquid assets and adjust the amount of distributions the Fund pays to the unit holders:
- Redeem and issue units in accordance with the constitutive documents of the Fund. This includes the Fund's ability to restrict redemptions;
- The Fund Manager / Investment Committee members and the Chief Executive Officer of the Management Company critically track the movement of 'Assets under Management'. The Board of Directors is updated regarding key performance indicators, e.g., yield and movement of NAV and total Fund size at the end of each quarter.

The Fund has maintained and complied with the requirements of minimum fund size during the current year.

## 23. FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid or transfer a liability in an orderly transaction between market participants and measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

"A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis."

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Fair value measurements using Inputs for assets or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The table below provides information on financial assets or liabilities carried at fair values, by valuation methods.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy:

		June 30, 2017								
			Carrying Amo	unt			Fair Value			
		Fair value through profit or loss- held-	Loans and	Other financial	_					
		for-trading	receivables	assets /	Total	Level 1	Level 2	Level 3	Total	
On-balance sheet financial instruments	Note				(Rupees in '000	)				
Financial assets measured at fair value										
Market treasury bills		36,929	-	-	36,929	-	36,929	-	36,929	
Pakistan Investment bonds		890,916	-	-	890,916	-	890,916	-	890,916	
Corporate sukuk certificates		-	-	-	-	-	-	-	-	
Term finance certificates			-	-			-	-		
		927,845	-	-	927,845		927,845	-	927,845	
Financial assets not measured at fair value	23.1									
Bank balances	5	-	546,623	-	546,623	-	-	-	-	
Term deposit receipts		-	240,000	-	240,000	-	-	-	-	
Accrued markup on bank balances and investments		-	12,737	-	12,737	-	-	-	-	
Receivables against Margin Trading System			37,261	-	37,261	-	-	-	-	
		-	836,621	-	836,621	-	-	-	-	
Financial liabilities not measured at fair value	23.1									
Payable to Management Company		-	-	4,405	4,405	-	_	-	-	
Payable to the Trustee		_	-	974	974	-	_	-	-	
Redemptiuon Payable		-	-	362,820	362,820	-	-	-	-	
Accrued expenses and other liabilities		-	-	526	526	-	-	-	-	
		-	-	368,725	368,725	-	-	-	-	

		June 30, 2016							
			Carrying Amo	unt					
	Note	Fair value through profit or loss- held- for-trading	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments				(	Rupees in '000	))			
Financial assets measured at fair value				•		•			
Market treasury bills	23.2	54,815	-	_	54,815	_	54,815	_	54,815
Pakistan Investment bonds	20.2	391,940	-	-	391,940	-	391,940	-	391,940
Corporate sukuk certificates		57,516	-	-	57,516	-	57,516	-	57,516
Term finance certificates		49,136			49,136		49,136		49,136
		553,407	-	-	553,407	-	553,407	-	553,407
Financial assets not measured at fair value	23.1								
Bank balances	5	-	992,954	-	992,954	-	-	-	-
Short term corporate sukook certificate		-	139,000	-	139,000	-	-	-	-
Term deposit receipt		-	175,000	-	175,000	-	-	-	-
Certificate of investment		-	50,000	-	50,000	-	-	-	-
Receivables against Margin Trading System		-	260,108	-	260,108	-	-	-	-
Accrued markup on bank balances and investmen	ts	-	20,820	-	20,820		-	-	-
		-	1,637,882	-	1,637,882		-	-	-
Financial liabilities not measured at fair value	23.1								
Payable to Management Company		-	-	2,676	2,676	-	-	-	-
Payable to the Trustee		-	-	289	289	-	-	-	-
Payable against redemption of units		-	-	8,306	8,306	-	-	-	-
Dividend payable		-	-	30,012	30,012	-	-	-	-
Accured expenses and other liabilities		-	-	753	753	-	-	-	-
		-	-	42,036	42,036	-	-	-	-

**23.1** The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or repriced periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

# 23.2 Valuation techniques

For level 2 investments at fair value through profit or loss - held for trading investment in respect of Market Treasury Bills and Pakistan Investment Bonds, Fund uses rates which are derived from PKRV rates at reporting date per certificates / units multiplied by the number of certificates / units held as at year end.

# 23.3 Transfers during the year

No transfers were made between various levels of fair value hierarchy during the year.

# 24. LIST OF TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID / PAYABLE

# Top ten brokers during the year ended June 30, 2017

S.No.	Particulars
1	Invest Capital Markets Limited
2	Bright Capital (Private) Limited
3	Next Capital Limited
4	JS Global Capital Limited.
5	Paramount Capital (Private) Limited
6	BIPL Securities Limited
7	Icon Securities (Private) Limited
8	C & M Management (Private) Limited
9	Invest One Markets Limited
10	Optimus Capital Management (Private) Limited

# Top ten brokers during the year ended June 30, 2016

S.No.	Particulars
-------	-------------

- 1 Arif habib Limited
- 2 BMA Capital Management Limited
- 3 Global Securities Pakistan Limited
- 4 Invest & Finance Securities (Private) Limited
- 5 JS Global Capital Limited
- 6 KASB Securities Limited
- 7 Next Capital Limited
- 8 Optimus Capital Management (Private) Limited
- 9 Optimus Market
- 10 Pearl Securities Limited

# 25. PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the Investment Committee of the Fund as on June 30, 2017 are as follows:

S.No.	Name	Designation	Qualification	Experience in years
1	E TIAL LUI	Chief Executive Officer	CEA MADA	221 years
1	Farid Ahmed Khan		CFA, MBA	23+ years
2	Muhammad Imran	Chief Investment Officer	MBA (Finance)	17+ years
3	Tauqir Shamshad	Head of Fixed Income	MBA, M.Com	31+ years
4	Faizan Saleem	Sr. Fund Manager Fixed Income	MBA (Finance)	10+ years
5	Colin Miranda	Acting Head of Research	CFA, MBA	8+ years
6	Noman Ameer	Manager Risk	<b>B.S Acturial Sciences</b>	11+ years

# 26. PATTERN OF UNITHOLDING

	As at June 30, 2017						
Category	Number of units holders	Number of units held	Unit holding or investment amount	Percentage of total			
			Rupees in '000	,			
Individuals	245	3,642,724	384,040	28.03%			
Associated Companies and Directors	1	1,764,572	186,030	13.58%			
Insurance Companies		-	-	0.00%			
Banks DFIs	1	4,892,987	515,850	37.65%			
Retirement Funds	5	83,794	8,830	0.64%			
Others	4	716,389	75,530	5.51%			
Trust	3	1,893,883	199,670	14.57%			
		12,994,349	1,369,950	100%			

------ As at June 30, 2016 ------

Category	Number of units holders	Number of units held	Unit holding or investment amount	Percentage of total
			Rupees in '000	_
Individuals	173	2,089,344	210,124	9.99%
Associated Companies and Directors	1	6,981,354	702,112	33.37%
Insurance Companies	2	67,981	6,837	0.32%
Retirement Funds	6	1,066,153	107,223	5.10%
Others	2	769,066	77,328	3.68%
	8	9,946,494	1,000,332	47.55%
		20,920,392	2,103,956	100%

# 27. ATTENDANCE AT MEETINGS OF THE BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

Name of Director			Number of meeting	Meeting not attended	
	Name of Director	Held	Attended	Leave granted	
1	Mr. Towfiq H. Chinoy	5	5	-	-
2	Ms. Ava Ardeshir Cowasjee	5	5	-	-
3	Mr. Nadeem Abdullah	5	4	1	27-Apr-17
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-
7	Mr. Rizwan Haider	5	4	1	27-Apr-17
8	Mr. Salahuddin Manzoor	5	5	-	-
9	Mr. Aamir Irshad <sup>4</sup>	-	-	-	-
10	Mr. Rayomond Kotwal <sup>5</sup>	-	-	-	-

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016.
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

# 28. TOTAL EXPENSE RATIO

In accordance with the directive 23 of 2016 dated July 20, 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 1.97% which includes 0.31% representing government levy and SECP fee.

# 29. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 25 August 2017 by the Board of Directors of the Management Company.

# 30. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

	For HBL Asset Management Limited (Management Company)	
	(Management Company)	
Chief Financial Officer	Chief Executive Officer	Director



# **FUND INFORMATION**

NAME OF FUND HBL Stock Fund

NAME OF TRUSTEE Centeral Depository Company of Pakistan Limited

NAME OF AUDITORS Deliott Yousuf Adil, Chartered Accountants.

NAME OF BANKERS Habib Bank Limited

Allied Bank Limited MCB Bank Limited JS Bank Limited

**NIB Bank Limited** 

# FUND MANAGER'S REPORT - HBL Stock Fund As at June 30, 2017

## Type and Category of Fund

Open end Equity Fund

# **Investment Objective and Accomplishment of Objective**

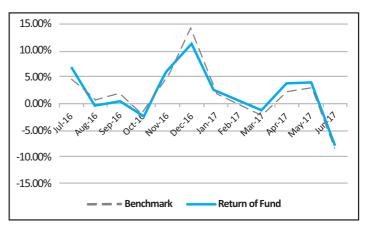
The investment objective of the Fund is to provide long term capital growth by investing primarily in a diversified pool of equities and equity related instruments. The objective of the Fund has been achieved.

# **Benchmark and Performance Comparison with Benchmark**

KSE30 (Total Return) Index

The comparison of the fund return with benchmark is given below:

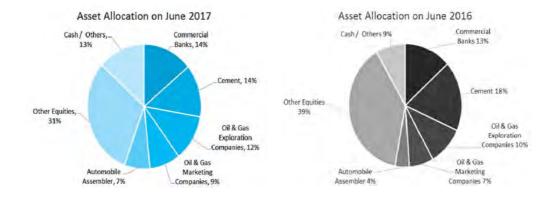
Month	Return of Fund	Benchmark
Jun-17	-8.73%	-8.08%
May-17	3.04%	3.94%
Apr-17	2.04%	3.75%
Mar-17	-1.93%	-1.15%
Feb-17	0.27%	0.47%
Jan-17	1.75%	2.25%
Dec-16	13.98%	11.14%
Nov-16	4.84%	6.25%
Oct-16	-1.88%	-2.36%
Sep-16	1.84%	0.23%
Aug-16	0.71%	-0.33%
Jul-16	4.62%	6.86%



# Strategies and Policies employed during the Year

During the year under review, the Fund reduced its exposure in equity from 92% of total assets as on June 30, 2016 to 87% of total assets as on June 2017. Furthermore, sector wise allocation was continuously reviewed and revisited throughout the year to ensure optimum return to the investors. Accordingly, exposure in commercial banks, oil & gas exploration companies, oil & gas marketing companies and Automobile assemblers was increased; however exposure in cement was reduced.

# **Asset Allocation**



#### Significant Changes in Asset Allocation during the Year

Following table shows comparison of sector wise allocation of equity investments of Fund as on June 30, 2016 and June 30, 2017:

#### **Fund Performance**

The total income and net income of the Fund was Rs.1.04 billion and Rs. 1.08 billion respectively during the year ended June 30, 2017. The ex-dividend Net Asset Value (NAV) per unit of the Fund was Rs 103.6764 per unit as on June 30, 2016. The NAV of the Fund was Rs 121.4498 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 7.00 per unit), thereby giving an annualized return of 23.89%. During the same year the benchmark KSE 30 index return was 20.79%. The size of Fund was Rs 6.35 billion as on June 30, 2017.

#### **Market Review**

In FY17, KSE-100 index posted a gain of 23% and closed at 46,565pts as compared to FY16 return of 10%. This performance was driven by strong inflow of domestic liquidity, optimism surrounding Pakistan's upgrade to "Emerging Market" status by MSCI and higher GDP growth of 5.28%. Mutual funds emerged as the largest net buyers USD 576 million which absorbed the most of selling of foreign investors, who offloaded USD 652 million (net). Banks and Oil & Gas Exploration sectors were the prime outperformers during the period under review. Furthermore, average daily trading volume shares posted a sizable improvement of 68% Y/Y in FY17 to 350 million shares, while average turnover increased by 61% Y/Y to PKR 15.3 billion. In USD term KSE 100 index returned 22.5% which outperformed both MSCI Emerging Index (20.4%) and MSCI Frontier Index (15.1%). During the FY17, KSE-100 index touched the all-time high 52,877pts level in May'17 in anticipation of higher foreign inflows on inclusion of PSX into MSCI emerging market index, and nation friendly FY18 budget. However lower than expected foreign inflows, and unfriendly budget for stock market wherein tax on dividend has enhanced from 10% to 12.5% and capital gain tax surged from 12.5% to 15% dragged the KSE 100 index return. Furthermore SC hearings regarding Panama-JIT in Jun'17 expedite the bearish sentiment in local bourse and massive volatility was witnessed due to uncertainty on the political front.

On the macroeconomic front Pakistan has witnessed a smooth upward trend in GDP growth rate to reach 5.28% in FY17 (source: MoF) - the highest in 10 years. The outgoing fiscal year has witnessed an impressive growth in the LSM and agriculture output as well as in the services sector. However, there remain challenges on the external front owing to declining exports and widening of the current account deficit. During FY17, the current account deficit has reached ~ USD 12bn (4.2% of GDP) mainly due to flattish exports and surging imports. Workers' remittances figure is also not encouraging, declining by 3% during FY17 due to ongoing financial crises in the GCC region.

#### Distribution

The Fund has distributed cash dividend at Rs. 7.00 per units during the year ended June 30, 2017.

# Significant Changes in the State of Affairs

There were no significant changes in the state of affairs during the year under review.

# Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	51	2,449
101 - 500	24	6,180
501 - 1,000	15	10,518
100,1 - 10,000	103	417,505
10,001 - 100,000	49	1,318,996
100,001 - 500,000	6	1,214,355
500,001 - 1,000,000	2	1,314,325
1,000,001 - 5,000,000	1	3,159,044
5,000,001 and above	2	44,880,089
Total	253	52,323,461

# **Unit Splits**

There were no unit splits during the year.

Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

# **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

# **PERFORMANCE TABLE - HBL Stock Fund** *As at June 30, 2017*

	2017	2016	2015	2014	2013	2012
Net assets at the period end (Rs'000)	6,354,672	4,519,241	4,385,904	4,075,082	3,229,692	2,182,849
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES						
Redemption	121.4498	103.6764	102.5537	105.1183	135.8501	104.0655
Offer	124.8822	107.1039	105.9441	108.7203	140.4201	106.6671
OFFER / REDEMPTION DURING THE PERIOD - RUPEES						
Highest offer price per unit	149.3050	112.7096	119.674	150.9164	147.8408	113.4612
Lowest offer price per unit	107.4647	92.6803	99.2063	107.9699	99.7215	88.6450
Highest redemption price per unit	145.2030	109.1027	115.8117	145.9164	144.2349	110.6939
Lowest redemption price per unit	104.5122	89.7143	96.0045	104.456	97.2893	86.4829
RETURN (%)						
Total return	23.89%	2.43%	8.04%	27.40%	44.42%	11.00%
Income distribution	6.63%	1.85%	34.38%	31.19%	25.86%	10.38%
Capital growth	17.26%	0.58%	-26.34%	-3.79%	18.56%	0.62%
DISTRIBUTION						
Final dividend distributation (Rs)	7.00	1.50	25.00	36.00	25.00	10.00
Date of Income Distribution	20-Jun-17	27-Jun-16	30-Jun-15	27-Jun-14	8-Jul-13	7-Jul-12
Total dividend distribution for the year/ period (Rs)	7.00	1.50	25.00	36.00	25.00	10.00
AVERAGE RETURNS ( % )						
Average annual return 1 year	23.89%	2.43%	8.04%	27.40%	44.42%	11.00%
Average annual return 2 year	12.67%	-	-	-	-	-
Average annual return 3 year	11.15%	-	-	-	-	-
PORTFOLIO COMPOSITION - (%) Percentage of Total Assets as at 30 June:						
Bank Balances	7.92%	1.00%	7.00%	3.00%	4.00%	6.00%
Stock / Equities	86.56%	95.00%	93.00%	74.00%	96.00%	88.00%
Placement with Banks and DFIs	0.00%	4.00%	0.00%	0.00%	0.00%	4.00%
Others Including Receivables	5.53%	0.00%	0.00%	23.00%	0.00%	2.00%

# Note:

The Launch date of the Fund is August 29, 2007

# Disclaimer

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

# **PROXY VOTING DISCLOSURE** *As at June 30, 2017*

Summary of actual proxy voted by the Management Company in relation to investee company of the collective investment scheme.

HBL Stock Fund	Meetings	Resolutions	For	Against	Abstain
Number	7	20	20	-	-
(%ages)		100%	100%	-	-

(h) Management Company did not participate in shareholders' meetings.

Investee Company	Meeting Dt	Meeting Type
Honda Atlas Cars (Pakistan) Ltd.	19-07-2016	AGM
Mari Gas Company Limited	27-09-2016	AGM
Attock Petroleum Ltd	22-09-2016	AGM
Crescent Steel and Allied Proudcts Ltd.	30-09-2016	AGM
Hub Power Company Limited	18-10-2016	AGM
Kot Addu Power	20-10-2016	AGM
Pakistan State Oil Co. Ltd.	21-10-2016	AGM
Lucky Cement Limited	29-10-2016	AGM
AMRELI STEELS LIMITED	25-10-2016	AGM
D. G. Khan Cement Co. Limited	31-10-2016	AGM
Oil & Gas Dev.Co	26-10-2016	AGM
Maple Leaf Cement Factory Limited	31-10-2016	AGM
Cherat Cement Company Limited	31-10-2016	AGM
Tariq Glass Limited	27-10-2016	AGM
MUGHAL IRON AND STEEL INDUSTRIES LTD	31-10-2016	AGM
Searl Pakistan Ltd.	10-28-2016	AGM
Hub Power Co Ltd	15-02-2017	EOGM
Pak Suzuki Motor Company Limited	16-02-2017	EOGM
Pakistan Petroleum Ltd	28-02-2017	AGM
Fauji Fertilizer Co LTD	15-03-2017	AGM
Engro Corporation Ltd.	06-04-2017	AGM
Packages Ltd	25-04-2017	AGM
Pak Elektron Ltd	24-04-2017	AGM
Pak Suzuki Motor Co Ltd	25-04-2017	AGM
Adamjee Insurance Co Ltd	18-04-2017	AGM
Dawood Hercules Corp	28-04-2017	AGM
Service Industries Ltd	28-04-2017	AGM
Hascol Petroleum Ltd	28-04-2017	AGM
Indus Motor Co Ltd	05-05-2017	AGM
Honda Atlas Car (PAKISTAN) Ltd	13-06-2017	AGM

The proxy voting policy of the Fund is available on the website of the Management Company and detailed information regarding actual proxies voted by Management Company in respect of the Fund is also available without charge, upon request, to all unit holders.

# OF PAKISTAN LIMITED

**Head Office:** 

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





# TRUSTEE REPORT TO THE UNIT HOLDERS

# HBL STOCK FUND

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Stock Fund (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017.

his statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the HBL Stock Fund (Fund), has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

For and on behalf of the board

Karachi August 25, 2017

# Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

Tel: +92 (0) 21 3454 6494-7 Fax: +92 (0) 21-3454 1314

www.deloitte.com

# Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Stock Fund (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compilance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

 Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

artered Accountar

Place: Karachi

Member of Delotte Tourbe Tohmstru Limited

# Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

Tel: +92 (0) 21 3454 6494-7 Fax: +92 (0) 21-3454 1314

www.deloitte.com

# Independent auditors' report to the unit holders

## Report on the financial statements

We have audited the accompanying financial statements of **HBL Stock Fund** (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

# Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entities Regulations, 2008.

Member of Deloitte Touche Tohmatsu Limited

# Deloitte.

Deloitte Yousuf Adil Chartered Accountants

# Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion thereon.

Engagement Partner Naresh Kumar

Date: September 22, 2017 Place: Karachi

Deloitte Touche Tohmatsu Limited

# HBL Stock Fund Statement of Assets and Liabilities As at June 30, 2017

		Non	2017	2016
Assets		Note	Rupees in '	000
Assets				
Bank balances		5	650,713	38,406
Investments		6	5,800,585	4,586,338
Dividend receivable and accrued mark-up		7	33,494	6,280
Advances, deposits and other receivables		8	216,628	3,083
Total assets			6,701,420	4,634,107
Liabilities				
Payable to the Management Company		9	21,503	9,079
Payable to the Trustee		10	1,418	516
Payable to Securities and Exchange Commission o	f Pakistan	11	5,403	4,110
Payable against redemption of units			181,864	6
Dividend payable			5,331	-
Accrued expenses and other liabilities		12	131,229	101,155
Total liabilities			346,748	114,866
Net assets		_	6,354,672	4,519,241
Unit holders' fund (as per statement attached)		_	6,354,672	4,519,241
Contingencies and commitments		14		
contingencies and communicities		14	Number of u	ınits
Number of units in issue		<sup>20</sup> =	52,323,461	43,589,869
			Rupees	
Net assets value per unit		_	121.4498	103.6764
The control of the 24 ferms on interest or the	falore formation and			
The annexed notes 1 to 31 form an integral part o	t these financial statements.			
	For HBL Asset Management Limited (Management Company)			
Chief Financial Officer	Chief Executive Officer		Director	
Cinci i mandai o meci	Office Executive Office		Director	

# HBL Stock Fund Income Statement and Other Comprehensive Income For the year ended June 30, 2017

		2017	2016
Income	Note	Rupees in '0	000
	Г		
Dividend income Profit on bank deposits		219,917 21,555	175,740 14,861
Mark-up / return on investments		3,626	5,816
Capital gain on sale of investments - net		828,051	210,868
Impairment loss on equity securities classified as	_	1,073,149	407,285
available-for-sale		(35,921)	(102,657)
Total income	_	1,037,228	304,628
Expenses			
Remuneration of the Management Company		128,436	114,186
Remuneration of the Trustee		7,558	6,209
Annual fee to Securities and Exchange Commission of Pakistan		5,403	4,110
Allocation of expenses related to registrar services,			
accounting, operation and valuation services	9.3	5,722	2,541
Selling and marketing expenses	13	8,661	-
Securities transaction costs Auditors' remuneration	15	65     550	648 601
Settlement and bank charges	15	1,320	419
Fee and subscription		194	237
Printing and stationary		258	-
Other advisory fee		22	118
Total expenses	L	158,189	129,069
Net income from operating activities	-	879,039	175,559
Element of income and capital gains included in prices			
of units issued less those in units redeemed - net	-	180,639	3,698
Reversal of provision for Workers' Welfare Fund	12.2	56,825	-
Provision for Sindh Workers' Welfare Fund	12.2	(34,381)	-
	_	22,444	-
Net income for the year before taxation	-	1,082,122	179,257
Taxation	16	-,,	-
Net income for the year after taxation	-	1,082,122	179,257
Other comprehensive income for the year			
Items that may be reclassified to income statement in subsequent periods			
Unrealised appreciation on remeasurement of investments	[		
classified as available-for-sale		980,729	47,868
Net reclassification adjustments relating to available-for-sale financial assets		(792,130)	(108,211)
	_	188,599	(60,343)
Total comprehensive income for the year	-	1,270,721	118,914
Earning per unit The annexed notes 1 to 31 form an integral part of these financial statements.	18 =		
For HBL Asset Manageme	ent Limited		
(Management Com			
			_
Chief Financial Officer Chief Executive Off	ficer	Director	_

# HBL Stock Fund Distribution Statement For the year ended June 30, 2017

	2017 Rupees	2016 in '000
Accumulated loss brought forward - Realised	(872,245)	(968,425)
Net income for the year	1,082,122	179,257
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in unit redeemed - amount representing income / (loss) that form part of unit holders' fund - net	32,105	(18,636)
Interim cash distribution of Rs 7.00 per unit declared on June 20, 2017 (2016: Rs 1.50 per unit declared on June 27, 2016)	(338,606)	(64,441)
Accumulated loss carried forward - realised	(96,624)	(872,245)

The annexed notes 1 to 31 form an integral part of these financial statements.

	For HBL Asset Management Limited (Management Company)	
Chief Financial Officer	Chief Executive Officer	Director

# HBL Stock Fund Statement of Movement in Unit Holders' Fund For the year ended June 30, 2017

	2017	2016
	Rupees in	'000
Net assets at beginning of the year	4,519,241	4,385,904
Issue of 21,624,269 units (2016: 2,054,334 units)	2,749,314	213,907
Redemption of 12,890,677 units (2016: 1,231,351 units)	(1,665,359) 1,083,955	(131,345) 82,562
Element of income and capital gains included in		
prices of units issued less those in units redeemed	(400,530)	(2,500)
- transferred to income statement and other comprehensive income - transferred to distribution statement	(180,639)	(3,698) 18,636
- danseried to distribution statement	(212,744)	14,938
Capital gain on sale of investments - net Unrealised appreciation on remeasurement of investments	828,051	210,868
classified as available-for-sale	188,599	(60,343)
Other net income for the year Total comprehensive income for the year	254,071   1,270,721	(31,611)
Interim cash distribution of Rs 7.00 per unit declared on June 20, 2017 (2016: Rs 1.50 per unit declared on June 27, 2016)	(338,606)	(64,441)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in unit redeemed - amount transferred to the distribution statement	32,105	(18,636)
Net assets at end of the year	6,354,672	4,519,241
Net asset value per unit at the beginning of the year	103.6764	102.5537
Net asset value per unit at the end of the year	121.4498	103.6764
The annexed notes 1 to 31 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)		
Chief Financial Officer Chief Executive Officer	Director	_

# HBL Stock Fund Cash Flow Statement For the year ended June 30, 2017

Cash flows from operating activities         Note         Rupes → Ungest → Unges →
Adjustments for:         Impairment loss on investments classified as a vailable-for-sale         35,921         10,655           Profit on bank deposits         (21,555)         (14,861)           Dividend income         (219,917)         (175,740)           Capital gain on sale of investments - net         (828,051)         (210,868)           Reversal of provision for Workers' Welfare Fund         (56,825)         -           Provision for Sindh Workers' Welfare Fund         (180,639)         3,6981           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         3,6982           Investments - net         (233,518)         (344,412)         7,6982           Investments - net         (233,518)         (344,412)         7,6982           Advances, deposits, and other receivables         (233,518)         (344,412)         7,6982           Investments - net         (233,518)         (344,412)         7,6982
Adjustments for:         Impairment loss on investments classified as a vailable-for-sale         35,921         10,2657           Profit on bank deposits         (21,555)         (14,861)           Dividend income         (219,917)         (175,740)           Capital gain on sale of investments - net         (828,051)         (210,868)           Reversal of provision for Workers' Welfare Fund         (85,825)         -           Provision for Sindh Workers' Welfare Fund         (180,639)         3,6981           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         3,6982           Investments - net         (233,518)         (344,412)         2,8253           Investments - net         (233,518)         (344,412)         2,8253           Investments - net         (233,518)         (344,612)         2,8253           Advances, deposits, and other receivables         (233,518)         (234,518)         2,8253           Investments - net         (233,518)         (282,218)         2,8253           Payable to the Management Company         1,424         1,49         1,49         1,49         1,49         1,49         1,49         1,49         1,49         1,49         1,49         1,49         1,
Impairment loss on investments classified         35,921         102,657           Profit on bank deposits         (21,555)         (14,861)           Dividend income         (219,917)         (175,740)           Capital gain on sale of investments - net         (828,051)         (210,868)           Reversal of provision for Workers' Welfare Fund         (56,825)         -           Provision for Sindh Workers' Welfare Fund         (34,881)         -           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         (25,988)           Increase in assets         (154,556)         (123,253)           Investments - net         (233,518)         (344,412)           Advances, deposits, and other receivables         (233,518)         (344,412)           Advances, deposits, and other receivables         (233,518)         (344,912)           Advances, deposits, and other receivables         (233,518)         (344,912)           Advances, deposits, and other receivables         (233,518)         (344,912)           Advances, deposits, and other receivables         (242,931)         (282)           Payable to the Management Company         11,424         149           Payable to the Trustee         902         40           Payable to
Profit on bank deposits         (14,861)           Dividen dincome         (21,917)         (175,740)           Capital gain on sale of investments - net         (828,051)         (210,868)           Reversal of provision for Workers' Welfare Fund         (56,825)         -           Provision for Sindh Workers' Welfare Fund         34,381         -           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         (3,698)           Investments - net         (233,518)         (344,412)         (344,911)         (242,931)         (242,931)         (242,4931)         (242,931)         (242,4931)
Dividend income         (219,917)         (175,740)           Capital gain on sale of investments - net         (828,051)         (210,868)           Reversal of provision for Workers' Welfare Fund         34,381         -           Provision for Sindh Workers' Welfare Fund         34,381         -           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         (3,698)           Increase in assets         (180,639)         (344,121)           Investments - net         (233,518)         (344,412)           Advances, deposits, and other receivables         (233,518)         (344,694)           Increase / (decrease) in liabilities         (658,449)         (344,694)           Payable to the Management Company         12,424         149           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against
Capital gain on sale of investments - net         (888,051)         (210,868)           Reversal of provision for Workers' Welfare Fund         (56,825)         -           Provision for Sindh Workers' Welfare Fund         34,381         -           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         (3,698)           Increase in assets         (154,563)         (123,253)           Increase, I decrease in disbilities         (233,518)         (344,412)           Advances, deposits, and other receivables         (424,931)         (282)           Advances, deposits, and other receivables         (424,931)         (282)           Payable to the Management Company         12,424         149           Payable to the Turstee         902         40           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         (531,617)         (290,451)           Cash dividend paid         (333,275)         (64,411) <td< td=""></td<>
Reversal of provision for Workers' Welfare Fund         (56,825)         -           Provision for Sindh Workers' Welfare Fund         34,381         -           Element of income and capital gains included in prices of units issued less those in units redeemed - net         (180,639)         (3,698)         (123,553)         (123,553)         (123,553)         (123,553)         (344,412)         (123,553)         (344,412)         (282)<
Provision for Sindh Workers' Welfare Fund         34,381         -           Element of income and capital gains incuded in prices of units issued less those in units redeemed - net         (180,639)         (3,698)           prices of units issued less those in units redeemed - net         (180,639)         (3,698)           Increase in assets         (233,518)         (344,412)         (220)           Movances, deposits, and other receivables         (658,449)         (281)         (282)           Increase / (decrease) in liabilities         Very Company         (658,449)         (346,694)         (346,694)           Payable to the Management Company         1,2424         149         (49,291)         (40,291)
Element of income and capital gains inlouded in prices of units issued less those in units redeemed - net prices of units issued less those in units redeemed - net (154,563)         (3,698) (154
prices of units issued less those in units redeemed - net         (180,639) (3,698) (123,253)           Increase in assets         (233,518) (234,412)           Investments - net         (233,518) (344,412)           Advances, deposits, and other receivables         (233,518) (344,694)           Increase / (decrease) in liabilities         (658,49) (344,694)           Increase / (decrease) in liabilities         12,424 (149)           Payable to the Management Company         12,424 (149)           Payable to Securities and Exchange Commission of Pakistan         1,293 (103,203)           Accrued expenses and other liabilities         52,518 (19,825)           Profit on bank deposits received         16,047 (14,861)           Dividend received         198,211 (17,168)           Net cash used in operating activities         (53,161) (200,451)           Cash flows from financing activities         2,960,700 (213,907)           Payments against redemption of units         2,960,700 (213,907)           Payments against redemption of units         (1,483,501) (131,345)           Cash dividend paid         (333,275) (64,441)           Net cash generated from financing activities         1,143,924 (18,121)           Net cash generated from financing activities         1,143,924 (18,121)           Net increase / (decrease) in cash and cash equivalents         612,307 (2
Increase in assets
Increase in assets         (233,518) (344,412) (282)           Advances, deposits, and other receivables         (424,931) (282)           Increase / (decrease) in liabilities         Use of (58,449) (344,694)           Payable to the Management Company         12,424 (149)           Payable to the Trustee         902 (40)           Payable to Securities and Exchange Commission of Pakistan         1,293 (103)           Accrued expenses and other liabilities         52,518 (9,825)           Profit on bank deposits received         16,047 (9,533)           Profit on bank deposits received         198,211 (172,168)           Dividend received         198,211 (290,451)           Net cash used in operating activities         (531,617) (290,451)           Amount received on issue of units         2,960,700 (131,397) (290,451)           Payments against redemption of units         (1,483,501) (131,345) (131,
Investments - net
Advances, deposits, and other receivables         (424,931) (658,449)         (282)           Increase / (decrease) in liabilities         Increase / (decrease) in liabilities           Payable to the Management Company         12,424         149           Payable to the Trustee         902         40           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (1313,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net cash generated from financing activities         31,073,00         272,330
Increase / (decrease) in liabilities         (558,449)         (344,694)           Payable to the Management Company         12,424         149           Payable to the Trustee         902         40           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Increase / (decrease) in liabilities           Payable to the Management Company         12,424         149           Payable to the Trustee         902         40           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Payable to the Management Company         12,424         149           Payable to the Trustee         902         40           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Payable to the Trustee         902         40           Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Payable to Securities and Exchange Commission of Pakistan         1,293         103           Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         67,137         (9,533)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Accrued expenses and other liabilities         52,518         (9,825)           Profit on bank deposits received         67,137         (9,533)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Profit on bank deposits received         67,137         (9,533)           Profit on bank deposits received         16,047         14,861           Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Payments against redemption of units         (1,483,501)         (131,345)           Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Profit on bank deposits received         16,047 14,861 172,168           Dividend received         198,211 172,168           Net cash used in operating activities         (531,617) (290,451)           Cash flows from financing activities         2,960,700 (131,305) (131,345) (13
Dividend received         198,211         172,168           Net cash used in operating activities         (531,617)         (290,451)           Cash flows from financing activities         2,960,700         213,907           Amount received on issue of units         (1,483,501)         (131,345)           Payments against redemption of units         (333,275)         (64,441)           Net cash dividend paid         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Cash flows from financing activities         Amount received on issue of units       2,960,700       213,907         Payments against redemption of units       (1,483,501)       (131,345)         Cash dividend paid       (333,275)       (64,441)         Net cash generated from financing activities       1,143,924       18,121         Net increase / (decrease) in cash and cash equivalents       612,307       (272,330)         Cash and cash equivalents at beginning of the year       38,406       310,736
Amount received on issue of units         2,960,700 (131,907)         213,907           Payments against redemption of units         (1,483,501) (131,345)         (131,345)           Cash dividend paid         (333,275) (64,441)         (64,441)           Net cash generated from financing activities         1,143,924 18,121         18,121           Net increase / (decrease) in cash and cash equivalents         612,307 (272,330)           Cash and cash equivalents at beginning of the year         38,406 310,736
Payments against redemption of units         (1,483,501) (333,275) (64,441)         (131,345) (64,441)           Cash dividend paid         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Cash dividend paid         (333,275)         (64,441)           Net cash generated from financing activities         1,143,924         18,121           Net increase / (decrease) in cash and cash equivalents         612,307         (272,330)           Cash and cash equivalents at beginning of the year         38,406         310,736
Net cash generated from financing activities1,143,92418,121Net increase / (decrease) in cash and cash equivalents612,307(272,330)Cash and cash equivalents at beginning of the year38,406310,736
Net increase / (decrease) in cash and cash equivalents612,307(272,330)Cash and cash equivalents at beginning of the year38,406310,736
Cash and cash equivalents at beginning of the year 38,406 310,736
Cash and cash equivalents at end of the year 5 650,713 38,406
The annexed notes 1 to 31 form an integral part of these financial statements.
For HBL Asset Management Limited (Management Company)
(Management Company)
Chief Financial Officer Chief Executive Officer Director

# HBL Stock Fund Notes To The Financial Statements For the year ended June 30, 2017

## 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Stock Fund (the Fund) was established under a Trust Deed, dated August 09, 2007, executed between HBL Asset Management Limited (the Management Company) and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Fund was authorised by the Securities and Exchange Commission of Pakistan (SECP) as a unit trust scheme on August 21, 2007.

The Management Company of the Fund has been registered as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the SECP to undertake Asset Management Services. The registered office of the Management Company is located at 24-C, Khayban-e- Hafiz, Phase VI, D.H.A Karachi, Pakistan. Subsequent to the year ended June 30, 2017, the registered office has been relocated at 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open-ended mutual fund and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The Fund is listed on the Pakistan Stock Exchange Limited. The units of the Fund were initially offered for public subscription at par from August 29, 2007 to August 31, 2007.

The principal activity of the Fund is to provide long-term capital growth by investing primarily in a diversified pool of equities and equities related instruments.

JCR-VIS Credit Rating Agency has assigned management quality rating of 'AM2' (Positive Outlook) to the Management Company.

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

## 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The Companies Ordinance, 1984 has been repealed as a result of the enactment of the Companies Act, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular no. 17 of 2017, dated July 20, 2017, these financial statements have been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984.

# 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that investments are measured at fair value.

# 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the fund's functional and presentation currency.

# 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1, 6.1, 6.2 and 6.3); and
- (ii) impairment of financial assets (note 4.2.5, 6.4.1)

# 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

# 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective for accounting periods

	beginning on or after:
Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016

Certain annual improvements have also been made to a number of IFRSs that are not expected to have material effect on the financial reporting of the Fund and therefore have not been discussed here.

January 01, 2016

# 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

Amendments to IAS 27 'Separate Financial Statements' - Equity method in

over income tax treatments under IAS 12 'Income Taxes'.

separate financial statements

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

	Effective for accounting periods beginning on or after:
Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and measurement of share-based payment transactions	January 01, 2018
Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture	Effective from accounting periods beginning on or after a date to be determined.
Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a result of the disclosure initiative	January 01, 2017
Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax assets for unrealised losses	January 01, 2017
Amendments to IAS 40 'Investment Property': Clarification on transfers of property to or from investment property	January 01, 2017
IFRIC 22 'Foreign Currency Transactions and Advance Consideration': Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.	January 01, 2018.
IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty	January 01, 2019

Certain annual improvements have also been made to a number of IFRSs, which are not expected to have material effect on the financial reporting of the Fund.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

#### 4. SIGNIFICANT ACCOUNTING POLICIES

# 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

## 4.2 Financial assets

# 4.2.1 Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

# a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading. Currently, there are no investments of the Fund classified as at fair value through profit or loss - held for trading.

# b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

# c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price.

# 4.2.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

# 4.2.3 Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss - held for trading", in which case the transaction costs are charged off to the income statement and statement of comprehensive income.

# 4.2.4 Subsequent measurement

# a) Financial assets 'at fair value through profit or loss - held for trading' and 'available for sale'

Subsequent to initial measurement, financial assets 'at fair value through profit or loss' and 'available for sale' are valued as follows:

#### Basis of valuation of equity securities

Equity securities are valued on the basis of closing quoted market prices available at the stock exchange. A security listed on the stock exchange for which no sale is reported on the reporting date is valued at its last sale price on the next preceding date on which such exchange is open and if no sale is reported for such date, the security is valued at an amount neither higher than the closing asked price nor lower than the closing bid price.

Net gains and losses arising on changes in the fair value of financial assets carried at fair value through profit or loss are taken to the Income Statement and Other Comprehensive Income.

Net gains and losses arising from changes in the fair value of available for sale financial assets are taken to the statement of comprehensive income until these are derecognised or impaired. At the time of impairment or derecognition, the cumulative gain or loss previously recognised in the statement of comprehensive income is shown in the income statement.

## Basis of valuation of government securities

The investment of the Fund in government securities is valued on the basis of PKRV rates published by Reuters in accordance with Circular no. 33 of 2012.

Net gains and losses arising on changes in the fair value of financial assets carried 'at fair value through profit or loss' are taken to the Income Statement and Other Comprehensive Income.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the Income Statement until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

Gains or losses are also recognised in the income statement and other comprehensive income when financial assets carried at amortised cost are derecognised or impaired.

# 4.2.5 Impairment

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

# 4.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

# 4.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. They are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

# 4.4 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.6 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and \ identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.7 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the Provisions of Section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

#### 4.8 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared and approved.

#### 4.9 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### 4.10 Element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption. To prevent the dilution of per unit income and distribution of income already paid out on redemption, as dividend, an equalisation account called "element of income and capital gains included in prices of units sold less those in units redeemed" is created.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the income statement and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

From July 1, 2016, the Fund has revised its methodology for computation of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those redeemed.

The revised methodology, in the opinion of management, reflects a more appropriate method for recognition of element and moreover is in conformity with the general industry practice. The new methodology is being consistently implemented across all funds managed by the Management Company. Management has treated the revision in methodology as change in accounting estimate and applied it prospectively.

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.11 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.12 Revenue recognition

- Dividend income is recognised when the right to receive dividend is established i.e. on the date of book closure of the investee company / institution declaring the dividend.
- Realised capital gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.
- Mark-up / return on government securities, bank profits and investment in debt securities are recognised on a time apportionment basis using the effective interest method.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the income statement on the date of issue and redemption of units.

#### 4.13 Expenses

Available for sale
- Unlisted equity securities

- Listed equity securities

- Government securities

All expenses including NAV based expenses (namely management fee, trustee fee, annual fee payable to the SECP, and selling and marketing expense) are recognised in the Income Statement and Other Comprehensive Income on an accrual basis.

2017 2016

97,966

4,316,318

4.586.338

172,054

6.1

6.2

6.3

5,800,585

5.800.585

		Note	Rupees in '000	
5.	BANK BALANCES			
	Balances with banks in:			
	Savings accounts	5.1	648,263	38,356
	Current account	_	2,450	50
		_	650,713	38,406
5.1	This represent bank accounts held with different banks. Mark-up rates on these accounts range between annum.	ween 5%	- 6.6% (June 30, 2016	: 4.00% - 6.50%)
			2017	2016
		Note	Rupees in	'000
6.	INVESTMENTS			

#### 6.1 Unlisted equity securities - Available-for-sale

Shares of unlisted companies - fully paid up ordinary shares of Rs. 10 each unless stated otherwise

			-Number of sh	Carrying	Carrying v			
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	value as at June 30, 2017 (Rupees in '000)	Total Investments	Net Assets
Miscellaneous								
TPL Properties (Pvt) Limited	7,200,000	-	-	7,200,000	-	-	-	
	7,200,000	-	-	7,200,000	-	-	-	-

Cost of investment at June 30, 2017

#### 6.2 Listed equity securities - Available-for-sale

Shares of listed companies - fully paid up ordinary shares of Rs. 10 each unless stated otherwise

			Number of sh	ares		Market value as at	Market value as a	percentage of	Holding as a % of
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	June 30, 2017 (Rupees in '000)	Total Investments	Net Assets	paid-up capital of the investee company
Commercial Banks		-	-						
Bank Alfalah Limited	-	1,564,000	-	1,564,000	-	-	-	-	-
Habib Bank Limited *	1,742,119	951,600	-	1,751,100	942,619	253,696	4.37%	3.99%	0.64%
MCB Bank Limited	1,343,900	701,500	-	810,700	1,234,700	259,818	4.48%	4.09%	1.11%
Allied Bank Limited	-	1,251,700	-	-	1,251,700	112,177	1.93%	1.77%	1.09%
United Bank Limited	-	1,781,700	-	440,200	1,341,500	315,950	5.45%	4.97%	1.10%
	3,086,019	6,250,500	-	4,566,000	4,770,519	941,642	16.23%	14.82%	3.94%
Textile Composite									
Gul Ahmed Textile Mills Limited	-	1,071,000	-	1,071,000	-	-	-	-	-
Nishat Mills Limited	-	2,071,200	-	902,000	1,169,200	185,529	3.20%	2.92%	3.33%
	-	3,142,200	-	1,973,000	1,169,200	185,529	3.20%	2.92%	3.33%
Insurance									
Adamjee Insurance Company Limited	-	1,499,000	-	1,499,000	-	-	-	-	-
	-	1,499,000	-	1,499,000	-	-	-	-	-
Construction and Materials									
D. G. Khan Cement Limited	1,178,900	685,200	-	680,000	1,184,100	252,403	4.35%	3.97%	2.70%
Kohat Cement Limited	575,600	-	-	575,600	-	-	-	-	-
Lucky Cement Limited	382,200	185,550	-	152,650	415,100	347,132	5.98%	5.46%	1.28%
Maple Leaf Cement Factory Limited	-	1,987,500	-	1,987,500	-	-	-	-	-
Pioneer Cement Limited	1,180,000	1,554,900	-	1,317,100	1,417,800	184,314	3.18%	2.90%	6.24%
Cherat Cement Limited	999,500	724,100	-	999,500	724,100	129,455	2.23%	2.04%	4.10%
Fauji Cement Company Limited	-	1,100,000	-	1,100,000	-	-	-	-	=
	4,316,200	6,237,250	-	6,812,350	3,741,100	913,303	15.75%	14.37%	14.33%

			Number of sh	ares	•••••	Market value as at	Market value as a percentage of		Holding as a % of
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	June 30, 2017 (Rupees in '000)	Total Investments	Net Assets	paid-up capital of the investee company
Electricity									
The Hub Power Company Limited	2,105,700	1,000,300	-	489,300	2,616,700	307,279	5.30%	4.84%	2.269
K-Electric Limited (Rs. 3.5 each)	14,515,000	16,123,500	-	15,638,500	15,000,000	103,500	1.78%	1.63%	1.559
Kot Addu Power Company Limited	1,533,500	751,500	-	2,285,000	-	-	-	-	-
	18,154,200	17,875,300	-	18,412,800	17,616,700	410,779	7.08%	6.46%	3.819
Oil and Gas									
Attock Petroleum Limited	209,200		-	209,200		-	-		-
Oil and Gas Development Company Limited	1,654,800	695,300		597,200	1,752,900	246,616	4.25%	3.88%	0.419
Pakistan Oilfields Limited		495,300	-	147,400	347,900	159,390	2.75%	2.51%	1.479
Pakistan Petroleum Limited	948,000	1,097,700	-	1,189,400	856,300	126,852	2.19%	2.00%	0.439
Pakistan State Oil Company Limited	636,000	170,000	-	369,200	436,800	169,194	2.92%	2.66%	1.619
Hi-Tech Lubricants Limited		605,500	-	605,500		-			
Hascol Petroleum Limited		614,200	-	33,300	580,900	198,145	3.42%	3.12%	4.819
Attock Refinery Limited		65,000	-	65,000		-			
Sui Northern Gas Pipelines Limited	-	3,057,500	-	1,591,500	1,466,000	218,317	3.76%	3.44%	2.31%
Mari Petroleum Limited	127,150	68,090	-	25,100	170,140	268,079	4.62%	4.22%	1.54%
	3,575,150	6,868,590	-	4,832,800	5,610,940	1,386,594	23.90%	21.82%	12.59%
Automobile Assembler									
Pak Suzuki Motor Company Limited	154,100	189,200		154,100	189,200	147,644	2.55%	2.32%	2.30%
Indus Motor Company Limited	,	74,220		8,040	66,180	118,700	2.05%	1.87%	0.84%
Honda Atlas Cars Pakistan Limited	384,300	131,400		389,150	126,550	109,806	1.89%	1.73%	0.89%
	538,400	394,820	-	551,290	381,930	376,151	6.48%	5.92%	4.03%
Chemicals									
Engro Corporation Limited	725,600	600,400	-	262,000	1,064,000	346,768	5.98%	5.46%	2.03%
Engro Fertilizers Limited	-	3,341,500	-	3,026,000	315,500	17,428	0.30%	0.27%	0.24%
Engro Polymer & Chemicals Limited	-	4,461,000	-	1,360,000	3,101,000	113,187	1.95%	1.78%	4.67%
Fauji Fertilizer Bin Qasim Limited	999,000	1,788,500	-	2,787,500	-	-	-	-	-
Fauji Fertilizer Company Limited	-	1,303,300	-	1,303,300	-	-	-	-	-
Dawood Hercules Corporation	-	829,500	-	829,500	-	-	-	-	-
	1,724,600	12,324,200	-	9,568,300	4,480,500	477,383	8.23%	7.51%	6.94%
Food Producers									
Engro Foods Limited		846,600	-	846,600	-	-	-	-	-
Household Goods		846,600	-	846,600	-	-	-	-	-
Pak Elektron Limited	1,813,000	2,121,000		2,208,000	1,726,000	190,412	3.28%	3.00%	3.47%
	1,813,000	2,121,000	-	2,208,000	1,726,000	190,412	3.28%	3.00%	3.47%
Pharma and Bio Tech									
Searle Company Limited (Note 6.2.2)	267,770	318,600	13,234	237,800	361,804	185,236	3.19%	2.91%	2.35%
Glaxosmithkline Pakistan Limited	428,300	95,200	-	523,500	-	-	-		
GlaxoSmithKline Consumer Healthcare	,500	,200		,00					
Pakistan Limited	128,490		_	128,490		-			
	824,560	413,800	13,234	889,790	361.804	185,236	3.19%	2.91%	2.35%

			-Number of sh	nares		Market value as at	Market value as a	percentage of	Holding as a % of
Name of the Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	June 30, 2017 (Rupees in '000)	Total Investments	Net Assets	paid-up capital of the investee company
Automobile Parts and Accessories									
Millat Tractors Limited	-	164,150	-	81,400	82,750	113,735	1.96%	1.79%	1.879
General Tyre & Rubber Company of Pakistan	565,400	338,700	-	904,100	-	-	-	-	-
	565,400	502,850	-	985,500	82,750	113,735	1.96%	1.79%	1.879
General Industrials									
Packages Limited **	245,850	80,000	-	86,150	239,700	166,731	2.87%	2.62%	2.689
	245,850	80,000	-	86,150	239,700	166,731	2.87%	2.62%	2.68%
Engineering									
Mughal Iron & Steel Industries Limited (Note 6.2.2)	1,956,800	-	-	1,938,635	18,165	1,466	0.03%	0.02%	0.14%
Crescent Steel and Allied Products Limited	1,357,800	260,100	-	1,083,100	534,800	127,587	2.20%	2.01%	6.89%
International Steels Limited **	-	1,386,000	-	330,000	1,056,000	135,052	2.33%	2.13%	2.43%
International Industries Limited	-	476,000	-	115,900	360,100	132,722	2.29%	2.09%	3.00%
Amreli Steels Limited	1,999,500	-	-	1,999,500	-	-	-	-	-
	5,314,100	2,122,100	-	5,467,135	1,969,065	396,828	6.84%	6.24%	12.46%
Leather and Tanneries									
Service Industries Limited	-	94,150	-	53,350	40,800	56,263	0.97%	0.89%	3.39%
	-	94,150	-	53,350	40,800	56,263	0.97%	0.89%	3.39%
Glass and Ceramics									
Tariq Glass Industries Limited	-	1,137,500	-	1,137,500	-	-	-	-	-
	-	1,137,500	-	1,137,500	-	-	÷	-	÷
Total	40,157,479	61,909,860	13,234	59,889,565	42,191,008	5,800,585	100.00%	91.28%	

Cost of investment as at June 30, 2017

\* Sponser of the Management Company

**6.2.1** Investments include shares having market value aggregating to Rs. 408.55 million (June 30, 2016: Rs. 283.48 million) that have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in terms of Circular No. 11 dated October 23, 2007 issued by the SECP.

5.293.873

6.2.2 This includes gross bonus shares as per Fund's entitlement declared by the investee company. Finance Act, 2014 has brought amendments in the Income Tax Ordinance, 2001 whereby the bonus shares received by the shareholder are to be treated as income and a tax at the rate of 5 percent is to be applied on value of bonus shares determined on the basis of day end price on the first day of closure of books. The tax is to be collected at source by the investee company which shall be considered as final discharge of tax liability on such income. However, the Management Company of the Fund jointly with other asset management companies and Mutual Fund Association of Pakistan, has filed a petition in Honorable Sindh High Court to declare the amendments brought in Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemption available to mutual funds under clause 99 of Part I and clause 47B of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case. However, the investee company(s) has withheld the share equivalent to 5% of bonus announcement of the Fund having fair market value of Rs. 2.8 million at June 30, 2017 (June 30, 2016: Rs. 2.08 million ) and not yet deposited on CDC account of department of Income tax. Management Company is of the view that the decision will be in the favor and accordingly has recorded the bonus shares on gross basis at fair value in Fund's investments at year end.

<sup>\*\*</sup> Related party due to common directorship

#### 6.3 Investment in government securities- Available-for-sale

	Issue Date	Tenure	As at July 1, 2016	Purchases during the Year	Sales / Matured during the Year	As at June 30, 2017	Market value as at June 30, 2017	Total Investments	Net Assets
					(Rupees in '00	00)			
	Treasury bill								
	May 12, 2016	3 months	173,000	-	173,000	-	-	-	<u>-</u>
	Cost of investme	nt at June 30,	2017				-		
6.4	Net unrealised of investments						Note	2017 Rupe	2016 ees in '000
	Market value of	f investment	s				6.2	5,800,58	4,584,258
	Cost of investm						6.2	5,293,87	11 ' ' 1
	Provision agains	st equity sec	urities				6.4.1	(44,99) 5,248,87	
								551,70	
6.4.1	Movement in in		against equity	securities				81,27	<b>3</b> 29,975
	Add: Charge for							35,92	11 1
	Less: Reversals	_	the year (cap	oital gain)				(72,19	
	Net (reversal) /	_						(36,27	
	Closing balance							44,99	<b>5</b> 81,273
7.	Dividend receiv Mark-up accrue	able						27,98 5,50	
								33,49	6,280
8.	ADVANCES, DE	POSITS AND	OTHER RECE	IVABLES					
	Security deposi - National Cle - Central Dep Advance agains Receivable agai Receivable agai	earing Compa ository Com t subscriptio nst sale of in	pany of Pakist n of Term Fin vestments		s (TFC)			2,50 10 25,00 2,15 211,86	0 100 0 25,000 9 -
	_			nst subscription				241,62	
	of term finan			nac aubacription			8.1	25,00	25,000
								216,62	3,083

------ Face value ------

Market value as a percentage of

8.1 The Fund had subscribed towards the term finance certificates of Dewan Cement Limited as Pre-IPO investor on January 9, 2008. Under the agreement, the issuer was required to complete the public offering by October 9, 2008. However, no public offering has been carried out by the issuer as at June 30, 2017. In addition, profit on the advance against subscription, due after six months from the date of subscription, has also not been received by the Fund. As at June 30, 2017, the advance against subscription has been fully provided in accordance with the provisioning policy of the Fund as approved by the Board of Directors of the Management Company.

			2017	2016
		Note	Rupees	in '000
9.	PAYABLE TO THE MANAGEMENT COMPANY			
	Management fee	9.1	10,522	7,417
	Sindh Sales Tax	9.2	1,368	1,205
	Sales load payable		426	86
	Selling and marketing payable	13	8,661	-
	Allocation of expenses related to registrar services,			
	accounting, operation and valuation services	9.3	526	371
			21,503	9,079

- 9.1 Under the provisions of the NBFC Regulations, the Management Company of the Fund is entitled to a remuneration of an amount not exceeding two percent of average annual net assets. The Management Company has charged its remuneration at the rate of two percent per annum (June 30, 2016: two percent per annum) of the average annual net assets of the Fund for the current year.
- 9.2 The Sindh Government has levied Sindh Sales Tax at the rate of 13% (June 30, 2016: 14%) on the remuneration of the Management Company through Sindh Sales Tax on Services Act, 2011.
- 9.3 As per Regulation 60(3)(s) of the amended NBFC Regulations dated November 25, 2015, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the CIS, maximum upto 0.1 percent of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged aforementioned expenses to the extent of 0.1% of the average annual net assets, being lower amount, to the Fund during the year.

			2017	2016
		Note	Rupees	in '000
10.	PAYABLE TO THE TRUSTEE			
	Trustee fee	10.1	1,255	453
	Sindh Sales Tax		163	63
			1,418	516

**10.1** The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The fee is paid to the Trustee monthly in arrears.

Tariff per annum

10.2 The tariff structure applicable to the Fund is as follows:

**Amount of Funds Under Management** 

[Average Net Assets Value (NAV)]

Up to Rs. One billion

Exceeding Rs. One billion	whichever is higher Rs 2.0 million plus 0.10% of NAV, exceeding Rs. 1,000 million
The Sindh Government has levied Sindh Sales Tax or Tax on Services Act, 2011.	at the rate of 13% (June 30, 2016: 14%) on the remuneration of the Trustee through Sindh Sales

Rs 0.7 million or 0.2% p.a. of NAV,

11.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 a collective investment scheme categorised as as equity scheme is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to 0.095 percent of the average annual net assets of the scheme. The fee is payable annually in arrears.

			2017	2016
		Note	Rupees in '000	
12.	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Payable against purchase of shares		52,836	-
	Federal Excise Duty	12.1	37,838	37,838
	Provision for Workers' Welfare Fund	12.2	-	56,825
	Provision for Sindh Workers' Welfare Fund	12.2	34,381	-
	Withholding tax payable		5,178	1,473
	Auditors' remuneration		530	520
	Payable to brokers		-	4,404
	Others		466	95
			131,229	101,155

12.1 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED results in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan along-with Central Depository Company of Pakistan Limited with the Sindh High Court (SHC) on September 04, 2013.

While disposing the above petition through order dated July 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The finance act 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of the Management Company with effect from June 13, 2013 till June 30, 2016, aggregating to Rs. 37.838 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 0.72 (June 30, 2016: Rs. 0.87) per unit.

#### 12.2 WORKERS' WELFARE FUND (WWF) AND SINDH WORKERS' WELFARE FUND (SWWF)

"The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

"During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution.

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 56.825 million. Further, as an abundant caution, the Management Company decided to create SWWF provision effective from July 1, 2014 amounting to Rs. 34.381 million in these financial statements. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 0.6571 per unit.

#### 13. SELLING AND MARKETING EXPENSES

During the year SECP vide its circular No.SCD/PRDD/Circular/361/2016 dated December 30, 2016 prescribed certain conditions on Asset Management Companies (AMCs) for charging of selling and marketing expenses to collective investment schemes managed by them. According to said circular, the selling and marketing expenses have been allowed initially for a period of three years (from January 01, 2017 till December 31, 2019) being chargeable to open end equity, asset allocation and index funds. Maximum cap on the expenses has been set at 0.4% per annum of net assets of fund or actual expenses, whichever being lower. The Fund has started accruing expense on this account at 0.4% per annum of net assets of the Fund effective from March 21, 2017.

#### 14. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments at the year end (2016: Nil)

15.	AUDITORS' REMUNERATION	2017 Rupees	2016 in '000
	Annual audit fee	455	455
	Fee for half yearly review	55	55
	Review of compliance with the requirements of the		
	Code of Corporate Governance	5	5
	Out of pocket	35	86
		550	601

#### 16. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, Management Company has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

#### 17. TOTAL EXPENSE RATIO

In accordance with the directive 23 of 2016 dated July 20, 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 2.78% (YTD) which includes 0.72% representing Sindh Worker's Welfare Fund, government levy and SECP fee.

#### 18. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

#### 19. COMMITTED CREDIT LINE

The Securities and Exchange Commission of Pakistan vide Direction No. 2 of 2017 dated January 13, 2017 as amended by Direction No. 7 of 2017 dated March 3, 2017, has directed all Asset Management Companies to arrange committed credit lines from banks / DFIs for the equity funds and fund of funds equivalent to 10% of its net assets for redemption purposes. Accordingly, the Fund has obtained committed credit lines of PKR 925 million at a rate of 3 months KIBOR plus 0.45%. The Fund is required to review the committed line at least on quarterly basis against the net assets of the Fund.

20.	NUMBER OF UNITS IN ISSUE	2017 Number	2016 of units
	Opening units in issue	43,589,869	42,766,886
	Units issued during the year	21,624,269	2,054,334
	Less: Units redeemed	(12,890,677)	(1,231,351)
	Total units in issue at the end of the year	52,323,461	43,589,869

#### 21. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company, directors of connected persons.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these financial statements are as follows:

		2017 Rupee:	2016 s in ' <b>000</b>
21.1	Transactions during the year		
	HBL Asset Management Limited - Management Company		
	Management Fee including sales tax thereon	128,436	114,186
	Allocation of expenses related to registrar services,		
	accounting, operation and valuation services	5,722	2,541
	Habib Bank Limited - Sponsor		
	Issue of Nil units (2016: 521,601 units)	-	52,765
	Dividend on units	249,887	
	Bank charges paid	7	12
	Mark-up earned during the year	2,836	1,274
	Mark-up received during the year	2,617	1,274
	Purchase of shares 951,600(2016: 1,363,000 shares)	187,254	261,327
	Sale of shares 980,400 (2016: 352,000 shares)	449,228	62,453
	Dividend income earned	19,799	14,938
	Dividend income received	19,799	14,938
	Directors and Executives of the Management Company and their relatives		
	Directors and their relatives		
	Issuance of 327 units (2016: 9 units)	40	1
	Executives and their relatives		
	Issue of 14,109 units (2016: 139 units)	1,915	14
	Redemption of 2,547 units (2016: 1,015 units)	2,547	100
	Dividend paid	1,426	-
	HBL Employees Provident Fund - Associated entity		
	Issue of 388,125 Units (2016: 86,294 units)	47,161	8,729
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	7,558	6,209
	Service charges	419	395
	Transactions involving shares of connected persons		
	Packages Limited - Common Directorship		
	Dividend earned	6,845	-
	International Steels Limited - Common Directorship		
	Dividend earned	2,040	-
		,,,,,	

		2017	2016
21.2	Balances outstanding as at year end	Rupees i	n '000
	HBL Asset Management Limited - Management Company		
	Management fee	10,522	7,417
	Sindh Sales Tax	1,368	1,205
	Sales load payable	426	86
	Selling and marketing	8,661	-
	Allocation of expenses related to registrar services,		
	accounting, operation and valuation services	526	371
	Habib Bank Limited - Sponsor	4 505 004	
	Investment held in the Fund: 37,754,700 units (2016: 35,698,175 units) Bank balances	4,585,301	3,701,058
	Ordinary Shares held in Habib Bank Limited: 942,619 shares	57,148	21,250
	(2016: 942,619 shares)	253,696	344,173
	Mark-up receivable	219	-
	Directors and Executives of the Management Company		
	and their relatives		
	Directors and their relatives		
	Investment held in the Fund: 19,487 units (2016: 692 units)	2,367	72
	Executives and their relatives		
	Investment held in the Fund: 21,054 units (2016: 10,848 units)	2,557	1,125
	HBL Employees Provident Fund - Associated Entity		
	Investment held in the Fund: 7,125,389 units (2016: 6,737,264 units)	865,377	698,495
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	1,255	453
	Sindh Sales tax	163	63
	Security deposit	100	100

#### 22. FINANCIAL RISK MANAGEMENT

The Fund primarily invests in a portfolio of equity and money market investments such as shares of listed companies, government securities and in other money market instruments. These activities are exposed to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 22.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Management Company manages market risk by monitoring exposure in marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee of the Fund and the regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

#### 22.1.1Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as its operations are geographically restricted to Pakistan and all transactions are carried out in Pak Rupees.

#### 22.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### a) Sensitivity analysis for variable rate instruments

Presently, the Fund holds balances in savings bank accounts as at June 30, 2017, that could expose the Fund to cash flow interest rate risk. The net income for the year would have increased / (decreased) by Rs. 6.5 million (2016: Rs.0.384 million) had the interest rates on savings accounts with the banks increased / (decreased) by 100 basis points.

#### b) Sensitivity analysis for fixed rate instruments

Presently, the Fund does not hold any fixed rate instruments at June 30, 2017, that could expose the Fund to fair value interest rate risk.

#### 22.1.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instruments or its issuer, or factors affecting all similar financial instruments traded in the market.

The Fund's equity securities are primarily exposed to equity price risk because of investments held and classified by the Fund on the statement of assets and liabilities as 'available for sale'. To manage its price risk arising from investments in equity securities, the Fund diversifies its portfolio within the eligible stocks prescribed in the Fund's constitutive documents. The Fund's constitutive documents / NBFC Regulations also limit investment in individual equity securities to not more than 15% of its net assets, or 15% of the issued capital of the investee company and the sector exposure limit to 35% of net assets.

In case of 5% increase / decrease in the fair value of the Fund's equity securities on June 30, 2017, net assets of the Fund would increase / decrease by Rs. 290.029 million (2016: Rs. 229.317 million) as a result of gains / losses on equity securities in "available for sale" catagory.

#### 22.2 Credit risk

Credit risk represents the risk of a loss if the counterparties fail to perform as contracted. The Fund's credit risk mainly arises from deposits with banks and financial institutions and credit exposure arising as a result of dividend receivable on equity securities.

The Fund's credit risk is primarily attributable to balances with banks, deposits with and other receivables from National Clearing Company of Pakistan Limited and Central Depository Company of Pakistan Limited, respectively. The Fund also carries credit risk in respect of dividend receivable (if any) on equity securities. The credit risk of the Fund with respect to bank accounts is limited as the balances are maintained with counter parties that are financial institutions with reasonably high credit ratings. Further, credit risk in respect of deposits and other receivables is also minimal as the counter parties are well reputed and financially sound. Credit risk on dividend receivable is also minimal due to the statutory protection.

The Fund's policy is to enter into financial contracts in accordance with the investment guidelines approved by the Investment Committee, its Trust Deed and the requirements of the NBFC rules and the regulations and the guidelines given by the SECP from time to time.

The maximum exposure to credit risk before any credit enhancement as at June 30, 2017 is the carrying amount of the financial assets as follows:

Bank balances by rating category	Note	2017 Rupees i	2016 in '000
A1+ (PACRA) A-1+ (JCR-VIS)		650,713	17,156
A-1+ (JCR-VIS)		650,713	21,250 38,406
Investment in Government Securities			172,054
Dividend and profit receivable		33,494	6,280
Advances, deposits and other receivables		216,628	3,083

#### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is mainly concentrated in equity securities which are primarily subject to price risk. The Fund's portfolio of other financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk.

#### 22.3 Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations arising from its financial liabilities that are settled by delivering cash or another financial asset or such obligations will have to be settled in a manner disadvantageous to the Fund.

The Fund is exposed to daily settlement of equity securities and daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily disposed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the total net asset value of the Fund at the time of borrowing and shall be repayable within 90 days. The facility would bear interest at commercial rates and would be secured against the assets of the Fund. However, during the current year no borrowings were made by the Fund. The Fund has also entered into an agreement for securing committed credit line for redemption purposes (note 19)

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. However, no such instances were witnessed by the Fund during the current year .

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

----- As at June 30, 2017 ----

	Upto three months	More than three months and upto one year	More than one year	Total
		Rupees in	'000	
Liabilities				
Payable to the Management Company	21,503			21,503
Payable to the Management Company Payable to the Trustee	1,418	-	-	1,418
Accrued expenses and other liabilities	48,654	-	_	48,654
Payable against redemption of units	181,864	-	_	181,864
Unit Holder's Fund	6,354,672	-	-	6,354,672
	6,608,111	-	-	6,608,111
	Upto three months	More than three months and upto one year	More than one year	Total
		 Rupees in	'000	
Liabilities		napees iii		
Payable to the Management Company	9.079	_	-	9,079
Payable to the Trustee	516	-	-	516
Accrued expenses and other liabilities	3,546	-	-	3,546
Payable against redemption of units	6	-	-	6
Unit Holder's Fund	4,519,241	-	-	4,519,241
	4,532,388	-	-	4,532,388

#### 23. FAIR VALUE AND CATAGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets are based on the quoted market prices at the close oftrading on the period end date. The quoted market price used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The Fund classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Fair value measurements using Inputs for assets or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

		June 30, 2017							
			Carrying	amount			Fair \	/alue	
		Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments	Note				(Rupees	in '000)			
Financial assets measured at fair value									
Investments - Listed equity securities		5,800,585			5,800,585	5,800,585			5,800,585
, ,		5,800,585	-	-	5,800,585	5,800,585	-	-	5,800,585
Financial assets not measured at fair value Bank balances Dividend receivable and accrued mark-up Advances, deposits, other receivables	23.1		650,713 33,494 216,628 900,835	- - -	650,713 33,494 216,628 900,835				
Financial liabilities not measured at fair value									
Payable to Management Company				21,503	21,503				
Payable to Trustee		-	-	1,418	1,418				
Payable against redemption of units		-	-	5,331	-				
Accrued expenses and other liabilities		-	-	53,832	53,832				
Unit Holder's Fund			-	6,354,672	6,354,672				
			•	6,436,756	6,431,425				

	June 30, 2016							
		Carryin	g amount		Fair Value			
	Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1 Level	2	Level 3	Total
On-balance sheet financial instruments				(Rupees	in '000)			
Financial assets measured at fair value Investments								
- Listed equity securities	4,316,318	-	-	4,316,318	4,316,318	-	-	4,316,318
- Government securities	172,054	-	-	172,054	· · ·	172,054	-	172,054
	4,488,372	-	-	4,488,372	4,316,318	172,054	-	4,488,372
Financial assets not measured at fair value		20.405		20.400				
Bank balances	-	38,406	-	38,406				
Investments - Unlisted Equity Securities	97,966	-	-	97,966				
Dividend receivable and accrued mark-up	-	6,280	-	6,280				
Advances, deposits, other receivables	97,966	3,083 47,769	-	3,083 145,735				
		, , , , ,						
Financial liabilities not measured at fair value								
Payable to Management Company	-	-	9,079	9,079				
Payable to Trustee	-	-	516	516				
Payable against redemption of units	-	-	6	6				
Accrued expenses and other liabilities	-	-	5,019	5,019				
Unit Holder's Fund		-	4,519,241	4,519,241				
		-	4,533,861	4,533,861				

**23.1** The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

#### 23.2 Transfers during the year

There were no transfers between various levels of fair value hierarchy during the year.

#### 24. UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by the net assets attributable to unit holders / redeemable units. The amount of net assets attributable to unit holders can change significantly on a daily basis as the Fund is subject to daily issuance and redemptions at the discretion of unit holders. These unit holders of the Fund are entitled to distributions and to payment of a proportionate share based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund.

- Monitor the level of daily issuance and redemptions relative to the liquid assets and adjust the amount of distributions the Fund pays to the unit holders;
- Redeem and issue units in accordance with the constitutive documents of the Fund. This includes the Fund's ability to restrict redemptions;
- The Fund Manager / Investment Committee members and the Chief Executive Officer of the Management Company critically track the movement of 'Assets under Management'. The Board of Directors is updated regarding key performance indicators, e.g., yield and movement of NAV and total Fund size at the end of each quarter.

The Fund has maintained and complied with the requirements of minimum fund size during the current year.

#### 25. LIST OF TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID / PAYABLE

#### Top ten brokers during the year ended June 30, 2017

- 1 DJM Securities (Pvt) Ltd
- 2 Elixir Securities Pakistan (Pvt) Ltd
- 3 Arif Habib Ltd
- 4 Topline Securities (Private) Ltd.
- 5 Next Capital Limited
- 6 AKD Securities Limited
- 7 IGI Finex Securities Limited
- 8 BIPL Securities Ltd
- 9 Taurus Securities Ltd.
- 10 Habib Metropolitan Financial Services Ltd

#### Top ten brokers during the year ended June 30, 2016

- 1 Arif Habib Limited
- 2 BMA Capital Management Limited
- 3 Elixir Securities Pakistan (Private) Limited
- 4 Global Securities Pakistan Limited
- 5 Habib Metropolitan Financial Services
- 6 KASB Securities Limited
- 7 Optimus Capital Management (Private) Limited
- 8 Pearl Securities Limited
- 9 Shehzad Chamdia Securities (Private) Limited
- 10 Topline Securities (Private) Limited

#### 26. PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the Investment Committee of the Fund as on June 30, 2017 are as follows:

S.no.	Name	Designation	Qualification	Experience in years
1	Farid Ahmed Khan	Chief Executive Officer	CFA, MBA	23+
2	Muhammad Imran	Chief Investment Officer	MBA	17+
3	Coling Miranda	Acting Head of Research	CFA, FRM	8+
4	Jawad Naeem	Fund Manager - Equity	MBA	9+
5	Adeel Abdul Wahab	Fund Manager - Equity	ACCA	8+
6	Noman Ameer	Manager Risk	B.S Acturial Sciences	9+

27.	PATTERN OF UNIT HOLDING	2017			
		Number of unit holders	Investment amount (Rupees in '000)	Percentage investment	
	Individuals	241	319,826	5.03%	
	Associated companies	2	5,450,741	85.77%	
	Directors	2	2,367	0.04%	
	Insurance companies	2	83,907	1.32%	
	Banks	2	476,170	7.49%	
	Retirement Funds	1	2,061	0.03%	
	Others	3	19,676	0.31%	
		253	6,354,747	100.0%	

		2016	
	Number of unit holders	Investment amount (Rupees in '000)	Percentage investment
Individuals Associated companies Directors Insurance companies	141 1 1	119,467 3,701,058 2	2.64% 81.90% -
Banks Others	3	698,714	15.46%
	146	4,519,241	100.00%

#### 28. ATTENDANCE AT MEETINGS OF THE BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

Name of Director		1	Number of meetings			
		Held	Attended	Leave granted	attended	
1	Mr. Towfiq H. Chinoy	5	5	-	-	
2	Ms. Ava Ardeshir Cowasjee	5	5	-	-	
3	Mr. Nadeem Abdullah	5	4	1	April 27, 2017	
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-	
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-	
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-	
7	Mr. Rizwan Haider	5	4	1	April 27, 2017	
8	Mr. Salahuddin Manzoor	5	5	-	-	
9	Mr. Aamir Irshad <sup>4</sup>	-	-	-	-	
10	Mr. Rayomond Kotwal <sup>5</sup>	-	-	-	-	

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

#### 29. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 25 August 2017 by the Board of Directors of the Management Company.

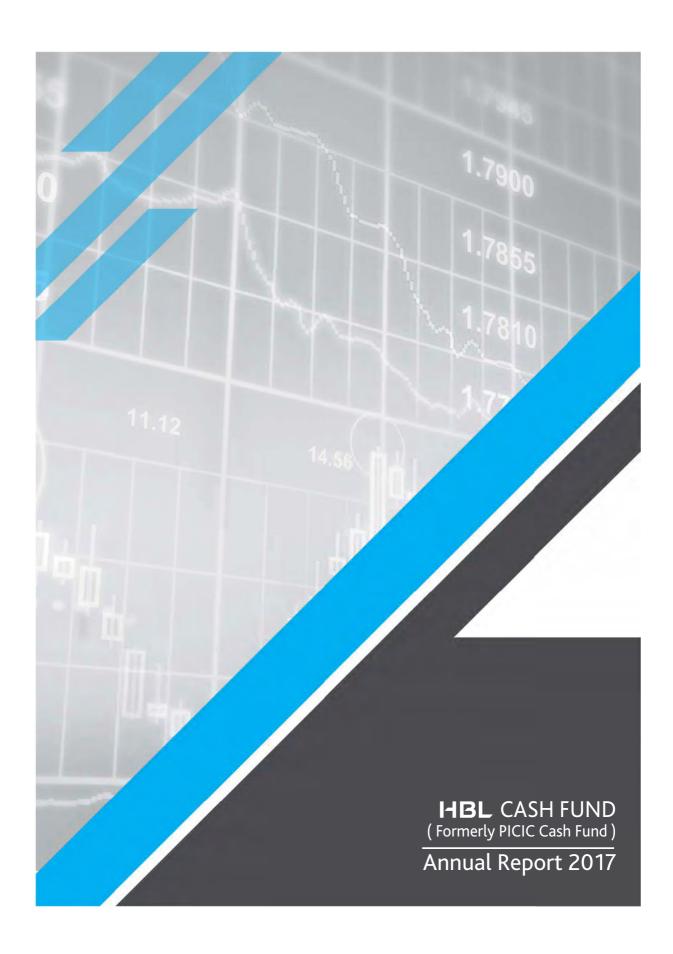
#### 30. CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or reclassification was made in these financial statements during the current year.

#### 31. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

Chief Financial Officer	Chief Executive Officer	Director



#### **FUND INFORMATION**

NAME OF FUND HBL Cash Fund (formerly PICIC Cash Fund)

NAME OF AUDITORS Deloitte Yousuf Adil, Chartered Accountants.

NAME OF BANKERS Habib Bank Limited

**Bank Al-Habib Limited** 

**Habib Metropolitan Bank Limited** 

Bank Al Falah Limited Faysal Bank Limited Allied Bank Limited NIB Bank Limited United Bank Limited Samba Bank Limited

Zarai Taragiati Bank Limited

**JS Bank Limited** 

FUND RATING 'AA(f)' (JCR-VIS)

## FUND MANAGER'S REPORT - HBL Cash Fund (Formerly PICIC Cash Fund) As at June 30, 2017

#### Type and Category of Fund

Open end Money Market Fund

#### **Investment Objective and Accomplishment of Objective**

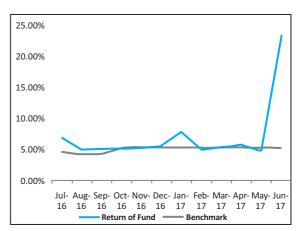
The investment objective of the Fund is to provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund will aim to maximize returns through efficient utilization of investment and liquidity management tools. The investment objective is achieved.

#### **Benchmark and Performance Comparison with Benchmark**

The Fund's benchmark is 70% (3Month PKRV) + 30% (3Month Avg. Deposit Rate of 3 AA rated Banks) as per MUFAP

The comparison of the fund return with benchmark is given below:

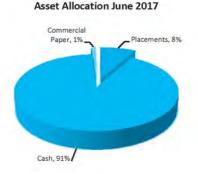
Month	Return of Fund	Benchmark
Jun-17	23.25%	5.22%
May-17	4.87%	5.23%
Apr-17	5.68%	5.31%
Mar-17	5.34%	5.29%
Feb-17	5.11%	5.25%
Jan-17	7.73%	5.25%
Dec-16	5.62%	5.29%
Nov-16	5.32%	5.26%
Oct-16	5.20%	5.24%
Sep-16	4.95%	4.30%
Aug-16	4.96%	4.13%
Jul-16	6.92%	4.62%

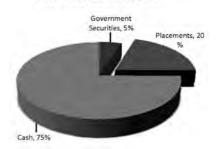


#### Strategies and Policies employed during the Year

In line with the investment policy of the Fund, the Fund continued to hold major investments in the form of short maturity T-Bills and placements with Commercial Banks and DFIs in Daily Product Accounts, TDRs and LOPs. Howeveron quarter and year end, better opportunities were offered in Placements which were utilized to optimize Funds returns.

#### Asset Allocation





Asset Allocation June 2016

#### Significant Changes in Asset Allocation during the Year

No major changes were made in asset allocation during the year due to nature of the fund. The investment in Government Securities was decreased by 5% of total assets to nil in June 2017. At the end of the year, 99% assets were deployed in Cash at bank and placement with banks as they were offering better returns.

#### **Fund Performance**

The total income and net income of the Fund was Rs.269.68 million and Rs. 30.14 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 100.5696 per unit as on June 30, 2016. The NAV of the Fund was Rs 100.4888 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 7.15 per unit), thereby giving an annualized return of 7.18%. During the same year the benchmark (70% 3M PKRV & 30% 3M deposit rates) return was 5.00%. The size of Fund was Rs 5.95 billion as on June 30, 2017.

#### Market Review

During the year, State Bank Pakistan kept the discount rate static at 6.25% on the back of lower inflation and managed external accounts position. Government of Pakistan (GoP) raised PKR 7,716 billion (including NCB) through the T-bills auction compared to the cumulative target of PKR 7,200 billion and maturities of PKR 6,431 billion. In the secondary market, T-bills yields increased by a total of 9 bps, 13 bps and 13 bps for 3, 6 and 12 months respectively. In PIB auctions GOP raised PKR 894 billion against the cumulative target of PKR 800 billion and maturities of PKR 1,936 billion. All PIB auctions held in 2QFY17 were scrapped as the bids were at higher yields and there was no desperation showed by the GoP on stretching the maturities towards longer duration at higher costs. However, following the release of below-expected CPI data for the month of December 2016, the market anticipated that there would be no hike in the discount rate in FY17, and thus placed bids at more appropriate levels. The 5 and 10-year PIB cutoffs declined by 1 bps and 8 bps respectively in FY17TD whereas the 3-year PIB cutoff remained unchanged. Consequently, money market saw flattened yield curve during the year.

The GoP also held an IjaraSukuk (fixed-rate) auction against the M1 Motorway as the underlying Asset on June 23, 2017, wherein a 3-year instrument was offered with a target of PKR 71.69 billion. Total bids received amounted to PKR 167.08 billion whereas GoP accepted PKR 71.01 billion at a cut-off rate of 5.24% p.a. During 2HFY17, few corporate Sukuks were offered in the market, which were well-received by investors and the instruments with strong credit ratings were oversubscribed.

Going forward, we expect monetary policy to remain unchanged during first half FY18, however in later half potential rate hike is expected on the ground of higher CPI, imbalances in trade deficit and falling foreign reserves.

Distribution

The Fund has distributed cash dividend at Rs. 7.15 per unitduring the year ended June 30, 2017.

#### Significant Changes in the State of Affairs

During the year the Management Company of the Fund i.e. PICIC Asset Management Company Limited merged with and into HBL Asset Management Limited effective from August 31, 2016. Subsequent to the merger of the Management Company the name of the PICIC Cash Fund changed as HBL Cash Fund.

#### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	44	2,860
101 - 500	31	6,459
501 - 1,000	16	11,596
100,1 - 10,000	127	621,554
10,001 - 100,000	84	2,572,589
100,001 - 500,000	23	4,765,941
500,001 - 1,000,000	4	2,308,804
1,000,001 - 5,000,000	7	15,600,813
5,000,001 and above	5	33,361,077
Total	341	59,251,693

#### Unit Splits

There were no unit splits during the year.

#### Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

#### **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses

### **PERFORMANCE TABLE - HBL CASH FUND** (FORMERLY PICIC CASH FUND)

As at June 30, 2017

HBL Cash Fund (Formerly: PICIC CASH FUND)						
Performance Table	2017	2016	2015	2014	2013	2012
Net assets at the period end (Rs'000)	5,954,130	2,103,956	3,249,017	4,287,916	2,381,011	2,659,794
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES	3,33 1,130	2,203,330	3,2 13,017	1,207,510	2,501,011	2,033,73
Redemption	100.4888	100.5696	100.3250	100.1304	100.4067	100.5186
Offer - Class C	100.4801	100.5696	100.3250	100.1304	100.4067	100.5186
Offer - Class D	101.6155	101.5753	101.3283	101.1317	101.4108	101.5238
OFFER / REDEMPTION DURING THE PERIOD - RUPEES						
Highest offer price per unit - Class C	106.0546	106.1453	108.7769	101.3126	101.1499	101.2712
Lowest offer price per unit - Class C	100.3862	100.3425	100.1000	100.0249	100.1444	100.0535
Highest offer price per unit - Class D	107.2530	107.2068	109.8647	102.3257	102.1614	102.2839
Lowest offer price per unit - Class D	101.5206	101.3459	101.1010	101.0251	101.1458	101.0540
Highest redemption price per unit Lowest redemption price per unit	106.0546 100.3862	106.1453 100.3425	108.7769 100.1000	101.3126 100.0249	101.1499 100.1444	101.2712 100.0535
Lowest reachiption price per unit	100.5002	100.5425	100.1000	100.0243	100.1444	100.0555
RETURN (%)						
Total return	7.18%	6.06%	10.51%	8.36%	9.07%	11.45%
Income distribution	7.15%	5.87%	10.31%	8.37%	8.45%	11.10%
Capital growth	0.03%	0.19%	0.20%	-0.01%	0.62%	0.35%
DISTRIBUTION						
Date of Income Distribution	-	-	-	24-Jul-13	24-Jul-12	23-Jul-11
Income Distribution (Rs. Per unit)	-			0.47	0.65	0.85
Date of Income Distribution	-	-	-	25-Aug-13	24-Aug-12	24-Aug-11
Income Distribution (Rs. Per unit)  Date of Income Distribution			_	0.55 24-Sep-13	0.90 24-Sep-12	1.00 24-Sep-11
Income Distribution (Rs. Per unit)	-	-	-	0.60	0.75	1.00
Date of Income Distribution	-	-	-	24-Oct-13	24-Oct-12	26-Oct-11
Income Distribution (Rs. Per unit)				0.60	0.75	1.00
Date of Income Distribution	-	-	-	22-Nov-13	21-Nov-12	24-Nov-11
Income Distribution (Re. Per unit)				0.65	0.70	0.95
Date of Income Distribution	-	-	-	24-Dec-13	24-Dec-12	23-Dec-11
Income Distribution (Rs. Per unit)  Date of Income Distribution				0.70 24-Jan-14	0.75 24-Jan-13	0.95 24-Jan-12
Income Distribution (Re. Per unit)	-	-	-	0.75	0.75	0.80
Date of Income Distribution	-	-	-	24-Feb-14	22-Feb-13	24-Feb-12
Income Distribution (Re. Per unit)				0.75	0.60	0.85
Date of Income Distribution	-	-	-	24-Mar-14	22-Mar-13	22-Mar-12
Income Distribution (Re. Per unit)				0.75	0.60	0.85
Date of Income Distribution	-	-	-	24-Apr-14	24-Apr-13	24-Apr-12
Income Distribution (Re. Per unit)  Date of Income Distribution				0.75 23-May-14	0.60 24-May-13	0.85 24-May-12
Income Distribution (Re. Per unit)	-	-	-	0.75	0.70	0.80
Date of Income Distribution	-	24-Jun-16	15-Jun-15	25-Jun-14	26-Jun-13	26-Jun-12
Income Distribution (Rs. Per unit)		5.85	10.31	1.05	0.70	0.80
Date of Income Distribution	20-Jun-17	26-Aug-16		-	-	5-Jul-12
Income Distribution (Re. Per unit)	7.15	0.02				0.40
Total dividend distribution for the year/ period (Rs)	7.15	5.87	10.31	8.37	8.45	11.10
AVERAGE RETURNS ( % )						
Average annual return 1 year	7.18%	6.06%	10.51%	8.36%	9.07%	11.45%
Average annual return 2 year	6.62%	8.27%	9.44%	8.72%	10.25%	11.62%
Average annual return 3 year	7.90%	8.30%	9.32%	9.62%	10.61%	-
PORTFOLIO COMPOSITION - (%)						
Percentage of Net Assets as at 30 June:						
Bank Balances	90.86%	75%	13%	4%	4%	1%
T-Bills	0.00%	5%	55%	51%	67%	80%
Placement with Banks and DFIs	7.50%	20%	31%	45%	25%	14%
Commercial Paper	1.35%	0%	0%	0%	0%	0%
Corporate Sukuks / TFCs	0.00%	0% 0%	0% 0%	0% 0%	5% 0%	4% 0%
MTS / Spread Transactions Others Including receivables	0.00%	0%	0% 1%	0% 0%	U% -	0% 1%
-					05	
Weighted average portfolio during (No. of days)	16	24	83	85	85	44
Note:						

Note:
The Launch date of the Fund is December 14, 2010

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

#### OF PAKISTAN LIMITED

Head Office:

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### HBL CASH FUND (Formerly PICIC CASH FUND)

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Cash Fund (Formerly PICIC Cash Fund) (the Fund) are of the opinion that HBL Asset Management Limited, being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan

Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017

# HBL CASH FUND (FORMERLY PICIC CASH FUND) STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the HBL Cash Fund (Formerly: PICIC Cash Fund) (Fund), has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the Board
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

August 25, 2017

For and on behalf of the board

Chief Executive Officer Director

Karachi

### Deloitte.

Deloitte Yousuf Adll **Chartered Accountants** Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah e-Faisal Karachi-75350 Pakistan

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Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Cash Fund (Formerly PICIC Cash Fund) (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

Place: Karachi

Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350

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#### Independent auditors' report to the unit holders

#### Report on the financial statements

We have audited the accompanying financial statements of HBL Cash Fund (Formerly PICIC Cash Fund) (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entities Regulations, 2008.

Member of Deloitte Touche Tohmatsu Limited

### Deloitte.

Deloitte Yousuf Adii Chartered Accountants

#### Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion thereon.

**Engagement Partner** Naresh Kumar

Date: September 22, 2017 Place: Karachi

# HBL Cash Fund (Formerly PICIC Cash Fund) Statement of Assets and Liabilities As at June 30, 2017

	Note	2017 Rupees in	2016 ' <b>000</b> '
Assets			
Assets	г		
Bank balances	5	6,537,316	1,624,223
Investments Profit receivable	6 7	637,309 20,561	527,691 5,551
Deposits and prepayments	8	192	188
Total assets		7,195,378	2,157,653
Liabilities			
Payable to the Management Company	9	3,457	1,384
Payable to the Trustee	10	974	242
Payable to Securities and Exchange Commission of Pakistan Dividend payable	11	3,270	2,462 490
Redemption payable		1,183,625	28
Accrued expenses and other liabilities	12	49,922	49,091
Total liabilities		1,241,248	53,697
Net assets	-	5,954,130	2,103,956
Unit holders' fund (as per statement attached)	=	5,954,130	2,103,956
Contingencies and commitments	13	Number of units	
Number of units in issue	14	<b>59,251,693</b> 20,920,392	
		Rupees	
Net assets value per unit	4.10	100.4888	100.5696
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limited (Management Company)			
Chief Financial Officer Chief Executive Officer		Director	

# HBL Cash Fund (Formerly PICIC Cash Fund) Income Statement and Other Comprehensive Income For the year ended June 30, 2017

	-	2017	2016
Income	Note	Rupees in '0	00
Capital (loss) / gain on sale of investments - net	Г	(628)	1,597
Income from government securities		60,211	146,496
Income from money market transactions and other placements		55,229	45,402
Profit on bank deposits		154,864	26,908
Net unrealised gain on investments classified 'at fair value			
through profit or loss' - held-for-trading	L	-	17
Total income		269,676	220,420
Expenses			
Remuneration of the Management Company	9.1	21,958	16,415
Sindh Sales Tax on remuneration of the Management Company		2,855	2,298
Provision for Federal Excise Duty and additional sales tax on remuneration of the Management Company	12.2	_	2,994
Remuneration of the Trustee	10.1	4,541	3,659
Annual fee to Securities and Exchange Commission of Pakistan	11.1	3,270	2,462
Allocation of expenses related to registrar services,		·	-
accounting, operation and valuation services	9.3	4,375	1,576
Amortisation of preliminary expenses and floatation costs		-	90
Auditors' remuneration	15	469	412
Fee and subscription Securities transaction cost		308     159	259 290
Settlement and bank charges		145	184
Printing charges		73	324
Total expenses	_	38,153	30,963
Net income from operating activities	_	231,523	189,457
Element of loss and capital losses included in prices of			
units issued less those in units redeemed - net		(214,877)	(156,754)
Reversal of provision for Workers' Welfare Fund	12.1	15,093	-
Provision for Sindh Workers' Welfare Fund	12.1	(1,602)	-
		13,491	-
Net income for the year before taxation		30,137	32,703
Taxation	16	-	-
Net income for the year after taxation	_	30,137	32,703
Other comprehensive income for the year		-	-
Total comprehensive income for the year	_	30,137	32,703
Earnings per unit	17		
	17		
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limited (Management Company)			
			<u> </u>
Chief Financial Officer Chief Executive Officer		Director	

## HBL Cash Fund (Formerly PICIC Cash Fund) Distribution Statement

For the year ended June 30, 2017

	2017 Rupees in	2016 1 <b>'000</b>
Undistributed income brought forward		
- Realised income - Unrealised income / (loss)	11,901 17	11,053 (527)
	11,918	10,526
Net element of income / (loss) and capital gains / ( losses) included in prices of units issued less those in unit redeemed - amount transferred to the	24.424	(2.724)
Distribution Statement from the Unit Holders' Fund	21,131	(3,721)
Net income for the year after taxation	30,137	32,703
Final cash distribution of Rs. 0.02 per unit for the year ended June 30, 2016 declared on August 26, 2016	(480)	-
Interim cash distribution of Rs. 7.15 per unit declared on June 20, 2017 (2016: Rs. 5.85 per unit declared on June 24, 2016)	(33,743)	(27,590)
Undistributed income carried forward	28,963	11,918
Undistributed income comprising:		
- Realised income - Unrealised income	28,963 -	11,901 17
	28,963	11,918

The annexed notes 1 to 30 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)		
Chief Financial Officer	Chief Executive Officer	Director

## HBL Cash Fund (Formerly PICIC Cash Fund) Statement of Movement in Unit Holders' Fund For the year ended June 30, 2017

	<b>2017</b> 2016 Rupees in '000	
	·	
Net assets at the beginning of the year	2,103,956	3,249,017
Issue of 164,584,054 units (2016: 81,414,313 units) Redemption of 126,252,753 units (2016: 92,878,850 units)	16,818,792 (13,179,409)	7,698,883 (9,005,811)
•	3,639,383	(1,306,928)
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		
- Amount transferred to the Income Statement and Other Comprehensive Income	214,877	156,754
- Amount transferred to the Distribution Statement	(21,131)	3,721
	193,746	160,475
Capital (loss) / gain on sale of investments - net	(628)	1,597
Net unrealised gain on investments classified 'at fair value		
through profit or loss' - held-for-trading Other net income for the year	30,765	17 31,089
Total comprehensive income for the year	30,137	32,703
Final cash distribution of Rs. 0.02 per unit for the year ended June 30, 2016		
declared on August 26, 2016	(480)	-
Interim cash distribution of Rs. 7.15 per unit declared on June 20, 2017 (2016: Rs. 5.85 per unit declared on June 24, 2016)	(33,743)	(27,590)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in unit redeemed - amount transferred to the		
Distribution Statement	21,131	(3,721)
Net assets at the end of the year	5,954,130	2,103,956
	Rupees	
Net asset value per unit at the beginning of the year	100.5696	100.3250
Net asset value per unit at the end of the year	100.4888	100.5696
The annexed notes 1 to 30 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)		
Chief Financial Officer Chief Executive Officer	Director	_

## HBL Cash Fund (Formerly PICIC Cash Fund) Cash Flow Statement

For the year ended June 30, 2017

	Note	2017 Rupees in	2016 ' <b>000</b>
Cash flow from operating activities		•	
Net income for the year before taxation		30,137	32,703
Adjustments:			
Capital loss / (gain)		628	(1,597)
Return / mark-up on;			
- bank profits		(154,864)	(26,908)
- money market transactions and other placements  Unrealised diminution on re-measurement of investments		(55,229)	(45,402)
classified as 'financial assets at fair value through			
profit or loss' held-for-trading - net		-	(17)
Amortisation of preliminary expenses and floatation costs Element of loss and capital losses included in prices of		-	90
units less those in units redeemed - net		214,877	156,754
Reversal of provision for Workers' Welfare Fund		(15,093)	-
Provision for Sindh Workers' Welfare Fund		1,602	
(Increase) / democratic exects		22,058	115,623
(Increase) / decrease in assets			
Investments - net		(110,246)	1,928,812
Deposits and prepayments		(4)	(11)
		(110,250)	1,928,801
Increase / (decrease) in liabilities			(25)
Payable to the Management Company Payable to the Trustee		2,073   732	(35) 24
Payable to the Hustee Payable to Securities and Exchange Commission of Pakistan		808	(723)
Dividend payable		(490)	490
Accrued expenses and other liabilities		14,322	(118,978)
		17,445	(119,222)
Bank profits received		141,897	26,271
Return on money market transactions and other placements received		53,186	65,139
Net cash generated from operating activities		124,336	2,016,612
Cash flow from financing activities			
Receipts from issue of units		16,818,792	7,698,883
Amount paid / payable on redemption of units Dividend paid		(11,995,812) (34,223)	(9,005,811) (27,590)
Similar para		(34)223)	(27,330)
Net cash generated / (used) in financing activities		4,788,757	(1,334,519)
Net increase in cash and cash equivalents during the year		4,913,093	682,093
Cash and cash equivalents at the beginning of the year		1,624,223	942,130
Cash and cash equivalents at the end of the year	5	6,537,316	1,624,223
The annexed notes 1 to 30 form an integral part of these financial statements.			
For HBL Asset Management Limited (Management Company)			
Chief Financial Officer Chief Executive Officer		Director	

## HBL Cash Fund (Formerly PICIC Cash Fund) Notes To The Financial Statements For the year and of June 20, 2017

For the year ended June 30, 2017

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Cash Fund (formerly PICIC Cash Fund) ("the Fund") was established under a Trust Deed executed between PICIC Asset Management Company Limited (now, HBL Asset Management Limited) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Fund was approved by the Securities and Exchange Commission of Pakistan (SECP) vide its letter No. SCD/NBFC-II/DD/PCF/844/2010 dated November 11, 2010 and the Trust Deed was executed on October 22, 2010.

During the year, SECP approved merger of PICIC Asset Management Company Limited with and into HBL Asset Management Limited effective from August 31, 2016 through an order dated August 31, 2016. Effective from September 1, 2016 HBL Asset Management Limited became Management Company of the fund which is a wholly owned subsidiary of Habib Bank Limited. The Aga Khan Fund for Economic Development (AKFED), S.A. is the parent company of Habib Bank Limited. After the merger, trust deed was revised on February 17, 2017.

The Management Company of the Fund has been registered as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the SECP to undertake Asset Management Services. The registered office of the Management Company is located at 24-C, Khayaban-e- Hafiz, Phase VI, D.H.A Karachi, Pakistan. Subsequent to the year ended June 30, 2017, the registered office has been relocated at 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open-ended money market scheme and is listed on Pakistan Stock Exchange Limited. The units of the Fund were initially offered for public subscription at par value of Rs. 100 per unit from December 11, 2010 to December 13, 2010. Thereafter, the units are offered to the public for subscription on a continuous basis and are transferable and redeemable by surrendering them to the Fund.

The Fund has been categorised as a money market scheme as per the criteria laid down by the SECP for categorisation of open-end Collective Investment Schemes (CISs).

The core objective of the Fund is to provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity.

JCR-VIS Credit Rating Company has assigned an asset manager rating of 'AM2' (Positive outlook) to the Management Company and a stability rating 'AA(f)' to the Fund.

Title to the assets of the Fund is held in the name of Central Depository Company Limited as trustee of the Fund.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that investments are measured at fair value.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the fund's functional and presentation currency.

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

# 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

# 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

# Effective from accounting period beginning on or after:

Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016
Amendments to IAS 27 'Separate Financial Statements' - Equity method in separate financial statements	January 01, 2016

# 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

Certain annual improvements have also been made to a number of IFRSs.

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective from accounting periods beginning on or after:

Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and measurement of share-based payment transactions

January 01, 2018

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture

Effective from accounting period beginning on or after a date to be determined.

# Effective from accounting periods beginning on or after:

January 01, 2019

Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a January 01, 2017 result of the disclosure initiative

Amendments to IAS 12 'Income Taxes' - Recognition of deferred tax January 01, 2017 assets for unrealised losses

Amendments to IAS 40 'Investment Property': Clarification on January 01, 2017 transfers of property to or from investment property

IFRIC 22 'Foreign Currency Transactions and Advance Consideration': January 01, 2018 Provides guidance on transactions where consideration against nonmonetary prepaid asset / deferred income is denominated in foreign currency.

IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12 'Income Taxes'.

Certain annual improvements have also been made to a number of IFRSs.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

# SIGNIFICANT ACCOUNTING POLICIES

# 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### Financial instruments

# 4.2.1 Financial assets

# 4.2.1.1Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

# Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss - held-for-trading. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price. Currently, there are no investments of the fund classified as available for sale.

#### 4.2.1.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

## 4.2.1.3 Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss - held-for-trading", in which case the transaction costs are charged off to the income statement and other comprehensive income.

#### 4.2.1.4 Subsequent measurement

# a) Financial assets 'at fair value through profit or loss held for trading' and 'available for sale'

Subsequent to initial measurement, financial assets 'at fair value through profit or loss held for trading' and 'available for sale' are valued as follows:

# Basis of valuation of government securities

The investment of the Fund in government securities is valued on the basis of PKRV rates published by Reuters in accordance with Circular no. 33 of 2012.

Net gains and losses arising on changes in the fair value of financial assets carried 'at fair value through profit or loss' are taken to the income statement and statement of comprehensive income.

Net gains and losses arising from changes in fair value of 'available-for-sale' financial assets are recognised as 'other comprehensive income' in the income statement and other comprehensive income until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

# b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method

Gains or losses are also recognised in the income statement and other comprehensive income when financial assets carried at amortised cost are derecognised or impaired.

#### 4.2.1.5 Impairment

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

# 4.2.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.3 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

#### 4.4 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.5 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the Provisions of Section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

# 4.7 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

# 4.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received and funds are realised during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales \ load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### 4.9 Element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the income statement and statement of comprehensive income and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regul ations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.10 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the income statement and other comprehensive income on the date at which the transaction takes place.
- Mark-up / return on government securities, bank profits and investment in debt securities are recognised on a time apportionment basis using the effective interest method.
- Unrealised gains / (losses) arising on re-measurement of investments classified as 'financial assets at fair value through profit or loss' are included in the income statement and other comprehensive income in the period in which they arise.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the income statement and other comprehensive income on the date of issue and redemption of units.

# 4.12 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee and annual fee payable to the SECP) are recognised in the income statement and other comprehensive income on a time apportionment basis using the effective interest method.

		Note	2017 Rupees	2016 in ' <b>000</b> -
5	BANK BALANCES PLS saving deposits under mark-up arrangements	5.1	6,537,316	1,624,223

5.1 These accounts carry mark-up at rates ranging between 3.75% and 6.70% (2016: 3.75% and 6.50%) per annum.

97,691
30,000
27,691
97

# 6.1 Financial assets at fair value through profit or loss - held-for-trading: - Market treasury bills

			Face va	lue		Balan	ice as at June 3	0, 2017		
Issue date	Tenor	As at July 1, 2016	Purchases during the period	Sales / matured during the period	As at June 30, 2017	Carrying value	Market value	Appreciation / (diminution)	Market value as a percentage of net assets	
					upees in '000	)		l		
January 26, 2016	12 months	-	739,000	739,000	-	-	-	-	-	-
May 26, 2016	6 months	100,000	-	100,000	-	-	-	-	-	-
July 11, 2016	6 months		250,000	250,000	-	-	-	-	-	-
July 21, 2016	6 months	-	1,680,000	1,680,000	-	-	-	-	-	-
August 18, 2016	6 months	-	350,000	350,000	-	-	-	-	-	-
September 1, 2016	6 months	-	335,000	335,000	-	-	-	-	-	-
January 5, 2017	6 months	-	650,000	650,000	-	-	-	-	-	-
January 19, 2017	6 months	-	1,750,000	1,750,000	-	-	-	-	-	-
February 2, 2017	6 months	-	500,000	500,000	-	-	-	-	-	-
September 1, 2016	3 months	-	300,000	300,000	-	-	-	-	-	-
October 27, 2016	3 months	-	458,000	458,000	-	-	-	-	-	-
January 19, 2017	3 months	-	1,000,000	1,000,000	-	-	-	-	-	-
February 2, 2017	3 months	-	500,000	500,000	-	-	-	-	-	-
February 16, 2017	3 months	-	350,000	350,000	-	-	-	-	-	-
March 2, 2017	3 months	-	1,425,000	1,425,000	-	-	-	-	-	-
March 30, 2017	3 months	-	600,000	600,000	-	-	-	-	-	-
April 13, 2017	3 months	-	41,000	41,000	-	-	-	-	-	-
April 27, 2017	3 months	-	2,962,000	2,962,000	-	-	-	-	-	-
May 11, 2017	3 months	-	3,550,000	3,550,000	-	-	-	-	-	-
May 25, 2017	3 months	-	292,000	292,000	-	-	-	-	-	-
Total - As at June 30, 20	17	100,000	17,732,000	17,832,000	-	-	-	-	-	
Total - As at June 30, 20	16	1,949,500	7,065,200	8,914,700	100,000	97,674	97,691	17	•	

This carries return at the rate of Nil per annum (June 30, 2016: 6.38%)

6.2	Loans and receivables		2017	2016
		Note	Rupees	in '000
	Certificates of investments	6.2.1	-	430,000
	Term deposit receipts	6.2.2	540,000	-
	Commercial paper	6.3.3	97,309	-
			637,309	430.000

# 6.2.1 Loans and receivable - Certificate of Investment

Name of Company	As at July 01, 2016	Placement made during the year	Matured during the year	As at June 30, 2017	Percentage of total value of investments	Percentage of Net Assets
			(Rupee	s in '000)		
Pak Oman Investment Company Limited	250,000	-	250,000	-	-	-
Pak Brunei Investment Company Limited	180,000	350,000	530,000	-	-	-
PAIR Investment Company Limited	-	500,000	500,000	-	-	-
Total - As at June 30, 2017	430,000	850,000	1,280,000	-	-	

- **6.2.2** These carry return ranging between 6.25% to 6.50% (June 2016: 6.72% to 7.35%) per annum.
- 6.2.3 This carry return of 7.91% (June 2016: Nil) per annum.

Note	2017 Rup	2016 ees in '000
7. PROFIT RECEIVABLE		
Profit receivable on bank deposits	17,58	,
Profit receivable on certificates of investment Profit receivable on term deposit receipt	- 2,98	938 <b>1</b> -
	20,56	5,551
8. DEPOSITS AND PREPAYMENTS		
Security deposits with: Central Depository Company of Pakistan Limited	10	<b>0</b> 100
Prepaid expenses	9	
	19	188
9. PAYABLE TO THE MANAGEMENT COMPANY		
Management fee	9.1 <b>2,62</b>	<b>3</b> 1,017
· · · · · · · · · · · · · · · · · · ·	9.2 34	<b>1</b> 166
Allocation of expenses related to registrar services,		
accounting, operation and valuation services	9.3 49	<b>3</b> 201
	3,45	7 1,384

- 9.1 As per the offering document of the fund, the Management Company shall charge a fee at the rate of 0.50 % of the average annual net assets of the Scheme calculated on a daily basis subject to the guidelines as may be issued by the SECP from time to time. Effective from June 29, 2017 the rate of fee is revised through amendment in the Offering Documents of the Scheme as 7.50% of the gross earnings of the scheme, calculated on a daily basis subject to a cap of 1.00% and a floor of 0.50% of the average daily net assets. The fee is payable monthly in arrears.
- 9.2 The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remuneration of management company through Sindh Sales Tax on Services Act, 2011.
- 9.3 As per Regulation 60(3)(s) of the amended NBFC Regulations dated November 25, 2015, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the CIS, maximum upto 0.1 percent of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged aforementioned expenses to the extent of 0.1% of the average annual net assets, being lower amount, to the Fund during the year.

		Note	2017 Rupees	2016 in '000
10.	PAYABLE TO THE TRUSTEE			
	Trustee fee Sindh Sales Tax	10.1	862 112	212 30
			974	242

10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The fee is paid to the Trustee monthly in arrears.

**10.2** The tariff structure applicable to the Fund is as follows:

# Amount of Funds Under Management [Average Net Assets Value (NAV)]

Upto Rs 1,000 million Exceeding Rs 1,000 million and upto Rs 10,000 million

Over Rs 10,000 million

#### Tariff per annum

0.15% per annum of NAV Rs 1.5 million plus 0.075% per annum of NAV exceeding Rs 1,000 million

Rs 8.25 million plus 0.06% per annum of NAV, exceeding Rs 10,000 million

**2017** 2016 Note ------- Rupees in '000 -------

# 11. PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

Annual fee

11.1 \_\_\_\_\_\_ **3,270** \_\_\_\_\_ 2,462

11.1 Under the provisions of the NBFC and Notified Entities Regulations, 2008 a collective investment scheme categorised as a money market scheme is required to pay as annual fee to Securities and Exchange Commission of Pakistan, an amount equal to 0.075 percent of the average annual net assets of the scheme. The fee is payable annually in arrears.

			2017	2016
		Note	Rupees in	'000
12.	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Provision for Workers' Welfare Fund	12.1	-	15,093
	Provision for Sindh Workers' Welfare Fund	12.1	1,602	-
	Provision for Federal Excise Duty and additional			
	sales tax on management fee	12.2	7,528	7,528
	Withholding tax payable		39,405	25,981
	Sales load - payable to related parties		948	15
	Auditors' remuneration		315	275
	Printing charges		80	174
	Brokerage payable		44	25
		-	49,922	49,091

#### 12.1 WORKERS' WELFARE FUND AND SINDH WORKERS' WELFARE FUND

"The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution.

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures.

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 15.093 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 1.602 million in these financial statements. Had the provision not been made, net asset value per unit at June 30, 2017 would have been higher by Rs. 0.027 per unit

12.2 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED results in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan along-with Central Depository Company of Pakistan Limited with the Sindh High Court (SHC) on September 04, 2013.

While disposing the above petition through order dated June 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The finance act 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 7.528 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 0.13 (June 30, 2016: Rs. 0.36) per unit.

# 13. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments outstanding as at June 30, 2017 and June 30, 2016.

		2017	2016
14.	NUMBER OF UNITS IN ISSUE	Number	of units
	Total units in issue at the beginning of the year	20,920,392	32,384,929
	Units issued	164,584,054	81,414,313
	Units redeemed	(126,252,753)	(92,878,850)
	Total units in issue at the end of the year	59,251,693	20,920,392
		2017	2016
15.	AUDITORS' REMUNERATION	Rupees	in '000'
	Annual audit fee	220	220
	Fee for half yearly review	110	110
	Review of compliance with the requirements of the		
	Code of Corporate Governance	45	45
	Other certifications and out of pocket expenses	94	37
		469	412

#### 16. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, Management Company has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

# 17. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

# 18. FINANCIAL INSTRUMENTS BY CATEGORY

	As on June 30, 2017		
	At fair value through profit or loss - held-for-	Loans and receivables	Total
	trading		
		Rupees in '000	
Assets			
Bank balances	-	6,537,316	6,537,316
Investments	-	637,309	637,309
Profit receivable		20,561	20,561
	-	7,195,186	7,195,186

		As on June 30, 2017		
	At fair value through profit or loss - held-for- trading	Other financial liabilities	Total	
PARTIES.	•	Rupees in '000		
Liabilities				
Payable to the Management Company Payable to the Trustee	-	3,457	3,457	
Redemption payable	-	974 1,183,625	974 1,183,625	
Accrued expenses and other liabilities	<u>-</u>	439	439	
Unit holders' fund	-	5,954,130	5,954,130	
	-	7,142,625	7,142,625	
		As on June 30, 2016		
	At fair value			
	through profit or	Loans and	Total	
	loss - held-for-	receivables	IOtal	
	trading			
Accept		- Rupees in '000		
Assets				
Bank balances	- 07.001	1,624,223	1,624,223	
Investments Profit receivable	97,691	430,000 5,551	527,691 5,551	
	97,691	2,059,774	2,157,465	
		- As on June 30, 2016		
	At fair value	0.1 6 .1		
	through profit or	Other financial liabilities	Total	
	loss - held-for-	liabilities		
	trading 	Rupees in '000		
Liabilities				
Payable to the Management Company	-	1,384	1,384	
Payable to the Trustee	-	242	242	
Redemption payable Accrued expenses and other liabilities		28	28	
Unit holders' fund	-	474 2,103,956	474 2,103,956	
- The Holder's Fully	<u></u> _	2,106,084	2,105,930	
			2,100,004	

# 19. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company, directors of connected persons and persons having 10% or more beneficial ownership of the units of the Fund.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in the condensed interim financial information are as follows:

		2017 Rupees	2016 in ' <b>000</b> -
19.1	Transactions during the year		
	HBL Asset Management Limited		
	Issue of 683,007 (2016: 9,927,168) units	70,105	1,013,320
	Redemption of 7,315,712 (2016: 11,285,892) units	750,389	1,186,961
	Remuneration of Management Company	21,958	16,415
	Sindh Sales Tax on remuneration of Management Company	2,855	2,298
	FED Provision borne by the Management Company	<u> </u>	2,994
	Remuneration of fund operation, accounting and related cost	4,375	1,576
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	4,541	3,659
	CDC Connection charges	6	7
	Habib Bank Limited - Sponsor		
	Return on Deposit Accounts	25,937	68
	Directors and Executives of the Management Company		
	Issue of 604,133 (2016: 41,879) units	61,576	4,390
	Redemption of 461,761 (2016: 18,678) units	47,770	1,973
	Jubilee General Insurance Company Limited - Associated Company		
	Redemption of Nil (2016: 1,498,147) units		155,321
	Maple Leaf Capital Limited - Connected person due to holding more than 10% units		
	Issue of 20,527,657 (2016: Nil) units	2,117,585	
	Redemption of 10,772,766 (2016: Nil) units	1,179,682	
	Thal Limited - Connected person due to holding more than 10% units		
	Issue of 14,805,591 (2016: Nil) units	1,513,167	
	Redemption of 7,218,408 (2016: Nil) units	765,311	

Balances outstanding at the year end HBL Asset Management Limited  Outstanding 348,649 (June 2016: 6,981,354) units  Payable to the Management Company  Sales load payable Finance and operational cost  Habib Bank Limited - Sponsor  Bank Balances Profit receivable Sales load payable  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable Security deposit held Directors and Executives of the Management Company Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  903,495	2016 0
Outstanding 348,649 (June 2016: 6,981,354) units  Payable to the Management Company  Sales load payable  84  Finance and operational cost  Habib Bank Limited - Sponsor  Bank Balances  1,283,033  Profit receivable  Sales load payable  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable  Security deposit held  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  35,035  Ada   2,964  2,964  84  493  493  493  494  51,283,033  864  Central Depository Company Of Pakistan Limited - Trustee  Trustee  Trustee fee payable  974  Security deposit held  100  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units  18,315	
Payable to the Management Company  Sales load payable  Rat  Finance and operational cost  Habib Bank Limited - Sponsor  Bank Balances  Profit receivable  Sales load payable  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable  Security deposit held  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  2,964  84  84  Finance and operational cost  493  1,283,033  1,283,033  864  Central Depository Company Of Pakistan Limited - Trustee  1,283,033  1,283,033  1,283,033  864  Central Depository Company Of Pakistan Limited - Trustee  1	
Sales load payable Finance and operational cost  Habib Bank Limited - Sponsor  Bank Balances 1,283,033 Profit receivable Sales load payable  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable Security deposit held Directors and Executives of the Management Company Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  8493  Habib Bank Limited - Sponsor  1,283,033  44,163  8,84  Pofit receivable 4,163  8,991	701,960
Finance and operational cost  Habib Bank Limited - Sponsor  Bank Balances  Profit receivable  Sales load payable  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable  Security deposit held  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  493  Habib Bank Limited - Sponsor  1,283,033  A,163  Security deposit or Company Of Pakistan Limited - Trustee  1,283,033  1,283,033  2,974  2,974  2,974  3,974  3,974  3,974  4,163	1,183
Habib Bank Limited - Sponsor  Bank Balances 1,283,033  Profit receivable 4,163  Sales load payable 864  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable 974  Security deposit held 100  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units 18,315  Maple Leaf Capital Limited - Connected person due to holding more than 10% units 8,991,001 (2016: Nil) units 903,495	15
Bank Balances 1,283,033 Profit receivable 4,163 Sales load payable 864  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable 974 Security deposit held 100 Directors and Executives of the Management Company Outstanding 182,263 (2016: 27,889) units 18,315  Maple Leaf Capital Limited - Connected person due to holding more than 10% units 8,991,001 (2016: Nil) units 903,495	201
Profit receivable 4,163 Sales load payable 864  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable 974 Security deposit held 100 Directors and Executives of the Management Company Outstanding 182,263 (2016: 27,889) units 18,315  Maple Leaf Capital Limited - Connected person due to holding more than 10% units 8,991,001 (2016: Nil) units 903,495	
Sales load payable  Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable  Security deposit held  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  903,495	350,041
Central Depository Company Of Pakistan Limited - Trustee  Trustee fee payable 974  Security deposit held 100  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units 18,315  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units 903,495	59
Trustee fee payable 974 Security deposit held 100 Directors and Executives of the Management Company Outstanding 182,263 (2016: 27,889) units 18,315  Maple Leaf Capital Limited - Connected person due to holding more than 10% units 8,991,001 (2016: Nil) units 903,495	-
Security deposit held 100  Directors and Executives of the Management Company  Outstanding 182,263 (2016: 27,889) units 18,315  Maple Leaf Capital Limited - Connected person due to holding more than 10% units 8,991,001 (2016: Nil) units 903,495	
Directors and Executives of the Management Company Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  903,495	242
Outstanding 182,263 (2016: 27,889) units  Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  903,495	100
Maple Leaf Capital Limited - Connected person due to holding more than 10% units  8,991,001 (2016: Nil) units  903,495	
due to holding more than 10% units  8,991,001 (2016: Nil) units  903,495	2,940
Thal Limited - Connected person due to holding more than 10% units	
7,587,183 (2016: Nil) units <u>762,426</u>	

#### 20. FINANCIAL RISK MANAGEMENT

19.

The Board of Directors of the Management Company has overall responsibility for the establishment and oversight of the Fund's risk management framework. The Board is also responsible for developing and monitoring the Fund's risk management policies.

The Fund's risk management policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Fund's activities.

The Fund primarily invests in a portfolio of money market investments, government securities and in other money market instruments. These activities are exposed to a variety of financial risks, market risks, credit risks and liquidity risks

20.1 The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

# Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument may fluctuate as a result of changes in market prices.

The Management Company manages market risk by monitoring exposure in marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee of the Fund and the regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

# 20.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. The Fund, at present, is not exposed to currency risk as its full transactions are carried out in Pak Rupees.

#### 20.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates

#### a) Cash flow interest rate risks

The Fund's interest rate risk arises from the balances in savings accounts. The net income for the year would have increased / (decreased) by Rs. 65.37 million (June 30, 2016: Rs. 16.24 million), had the interest rates on saving accounts with banks increased / (decreased) by 100 basis points.

# b) Fair value interest rate risks

Since the fund currently does not have any fixed rate instruments that are impacted by market interest rates, therefore, it is not exposed to fair value interest rate risk.

The composition of the Fund's investment portfolio and rates announced by Financial Market Association of Pakistan is expected to change over time. Therefore, the sensitivity analysis prepared as of June 30, 2017 is not necessarily indicative of the effect on the Fund's net assets of future movements in interest rates.

Yield / interest rate sensitivity position for on-balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

	As at June 30, 2017						
	Exposed	to yield / inter	est rate risk				
	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield/ interest rate risk	Total		
On-balance sheet financial instruments			Rupees in '000				
Financial assets							
Bank balances Investments	6,537,316	-	-	-	6,537,316		
Loans and receivables Accrued markup on bank balances	-	637,309	-	-	637,309		
and investments		-	-	20,561	20,561		
	6,537,316	637,309	-	20,561	7,195,186		
Financial liabilities							
Payable to the Management Company	-	-	-	3,457	3,457		
Payable to the Trustee Redemption payable	-	-	-	974	974		
Accrued expenses and other liabilities	_	-	_	1,183,625 439	1,183,625 439		
Unit holders' fund				5,954,130	5,954,130		
	-	-	-	7,142,625	7,142,625		
On-balance sheet gap	6,537,316	637,309	-	(7,122,064)	52,561		
Off-balance sheet financial instruments	-	•	-	•	-		
Off-balance sheet gap	-	-	-	-	-		

			- As at June 30, 2	016	
		to yield / intere			
	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield/ interest rate risk	Total
On-balance sheet financial instruments			Rupees in '000		
Financial assets					
Bank balances	1,624,223	-	-	-	1,624,223
Investments Financial assets at fair value through					
Profit or loss - held for trading		97,691	-	-	97,691
Loans and receivables Accrued markup on bank balances	250,000	180,000	-	-	430,000
and investments	-	-	-	5,551	- 5,551
	1,874,223	277,691	-	5,551	2,157,465
Financial liabilities					
Payable to the Management Company	-	-	-	1,384	1,384
Payable to the Trustee	-	-	-	242	242
Redemption payable	-	-	-	28	28
Dividend payable Accrued expenses and other liabilities	-	-	-	490 474	490 474
Unit holders' fund		-	-	2,103,956	2,103,956
Offictioners furth					
		-	-	2,106,574	2,106,574
On-balance sheet gap	1,874,223	277,691	-	(2,101,023)	50,891
Off-balance sheet financial instruments	-	-	-	-	-
Off-balance sheet gap	_	-	-	-	-

# 20.1.3Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Currently, the Fund does not hold any security which exposes the Fund to price risk.

# 20.2 Credit risk

Credit risk represents the risk of a loss if the counter parties fail to perform as contracted. The Fund's credit risk is primarily attributable to its investment in debt securities, loans and receivables and bank balances. Risks attributable to investments in Market Treasury Bills is limited as these are guaranteed by the Federal Government while bank balances are maintained with banks with a reasonably high credit rating.

The maximum exposure to credit risk before considering any collateral as at June 30, 2017 is the carrying amount of the financial assets

The analysis below summarises the credit quality of the Fund's bank balances as at June 30, 2017 and June 30, 2016:

# Balances with banks by rating category

Name of bank	Balances held by the Fund as at June 30, 2017	Latest available published rating as at June 30, 2017	Rating agency
	(Rupees in '000)		1
Bank Alfalah Limited	7	AA+	JCR-Vis
Bank Al Habib Limited	72	AA+	PACRA
Habib Metropolitan Bank Limited	408	AA+	PACRA
Habib Bank Limited	1,283,033	AAA	JCR-Vis
Allied Bank Limited	2,556,300	AA+	PACRA
Faisal Bank Limited	107	AA	JCR-Vis
NIB Bank Limited	8,238	AA-	PACRA
United Bank Limited	24		JCR-Vis
Samba Bank Limited	28		JCR-Vis
Zarai Taragiati Bank Limited	2,689,086		JCR-Vis
JS Bank Limited	13		PACRA
	6,537,316	-	
	_		
Name of bank	Balances held by the Fund as at June 30, 2016	Latest available published rating as at June 30, 2016	Rating agency
	(Rupees in '000)		
Bank Alfalah Limited	1,264,037	AA	PACRA
Bank Al Habib Limited	769	AA+	PACRA
Habib Metropolitan Bank Limited	2,947	AA+	PACRA
Habib Bank Limited	350,041	AAA	JCR-VIS
Allied Bank Limited	768	AA+	PACRA
Faisal Bank Limited	453	AA	PACRA
NIB Bank Limited	5,183	AA-	PACRA
United Bank Limited	25	AA+	JCR-VIS
	1,624,223		

# Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is mainly concentrated in government securities and bank balances while the remaining transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentration of credit risk to counterparties other than the government.

# 20.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily disposed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the total net asset value of the Fund at the time of borrowing and shall be repayable within 90 days. The facility would bear interest at commercial rates and would be secured against the assets of the Fund. However, during the current year no borrowings were made by the Fund.

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. However, no such instances were witnessed by the Fund during the current year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	As at June 30, 2017					
	Upto three months	More than three months and upto one	More than one year	Total		
		Rupe	es in '000			
Liabilities (excluding unit holders' fund)						
Payable to the Management Company	3,457	_	_	3,457		
Payable to the Trustee	974	-	_	974		
Redemption payable	1,183,625			1,183,625		
Accrued expenses and other liabilities	439	-	-	439		
	1,188,495	-	-	1,188,495		
Unit Holders' Fund	5,954,130	_	_	5,954,130		
		A + 1	20, 2016			
		As at June	30, 2016			
	Upto three months	More than three months and upto one year	More than one year	Total		
		Rupe	es in '000			
Liabilities (excluding unit holders' fund)						
Payable to the Management Company	1,384	_	_	1,384		
Payable to the Trustee	242	_	-	242		
Redemption payable	28	-	-	28		
Dividend payable	490	-	-	490		
Accrued expenses and other liabilities	474	-	-	474		
	2,618	-	-	2,618		
Unit Holders' Fund	2,103,956	-	_	2,103,956		

#### 21. FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid or transfer a liability in an orderly transaction between market participants and measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy:

					June 30, 2017				
		Carrying Amount			Fair Value				
	Note	Fair value through profit or loss- held-for-trading.	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
				(Rupe	es in '000)				
On-balance sheet financial instruments									
Financial assets not measured at fair value	21.1								
Bank balances	5	-	6,537,316	-	6,537,316	-	-	-	-
Profit receivable		-	20,561	-	20,561	-	-	-	-
Loan and receivable			637,309	-	637,309	-	-	-	-
		-	7,195,186	•	7,195,186				
Financial liabilities not measured at fair value	21.1								
Payable to the Management Company		-	-	1,384	1,384	-	-	-	-
Payable to the Trustee		-		242	242	-	-	-	-
Redemption payable		-	-	1,183,625	1,183,625	-	-	-	-
Accrued expenses and other liabilities		-	-	439	439	-	-	-	-
Unit holders' fund			•	5,954,130	5,954,130				
			•	7,139,820	7,139,820				

lune 30, 2016	

					Julie 30, 2010				
			Carrying	Amount			Fair '	/alue	
	Note	Fair value through profit or loss- held- for-trading	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
				(Rupe	es in '000)				
On-balance sheet financial instruments									
Financial assets measured at fair value									
Investments in Market Treasury Bills	21.2	97,674	-		97,674	97,691	-	-	97,691
		97,674	-	-	97,674	97,691	-	-	97,691
Financial assets not measured at fair value	21.1								
Bank balances Profit receivable Loan and receivable	5	-	1,624,223 5,551	- - 430,000	1,624,223 5,551 430,000	- - -	- - -	- - -	
		-	1,629,774	430,000	2,059,774				
Financial liabilities not measured at fair value	21.1								
Payable to the Management Company Payable to the Trustee Redemption payable		-	-	1,384 242 28	1,384 242 28	-	-	-	- -
Dividend payable		-		490	490		-	-	-
Accrued expenses and other liabilities Unit holders' fund		-	-	474 2,103,956	474 2,103,956	-	-	-	-
One notices fund		-	-	2,106,574	2,106,574				

21.1 The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

# 21.2 Valuation techniques

For level 1 investments at fair value through profit or loss - held-for-trading investment in respect of Treasury Bills, Fund uses rates which are derived from PKRV rates at reporting date per certificates multiplied by the number of certificates held as at year end.

# 21.3 Transfers during the year

During the year ended June 30, 2017, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 financial instruments.

# 22. UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown in the Statement of Movement in Unit Holders' Fund. The Fund has no restrictions on the subscription and redemption of units except for maintaining minimum fund size of Rs.100 million at all times.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption requests, which would be augmented by short-term borrowings or disposal of investments where necessary.

# 23. TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID

# Top ten brokers during the year ended June 30, 2017

- 1 Invest Capital Markets Limited
- 2 Icon Securities (Private) Limited
- 3 Magenta Capital (Private) Limited
- 4 Bright Capital (Private) Limited
- 5 Pearl Securities Limited
- 6 Optimus Markets (Private) Limited
- 7 Next Capital Limited
- 8 Invest One Markets (Private) Limited
- 9 Vector Capital (Private) Limited
- 10 BIPL Securities Limited

# Top ten brokers during the year ended June 30, 2016

- 1 Optimus Markets (Private) Limited
- 2 Next Capital Limited
- 3 JS Global Capital Limited
- 4 Invest Capital Markets Limited
- 5 Vector Capital (Private) Limited
- 6 Pearl Securities Limited
- 7 BMA Capital Management Limited
- 8 Icon Securities (Private) Limited
- 9 Invest One Markets (Private) Limited
- 10 Global Securities Pakistan Limited

# 24. PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the Investment Committee of the Fund as on June 30, 2017 are as follows:

	Name	Designation	Qualification	Experience in years
1	Farid Ahmed Khan	Chief Executive Officer	CFA, MBA	23+
2	Muhammad Imran	Chief Investment Officer	MBA (Finance)	17+
3	Tauqir Shamshad	Head of Fixed Income	MBA, M.Com	31+
4	Faizan Saleem	Sr. Fund Manager Fixed Income	MBA (Finance)	10+
5	Colin Miranda	Acting Head of Research	CFA, MBA	8+
6	Noman Ameer	Manager Risk	B.S. Actuarial Sciences	11+

# 25. PATTERN OF UNIT HOLDING

	As	at.	June	30,	2017	
--	----	-----	------	-----	------	--

Category	Number of units holders	Number of units held	Unit holding or investment amount	Percentage of total
	•		Rupees in '000	
Individuals	303	6,594,412	662,664	11.13%
Associated Companies and Directors	2	472,127	47,443	0.80%
Insurance Companies	4	318,170	31,973	0.54%
Retirement Funds	6	646,433	64,959	1.09%
Trust	2	365,913	36,770	0.62%
Others	24	50,854,638	5,110,320	85.83%
		59,251,693	5,954,130	100.00%

------ As at June 30, 2016 -----

Category	Number of units holders	Number of units held	Unit holding or investment amount	Percentage of total
			Rupees in '000	
Individuals	173	2,089,344	210,124	9.99%
Associated Companies and Directors	1	6,981,354	702,112	33.37%
Insurance Companies	2	67,981	6,837	0.32%
Retirement Funds	6	1,066,153	107,223	5.10%
Others	2	769,066	77,328	3.68%
	8	9,946,494	1,000,332	47.55%
		20,920,392	2,103,956	100.00%

# 26. ATTENDANCE AT MEETINGS OF THE BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

Name of Director		Nui	Meetings not		
		Held	Attended	Leave Granted	attended
1	Mr. Towfig H. Chinoy	5	5	-	-
2	Ms. Ava Ardeshir Cowasjee	5	5	-	-
3	Mr. Nadeem Abdullah	5	4	1	April 27, 2017
4	Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	-
5	Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-
6	Ms. Sima Kamil <sup>3</sup>	4	4	-	-
7	Mr. Rizwan Haider	5	4	1	April 27, 2017
8	Mr. Salahuddin Manzoor	5	5	-	-
9	Mr. Aamir Irshad <sup>4</sup>	0	0	-	-
10	Mr. Rayomond Kotwal <sup>5</sup>	0	0	-	-

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016.
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

# 27. TOTAL EXPENSE RATIO

In accordance with the Directive 23 of 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 0.88% which includes 0.16% representing Government Levy and SECP fee.

# 28. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 25 August, 2017 by the Board of Directors of the Management Company.

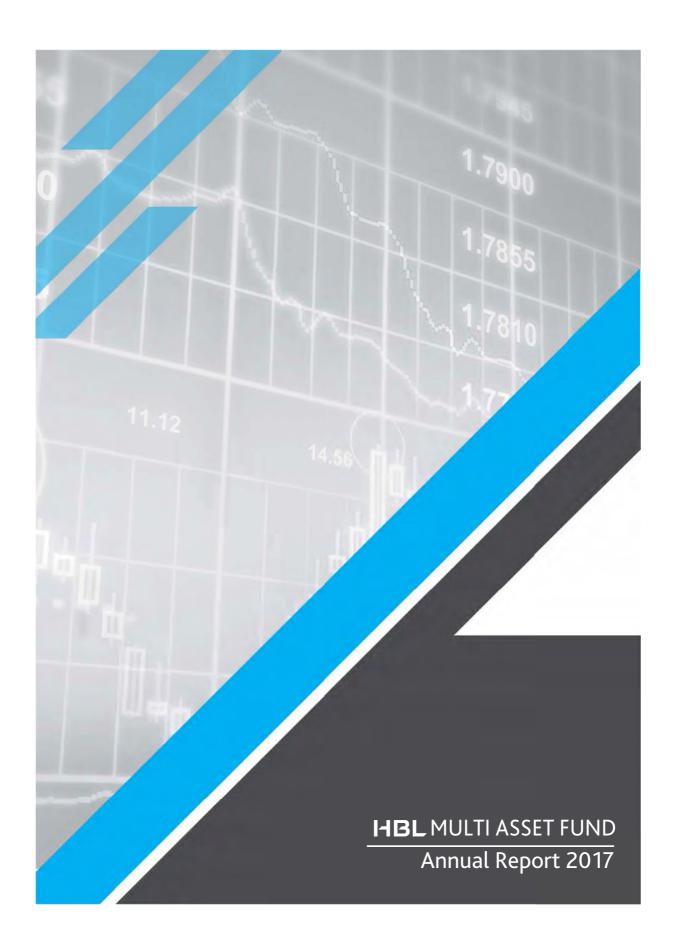
# 29. CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or reclassification was made in these financial statements during the current year.

# 30. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

	For HBL Asset Management Limited	
	(Management Company)	
Chief Financial Officer	Chief Executive Officer	Director



# **FUND INFORMATION**

NAME OF FUND IHBL Multi Asset Fund

NAME OF AUDITORS Deloitte Yousuf Adil, Chartered Accountants.

NAME OF TRUSTEE Central Depository Company of Pakitan Limited

NAME OF BANKERS Habib Bank Limited

Bank Al Falah Limited Allied Bank Limited JS Bank Limited MCB Bank Limited

NIB Bank Limited

Zarai Tarakiyati Bank Limited

# FUND MANAGER'S REPORT - HBL Multi Asset Fund As at June 30, 2017

#### Type and Category of Fund

Open end Balanced Fund

# Investment Objective and Accomplishment of Objective

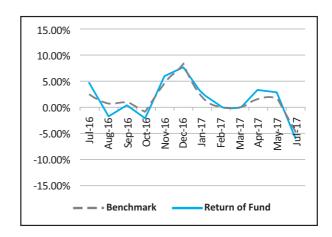
The objective of the Fund is to provide long-term capital growth and income by investing in multiple asset classes such as equity, equity-related instruments, fixed-income securities, continuous funding system, derivatives, money market instruments, etc.

#### Benchmark and Performance Comparison with Benchmark

The Fund's benchmark is weighted average daily return of KSE100 and 6M average PKRV rates based on the actual proportion of investment in Equity and Fixed Income/Money Market component.

The comparison of the fund return with benchmark is given below:

Month	Return of Fund	Benchmark
Jun-17	-5.18%	-5.96%
May-17	1.98%	2.94%
Apr-17	1.73%	3.34%
Mar-17	-0.38%	-0.25%
Feb-17	-0.20%	0.08%
Jan-17	1.55%	2.59%
Dec-16	8.34%	7.67%
Nov-16	4.67%	6.11%
Oct-16	-0.89%	-2.09%
Sep-16	1.09%	0.40%
Aug-16	0.58%	-1.62%
Jul-16	2.40%	4.59%



# Strategies and Policies employed during the Year

During the year under review the Fund has reduced itsexposure in equity securities from 66% as at June 30, 2016 to 64% as on June 30, 2017. The Fund gradually increased its exposure in debt securities from 2% to eventually 7% in same period. However, the Fund was invested more in Cash/placements with banks/DFIs as safe heavens.

Furthermore, sector wise allocation was continuously reviewed and revisited throughout the year to ensure optimum return to the investors. Accordingly, exposure in Cement, Commercial Banks and Oil & Gas Marketing was reduced; however exposure in Oil & Gas Exploration and Automobile assemblers was increased.





#### Significant Changes in Asset Allocation during the Year

Following table shows comparison of sector wise allocation of equity investments of Fund as on June 30, 2016 and June 30, 2017:

Sector Name	As on June 2017	As on June 2016
Cement	10%	16%
Oil & Gas Exploration Companies	10%	07%
Commercial Banks	9%	15%
Automobile Assemblers	5%	0%
Oil & Gas Marketing Companies	5%	6%
Other Equities	25%	23%
Total	64%	66%

#### **Fund Performance**

The total income and net income of the Fund was Rs.145.77 million and Rs. 139.40 million respectively during the year ended June 30, 2017. The exdividend Net Asset Value (NAV) per unit of the Fund was Rs 98.0474 per unit as on June 30, 2016. The NAV of the Fund was Rs 112.0924 per unit as on June 30, 2017 (after incorporating interim dividends of Rs. 4.00 per unit), thereby giving an annualized return of 18.40%. During the same year the benchmark index (Weighted average daily return KSE 100 and 6 Month PKRV rates) return was 16.21%. The size of Fund was Rs 0.97 billion as on June 30, 2017.

#### Review of Market invested in

#### **Money Market Review**

During the year, State Bank Pakistan kept the discount rate static at 6.25% on the back of lower inflation and managed external accounts position. Government of Pakistan (GoP) raised PKR 7,716 billion (including NCB) through the T-bills auction compared to the cumulative target of PKR 7,200 billion and maturities of PKR 6,431 billion. In the secondary market, T-bills yields increased by a total of 9 bps, 13 bps and 13 bps for 3, 6 and 12 months respectively. In PIB auctions GOP raised PKR 894 billion against the cumulative target of PKR 800 billion and maturities of PKR 1,936 billion. All PIB auctions held in 2QFY17 were scrapped as the bids were at higher yields and there was no desperation showed by the GoP on stretching the maturities towards longer duration at higher costs. However, following the release of below-expected CPI data for the month of December 2016, the market anticipated that there would be no hike in the discount rate in FY17, and thus placed bids at more appropriate levels. The 5 and 10-year PIB cutoffs declined by 1 bps and 8 bps respectively in FY17TD whereas the 3-year PIB cutoff remained unchanged. Consequently, money market saw flattened yield curve during the year.

The GoP also held an Ijara Sukuk (fixed-rate) auction against the M1 Motorway as the underlying Asset on June 23, 2017, wherein a 3-year instrument was offered with a target of PKR 71.69 billion. Total bids received amounted to PKR 167.08 billion whereas GoP accepted PKR 71.01 billion at a cut-off rate of 5.24% p.a. During 2HFY17, few corporate Sukuks were offered in the market, which were well-received by investors and the instruments with strong credit ratings were oversubscribed.

Going forward, we expect monetary policy to remain unchanged during first half FY18, however in later half, potential rate hike is expected on the ground of higher CPI, imbalances in trade deficit and falling foreign reserves.

# Stock Market Review

In FY17, KSE-100 index posted a gain of 23% and closed at 46,565pts as compared to FY16 return of 10%. This performance was driven by strong inflow of domestic liquidity, optimism surrounding Pakistan's upgrade to "Emerging Market" status by MSCI and higher GDP growth of 5.28%. Mutual funds emerged as the largest net buyers USD 576 million which absorbed the most of selling of foreign investors, who offloaded USD 652 million (net). Banks and Oil & Gas Exploration sectors were the prime outperformers during the period under review. Furthermore, average daily trading volume shares posted a sizable improvement of 68% Y/Y in FY17 to 350 million shares, while average turnover increased by 61% Y/Y to PKR 15.3 billion. In USD term KSE 100 index returned 22.5% which outperformed both MSCI Emerging Index (20.4%) and MSCI Frontier Index (15.1%). During the FY17, KSE-100 index touched the all-time high 52,877pts level in May'17 in anticipation of higher foreign inflows on inclusion of PSX into MSCI emerging market index, and nation friendly FY18 budget. However lower than expected foreign inflows, and unfriendly budget for stock market wherein tax on dividend has enhanced from 10% to 12.5% and capital gain tax surged from 12.5% to 15% dragged the KSE 100 index return. Furthermore SC hearings regarding Panama-JIT in Jun'17 expedite the bearish sentiment in local bourse and massive volatility was witnessed due to uncertainty on the political front.

On the macroeconomic front Pakistan has witnessed a smooth upward trend in GDP growth rate to reach 5.28% in FY17 (source: MoF) - the highest in 10 years. The outgoing fiscal year has witnessed an impressive growth in the LSM and agriculture output as well as in the services sector. However, there remain challenges on the external front owing to declining exports and widening of the current account deficit. During FY17, the current account deficit has reached ~ USD 12bn (4.2% of GDP) mainly due to flattish exports and surging imports. Workers' remittances figure is also not encouraging, declining by 3% during FY17 due to ongoing financial crises in the GCC region.

# Distribution

The Fund has distributed cash dividend at Rs. 4.00 per units during the year ended June 30, 2017.

# Significant Changes in the State of Affairs

There were no significant changes in the state of affairs during the year under review.

# Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held
1 - 100	10	410
101 - 500	33	6,783
501 - 1,000	16	12,395
100,1 - 10,000	51	250,055
10,001 - 100,000	39	821,710
100,001 - 500,000	3	536,952
500,001 - 1,000,000	-	-
1,000,001 - 5,000,000	-	-
5,000,001 and above	1	6,996,573
Total	153	8,624,879

# **Unit Splits**

There were no unit splits during the year.

# Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

# **Soft Commission**

The Management Company from time to time receives research reports and presentations from brokerage houses.

# PERFORMANCE TABLE - HBL Multi Asset Fund As at June 30, 2017

	2017	2016	2015	2014	2013	2012
Net assets at the period end (Rs'000)	966,784	765,506	767,249	743,692	571,607	376,495
NET ASSETS VALUE PER UNIT AT 30 JUNE - RUPEES						
Redemption	112.0924	98.0474	94.9833	95.4504	116.7121	94.8236
Offer	114.6255	100.6406	97.5175	98.7349	119.8531	96.7202
OFFER / REDEMPTION DURING THE PERIOD - RUPEES						
Highest offer price per unit	129.2935	105.6329	103.4804	131.3042	124.0914	100.0799
Lowest offer price per unit	100.7466	90.7024	91.2704	97.4165	88.7903	82.6058
Highest redemption price per unit	126.3704	102.9111	100.7913	127.8631	121.6582	98.1175
Lowest redemption price per unit	98.5200	88.3653	88.8986	94.8635	87.0493	80.9861
RETURN (%)						
Total return	18.40%	5.89%	4.83%	10.24%	37.60%	12.67%
Income distribution	4.00%	2.50%	5.10%	29.80%	15.50%	10.00%
Capital growth	14.40%	3.39%	-0.27%	-19.56%	22.10%	2.67%
DISTRIBUTION						
Final dividend distributation (Rs)	4.00	2.50	5.10	29.80	15.50	10.00
Date of Income Distribution	20-Jun-17	27-Jun-16	30-Jun-15	27-Jun-14	8-Jul-13	7-Jul-12
Total dividend distribution for the year/ period (Rs)	4.00	2.50	5.10	29.80	15.50	10.00
AVERAGE RETURNS ( % )						
Average annual return 1 year	18.40%	5.89%	4.83%	10.24%	37.60%	12.67%
Average annual return 2 year	11.99%	5.36%	7.54%	23.92%	25.14%	18.11%
Average annual return 3 year	9.57%	6.99%	17.56%	20.17%	24.61%	18.46%
PORTFOLIO COMPOSITION - (%) Percentage of Total Assets as at 30 June:						
Bank Balances	19.79%	3.00%	7.00%	14.00%	8.00%	13.00%
Placements with Banks & DFIs	8.24%	5.00%	0.00%	0.00%	0.00%	0.00%
TFC	6.98%	0.00%	5.00%	6.00%	5.00%	9.00%
Stock/Equities	64.27%	66.00%	63.00%	52.00%	66.00%	63.00%
Government Securities	0.00%	23.00%	24.00%	13.00%	20.00%	13.00%
Others Including receivables	0.72%	3.00%	1.00%	15.00%	1.00%	2.00%

# Note:

The Launch date of the Fund is December 14, 2007

# Disclaimer:

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

# PROXY VOTING DISCLOSURE

For the year ended June 30, 2017

Summary of actual proxy voted by the Management Company in relation to investee company of the collective investment scheme.

HBL Multi Asset Fund	Meetings	Resolutions	For	Against	Abstain
Number	6	17	17	-	-
(%ages)		100%	100%	-	-

(h) Management Company did not participate in shareholders' meetings.

Investee Company	Meeting Dt	Meeting Type
Honda Atlas Cars (Pakistan) Ltd.	19-07-2016	AGM
Mari Gas Company Limited	27-09-2016	AGM
Thal Limited.	29-09-2016	AGM
Hub Power Company Limited	18-10-2016	AGM
Pakistan State Oil Co. Ltd.	21-10-2016	AGM
Lucky Cement Limited	29-10-2016	AGM
AMRELI STEELS LIMITED	25-10-2016	AGM
D. G. Khan Cement Co. Limited	31-10-2016	AGM
Oil & Gas Dev.Co	26-10-2016	AGM
Cherat Cement Company Limited	31-10-2016	AGM
Tariq Glass Limited	27-10-2016	AGM
MUGHAL IRON AND STEEL INDUSTRIES LTD	31-10-2016	AGM
Millat Tractors Ltd.	10-28-2016	AGM
Searl Pakistan Ltd.	10-28-2016	AGM
Faran Sugar Mills	31-01-2017	AGM
Hub Power Co Ltd	15-02-2017	EOGM
Pak Suzuki Motor Company Limited	16-02-2017	EOGM
Pakistan Petroleum Ltd	28-02-2017	AGM
Bank Al Habib	01-03-2017	AGM
Fauji Fertilizer Co LTD	15-03-2017	AGM
Engro Corporation Ltd.	06-04-2017	AGM
Packages Ltd	25-04-2017	AGM
Pak Elektron Ltd	24-04-2017	AGM
Pak Suzuki Motor Co Ltd	25-04-2017	AGM
Adamjee Insurance Co Ltd	18-04-2017	AGM
Dawood Hercules Corp	28-04-2017	AGM
Service Industries Ltd	28-04-2017	AGM
Hascol Petroleum Ltd	28-04-2017	AGM
Indus Motor Co Ltd	05-05-2017	AGM
Honda Atlas Car (PAKISTAN) Ltd	13-06-2017	AGM

The proxy voting policy of the Fund is available on the website of the Management Company and detailed information regarding actual proxies voted by Management Company in respect of the Fund is also available without charge, upon request, to all unit holders.

# OF PAKISTAN LIMITED

Head Office:

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com





# TRUSTEE REPORT TO THE UNIT HOLDERS

# HBL MULTI ASSET FUND

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Multi Asset Fund (the Fund) are of the opinion that HBL Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2017 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under (i) the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, (iii) the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi, September 26, 2017



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2017.

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.23 of Pakistan Stock Exchange (the Stock Exchange) Regulations for the purpose of establishing a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

HBL Asset Management Limited, an un-listed Public Limited Company, which manages the affairs of the **HBL Multi Asset Fund** (Fund), has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent non-executive directors on its Board of Directors. The Management Company, being an un-listed company, does not have any minority interest. At present the Board includes:

Category	Names
Independent Directors	Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee
Executive Directors	Mr. Farid Ahmed Khan (Chief Executive Officer)
Non- Executive Directors	Mr. Towfiq H. Chinoy (Chairman) Mr. Rayomond H. Kotwal Mr. Rizwan Haider Mr. Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Two casual vacancies occurring on the board on April 27,2017 and June 22,2017 were filled up by the directors within 42 and 16 days respectively.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before all the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the Directors of their duties and responsibilities and for their orientation purpose they were informed about the recent developments / changes in applicable laws and regulations affecting the mutual fund industry. The directors are conversant of the relevant laws applicable to the Management Company, its policies, provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. The board has approved appointment of Head of Internal Audit and existing Chief Financial Officer and Company Secretary continue to serve as per their terms of employment duly approved by the Board.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the Chief Executive Officer and the Chief Financial Officer before approval of the
- 13. The Directors, the Chief Executive Officer and executives do not hold any interest in the units of the Fund other than that disclosed in the annual report.

- 14. The Management Company has complied with all the corporate and financial reporting requirements of the CCG with respect to the Fund.
- 15. The board has formed an Audit Committee. It comprises three Members, of whom three are non-executive directors and the chairmanof the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director. However due to resignation of Ms.Sima Kamil from the board effective from March 16, 2017 the committee members reduced to two. The board has reconstituted the committee effective from August 25,2017 and it comprise of three members.
- 18. The Board has outsourced the internal audit function of the Fund to EYFord Rhodes, Chartered Accountants, Karachi, for the year ended June 30, 2017, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company with regards to the Fund.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold unitsof the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market/published price of Fund's unit, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through the stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

For and on behalf of the board

Chief Executive Officer	Director
-------------------------	----------

Karachi August 25, 2017

# Deloitte.

Deloitte Yousuf Adii Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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# Review report to the unit holders' on the Statement of Compliance with the best practices of the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of HBL Asset Management Limited, the Management Company of HBL Multi Asset Fund (the Fund) for the year ended June 30, 2017 to comply with Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risk and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compilance of this requirement to the extent of approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2017.

We draw attention to the following;

 Paragraph 17 of the Statement wherein it has been stated that the composition of the Human Resource and Remuneration (HR&R) Committee was remediated subsequent to year end.

Dated: September 22, 2017

Toite

Place: Karachi

Member of

Deloitte Touche Tohmatsu Limited

# Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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# Independent auditors' report to the unit holders

#### Report on the financial statements

We have audited the accompanying financial statements of **HBL Stock Fund** (the Fund), which comprise the statement of assets and liabilities as at June 30, 2017, and the related income statement and other comprehensive income, distribution statement, statement of movements in unit holders' funds and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management Company's responsibility for the financial statements

HBL Asset Management Limited (the Management Company) is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan, and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at June 30, 2017, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

# Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non- Banking Finance Companies and Notified Entitles Regulations, 2008.

Member of Deloitte Touche Tokmatsu Limited

# Deloitte.

Deloitte Yousuf Adil Chartered Accountants

# Other matter

The financial statements of the Fund for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who vide their report dated August 26, 2016 expressed an unmodified opinion thereon.

**Engagement Partner** 

Naresh Kumar

Date: September 22, 2017

Place: Karachi

Member of Deloitte Touche Tohmatsu Limited

# HBL Multi Asset Fund Statement of Assets and Liabilities As at June 30, 2017

	Note	2017 Rupees in	2016 1 ' <b>000</b> '
Assets			
Bank balances Investments Dividend receivable and accrued mark-up Advances, deposits and other receivables	5 6 7 8	194,333 781,227 3,616 3,480	21,075 741,283 5,677 18,257
Total assets		982,656	786,292
Liabilities			
Payable to the Management Company Payable to the Trustee	9 10	1,881 180	1,514 146
Payable to Securities and Exchange Commission of Pakistan	11	749	629
Accrued expenses and other liabilities	12	13,062	18,497
Total liabilities		15,872	20,786
Net assets		966,784	765,506
Unit holders' fund (as per statement attached)		966,784	765,506
Contingencies and commitments	15		
		Number o	f units
Number of units in issue	16	8,624,879	7,807,513
		Rupe	es
Net assets value per unit	4.9	112.0924	98.0474
The annexed notes 1 to 33 form an integral part of these financial statements.			
For HBL Asset Management Limited (Management Company)			
Chief Financial Officer Chief Executive Officer		Director	

# HBL Multi Asset Fund Income Statement and Other Comprehensive Income For the year ended June 30, 2017

		2017	2016
	Note	Rupees in '0	00'
Income			
Mark-up / return on investments	13	11,876	19,048
Mark-up on deposits with banks Dividend income	14	5,626	2,159
		22,916	20,522
Capital gain on sale of investments - net Other income		114,066 75	32,732 36
	-	154,559	74,497
Impairment loss on investments		(8,791)	(3,177)
Total income	-		
		145,768	71,320
Expenses	_		
Remuneration of the Management Company		19,919	19,544
Remuneration of the Trustee		2,002	1,686
Annual fee to Securities and Exchange Commission of Pakistan		749	629
Allocation of expenses related to registrar services, accounting,			
operation and valuation services	9.3	881	436
Auditors' remuneration	17	388	422
Fees and subscription		229	183
Securities transaction costs		320	213
Settlement and bank charges		136	139
Printing charges	L	300	-
Total expenses		24,924	23,252
Net income from operating activities	_	120,844	48,068
Element of income / (loss) and capital gains / (losses) included in prices			
of units issued less those in units redeemed - net		13,639	(539)
Reversal of provision for Workers' Welfare Fund	12.2	9,496	-
Provision for Sindh Workers' Welfare Fund	12.2	(4,577)	-
		4,919	-
Net income for the year before taxation	_	139,402	47,529
Taxation	18	-	-
Net income for the year after taxation	-	139,402	47,529
Other comprehensive income for the year			
Items that may be reclassified to income statement in subsequent periods:			
Unrealised gain on re-measurement of investments	Γ		
classified as available-for-sale		118,605	25,383
Net reclassification adjustments relating to available-for-sale financial assets		(105,275)	(29,555)
433643	6.6	13,330	(4,172)
Total comprehensive income for the year	-	152,732	43,357
·			,
Earnings per unit	17		
The annexed notes 1 to 33 form an integral part of these financial statements.			
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer	_	Director	-
Chief Financial Officer Chief Executive Officer		Director	

# HBL Multi Asset Fund Distribution Statement For the year ended June 30, 2017

	2017 Rupees	2016 in ' <b>000</b> '
Accumulated loss brought forward - realised	(96,050)	(128,856)
Net income for the year	139,402	47,529
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - amount representing income / (loss) that form part of unit holders' fund	(1,612)	4,310
Interim cash distribution of Rs. 4 per unit declared on June 20, 2017 (2016: Rs. 2.5 per unit declared on June 27, 2016)	(32,408)	(19,033)
Undistributed income / (accumulated loss) carried forward - realised	9,332	(96,050)

The annexed notes 1 to 33 form an integral part of these financial statements.

	For HBL Asset Management Limited	
	(Management Company)	
Chief Financial Officer	Chief Executive Officer	Director

# HBL Multi Asset Fund Statement of Movement in Unit Holders' Fund For the year ended June 30, 2017

	2017	2016
	Rupees in '000' -	
Net assets at beginning of the year	765,506	767,249
Issue of 1,613,656 units (2016: 238,904 units)	184,463	23,059
Redemption of 796,290 units (2016: 509,116 units)	94,593	(49,665)
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		
Amount transferred to Income Statement and Other Comprehensive Income	(13,639)	539
Amount transferred to Distribution Statement	1,612	(4,310)
	(12,027)	(3,771)
Capital gain on sale of investments - net  Net unrealised gain / (loss) on re-measurement of investments	114,066	32,732
classified as available-for-sale Other net income for the year	13,330 25,336	(4,172) 14,797
Total comprehensive income for the year	152,732	43,357
Interim cash distribution of Rs. 4 per unit declared on June 20, 2017 (2016: Rs. 2.5 per unit declared on June 27, 2016)  Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in unit redeemed - amount transferred to the Distribution Statement  Net assets at end of the year	(1,612)	(19,033) 4,310 765,506
Net asset value per unit at the beginning of the year	98.0474	94.9833
Net asset value per unit at the end of the year	112.0924	98.0474
The annexed notes 1 to 33 form an integral part of these financial statements.		
For HBL Asset Management Limited (Management Company)		_
Chief Financial Officer Chief Executive Officer	Director	

# HBL Multi Asset Fund Cash Flow Statement

For the year ended June 30, 2017

		2017	2016
Cash flow from operating activities	Note	Rupees ir	י '000'
Net income for the year		139,402	47,529
Adjustments			
Capital gain on sale of investments - net		(114,066)	(32,732)
Return / mark-up on; - bank profits		(5,626)	(2,159)
- Investments		(11,876)	(19,048)
Dividend income		(22,916)	(20,522)
Impairment loss on investments		8,791	3,177
Element of (income) / loss and capital (gains) / losses included			
in prices of units issued less those in units redeemed - net		(13,639)	539
Reversal of provision for Workers' Welfare Fund Provision for Sindh Workers' Welfare Fund		(9,496) 4,577	-
Decrease / (increase) in assets		(24,849)	(23,216)
Investments - net		78,661	54,106
Dividend receivable and accrued mark-up		-	- (45.040)
Advances, deposits and other receivables		14,777	(15,018)
		93,438	39,088
Increase / (decrease) in liabilities			
Payable to the Management Company		367	5
Payable to the Trustee		34	20
Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		120 (516)	(17) (45,954)
		5	(45,946)
Bank profits received		4,342	2,135
Markup on investments received		15,503	18,314
Dividend income received		22,634	20,152
Net cash generated from operating activities		111,073	10,527
Cash flow from financing activities			
Amount received on issue of units  Payment / payable against redemption of units		184,463 (89,870)	23,059 (48,363)
Cash dividend paid		(32,408)	(19,033)
Net cash generated from / (used in) financing activities		62,185	(44,337)
Net increase / (decrease) in cash and cash equivalents		173,258	(33,810)
Cash and cash equivalents at beginning of the year		21,075	54,885
Cash and cash equivalents at end of the year	5	194,333	21,075
The annexed notes 1 to 33 form an integral part of these financial statements.			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
For HBL Asset Management Limited			
(Management Company)			
Chief Financial Officer Chief Executive Officer	-	Director	

### HBL Multi Asset Fund Notes To The Financial Statements For the year ended June 30, 2017

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Multi Asset Fund (the Fund) was established under a Trust Deed, dated October 08, 2007, executed between HBL Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited as the Trustee. The Fund was authorised by the Securities and Exchange Commission of Pakistan (SECP) as a unit trust scheme on September 28, 2007.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 24-C, Khayaban-e-Hafiz, Phase VI, D.H.A, Karachi, Pakistan. Subsequent to the year ended June 30, 2017, the registered office has been relocated at 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi.

The Fund is an open ended mutual fund and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The Fund is listed on the Pakistan Stock Exchange.

The objective of the Fund is to provide long-term capital growth and income by investing in multiple asset classes, such as equity securities, government securities, fixed income securities, continuous funding system, derivatives, money market instruments and other asset classes / securities / instruments.

JCR-VIS Credit Rating Agency (JCR-VIS) has assigned management quality rating of "AM2" (Positive outlook) to the Management Company and 1 year Fund Performance Ranking at MFR 1-Star and three year Fund Performance Ranking at MFR 1-Star to the Fund and five year Fund Performance Ranking at MFR 2-Star.

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated on May 30, 2017. However, SECP has notified through Circular No. 17 dated July 20, 2017 that companies whose financial year closes on or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that investments are measured at fair value.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the fund's functional and presentation currency.

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of its accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other

factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

- (i) classification and valuation of financial assets (notes 4.2.1.1 and 4.2.1.4); and
- (ii) impairment of financial assets (note 4.2.1.5)

#### 3. NEW ACCOUNTING STANDARDS / AMENDMENTS AND IFRS INTERPRETATIONS THAT ARE EFFECTIVE FOR THE YEAR ENDED JUNE 30, 2017

#### 3.1 Standards or interpretations that are effective in current year but not relevant to the Fund

The following standards, amendments and interpretations are effective for the year ended June 30, 2017. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective from accounting period beginning on o	r
ofter:	

Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' - Investment Entities: Applying the consolidation exception	January 01, 2016
Amendments to IFRS 11 'Joint Arrangements' - Accounting for acquisitions of interests in joint operations	January 01, 2016
Amendments to IAS 1 'Presentation of Financial Statements' - Disclosure initiative	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 38 'Intangible Assets' - Clarification of acceptable methods of depreciation and amortisation.	January 01, 2016
Amendments to IAS 16 'Property Plant and Equipment' and IAS 41 'Agriculture' - Measurement of bearer plants	January 01, 2016
Amendments to IAS 27 'Separate Financial Statements' - Equity method in separate financial statements	January 01, 2016

#### 3.2 New accounting standards / amendments and IFRS interpretations that are not yet effective

Certain annual improvements have also been made to a number of IFRSs.

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Effective from accounting period beginning on or after:

Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and measurement of share-based payment transactions

January 01, 2018

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture

Effective from accounting period beginning on or after a date to be determined.

# Effective from accounting period beginning on or after:

Amendments to IAS 7 'Statement of Cash Flows' - Amendments as a	January 01, 2017
result of the disclosure initiative	January 01, 2017

Amendments to IAS 12 'Income Taxe	s' - Recognition of deferred tax	January 01, 2017
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assets for unrealised losses

Amendments to IAS 40 'Investment Property': Clarification on transfers

January 01, 2017
of property to or from investment property

IFRIC 22 'Foreign Currency Transactions and Advance Consideration':

Provides guidance on transactions where consideration against non-

monetary prepaid asset / deferred income is denominated in foreign currency.

IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12 'Income Taxes'

January 01, 2019

January 01, 2018.

Certain annual improvements have also been made to a number of IFRSs.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 First Time Adoption of International Financial Reporting Standards
- IFRS 9 Financial Instruments
- IFRS 14 Regulatory Deferral Accounts
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases
- IFRS 17 Insurance Contracts

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These have been consistently applied to all the years presented unless otherwise stated.

#### 4.1 Change in policy with respect to presentation of items of other comprehensive income

International Accounting Standard (IAS) 1 Presentation of Financial Statements allows an entity to prepare either two performance statement i.e. income statement and statement of comprehensive income separately, or one performance statement only i.e. income statement and statement of comprehensive income (showing both items of income or loss for the period from operations and items of other comprehensive income). The Fund, with effect from July 01, 2016, has changed its policy with regard to preparation of statement of comprehensive income and opted to prepare one single performance statement i.e. "income statement and other comprehensive income" showing both income or loss from operations and items of other comprehensive income in it.

This change has no impact on the items of income or loss or other comprehensive income recognised in prior year except that items of other comprehensive income previously presented under 'other comprehensive income' in separate statement of comprehensive income are now presented within 'income statement and other comprehensive income' under 'other comprehensive income'.

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 4.2 Financial Instruments

#### 4.2.1 Financial assets

#### 4.2.1.1Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement" at the time of purchase of financial assets and re-evaluates this classification on a regular basis. The classification depends upon the purpose for which the financial assets are acquired. The financial assets of the Fund are currently categorised as follows:

#### a) Investments at fair value through profit or loss - held-for-trading

An investment that is acquired principally for the purpose of generating profit from short-term fluctuations in prices is classified as financial assets at fair value through profit or loss - held-for-trading. Currently, there are no investments of the Fund classified as at fair value through profit or loss - held for trading.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available-for-sale

These are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held-to-maturity investments, or (c) financial assets at fair value through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price.

#### 4.2.1.2Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset

#### 4.2.1.3Initial recognition and measurement

All financial assets are initially recognised at cost, being the fair value of the consideration given including the transaction cost associated with the acquisition, except in case of "financial assets at fair value through profit or loss - held for trading", in which case the transaction costs are charged off to the income statement and other comprehensive income.

#### 4.2.1.4Subsequent measurement

#### a) Financial assets 'at fair value through profit or loss - held for trading' and 'available for sale'

Subsequent to initial measurement, financial assets 'at fair value through profit or loss - held for trading' and 'available for sale' are valued as follows:

#### Basis of valuation of government securities

The investment of the Fund in government securities is valued on the basis of PKRV rates published by Reuters in accordance with Circular no. 33 of 2012.

#### Basis of valuation of equity securities

Equity securities are valued on the basis of closing quoted market prices available at the stock exchange. A security listed on the stock exchange for which no sale is reported on the reporting date is valued at its last sale price on the next preceding date on which such exchange is open and if no sale is reported for such date the security is valued at an amount neither higher than the closing asked price nor lower than the closing bid price.

#### Basis of valuation of debt securities

The investment of the Fund in debt securities is valued on the basis of rates determined by the Mutual Fund Association of Pakistan (MUFAP) in accordance with the methodology prescribed by SECP for valuation of debt securities vide its circular no. 1 of 2009 dated January 6, 2009 and circular no. 33 of 2012 dated October 24, 2012. In the determination of the rates MUFAP takes into account the holding pattern of these securities and categories them as traded, thinly traded and non-traded securities. The circular also specifies the valuation process to be followed for each category as well as the criteria for the provisioning of non-performing debt securities.

Net gains and losses arising on changes in the fair value of financial assets carried 'at fair value through profit or loss - held for trading' are taken to the income statement and other comprehensive income.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are recognised as 'other comprehensive income' in the Income Statement until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised as 'other comprehensive income' is transferred to income before taxation as capital gain / (loss).

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method

Gains or losses are also recognised in the 'income statement and other comprehensive income' when financial assets carried at amortised cost are derecognised or impaired.

#### 4.2.1.5Impairment of financial assets

The Management Company assesses at each reporting date whether there is objective evidence that the Fund's financial assets or a group of financial assets are impaired. If any such indication exists, the recoverable amount of such assets is estimated. An impairment loss is recognised whenever the carrying value of an asset exceeds its recoverable amount.

#### a) Equity securities

In case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of an equity security below its cost is considered as an objective evidence of impairment. In case of available for sale securities, the cumulative loss previously recognised as other comprehensive income in the Income Statement and other comprehensive income is transferred to income before tax. Impairment losses recognised in the income statement and other comprehensive income on equity securities are only reversed when the equity securities are derecognised.

#### b) Loans and receivables

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the SECP.

#### 4.2.1.6Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and where the Fund has transferred substantially all risks and rewards of ownership.

#### 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.3 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.4 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the Provisions of Section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and the amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

#### 4.5 Proposed distributions

Distributions declared subsequent to the balance sheet date are considered as non-adjusting events and are recognised in the financial statements in the year in which such distributions are declared.

#### 4.6 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### 4.7 Collaterals

Cash collaterals provided by the Fund are identified in the statement of assets and liabilities as margin and are not included as a component of cash and cash equivalents. For collaterals other than cash, if the party to whom the collaterals are provided has a right by contract or custom to sell or re-pledge the collaterals, the Fund classifies those collaterals in the statement of assets and liabilities separately from other assets and identifies the assets as pledged collaterals. Where the party to whom the collaterals are provided does not have the right to sell or re-pledge, a disclosure of the collaterals provided is made in the notes to the financial statements.

#### 4.8 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the income statement and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

From July 1, 2016, the Fund has revised its methodology for computation of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those redeemed.

The revised methodology, in the opinion of management, reflects a more appropriate method for recognition of element and moreover is in conformity with the general industry practice. The new methodology is being consistently implemented across all funds managed by the Management Company. Management has treated the revision in methodology as change in accounting estimate and applied it prospectively.

#### Amendment in the NBFC Regulations subsequent to the year end

Subsequent to the year end on August 03, 2017, the SECP has made certain amendments in the NBFC Regulations, 2008 via SRO 756 (I)/2017. The definition of element of income has been inserted via said amendment which defines element of income as difference between net assets value on the issuance or redemption date, as the case may be, of units and the net asset value at the beginning of the relevant accounting period. The said amendment also excludes element of income from accounting income for the purpose of distribution under regulation 63 of the NBFC Regulations. The said SRO also contains amendments relating to consequential changes in the income statement and statement of movement in unitholders' fund. The Management Company is in the process of assessing the impact of the said changes with the view that these changes will be effective for the period following the date of the said SRO.

#### 4.9 Net assets value per unit

The net asset value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net asset of the Fund by the number of units in issue at the year end.

#### 4.10 Revenue recognition

- Mark-up / return on government securities, bank profits and investment in debt securities are recognised on a time apportionment basis using the effective interest method.
- Realised capital gains / (losses) arising on sale of investments are included in the income statement and other comprehensive income on the date at which the transaction takes place.
- Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed is included in the income statement and other comprehensive income on the date of issue and redemption of units.

#### 4.11 Expenses

All expenses including NAV based expenses (namely management fee, trustee fee and annual fee payable to the SECP) are recognised in the income statement and other comprehensive income on a time apportionment basis using the effective interest method.

5	BANK BALANCES	Note	2017 (Rupees	2016 in '000)
	Balances with bank in: PLS saving deposit accounts under mark-up arrangements Current account	5.1	194,333 -	21,025 50
			194,333	21,075

5.1 This represents bank accounts held with different banks. Mark-up rates on these accounts range between 3.75% - 6.75% per annum (2016: 4.00% - 6.50% p.a).

6	INVESTMENTS		2017	2016
		Note	(Rupees in	n '000)
	Available for sale			
	- Listed equity securities	6.1	631,666	521,029
	- Unlisted equity securities		-	1,555
	- Term finance certificates - listed	6.2.1	-	-
	- Term finance certificates - unlisted	6.2.2	68,561	-
	- Government securities	6.3	-	179,960
	Loans and receivables			
	- Commercial papers	6.4	-	38,739
	- Term deposits and receipts	6.5	81,000	
			781,227	741,283
				741,283

#### 6.1 Listed equity securities - available for sale

Shares of listed companies - fully paid up ordinary shares of Rs. 10 each unless stated otherwise

Shares of listed companies - fully paid up o	ramary snares		ımber of Sh			Market	Market value as a percentage of		Par value as a
Name of Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	value as at June 30, 2017 (Rupees in '000)	Total Investments	Net Assets	percentage of issued capital of the investee company
Automobile Assembler									•
Atlas Honda Limited	-	20,500	-	20,500	-	-	-	-	-
Honda Atlas Cars (Pakistan) Limited	-	47,550	-	36,750	10,800	9,371	1.20%	0.97%	0.008%
Indus Motor Company Limited	-	8,340	-	1,500	6,840	12,268	1.57%	1.27%	0.009%
Millat Tractors Limited	-	45,550	-	35,700	9,850	13,538	1.73%	1.40%	0.022%
Pak Suzuki Motor Company Limited		26,500 <b>148,440</b>	-	3,000 <b>97,450</b>	23,500 <b>50,990</b>	18,338 <b>53,515</b>	2.35% <b>6.85%</b>	1.90% <b>5.54%</b>	0.029%
Automobile Parts and Accessories									
General Tyre & Rubber Company of									
Pakistan Limited	_	51,200	_	51,200	_	_	_	-	_
Loads Limited	-	384,500	_	384,500	_	_	-	_	-
Thal Limited		,							
(Par value Rs. 5 per share)	-	61,000	-	51,000	10,000	6,060	0.78%	0.63%	0.012%
	-	496,700	-	486,700	10,000	6,060	0.78%	0.63%	•
Cable & Electrical Goods									
Pak Elektron Limited	234,000	203,000	_	254,000	183,000	20,189	2.58%	2.09%	0.037%
Tak Elektron Elimited	234,000	203,000		254,000	183,000	20,189	2.58%	2.09%	. 0.03770
Cement		,		,	,	,			•
Cherat Cement Company Limited.	152,500	95,000	_	152,500	95,000	16,984	2.17%	1.76%	0.054%
D G Khan Cement Company Limited.	152,900	17,400	_	50,900	119,400	25,451	3.26%	2.63%	0.027%
Fauji Cement Company Limited	-	277,500	-	277,500	-	-	-	-	-
Kohat Cement Limited	34,700	-	-	34,700	-	-	-	-	-
Lucky Cement Limited	66,800	7,500	-	33,150	41,150	34,412	4.40%	3.56%	0.013%
Maple Leaf Cement Factory Limited	-	160,000	-	160,000	-	-	-	-	-
Pioneer Cement Limited	230,000	152,000	-	230,000	152,000	19,760	2.53%	2.04%	0.067%
	636,900	709,400	-	938,750	407,550	96,607	12.37%	9.99%	
Chemical									
Engro Polymer & Chemicals Limited	-	433,000	-	105,000	328,000	11,972	1.53%	1.24%	0.049%
ICI Pakistan Limited	-	43,600	-	34,700	8,900	9,741	1.25%	1.01%	0.010%
	-	476,600	-	139,700	336,900	21,713	2.78%	2.25%	•
Commercial Banks									
Allied Bank Limited	-	128,000	_	-	128,000	11,471	1.47%	1.19%	0.011%
Bank Al-Falah Limited	-	460,500	-	460,500	-	-	-	-	-
Bank Al-Habib Limited	-	199,500	-	199,500	-	-	-	-	-
Habib Bank Limited *	313,571	78,700	-	286,300	105,971	28,521	3.65%	2.95%	0.007%
MCB Bank Limited	265,600	32,800	-	188,500	109,900	23,126	2.96%	2.39%	0.010%
United Bank Limited		172,300	-	63,000	109,300	25,742	3.30%	2.66%	8.928%
	579,171	1,071,800	-	1,197,800	453,171	88,860	11.37%	9.19%	•
Engineering									
Aisha Steel Mills Limited	-	500	-	500	-	-	-	-	-
Amreli Steels Limited Crescent Steel & Allied	-	362,500	-	256,500	106,000	13,033	1.67%	1.35%	0.036%
Products Limited	_	105,000	_	65,700	39,300	9,376	1.20%	0.97%	0.051%
International Industries Limited	-	46,500	_	12,000	34,500	12,716	1.63%	1.32%	0.008%
International Steels Limited **	-	179,000	_	107,500	71,500	9,144	1.17%	0.95%	0.060%
Mughal Iron & Steel Inds Limited	2,500		-	,	2,500	202	0.03%	0.02%	0.001%
Mughal Iron & Steel Inds Limited - LoR		2,500		2,500					- '
	2,500	696,000	-	444,700	253,800	44,471	5.69%	4.60%	

_		Nı	umber of Sha	ares		Market	Market value as a percentage of		Par value as a percentage of
Name of Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	value as at June 30, 2017 (Rupees in '000)	Total Investments	Net Assets	issued capital of the investee company
Fertilizers									
Dawood Hercules Corporation Limited Engro Corporation Limited Engro Fertilizers Limited Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited	113,800 - 100,000	76,300 27,400 279,000 273,000 158,300	- - - -	76,300 50,700 130,000 373,000 158,300	90,500 149,000 - -	29,495 8,231 - -	- 3.78% 1.05% - -	- 3.05% 0.85% - -	0.017% 0.011% -
-	213,800	814,000	•	788,300	239,500	37,726	4.83%	3.90%	
Food & Personal Care Products									
Engro Foods Limited	-	82,600	-	82,600	-	-	-	-	-
-	-	82,600	-	82,600	-	-	-	-	
Glass & Ceramics									
Tariq Glass Industries Limited		158,000		158,000					_
-	-	158,000	-	158,000	-	-	-	-	_
-									
Insurance									
Adamjee Insurance Company Limited	-	175,000	-	168,500	6,500	444	0.06%	0.05%	0.002%
-	-	175,000	-	168,500	6,500	444	0.06%	0.05%	
Leather & Tanneries									
Service Industries Limited		23,600		17,700	5,900	8,136	1.04%	0.84%	0.049%
Service industries Entitled	-	23,600		17,700	5,900	8,136	1.04%	0.84%	0.01370
Miscellaneous									
Tri-Pack Films Limited	-	32,500	-	32,500	-	-	-	-	-
-	-	32,500	-	32,500	-	-	-	-	
Oil & Gas Exploration									
Mari Petroleum Company Limited	7,700	14,200	-	4,300	17,600	27,731	3.55%	2.87%	0.016%
Oil & Gas Development Company Limited	213,000	123,900	_	143,200	193,700	27,252	3.49%	2.82%	0.005%
Pakistan Oilfields Limited	-	54,300		18,300	36,000	16,493	2.11%	1.71%	0.015%
Pakistan Petroleum Limited	105,500	203,000	-	158,500	150,000	22,221	2.84%	2.30%	0.008%
- -	326,200	395,400	-	324,300	397,300	93,697	11.99%	9.69%	
Oil & Gas Marketing Companies									
Attock Petroleum Limited	23,650	12,300	-	35,950	-	-	-	-	-
Hascol Petroleum Limited	-	63,500	-	6,000	57,500	19,613	2.51%	2.03%	0.048%
Hi-Tech Lubricants Limited	-	173,000	-	173,000	-	-	-	-	-
Pakistan State Oil Company Limited	91,300	8,000	-	68,200	31,100	12,047	1.54%	1.25%	0.011%
Sui Northern Gas Pipeline Limited	-	280,500	-	143,000	137,500	20,477	2.62%	2.12%	0.022%
Sui Southern Gas Company Limited	114,950	302,500 <b>839,800</b>	-	302,500 <b>728,650</b>	226,100	52,137	6.67%	5.39%	-
-	114,530	033,000		120,030	220,100	32,137	0.07%	3.33%	

		Nu	mber of Shar	res		Market value as at	Market value as a percentage of		Par value as a
Name of Investee Company	As at July 1, 2016	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2017	June 30, 2017 (Rupees in '000)	Total Investments	Net Assets	percentage of issued capital of the investee company
Paper & Board									
Packages Limited **	24,250 <b>24,250</b>	11,900 <b>11,900</b>	-	15,700 <b>15,700</b>	20,450 <b>20,450</b>	14,225 <b>14,225</b>	1.82% 1.82%	1.47% 1.47%	0.023%
Pharmaceuticals		•		,	,	,			
Abbott Laboratories (Pak) Limited	-	8,300	-		8,300	7,757	0.99%	0.80%	0.008%
GlaxoSmithKline Consumer Healthcare Pakistan Limited	25,080		_	25,080	_	_	_	-	
GlaxoSmithKline Pakistan Limited The Searle Company Limited	83,600	-	-	83,600	-	-	-	-	-
( Note 6.1.2)	33,450	28,299	2,463	29,700	34,512	17,669	2.26%	1.83%	0.022%
	142,130	36,599	2,463	138,380	42,812	25,426	3.25%	2.63%	
Power Generation and Distribution									
Hub Power Company Limited K-Electric Limited	297,200	136,000	-	152,200	281,000	32,998	4.22%	3.41%	0.024%
(Par value Rs. 3.50 per share)	2,800,000	1,381,000	-	4,181,000	-	-	-	-	-
Kot Addu Power Company Limited	90,500	257,500	-	348,000	-	-	-	-	-
D. C	3,187,700	1,774,500	-	4,681,200	281,000	32,998	4.22%	3.41%	
Refinery									
Attock Refinery Limited National Refinery Limited	-	22,100 6,400	-	22,100 6,400	-	-	-	-	-
National Rennery Limited		28,500		28,500		•			•
Sugar & Allied Industries		.,,,,,,,		-,,					
Faran Sugar Mills Limited	-	57,100	-	-	57,100	4,583	0.59%	0.47%	0.228%
· ·		57,100	-		57,100	4,583	0.59%	0.47%	
Textile Composite									
Gul Ahmed Textile Mills Limited	-	142,500	-	142,500	-	-	-	-	-
Nishat (Chunian) Limited	- 20 500	320,500	-	320,500	120 200	- 20 517	2 (20/	- 2 120/	- 0.0370/
Nishat Mills Limited	30,500 <b>30,500</b>	231,100 <b>694,100</b>		132,300 <b>595,300</b>	129,300 129,300	20,517 <b>20,517</b>	2.63% <b>2.63</b> %	2.12% <b>2.12%</b>	0.037%
Technology and Communications		,							
Avanceon Limited		228,000		228,000	_				
Avanceon Emiteu	-	228,000		228,000				-	
Transport									
Pakistan International Bulk Terminal Limited	-	726,000	-	726,000	-	-	-	-	-
Pakistan National Shipping		02.202			02.200	40.000	4 2207	1.070/	0.00004
Corporation Limited **	-	82,300 <b>808,300</b>	-	726,000	82,300 <b>82,300</b>	10,362 <b>10,362</b>	1.33% 1.33%	1.07% 1.07%	0.062%
	5,492,101	9,961,839	2,463	12,272,730	3,183,673	631,666	81%	65%	
	=,=,===	-,		,,	-,5,	302,000	<u></u>		
Cost of investments at June 30, 2017						574,859	:		

- **6.1.1** Investments include shares having market value aggregating to Rs. 54.286 million that have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in terms of Circular No. 11 dated October 23, 2007 issued by the SECP.
- 6.1.2 This includes gross bonus shares as per Fund's entitlement declared by the investee company. Finance Act, 2014 has brought amendments in the Income Tax Ordinance, 2001 whereby the bonus shares received by the shareholder are to be treated as income and a tax at the rate of 5 percent is to be applied on value of bonus shares determined on the basis of day end price on the first day of closure of books. The tax is to be collected at source by the investee company which shall be considered as final discharge of tax liability on such income. However, the Management Company of the Fund jointly with other asset management companies and Mutual Fund Association of Pakistan, has filed a petition in Honorable Sindh High Court to declare the amendments brought in Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemption available to mutual funds under clause 99 of Part I and clause 47B of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case. However, the investee company(s) has withheld the share equivalent to 5% of bonus announcement of the Fund having fair market value of Rs. 185,976 at June 30, 2017 (June 30, 2016: Rs.100,500) and not yet deposited on CDC account of department of Income tax. Management Company is of the view that the decision will be in the favor and accordingly has recorded the bonus shares on gross basis at fair value in Fund's investments at year end.

#### 6.2 Term Finance Certificates - Available for sale investments

All Term Finance Certificates have a face value of Rs. 5,000 each unless stated otherwise.

#### 6.2.1 Term Finance Certificates - Listed

Name of the Investee Company		Number o	of certificates		Market value/ Carrying value*	Market value as a percentage of	
	As at July 01, 2016	July 01, during the Matured June 30,		June 30,	as at June 30, 2017	Total Investments	Net Assets
					(Rupees in '000)		
Fatima Fertilizers Company Limited		4,169	4,169	-			
Financial Services							
Saudi Pak Leasing Company Limited - note 6.2.3	6,000	-	-	6,000	-	-	-
	6,000	4,169	4,169	6,000	-	-	
Cost of investments at June 3	0, 2017				15,197		

<sup>\*</sup> In case of debt securities against which a provision has been made, these are carried at amortised cost less provision. For non-performing securities market value / valuation by MUFAP is not available.

#### 6.2.2 Term Finance Certificates - Unlisted

Name of the Investee Company		Number o	f certificates		Market value as	Market value as a percentage of		
	As at July 01, 2016	Purchases during the year	Sales / Matured during the year	As at June 30, 2017	at June 30, 2017	Total Investments	Net Assets	
Commercial Banks					(Rupees in '000)			
JS Bank Limited The Bank of Punjab Bank Al Habib	-	10,000 610 12,200	- 430 12,200	10,000 180 -	50,354 18,207	6.4% 2.3%	5.2% 1.9%	
Cost of investments at June 3	 0_2017	22,810	12,630	10,180	68,561 68,226	8.8%	7.1%	

<sup>\*</sup> Sponsor of the Management Company

<sup>\*\*</sup> Related party due to common directorship

**6.2.3** Saudi Pak Leasing Company Limited defaulted towards payment falling due in September 2010. Accordingly, the exposure was classified as non-performing and provision was recognised in accordance with the SECP's provisioning guidelines.

Subsequently, on the request of the Issuer, TFC holders approved the restructuring of the facility by extending repayment period from 5 years to 9 years and by reducing mark-up rate to 6% for 24 months from restructuring date and 8% for next 24 months and thereafter fixing the mark-up rate at 1 month KIBOR. Further, half of the accrued mark-up is to be paid in cash and the balance is being deferred.

The Issuer defaulted again in the payment of principal and mark-up due on September 13, 2011. In accordance with the requirements of Circular No. 33 of 2012 dated October 24, 2012 issued by the Securities Exchange Commission of Pakistan (SECP), the exposure has been classified as non-performing and no further mark-up is being accrued after classification as non performing exposure. A provision of Rs. 15.197 million equivalent to 100% of the amount outstanding has been made.

6.2.4 Significant terms and conditions of Term Finance Certificates outstanding at June 30, 2017 are:

Name of security	Remaining principal (per TFC)	Mark-up rate (per annum)	Issue date	Maturity date
Term Finance Certificates - Listed				
Saudi Pak Leasing Company Limited	2,533	6% Fixed Rate	13-Mar-08	13-Mar-17
Fatima Fertilizer Company Limited	4,500	6 month KIBOR + 1.10%	28-Nov-16	28-Nov-21
Term Finance Certificates and Sukuk bonds - Unlisted				
JS Bank Limited Bank of Punjab	4,999 99,980	6 Month KIBOR + 1.40% 6 Month KIBOR + 0.50%	14-Dec-16 19-Feb-16	16-Dec-23 19-Feb-26

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#### 6.3 Investment in Government Securities - Available for sale

Innua Data

Issue Date	Tenor	Face value				Market	Market value as a percentage of		
		As at July 1, 2016	Purchases during the year	Sales / Matured during the year	As at June 30, 2017	Value as at June 30, 2017	Total Investment	Net Asset	
Treasury bill			(Ru <sub>l</sub>	pees in '000)					
January 21, 2016	12 months	29,500	_	29,500	_	_	_	_	
July 21, 2016	12 months	-	14,800	14,800	_	_	_	_	
August 4, 2016	12 months	_	38,000	38,000	_	_	_	_	
May 12, 2016	6 months		35,000	35,000		_	_	_	
May 26, 2016	3 months	35,000	-	35,000	-	-	-	-	
June 23, 2016	3 months	26,000	-	26,000	-	-	-	-	
July 21, 2016	3 months	· -	12,300	12,300	-	-	-	-	
August 4, 2016	3 months	-	36,000	36,000	-	-	-	-	
September 15, 2016	3 months	-	26,000	26,000	-	-	-	-	
October 27, 2016	3 months	-	100,000	100,000	-	-	-	-	
November 24, 2016	3 months	-	50,000	50,000	-	-	-	-	
January 19, 2017	3 months	-	100,000	100,000	-	-	-	-	
February 16, 2017	3 months	-	50,000	50,000	-	-	-	-	
		90,500	462,100	552,600	-	-	-	-	
Pakistan Investment Bo	nds								
July 17, 2014	3 years	36,000	-	36,000	-	-	-	-	
July 17, 2014	5 years	28,000	-	28,000	-	-	-	-	
March 26, 2015	3 years	20,000	-	20,000	-	-	-	-	
		84,000	-	84,000	-	-	-	-	
<b>Grand Total</b>		174,500	462,100	636,600	-		-	-	
Cost of investments at J	lune 30, 2017						-		

6.4	Investment in	Commercial	naners -	l nans and	receivables

Name of Bank	Placements made during the year	Income Accrued	Matured during the year	As at June 30, 2017	Percentage of total value of investments	Percentage of Net Assets	
	(Rupees in '000)						
Pak Electron Limited (6.4.1)	38,739	287	39,026	-	-	-	

- 6.4.1 The certificate of investment carries mark-up at the rate of 9.33% per annum and has matured on July 29, 2016
- 6.5 Term Deposit Receipt with Zarai Taraqiati Bank Limited have original maturity of 6 months carries mark-up at the rate of 6.5%. (2016: Nil)

6.6	Net unrealised gain on re-measurement of investments	Note	2017 (Rupees in	2016 ' <b>000)</b>
	classified as available for sale			
	Market value of investments	6.1, 6.2 & 6.3	781,227	741,283
	Cost of investments	Γ	739,282	703,877
	Provision against equity securities	6.6.1	(11,269)	(2,478)
	Provision against term finance certificates	6.6.1	(15,197)	(15,197)
		_	712,816	686,202
		=	68,411	55,081
6.6.1	Movement in provision against investments			
	Opening balance		17,675	15,694
	Add: Charge for the year		8,791	3,177
	Less: Reversals made during the year		-	(1,196)
	Net charge		8,791	1,981
	Closing balance	_	26,466	17,675
7.	DIVIDEND RECEIVABLE AND ACCRUED MARK-UP			
	Dividend receivable		1,019	737
	Mark-up accrued on PIBs		-	3,793
	Mark-up accrued on deposits with banks		1,308	24
	Mark-up accrued on Term Deposit Receipts		446	-
	Mark-up / return accrued on Term Finance Certificates	-	843	1,123
		=	3,616	5,677
8.	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	Security deposit with National Clearing Company of Pakistan Limited		3,016	3,016
	Security deposit with Central Depository Company of Pakistan Limited		100	100
	Advance against subscription of Term Finance Certificates (TFC)		25,000	25,000
	Principal receivable from TFC and other receivables Receivable against Pre-Call TFC	8.1	-	- 14,973
	Prepaid annual rating fee	5.1	-	14,973
	Advance tax		364	-
		-	28,480	43,257
	Less: Provision in respect of advance against subscription			
	of Term Finance Certificates	8.2	(25,000)	(25,000)
		_	3,480	18,257
		=		

- **8.1** This pertains to TFC of Bank Al-Habib having maturity of June 30, 2021 which has been pre-called on June 29, 2016. The principal and accrued mark-up have been received on July 04, 2016.
- 8.2 The Fund had subscribed towards the term finance certificates of an issuer as Pre-IPO investor on January 09, 2008. Under the agreement, the issuer was required to complete the public offering by October 09, 2008. However, no public offering has been carried out by the issuer as at June 30, 2017. In addition, profit on the advance against subscription, due after six months from the date of subscription, has also not been received by the Fund. As at June 30, 2017, the advance against subscription has been fully provided in accordance with the provisioning policy of the Fund as approved by the Board of Directors of the Management Company.

		N. 4.	2017	2016
9.	PAYABLE TO THE MANAGEMENT COMPANY	Note	(Rupees	in '000)
	Management fee	9.1	1,594	1,249
	Sindh Sales Tax	9.2	207	203
	Allocation of expenses related to registrar services,			
	accounting, operation and valuation services	9.3	80	62
			1,881	1,514

- 9.1 Under the provisions of the Non-Banking Finance Companies & Notified Entities Regulations 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. The Management Company has charged its remuneration at the rate of two percent per annum for the current year (2016: two percent per annum).
- 9.2 The Sindh Provincial Government has levied Sindh Sales Tax (SST) at the rate of 13 percent (June 30, 2016: 14 percent) on the remuneration of management company through Sindh Sales Tax on Services Act, 2011.
- 9.3 As per Regulation 60(3)(s) of the amended NBFC Regulations dated November 25, 2015, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the CIS, maximum upto 0.1 percent of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged aforementioned expenses to the extent of 0.1% of the average annual net assets, being lower amount, to the Fund during the year.

		Note	2017 (Rupees	2016 in ' <b>000)</b>
10	PAYABLE TO THE TRUSTEE			
	Trustee's remuneration Sindh Sales Tax	10.1	159 21	128 18
			180	146

**10.1** The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified there in, based on the daily Net Asset Value (NAV) of the Fund.

Based on the Trust Deed, the tariff structure applicable to the Fund as at June 30, 2017 is as follows:

	Amount of Funds Under Management (Average NAV)	Tariff per annum		
	Upto Rs. 1,000 million	Rs. 0.7 million or 0.20 whichever is higher	% p.a. of NAV,	
	On an amount exceeding Rs. 1,000 million	Rs. 2.0 million plus 0. exceeding Rs. 1,000 l		
11	PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	Note	2017 (Rupees	2016 in <b>'000)</b> -
	Annual fee	11.1	749	629

11.1 Under the provisions of the Non Banking Finance Companies & Notified Entities Regulations, 2008, a collective investment scheme categorised as balanced scheme is required to pay as annual fee to the SECP, an amount equal to 0.085% (2016: 0.085%) of the average annual net assets of the scheme. The Fund has been categorised as a balanced scheme by the Management Company.

			2017	2016
		Note	(Rupees	in '000)
12.	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Auditors' remuneration		320	328
	Federal Excise Duty	12.1	6,610	6,610
	Payable to unit holders against redemption		-	1,302
	Payable to brokers		629	420
	Withholding tax payable		623	304
	Sales load - payable to related parties		132	13
	Provision for Workers' Welfare Fund	12.2	-	9,495
	Provision for Sindh Workers' Welfare Fund	12.2	4,597	-
	Dividend payable		41	-
	Other payables		110	25
			13,062	18,497

12.1 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration. The Sindh Provincial Government has levied Sindh Sales Tax (SST) on the remuneration of the Management Company and sales load through Sindh Sales Tax on Services Act 2011 effective from July 1, 2011. During the year SST at the rate of 13 percent (30 June 2016: 14 percent) was charged on the remuneration of Fund Manager and sales load.

While disposing the above petition through order dated June 30, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

The finance act 2016 excluded the mutual funds from the levy of FED with effect from July 01, 2016. therefore, no provision is charged during the year ending June 30, 2017.

However, since the appeal is pending in Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, has made a provision on FED on remuneration of Management Company, aggregating to Rs. 7.096 million. Had the provision not been made, the Net Asset Value per unit as at June 30, 2017 would have been higher by Rs. 0.7664 (June 30, 2016: Rs. 0.8466) per unit.

12.2 "The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated July 15, 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section 4 of the WWF Ordinance. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated October 6, 2010 to the Members (Domestic Operation) North and South FBR. In the letter, reference was made to the clarification issued by the Ministry stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter January 4, 2011 has cancelled ab-initio clarificatory letter dated October 6, 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

"During the year ended June 30, 2013, the Larger Bench of the Sindh High Court (SHC) issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

During the year ended June 30, 2014, the Honorable Peshawar High Court on a petition filed by certain aggrieved parties (other than the mutual funds) have adjudicated that the amendments introduced in the Workers Welfare Fund Ordinance, 1971 through the Finance Acts of 1996 and 2009 lacks the essential mandate to be introduced and passed through the money bill under the Constitution of Pakistan and hence have been declared as ultra vires the Constitution."

However, in the current year, the Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, deciding that amendments made through the Finance Acts through which WWF was levied are unlawful, as such are not in nature of tax; therefore, it could not be introduced through the money bill. However, the Federal Board of Revenue has filed a review petition in the SCP against the said judgment, which is pending for hearing in the SCP.

Further, the Government of Sindh also introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan, in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

Considering the above developments, the Management Company assessed the position of the Fund with regard to reversal of provision of WWF and recognition of provision of SWWF, and decided that:

- As an abundant caution, the Sindh Workers' Welfare Fund (SWWF) should be recognized from July 01, 2014, and
- Provision computed for SWWF should be adjusted against provision of WWF, as the SCP declared WWF unlawful. It was also decided that if any further provision is required, then it should be recognized in books of the Fund. If provision of WWF is in excess of provision required for SWWF, the remaining provision of WWF should be carried forward unless further clarification is received from the MUFAP.

As a result, the Management Company assessed that no further provision is required for SWWF and additional provision of WWF should be carried forward till the matter is cleared.

In the wake of the aforesaid developments, the MUFAP called its Extraordinary General Meeting (EOGM) on January 11, 2017, wherein the MUFAP recommended to its members that effective from January 12, 2017, Workers' Welfare Fund (WWF) recognised earlier should be reversed in light of the decision made by the Supreme Court of Pakistan; and as an abundant caution, Sindh Workers' Welfare Fund (SWWF) should be recognized effective from May 21, 2015.

MUFAP also communicated the above-mentioned decisions to the Securities and Exchange of Commission (SECP) through its letter dated January 12, 2017, and the SECP through its letter dated February 01, 2017, advised that the adjustment should be prospective and supported by adequate disclosures.

As a result of the above recommendations of the MUFAP, the Fund on January 12, 2017, reversed the provision of WWF amounting to Rs. 9.496 million. Further, the Fund has recognised provision for SWWF amounting to Rs. 4.577 million in these financial statements. Had the provision not been made, the net asset value per unit as at June 30, 2017 would have been higher by Rs. 0.53 per unit

		2017	2016
		(Rupees in	י '000)
13.	MARK-UP / RETURN ON INVESTMENTS		
	Term finance certificates	2,134	3,176
	Government securities	6,624	13,615
	Term deposit receipts	3,118	2,257
		11,876	19,048
		2017 (Rupees in	2016
14.	MARK-UP ON DEPOSITS WITH BANKS	(1.0)	,
	Mark-up on savings accounts	5,626	2,159

#### 15. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments outstanding as at June 30, 2017 and June 30, 2016.

		2017	2010
16.	NUMBER OF UNITS IN ISSUE	Number	r of units
	Total units in issue at the beginning of the year	7,807,513	8,077,725
	Units issued	1,613,656	238,904
	Units redeemed	(796,290)	(509,116)
	Total units in issue at the end of the year	8,624,879	7,807,513
17.	AUDITORS' REMUNERATION	2017	2016
		(Rupees	s in '000)
	Annual audit fee	275	275
	Fee for half yearly review	55	55
	Review of compliance with the requirements of the		
	Code of Corporate Governance	5	5
	Other certifications and out of pocket expenses	53	87
		388	422

2017

As an lune 20 2017

2016

#### 18. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed to the unit holders in cash. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. During the year, Management Company has distributed cash dividend of at least 90% of the aforementioned accounting income to the unit holders. Accordingly, no provision for taxation has been recognised in these financial statements.

#### 19. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management determination of cumulative weighted average number of outstanding units is not practicable.

#### 20. FINANCIAL INSTRUMENTS BY CATEGORY

		As on June 30, 2017	
	Available for sale	Loans and receivables	Total
Assets		Rupees in '000	
Bank balances	-	194,333	194,333
Investments	700,227	81,000	781,227
Dividend receivable and accrued mark-up	-	3,616	3,616
Advances, deposits and other receivables		3,480	3,480
	700,227	282,429	982,656
		As on June 30, 201	17
	Available for sale	Other financial liabilities	Total
		Rupees in '000	
Liabilities			
Payable to the Management Company	-	1,881	1,881
Payable to the Trustee	-	180	180
Accrued expenses and other liabilities	-	13,062	13,062
Unit holders' fund		966,784 981,907	966,784 981,907

	As on June 30, 2016		
	Available for sale	Loans and receivables	Total
		Rupees in '000	
Assets			
Bank balances	_	21,075	21,075
Investments	702,544	38,739	741,283
Dividend receivable and accrued mark-up	-	5,677	5,677
Advances, deposits and other receivables	-	18,257	18,257
	702,544	83,748	786,292
		As on June 30, 2016	<u> </u>
		As on June 30, 2016	;
	Available for sale	Other financial liabilities	Total
		Rupees in '000	
Liabilities			
Payable to the Management Company	-	1,514	1,514
Payable to the Trustee	-	146	146
Accrued expenses and other liabilities	-	18,497	18,497
Unit holders' fund		765,506	765,506
	_	785,663	785,663

#### 21. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee of the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company and directors of connected persons.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these financial statements are as follows:

		2017	2016
		(Rupee	es in '000)
21.1	Transactions during the year		
	HBL Asset Management Limited - Management Company		
	Management fee	19,919	19,544
	Allocation of expenses related to registrar services, accounting,		
	operation and valuation services	881	436

		2017	2016
	Habib Bank Limited - Sponsor	(Rupees	in '000)
	Issue of 240,718 units (2016: 170,869 units)	27,023	16,462
	Dividend received from the fund	27,023	10,402
	Bank charges paid during the year	15	10
	Mark-up earned during the year	552	642
	Mark-up received during the year	540	674
	Dividend income earned during the year	1,878	2,310
	Dividend income received during the year	1,878	2,310
			2,310
	Executive and their relatives		
	Redemption of Nil units (2016: 22,310 units)		2,133
	HBL Government Securities Fund		
	Purchase of Bank of Punjab TFC	44,087	
	Purchase of JS Bank TFC	20,520	-
	Purchase of Bank Al Habib TFC	63,564	-
	International Steels Limited - Common directorship		
	Dividend income earned during the year	179	_
	Packages Limited - Common directorship		257
	Dividend income earned during the year	804	257
	Central Depository Company of Pakistan Limited - Trustee		
	Trustee remuneration	2,002	1,686
	Central Depository service charges	108	122
21.2	Amounts outstanding as at year end		
	HBL Asset Management Limited - Management Company		
	Management fee payable	1,594	1,249
	Sales tax payable	207	203
	Allocation of expenses related to registrar services, accounting,		
	operation and valuation services	80	62
	Sales load payable	60	13
	Habib Bank Limited - Sponsor		
	Investment held in the Fund: 6,996,574 units (2016: 6,755,856 units)	774,433	662,394
	Bank balances	28.980	13,959
	Profit receivable on bank deposits	36	24
	Ordinary shares held in Habib Bank Limited: 105,971 ordinary		
	shares (2016: 313,571 ordinary shares)	28,521	61,949
	Sales load payable	72	-
	International Steels Limited - Common directorship		
	Ordinary shares held: 71,500 ordinary shares (2016: Nil ordinary shares)	9,144	
	Packages Limited - Common directorship		
	Ordinary shares held: 20,450 ordinary shares (2016: 24,250 ordinary shares)	14,225	15,429
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	159	128
	Sindh Sales Tax	21	18

#### PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER 22.

Details of members of the investment committee of the Fund are as follow:

	Name	Designation	Qualification	Experience in years
				years
1	Mr. Farid Ahmed	Chief Executive Officer	CFA, MBA	23+
2	Muhammad Imran	Chief Investment Officer	MBA (Finance)	17+
3	Colin Miranda	Acting Head of Research	CFA, MBA	8+
4	Tauqir Shamshad	Head of Fixed Income	MBA, M.Com	31+
5	Jawad Naeem	Fund Manager - Equity	MBA (Finance)	9.5+
6	Adeel Abdul Wahab	Fund Manager - Equity	ACCA	8+
7	Faizan Saleem	Sr. Fund Manager Fixed Income	MBA (Finance)	10+
8	Noman Ameer	Manager Risk	<b>B.S Actuarial Sciences</b>	11+

#### TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID 23.

#### Top ten brokers during the year ended June 30, 2017

- 1 Arif Habib Limited
- 2 BIPL Securities Limited
- 3 Taurus Securities Limited
- 4 Pearl Securities Limited
- 5 AKD Securities Limited
- 6 Elixir Securities Pakistan (Private) Limited
- 7 JS Global Capital Limited8 Optimus Capital Management (Private) Limited
- 9 IGI Finex Securities Limited
- 10 Next Capital Limited

#### Top ten brokers during the year ended June 30, 2016

- Taurus Securities Limited
- 2 **AKD Securities Limited**
- 3 Arif Habib Limited
- 4 Elixir Securities Pakistan (Private) Limited
- 5 Pearl Securities Limited
- 6 Al Habib Capital Markets (Private) Limited
- Next Capital Limited
- 8 IGI Finex Securities Limited
- 9 JS Global Capital Limited
- 10 Foundation Securities (Private) Limited

#### 24. P

PATTERN OF UNIT HOLDING		2	017	
	Number of unit	Number of	Investment	Percentage
	holders	units held	amount	investment
			(Rupees in '000)	
Individuals	149	1,568,268	175,793	18.18%
Associated companies	1	6,996,574	784,261	81.12%
Retirement funds	1	22,435	2,515	0.26%
Trust	1	12,997	1,457	0.15%
Others	1	24,605	2,758	0.29%
	153	8,624,879	966,784	100.00%

	2016			
	Number of unit	Number of	Investment	Percentage
	holders	units held	amount	investment
			(Rupees in '000)	
Individuals	110	923,941	90,590	11.83%
Associated companies	1	6,755,858	662,394	86.53%
Retirement funds	1	21,847	2,142	0.28%
Others	3	105,867	10,380	1.36%
	115	7,807,513	765,506	100.00%

#### 25. ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

Five meetings of the Board of Directors were held on August 26, 2016, October 31, 2016, December 16, 2016, February 24, 2017 and April 27, 2017 respectively. Information in respect of the attendance by the Directors in the meetings is given below:

Name of Director		Number of meetings		Meeting not attended
	Held	Attended	Leave granted	
1 Mr. Towfig H. Chinoy	5	5	-	-
2 Ms. Ava Ardeshir Cowasjee	5	5	-	-
3 Mr. Nadeem Abdullah	5	4	1	April 27, 2017
4 Mr. Farid Ahmed Khan <sup>1</sup>	4	4	-	· · ·
5 Mr. Rehan N. Shaikh <sup>2</sup>	1	1	-	-
6 Ms. Sima Kamil <sup>3</sup>	4	4	-	-
7 Mr. Rizwan Haider	5	4	1	April 27, 2017
8 Mr. Salahuddin Manzoor	5	5	-	· · ·
9 Mr. Aamir Irshad <sup>4</sup>	-	-	-	-
10 Mr. Rayomond Kotwal <sup>5</sup>	-	-	-	-

- 1 Appointed on September 1, 2016 by Board Of Directors in meeting held on August 26, 2016
- 2 Resigned on August 31, 2016.
- 3 Resigned on March 16, 2017.
- 4 Appointed on April 27, 2017 and resigned on June 06, 2017.
- 5 Appointed on June 22, 2017.

#### 26. FINANCIAL RISK MANAGEMENT

The Board of Directors of the Management Company has overall responsibility for the establishment and oversight of the Fund's risk management framework. The Board is also responsible for developing and monitoring the Fund's risk management policies.

The Fund's risk management policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Fund's activities.

The Fund primarily invests in a portfolio of equity and money market investments such as shares of listed companies, government securities and in other money market instruments. These activities are exposed to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 26.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the SECP.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

#### 26.1.1Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present, is not exposed to currency risk as its full transactions are carried out in Pak Rupees.

#### 26.1.2Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates

#### a) Cash flow interest rate risk

The Fund's interest rate risk arises from the balances in savings accounts. The net income for the year would have increased / (decreased) by Rs. 1.95 million ( June 30, 2016: Rs 0.21 million), had the interest rates on savings accounts with banks increased / (decreased) by 100 basis points.

#### b) Fair value interest rate risk

The Fund does not account for any fixed rate financial assets and liabilities at fair value through profit and loss - held for trading. Therefore, a change in interest rates at the reporting date would not affect net income for the year.

The composition of the Fund's investment portfolio, KIBOR and rates announced by Financial Markets Association is expected to change over time. Therefore, the sensitivity analysis prepared as of June 30, 2017 is not necessarily indicative of the effect on the Fund's net assets and net income due to future movements in interest rates.

Yield / Interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

	2017							
		Exposed to Yield / Interest rate risk						
	_		Not exposed					
	Total	Upto three	three months	More than	to Yield /			
		months	and upto one	one year	Interest			
On haloma short for an inlinet more and			year		rate risk			
On-balance sheet financial instruments			(Rupees in 1000)					
Financial assets								
Bank balances	194,333	194,333	-	-	-			
Investments	781,227	81,000	68,561	-	631,666			
Dividend receivable and accrued mark-up	3,616	-	-	-	3,616			
Advances, deposits and other receivables	3,480	-	-	-	3,480			
	982,656	275,333	68,561	-	638,762			
Financial liabilities								
Payable to the Management Company	1,881	-	-	-	1,881			
Payable to the Trustee	180	-	-	-	180			
Accrued expenses and other liabilities	1,232	-	-	-	1,232			
Unit holders' fund	966,784	-	-	-	966,784			
	970,077	-	-	-	970,077			
On-balance sheet gap	12,579	275,333	68,561	-	(331,315)			
Off-balance sheet financial instruments	-	-	-	-	-			
Off-balance sheet gap	-	-	-	-	-			

	2016							
		te risk						
On-balance sheet financial instruments	Total	Upto three months	More than three months and upto one year (Rupees in '000) -	More than one year	Not exposed to Yield / Interest rate risk			
Financial assets								
Bank balances	21,075	21,075	-	-	-			
Investments	741,283	38,739	88,988	90,972	522,584			
Dividend receivable and accrued mark-up	5,677	-	-	-	5,677			
Advances, deposits and other receivables	18,089	-	-	-	18,089			
	786,124	59,814	88,988	90,972	546,350			
Financial liabilities								
Payable to the Management Company	1,514	-	-	-	1,514			
Payable to the Trustee	146	-	-	-	146			
Accrued expenses and other liabilities	11,583	-	-	-	11,583			
Unit holders' fund	765,506				765,506			
	778,749	-	-	-	778,749			
On-balance sheet gap	7,375	59,814	88,988	90,972	(232,399)			
Off-balance sheet financial instruments	-	-	-	-	-			
Off-balance sheet gap	-	-	-	-	-			

#### 26.1.3Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instruments or its issuer, or factors affecting all similar financial instrument traded in the market.

The Fund also manages its exposure to price risk by analysing the investment portfolio by industrial sectors and benchmarking the sector weighting to that of the KSE-100 Index. The Fund's policy is to concentrate the investment portfolio in sectors where management believe the Fund can maximise the returns derived for the level of risk to which the Fund is exposed.

In case of 5% increase / decrease in KSE-100 index on June 30, 2017, with all other variables held constant, other components of equity and the net assets of the Fund would increase / decrease by Rs. 31.583 million (2016: Rs. 26.052 million) as a result of gains / losses on equity securities classified as available for sale.

The analysis is based on the assumption that the equity index had increased / decreased by 5% with all other variables held constant and all the Fund's equity instruments moved according to the historical correlation with the index. This represents management's best estimate of a reasonable possible shift in the KSE-100 index, having regard to the historical volatility of the index. The composition of the Fund's investment portfolio and the correlation thereof to the KSE index, is expected to change over the time. Accordingly, the sensitivity analysis prepared as of June 30, 2017 is not necessarily indicative of the effect on the Fund's net assets of future movements in the level of KSE-100 index.

#### 26.2 Credit risk

The Fund is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when they fall due. Credit risk arises from the inability of the counter party to fulfil their obligations. There is a possibility of default by participants or failure of the financial markets / stock exchanges, the depositories, the settlements or clearing system, etc.

The Fund's credit risk is primarily attributable to its investment in debt securities and government securities, balances with banks and advances, deposits and other receivables. The credit risk of the Fund is limited as the investments are made and balances are maintained with counter parties that are financial institutions with reasonably high credit ratings. Risk attributable to investment in government securities is limited as these are guaranteed by the Federal Government.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. In addition, the risk is managed through the assignment of credit limits and by following strict credit evaluation criteria laid down by the Management Company.

The maximum exposure to credit risk before considering any collateral as at June 30, 2017 is the carrying amount of the financial assets.

The analysis below summarises the credit quality of the Fund's bank balances as at June 30, 2017 and June 30, 2016:

#### Balances with banks by rating category

Name of bank	Balances held by the Fund as at June 30, 2017	Latest available published rating as at June 30, 2017	Rating agency
	(Rupees in '000)		
Allied Bank Limited	128	AA+	PACRA
Askari Bank Limited	262	AA+	PACRA
Bank Alfalah Limited	5	AA+	PACRA
NIB Bank Limited	827	AA-	PACRA
Habib Bank Limited	28,980	AAA	JCR-VIS
MCB Bank Limited	196	AAA	PACRA
Zarai Taraqiati Bank Limited	19	AAA	JCR-VIS
JS Bank Limited	163,915	AA-	PACRA
	194,333		
Name of bank	Balances held by the Fund as at June 30, 2016	Latest available published rating as at June 30, 2016	Rating agency
	(Rupees in '000)		
Allied Bank Limited	4,362	AA+	PACRA
Askari Bank Limited	254	AA	JCR-VIS
Bank Alfalah Limited	5	AA+	PACRA
NIB Bank Limited	792	AA-	PACRA
Habib Bank Limited	13,959	AAA	JCR-VIS
MCB Bank Limited	1,654	AAA	PACRA
Zarai Taraqiati Bank Limited	50	AAA	JCR-VIS
	21,075		

#### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse creditworthy counterparties thereby mitigating any significant concentrations of credit risk.

#### 26.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligation in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund is exposed to daily cash redemptions of units. The Management Company manages the liquidity risk by monitoring maturities of financial assets and financial liabilities and investing a major portion of the Fund's assets in highly liquid financial assets.

In order to manage the Fund's overall liquidity, the Fund may also withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption request qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any redemptions during the year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	2017				
	Total	Upto three months	Over three months and upto one year	Over one year	
Financial liabilities (excluding unit holders' fund)		(R	upees in '000)		
Payable to the Management Company	1,881	1,881	-	-	
Payable to the Trustee	180	180	-	-	
Accrued expenses and other liabilities	1,232	1,232	-	-	
	3,293	3,293	-	-	
Unit holder's fund	966,784	966,784	-		
			2016		
	Total	Upto three months	Over three months and upto one year	Over one year	
		(R	upees in '000)		
Financial liabilities (excluding unit holders' fund)					
Payable to the Management Company	1,514	1,514	-	-	
Payable to the Trustee	146	146	-	-	
Accrued expenses and other liabilities	11,583	11,583	-	-	
	13,243	13,243	-	-	
Unit holder's fund	765,506	765,506	_		

#### 27. UNITS HOLDERS' FUND RISK MANAGEMENT

The units holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund.

The Fund has no restrictions on the subscription and redemption of units. There is no specific capital requirement which is applicable on the Fund.

The Fund's objectives when managing unit holders' funds are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemptions, such liquidity being augmented by short-term borrowing arrangements (which can be entered if necessary) or disposal of investments where necessary.

#### 28. FAIR VALUE AND CATEGORIES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid or transfer a liability in an orderly transaction between market participants and measurement date. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the reporting date. The quoted market price used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

	Note				June 30, 2	017			
	•	Carrying amount			Fair Value				
	-	Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments					(Rupees in	(000)			
Financial assets measured at fair value									
Investments									
- Listed equity securities		631,666	-	-	631,666	631,666	-	-	631,666
- Government Securities		-	-	-	-	-	-	-	-
- Term Finance Certificates - Listed		-	-	-	-	-	-	-	-
- Term Finance Certificates - Unlisted		68,561			68,561				
		700,227	-	-	700,227	631,666	-	-	631,666
Financial assets not measured at fair value	28.1								
Bank balances		-	194,333	-	194,333				
Investments									
- Un-Listed equity securities	5.2		-	-	-				
- Loans and receivables - Placements		-	81,000	-	81,000				
Dividend receivable and accrued mark-up		-	3,616	-	3,616				
Advances, deposits and other receivables		-	3,480	-	3,480				
	•	-	282,429	-	282,429				
Financial liabilities not measured at fair value	28.1								
Payable to the Management Company		-		1,881	1,881				
Payable to the Trustee		-	-	180	180				
Accrued expenses and other liabilities		-	-	1,232	1,232				
Unit holders' fund				966,784	966,784				
	•	-	-	970,077	970,077				

				June 30, 2	016				
		Carrying amount				Fair Value			
	Available-for- sale	Loans and receivables	Other financial assets / liabilities	Total	Level 1Leve	2	Level 3	Total	
On-balance sheet financial instruments				(Rupees in '	000)				
Financial assets measured at fair value									
Investments									
- Listed equity securities - Government Securities - Term Finance Certificates - Listed	521,029 179,960	-	-	521,029 179,960	521,029 -	- 179,960	-	521,029 179,960	
- Term Finance Certificates - Unlisted		-	-		-	-	-	-	
	700,989	-	-	700,989	521,029	179,960	-	700,989	
Financial assets not measured at fair value	28.1								
Bank balances	-	21,075	-	21,075					
Investments									
Un-Listed equity securities     Loans and receivables - Placements'	1,555	20.720		1,555					
Dividend receivables - Placements  Dividend receivable and accrued mark-up		38,739 5,677	_	38,739 5,677					
Advances, deposits and other receivables	-	18,089	-	18,089					
	1,555	83,580	-	85,135					
Financial liabilities not measured at fair value	28.1								
Payable to the Management Company	-	-	1,514	1,514					
Payable to the Trustee	-	-	146	146					
Accrued expenses and other liabilities	-	-	11,583	11,583					
Unit holders' fund		-	765,506	765,506					
		-	778,749	778,749					

**28.1** The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice frequently. Therefore, their carrying amounts are reasonable approximation of fair value.

# 29. DISCLOURE UNDER CIRCULAR 16 OF 2010 ISSUED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN - CATEGORISATION OF OPEN END SCHEME

The Securities and Exchange Commission of Pakistan vide Circular 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the said circular. The Management Company classified the Fund as 'Balanced Scheme' in 'accordance with the said circular. As at June 30, 2017, the Fund is compliant with all the requirements of the said circular except for clause 2 (iv) which requires that the rating of any debt security in the portfolio shall not be lower than A- (A Minus).

Name of Non-Complaint Investment	Type of Investment	Value of Investment before Provision	Provision held (if any)	Value of Investment after Provision	% of Net Assets	% of Gross Assets
		(Rupees in '000	0)			
Saudi Pak Leasing						
Company Limited	TFC	15,197	15,197	-	-	-
Dewan Cement Limited	Advance	25,000	25,000	-	-	-

#### 30. TOTAL EXPENSE RATIO

In accordance with the Directive 23 of 2016 issued by the Securities and Exchange Commission of Pakistan, the total expense ratio of the Fund for the year ended June 30, 2017 is 2.83% which includes 0.65% representing Government Levy and SECP fee.

#### 31. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company in their meeting held on **25 August 2017**.

#### 32. CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or re-classification was made in these financial statements during the current year.

#### 33. GENERAL

Figures have been rounded off to the nearest thousand rupees.

	For HBL Asset Management Limited (Management Company)	
Chief Financial Officer	Chief Executive Officer	 Director





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