

(For Individuals Only)

Please answer the following questions as candidly as you can. Your answers will help us determine the most suitable products for you. (Please select only ONE option for each question)

Gonoral	Instructions
General	instructions

1. Never give signed blank form /, 2. All fields are mandatory	پڑ کئے بغیر فارم دستخط کر کے نہ دیں					
Date			Folio No			
Account Title						
Mr./Mrs./Ms./Messrs						
CNIC No.*						
1) Please mention the age	e bracket you fall in	:				
a Above 61 years	b 55 - 60 year	rs c 40) - 54 years	d 25 - 3	9 years e	Less than 25 years
2) I plan to keep my inves	stment for:					
a Less than a year	b 1-3 years	С 3-	- 5 years	d 5 - 10	years e	More than 10 years
3) I have enough savings	to support my lifes	tyle for:				
a Up to 3 months	b Up to	6 months	C Up to	o 1 year	d 1 - 3 yea	rs e Over 3 years
4) I would like my financia	al goals to be attair	ned in:				
a Less than a year	b 1 - 3 years	с 3-	5 years	d 5 - 10	years e	
5) I can relate myself bes	t to the following s	tatement:				
a I cannot bear any cap	pital loss					
b I will redeem my enti	ire investment amou	unt if I incur 5% lo	SS			
c I will wait for my inve	estment to apprecia	te if I incur 10% lo	SS			
d I have other sources of	of income to mainta	in my lifestyle				
e I will invest on long-t	term basis and will r	nake additional in	vestments whe	n the price falls		
6) For further investment	t l intend to take:					
a No risk						
b Slight risk with reaso	nable return and pri	incipal protection				
c Moderate risk with h	igher than average r	eturn				
d Moderate to high risk	k for potential great	er returns				
e High risk for superior	[·] returns					
7) If I incur substantial ini	itial loss I would:					
a Redeem my investm	nent					
b Switch to safer and	secure investment c	option				
C Hold my investment and decide later						
Observe economic situation and market outlook						
e Continue with my investment plan						
8) I usually invest/keep m	ny money in:					
a Current Account						
b PLS/Savings/TDRs						
C Fixed Income Mutua	al Fund/National Sa	vings Schemes/Pri	ize Bond			
d Stock/Share/Equity-based Mutual Fund						
e Real Estate						
SCORING a= -2	b=-1 c=0 d	= 1 e= 2				

Total

1 2 3 4 5 6 7 8

Questions

Score

Recommended Strategy

Options	Score	Risk Level	Fund Type*
A	(-16 to -6)	Low/ Very Low	Money Market Fund (Conventional/Islamic)
В	(-5 to 6)	Medium	Income Fund (Conventional/Islamic)
С	(7 to 16)	High	Balanced Fund or Asset Allocation (Conventional/Islamic)
			Equity/Stock/Financial Planning Fund (Conventional/Islamic)

Consent:

I/We understand and agree disagree with the strategies proposed by the HBL AMC advisor to achieve my/our investment goals. I/We have read and understood the relevant Trust Deeds, Offering Documents (including any supplemental documents), Risk Profile table and understood associated risks.

Further, I/we notify the advisor of any changes in my/our information, risk tolerance goals or investments. I/We further declare that my/our financial needs may change over time and I/we shall be solely responsible for all my/our current and future investment, conversion and transfer transactions if these transactions are not in accordance with my/our abovementioned risk profiling results.

S. No.	Fund Name	Funds Category	Risk Profile	Risk of Principal Erosion
1	HBL Cash Fund	Money Market	Low	Principal at low risk
2	HBL Money Market Fund	Money Market	Low	Principal at low risk
3	HBL Islamic Money Market Fund	Shariah Compliant Money Market	Low	Principal at low risk
4	HBL Income Fund	Income	Medium	Principal at medium risk
5	HBL Financial Sector Income Fund - Plan I	Income	Medium	Principal at medium risk
6	HBL Islamic Income Fund	Shariah Compliant Income	Medium	Principal at medium risk
7	HBL Government Securities Fund	Income	Medium	Principal at medium risk
8	HBL Financial Planning Fund – Conservative Allocation Plan	Fund of Funds	Medium	Principal at medium risk
9	HBL Islamic Financial Planning Fund – Conservative Allocation Plan	Islamic Fund of Funds	Medium	Principal at medium risk
10	HBL Stock Fund	Equity	High	Principal at high risk
11	HBL Islamic Stock Fund	Shariah Compliant Equity	High	Principal at high risk
12	HBL Equity Fund	Equity	High	Principal at high risk
13	HBL Islamic Equity Fund	Shariah Compliant Equity	High	Principal at high risk
14	HBL Energy Fund	Equity	High	Principal at high risk
15	HBL Growth Fund	Equity	High	Principal at high risk
16	HBL Investment Fund	Equity	High	Principal at high risk
17	HBL Multi Asset Fund	Balanced Scheme	High	Principal at high risk
18	HBL Islamic Dedicated Fund	Shariah Compliant Equity	High	Principal at high risk
19	HBL Financial Planning Fund – Active Allocation Plan	Fund of Funds	High	Principal at high risk
20	HBL Islamic Financial Planning Fund – Active Allocation Plan	Islamic Fund of Funds	High	Principal at high risk
21	HBL Islamic Asset Allocation Fund	Shariah Complaint Asset Allocation Scheme	High	Principal at high risk
22	HBL Islamic Asset Allocation Fund - Plan I	Shariah Complaint Asset Allocation Scheme	High	Principal at high risk

"The above Risk Profile table is given as per the requirement of SECP Circular 6 of 2022 dated June 09th, 2022 "Requirements for assessing Suitability and risk categorization of collective investment schemes"

Applicant's Signature as per CNIC and Date

Primary Applicant

Joint Applicant One

Joint Applicant Two

Joint Applicant Three