



Recommended Strategy

| Options | Score       | Risk Level   | Fund Type*  |
|---------|-------------|--------------|---|
| A       | (-16 to -6) | Low/Very Low | Money Market Fund (Conventional/Islamic)  |
| B       | (-5 to 6)   | Medium       | Income Fund (Conventional/Islamic)  |
| C       | (7 to 16)   | High         | Balanced Fund or Asset Allocation (Conventional/Islamic)<br>Equity/Stock/Financial Planning Fund (Conventional/Islamic) |

Consent:

I/We understand and  agree  disagree with the strategies proposed by the HBL AMC advisor to achieve my/our investment goals.

I/We have read and understood the relevant Trust Deeds, Offering Documents (including any supplemental documents), Risk Profile table and understood associated risks.

Further, I/we notify the advisor of any changes in my/our information, risk tolerance goals or investments.

I/We further declare that my/our financial needs may change over time and I/we shall be solely responsible for all my/our current and future investment, conversion and transfer transactions if these transactions are not in accordance with my/our abovementioned risk profiling results.

| S. No. | Fund Name  | Funds Category                            | Risk Profile | Risk of Principal Erosion |
|--------|--|---|--------------|---------------------------|
| 1      | HBL Cash Fund  | Money Market                              | Low          | Principal at low risk     |
| 2      | HBL Money Market Fund  | Money Market                              | Low          | Principal at low risk     |
| 3      | HBL Islamic Money Market Fund                                      | Shariah Compliant Money Market            | Low          | Principal at low risk     |
| 4      | HBL Income Fund  | Income                                    | Medium       | Principal at medium risk  |
| 5      | HBL Financial Sector Income Fund - Plan I                          | Income                                    | Medium       | Principal at medium risk  |
| 6      | HBL Islamic Income Fund  | Shariah Compliant Income                  | Medium       | Principal at medium risk  |
| 7      | HBL Government Securities Fund                                     | Income                                    | Medium       | Principal at medium risk  |
| 8      | HBL Financial Planning Fund – Conservative Allocation Plan         | Fund of Funds                             | Medium       | Principal at medium risk  |
| 9      | HBL Islamic Financial Planning Fund – Conservative Allocation Plan | Islamic Fund of Funds                     | Medium       | Principal at medium risk  |
| 10     | HBL Stock Fund   | Equity                                    | High         | Principal at high risk    |
| 11     | HBL Islamic Stock Fund   | Shariah Compliant Equity                  | High         | Principal at high risk    |
| 12     | HBL Equity Fund  | Equity                                    | High         | Principal at high risk    |
| 13     | HBL Islamic Equity Fund  | Shariah Compliant Equity                  | High         | Principal at high risk    |
| 14     | HBL Energy Fund  | Equity                                    | High         | Principal at high risk    |
| 15     | HBL Growth Fund  | Equity                                    | High         | Principal at high risk    |
| 16     | HBL Investment Fund  | Equity                                    | High         | Principal at high risk    |
| 17     | HBL Multi Asset Fund   | Balanced Scheme                           | High         | Principal at high risk    |
| 18     | HBL Islamic Dedicated Fund   | Shariah Compliant Equity                  | High         | Principal at high risk    |
| 19     | HBL Financial Planning Fund – Active Allocation Plan               | Fund of Funds                             | High         | Principal at high risk    |
| 20     | HBL Islamic Financial Planning Fund – Active Allocation Plan       | Islamic Fund of Funds                     | High         | Principal at high risk    |
| 21     | HBL Islamic Asset Allocation Fund                                  | Shariah Complaint Asset Allocation Scheme | High         | Principal at high risk    |
| 22     | HBL Islamic Asset Allocation Fund - Plan I                         | Shariah Complaint Asset Allocation Scheme | High         | Principal at high risk    |

"The above Risk Profile table is given as per the requirement of SECP Circular 6 of 2022 dated June 09th, 2022 "Requirements for assessing Suitability and risk categorization of collective investment schemes"

Applicant's Signature as per CNIC and Date

|                      |                      |                      |                       |
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| Primary Applicant    | Joint Applicant One  | Joint Applicant Two  | Joint Applicant Three |