



# **Complaint Handling Mechanism**

#### 1) INTRODUCTION

HBL Asset Management has established this complaint handling mechanism in accordance with the requirements stated in NBFC Regulation 38(1)(h)(ix) & 66B(2)(f)(ix).

#### 2) RECEIPT OF COMPLAINTS

Complaints received through following channels are catered

- a) Inbound calls through Help Line: 0800-42526 & UAN: 111-425-262
- b) Email: info@hblasset.com
- c) Website link for Inquiry: https://hblasset.com/contact/complaint-feedback-form/
- d) Social Media: (Face Book, Twitter & LinkedIn)
- e) Through Courier/Fax
- f) Through SECP: Email & 0800-88008, 051-9207091-4
- g) SECP Website Link for inquiry: https://sdms.secp.gov.pk/
- h) Through Walk-in
- i) Complaint Boxes placed in designated offices

#### 3) RECORDING OF COMPLAINTS

Once the complaint is received the same is to be recorded and will be sent to the concerned department for immediate settlement/resolution of the complaint.

#### 4) HANDLING OF COMPLAINTS

Upon receiving and recording the complaint in the system, a ticket number will be generated and communicated to the customer via automated Email and SMS on their registered contact details. Ticket number is unique for each complaint and are used for the future references. Simultaneously an automated internal high priority marked email will be generated to the relevant department for the quick resolution.

#### 5) RESOLUTION OF COMPLAINTS

For all the complaints forwarded to concerned department, the resolution/feedback shall be received within reasonable time. In case of any delay in resolution of the complaint, an internal high priority marked automated email will be generated by the system to the concern Department Head and subsequently to the higher authority, for the escalation of the matter. The complainant shall be replied immediately after getting feedback from the concerned department through relevant channel. There should be a system of independently review of closed tickets.

#### 6) ROOT CAUSE ANALYSIS

Root cause analysis of frequent complaints shall be conducted for process improvement/fix of any issue to reduce complaints influx.

#### 7) RECORD RETENTION

The records maintained shall be sufficient to provide required information to the Regulators, External Auditors etc. whenever required.

HBL AMC Complaint Contact: Customer Care Department HBL Asset Management 7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi. Call: 111-HBL-AMC(425-262) Mobile No: +92 318 112 1663 Email:info@hblasset.com

SECP's Service Desk Management System: https://sdms.secp.gov.pk/

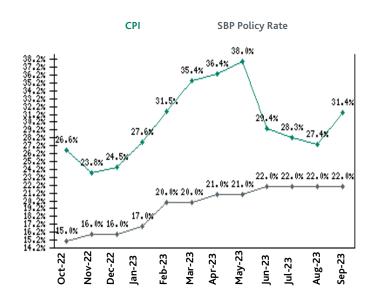
### **ECONOMIC REVIEW**

Sep-2023 saw key economic developments that will set the tone of future economic outlook of the country. Contrary to market expectations, State Bank of Pakistan (SBP) maintained the policy rate at 22% in its Monetary Policy Announcement on Sep 14, 2023. SBP signaled downward trend in CPI inflation, administrative measures to control speculative activity in FX market and positive real interest rate (on forward-looking basis) as primary factors behind the move. The surprise move by the central bank led market participants to believe that interest rates have now peaked. This led to a sharp drop in the secondary market yields.

On the external front, Pakistan made major strides with trade deficit during Sep-23 dropping by 31% MoM to USD 1.5bn. This was driven by 13% MoM decline in imports to USD 3.9bn in Sep-23. Federal government and central bank also took strong administrative and regulatory steps to curb speculative element in FX market which along with lower imports led to appreciation in PKR against USD which was up 6%.

The country continued to contend with high CPI readings, which rose to 31.4% in September, attributed to increases in food and fuel prices, as well as a low base effect. Nevertheless, there is anticipation of headline inflation to gradually subside from here on due to the PKR's appreciation, lower petroleum prices, and the high base effect.

### **INFLATION & SBP POLICY RATE TREND**



### MONEY MARKET REVIEW

After the announcement of Monetary Policy by SBP, secondary market yields witnessed a declining trend with short term secondary market yields down by 38-67bps. As a result, 3M/6M/12 T-Bill yields currently stand at 22.78%, 22.80%, and 22.90%. 3Y paper also witnessed a decline of 146bps as it was yielding around 19.11% whereas yield on 5Y paper remained flat at around 17.23%.

During the month, government raised PKR 3.7tm as against target of PKR 4.2tm through T-Bill auction as their quarterly target was met. Cut-off yields for 3M/6M/12M was down 170-220bps during the last auction held on Sep 20, 2023 as the market was previously expecting a hike of 150bps - 200bps. The yields on 3M/6M/12M stood at 22.79%, 22.80%, and 22.90%.

From Fixed PIB auction, government only accepted PKR 3.6bn (much lower than participation) from PIB auction where 3Y, 5Y, and 10Y PIB cut-off yields stood at 19.35%, 16.95% and 15.25%, respectively.

### **YIELD CURVE**



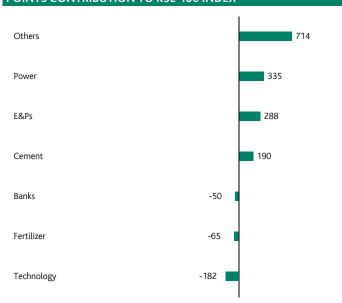
### **EQUITY MARKET REVIEW**

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the FX market, as well as tackling smuggling activities. SBP adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the PKR against the US Dollar with PKR-USD parity closing at 287.74, signaling increased stability.

Investor sentiment was further buoyed by caretaker Prime Minister announcement regarding investments of USD 25bn each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5bn and 160mn shares. Foreign investors were sellers of USD 9mn in September 2023 as against buying of USD 13mn last month. On domestic front, insurance companies emerged as net buyers, amounting to USD 6.2mn, while banks & DFIs were net sellers of USD 15.5mn. Recent appreciation of the PKR and the dip in oil prices have raised expectations

Recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful IMF review scheduled for November 2023.

### POINTS CONTRIBUTION TO KSE-100 INDEX



# RISK PROFILE OF CIS / PLANS

Sr. No.	Fund Name	Funds Category	Risk Profile	Risk of Principal Erosion
1	HBL Money Market Fund	Money Market	Low	Principal at low risk
2	HBL Islamic Money Market Fund	Shariah Compliant Money Market	Low	Principal at low risk
3	HBL Cash Fund	Money Market	Low	Principal at low risk
4	HBL Income Fund	Income	Medium	Principal at medium risk
5	HBL Financial Sector Income Fund - Plan I	Income	Medium	Principal at medium risk
6	HBL Government Securities Fund	Sovereign Income	Medium	Principal at medium risk
7	HBL Islamic Income Fund	Shariah Compliant Income	Medium	Principal at medium risk
8	HBL Financial Planning Fund - Conservative Allocation Plan	Fund of Funds	Medium	Principal at medium risk
9	HBL Islamic Financial Planning Fund - Conservative Allocation Plan	Shariah Compliant Fund of Funds	Medium	Principal at medium risk
10	HBL Islamic Asset Allocation Fund	Sh. Compliant Asset Allocation	High	Principal at high risk
11	HBL Islamic Asset Allocation Fund - Plan I	Sh. Compliant Asset Allocation	High	Principal at high risk
12	HBL Islamic Asset Allocation Fund - Plan II	Sh. Compliant Asset Allocation	High	Principal at high risk
13	HBL Stock Fund	Equity	High	Principal at high risk
14	HBL Multi Asset Fund	Balanced	High	Principal at high risk
15	HBL Islamic Stock Fund	Shariah Compliant Equity	High	Principal at high risk
16	HBL Equity Fund	Equity	High	Principal at high risk
17	HBL Energy Fund	Equity	High	Principal at high risk
18	HBL Islamic Equity Fund	Shariah Compliant Equity	High	Principal at high risk
19	HBL Growth Fund	Equity	High	Principal at high risk
20	HBL Investment Fund	Equity	High	Principal at high risk
21	HBL Islamic Dedicated Equity Fund	Sh. Compliant Dedicated Equity	High	Principal at high risk
22	HBL Financial Planning Fund - Active Allocation Plan	Fund of Funds	High	Principal at high risk
23	HBL Islamic Financial Planning Fund - Active Allocation Plan	Shariah Compliant Fund of Funds	High	Principal at high risk
24	HBL Total Treasury Exchange Traded Fund	Exchange Traded Fund	Medium	Principal at medium risk



# **IHBL** MoneyMarketFund

#### **INVESTMENT OBJECTIVE**

Mir Adil Rashid

Wamiq Sakrani

Imad Ansari

Umair Naseer

Muhammad Zohaib

Muhammad Ali Bhabha, CFA, FRM

The objective of the Fund is to seek high liquidity and comparative return for investors by investing in low risk securities of shorter duration and maturity.

#### **FUND MANAGER'S COMMENTS**

HBL Money Market Fund net assets increased during the month under review. During the month, majority of the fund remained invested in short term government securities, Cash and short term placements as the Fund Managers intended to generate a stable stream of income for the investors.

FUND INFORMATION	
Net Assets (PKR in mln)	16,597
Net Assets excluding Fund of Funds	(PKR in mln) 16,595
NAV	108.4230
Launch Date	14-Jul-2010
Management Fee	0.50% p.a.
Monthly Expense Ratio with Levies	2.13%
Monthly Expense Ratio without Levi	es 1.98%
Yearly Expense Ratio with Levies	2.12%
Yearly Expense Ratio without Levies	1.97%
Monthly Selling & Marketing expens	se 0.70%
Yearly Selling & Marketing expense	0.70%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	A.F.Ferguson & Co., Chartered Accountants
Benchmark	70% three (3) months PKRV rates + 30%
	three (3) months average deposit rate of
	three (3) AA rated scheduled Bank as
	selected by MUFAP.
Туре	Open End
Category	Money Market Scheme
Front end Load	Upto 1.00%
Back end Load	NIL :
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Backward Pricing
Fund Stability Rating	AA+(f) (VIS) 29-Dec-22
Leverage	NIL
Risk	Low
Weighted Average Maturity (Days)	31_
INVESTMENT COMMITTEE	

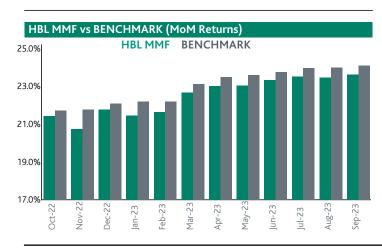
ASSET ALLOCATION (% of Total Assets)			
	Sep-23	Aug-23	
Cash	57.56%	0.95%	
PIBs Floater	32.96%	25.94%	
T-Bills	0.00%	62.30%	
Placement with Banks & DFI	7.18%	9.43%	
Others Including Receivables	2.30%	1.38%	
Total Including Fund of Funds	100.00%	100.00%	
Total Excluding Fund of Funds	99.99%	99.99%	

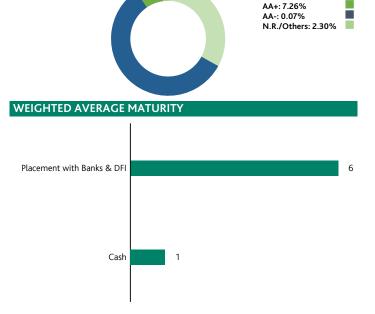
FUND RETURNS*	HBL MMF BE	NCHMARK
Annualized Return Since Inception	17.54%	9.15%
Year to Date Annualized Return	20.78%	21.92%
Calendar Year to Date Annualized Return	19.51%	19.97%
1 Month Annualized Return	20.72%	22.15%
3 Month Annualized Return	20.78%	21.92%
6 Month Annualized Return	20.63%	21.30%
1 Year Annualized Return	18.54%	18.77%
3 Years Annualized Return	14.11%	12.25%
5 Years Annualized Return	14.68%	11.43%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

Gov. Sec.: 32.97% AAA: 57.40%

ASSET QUALITY (% Total Assets)





Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature. HBL Bank is not responsible for the liabilities / obligations of HBL Asset Management Limited or any investment scheme managed by it.

Chief Executive Officer

Head of Fixed Income

Senior Fund Manager

Head of Risk

Head of Research

Chief Investment Officer

The investment objective of the Fund is to provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund will aim to maximize returns through efficient utilization of investment and liquidity management tools.

#### **FUND MANAGER'S COMMENTS**

HBL Cash Fund net assets decreased during the month under review. During the month, majority of the fund remained invested in short term government securities, Cash and short term placements as the Fund Managers intended to generate a stable stream of income for the investors.

FUND INFORMATION	
Net Assets (PKR in mln)	49,101
Net Assets excluding Fund of Fun	ds (PKR in mln) 49,074
NAV	102.7848
Launch Date	13-Dec-2010
Management Fee	0.82% P.A
Monthly Expense Ratio with Levie	es 1.52%
Monthly Expense Ratio without L	evies 1.33%
Yearly Expense Ratio with Levies	1.51%
Yearly Expense Ratio without Lev	ies 1.32%
Monthly Selling & Marketing exp	ense 0.22%
Yearly Selling & Marketing expen	se 0.22%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	70% three (3) months PKRV rates + 30%
	three (3) months average deposit rate of
	three (3) AA rated scheduled Bank as
	selected by MUFAP.
<u>Type</u>	Open End
Category	Money Market Scheme
Front end Load	Upto 1.00%
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
	AM-4:00 PM [Same day redemption 10:00AM]
Price Mechanism	Backward Pricing
Fund Stability Rating	AA+(f) (VIS) 29-Dec-22
Leverage	NIL Law
Risk Weighted Average Maturity (Day	Low s) 27
Weighted Average Maturity (Day	5) 21
INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer

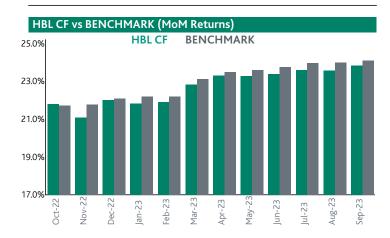
	Sep-23	Aug-23
Cash	44.39%	0.25%
PIBs Floater	43.67%	23.74%
T-Bills	0.00%	54.84%
Placement with Banks & DFI	9.08%	0.00%
Others Including Receivables	2.86%	21.17%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	99.95%	99.99%

FUND RETURNS*	HBL CF	BENCHMARK
Annualized Return Since Inception	18.39%	8.63%
Year to Date Annualized Return	21.20%	21.92%
Calendar Year to Date Annualized Return	20.21%	19.97%
1 Month Annualized Return	21.39%	22.15%
3 Month Annualized Return	21.20%	21.92%
6 Month Annualized Return	21.20%	21.30%
1 Year Annualized Return	19.37%	18.77%
3 Years Annualized Return	14.87%	12.27%
5 Years Annualized Return	15.52%	0.00%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

Gov. Sec.: 43.67%

ASSET QUALITY (% Total Assets)



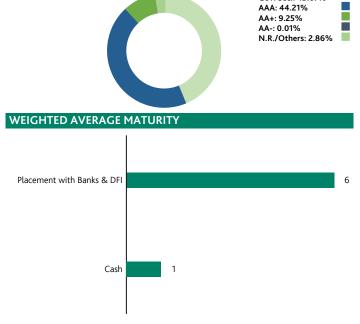
Muhammad Ali Bhabha, CFA, FRM

Wamiq Sakrani

Imad Ansari

Umair Naseer

Muhammad Zohaib



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Chief Investment Officer

Head of Fixed Income

Senior Fund Manager

Head of Risk

Head of Research

# **HBL** IncomeFund

#### **INVESTMENT OBJECTIVE**

The objective of the Fund is to provide a stable stream of income with moderate level of risk by investing in fixed income securities.

#### FUND MANAGER'S COMMENTS

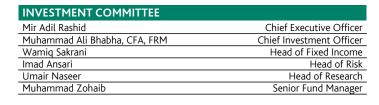
HBL Income Fund net assets decreased marginally during the month under review. During the month, majority of the fund remained invested in Cash, Government Securities, TFCs/ Sukuk,MTS/ Spread Transactions and short term placements.

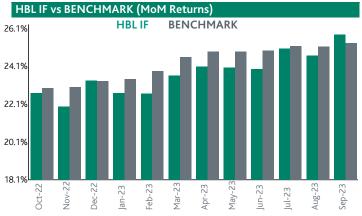
FUND INFORMATION	
Net Assets (PKR in mln)	3,153
Net Assets excluding Fund of Funds (PKR in	mln) 3,124
NAV	119.0996
Launch Date	17-Mar-2007
Management Fee	1.00% p.a.
Monthly Expense Ratio with Levies	2.53%
Monthly Expense Ratio without Levies	2.31%
Yearly Expense Ratio with Levies	2.56%
Yearly Expense Ratio without Levies	2.34%
Monthly Selling & Marketing expense	0.50%
Yearly Selling & Marketing expense	0.50%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	guson & Co., Chartered Accountants
Benchmark	Six (6) months KIBOR average
Туре	Open End
Category	Income Scheme
Front end Load	Upto 1.50%
Back end Load	NIL
_AMC Rating	AM1 (VIS) 30-Dec-22
_Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	A+(f) (VIS) 29-Dec-22
Leverage	NIL
Risk	Medium
Weighted Average Maturity (Days)	418

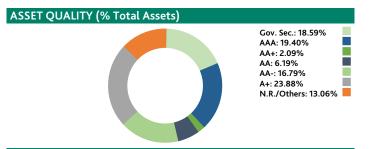
ASSET ALLOCATION (% of Total Asse	ts)	
	Sep-23	Aug-23
Cash	45.26%	27.65%
PIBs Floater	0.00%	8.92%
MTS / Spread Transaction	8.68%	15.20%
TFCs / Sukuks	16.84%	12.87%
Gov. Backed/Guaranteed Sec.	18.59%	21.87%
Placement with Banks & DFI	5.84%	6.93%
Others Including Receivables	4.78%	6.56%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	99.08%	99.12%

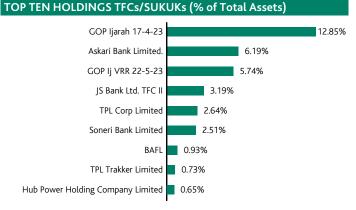
FUND RETURNS*	HBL IF	BENCHMARK
Annualized Return Since Inception	22.94%	10.79%
Year to Date Annualized Return	23.46%	23.17%
Calendar Year to Date Annualized Return	20.77%	21.49%
1 Month Annualized Return	25.07%	23.55%
3 Month Annualized Return	23.46%	23.17%
6 Month Annualized Return	22.13%	22.66%
1 Year Annualized Return	19.94%	20.17%
3 Years Annualized Return	14.87%	13.54%
5 Years Annualized Return	15.95%	12.58%
		_

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)









The scheme holds certain non-compliant investments. Before making any investment decision, investors should review Fund Manager Report, non-compliant disclosure sheet and latest financial statements.

# IHBL FinancialSectorIncomeFund Plan-I

#### **INVESTMENT OBJECTIVE**

The Objective of the Fund is to provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

#### **FUND MANAGER'S COMMENTS**

HBL Financial Sector Income Fund Plan 1 net assets increased during the month under review. During the month, majority of the fund remained invested in Cash, Placements with Banks and DFIs, TFCs/ Sukuk, MTS/ Spread Transactions and short term placements as the Fund Managers intended to generate a stable stream of income for the investors.

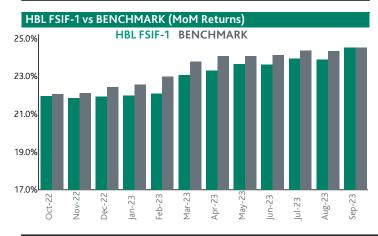
FUND INFORMATION	
Net Assets (PKR in mln)	29,831
Net Assets excluding Fund of Funds (PKR in I	mln) 29,831
NAV	101.9733
Launch Date	18-Jan-2022
Management Fee	0.75% - 1.00% P.A
Monthly Expense Ratio with Levies	1.90%
Monthly Expense Ratio without Levies	1.69%
Yearly Expense Ratio with Levies	1.63%
Yearly Expense Ratio without Levies	1.44%
Monthly Selling & Marketing expense	0.31%
Yearly Selling & Marketing expense	0.26%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Yousuf Adil, Chartered Accountants
Benchmark	Six (6) months KIBOR average
Туре	Open End
Category	Income Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	<u>-</u>
Leverage	NIL
Risk	Medium
Weighted Average Maturity (Days)	154

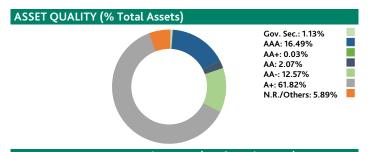
ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	78.98%	64.92%
PIBs Floater	0.00%	6.27%
MTS / Spread Transaction	3.61%	2.71%
TFCs / Sukuks	5.07%	4.47%
Gov. Backed/Guaranteed Sec.	1.13%	7.96%
Placement with Banks & DFI	8.98%	8.57%
Others Including Receivables	2.24%	5.10%
Total Including fund of funds	100.00%	100.00%
Total Excluding fund of funds	100.00%	99.98%

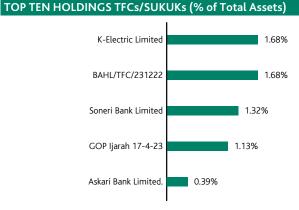
FUND RETURNS*	HBL FSIF-1 BEI	NCHMARK
Annualized Return Since Inception	19.08%	17.66%
Year to Date Annualized Return	22.67%	23.97%
Calendar Year to Date Annualized Return	21.21%	21.49%
1 Month Annualized Return	23.52%	23.55%
3 Month Annualized Return	22.67%	23.17%
6 Month Annualized Return	22.30%	22.66%
1 Year Annualized Return	20.41%	20.17%
3 Years Annualized Return	N/A	N/A
5 Years Annualized Return	N/A	N/A
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<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager







The investment objective of the Fund is to provide consistent returns to its investors through active investments in a blend of short, medium and long term securities issued and / or guaranteed by Government of Pakistan. The Fund will aim to provide superior risk adjusted returns through active duration and liquidity management tools

#### **FUND MANAGER'S COMMENTS**

HBL Government Securities Fund net assets increased during the month under review. During the month, majority of the fund remained invested in short term Government Securities as the Fund Managers intended to generate a stable stream of income for the investors.

FUND INFORMATION	
Net Assets (PKR in mln)	4,534
Net Assets excluding Fund of Funds (I	PKR in mln) 4,463
NAV	119.6880
Launch Date	23-Jul-2010
Management Fee	0.76% - 0.84% P.A
Monthly Expense Ratio with Levies	1.55%
Monthly Expense Ratio without Levie	1.36%
Yearly Expense Ratio with Levies	1.52%
Yearly Expense Ratio without Levies	1.33%
Monthly Selling & Marketing expense	0.19%
Yearly Selling & Marketing expense	0.18%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	BDO Ebrahim & Co. Chartered Accountants
Benchmark	Six (6) months PKRV rates
Туре	Open End
Category	Sovereign Income Scheme
Front end Load	Upto 2.00%
Back end Load	NIL .
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	AA(f) (VIS) 29-Dec-22
Leverage	NIL
Risk	<u>Medium</u>
Weighted Average Maturity (Days)	118

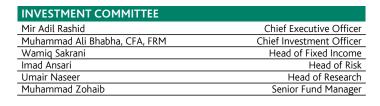
ASSET ALLOCATION (% of Total Asset	s)	
	Sep-23	Aug-23
Cash	41.81%	25.51%
PIBs Floater	0.00%	21.41%
TFCs / Sukuks	3.85%	3.19%
Gov. Backed/Guaranteed Sec.	21.92%	44.60%
T-Bills	29.67%	0.00%
Others Including Receivables	2.75%	5.30%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	98.43%	92.48%

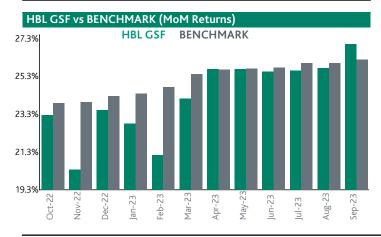
FUND RETURNS*	HBL GSF	BENCHMARK
Annualized Return Since Inception	18.57%	10.23%
Year to Date Annualized Return	23.68%	23.10%
Calendar Year to Date Annualized Return	20.14%	21.33%
1 Month Annualized Return	26.30%	23.55%
3 Month Annualized Return	23.68%	23.10%
6 Month Annualized Return	23.53%	22.50%
1 Year Annualized Return	18.16%	20.02%
3 Years Annualized Return	12.33%	13.39%
5 Years Annualized Return	14.40%	12.42%

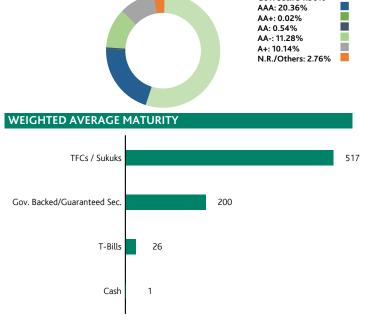
<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

Gov. Sec.: 54.90%

ASSET QUALITY (% Total Assets)







The objective of the Fund is to provide long-term capital growth and income by investing in multiple asset classes such as equity, equity-related instruments, fixed-income securities, continuous funding system, derivatives, money market instruments, etc.

HBL Multi Asset Fund posted a return of 5.82% during Sep, 2023 against the benchmark return of 2.33%. Fund size of HBL MAF decreased by 2.94% to close at PKR 66mn compared to PKR 68mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission`s declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are view scheduled for November 2023.

expected to pa	ve the way for a successful Inte	ernational Monetary Fund (IMF) revi
<b>FUND INFO</b>	RMATION	
Net Assets (PK	R in mln)	66
NAV		101.3774
Launch Date		17-Dec-2007
Management F	ee	2.00% p.a.
Monthly Expen	se Ratio with Levies	6.52%
	se Ratio without Levies	6.41%
Yearly Expense	Ratio with Levies	7.42%
Yearly Expense	Ratio without Levies	6.70%
Monthly Selling	g & Marketing expense	0.49%
Yearly Selling 8	& Marketing expense	0.49%
Listing		Pakistan Stock Exchange
Trustee		Central Depository Co. of Pakistan
Auditor	KPMG Taseer I	Hadi & Co., Chartered Accountants
Benchmark	Weighted average daily return	of KSE-100 and 6M average PKRV
	rates based on the actual prop	portion of investment in Equity and
	Fixed	Income/Money Market component
Туре		Open End
Category		Balanced Scheme
Front end Load		Upto 2.00%
Back end Load		NIL

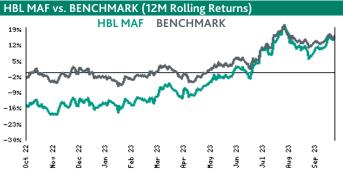
	Tixed income/Money Market component
Туре	Open End
Category	Balanced Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

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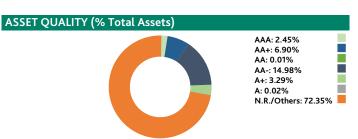
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager

# TOP TEN TFCs/SUKUKs HOLDINGS (% of Total Assets)





	Sep-23	Aug-23
Cash	17.51%	11.03%
Stock / Equities	66.35%	39.80%
TFCs / Sukuks	10.18%	7.01%
Others Including Receivables	5.96%	42.16%

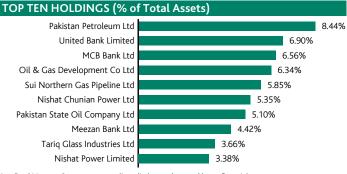


FUND RETURNS*	HBL MAF	BENCHMARK
Cumulative Return Since Inception	214.85%	239.03%
Year to Date Return (Cumulative)	9.72%	9.77%
Calendar Year to Date Return (Cumulative)	15.05%	14.59%
1 Month Cumulative Return	5.82%	2.33%
3 Month Cumulative Return	9.72%	9.77%
6 Month Cumulative Return	13.13%	13.37%
1 Year Cumulative Return	15.13%	15.51%
3 Year Cumulative Return	3.97%	24.06%
5 Year Cumulative Return	7.72%	35.42%
Standard Deviation**	18.03%	12.51%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

\*\*Calculated on 12Month trailing data.

SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Commercial Banks	17.90%	12.53%
Oil & Gas Exploration Companies	14.78%	9.27%
Oil & Gas Marketing Companies	11.86%	6.24%
Power Generation & Distribution	10.56%	4.86%
Glass & Ceramics	3.66%	0.90%
Others	7.59%	6.00%



The scheme holds certain non-compliant investments. Before making any investment decision, investors should review Fund Manager Report, non-compliant disclosure sheet and latest financial statements

The Fund will seek to focus on undervalued stocks of companies offering prospect for Capital Growth. The fund will invest In Equity Instrument and T-Bills less then 90 days maturity.

#### **FUND MANAGER'S COMMENTS**

HBL Stock Fund posted a return of 3.92% during Sep, 2023 against the benchmark return of 1.56%. Fund size of HBLSF decreased by 7.14% to close at PKR 104mn compared to PKR 112mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

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FUND INFORMATION	
Net Assets (PKR in mln)	104
Net Assets excluding Fund of Funds (PKR in mln)	102
NAV	78.1294
Launch Date	31-Aug-2007
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	7.19%
Monthly Expense Ratio without Levies	6.60%
Yearly Expense Ratio with Levies	7.79%
Yearly Expense Ratio without Levies	7.12%
Monthly Selling & Marketing expense	1.05%
Yearly Selling & Marketing expense	1.05%
Listing	Pakistan Stock Exchange
	ral Depository Co. of Pakistan
	& Co., Chartered Accountants
Benchmark	KSE-30 (Total Return Index)
_Type	Open End
Category	Equity Scheme
Front end Load	Upto 2.50%
Back end Load	NIL NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
	00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	<u> High</u>

	Sep-23	Aug-23
Cash	16.51%	23.99%
Stock / Equities	65.38%	67.77%
Others Including Receivables	18.11%	8.24%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	97.46%	97.72%

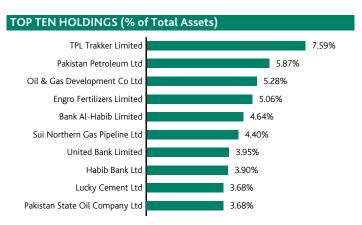
Sep-23	Aug-23
14.18%	16.71%
12.67%	16.54%
9.63%	12.62%
8.42%	7.88%
8.08%	3.43%
12.40%	10.59%
	14.18% 12.67% 9.63% 8.42% 8.08%

FUND RETURNS*	HBL SF	BENCHMARK
Cumulative Return Since Inception	124.56%	301.24%
Year to Date Return (Cumulative)	12.16%	12.48%
Calendar Year to Date Return (Cumulative)	15.57%	18.56%
1 Month Cumulative Return	3.92%	1.56%
3 Month Cumulative Return	12.16%	12.48%
6 Month Cumulative Return	15.50%	14.53%
1 Year Cumulative Return	11.31%	18.92%
3 Year Cumulative Return	-20.76%	23.24%
5 Year Cumulative Return	-26.14%	19.14%
Standard Deviation**	22.45%	21.18%
*Funds returns computed on NAV to NAV with the dividend rein	supetra ent (eveludin	a sales load if any)

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager





The scheme holds certain non-compliant investments. Before making any investment decision, investors should review Fund Manager Report, non-compliant disclosure sheet and latest financial statements.

# IHBL EnergyFund

#### **INVESTMENT OBJECTIVE**

The objective is to invest in securities defined in the energy sector to provide investors access to high quality blue chip stocks in the Energy sector.

#### FUND MANAGER'S COMMENTS

HBL Energy Fund posted a return of 9.24% during Sep, 2023 against the benchmark return of 1.56%. Fund size of HBL-EF increased by 7.89% to close at PKR 287mn compared to PKR 266mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

expected to pave the way for a successful internation	iat Pionetary Fund (IPII ) Tevi
FUND INFORMATION	
Net Assets (PKR in mln)	287
Net Assets excluding Fund of Funds/Funds (PKR in m	ln) 281
NAV	11.8940
Launch Date***	25-Jun-2013
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	6.04%
Monthly Expense Ratio without Levies	5.50%
Yearly Expense Ratio with Levies	6.48%
Yearly Expense Ratio without Levies	5.89%
Monthly Selling & Marketing expense	1.05%
Yearly Selling & Marketing expense	1.05%
Listing	Pakistan Stock Exchange
<u>Trustee</u> <u>Centra</u>	l Depository Co. of Pakistan
Auditor BDO Ebrahim &	Co. Chartered Accountants
Benchmark	KSE-30 (Total Return)
Туре	Open End
Category	Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time Mon-Thu: 09:00AM-03:00	)PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High
***Conversion from Closed-End to Open-End Fund	

Levelage	INIL
Risk	High
***Conversion from Closed-End to Open-End Fund	<del>_</del>
INVESTMENT COMMITTEE	
INVESTITIENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

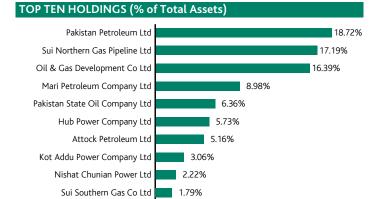
HBL EF	vs. B	ENCH	IMAF	RK (12	2M Ro	olling	Retu	rns)				
19%			НВ	L EF	BE	NCH	MARI	(	A	Λ,		٨
12% 5%		A				k a		.M.	Y CO		*	
-2×	71	114	MI	P	W	W	No.	4				
-16%	H		•		Ť.							
-23% -30%	73	73	23	23	23	23	23	23	23	23	23	
Oct 2	<b>X</b> 0	Dec 2	Jan 2	Feb 2	Har 2	APr 2	<b>Т</b> 9	Jun 2	Ju1 2	Bug 2	Sep 2	

ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	7.07%	15.04%
Stock / Equities	88.48%	80.62%
Others Including Receivables	4.45%	4.34%
Total Including fund of funds	100.00%	100.00%
Total Excluding fund of funds	97.84%	97.87%

SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Oil & Gas Exploration Companies	44.89%	47.04%
Oil & Gas Marketing Companies	30.50%	13.91%
Power Generation & Distribution	11.01%	16.08%
Refinery	2.08%	3.59%

FUND RETURNS*	HBL EF	BENCHMARK
Cumulative Return Since Inception	227.08%	301.24%
Year to Date Return (Cumulative)	21.04%	12.48%
Calendar Year to Date Return (Cumulative)	21.20%	18.56%
1 Month Cumulative Return	9.24%	1.56%
3 Month Cumulative Return	21.04%	12.48%
6 Month Cumulative Return	21.45%	14.53%
1 Year Cumulative Return	25.87%	18.92%
3 Year Cumulative Return	6.19%	23.24%
5 Year Cumulative Return	-16.79%	19.14%
Standard Deviation**	27.66%	21.18%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any) \*\*Calculated on 12Month trailing data.



# **IHBL** EquityFund

#### **INVESTMENT OBJECTIVE**

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

#### **FUND MANAGER'S COMMENTS**

HBL Equity Fund posted a return of 8.25% during Sep, 2023 against the benchmark return of 2.73%. Fund size of HBL-EQF decreased by 6.03% to close at PKR 296mn compared to PKR 315mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

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FUND INFORMATION	
Net Assets (PKR in mln)	296
Net Assets excluding Fund of Funds (PKR in mln)	296
NAV	81.3285
Launch Date	26-Sep-2011
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	7.96%
Monthly Expense Ratio without Levies	7.22%
Yearly Expense Ratio with Levies	8.35%
Yearly Expense Ratio without Levies	7.54%_
Monthly Selling & Marketing expense	1.05%
Yearly Selling & Marketing expense	1.05%
Listing	Pakistan Stock Exchange
	epository Co. of Pakistan
	., Chartered Accountants
Benchmark	KSE 100 Index
Туре	Open End
Category	Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL_
AMC Rating	AM1 (VIS) 30-Dec-22
	As per SBP/PSX
Cut-off time Mon-Thu: 09:00AM-03:00PN	•
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High_

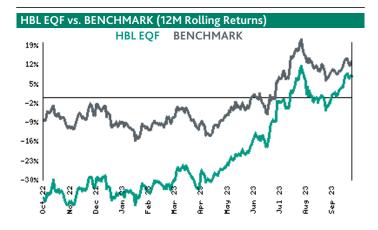
ASSET ALLOCATION (% of Total Assets)				
	Sep-23	Aug-23		
Cash	4.88%	8.68%		
Stock / Equities	77.24%	73.84%		
Others Including Receivables	17.88%	17.48%		
Total Including Fund of Funds	100.00%	100.00%		
Total Excluding Fund of Funds	100.00%	100.00%		

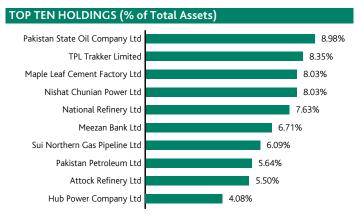
SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Oil & Gas Marketing Companies	15.07%	12.62%
Refinery	13.13%	7.63%
Power Generation & Distribution	12.11%	10.23%
Oil & Gas Exploration Companies	9.63%	14.81%
Commercial Banks	9.52%	19.41%
Others	17.78%	9.14%

FUND RETURNS*	HBL EQF	BENCHMARK	
Cumulative Return Since Inception	135.22%	300.93%	
Year to Date Return (Cumulative)	15.58%	11.53%	
Calendar Year to Date Return (Cumulative)	14.95%	14.38%	
1 Month Cumulative Return	8.25%	2.73%	
3 Month Cumulative Return	15.58%	11.53%	
6 Month Cumulative Return	18.83%	15.58%	
1 Year Cumulative Return	7.60%	12.41%	
3 Year Cumulative Return	-31.45%	13.95%	
5 Year Cumulative Return	-25.50%	12.77%	
Standard Deviation**	24.02%	18.99%	
*Eurode returns computed on NAV to NAV with the dividend reinvestment (evaluding sales lead if any)			

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager
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The objective of HBL Growth Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

#### **FUND MANAGER'S COMMENTS**

\*\*\*Conversion from Closed-End to Open-End Fund

HBL Growth Fund - Class A posted a return of 10.26% during Sep, 2023 against the benchmark return of 2.73%. Fund size of HBL GF(A) increased by 10.26% to close at PKR 4,319mn compared to PKR 3,917mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

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FUND INFORMATION	
Net Assets (PKR in mln)	4,319
NAV	15.2333
Launch Date***	02-Jul-2018
Management Fee	1.50% p.a.
Monthly Expense Ratio with Levies	2.51%
Monthly Expense Ratio without Levies	2.18%
Yearly Expense Ratio with Levies	2.51%
Yearly Expense Ratio without Levies	2.20%
Monthly Selling & Marketing expense	0.00%
Yearly Selling & Marketing expense	0.00%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	A.F.Ferguson & Co., Chartered Accountants
Benchmark	KSE 100 Index
Туре	Open End (Frozen)
Category	Equity Scheme
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High
	•

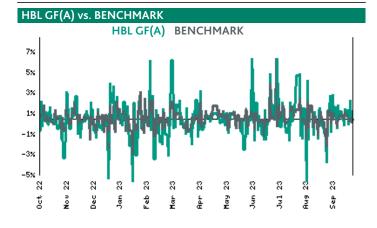
ASSET ALLOCATION (% of Total A	ssets)	
	Sep-23	Aug-23
Cash	17.02%	18.86%
Stock / Equities	81.91%	80.02%
Others Including Receivables	1.07%	1.12%

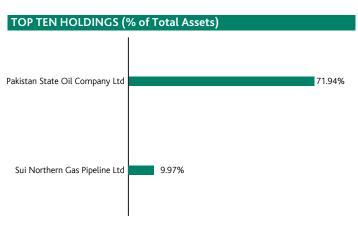
SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Oil & Gas Marketing Companies	81.91%	80.02%
•		

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager
	·

FUND RETURNS*	HBL GF(A) BE	NCHMARK
Cumulative Return Since Inception	-35.39%	10.31%
Year to Date Return (Cumulative)	10.27%	11.53%
Calendar Year to Date Return (Cumulative)	-8.34%	14.38%
1 Month Cumulative Return	10.26%	2.73%
3 Month Cumulative Return	10.27%	11.53%
6 Month Cumulative Return	6.10%	15.58%
1 Year Cumulative Return	-11.38%	12.41%
3 Year Cumulative Return	-25.96%	13.95%
5 Year Cumulative Return	-34.01%	12.77%
Standard Deviation**	37.04%	18.99%
*Funds returns computed on NAV/ to NAV/ with the dividend reinvestment (evaluding selection)		

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.





The objective of HBL Growth Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

#### **FUND MANAGER'S COMMENTS**

HBL Growth Fund - Class B posted a return of 8.65% during Sep, 2023 against the benchmark return of 2.73%. Fund size of HBL GF(B) increased by 8.49% to close at PKR 1,048mn compared to PKR 966mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission`s declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market`s future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

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FUND INFORMATION	
Net Assets (PKR in mln)	1,048
NAV	14.3056
Launch Date***	02-Jul-2018
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	7.58%
Monthly Expense Ratio without Levies	6.86%
Yearly Expense Ratio with Levies	8.02%
Yearly Expense Ratio without Levies	7.23%
Monthly Selling & Marketing expense	1.05%_
Yearly Selling & Marketing expense	1.05%_
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	rguson & Co., Chartered Accountants
Benchmark	KSE 100 Index
Туре	Open End
Category	<u>Equity Scheme</u>
Front end Load	Up to 2.00% [Class C]; Nil [Class B]
Back end Load	NIL .
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
	AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High_
***Conversion from Closed-End to Open-End Fund	

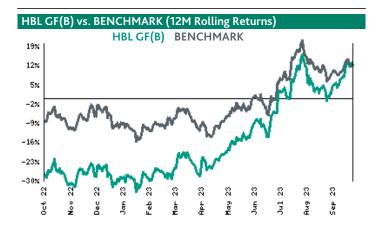
23 A	ug-23
1% 2	21.50%
1% 6	55.49%
8% 1	13.01%
4	48%

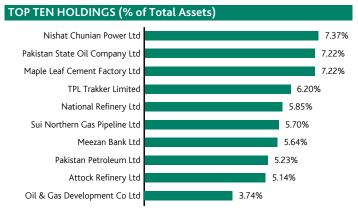
SECTOR ALLOCATION (% of Total Assets)			
	Sep-23	Aug-23	
Oil & Gas Marketing Companies	12.92%	11.39%	
Power Generation & Distribution	11.10%	9.39%	
Refinery	10.99%	6.99%	
Oil & Gas Exploration Companies	8.97%	13.70%	
Cement	8.00%	0.00%	
Others	14.63%	24.02%	

FUND RETURNS*	HBL GF(B) BEI	NCHMARK
Cumulative Return Since Inception	-23.26%	10.31%
Year to Date Return (Cumulative)	16.82%	11.53%
Calendar Year to Date Return (Cumulative)	17.78%	14.38%
1 Month Cumulative Return	8.65%	2.73%
3 Month Cumulative Return	16.82%	11.53%
6 Month Cumulative Return	20.40%	15.58%
1 Year Cumulative Return	12.20%	12.41%
3 Year Cumulative Return	-17.37%	13.95%
5 Year Cumulative Return	-22.41%	12.77%
Standard Deviation**	23.98%	18.99%
*Eurode returns computed on NAV to NAV with the dividend reinvertment (evaluding calce lead if any)		

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager





The objective of HBL Investment Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

#### **FUND MANAGER'S COMMENTS**

HBL Investment Fund - Class A posted a return of 10.35% during Sep, 2023 against the benchmark return of 2.73%. Fund size of HBL IF(A) increased by 10.34% to close at PKR 1,537mn compared to PKR 1,393mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

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FUND INFORMATION	
Net Assets (PKR in mln)	1,537
NAV	5.4086
Launch Date***	02-Jul-2018
Management Fee	1.50% p.a.
Monthly Expense Ratio with Levies	2.59%
Monthly Expense Ratio without Levies	2.28%
Yearly Expense Ratio with Levies	2.58%
Yearly Expense Ratio without Levies	2.27%
Monthly Selling & Marketing expense	0.00%
Yearly Selling & Marketing expense	0.00%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor A.F.I	Ferguson & Co., Chartered Accountants
Benchmark	KSE 100 Index
Туре	Open End (Frozen)
Category	Equity Scheme
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High
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***Conversion from Closed-End to Open-End Fund	

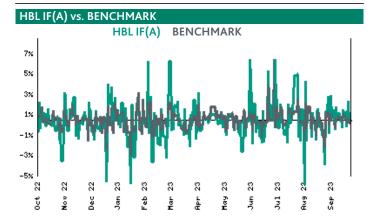
ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	16.09%	17.87%
Stock / Equities	83.01%	81.25%
Others Including Receivables	0.90%	0.88%

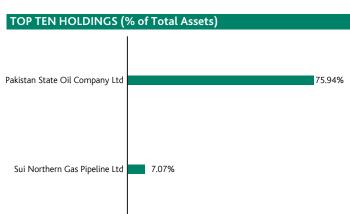
SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Oil & Gas Marketing Companies	83.01%	81.25%
·		

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

FUND RETURNS*	HBL IF(A) BE	NCHMARK
Cumulative Return Since Inception	-35.93%	10.31%
Year to Date Return (Cumulative)	9.89%	11.53%
Calendar Year to Date Return (Cumulative)	-9.71%	14.38%
1 Month Cumulative Return	10.35%	2.73%
3 Month Cumulative Return	9.89%	11.53%
6 Month Cumulative Return	5.35%	15.58%
1 Year Cumulative Return	-13.17%	12.41%
3 Year Cumulative Return	-27.34%	13.95%
5 Year Cumulative Return	-34.86%	12.77%
Standard Deviation**	37.78%	18.99%
*Fd		

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.





# **IHBL** InvestmentFund

(Investment Fund) Class B

#### **INVESTMENT OBJECTIVE**

The objective of HBL Investment Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

#### **FUND MANAGER'S COMMENTS**

HBL Investment Fund - Class B posted a return of 3.65% during Sep, 2023 against the benchmark return of 2.73%. Fund size of HBL IF(B) increased by 3.57% to close at PKR 493mn compared to PKR 476mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

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FUND INFORMATION	
Net Assets (PKR in mln)	493
NAV	6.6892
Launch Date***	02-Jul-2018
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	5.60%
Monthly Expense Ratio without Levies	5.09%
Yearly Expense Ratio with Levies	6.23%
Yearly Expense Ratio without Levies	5.64%
Monthly Selling & Marketing expense	1.05%
Yearly Selling & Marketing expense	1.05%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	rguson & Co., Chartered Accountants
Benchmark	KSE 100 Index
Туре	Open End
Category	Equity Scheme
Front end Load	Up to 2.00% [Class C]; Nil [Class B]
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
2	AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk  ***Conversion from Closed-End to Open-End Fund	High_
conversion from closed End to Open End rund	

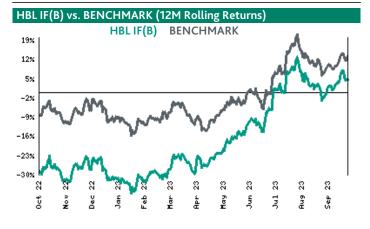
ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	24.43%	28.21%
Stock / Equities	69.89%	63.61%
Others Including Receivables	5.68%	8.18%

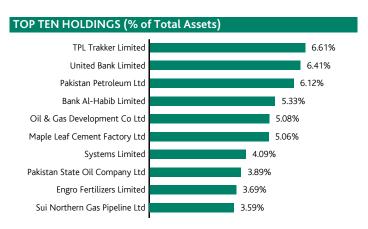
Sep-23	Aug-23
16.28%	15.87%
12.68%	14.13%
11.27%	8.03%
10.70%	11.51%
7.48%	4.45%
11.48%	9.62%
	16.28% 12.68% 11.27% 10.70% 7.48%

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

FUND RETURNS*	HBL IF(B) BE	NCHMARK
Cumulative Return Since Inception	-31.07%	10.31%
Year to Date Return (Cumulative)	10.24%	11.53%
Calendar Year to Date Return (Cumulative)	11.28%	14.38%
1 Month Cumulative Return	3.65%	2.73%
3 Month Cumulative Return	10.24%	11.53%
6 Month Cumulative Return	13.23%	15.58%
1 Year Cumulative Return	4.39%	12.41%
3 Year Cumulative Return	-25.34%	13.95%
5 Year Cumulative Return	-30.31%	12.77%
Standard Deviation**	21.38%	18.99%
*Fd		

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.





To provide a secure source of savings and regular income after retirement to the Participants

### **FUND MANAGER'S COMMENTS**

MONEY MARKET SUB FUND: Net assets increased during the month under review. During the month, majority of the fund remained invested in short term Government Securities and Cash.

DEBT SUB FUND: Net assets increased during the month under review. During the month, majority of the fund remained invested in short term Government Securities and Cash.

EQUITY SUB FUND: The fund posted a return of 6.35% versus -10.95% in the month of Aug. During the month, the fund size decreased to PKR64mn as compared to PKR68mn in Aug. 2023 .

FUND INFORMATION	N
Launch Date	16-Dec-2011
Management Fee	0.40% p.a 1.10% p.a.
Trustee	Central Depository Co. of Pakistan
Auditor	Yousuf Adil & Co., Chartered Accountants
Category	Pensions Scheme
Front end Load	Upto 3.00%
Back end Load	. NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Investor Dependent

RELATED INFORMATION	MMSF	DSF	ESF
Net Assets (PKR in mln)	775	415	64
NAV	255.9670	294.5831	332.3299
WAM (Days)	74	346	N/A
Monthly Expense Ratio with Levies	1.56%	1.70%	4.50%
Monthly Expense Ratio without Levies	1.35%	1.46%	4.14%
Yearly Expense Ratio with Levies	1.77%	1.83%	6.07%
Yearly Expense Ratio without Levies	1.54%	1.59%	5.44%

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

FUND RETURNS*	MMSF	DSF	ESF
Cumulative Return Since Inception	13.22%	16.49%	232.33%
Year to Date Return (Cumulative)	21.07%	22.65%	10.22%
Calendar Year to Date Return (Cumulative)	20.23%	20.85%	12.17%
1 Month Cumulative Return	20.86%	26.03%	6.35%
3 Month Cumulative Return	21.07%	22.65%	10.22%
6 Month Cumulative Return	20.78%	22.07%	12.94%
1 Year Cumulative Return	19.49%	20.13%	8.78%
3 Year Cumulative Return	14.14%	14.47%	-10.86%
5 Year Cumulative Return	14.27%	16.55%	-9.25%
Standard Deviation** *Funds returns computed on NAV to NAV (excluding sales load if **Calculated on 12Month trailing data.	2.59% any)	3.39%	22.91%

# MONEY MARKET SUB-FUND ASSET QUALITY (% Total Assets)

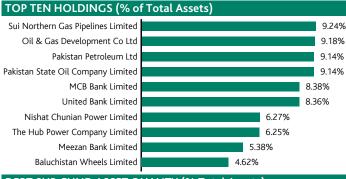


ASSET ALLOCATION (% of Total Assets)		
Money Market Sub-Fund	Sep-23	Aug-23
Cash	15.21%	1.12%
_T-bills	0.25%	41.57%
PIBs Floater	69.23%	39.88%
TFCs / Sukuks	10.54%	15.10%
Others Including Receivables	4.77%	2.33%

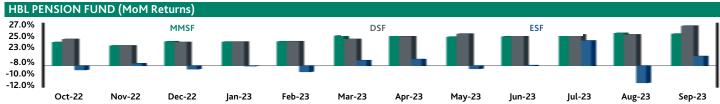
Debt Sub Fund		
Cash	38.62%	25.86%
Gov. Backed/Guaranteed Sec.	36.59%	28.02%
TFCs / Sukuks	19.41%	17.67%
PIBs	0.00%	24.22%
Others Including Receivables	5 38%	4 23%

Equity Sub Fund		
Cash	5.18%	4.06%
Stock / Equities	90.72%	90.47%
Others Including Receivables	4.10%	5.47%

SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Commercial Banks	22.15%	22.86%
Oil & Gas Marketing Companies	18.38%	12.58%
Oil & Gas Exploration Companies	18.32%	18.12%
Power Generation & Distribution	14.84%	10.60%
Automobile Parts & Accessories	4.62%	4.33%
Others	12.41%	24.62%







# **IHBL** FinancialPlanningFund

#### **INVESTMENT OBJECTIVE**

To generate returns on Investment as per the respective Allocation Plan by investing in Mutual Funds in line with the risk tolerance of the Investor.

### **FUND MANAGER'S COMMENTS**

CONSERVATIVE ALLOCATION PLAN:

The plan posted a return of 2.86% during the month of September, 2023 against the benchmark return of 2.02%.

#### ACTIVE ALLOCATION PLAN:

The plan posted a return of 1.88% during the month of September, 2023 against the benchmark return of 1.91%.

<b>FUND INFORM</b>	IATION
Launch Date	10-Oct-2017
Management Fee	NIL (1.0% p.a. Management Fee will be
	charged if investment is made in funds
	other than HBL Asset Management)
Listing	Pakistan Stock Exchange
Trustee	Digital Custodian Company Limited
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	Weighted Avg. Daily Return of KSE-100 Index, 6M KIBOR and
	3M PKRV (70%) & 3M deposit avg.rate of three AA rated
	banks (30%)
Туре	Open End
Category	Fund of Funds Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Medium to High

ASSET ALLOCATION (% of Total Asset	:s)	
CAP	Sep-23	Aug-23
Cash	0.82%	0.87%
Fixed Income Funds	79.68%	80.47%
Equity Funds	19.50%	18.64%
Others Including Receivables	0.00%	0.02%
AAP		
Cash	0.38%	18.40%
Fixed Income Funds	99.58%	81.56%
Others Including Receivables	0.04%	0.04%

RELATED INFORMATION	CAP	AAP	
Net Assets (PKR in mln)	45	92	
NAV	121.9047	82.4507	
Monthly Expense Ratio with Levies	0.81%	0.65%	
Monthly Expense Ratio without Levies	0.78%	0.62%	
Yearly Expense Ratio with Levies	1.56%	0.97%	
Yearly Expense Ratio without Levies	1.53%	0.94%	
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INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

FUND RETURNS*	CAP	BENCHMARK
Cumulative Return Since Inception	51.14%	72.26%
Year to Date Return (Cumulative)	7.97%	6.88%
Calendar Year to Date Return (Cumulative)	15.35%	16.00%
1 Month Cumulative Return	2.86%	2.02%
3 Month Cumulative Return	7.97%	6.88%
6 Month Cumulative Return	12.17%	12.21%
1 Year Cumulative Return	18.00%	19.23%
3 Year Cumulative Return	24.49%	38.60%
5 Year Cumulative Return	44.27%	64.18%

FUND RETURNS*	AAP	BENCHMARK
Cumulative Return Since Inception	-5.74%	52.43%
Year to Date Return (Cumulative)	5.55%	5.93%
Calendar Year to Date Return (Cumulative)	15.01%	16.59%
1 Month Cumulative Return	1.88%	1.91%
3 Month Cumulative Return	5.55%	5.93%
6 Month Cumulative Return	10.69%	11.64%
1 Year Cumulative Return	17.92%	21.87%
3 Year Cumulative Return	-12.91%	31.85%
5 Year Cumulative Return	-7.98%	49.63%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

# IHBL TotalTreasuryExchangeTradedFund

#### **INVESTMENT OBJECTIVE**

HBL Total Treasury Exchange Traded Fund (HBL TT ETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of its specified Benchmark Index.

#### **FUND MANAGER'S COMMENTS**

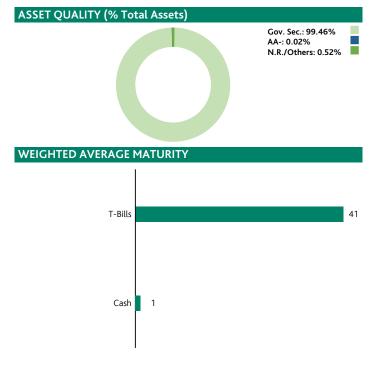
HBL Total Treasury Exchange Traded Fund net assets increased during the month under review. During the month, majority of the fund remained invested in shorter duration Government Securities as per the Index. The lower duration is attributable to the Index.

Net Assets (PKR in mln) 529 Net Assets excluding Fund of Funds/Funds (PKR in mln) 167 NAV 10.5857 Launch Date 12-Sep-2022 Management Fee 0.50% p.a. Monthly Expense Ratio with Levies 1.07% Monthly Expense Ratio without Levies 0.90% Yearly Expense Ratio without Levies 0.91% Monthly Selling & Marketing expense 0.00% Yearly Selling & Marketing expense 0.00% Yearly Selling & Marketing expense 0.00% Listing Pakistan Stock Exchange Trustee Central Depository Company of Pakistan Limited Auditor Yousuf Adil Chartered Accountants Benchmark HBL Total Treasury Index Type Open End Category Exchange Traded Fund Front end Load NIL Back end Load NIL Back end Load NIL AMC Rating AMI (VIS) 30-Dec-22 Dealing Days As per SBP/PSX Cut-off time 9:00 AM-4:00 PM Price Mechanism Backward Pricing Leverage NIL Risk Medium Weighted Average Maturity (Davs) 41 NVESTMENT COMMITTEE Mir Adil Rashid Chief Executive Officer Wamiq Sakrani Head of Fixed Income Imad Ansari Head of Fixed Income Imad Ansari Head of Risk Umair Naseer Head of Research Muhammad Zohaib Senior Fund Manager Abdul Samad Khanani Senior Fund Manager			
Net Assets excluding Fund of Funds/Funds (PKR in mln)167NAV10.5857Launch Date12-Sep-2022Management Fee0,50% p.a.Monthly Expense Ratio with Levies1.07%Monthly Expense Ratio without Levies0,90%Yearly Expense Ratio without Levies0.91%Monthly Selling & Marketing expense0.00%Yearly Selling & Marketing expense0.00%ListingPakistan Stock ExchangeTrusteeCentral Depository Company of Pakistan LimitedAuditorYousuf Adil Chartered AccountantsBenchmarkHBL Total Treasury IndexTypeOpen EndCategoryExchange Traded FundFront end LoadNIILBack end LoadNIILAMC RatingAM1 (VIS) 30-Dec-22Dealing DaysAs per SBP/PSXCut-off time9:00 AM-4:00 PMPrice MechanismBackward PricingLeverageNIILRiskMediumWeighted Average Maturity (Days)41INVESTMENT COMMITTEEHead of Fixed IncomeMur Adil RashidChief Executive OfficerMuhammad Ali Bhabha, CFA, FRMChief Investment OfficerWamiq SakraniHead of RiskImair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager	FUND INFORMATION		
Net Assets excluding Fund of Funds/Funds (PKR in mln)167NAV10.5857Launch Date12-Sep-2022Management Fee0.50% p.a.Monthly Expense Ratio with Levies1.07%Monthly Expense Ratio without Levies0.90%Yearly Expense Ratio without Levies0.91%Monthly Selling & Marketing expense0.00%Yearly Selling & Marketing expense0.00%ListingPakistan Stock ExchangeTrusteeCentral Depository Company of Pakistan LimitedAuditorYousuf Adil Chartered AccountantsBenchmarkHBL Total Treasury IndexTypeOpen EndCategoryExchange Traded FundFront end LoadNILBack end LoadNILAMC RatingAM1 (VIS) 30-Dec-22Dealing DaysAs per SBP/PSXCut-off time9:00 AM-4:00 PMPrice MechanismBackward PricingLeverageNILRiskMediumWeighted Average Maturity (Days)41INVESTMENT COMMITTEEHead of Fixed IncomeMir Adil RashidChief Investment OfficerWamiq SakraniHead of RiskImair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager	Net Assets (PKR in mln)		529
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Yearly Expense Ratio with Levies1.08%Yearly Expense Ratio without Levies0.91%Monthly Selling & Marketing expense0.00%Yearly Selling & Marketing expense0.00%ListingPakistan Stock ExchangeTrusteeCentral Depository Company of Pakistan LimitedAuditorYousuf Adil Chartered AccountantsBenchmarkHBL Total Treasury IndexTypeOpen EndCategoryExchange Traded FundFront end LoadNILBack end LoadNILAMC RatingAM1 (VIS) 30-Dec-22Dealing DaysAs per SBP/PSXCut-off time9:00 AM-4:00 PMPrice MechanismBackward PricingLeverageNILRiskMediumWeighted Average Maturity (Days)41INVESTMENT COMMITTEEMin Adil RashidChief Executive OfficerMuhammad Ali Bhabha, CFA, FRMChief Investment OfficerWamiq SakraniHead of RiseImad AnsariHead of RiseUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager			0.90%
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Yearly Selling & Marketing expense0.00%ListingPakistan Stock ExchangeTrusteeCentral Depository Company of Pakistan LimitedAuditorYousuf Adil Chartered AccountantsBenchmarkHBL Total Treasury IndexTypeOpen EndCategoryExchange Traded FundFront end LoadNILBack end LoadNILAMC RatingAM1 (VIS) 30-Dec-22Dealing DaysAs per SBP/PSXCut-off time9:00 AM-4:00 PMPrice MechanismBackward PricingLeverageNILRiskMediumWeighted Average Maturity (Days)41INVESTMENT COMMITTEEMir Adil RashidChief Executive OfficerMuhammad Ali Bhabha, CFA, FRMChief Investment OfficerWamiq SakraniHead of RiskImad AnsariHead of RiskUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager	Yearly Expense Ratio without	t Levies	0.91%
Listing Pakistan Stock Exchange Trustee Central Depository Company of Pakistan Limited Auditor Yousuf Adil Chartered Accountants Benchmark HBL Total Treasury Index Type Open End Category Exchange Traded Fund Front end Load NIL Back end Load NIL Back end Load NIL AMC Rating AM1 (VIS) 30-Dec-22 Dealing Days As per SBP/PSX Cut-off time 9:00 AM-4:00 PM Price Mechanism Backward Pricing Leverage NIL Risk Medium Weighted Average Maturity (Davs) 41 INVESTMENT COMMITTEE Mir Adil Rashid Chief Investment Officer Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer Wamiq Sakrani Head of Fixed Income Imad Ansari Head of Research Muhammad Zohaib Senior Fund Manager Raza Abbas Senior Fund Manager	Monthly Selling & Marketing	expense	0.00%
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BenchmarkHBL Total Treasury IndexTypeOpen EndCategoryExchange Traded FundFront end LoadNILBack end LoadNILAMC RatingAM1 (VIS) 30-Dec-22Dealing DaysAs per SBP/PSXCut-off time9:00 AM-4:00 PMPrice MechanismBackward PricingLeverageNILRiskMediumWeighted Average Maturity (Davs)41INVESTMENT COMMITTEEMir Adil RashidChief Executive OfficerMuhammad Ali Bhabha, CFA, FRMChief Investment OfficerWamiq SakraniHead of Fixed IncomeImad AnsariHead of ResearchUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager	Auditor		
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AMC Rating AM1 (VIS) 30-Dec-22 Dealing Days As per SBP/PSX Cut-off time 9:00 AM-4:00 PM Price Mechanism Backward Pricing Leverage NIL Risk Medium Weighted Average Maturity (Days) 41 INVESTMENT COMMITTEE Mir Adil Rashid Chief Executive Officer Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer Wamiq Sakrani Head of Fixed Income Imad Ansari Head of Research Muhammad Zohaib Senior Fund Manager Raza Abbas Senior Fund Manager	Front end Load		NIL
Dealing Days  Cut-off time  9:00 AM-4:00 PM Price Mechanism  Backward Pricing Leverage  NIL Risk  Medium Weighted Average Maturity (Days)  INVESTMENT COMMITTEE  Mir Adil Rashid  Chief Executive Officer Muhammad Ali Bhabha, CFA, FRM  Chief Investment Officer Wamiq Sakrani  Head of Fixed Income Imad Ansari  Head of Research Muhammad Zohaib  Senior Fund Manager Raza Abbas  Senior Fund Manager	Back end Load		NIL
Cut-off time9:00 AM-4:00 PMPrice MechanismBackward PricingLeverageNILRiskMediumWeighted Average Maturity (Days)41INVESTMENT COMMITTEEMir Adil RashidChief Executive OfficerMuhammad Ali Bhabha, CFA, FRMChief Investment OfficerWamiq SakraniHead of Fixed IncomeImad AnsariHead of ResearchUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager	AMC Rating		AM1 (VIS) 30-Dec-22
Price MechanismBackward PricingLeverageNILRiskMediumWeighted Average Maturity (Davs)41INVESTMENT COMMITTEEMir Adil RashidChief Executive OfficerMuhammad Ali Bhabha, CFA, FRMChief Investment OfficerWamiq SakraniHead of Fixed IncomeImad AnsariHead of ResearchUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager	Dealing Days		As per SBP/PSX
Leverage NIL Risk Medium Weighted Average Maturity (Davs) 41 INVESTMENT COMMITTEE Mir Adil Rashid Chief Investment Officer Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer Wamiq Sakrani Head of Fixed Income Imad Ansari Head of Research Umair Naseer Head of Research Muhammad Zohaib Senior Fund Manager Raza Abbas Senior Fund Manager	Cut-off time		9:00 AM-4:00 PM
Risk Medium Weighted Average Maturity (Days)  INVESTMENT COMMITTEE  Mir Adil Rashid Chief Executive Officer Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer Wamiq Sakrani Head of Fixed Income mad Ansari Head of Risk Umair Naseer Head of Research Muhammad Zohaib Senior Fund Manager Raza Abbas Senior Fund Manager	Price Mechanism		Backward Pricing
Weighted Average Maturity (Days)  INVESTMENT COMMITTEE  Mir Adil Rashid Chief Executive Officer  Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer  Wamiq Sakrani Head of Fixed Income  Imad Ansari Head of Risk  Umair Naseer Head of Research  Muhammad Zohaib Senior Fund Manager  Raza Abbas Senior Fund Manager	Leverage		NIL
INVESTMENT COMMITTEE  Mir Adil Rashid Chief Executive Officer  Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer  Wamiq Sakrani Head of Fixed Income  Imad Ansari Head of Risk  Umair Naseer Head of Research  Muhammad Zohaib Senior Fund Manager  Raza Abbas Senior Fund Manager	Risk		Medium
Mir Adil Rashid Chief Executive Officer Muhammad Ali Bhabha, CFA, FRM Chief Investment Officer Wamiq Sakrani Head of Fixed Income Imad Ansari Head of Risk Umair Naseer Head of Research Muhammad Zohaib Senior Fund Manager Raza Abbas Senior Fund Manager			41
Muhammad Ali Bhabha, CFA, FRM  Wamiq Sakrani  Imad Ansari  Umair Naseer  Muhammad Zohaib  Raza Abbas  Chief Investment Officer  Head of Fixed Income  Head of Risk  Head of Research  Senior Fund Manager  Senior Fund Manager		ΓΕΕ	
Wamiq SakraniHead of Fixed IncomeImad AnsariHead of RiskUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager			
Imad AnsariHead of RiskUmair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager		, FRM	
Umair NaseerHead of ResearchMuhammad ZohaibSenior Fund ManagerRaza AbbasSenior Fund Manager			
Muhammad Zohaib Senior Fund Manager Raza Abbas Senior Fund Manager			
Raza Abbas Senior Fund Manager			
Abdul Samad Khanani Senior Fund Manager			
	Abdul Samad Khanani		Senior Fund Manager

ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	0.02%	12.77%
T-Bills	99.46%	86.29%
Others Including Receivables	0.52%	0.94%
Total Including fund of funds	100.00%	100.00%
Total Excluding fund of funds	31.64%	31.34%

FUND RETURNS*	HBL TTETF BE	NCHMARK
Annualized Return Since Inception	19.57%	19.38%
Year to Date Annualized Return	21.96%	20.73%
Calendar Year to Date Annualized Return	20.60%	19.94%
1 Month Annualized Return	20.97%	20.06%
3 Month Annualized Return	21.96%	20.73%
6 Month Annualized Return	21.89%	20.78%
1 Year Cumulative Return	19.66%	19.40%
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)





# IHBL IslamicMoneyMarketFund

#### **INVESTMENT OBJECTIVE**

The objective of HBL Islamic Money Market Fund is to seek high liquidity, competitive return and maximum possible preservation of capital for investors by investment in low risk Shariah Compliant securities.

#### **FUND MANAGER'S COMMENTS**

HBL Islamic Money Market Fund net assets decreased marginally during the month under review. During the month, majority of the fund remained invested in short term placements and in bank deposits as the Fund Managers intended to generate a stable stream of income for the investors.

FUND INFORMATION	
FUND INFORMATION	
Net Assets (PKR in mln)	57,633
Net Assets excluding Fund of Funds (PKR in	
NAV	101.3430
Launch Date	10-May-2011
Management Fee	0.65% P.A
Monthly Expense Ratio with Levies	1.10%
Monthly Expense Ratio without Levies	0.94%
Yearly Expense Ratio with Levies	1.10%
Yearly Expense Ratio without Levies	0.93%
Monthly Selling & Marketing expense	0.11%
Yearly Selling & Marketing expense	0.11%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	er Hadi & Co., Chartered Accountants
	nonths average deposit rates of three
	(3) AA rated Islamic Banks or Islamic
window	s of Conventional Banks as selected
	by MUFAP
Туре	Open End
	ah Compliant Money Market Scheme
Front end Load	Upto 1.00%_
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Backward Pricing
Fund Stability Rating	AA+(f) (VIS) 29-Dec-22
Leverage	NIL
Risk	Low
Weighted Average Maturity (Days)	12_
INVESTMENT COMMITTEE	
	and the second s

ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	39.87%	17.75%
TFCs / Sukuks	4.22%	9.47%
Placement with Banks & DFI	53.35%	70.54%
Others Including Receivables	2.56%	2.24%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	100.00%	100.00%

FUND RETURNS*	HBL IMMF BEN	NCHMARK
Annualized Return Since Inception	13.95%	5.19%
Year to Date Annualized Return	20.59%	8.35%
Calendar Year to Date Annualized Return	19.53%	7.19%
1 Month Annualized Return	20.36%	8.99%
3 Month Annualized Return	20.59%	8.35%
6 Month Annualized Return	20.45%	7.56%
1 Year Annualized Return	18.93%	6.94%
3 Years Annualized Return	14.07%	4.81%
5 Years Annualized Return	14.28%	4.69%

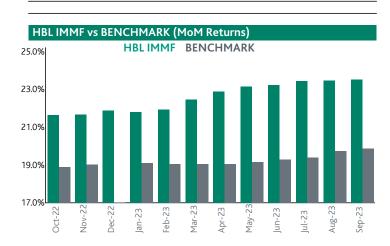
<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

AAA: 47.57% AA+: 29.92%

AA: 19.94%

N.R./Others: 2.57%

ASSET QUALITY (% Total Assets)



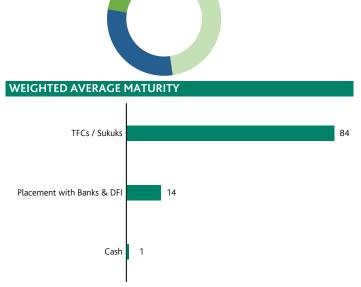
Muhammad Ali Bhabha, CFA, FRM

Wamiq Sakrani

Imad Ansari

Umair Naseer

Muhammad Zohaib



Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature. HBL Bank is not responsible for the liabilities / obligations of HBL Asset Management Limited or any investment scheme managed by it.

Chief Investment Officer

Head of Fixed Income

Senior Fund Manager

Head of Risk

Head of Research

# **IHBL** IslamicIncomeFund

#### **INVESTMENT OBJECTIVE**

The Investment Objective of the Fund is to provide competitive risk adjusted returns to its investors by investing in a diversified portfolio of long, medium and short term Shariah compliant debt instruments while taking in to account liquidity considerations.

#### FUND MANAGER'S COMMENTS

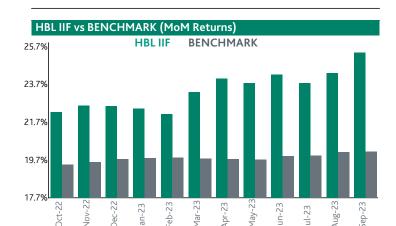
HBL Islamic Income Fund net assets increased during the month under review. During the month, majority of the fund remained invested in Cash and floating rate GoP Ijarah Sukuk.

FUND INFORMATION	
Net Assets (PKR in mln)	10,465
Net Assets excluding Fund of Funds	s (PKR in mln) 10,357
NAV	108.9864
Launch Date	28-May-2014
Management Fee	0.75% - 1.00% P.A
Monthly Expense Ratio with Levies	1.90%
Monthly Expense Ratio without Lev	ries 1.69%
Yearly Expense Ratio with Levies	1.55%
Yearly Expense Ratio without Levie	s 1.36%
Monthly Selling & Marketing expen	se 0.32%
Yearly Selling & Marketing expense	0.24%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Yousuf Adil & Co., Chartered Accountants
Benchmark	Six (6) months average deposit rates of
	three (3) A rated scheduled Islamic Banks or
	Islamic widows of conventional banks
	selected by MUFAP.
Туре	Open End
Category	Shariah Compliant Income Scheme
Front end Load	Upto 2.00%
Back end Load	. NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	A+(f) (VIS) 29-Dec-22
Leverage	NIL
Risk	Medium
Weighted Average Maturity (Days)	223
INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer

ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	36.05%	23.30%
TFCs / Sukuks	7.16%	7.70%
Gov. Backed/Guaranteed Sec.	50.59%	62.25%
Others Including Receivables	6.20%	6.74%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	98.96%	98.96%

FUND RETURNS*	HBL IIF BE	NCHMARK
Annualized Return Since Inception	12.84%	4.62%
Year to Date Annualized Return	22.16%	7.60%
Calendar Year to Date Annualized Return	20.57%	7.03%
1 Month Annualized Return	24.71%	7.87%
3 Month Annualized Return	22.16%	7.60%
6 Month Annualized Return	21.95%	7.16%
1 Year Annualized Return	19.89%	6.79%
3 Years Annualized Return	14.57%	4.59%
5 Years Annualized Return	14.06%	4.84%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)



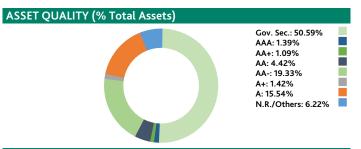
Muhammad Ali Bhabha, CFA, FRM

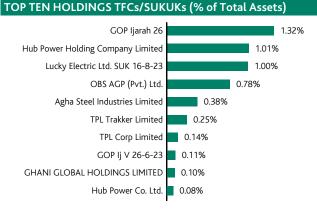
Wamiq Sakrani

Imad Ansari

Umair Naseer

Muhammad Zohaib





Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature. HBL Bank is not responsible for the liabilities / obligations of HBL Asset Management Limited or any investment scheme managed by it.

Chief Investment Officer

Head of Fixed Income

Senior Fund Manager

Head of Risk

Head of Research

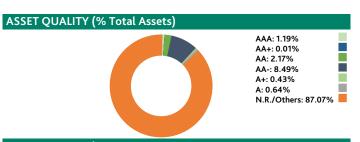
The objective of the Fund is to provide superior returns through investments in Shariah Complaint equity securities and Shariah Compliant income /money market instruments.

HBL Islamic Asset Allocation Fund posted a return of 6.19% during Sep, 2023 against the benchmark return of 2.98%. Fund size of HBL IAAF increased by 6.06% to close at PKR 105mn compared to PKR 99mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission`s declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are view scheduled for November 2023.

expected to pave the way	$\eta$ for a successful International Monetary Fund (IMF) revie
<b>FUND INFORMATION</b>	N
Net Assets (PKR in mln)	105
NAV	116.1543_
Launch Date	08-Jan-2016
Management Fee	1.50% p.a.
Monthly Expense Ratio w	ith Levies 5.58%
Monthly Expense Ratio w	ithout Levies 5.09%
Yearly Expense Ratio with	<u>1 Levies</u> 6.12%
Yearly Expense Ratio with	nout Levies 5.56%
Monthly Selling & Market	ting expense 0.65%
Yearly Selling & Marketin	g expense 0.65%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	KPMG Taseer Hadi & Co., Chartered Accountants
	everage daily return of KMI-30 and 6M deposit rate of 3
A rated	(and above) Islamic Banks as per MUFAP, based on the
	actual proportion held by the Scheme
Туре	Open End
Category	Shariah Compliant Asset Allocation Scheme
Front end Load	Upto 2.00%_
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High
INVESTMENT COMM	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, C	
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

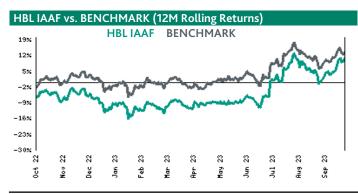
A 22
Aug-23
3.52%
68.42%
11.22%
16.84%

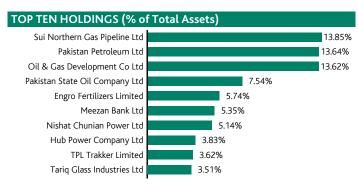


FUND RETURNS*	HBL IAAF	BENCHMARK
Cumulative Return Since Inception	35.94%	42.88%
Year to Date Return (Cumulative)	14.23%	8.86%
Calendar Year to Date Return (Cumulative)	14.02%	11.46%
1 Month Cumulative Return	6.19%	2.98%
3 Month Cumulative Return	14.23%	8.86%
6 Month Cumulative Return	16.34%	11.14%
1 Year Cumulative Return	10.04%	12.84%
3 Year Cumulative Return	9.66%	16.95%
5 Year Cumulative Return	20.09%	25.06%
Standard Deviation**	21.29%	14.20%
*Funds returns computed on NAV to NAV with the dividend rein	nvestment (excludir	g sales load if any)

<sup>\*\*</sup>Calculated on 12Month trailing data.

SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Oil & Gas Exploration Companies	27.26%	24.72%
Oil & Gas Marketing Companies	21.39%	9.47%
Power Generation & Distribution	12.46%	8.61%
Fertilizer	5.74%	1.97%
Commercial Banks	5.35%	7.16%
Others	11.58%	16.49%





# IBL Islamic Asset Allocation Fund - Plan I

#### **INVESTMENT OBJECTIVE**

HBL Islamic Asset Allocation Fund - Plan 1 is to provide competitive returns through investments in Shariah Complaint Equity Securities and Shariah Compliant Income / Money Market Instruments

#### **FUND MANAGER'S COMMENTS**

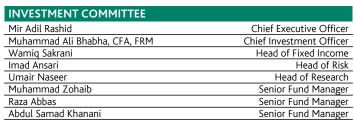
HBL Islamic Asset Allocation Fund Plan I net assets decreased during the month under review. During the month, majority of the fund remained invested in floating rate Sukuk and Cash. The lower duration is attributable to the Fund Managers aim of providing consistent stable returns to the investors.

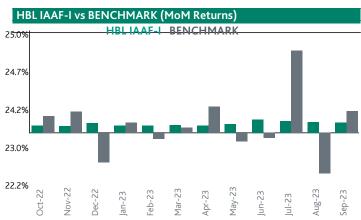
FUND INFORMATION	
Net Assets (PKR in mln)	1,890
NAV 106.	9549
Launch Date 13-Jul-	2020
Management Fee 0.15% of Avg.Annual Net As	ssets
Monthly Expense Ratio with Levies 0.	.40%
Monthly Expense Ratio without Levies 0.	.28%
Yearly Expense Ratio with Levies 0.	.41%
	.28%
	.00%
Yearly Selling & Marketing expense 0.	.00%
_Listing Pakistan Stock Exch	ange
Trustee Central Depository Co. of Pak	
_Auditor KPMG Taseer Hadi & Co., Chartered Account	
Benchmark Weighted average daily return of KMI-30 and 6M deposit rate	
A rated (and above) Islamic Banks as per MUFAP, based o	
actual proportion held by the Sci	heme
<del>-</del> /-	n End
<u>Category</u> Shariah Compliant Asset Allocation Sch	
Front end Load Upto 2.	
Back end Load	NIL
AMC Rating AM1 (VIS) 30-De	
Dealing Days As per SBP	
<u>Cut-off time</u> Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:0	
Price Mechanism Forward Pr	_
Leverage	NIL
Risk	<u>High</u>

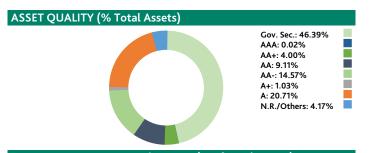
ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	17.65%	14.03%
TFCs / Sukuks	31.79%	36.27%
Gov. Backed/Guaranteed Sec.	46.39%	43.81%
Others Including Receivables	4.17%	5.89%

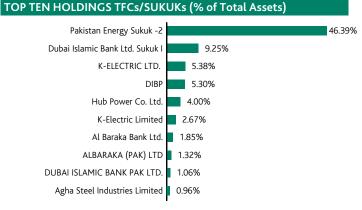
FUND RETURNS*	HBL IAAF-I BE	NCHMARK
Cumulative Return Since Inception	44.14%	10.50%
Year to Date Return (Cumulative)	5.55%	1.30%
Calendar Year to Date Return (Cumulative)	14.77%	3.57%
1 Month Cumulative Return	1.73%	0.45%
3 Month Cumulative Return	5.55%	1.30%
6 Month Cumulative Return	10.67%	2.39%
1 Year Cumulative Return	19.42%	4.70%
3 Year Cumulative Return	42.26%	9.78%
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any) \*\*Calculated on 12Month trailing data.









# HBL Islamic Asset Allocation Fund - Plan II

#### **INVESTMENT OBJECTIVE**

HBL Islamic Asset Allocation Fund - Plan 2 is to provide competitive returns through investments in Shariah Complaint Equity Securities and Shariah Compliant Income / Money Market Instruments

HBL Islamic Asset Allocation Fund Plan II net assets increased during the month under review. During the month, majority of the fund remained invested in floating rate Sukuk and Cash. The lower duration is attributable to the Fund Managers aim of providing consistent stable returns to the investors .

FUND INFORMATION	
	524
Net Assets (PKR in mln)	521
NAV	106.4944
Launch Date	05-Aug-2022
Management Fee	0.65% of Avg. Annual Net Assets
Monthly Expense Ratio with Levies	1.18%
Monthly Expense Ratio without Levies	1.00%
Yearly Expense Ratio with Levies	1.06%
Yearly Expense Ratio without Levies	0.87%
Monthly Selling & Marketing expense	0.00%
Yearly Selling & Marketing expense	0.00%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	er Hadi & Co., Chartered Accountants
	n of KMI-30 and 6M deposit rate of 3
,	nic Banks as per MUFAP, based on the
	actual proportion held by the Scheme
_Type	Open End
	h Compliant Asset Allocation Scheme
Front end Load	Upto 2.00%_
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time Mon-Thu: 09:00	0AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High_

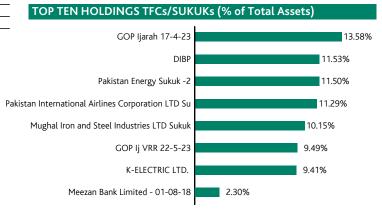
INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	16.42%	10.50%
TFCs / Sukuks	56.19%	54.26%
Gov. Backed/Guaranteed Sec.	23.08%	25.38%
Others Including Receivables	4.31%	9.86%



FUND RETURNS*	HBL IAAF-II	BENCHMARK
Cumulative Return Since Inception	26.35%	5.23%
Year to Date Return (Cumulative)	5.51%	1.30%
Calendar Year to Date Return (Cumulative)	15.18%	3.57%
1 Month Cumulative Return	1.82%	0.45%
3 Month Cumulative Return	5.51%	1.30%
6 Month Cumulative Return	11.00%	2.39%
1 Year Cumulative Return	19.46%	4.71%
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A
*Funds returns computed on NAV to NAV with the dividend re	einvestment (excludin:	g sales load if anv)

<sup>\*\*</sup>Calculated on 12Month trailing data.



The objective of the Fund is to achieve long-term capital growth by investing mainly in Shariah Compliant equity securities.

#### **FUND MANAGER'S COMMENTS**

HBL Islamic Stock Fund posted a return of 3.97% during Sep, 2023 against the benchmark return of 3.60%. Fund size of HBLISF decreased by 10.00% to close at PKR 81mn compared to PKR 90mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

expected to pave the way for a successful interne	ational Pionetary Fund (IPII) Tevil
FUND INFORMATION	
Net Assets (PKR in mln)	81
Net Assets excluding Fund of Funds (PKR in mln)	81_
NAV	85.2187
Launch Date	10-May-2011
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	7.22%
Monthly Expense Ratio without Levies	6.64%
Yearly Expense Ratio with Levies	8.11%
Yearly Expense Ratio without Levies	7.45%
Monthly Selling & Marketing expense	1.05%
Yearly Selling & Marketing expense	1.05%
Listing	Pakistan Stock Exchange
	ntral Depository Co. of Pakistan
	n & Co., Chartered Accountants
Benchmark	KMI-30 Index
Туре	Open End
	ariah Compliant Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL (1992) 22 2
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
	03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High_

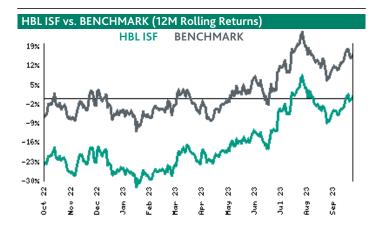
	Sep-23	Aug-23
Cash	19.37%	6.36%
Stock / Equities	71.63%	80.11%
Others Including Receivables	9.00%	13.53%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	99.83%	99.84%

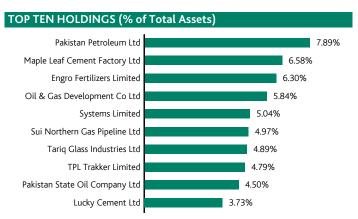
SECTOR ALLOCATION (% of Total Assets)			
	Sep-23	Aug-23	
Oil & Gas Exploration Companies	17.08%	19.22%	
Cement	13.27%	15.03%	
Technology & Communication	9.83%	12.91%	
Oil & Gas Marketing Companies	9.47%	4.71%	
Fertilizer	6.30%	5.18%	
Others	15.68%	23.06%	

FUND RETURNS*	HBL ISF	BENCHMARK
Cumulative Return Since Inception	109.06%	283.26%
Year to Date Return (Cumulative)	9.30%	9.78%
Calendar Year to Date Return (Cumulative)	6.84%	13.75%
1 Month Cumulative Return	3.97%	3.60%
3 Month Cumulative Return	9.30%	9.78%
6 Month Cumulative Return	9.20%	12.02%
1 Year Cumulative Return	0.01%	15.13%
3 Year Cumulative Return	-20.87%	19.97%
5 Year Cumulative Return	-22.93%	12.19%
Standard Deviation**	22.31%	17.87%
*Funds returns computed on NAV to NAV with the dividend reinvectment (excluding sales lead if any)		

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager





# **IHBL** IslamicEquityFund

#### **INVESTMENT OBJECTIVE**

The objective of the Fund is to provide the maximum total return to the unit holders from investment in shariah compliant equity investments for the given level of risk

#### **FUND MANAGER'S COMMENTS**

HBL Islamic Equity Fund posted a return of 8.38% during Sep, 2023 against the benchmark return of 3.60%. Fund size of HBL-ISQF decreased by 36.36% to close at PKR 56mn compared to PKR 88mn in August, 2023.

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission's declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market's future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

expected to pave the way for a successful if	iternational Monetary Fund (IMF) revie
FUND INFORMATION	
Net Assets (PKR in mln)	56
Net Assets excluding Fund of Funds (PKR in	mln) 56
NAV	74.0691
Launch Date	28-May-2014
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	8.26%
Monthly Expense Ratio without Levies	7.49%
Yearly Expense Ratio with Levies	8.55%
Yearly Expense Ratio without Levies	7.74%_
Monthly Selling & Marketing expense	1.05%
Yearly Selling & Marketing expense	1.05%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
	brahim & Co. Chartered Accountants
Benchmark	KMI-30 Index
<u>Type</u>	Open End
Category	Shariah Compliant Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL (VIII) 22 2
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
•	AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High_

ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	14.94%	16.95%
Stock / Equities	56.87%	77.12%
Others Including Receivables	28.19%	5.93%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	99.96%	99.98%

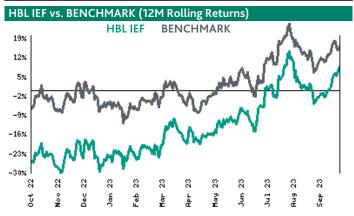
SECTOR ALLOCATION (% of Total Assets)				
	Sep-23	Aug-23		
Oil & Gas Marketing Companies	10.22%	13.87%		
Refinery	9.76%	7.58%		
Power Generation & Distribution	9.39%	7.71%		
Technology & Communication	8.12%	9.49%		
Oil & Gas Exploration Companies	7.52%	18.61%		
Others	11.86%	19.86%		

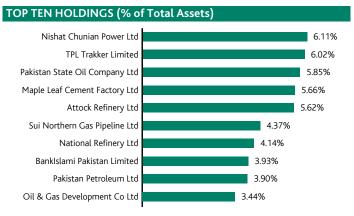
FUND RETURNS*	HBL IEF	BENCHMARK
Cumulative Return Since Inception	21.92%	66.23%
Year to Date Return (Cumulative)	12.45%	9.78%
Calendar Year to Date Return (Cumulative)	10.77%	13.75%
1 Month Cumulative Return	8.38%	3.60%
3 Month Cumulative Return	12.45%	9.78%
6 Month Cumulative Return	12.41%	12.02%
1 Year Cumulative Return	7.97%	15.13%
3 Year Cumulative Return	-17.14%	19.97%
5 Year Cumulative Return	-19.12%	12.19%
Standard Deviation**	23.89%	17.87%
*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)		

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

\*\*Calculated on 12Month trailing data.

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager





The scheme holds certain non-compliant investments. Before making any investment decision, investors should review Fund Manager Report, non-compliant disclosure sheet and latest financial statements.

# IHBL IslamicDedicatedEquityFund

#### **INVESTMENT OBJECTIVE**

The objective of the Fund is to provide capital appreciation to investors of 'Fund of Funds' schemes by investing in Shariah compliant equity securities.

#### **FUND MANAGER'S COMMENTS**

Benchmark KSE-100 index during Sep-2023 was up 3% with the Index closing at 46,233 points. This robust performance was attributed to a series of stringent policy interventions aimed at addressing issues within the foreign exchange (FX) market, as well as tackling smuggling activities. The State Bank of Pakistan (SBP) adopted a proactive stance by introducing rigorous regulations for exchange companies to combat illegal practices, resulting in a substantial 6% appreciation of the Pakistani Rupee (PKR) against the US Dollar. The PKR-USD exchange rate closed at 287.74, signaling increasing stability. Investor sentiment was further buoyed by the announcement from the caretaker Prime Minister regarding substantial investments of USD 25 billion each from Saudi Arabia and the United Arab Emirates over the next five years through the Special Investment Facilitation Council (SIFC). Furthermore, the Election Commission`s declaration of forthcoming General Elections by January 2024 added to the positive sentiment. Despite these promising developments, trading activity remained dull, with both total traded value and volume declining significantly by 52% and 46%, respectively, recording figures of PKR 5.5 billion and 160 million shares. Foreign investors were net sellers of USD 9 million in September 2023 as against net buying of USD 13mn last month. On the domestic front, insurance companies emerged as net buyers, amounting to USD 6.2 million, while banks and DFIs were net sellers of USD 15.5 million. The recent appreciation of the PKR and the dip in oil prices have raised expectations of a gradual easing of inflation, a development that augurs well for stock market`s future. Additionally, impending adjustments in gas prices, combined with robust tax collection, are expected to pave the way for a successful International Monetary Fund (IMF) review scheduled for November 2023.

FUND INFORMATION	
Net Assets (PKR in mln)	0
Net Assets excluding Fund of Funds (PKR in mln)	NIL
NAV	94.4154
Launch Date	01-Oct-2018
Management Fee	2.00% p.a.
Monthly Expense Ratio with Levies	0.00%
Monthly Expense Ratio without Levies	0.00%
Yearly Expense Ratio with Levies	0.00%
Yearly Expense Ratio without Levies	0.00%
Monthly Selling & Marketing expense	0.00%
Yearly Selling & Marketing expense	0.00%
Trustee Digital Co	ustodian Company Limited
Auditor Yousuf Adil & C	Co., Chartered Accountants
Benchmark	KMI-30 Index
Туре	Open End
<u>Category</u> Shariah Compliant	t Dedicated Equity Scheme
Front end Load	NIL
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time Mon-Thu: 09:00AM-03:00	PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

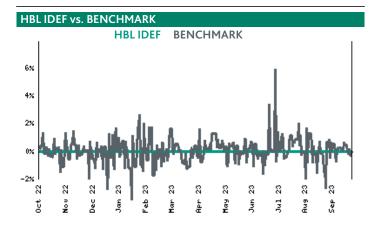
ASSET ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Cash	N/A	N/A
Stock / Equities	N/A	N/A
Others Including Receivables	100.00%	100.00%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	N/A	N/A

	Sep-23	Aug-23
Cement	0.00%	0.00%

FUND RETURNS*	HBL IDEF	BENCHMARK
Cumulative Return Since Inception	-5.58%	21.31%
Year to Date Return (Cumulative)	0.00%	9.78%
Calendar Year to Date Return (Cumulative)	0.00%	13.75%
1 Month Cumulative Return	0.00%	3.60%
3 Month Cumulative Return	0.00%	9.78%
6 Month Cumulative Return	0.00%	12.02%
1 Year Cumulative Return	0.00%	15.13%
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	0.00%	17.87%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
\*\*Calculated on 12Month trailing data.

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager



To provide a secure and Shariah compliant source of savings and regular income after retirement to the Participants

### **FUND MANAGER'S COMMENTS**

MONEY MARKET SUB FUND: Net Assets increased during the month under review. During the month, majority of the fund remained invested in short term government securities and Cash.

DEBT SUB FUND: Net Assets increased during the month under review. During the month, majority of the fund remained invested in short term government securities and Cash.

EQUITY SUB FUND: The fund posted a return of 7.93% versus -10.08% in the month of Aug. During the month, the fund size Increased to PKR 77mn compared to PKR 71mn in Aug, 2023

FUND INFORMATION	N
Launch Date	16-Dec-2011
Management Fee	0.40% p.a 1.10% p.a.
Trustee	Central Depository Co. of Pakistan
Auditor	Yousuf Adil & Co., Chartered Accountants
Category	Shariah Compliant Pension Scheme
Front end Load	Upto 3.00%
Back end Load	. NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Investor Dependent

RELATED INFORMATION	MMSF	DSF	ESF
Net Assets (PKR in mln)	352	285	77
NAV	225.3946	231.3472	364.8107
WAM (Days)	6	21	N/A
Monthly Expense Ratio with Levies	1.17%	1.22%	4.38%
Monthly Expense Ratio without Levies	1.00%	1.10%	4.02%
Yearly Expense Ratio with Levies	1.67%	1.71%	5.32%
Yearly Expense Ratio without Levies	1.45%	1.47%	4.76%

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
lmad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

FUND RETURNS*	MMSF	DSF	ESF
Cumulative Return Since Inception	10.63%	11.13%	264.81%
Year to Date Return (Cumulative)	22.44%	21.39%	12.09%
Calendar Year to Date Return (Cumulative)	20.31%	20.23%	10.58%
1 Month Cumulative Return	27.46%	25.56%	7.93%
3 Month Cumulative Return	22.44%	21.39%	12.09%
6 Month Cumulative Return	21.75%	20.95%	12.09%
1 Year Cumulative Return	19.28%	19.29%	6.18%
3 Year Cumulative Return	12.94%	13.22%	-8.10%
5 Year Cumulative Return	11.94%	12.29%	-6.11%
Standard Deviation** 4.16% 3.76% 22.67%  *Funds returns computed on NAV to NAV (excluding sales load if any) **Calculated on 12Month trailing data.			

### MONEY MARKET SUB-FUND ASSET QUALITY ( Total Assets)



Gov. Sec.: 67.55%

AAA: 16.41%

AA+: 0.02%

AA: 7.09%

N.R./Others: 8.93%

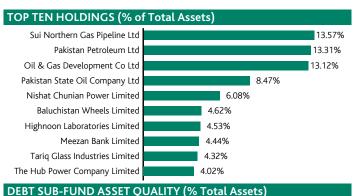
ASSET ALLOCATION (% of Total Assets)		
Money Market Sub-Fund	Sep-23	Aug-23
Cash	16.50%	22.53%
Gov. Backed/Guaranteed Sec.	67.55%	61.60%
TFCs / Sukuks	7.02%	10.81%
Others Including Receivables	8.93%	5.06%

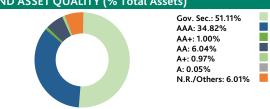
Debt Sub Fund		
Cash	35.57%	31.12%
Gov. Backed/Guaranteed Sec.	51.11%	50.23%
TFCs / Sukuks	7.32%	14.09%
Others Including Receivables	6.00%	4.56%

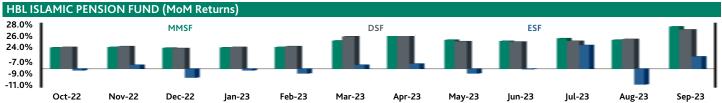
**Equity Sub Fund** 

Cash	4.69%	2.73%
Stock / Equities	91.91%	91.07%
Others Including Receivables	3.40%	6.20%

SECTOR ALLOCATION (% of Total Assets)		
	Sep-23	Aug-23
Oil & Gas Exploration Companies	26.43%	29.03%
Oil & Gas Marketing Companies	22.04%	15.27%
Power Generation & Distribution	14.05%	11.20%
Commercial Banks	5.41%	9.59%
Automobile Parts & Accessories	4.62%	4.56%
Others	19.36%	25.50%
Automobile Parts & Accessories	4.62%	4.56%







# **IHBL** IslamicFinancialPlanningFund

#### **INVESTMENT OBJECTIVE**

To generate returns on Investment as per the respective Allocation Plan by investing in Shariah Compliant Mutual Funds in line with the risk tolerance of the Investor.

#### **FUND MANAGER'S COMMENTS**

CONSERVATIVE ALLOCATION PLAN:

The plan posted a return of -0.24% during the month of September, 2023 against the benchmark return of 1.26%.

#### ACTIVE ALLOCATION PLAN:

The plan posted a return of 1.71% during the month of September, 2023 against the benchmark return of 0.65%.

<b>FUND INFORM</b>	ATION
Launch Date	16-Jun-2017
Management Fee	NIL (1.0% p.a. Management Fee will be
	charged if investment is made in funds
	other than HBL Asset Management)
Listing	Pakistan Stock Exchange
Trustee	Digital Custodian Company Limited
Auditor	KPMG Taseer Hadi & Co. Chartered Accountants
Benchmark	Weighted Avg Return of KMI-30 Index, 6M(AA-) and 3M(AA)
	Avg. Deposit Rate of three Islamic Banks
Туре	Open End
Category	Shariah Compliant Fund of Funds Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM1 (VIS) 30-Dec-22
Dealing Days	As per SBP/PSX
Cut-off time	Mon-Thu: 09:00AM-03:00PM, Fri: 09:00AM-04:00PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Medium to High

ASSET ALLOCATION (% of Total Assets)		
CAP	Sep-23	Aug-23
Cash	21.38%	12.43%
Fixed Income Funds	62.91%	60.25%
Equity Funds	15.64%	15.70%
Others Including Receivables	0.08%	11.62%
AAP		
Cash	0.85%	1.32%
Fixed Income Funds	99.15%	98.58%
Others Including Receivables	0.00%	0.10%

RELATED INFORMATION	CAP	AAP	
Net Assets (PKR in mln)	1	109	
NAV	97.0864	92.7273	
Monthly Expense Ratio with Levies	33.51%	2.71%	
Monthly Expense Ratio without Levies	33.48%	2.67%	
Yearly Expense Ratio with Levies	12.24%	1.67%	
Yearly Expense Ratio without Levies	12.20%	1.64%	

INVESTMENT COMMITTEE	
Mir Adil Rashid	Chief Executive Officer
Muhammad Ali Bhabha, CFA, FRM	Chief Investment Officer
Wamiq Sakrani	Head of Fixed Income
Imad Ansari	Head of Risk
Umair Naseer	Head of Research
Muhammad Zohaib	Senior Fund Manager
Raza Abbas	Senior Fund Manager
Abdul Samad Khanani	Senior Fund Manager

FUND RETURNS*	CAP	BENCHMARK
Cumulative Return Since Inception	15.20%	26.77%
Year to Date Return (Cumulative)	3.44%	3.58%
Calendar Year to Date Return (Cumulative)	16.11%	7.27%
1 Month Cumulative Return	-0.24%	1.26%
3 Month Cumulative Return	3.44%	3.58%
6 Month Cumulative Return	14.64%	5.44%
1 Year Cumulative Return	21.60%	8.91%
3 Year Cumulative Return	-0.69%	16.79%
5 Year Cumulative Return	12.15%	26.67%
FUND DETUDNIC*	AAD	DENCLIMADIA
FUND RETURNS*	AAP	BENCHMARK
Cumulative Return Since Inception	10.28%	20.75%
Cumulative Return Since Inception	10.28%	20.75%
Cumulative Return Since Inception Year to Date Return (Cumulative)	10.28% 5.92%	20.75% 1.97%
Cumulative Return Since Inception Year to Date Return (Cumulative) Calendar Year to Date Return (Cumulative)	10.28% 5.92% 14.48%	20.75% 1.97% 5.62%
Cumulative Return Since Inception Year to Date Return (Cumulative) Calendar Year to Date Return (Cumulative) 1 Month Cumulative Return	10.28% 5.92% 14.48% 1.71%	20.75% 1.97% 5.62% 0.65%
Cumulative Return Since Inception Year to Date Return (Cumulative) Calendar Year to Date Return (Cumulative) 1 Month Cumulative Return 3 Month Cumulative Return	10.28% 5.92% 14.48% 1.71% 5.92%	20.75% 1.97% 5.62% 0.65% 1.97%
Cumulative Return Since Inception Year to Date Return (Cumulative) Calendar Year to Date Return (Cumulative) 1 Month Cumulative Return 3 Month Cumulative Return 6 Month Cumulative Return	10.28% 5.92% 14.48% 1.71% 5.92% 10.78%	20.75% 1.97% 5.62% 0.65% 1.97% 3.95%
Cumulative Return Since Inception Year to Date Return (Cumulative) Calendar Year to Date Return (Cumulative) 1 Month Cumulative Return 3 Month Cumulative Return 6 Month Cumulative Return 1 Year Cumulative Return	10.28% 5.92% 14.48% 1.71% 5.92% 10.78% 17.66%	20.75% 1.97% 5.62% 0.65% 1.97% 3.95% 7.29%

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

Instrument	Type of Investment	Value before Provision (PKR mln)	Provision Held (PKR mln)	Value of Investment after Provision (PKR mln)	Limit	% of Net Assets	% of Total Assets
HBL Income Fund							
New Allied Electronics	TFC	19.02	19.02	-	-	-	-
New Allied Electronics	Sukuk	44.15	44.15	-	-	-	-
Agri Tech Limited	TFC	9.99	9.99	-	-	-	-
World Telecom Limited	TFC	37.33	37.33	-	=	-	-
HBL Multi Asset Fund							
Dewan Cement Limited	TFC	25.00	25.00	-	-	-	-
*Listed Equity Security	Investment in Equity	-	-	-	70.00%	73.98%	66.33%
HBL Stock Fund							
Exposure in Microfinance Bank	Cash in Bank	-	-	-	25.00%	26.95%	17.94%
Dewan Cement Limited	TFC	25.00	25.00	-	-	-	-
HBL Islamic Equity Fund							
**Cash and Cash Equivalent	Cash in Bank	-	-	-	30.00%	34.52%	14.94%

<sup>\*</sup> The above non-compliance has been regularized. \*\* Amount held in bank due to redemption payable.

LAST FIVE YEAR PERFORMANCE			SINCE INCEPTION PERFORMANCE					
FY-23 FY-22 FY-21 FY-20 FY-19	FY-23	FY-22	FY-21	FY-20	FY-19	FY-18		
16.66% 10.26% 6.84% 12.38% 8.47%	16.61%	14.23%	13.24%	13.00%	11.62%	11.08%		
16.92% 9.28% 6.71% 11.63% 8.70%	8.86%	8.07%	7.94%	8.09%	7.58%	7.40%		
17.56% 10.97% 6.97% 12.86% 8.89%	17.40%	14.79%	13.66%	13.43%	11.95%	11.35%		
16.92% 9.28% 6.71% 11.63% 8.70%	8.36%	7.61%	7.45%	7.53%	7.05%	6.83%		
17.03% 11.43% 7.10% 13.28% 8.82%	21.65%	18.76%	17.29%	16.86%	15.14%	14.439		
18.33% 10.81% 7.42% 12.22% 10.21%	10.60%	10.10%	10.05%	10.25%	10.07%	10.059		
18.26% 13.26%	17.46%	13.26%						
18.33% 10.81%	16.71%	13.11%						
14.88% 7.89% 5.10% 16.02% 9.35%	17.43%	15.36%	14.87%	15.08%	12.91%	12.219		
18.14% 10.67% 7.28% 12.07% 10.01%	9.98%	9.30%	9.17%	9.36%	9.05%	8.939		
4.05% -17.52% 21.99% 2.14% -8.95%	186.96%	175.80%	234.40%	174.12%	168.37%	194.759		
5.54% -5.42% 26.94% 5.48% -8.23%	208.86%	192.66%	209.42%	143.75%	131.08%	151.809		
-3.15% -35.84% 29.83% -3.77% -16.20%	100.22%	106.73%	222.20%	148.16%	157.88%	207.729		
4.41% -10.44% 36.49% -0.52% -18.18%	256.71%	241.65%	281.49%	179.50%	180.97%	243.389		
-0.38% -17.70% 19.73% -9.98% -24.28%	170.22%	11.78%	35.82%	13.44%	26.02%	66.429		
4.41% -10.44% 36.49% -0.52% -18.18%	256.71%	93.53%	116.09%	58.33%	59.16%	94.519		
-8.46% -45.08% 39.47% 7.61% -15.46%	103.51%	122.31%	304.76%	190.21%	169.69%	219.009		
-0.21% -12.28% 37.58% 1.53% -19.11%	259.48%	260.25%	310.68%	198.51%	194.00%	263.469		
-22.95% -19.63% 33.50%	-41.40%	-23.95%	-5.37%					
-0.21% -12.28% 37.58%	-1.09%	-0.88%	12.99%					
-5.03% -35.22% 30.86%	-34.31%	-30.83%	6.78%					
-0.21% -12.28% 37.58%	-1.09%	-0.88%	12.99%					
-24.64% -19.83% 35.08%	-41.70%	-22.63%	-3.50%					
-0.21% -12.28% 37.58%	-1.09%	-0.88%	12.99%					
-6.17% -36.76% 29.66%	-37.47%	-33.36%	5.38%					
·								
						7.229		
						9.109 266.329		
					213,2070	200.327		
					0 EE0/	7.979		
						5.629		
						6.629		
						4.489		
						12.639		
						14.539		
					0.00,0			
4.16% 2.34%	9.08%	4.72%						
<u>-</u>			204 17%	129 77%	123 19%	173.409		
2.88% -10.25% 39.32% 1.62% -23.84%	249.10%	239.33%	278.09%	171.37%	167.05%	250.649		
						52.049		
2.88% -10.25% 39.32% 1.62% -23.84%	51.42%	47.17%	63.99%	17.70%	15.82%	52.089		
						-16.179		
39.32% 1.62% -15.47%				19.68%	-14.10%	-15.479		
16.94% 8.75% 4.34% 8.06% 6.73%	9.81%	7.81%	7.10%	7.11%	6.46%	6.019		
17.16% 8.84% 5.28% 7.38% 7.36%	10.35%	8.28%	7.56%	7.43%	6.93%	6.399		
-7.82% -24.16% 35.57% 6.05% -16.60%	225.47%	253.06%	365.57%	243.41%	223.82%	288.279		
17.43% -20.91% 5.11% 9.86% 0.05%	11.37%	-5.16%	19.91%	14.08%	1.79%			
5.79% 0.85% 10.17% 6.33% -2.06%	22.39%	15.69%	14.72%	4.13%	-2.07%			
14.65% -24.74% 21.53% 6.21% -7.06%	4.11%	-9.19%	20.65%	-0.72%	-6.52%			
6.68% -7.08% 25.45% 6.63%*-10.66%	18.42%	11.00%	19.45%	-4.78%	-10.70%			
19.75%	19.75%							
3.88%	3.88%							
17.83%	17.83%							
18.01%	18.01%							
20.63%	20.63%							
	FY-23         FY-22         FY-21         FY-20         FY-19           16.66%         10.26%         6.84%         12.38%         8.47%           16.92%         9.28%         6.71%         11.63%         8.70%           17.56%         10.97%         6.97%         12.86%         8.89%           16.92%         9.28%         6.71%         11.63%         8.70%           17.03%         11.43%         7.10%         13.28%         8.82%           18.33%         10.81%         7.42%         12.22%         10.21%           18.26%         13.26%         18.26%         18.26%         18.26%           18.33%         10.81%         7.42%         12.22%         10.21%           18.26%         13.26%         18.38%         10.81%         14.88%         7.89%         5.10%         16.02%         9.35%           18.14%         10.67%         7.28%         12.07%         10.01%         4.05%         -15.24%         8.95%         5.54%         -8.23%         -3.15%         -8.44%         29.83%         -3.77%         16.20%         4.41%         -10.44%         36.49%         -0.52%         18.18%         -0.38%         -9.47%         7.61%         -15.46% <td>  FY-23   FY-22   FY-21   FY-20   FY-19   16.66%   10.26%   6.84%   12.38%   8.47%   16.61%   16.92%   9.28%   6.71%   11.63%   8.70%   8.86%   17.56%   10.97%   6.97%   12.86%   8.89%   17.40%   16.92%   9.28%   6.71%   11.63%   8.70%   8.36%   17.03%   11.43%   7.10%   13.28%   8.82%   21.65%   18.33%   10.81%   7.42%   12.22%   10.21%   10.60%   18.26%   13.26%   17.46%   18.33%   10.81%   7.42%   12.22%   10.21%   10.60%   18.26%   13.26%   17.46%   16.71%   14.88%   7.89%   5.10%   16.02%   9.35%   17.43%   18.14%   10.67%   7.28%   12.07%   10.01%   9.98%   4.05%   -17.52%   21.99%   2.14%   8.95%   186.96%   5.54%   -5.42%   26.94%   5.48%   -8.23%   208.86%   3.15%   -3.58%   29.83%   -3.77%   -16.20%   100.22%   4.41%   -10.44%   36.49%   -0.52%   -18.18%   256.71%   -0.38%   -17.70%   19.73%   -9.98%   -24.28%   170.22%   4.41%   -10.44%   36.49%   -0.52%   -18.18%   256.71%   -0.21%   -12.28%   37.58%   1.53%   -19.11%   259.48%   -0.21%   -12.28%   37.58%   -1.09%   -0.21%   -1.15%  </td> <td>  FY-23   FY-22   FY-21   FY-20   FV-19    </td> <td>  FY-23   FY-22   FY-21   FY-20   FY-19      </td> <td>FY-23 FY-22 FY-21 FY-20 FY-19 FC-23 FY-22 FY-21 FY-20 F1-666% 10,26% 6,84% 12,38% 8,47% 16,61% 14,23% 13,24% 13,00% 16,92% 9,28% 6,71% 11,63% 8,70% 8,86% 8,07% 7,94% 8,09% 17,56% 10,97% 6,97% 12,86% 8,89% 17,40% 14,79% 13,66% 13,43% 16,92% 9,28% 6,71% 11,63% 8,70% 8,36% 7,61% 7,45% 7,53% 7,53% 17,03% 11,43% 7,10% 13,28% 8,82% 21,65% 18,76% 17,29% 16,86% 18,33% 10,81% 7,42% 12,22% 10,21% 10,60% 10,10% 10,05% 10,05% 10,25% 18,33% 10,81% 7,42% 12,22% 10,21% 11,66% 13,26% 13,26% 13,26% 18,33% 10,81% 7,42% 12,22% 10,21% 11,66% 13,26% 13,26% 18,33% 10,81% 14,14% 10,60% 7,28% 12,07% 10,01% 9,98% 9,30% 9,17% 9,36% 19,11% 10,60% 7,28% 12,07% 10,01% 9,98% 9,30% 9,17% 9,36% 5,54% 5,42% 26,94% 5,48% -8,23% 20,8,66% 192,66% 209,42% 143,75% -3,13% -3,544% 9,333% -3,77% 16,20% 10,022% 106,73% 222,20% 148,16% 10,33% 11,74,12% 15,54% 5,44% 26,93% 26,25% 11,60% 525% 18,18% 25,671% 33,56% 11,74,12% 15,54% 13,14% 36,49% -0,25% 18,18% 25,671% 33,56% 11,12% 35,82% 13,44% 10,44% 56,49% 52,52% 18,18% 25,671% 33,56% 11,12% 35,82% 13,44% 10,44% 56,49% 52,52% 18,18% 25,671% 33,56% 11,09% 53,33% 8,846% 49,363% 30,50% 11,00% 10,00% 31,00% 31,00% 30,00% 30,00% 31,00% 30,00% 3</td> <td>  Fig. 22   Fig. 22   Fig. 27   Fig. 20   Fig.</td>	FY-23   FY-22   FY-21   FY-20   FY-19   16.66%   10.26%   6.84%   12.38%   8.47%   16.61%   16.92%   9.28%   6.71%   11.63%   8.70%   8.86%   17.56%   10.97%   6.97%   12.86%   8.89%   17.40%   16.92%   9.28%   6.71%   11.63%   8.70%   8.36%   17.03%   11.43%   7.10%   13.28%   8.82%   21.65%   18.33%   10.81%   7.42%   12.22%   10.21%   10.60%   18.26%   13.26%   17.46%   18.33%   10.81%   7.42%   12.22%   10.21%   10.60%   18.26%   13.26%   17.46%   16.71%   14.88%   7.89%   5.10%   16.02%   9.35%   17.43%   18.14%   10.67%   7.28%   12.07%   10.01%   9.98%   4.05%   -17.52%   21.99%   2.14%   8.95%   186.96%   5.54%   -5.42%   26.94%   5.48%   -8.23%   208.86%   3.15%   -3.58%   29.83%   -3.77%   -16.20%   100.22%   4.41%   -10.44%   36.49%   -0.52%   -18.18%   256.71%   -0.38%   -17.70%   19.73%   -9.98%   -24.28%   170.22%   4.41%   -10.44%   36.49%   -0.52%   -18.18%   256.71%   -0.21%   -12.28%   37.58%   1.53%   -19.11%   259.48%   -0.21%   -12.28%   37.58%   -1.09%   -0.21%   -1.15%	FY-23   FY-22   FY-21   FY-20   FV-19	FY-23   FY-22   FY-21   FY-20   FY-19	FY-23 FY-22 FY-21 FY-20 FY-19 FC-23 FY-22 FY-21 FY-20 F1-666% 10,26% 6,84% 12,38% 8,47% 16,61% 14,23% 13,24% 13,00% 16,92% 9,28% 6,71% 11,63% 8,70% 8,86% 8,07% 7,94% 8,09% 17,56% 10,97% 6,97% 12,86% 8,89% 17,40% 14,79% 13,66% 13,43% 16,92% 9,28% 6,71% 11,63% 8,70% 8,36% 7,61% 7,45% 7,53% 7,53% 17,03% 11,43% 7,10% 13,28% 8,82% 21,65% 18,76% 17,29% 16,86% 18,33% 10,81% 7,42% 12,22% 10,21% 10,60% 10,10% 10,05% 10,05% 10,25% 18,33% 10,81% 7,42% 12,22% 10,21% 11,66% 13,26% 13,26% 13,26% 18,33% 10,81% 7,42% 12,22% 10,21% 11,66% 13,26% 13,26% 18,33% 10,81% 14,14% 10,60% 7,28% 12,07% 10,01% 9,98% 9,30% 9,17% 9,36% 19,11% 10,60% 7,28% 12,07% 10,01% 9,98% 9,30% 9,17% 9,36% 5,54% 5,42% 26,94% 5,48% -8,23% 20,8,66% 192,66% 209,42% 143,75% -3,13% -3,544% 9,333% -3,77% 16,20% 10,022% 106,73% 222,20% 148,16% 10,33% 11,74,12% 15,54% 5,44% 26,93% 26,25% 11,60% 525% 18,18% 25,671% 33,56% 11,74,12% 15,54% 13,14% 36,49% -0,25% 18,18% 25,671% 33,56% 11,12% 35,82% 13,44% 10,44% 56,49% 52,52% 18,18% 25,671% 33,56% 11,12% 35,82% 13,44% 10,44% 56,49% 52,52% 18,18% 25,671% 33,56% 11,09% 53,33% 8,846% 49,363% 30,50% 11,00% 10,00% 31,00% 31,00% 30,00% 30,00% 31,00% 30,00% 3	Fig. 22   Fig. 22   Fig. 27   Fig. 20   Fig.		

<sup>\*</sup> Since Inception

<sup>\*\*</sup> Since conversion from Closed-End to Open-End

# ASSET MANAGEMENT LTD.

#### **Head Office**

7th Floor, Emerald Tower, G-19, Block 5, Main Clifton Road, Clifton, Karachi. Tel: 021-111-425-262

#### Karachi - North Nazimabad

D-13, First Floor, Block H, North Nazimabad, KDA Scheme # 2, near Hyderi Market, Karachi. Tel: 021-36620331-9

### Karachi - Clifton

Plot # BC-8, Shop # G-4, Al-Sakina, Block # 5, KDA Scheme # 5, Clifton, Karachi

### **Lahore - DHA**

Office No.56-A, DHA XX Phase 3, Khayaban-e- Iqbal, Lahore.

### **Lahore - Muslim Town**

Plot # 16-A, Block-B, New Muslim Town, Lahore. Tel: 042-35881330, 042-35881333-49

### **Islamabad**

1st Floor, Roshan Plaza, 78 West, Jinnah Avenue, Main Blue Area, Islamabad. Tel: 051-2344459 Fax: 051-2822206

### **Faisalabad**

HBL office building, Basement Floor, 208 Chak Road, Zia Town, Canal Road, Faisalabad Cell: 0344-7770875

#### Multan

HBL Bank 1st Floor, Shah Rukn-E-Alam, T Chowk Branch, Multan Tel: 061-6564440

### Hyderabad

Shop # G-01 and G-02, Lords Regency, Autobhan Road, Hyderabad Tel: 022-3411146-9

### Rawalpindi

Ground Floor, 148/4, Sehgal Emporium, Murree Road, Rawalpindi Cantt Tel: 051-5130422-6 & 051-5130410-4

## **Peshawar**

Shop # 1, 15 & 16, Cantt Mall, Fakhr-e-Alam Road, Peshawar Cantt, Peshawar

