



FUND MANAGER'S REPORT April 2017

Capital Markets Review

April 2017

ECONOMIC REVIEW

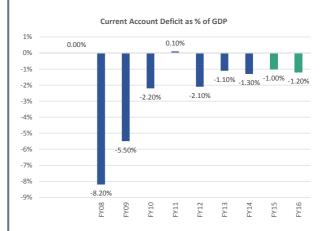
CPI reading during Aprd 7 clocked in at 4.8% YoY, above market expectations. On MoM basis, inflation increased 1.4% compared to increase of 0.8% in the previous month primarily because of food, house rent, education, and fuel prices. Average inflation for 10 months of FY17 clocked in around 4.1%, well below the SBP forecast of 4.5-5.5% for FY17. Current account deficit widened to USD 6.1bn (2.6% of GDP) compared to USD 2.4bn (1.1% of GDP) during 9MFY17, up by 1.6x YoY. Widening current account is fueled by flattish exports and surging imports (14%) during the same period. SBP is taking measures to curb nonessential imports. Rising trade & service deficit is weighting on foreign reserves as SBP¢ reserves declined by USD 50mn MTD to reach USD 16.4bn (USD 21.5bn total reserves), leading to import cover of 3months against SBP reserves. On funding side, Workers remittances remained lackluster as it declined 2.3% YoY to reach USD 14bn during FYTD. During Mard 7 remittances surged 20% MoM to reach USD 1.7bn. FDI remained dismal at USD 1.5bn, up by 8% YoY during 9MFY17. On fiscal side, budget deficit during 1HFY17 reached 2.4% of GDP owning to dull revenue collection and heavy expenditure. As per news sources, fiscal deficit is expected to reach 4.1% of GDP for FY17 (MoF). As we continue into the final quarter of FY17, mobilization of tax revenues and increased foreign inflows are likely to be key fiscal concerns while monetary policy is expected to remain unchanged.

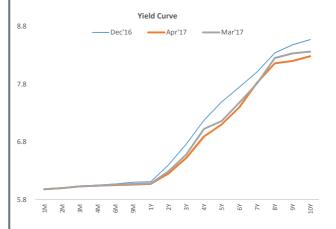


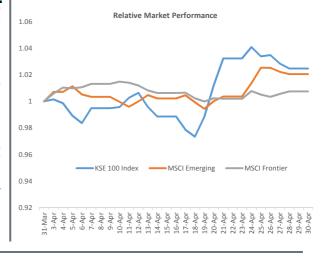
During the period under review, SBP conducted T-bill auctions twice with a cumulative target of PKR 550bn against maturity of PKR 527bn, Cumulative participation in the auction was PKR 751bn (face value) with a major amount accepted in 03 months tenor, total amount accepted was PKR 629 bn (excluding non-competitive bids). The cut-off yields in the last auction were 5.9910%, 6.0109% and 6.0273% for 3. 6 and 12Months T-Bills respectively. SBP conducted a PIB auction on April 19, 2017 with a target of PKR 50bn against the maturity of PKR 31bn, participation of PKR 31bn was witnessed, while the government rejected all bids. Participation in the 3years PIBs attracted 68% of the participation followed by 5 years and 10 years which attracted 23% and 9% of the entire participation. In the next two months, total maturing amount of PIBs is PKR 8.7bn. The short term secondary market yields decreased by 1bps each, similarly for longer tenure bonds (5Y, 10Y) PKRV decreased by 6bps and 8bps respectively. Going forward, inflation is likely to accelerate but at a modest pace, while concerns on the external front are likely to be mitigated via appropriate measures; thus we do not forsee any major change in monetary policy stance in the near term.

EQUITY MARKET REIVEW

The KSE100 index posted an increase of 2.38% M/M in Aprild 7 against a decline of 0.78% in Marchq 7. In USD terms KSE100 Index returned 2.46% outperforming both MSCI Emerging Market (2.04% M/M) and Frontier Market (0.74% M/M) indices. However, market participation remained on the lower side with average volumes decreasing by 6.78% M/M. Automobiles, and Oil & Gas marketing sectors were prime outperformers during the month. PSMC in automobiles was the top performer, as company would be a beneficiary of Prange Cabascheme announced by the punjab government. SSGC announcement of expansion plan followed by SNGP, kept the Sui twins in limelight. Net FIPI outflow clocked in at USD 36.28mn during the month with net selling witnessed in cements (USD 14.8mn), Fertilizers (USD 7.3mn), and Oil & Gas exploration (USD 3mn). On the local front, Mutual funds were the major buyers with net buying of USD 108 mn. Individuals and banks were net sellers with net outflow of USD 53mn and USD 20mn respectively. Market remained under pressure during first half of the month due to uncertainty regarding Supreme Court verdict on 'Panama Papers'. However the market regained momentum in the latter half post SC verdict. Going forward, newsflows over the JITs findings, announcement of upcoming budget 2017/18 on May 26, 2017, and MSCI Index review in May 2017 should keep volumes healthy in the market







Conventional Funds

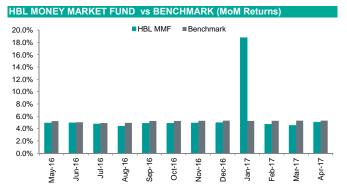
The objective of the Fund is to seek high liquidity and comparative return for investors by investing in low risk securities of shorter duration and maturity.

FUND MANAGER'S COMMENTS

During the month of April the fund size decreased to PKR 4,559mn from PKR 4,615mn in Mar'17. The fund earned an annualized return of 5.03% for the month against the benchmark return of 5.31%. The overall weighted average time to maturity stood at 27 days compared to 4 days in March. During the month the fund took exposure in short maturity PIBs and T.Bills.

| FUND INFORMATION | |
|----------------------------------|------------------------------------|
| Net Assets | PKR 4,559 mn |
| NAV | PKR 106.8734 |
| Launch Date | 12-Jul-10 |
| Management Fee | 1.00% p.a |
| Expense Ratio without Levies | 1.01% |
| Expense Ratio with Levies | 1.23% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | 70% 3M PKRV & 30% 3M Deposits |
| | Rate of 3 AA and above rated Banks |
| Туре | Open End |
| Category | Money Market Scheme |
| Front end Load | Nil |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Fund Stability Rating | AA(f) (JCR VIS) 5-Jan-17 |
| Leverage | Nil |
| Risk | Low |
| Weighted Average Maturity (Days) | 27 |

| INVESTMENT COMMITTEE | |
|------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda CFA, FRM | Acting Head of Research |
| Tauqir Shamshad | Head of Fixed Income |
| Noman Ameer | Manager Risk |
| | |



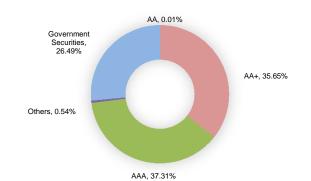
NON-COMPLIANT INVESTMENTS

NIL

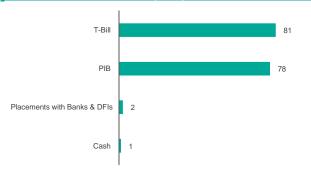
| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 67.69% | 88.39% |
| Placements with Banks & DFIs | 5.28% | 10.93% |
| T-Bills | 8.69% | 0.00% |
| PIB | 17.80% | 0.00% |
| Others Including receivables | 0.54% | 0.68% |

| FUND RETURNS (%)* | HBL MMF* | BENCHMARK |
|---|----------|-----------|
| Annualized Return Since Inception | 11.28% | 7.86% |
| Year to Date Annualized Return | 6.30% | 5.27% |
| Calendar Year to Date Annualized Return | 8.50% | 5.28% |
| 1 Month Annualized Return | 5.03% | 5.31% |
| 3 Month Annualized Return | 4.76% | 5.29% |
| 6 Month Annualized Return | 7.33% | 5.28% |
| 1 Year Annualized Return | 6.11% | 5.32% |

ASSET QUALITY (% Total Assets)



WEIGHTED AVERAGE MATURITY (DAYS)



PROVISION AGAINST WWF

The scheme has maintained provisions against Sindh Worker Welfare Fund's liability to the tune of **PKR 7.930 mn** if the same were not made, the NAV per unit would be higher by **PKR.0.19/0.17%**. For details, investors are advised to read the Note 9 of the latest financial statements of the scheme.

**Calculated on 12Month trailing data

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)





Apr-17

Mar-17

INVESTMENT OBJECTIVE

The investment objective of the Fund is to provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund will aim to maximize returns through efficient utilization of investment and liquidity management tools.

FUND MANAGER'S COMMENTS

During the month of April, the Fund size decreased marginally to PKR 5,314mn from PKR 5,380mn in Mar'17. The Fund earned an annualized return of 5.68% for the month against the benchmark of 5.31%. The overall weighted average time to maturity stood at 9 days against 4 days in the previous month. Placements matured with banks were deployed in T-bills.

| FUND INFORMATION | |
|----------------------------------|---------------------------------------|
| Net Assets | PKR 5,314 million |
| NAV | PKR 105.2974 |
| Launch Date | 14-Dec-10 |
| Management Fee | 0.5%p.a. |
| Expense Ratio without Levies | 0.60% |
| Expense Ratio with Levies | 0.84% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Delloite Yousuf Adil Pakistan |
| Benchmark | 70% 3M PKRV+30% 3M Avg. Deposit |
| | Rate of 3 AA rated Banks as per Mufap |
| Туре | Open End |
| Category | Money Market Scheme |
| Front end Load | Up to 1% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-4:00 PM |
| Price Mechanism | Backward Pricing |
| Fund Stability Rating | AA(f) (JCR VIS) 05-Jan-17 |
| Leverage | Nil |
| Risk | Low |
| Weighted Average Maturity (Days) | 9 |

| Chief Executive Officer |
|--------------------------|
| Chief Investment Officer |
| Head of Fixed Income |
| Acting Head of Research |
| Manager Risk |
| |

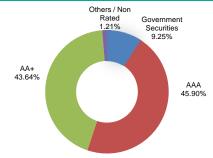
| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Tauqir Shamshad | Head of Fixed Income |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Noman Ameer | Manager Risk |
| | |

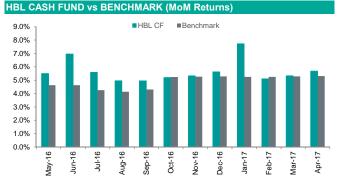
Cash 82.53% 86.06% T-Bills 9.25% 0.00% PIBs 0.00% 0.00% Placements with Banks & DFIs 7.49% 13.14% Others Including receivables 0.73% 0.80%

| FUND RETURNS * | HBL CF | BENCHMARK |
|---|--------|-----------|
| Annualized Return Since Inception | 11.29% | 7.10% |
| Year to Date Annualized Return | 5.67% | 4.96% |
| Calendar Year to Date Annualized Return | 6.04% | 5.28% |
| 1 Month Annualized Return | 5.68% | 5.31% |
| 3 Month Annualized Return | 5.40% | 5.29% |
| 6 Month Annualized Return | 5.89% | 5.28% |
| 1 Year Annualized Return | 5.82% | 4.90% |



ASSET ALLOCATION (% of Total Assets)





NON-COMPLIANT INVESTMENTS

WEIGHTED AVERAGE MATURITY



PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Rs 5.861.180 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.1161/0.14% (YTD). For details, investors are advised to read the Note 7.2 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data



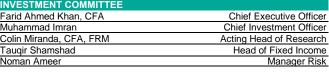
The objective of the Fund is to provide a stable stream of income with moderate level of risk by investing in fixed income securities.

FUND MANAGER'S COMMENTS

During the month of April, the fund size decreased to PKR 6,405mn from PKR 6,652mn in Mar'17. The fund earned an annualized return of 3.51% against the benchmark return of 6.16%. During the month the Fund slightly increased it's exposure in placements, TFCs and spread transactions which were offering better yield while reducing exposure in PIBs. The overall weighted average time to maturity stood at 535 days against 572 days in Mar'17.

| FUND INFORMATION | |
|----------------------------------|------------------------------------|
| Net Assets | PKR 6,405 mn |
| NAV | PKR 110.0372 |
| Launch Date | 15-Mar-07 |
| Management Fee | 1.5% p.a |
| Expense Ratio without Levies | 1.43% |
| Expense Ratio with Levies | 1.71% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | 6 Month KIBOR |
| Туре | Open End |
| Category | Income Scheme |
| Front end Load | 1.50% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCRVIS) 12/30/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Fund Stability Rating | A(f) (JCR VIS) 1/11/2017 |
| Leverage | Nil |
| Weighted Average Maturity (Days) | 535 |
| Risk | Moderate |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Tauqir Shamshad | Head of Fixed Income |
| Noman Ameer | Manager Risk |



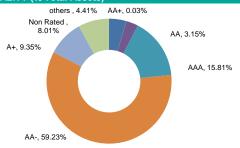
HBL INCOME FUND vs BENCHMARK (MoM Returns) ■BENCHMARK ■HBL IF 8.0% 7.0% 5.0% 4.0% 3.0% 2.0% 1.0% 0.0%

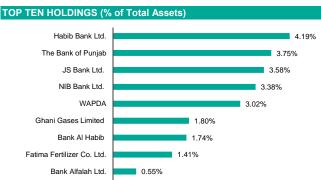
| NON-COMPLIANT I | NVESTME | NTS | | | | |
|---------------------------|--------------------|---------------------------------------|-------------------------------|--|-----------------------|-------------------------|
| Non-Compliant Investment | Type of Investment | Value before Provision (PKR mn) | Provision Held (PKR mn) | Value of Investment after Provision (PKR mn) | % of Net Assets | % of Gross Assets |
| New Allied Electronics | TFC | 19.02 | 19.02 | - | - | |
| New Allied Electronics | Sukuk | 44.15 | 44.15 | - | - | |
| Agri Tech Limited | TFC | 9.99 | 9.99 | - | - | |
| Saudi Pak Leasing Co. Ltd | TFC | 5.55 | 5.55 | - | - | |
| Worldcall Telecom Limited | TFC | 47.77 | 47.77 | - | - | - |

| ASSET ALLOCATION (% of Total Assets) | | | | |
|--------------------------------------|--------|--------|--|--|
| | Apr-17 | Mar-17 | | |
| Cash | 52.74% | 55.02% | | |
| Placement with Banks & DFI | 10.83% | 9.68% | | |
| TFCs | 23.44% | 22.72% | | |
| PIBs | 0.00% | 1.45% | | |
| T-Bills | 0.00% | 0.00% | | |
| Spread Transaction | 8.01% | 7.56% | | |
| Commercial Paper | 0.58% | 0.53% | | |
| Others Including receivables | 4.41% | 3.03% | | |

| FUND RETURNS * | HBL IF* | BENCHMARK |
|---|---------|-----------|
| Annualized Return Since Inception | 14.65% | 10.49% |
| Year to Date Annualized Return | 4.47% | 6.09% |
| Calendar Year to Date Annualized Return | 5.27% | 6.13% |
| 1 Month Annualized Return | 3.51% | 6.16% |
| 3 Month Annualized Return | 4.75% | 6.14% |
| 6 Month Annualized Return | 5.07% | 6.13% |
| 1 Year Annualized Return | 4.71% | 6.11% |

ASSET QUALITY (% Total Assets)





PROVISION AGAINST WWF

The scheme has maintained provisions against Sindh WWF liability to the tune of PKR 17.92 mn if the same were not made, the NAV per unit would be higher by PKR 0.31/0.28%. For details, investors are advised to read the Note 8.2of the latest financial statements of the scheme.

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest financial statements.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

(Formerly PICIC Income Fund)

INVESTMENT OBJECTIVE

The investment objective of the Fund is to provide consistent returns to its investors through active investments in a blend of short, medium and long term securities issued and / or guaranteed by Government of Pakistan. The Fund will aim to provide superior risk adjusted returns through active duration and liquidity management tools.

FUND MANAGER'S COMMENTS

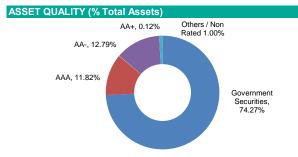
During the month of April, the Fund size decreased to PKR 1,682mn from PKR 1,732mn in Mar'17. The Fund earned an annualized return of 4.84% for the month against the benchmark of 6.00%. The Fund Manager reduced exposure in medium duration Government Bonds and the exposure was increased in shorter duration T-bills to keep a check on the overall duration of the Fund. The overall weighted average time to maturity stood at 121 days against 206 days in Mar'17.

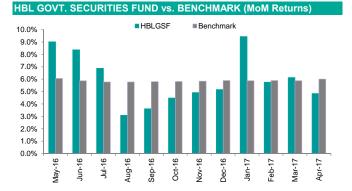
| FUND INFORMATION | |
|----------------------------------|------------------------------------|
| Net Assets | PKR 1,682 million |
| NAV | PKR 110.0445 |
| Launch Date | 24-Jul-10 |
| Management Fee | 1.25%p.a. |
| Expense Ratio without Levies | 1.39% |
| Expense Ratio with Levies | 1.67% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | 6 Month PKRV Rates |
| Туре | Open End |
| Category | Sovereign Income Scheme |
| Front end Load | Up to 2% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-4:00 PM |
| Price Mechanism | Forward Pricing |
| Fund Stability Rating | A(f) (JCR VIS) 05-Jan-17 |
| Leverage | Nil |
| Risk | Moderate |
| Weighted Average Maturity (Days) | 121 |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Tauqir Shamshad | Head of Fixed Income |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Noman Ameer | Manager Risk |

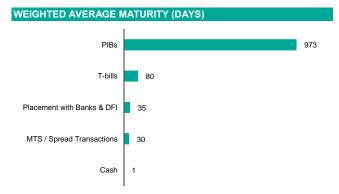
| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 5.70% | 56.05% |
| Placement with Banks & DFI | 19.03% | 25.32% |
| TFCs | 0.00% | 0.00% |
| PIBs | 5.94% | 13.15% |
| T-Bills | 68.32% | 0.00% |
| MTS / Spread Transactions | 0.33% | 4.08% |
| Others Including receivables | 0.68% | 1.40% |
| | | |

| FUND RETURNS * | HBL GSF | BENCHMARK |
|---|---------|-----------|
| Annualized Return Since Inception | 12.76% | 9.41% |
| Year to Date Annualized Return | 5.52% | 5.85% |
| Calendar Year to Date Annualized Return | 6.65% | 5.91% |
| 1 Month Annualized Return | 4.84% | 6.00% |
| 3 Month Annualized Return | 5.62% | 5.92% |
| 6 Month Annualized Return | 6.15% | 5.89% |
| 1 Year Annualized Return | 6.14% | 5.87% |





| NON-COMPLIAN | TINVES | TMENTS | | | | |
|-----------------------------|-----------------------|---------------------------------------|------|--|-----------------------|------------------------|
| Non-Compliant Investment | Type of Investment | Value before Provision (PKR mn) | Held | Value of Investment after Provision (PKR mn) | % of Net Assets | %of Gross Assets |
| Zarai Taraqiati Bank Ltd. | TDR | 200 | - | 200 | 11.89% | 11.71% |



PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Rs 5,646,579 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.3695 /0.42% (YTD). For details, investors are advised to read the Note 7.2 of the latest financial statements of the scheme.

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest financial statements.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data



The objective of the Fund is to provide long-term capital growth and income by investing in multiple asset classes such as equity, equity-related instruments, fixed-income securities, continuous funding system, derivatives, money market instruments, etc.

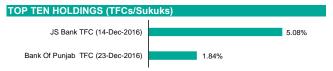
FUND MANAGER'S COMMENTS

In the month of Apr'17 the fund posted a return of 3.34% vs. benchmark return of 1.73%, an outperformance of 161bps. During the month, allocation was primarily shifted from Oil & Gas Exploration sector and Fertilizer sector into Automobile Assemblers (increasing demand of automobiles on the back of low interest rate environment along with the announcement of Rozgar scheme by the Punjab Government) and Gas utilities (Declining UFG losses & network expansion for LNG import to have a positive impact on the sector's earnings outlook). Major contribution to performance came from holdings in Cements, Automobile assemblers and Oil & Gas Marketing sectors. At the end of the month, the fund was invested in equities up to 66.10%.

| 00110701 | |
|-------------------------|---|
| FUND INFORMATION | |
| Net Assets (mln) | PKR 976.43 |
| NAV | PKR 119.9213 |
| Launch Date | 14-Dec-07 |
| Management Fee | 2.0% p.a. |
| Expense Ratio without | _evies 1.98% |
| Expense Ratio with Lev | ies 2.49% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | Weighted average daily return of |
| | KSE100 and 6M average PKRV rates based on |
| | the actual proportion of investment in Equity and |
| | Fixed Income/Money Market component |

| | Fixed income/Money Market component |
|-----------------|-------------------------------------|
| Туре | Open End |
| Category | Balanced Scheme |
| Front end Load | 2.00% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut-off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | Moderate to High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Tauqir Shamshad | Head of Fixed Income |
| Jawad Naeem | Fund Manager - Equity |
| Adeel Abdul Wahab | Fund Manager - Equity |
| Noman Ameer | Manager Risk |

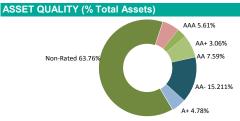


| HBL MUL | TI ASSE | T FUND | vs. BE | NCH | MARK | (12M | Rollin | g Ret | urns) | |
|----------|---------|--------|--------|------|-------------|--------|--------|-------|--------|-----|
| 50.0% | | _ | Benchr | mark | | BL MAF | | | | |
| 40.0% | | | | | | | | | | |
| 30.0% | | | | | | | | | | R |
| 20.0% | | | | | | مممر | | | | |
| 10.0% | _ | | - | | ~~~ | | | | | |
| 0.0% | - | 9 9 | 9 0 | 0 | 9 9 | 9 | | | | |
| -10.0% 날 | ay-10 | un-1 | ug-1 | eb-1 | Oct-10 | ec-1 | an-1. | eb-1. | 1ar-1. | .b1 |

| NON-COMPLIANT INVESTMENTS | | | | | | | | |
|--|-----------------------|-------|-------------------------------|--|--------------------|----------------------|--|--|
| Name of Non-Compliant Investment (mn) | Type of Investment | | Provision Held (PKR mn) | Value of Investment after Provision (PKR mn) | % of Net Assets | % of Gross Assets | | |
| Dewan Cement Ltd. | TFC | 25.00 | 25.00 | - | 0.00% | 0.00% | | |
| Saudi Pak Leasing Company Ltd. | TFC | 15.20 | 15.20 | - | 0.00% | 0.00% | | |

| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 20.28% | 13.58% |
| Placement with Banks & DFIs | 5.05% | 5.23% |
| TFCs | 6.92% | 13.62% |
| PIBs | 0.00% | 0.00% |
| T-Bills | 0.00% | 0.00% |
| Stock/Equities | 66.10% | 66.56% |
| Others Including Receivables | 1.66% | 1.01% |

| FUND RETURNS * | HBL MAF* | BENCHMARK |
|---|----------|------------------|
| Cumulative Return Since Inception | 224.86% | 171.48% |
| Calendar Year to Date Return (Cumulative) | 5.83% | 2.71% |
| Year to Date Return (Cumulative) | 22.30% | 20.17% |
| 1 Month Cumulative Return | 3.34% | 1.73% |
| 3 Month Cumulative Return | 3.16% | 1.15% |
| 6 Month Cumulative Return | 20.91% | 16.48% |
| 1 Year Cumulative Return | 28.14% | 25.89% |
| 3 Year Cumulative Return | 35.31% | 46.27% |
| 5 Year Cumulative Return | 129.06% | 125.81% |
| Standard Deviation** | 10.62% | 8.73% |



| SECTOR ALLOCATION (% of Total Assets) | | |
|---------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Commercial Banks | 10.15% | 10.29% |
| Cement | 9.73% | 9.03% |
| Oil & Gas Exploration Companies | 6.78% | 8.28% |
| Automobile Assembler | 6.22% | 4.45% |
| Oil & Gas Marketing Companies | 5.78% | 4.83% |
| Others | 27.44% | 29.68% |



PROVISION AGAINST WWF

The scheme has maintained provision against Sindh WWF liability to the tune of **PKR 4.147mn**, if the same were not made the NAV per unit would be higher by **Rs. 0. 1/0.42%**. For details, investors are advised to read the Note 8.2 of the latest financial statements of the scheme.

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest financial statements

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format



The objective of the Fund is to provide long-term capital growth by investing primarily in a diversified pool of equities and equity-related instruments.

FUND MANAGER'S COMMENTS

In the month of Apr'17 the fund posted a return of 3.75% vs. benchmark return of 2.04%, an outperformance of 171bps. During the month, allocation was primarily shifted from Oil & Gas Exploration sector and Fertilizer sector into Automobile Assemblers (increasing demand of automobiles on the back of low interest rate environment along with the announcement of Rozgar scheme by the Punjab Government). Major contribution to performance came from holdings in Cements, Gas Utilities, Automobile assemblers and Oil & Gas Marketing sectors. At the end of the month, the fund was invested in equities up to 90.32%.

| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mln) | PKR 6,614.38 |
| NAV | PKR 134.4246 |
| Launch Date | 29-Aug-07 |
| Management Fee | 2.0% p.a. |
| Expense Ratio with Levies | 2.37% |
| Expense Ratio without Levies | 1.86% |
| Selling & Marketing expense | 0.08% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KSE30 (Total Return) Index |
| Туре | Open End |
| Category | Equity Scheme |
| Front end Load | 2.50% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut-off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Jawad Naeem | Fund Manager - Equity |
| Adeel Abdul Wahab | Fund Manager - Equity |
| Noman Ameer | Manager Risk |

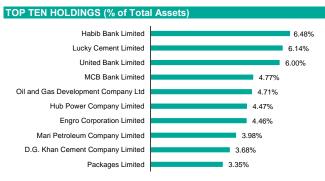
| HBL ST | OCK FUND vs. BENCHMARK (12M Rolling Returns) |
|---------|---|
| 50.00% | Benchmark HBL SF |
| 40.00% | monny |
| 30.00% | San Marian |
| 20.00% | |
| 10.00% | acht and a |
| 0.00% | |
| -10.00% | Apr-1 May-1 Jun-1 Jun-1 Jun-1 Jun-1 Jul-1 Jul-1 Jul-1 Sep-1 Sep-1 Sep-1 Sep-1 Sep-1 Sep-1 Sep-1 Sep-1 Sep-1 Ang-1 Sep-1 |

| NON-COMPLIANT INVESTMENTS | |
|----------------------------------|----------------------|
| Name of Non-Compliant Investment | Dewan Cement Limited |
| Type of Investment | TFC |
| Value before provision | 25.00 |
| Provision Held | 25.00 |
| % of Net Assets | 0.00 |
| | |

| ASSET ALLOCATION (% of Total Asser | ts) | |
|------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 8.40% | 6.83% |
| Stock / Equities | 90.32% | 91.92% |
| T-Bills | 0.00% | 0.00% |
| Others Including Receivables | 1.28% | 1.24% |

| SECTOR ALLOCATION (% of Total Assets) | | |
|---------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Commercial Banks | 17.24% | 17.30% |
| Cement | 14.33% | 14.57% |
| Oil & Gas Exploration Companies | 12.67% | 14.22% |
| Oil & Gas Marketing Companies | 7.74% | 7.35% |
| Automobile Assembler | 7.36% | 4.11% |
| Others | 30.98% | 34.37% |

| FUND RETURNS * | HBL SF | BENCHMARK |
|---|---------|------------------|
| Cumulative Return Since Inception | 265.38% | 305.80% |
| Calendar Year to Date Return (Cumulative) | 5.37% | 2.09% |
| Year to Date Return (Cumulative) | 29.68% | 28.43% |
| 1 Month Cumulative Return | 3.75% | 2.04% |
| 3 Month Cumulative Return | 3.05% | 0.34% |
| 6 Month Cumulative Return | 24.42% | 21.99% |
| 1 Year Cumulative Return | 34.66% | 39.77% |
| 3 Year Cumulative Return | 43.06% | 67.84% |
| 5 Year Cumulative Return | 157.76% | 246.85% |
| Standard Deviation** | 13.43% | 14.59% |



PROVISION AGAINST WWF

The scheme has maintained provision against Sindh WWF liability to the tune of **PKR 30.169mn**, if the same were not made the NAV per unit would be higher by **Rs. 0.63/0.46%**. For details, investors are advised to read the Note 9 of the latest financial statements of the scheme.

The equity scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest financial statements

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

**Calculated on 12Month trailing data

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)



The objective is to invest in securities defined in the energy sector to provide investors access to high quality blue chip stocks in the Energy sector.

The fund posted a return of 2.65% during the month outperforming the benchmark by 0.61%. The benchmark KSE-30 (Total Return) Index increased by 2.04% M/M during Apr'17 (vs. a decrease of 1.93% M/M in Mar'17). During the earlier part of the month, market activity remained lack lustre as political uncertainty kept investor sentiment in check, however the market regained lost momentum following the verdict. During the month, exposure was increased in the Refinery sector whereas we booked gains in the Power Generation & Distribution sector. We expect volumes in the energy chain to improve on the back the MSCI EM upgrade. At the end of the month your fund was 90.26% invested in equities.

| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mln) | PKR 905.03 |
| NAV | PKR 16.6459 |
| Launch Date *** | 25-Jun-13 |
| Management Fee | 2% p.a |
| Expense Ratio with Levies | 3.22% |
| Expense Ratio without Levies | 2.32% |
| Selling & Marketing expense | 0.07% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KSE 30 (Total Return) |
| Type | Open End |
| Category | Equity Scheme |
| Front end Load | Up to 2.00% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-4:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Jawad Naeem | Fund Manager- Equity |
| Adeel Abdul Wahab | Fund Manager- Equity |
| Noman Ameer | Manager Risk |

| Muhammad Imran | Chief Investment Officer |
|------------------------|-----------------------------------|
| Colin Miranda, CFA, FR | M Acting Head of Research |
| Jawad Naeem | Fund Manager- Equity |
| Adeel Abdul Wahab | Fund Manager- Equity |
| Noman Ameer | Manager Risk |
| | <u>.</u> |
| HBL ENERGY FUND v | s BENCHMARK (12M Rolling Returns) |
| 60.00% | Benchmark ——HBL EF |
| 50.00% | 000 M |
| 40.00% | harmy h |
| 30.00% | |
| 20.00% | |

NON-COMPLIANT INVESTMENTS

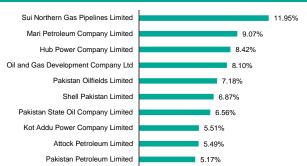
10.00%

| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 8.66% | 6.76% |
| Stock / Equities | 90.26% | 92.75% |
| Others Including Receivables | 1.08% | 0.48% |
| • | | |

| Apr-17 | Mar-17 |
|--------|----------------------------|
| 33.82% | 33.79% |
| 29.52% | 29.48% |
| 20.03% | 23.53% |
| 6.90% | 5.96% |
| | 33.82% 29.52% 20.03% |

| FUND RETURNS * | HBL EF | BENCHMARK |
|---|--------|-----------|
| Cumulative Return Since Inception | 81.49% | 129.87% |
| Calendar Year to Date Return (Cumulative) | 6.26% | 2.09% |
| Year to Date Return (Cumulative) | 38.60% | 28.43% |
| 1 Month Cumulative Return | 2.65% | 2.04% |
| 3 Month Cumulative Return | 1.97% | 0.34% |
| 6 Month Cumulative Return | 24.62% | 21.99% |
| 1 Year Cumulative Return | 45.92% | 39.77% |
| 3 Year Cumulative Return | 47.93% | 67.84% |
| Standard Deviation** | 11.43% | 14.59% |

TOP TEN HOLDINGS



PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Re 6,237,515 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.1147 /1.01% (YTD). For details, investors are advised to read the Note 7.2 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

^{***}Conversion from Closed-end to open end fund





The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

In the month of Apr'17 the fund posted a return of 2.39% vs. benchmark return of 2.38%, a marginal outperformance of 1bps. During the month, allocation was primarily shifted from Banking, Fertilizer, Oil & Gas Marketing into mainly Cement sector (expectations of strong offtakes in the coming months and higher PSDP allocation expected in upcoming budget). Major contribution to performance came from holdings in Cements, Gas Utilities, Automobile assemblers and Oil & Gas Marketing sectors. At the end of the month, the fund was invested in equities up to 83.22%.

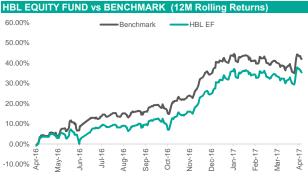
| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mln) | PKR 530.79 |
| NAV | PKR 141.5483 |
| Launch Date | 27-Sep-11 |
| Management Fee | 2% p.a |
| Expense Ratio with Levies | 4.07% |
| Expense Ratio without Levies | 2.98% |
| Selling & Marketing expense | 0.08% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KSE 100 Index |
| Туре | Open End |
| Category | Equity Scheme |
| Front end Load | Up to 2.00% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-4:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Jawad Naeem | Fund Manager- Equity |
| Adeel Abdul Wahab | Fund Manager- Equity |
| Noman Ameer | Manager Risk |
| | C |

| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 13.74% | 10.66% |
| Stock / Equities | 83.22% | 87.35% |
| Others Including Receivables | 3.04% | 2.00% |
| | | |

| | Apr-17 | Mar-17 |
|---------------------------------|--------|--------|
| Commercial Banks | 15.70% | 16.61% |
| Cement | 14.99% | 12.54% |
| Oil & Gas Exploration Companies | 10.33% | 10.11% |
| Fertilizer | 6.70% | 7.66% |
| Oil & Gas Marketing Companies | 6.34% | 7.48% |
| Others | 29.15% | 32.95% |

| FUND RETURNS * | HBL EF | BENCHMARK |
|---|---------|-----------|
| Cumulative Return Since Inception | 272.23% | 327.54% |
| Calendar Year to Date Return (Cumulative) | 6.20% | 3.12% |
| Year to Date Return (Cumulative) | 32.02% | 30.48% |
| 1 Month Cumulative Return | 2.39% | 2.38% |
| 3 Month Cumulative Return | 2.13% | 1.11% |
| 6 Month Cumulative Return | 26.13% | 23.58% |
| 1 Year Cumulative Return | 35.39% | 42.00% |
| 3 Year Cumulative Return | 59.76% | 70.51% |
| 5 Year Cumulative Return | 229.75% | 252.39% |
| Standard Deviation** | 13.44% | 13.24% |



NON-COMPLIANT INVESTMENTS

Pioneer Cement Limited Nishat Mills Limited

United Bank Limited

Lucky Cement Limited

Hub Power Company Limited

Oil and Gas Development Company Ltd

D.G. Khan Cement Company Limited

Engro Corporation Limited

TOP TEN HOLDINGS

PROVISION AGAINST WWF The scheme has maintained provisions against SINDH WWF liability to the tune of Rs 3,209,560 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.8559/0.80% (YTD). For details, investors are advised to read the Note 7.2 of the latest financial statements

NII

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

5.44%

4.56%

4.00%

3 54%

3.52%

2.62%

sclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

of the scheme.

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

INVESTMENT OBJECTIVE

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND MANAGER'S COMMENTS

The fund posted a return of 3.73% during the month. The benchmark KSE-100 Index increased by 2.38% M/M during Apr'17 (vs. a decrease of 0.78% M/M in Mar'17). During the earlier part of the month, market activity remained lack lustre as political uncertainty kept investor sentiment in check, however the market regained lost momentum following the verdict. We expect market activity to improve with volumes to increase going forward on the back of positive foreign flows expected due to the MSCI EM upgrade along with a positive outlook in blue chip and growth stocks. At the end of the month your fund was 97.02% invested in equities.

| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mn) | PKR 15613.23 |
| NAV | PKR 55.07 |
| Launch Date | 01-Jul-04 |
| Management Fee | 2% per annum |
| Expense Ratio with Levies | 2.44% |
| Expense Ratio without Levies | 1.88% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KSE 100 Index |
| Туре | Closed-end |
| Category | Equity Scheme |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Leverage | Nil |
| Risk | High |

| A 47 | |
|--------|-----------------|
| Apr-17 | Mar-17 |
| 2.66% | 2.92% |
| 97.04% | 96.24% |
| 0.29% | 0.84% |
| | 2.66% 97.04% |

| | Apr-17 | Mar-17 |
|---------------------------------|--------|--------|
| Oil & Gas Marketing Companies | 52.92% | 52.75% |
| Cement | 10.47% | 10.27% |
| Commercial Banks | 9.98% | 10.55% |
| Oil & Gas Exploration Companies | 4.26% | 4.13% |
| Fertilizer | 3.47% | 3.93% |
| Others | 15.93% | 14.61% |

| Chief Executive Officer |
|--------------------------|
| Chief Investment Officer |
| Acting Head of Research |
| Fund Manager- Equity |
| Fund Manager- Equity |
| Manager Risk |
| |
| |

| FUND RETURNS * | PGF | PGF | PGF Ex | Benchmark |
|---|---------|---------|---------|--------------|
| FUND RETURNS | Total | Frozen | Frozen | Delicilliark |
| Calendar Year to Date Return (Cumulative) | 7.41% | 9.80% | 4.73% | 3.12% |
| Year to Date Return (Cumulative) | 34.23% | 33.82% | 34.82% | 30.48% |
| 1 Month Cumulative Return | 3.73% | 3.89% | 3.54% | 2.38% |
| 3 Month Cumulative Return | 3.18% | 4.34% | 1.85% | 1.11% |
| 6 Month Cumulative Return | 23.47% | 20.25% | 27.48% | 23.58% |
| 1 Year Cumulative Return | 40.64% | 42.27% | 38.95% | 42.00% |
| 3 Year Cumulative Return | 38.70% | 26.89% | 52.80% | 70.51% |
| 5 Year Cumulative Return | 189.09% | 215.88% | 171.64% | 252.39% |
| Standard Deviation** | 12.94% | 15.73% | 13.93% | 13.24% |



TOP TEN HOLDINGS United Bank Limited Sui Northern Gas Pipelines Limited Pioneer Cement Limited Pakistan State Oil Company Limited MCB Bank Limited Lucky Cement Limited Habib Bank Limited Engro Corporation Limited Cherat Cement Company Limited Bank Al-Falah Limited

NON-COMPLIANT INVESTMENTS

NIL

PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Rs. 44,911,702 if the same were not made the NAV per certificate/return of the scheme would be higher by Re.0.16/0.38% (YTD). For details, investors are advised to read the Note 7.1 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

INVESTMENT OBJECTIVE

To maximize the wealth of the certificate holders for which investments would be made in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND MANAGER'S COMMENTS

The fund posted a return of 3.66% during the month. The benchmark KSE-100 Index increased by 2.38% M/M during Apr'17 (vs. a decrease of 0.78% M/M in Mar'17). During the earlier part of the month, market activity remained lack lustre as political uncertainty kept investor sentiment in check, however the market regained lost momentum following the verdict. We expect market activity to improve with volumes to increase going forward on the back of positive foreign flows expected due to the MSCI EM upgrade along with a positive outlook in blue chip and growth stocks. At the end of the month your fund was 95.48% invested in equities

| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mn) | PKR 6760.41 |
| NAV | PKR 23.79 |
| Launch Date | 01-Apr-04 |
| Management Fee | 2% per annum |
| Expense Ratio with Levies | 2.54% |
| Expense Ratio without Levies | 1.91% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KSE 100 Index |
| Type | Closed-end |
| Category | Equity Scheme |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Leverage | Nil |
| Risk | High |

| ASSET ALLOCATION (% of Total Assets) | | | | |
|--------------------------------------|--------|--------|--|--|
| | Apr-17 | Mar-17 | | |
| Cash | 4.10% | 4.09% | | |
| Stock / Equities | 95.50% | 94.89% | | |
| Others Including Receivables | 0.40% | 1.02% | | |
| | | | | |

| SECTOR ALLOCATION (% of Total Assets) | | |
|---------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Oil & Gas Marketing Companies | 42.63% | 42.68% |
| Cement | 12.46% | 12.21% |
| Commercial Banks | 11.49% | 12.18% |
| Oil & Gas Exploration Companies | 4.81% | 4.65% |
| Fertilizer | 4.31% | 4.89% |
| Others | 19.80% | 18.28% |

| INVESTMENT COMMITTEE | |
|--|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Jawad Naeem | Fund Manager- Equity |
| Adeel Abdul Wahab | Fund Manager- Equity |
| Noman Ameer | Manager Risk |
| <u>- </u> | <u> </u> |
| | |

| FUND RETURNS * PIF Total | | PIF | PIF Ex | Benchmark |
|---|--------------|---------|---------|-----------|
| TOND REPORTE | · ii · iotai | Frozen | Frozen | Donomian |
| Calendar Year to Date Return (Cumulative) | 5.54% | 6.87% | 4.53% | 3.12% |
| Year to Date Return (Cumulative) | 31.59% | 28.15% | 34.49% | 30.48% |
| 1 Month Cumulative Return | 3.66% | 3.55% | 3.74% | 2.38% |
| 3 Month Cumulative Return | 2.06% | 2.13% | 2.00% | 1.11% |
| 6 Month Cumulative Return | 22.43% | 16.29% | 27.69% | 23.58% |
| 1 Year Cumulative Return | 37.39% | 36.19% | 38.50% | 42.00% |
| 3 Year Cumulative Return | 37.22% | 20.57% | 51.58% | 70.51% |
| 5 Year Cumulative Return | 178.46% | 203.87% | 168.72% | 252.39% |
| Standard Deviation** | 12.98% | 15.97% | 14.19% | 13.24% |
| | | | | |



United Bank Limited Sui Northern Gas Pipelines Limited Pioneer Cement Limited Pakistan State Oil Company Limited MCB Bank Limited Lucky Cement Limited Habib Bank Limited Engro Corporation Limited Cherat Cement Company Limited Bank Al-Falah Limited

NON-COMPLIANT INVESTMENTS

NIL

PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Rs. 23,702,208 if the same were not made the NAV per certificate/return of the scheme would be higher by Re. 0.08/0.45% (YTD). For details, investors are advised to read the Note 7.1 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

INVESTMENT OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants

FUND MANAGER'S COMMENTS

DEBT SUB FUND: The Fund's return for the month of Apr'17 stood at 5.31% pa, fund maintained its exposure in TFCs and PIBs. Weighted average maturity of the fund stood is 966 days.

MONEY MARKETSUB FUND: The Fund's Monthly return stood at 4.41% p.a. during the month the Fund increase the exposure in T.Bills and decreased the exposure in bank deposit

EQUITY SUB FUND: The Fund posted a return of 4.35% during the month vs KSE-100 Index return of 2.38% M/M during April 17. The equity exposure at the end of month stood at 82.58%.

Cash

Others & receivables

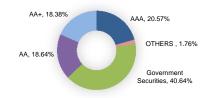
| FUND INFORMATION | |
|------------------|------------------------------------|
| Launch Date | 16-Dec-11 |
| Management Fee | 1.5% p.a |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Туре | Open End |
| Category | Pensions Scheme |
| Front end Load | Max 3% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Risk Profile | Investor Dependent |
| | |

| | MMSF | DSF | ESF |
|-------------|----------|----------|----------|
| AUM Million | 154.35 | 180.95 | 241.83 |
| NAV(PKR) | 140.0766 | 152.2562 | 426.4171 |
| WAM (Days) | 30 | 966 | |
| Leverage | | Nil | |

| Chief Executive Officer |
|--------------------------|
| Chief Investment Officer |
| Acting Head of Research |
| Head of Fixed Income |
| Fund Manager- Equity |
| Fund Manager- Equity |
| Manager Risk |
| |

| FUND RETURNS* | MMSF | DSF | ESF |
|---|-------|-------|---------|
| Return Since Inception | 7.46% | 9.72% | 326.46% |
| Calendar Year to Date Return (Cumulative) | 4.61% | 5.31% | 5.60% |
| Year to Date Return (Cumulative) | 4.53% | 4.30% | 33.05% |
| 1 Month Cumulative Return | 4.41% | 5.37% | 4.35% |
| 3 Month Cumulative Return | 4.05% | 5.00% | 3.54% |
| 6 Month Cumulative Return | 4.74% | 4.83% | 25.01% |
| 1 Year Cumulative Return | 4.38% | 5.41% | 38.46% |
| 3 Year Cumulative Return | 5.63% | 8.35% | 88.14% |
| 5 Year Cumulative Return | 7.11% | 9.53% | 242.44% |
| Standard Deviation | 0.79% | 2.95% | 12.90% |

CREDIT QUALITY - HBL MONEY MARKET SUB FUND



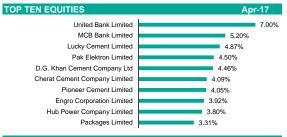
| ASSET ALLOCATION (% of Total Ass | sets) | |
|---|--------|--------|
| Money Market Sub Fund | Apr-17 | Mar-17 |
| Tbill | 40.63% | 26.24% |
| Cash | 28.70% | 42.90% |
| Placement With Banks and DFI | 28.91% | 28.96% |
| Sukuk | 0.00% | 0.00% |
| Others & receivables | 1.76% | 1.91% |
| | | |
| Debt Sub Fund | Apr-17 | Mar-17 |
| Placement With Banks and DFI | 10.94% | 11.12% |
| Tbill | 0.00% | 0.00% |
| PIB | 55.52% | 56.41% |
| TFCs | 21.04% | 22.64% |
| Cash | 10.52% | 6.67% |
| Others & receivables | 1.98% | 3.16% |
| | • | |
| Equity Sub Fund | Apr-17 | Mar-17 |
| Stock / Equities | 82.58% | 84.83% |

| Apr-17 | Mar-17 |
|--------|---|
| 17.47% | 15.97% |
| 12.20% | 10.94% |
| 9.17% | 11.16% |
| 7.45% | 4.80% |
| 5.69% | 4.42% |
| 30.61% | 37.54% |
| | 17.47% 12.20% 9.17% 7.45% 5.69% |

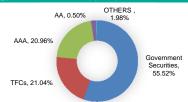
12.72%

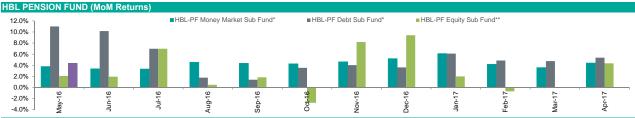
14.86%

0.31%









PROVISION AGAINST WWF

Provision against WWF: The ESF, DSF and MMF of scheme has maintained provisions against Sindh WWF liability to the tune of PKR 1.605mn, PKR 0.611 mn, and PKR 0.390 mn respectively. If the same were not made, the NAV per unit/return of ESF, DSF, and MSF would be higher by Rs. 2.83/0.66%, Rs. 0.51/0.33% and Rs. 0.35/0.25%. For details investors are advised to read Note 11 of the latest Financial Statements of the Scheme.

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{**}Calculated on 12Month trailing data

Islamic Funds

April 2017

INVESTMENT OBJECTIVE

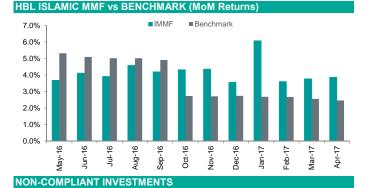
The objective of HBL Islamic Money Market Fund is to seek high liquidity, competitive return and maximum possible preservation of capital for investors by investment in low risk Shariah Compliant securities

FUND MANAGER'S COMMENTS

During the month the fund size stood at PKR. 687 mn. HBL Islamic Money Market Fund posted a return of 3.86% against the benchmark return of 2.46%. The fund maintained its cash position at 99.50%, going forward the fund will lookout for opportunities to augment the returns.

| FUND INFORMATION | |
|----------------------------------|-------------------------------------|
| Net Assets | PKR. 687 million |
| NAV | PKR. 104.1328 |
| Launch Date | 10-May-11 |
| Management Fee | 1% p.a |
| Expense Ratio without Levies | 1.15% |
| Expense Ratio with Levies | 1.37% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | Three months average deposit rates |
| | of three (3) AA rated Islamic Banks |
| | or Islamic windows of Conventional |
| | Banks as selected by MUFAP. |
| Type | Open End |
| Category | Islamic Money Market Scheme |
| Front end Load | Nil |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Fund Stability Rating | AA(f) (JCR VIS) 01/05/2017 |
| Leverage | Nil |
| Risk | Low |
| Weighted Average Maturity (Days) | 1 |

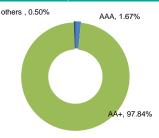
| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Tauqir Shamshad | Head of Fixed Income |
| Noman Ameer | Manager Risk |



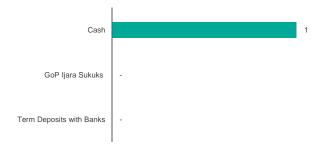
| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 99.50% | 99.53% |
| Placement With Banks and DFIs | 0.00% | 0.00% |
| GoP Ijara Sukuks | 0.00% | 0.00% |
| Others Including receivables | 0.50% | 0.47% |
| | | |

| HBL IMMF* Benchmark | |
|---------------------|--|
| 8.29% | 6.21% |
| 4.30% | 3.35% |
| 4.38% | 2.59% |
| 3.86% | 2.46% |
| 3.76% | 2.56% |
| 4.25% | 2.64% |
| 4.23% | 3.66% |
| | 8.29% 4.30% 4.38% 3.86% 3.76% 4.25% |

ASSET QUALITY (% Total Assets)



WEIGHTED AVERAGE MATURITY (DAYS)



PROVISION AGAINST WWF

The scheme has maintained provisions against Sindh WWF liability to the tune of **PKR 1.369 mn** - if the same were not made the NAV per unit/return of the scheme would be higher by **PKR 0.21 /0.20%** (YTD). For details, investors are advised to read the Note 6.2 of the latest financial statements of the scheme."

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)
**Calculated on 12Month trailing data

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

The Investment Objective of the Fund is to provide competitive risk adjusted returns to its investors by investing in a diversified portfolio of long, medium and short term Shariah compliant debt instruments while taking in to account liquidity considerations.

FUND MANAGER'S COMMENTS

During the month of April, the Fund size increased to PKR 615mn from PKR 439mn in Mar'17. The fund generated a return of 0.33% for the month against the benchmark of 2.74% due to temporary mark down of sukuk by Mufap. The overall weighted average time to maturity stood at 511 days against 735 days. The Fund Manager intends to increase exposure in high rated credit corporate sukuks yielding better returns.

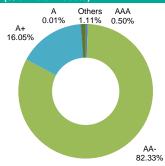
| FUND INFORMATION | |
|----------------------------------|--|
| Net Assets | PKR 615 million |
| NAV | PKR 104.5492 |
| Launch Date | 29-May-14 |
| Management Fee | 10% of gross earnings subject to a |
| | minimum fee of 0.50% and a maximum |
| | fee of 1.50% of average daily net assets |
| Expense Ratio without Levies | 1.17% |
| Expense Ratio with Levies | 1.45% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | 6M average deposit rates of 3 A rated |
| Islamic Banks or Islamic Wido | ows of Conventional Banks as per MUFAP |
| Type | Open End |
| Category | Shariah Compliant Income Scheme |
| Front end Load | Up to 2% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-4:00 PM |
| Price Mechanism | Forward Pricing |
| Fund Stability Rating | A+(f) (JCR VIS) 05-Jan-17 |
| Leverage | Nil |
| Risk | Low |
| Weighted Average Maturity (Days) | 511 |

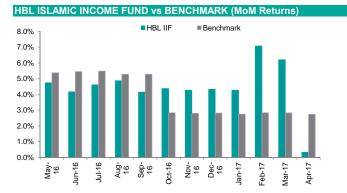
| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Tauqir Shamshad | Head of Fixed Income |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Noman Ameer | Manager Risk |

| ASSET ALLOCATION (% of Total Assets | s) | |
|--|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 69.37% | 57.00% |
| Placement with Banks & DFI | 6.95% | 9.74% |
| TFCs / Corporate Sukuks | 22.58% | 31.94% |
| GOP ljara Sukuk | 0.00% | 0.00% |
| Others Including receivables | 1.11% | 1.33% |
| | , | |

| FUND RETURNS * | HBL IIF | BENCHMARK |
|---|---------|-----------|
| Annualized Return Since Inception | 6.45% | 5.28% |
| Year to Date Annualized Return | 4.54% | 3.56% |
| Calendar Year to Date Annualized Return | 4.53% | 2.79% |
| 1 Month Annualized Return | 0.33% | 2.74% |
| 3 Month Annualized Return | 4.60% | 2.80% |
| 6 Month Annualized Return | 4.47% | 2.80% |
| 1 Year Annualized Return | 4.55% | 3.87% |

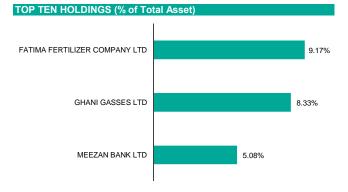
ASSET QUALITY (% of Total Assets)





NON-COMPLIANT INVESTMENTS

NIL



PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Re 746,721 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.1270/0.15% (YTD). For details, investors are advised to read the Note 7.3 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest financial statements.

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

INVESTMENT OBJECTIVE

The objective of the Fund is to provide superior returns through investments in Shariah Complaint equity securities and Shariah Compliant income /money market instruments.

FUND MANAGER'S COMMENTS

In the month of Apr'17 the fund posted a return of 0.97% vs. benchmark return of 0.87%, an outperformance of 10bps. During the month, allocation was largely maintained in the key sectors. However, profit taking was done in Oil & Gas Exploration sector and Fertilizer sector. Major contribution to performance came from holdings in Cements, Automobile assemblers and Oil & Gas Marketing sectors. At the end of the month, the fund was invested in equities up to 25.15%.

| FUND INFOR | MATION | |
|--|----------------------|--|
| Net Assets (m | ln) | PKR 2,250.24 |
| NAV | | PKR 113.7845 |
| Launch Date | | 11-Jan-16 |
| Management F | -ee | 1.5% p.a. |
| Expense Ratio | without Levies | 1.57% |
| Expense Ratio | with Levies | 2.06% |
| Selling & Mark | eting expense | 0.09% |
| Listing | | Pakistan Stock Exchange |
| Trustee | | Central Depository Co. of Pakistan |
| Auditor | | Deloitte Yousuf Adil Pakistan |
| Benchmark | | Weighted average daily return of |
| | KMI30 and 6M depos | it rate of A rated (and above) Islamic |
| Banks or Islamic Banking windows of scheduled commercial | | |
| | hanks based on the s | actual proportion hold by the cohome |

banks, based on the actual proportion held by the scheme

| Type | Open End |
|-----------------|------------------------------------|
| Category | Shariah Compliant Asset Allocation |
| Front end Load | Up to 2.00% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut-off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | Moderate to High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Tauqir Shamshad | Head of Fixed Income |
| Jawad Naeem | Fund Manager - Equity |
| Adeel Abdul Wahab | Fund Manager - Equity |
| Noman Ameer | Manager Risk |





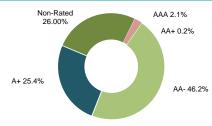
NON-COMPLIANT INVESTMENTS

NIL

| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 71.32% | 67.85% |
| Government of Pakistan Ijarah Sukuk | 0.00% | 0.00% |
| Sukuks | 2.67% | 3.93% |
| Stock/Equities | 25.15% | 27.47% |
| Others Including Receivables | 0.85% | 0.75% |
| | | |

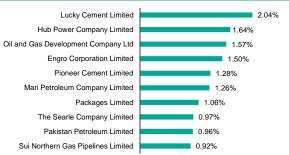
| FUND RETURNS* | HBL IAAF* | BENCHMARK |
|---|-----------|------------------|
| Cumulative Return Since Inception | 14.66% | 16.42% |
| Calendar Year to Date Return (Cumulative) | 2.43% | 1.34% |
| Year to Date Return (Cumulative) | 10.96% | 9.10% |
| 1 Month Cumulative Return | 0.97% | 0.87% |
| 3 Month Cumulative Return | 1.36% | 0.43% |
| 6 Month Cumulative Return | 9.51% | 8.01% |
| 1 Year Cumulative Return | 12.49% | 12.57% |
| Standard Deviation** | 4.46% | 4.91% |

ASSET QUALITY (% Total Assets)



| SECTOR ALLOCATION (% of Total Assets) | | |
|---------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cement | 5.66% | 5.98% |
| Oil & Gas Exploration Companies | 4.58% | 5.26% |
| Power Generation & Distribution | 2.51% | 2.80% |
| Fertilizer | 2.31% | 3.26% |
| Engineering | 2.05% | 1.80% |
| Others | 8.04% | 8.37% |

TOP TEN HOLDINGS (Equities)



PROVISION AGAINST WWF

The scheme has maintained provision against Sindh WWF liability to the tune of PKR 3.64 mn, if the same were not made the NAV per unit would be higher by Rs. 0.18/0.16%. For details, investors are advised to read the Note 8.3 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data.



The objective of the Fund is to achieve long-term capital growth by investing mainly in Shariah Compliant equity securities.

FUND MANAGER'S COMMENTS

In the month of Apr'17 the fund posted a return of 3.86% vs. benchmark return of 3.23%, an outperformance of 63bps. During the month, allocation was largely maintained in the key sectors. However, profit taking was done in Oil & Gas Exploration sector and Fertilizer sector. Major contribution to performance came from holdings in Cements, Gas Utilities, Automobile assemblers and Oil & Gas Marketing sectors. At the end of the month, the fund was invested in equities up to 85.95%.

| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mln) | PKR 1,068.55 |
| NAV | PKR 168.4947 |
| Launch Date | 10-May-11 |
| Management Fee | 2.0% p.a. |
| Expense Ratio with Levies | 2.63% |
| Expense Ratio without Levies | 2.01% |
| Selling & Marketing expense | 0.07% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KMI30 Index |
| Туре | Open End |
| Category | Islamic Equity Scheme |
| Front end Load | 2.00% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCR VIS) 30-Dec-16 |
| Dealing Days | Monday-Friday |
| Cut-off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Jawad Naeem | Fund Manager - Equity |
| Adeel Abdul Wahab | Fund Manager - Equity |
| Noman Ameer | Manager Risk |

HBL ISLAMIC STOCK FUND vs. BENCHMARK (12M Rolling Returns



NON-COMPLIANT INVESTMENTS NIL

| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 12.27% | 6.19% |
| Stock / Equities | 85.95% | 90.77% |
| Others Including Receivables | 1.78% | 3.04% |

| SECTOR ALLOCATION (% of Total Assets) | | |
|---------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cement | 18.82% | 19.12% |
| Oil & Gas Exploration Companies | 14.49% | 16.92% |
| Fertilizer | 9.16% | 11.38% |
| Power Generation & Distribution | 8.61% | 8.65% |
| Engineering | 5.81% | 5.56% |
| Others Including Receivables | 29.05% | 29.15% |

| FUND RETURNS * | HBL ISF | BENCHMARK |
|---|---------|-----------|
| Cumulative Return Since Inception | 236.11% | 316.81% |
| Calendar Year to Date Return (Cumulative) | 5.09% | 3.27% |
| Year to Date Return (Cumulative) | 31.64% | 27.67% |
| 1 Month Cumulative Return | 3.86% | 3.23% |
| 3 Month Cumulative Return | 2.74% | 0.78% |
| 6 Month Cumulative Return | 27.07% | 26.74% |
| 1 Year Cumulative Return | 37.45% | 39.54% |
| 3 Year Cumulative Return | 49.86% | 83.25% |
| 5 Year Cumulative Return | 174.67% | 248.67% |
| Standard Deviation** | 14.96% | 17.16% |

TOP TEN HOLDINGS (% of Total Assets)



PROVISION AGAINST WWF

The scheme has maintained provision against Sindh WWF liability to the tune of PKR .86 mn, if the same were not made the NAV per unit would be higher by Rs. 0.92/0. 3%. For details, investors are advised to read the Note 7.2 of the latest financial statements of the scheme.

(MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data





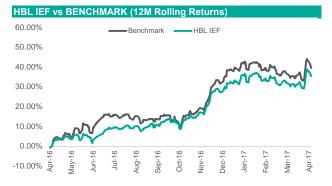
The objective of PICIC Islamic Stock Fund is to provide the maximum total return to the unit holders from investment in shariah compliant equity investments for the given level of risk.

FUND MANAGER'S COMMENTS

In the month of Apr'17 the fund posted a return of 3.25% vs. benchmark return of 3.23%, a marginal outperformance of 2bps. During the month, allocation was tweaked and focus was primarily on switching into MSCI scripts. Major contribution to performance came from holdings in Cements, Gas Utilities, Automobile assemblers and Oil & Gas Marketing sectors. At the end of the month, the fund was invested in equities up to 87.98%.

| FUND INFORMATION | |
|------------------------------|------------------------------------|
| Net Assets (mln) | PKR 484.24 |
| NAV | PKR 139.2369 |
| Launch Date | 29-May-14 |
| Management Fee | 2% p.a |
| Expense Ratio with Levies | 3.79% |
| Expense Ratio without Levies | 2.76% |
| Selling & Marketing expense | 0.07% |
| Listing | Pakistan Stock Exchange |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Benchmark | KMI-30 Index |
| Type | Open End |
| Category | Islamic Equity Scheme |
| Front end Load | Up to 2.00% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-4:00 PM |
| Price Mechanism | Forward Pricing |
| Leverage | Nil |
| Risk | High |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Jawad Naeem | Fund Manager- Equity |
| Adeel Abdul Wahab | Fund Manager- Equity |
| Noman Ameer | Manager Risk |



NON-COMPLIANT INVESTMENTS

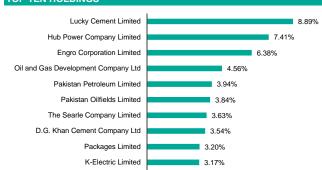
NIL

| ASSET ALLOCATION (% of Total Assets) | | |
|--------------------------------------|--------|--------|
| | Apr-17 | Mar-17 |
| Cash | 10.78% | 10.79% |
| Stock / Equities | 87.99% | 86.98% |
| Others Including Receivables | 1.23% | 2.23% |
| | | |

| | Apr-17 | Mar-17 |
|---------------------------------|--------|--------|
| Cement | 20.64% | 20.03% |
| Oil & Gas Exploration Companies | 15.01% | 16.45% |
| Power Generation & Distribution | 10.58% | 11.13% |
| Fertilizer | 9.03% | 9.86% |
| Oil & Gas Marketing Companies | 6.42% | 5.29% |
| Others | 26.31% | 24.22% |

| FUND RETURNS * | HBL IEF | BENCHMARK |
|---|---------|-----------|
| Cumulative Return Since Inception | 82.27% | 80.78% |
| Calendar Year to Date Return (Cumulative) | 4.72% | 3.27% |
| Year to Date Return (Cumulative) | 30.79% | 27.67% |
| 1 Month Cumulative Return | 3.25% | 3.23% |
| 3 Month Cumulative Return | 2.44% | 0.78% |
| 6 Month Cumulative Return | 24.38% | 26.74% |
| 1 Year Cumulative Return | 35.37% | 39.54% |
| Standard Deviation** | 13.16% | 17.16% |

TOP TEN HOLDINGS



PROVISION AGAINST WWF

The scheme has maintained provisions against SINDH WWF liability to the tune of Rs 3,894,768 if the same were not made the NAV per unit/return of the scheme would be higher by Re 1.1199/ 1.01% (YTD).For details, investors are advised to read the Note 7.2 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

^{**}Calculated on 12Month trailing data

To provide a secure and Shariah compliant source of savings and regular income after retirement to the Participants

FUND MANAGER'S COMMENTS

MONEY MARKET SUB FUND: The Fund Manager maintained exposure in banks deposits as banks were offering better deposit rates.

DEBT SUB FUND: Investment in GOP Ijarah Sukuk was kept static and the fund maintained the existing exposure in other asset classes as they provided competitive returns.

EQUITY SUB FUND: The fund posted a return of 4.60% vs KMI-30 Index return of 3.23% M/M during April 17. The equity exposure at the end of month stood at 84 92%

| 04.92%. | |
|------------------|------------------------------------|
| FUND INFORMATION | |
| Launch Date | 16-Dec-11 |
| Management Fee | 1.5% p.a |
| Trustee | Central Depository Co. of Pakistan |
| Auditor | Deloitte Yousuf Adil Pakistan |
| Туре | Open End |
| Category | Shariah Compliant Pension scheme |
| Front end Load | Max 3% |
| Back end Load | Nil |
| AMC Rating | AM2 (JCRVIS) 30/12/2016 |
| Dealing Days | Monday-Friday |
| Cut off time | 9:00 AM-3:00 PM |
| Price Mechanism | Forward Pricing |
| Risk | Investor Dependent |
| | |

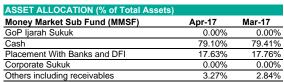
| FUND SIZE | MMSF DSF | ESF |
|-------------|---------------------|---------|
| AUM Million | 78.3954 94.3224 | 216.09 |
| NAV(PKR) | 134.1172 136.7625 4 | 71.5344 |
| WAM (Days) | 12 289 | |
| Leverage | Nil | |

| INVESTMENT COMMITTEE | |
|-------------------------|--------------------------|
| Farid Ahmed Khan, CFA | Chief Executive Officer |
| Muhammad Imran | Chief Investment Officer |
| Colin Miranda, CFA, FRM | Acting Head of Research |
| Tauqir Shamshad | Head of Fixed Income |
| Jawad Naeem | Fund Manager- Equity |
| Adeel Abdul Wahab | Fund Manager- Equity |
| Noman Ameer | Manager Risk |

| FUND RETURNS * | MMSF | DSF | ESF | |
|---|-------|-------|---------|--|
| Return Since Inception | 6.35% | 6.85% | 371.58% | |
| Calendar Year to Date Return (Cumulative) | 3.61% | 2.99% | 5.99% | |
| Year to Date Return (Cumulative) | 4.41% | 5.14% | 36.31% | |
| 1 Month Cumulative Return | 3.33% | 2.64% | 4.60% | |
| 3 Month Cumulative Return | 2.69% | 2.31% | 4.08% | |
| 6 Month Cumulative Return | 3.98% | 3.77% | 28.37% | |
| 1 Year Cumulative Return | 4.70% | 5.27% | 41.25% | |
| 3 Year Cumulative Return | 4.41% | 4.83% | 92.90% | |
| 5 Year Cumulative Return | 5.94% | 6.49% | 283.67% | |
| Standard Deviation | 1.78% | 3.01% | 14.80% | |

CREDITY QUALITY - HBL MONEY MARKET SUB FUND





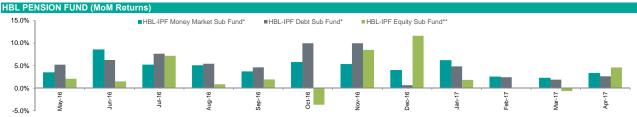
| Debt Sub Fund (DSF) | Apr-17 | Mar-17 | | |
|------------------------------|--------|--------|--|--|
| GoP Ijarah Sukuk | 25.67% | 25.86% | | |
| Cash | 45.92% | 44.99% | | |
| Placement With Banks and DFI | 18.83% | 18.94% | | |
| Corporate Sukuk | 6.34% | 6.56% | | |
| Others including receivables | 3.25% | 3.65% | | |

| Equity Sub Fund (ESF) | Apr-17 | Mar-17 |
|------------------------------|--------|--------|
| Stock / Equities | 84.92% | 92.53% |
| Cash | 8.55% | 4.24% |
| Others including receivables | 6.53% | 3.23% |

| SECTOR ALLOCATION EQUITY | Apr-17 | Mar-17 |
|---------------------------------|--------|--------|
| Cement | 19.46% | 18.24% |
| Oil & Gas Exploration Companies | 14.76% | 17.24% |
| Oil & Gas Marketing Companies | 7.89% | 5.74% |
| Automobile Assembler | 7.10% | 8.33% |
| Fertilizer | 5.58% | 8.89% |
| Others | 30.14% | 34.09% |
| | | |







PROVISION AGAINST WWF

The scheme MMSF, DSF and ESF has maintained provisions against Sindh WWF liability to the tune of PKR 0.134mn, PKR 0.190mn and PKR 1.884mn. If the same were not made, the NAV per unit would be higher by PKR 0.23/0.17%, PKR 0.28%/0.20% and PKR 4.11/ 0.86%. For details, investors are advised to read the Note 9 of the latest financial statements of the scheme.

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

^{*}Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)
**Calculated on 12Month trailing data

Performance History

March 2017

| | LAST | FIVE Y | EAR PE | RFORM | ANCE | SINC | E INCEP | TION PER | RFORMAI | NCE |
|--|------------------|------------------|------------------|------------------|-------------------|------------------|-----------------|------------------|------------------|------------------|
| Ford Name | EV 0040 | EV 004 | EV 0044 | EV 0040 | EV 0040 | l 40 | 14 | h 44 | l 40 | Jan. 40 |
| Fund Name HBL Income Fund | FY 2016 6.12% | 12.45% | 9.91% | FY 2013 7.69% | FY 2012 12.31% | Jun-16 15.01% | Jun-1 15.15% | Jun-14 13.80% | Jun-13 13.12% | Jun-12 13.14% |
| Benchmark | 6.52% | 9.01% | 9.82% | 9.93% | 12.38% | 10.88% | 11.40% | 11.73% | 12.03% | 12.43% |
| HBL Money Market Fund | 5.09% | 8.80% | 8.11% | 9.28% | 11.50% | 11.38% | 12.03% | 11.81% | 12.07% | 12.35% |
| Benchmark | 5.58% | 7.87% | 8.46% | 8.35% | 9.77% | 8.22% | 8.70% | 8.89% | 9.02% | 9.36% |
| HBL Government Securities Fund (Formerly PICIC Income Fund) | 7.85% | 11.75% | 8.78% | 9.52% | 11.85% | 13.16% | 13.20% | 12.14% | 12.21% | 12.41% |
| Benchmark | 6.27% | 8.76% | 9.57% | 9.68% | 12.13% | 9.90% | 10.63% | 11.11% | 11.64% | 12.64% |
| HBL Cash Fund (Formerly PICIC Cash Fund) | 6.07% | 10.51% | 8.37% | 9.07% | 11.42% | 11.58% | 12.06% | 11.31% | 11.50% | 12.00% |
| Benchmark | 4.71% | 6.83% | 7.16% | 7.59% | 9.67% | 7.42% | 8.01% | 8.36% | 8.80% | 9.57% |
| HBL Islamic Money Market Fund | 4.29% | 6.73% | 6.86% | 8.45% | 10.36% | 8.62% | 9.28% | 9.46% | 9.99% | 10.45% |
| Benchmark | 5.40% | 6.75% | 6.62% | 6.89% | 7.41% | 6.68% | 6.98% | 7.06% | 7.26% | 7.58% |
| HBL Islamic Income Fund | 4.000/ | 0.070/ | 0.050/± | | | 2.250/ | 0.400/ | 0.050/ | | |
| (Formerly PICIC Islamic Income Fund) | 4.82% | 8.37% | | | | 6.95% | 8.48% | 8.95% | | |
| Benchmark | 5.20% | 6.57% | 6.49% | | | 5.93% | 6.56% | 6.49% | | |
| HBL Stock Fund | 2.59% | 8.13% | | 44.42% | 11.00% | 181.76% | 174.63% | 153.98% | 98.92% | 37.74% |
| Benchmark | 9.84% | 16.01% | 41.16% | 52.20% | 10.45% | 215.97% | 187.66% | 147.97% | 75.66% | 15.41% |
| HBL Islamic Stock Fund | 1.00% | 11.82% | 30.62% | 44.92% | 16.52% | 155.32% | 152.79% | 126.08% | 73.08% | 19.43% |
| Benchmark | 15.53% | 20.10% | 29.89% | 54.41% | 13.57% | 226.48% | 182.60% | 135.31% | 81.16% | 17.32% |
| HBL Equity Fund (Formerly PICIC Stock Fund) | 6.71% | 11.15% | 41.93% | 48.18% | 13.03% | 181.94% | 164.22% | 137.71% | 67.49% | 13.03% |
| Benchmark | 9.84% | 16.01% | | 52.20% | 19.69% | 227.66% | 198.31% | 157.15% | 82.16% | 19.69% |
| HBL Islamic Equity Fund (Formerly PICIC Islamic Stock Fund) | 10.96% | 24.49% | 0.88%* | | | 39.36% | 25.59% | 0.88%* | | |
| Benchmark | 15.53% | 20.10% | 2.06% | | | 41.60% | 22.57% | 2.06% | | |
| HBL Multi Asset Fund | 5.90% | 4.90% | 24.09% | 37.59% | 12.67% | 165.63% | 150.82% | 139.09% | 92.69% | 40.04% |
| Benchmark | 7.41% | 11.21% | 23.06% | 27.71% | 9.94% | 125.90% | 110.32% | 89.11% | 53.68% | 20.33% |
| HBL Islamic Allocation Fund | 3.34%* | | | | | 3.34%* | | | | |
| Benchmark | 6.71% | | | | | 6.71% | | | | |
| HBL Pension Fund - Equity Sub Fund | 8.96% | 31.58% | 25.57% | 45.41% | 22.44%* | 220.52% | 194.17% | 123.57% | 78.04% | 22.44% |
| HBL Pension Fund - Debt Sub Fund | 8.06% | 11.01% | 7.44% | 8.91% | 8.74%* | 10.35% | 10.18% | 8.87% | 9.13% | 8.74% |
| HBL Pension Fund - Money Market Fund | 4.16% | 6.88% | 7.13% | 7.92% | 9.09%* | 7.71% | 8.37% | 8.38% | 8.58% | 9.09% |
| HBL Islamic Pension Fund - Equity Sub Fund | 5.56% | | | | 19.93%* | 245.96% | 227.76% | 160.29% | 80.25% | 19.93% |
| HBL Islamic Pension Fund - Debt Sub Fund | 3.23% | 4.97% 5.28% | 7.04% 6.08% | 8.67% | 7.55%* 8.59%* | 6.87% | 7.65% | 8.29% 7.69% | 8.51% | 7.55% |
| Eund | 2.83% | 5.26% | 0.00% | 7.70% | 6.59% | 6.47% | 7.30% | 7.09% | 8.24% | 8.59% |
| HBL Energy Fund (Formerly PICIC Energy Fund) | | 8.18% | | 0.55%** | | 30.95% | 34.80% | 24.60% | 0.55%** | |
| Benchmark | 9.84% | 16.01% | 41.16% | -0.50% | | 78.98% | 62.95% | 40.46% | -0.50% | |
| PICIC Growth Fund - Total | 3.39% | -0.72% | 35.41% | 58.55% | 3.19% | | | | | |
| PICIC Growth Fund - Frozen | -1.07% | -0.14% | 32.66% | 91.68% | -10.87% | | | | | |
| PICIC Growth Fund - Ex-Frozen Benchmark | 9.00% | -1.69% 16.01% | 35.15% 41.16% | 39.32% 52.20% | 12.33% 10.45% | - | | | | |
| | | | | | | | | | | |
| PICIC Investment Fund - Total PICIC Investment Fund - Frozen | 4.11% -1.58% | -1.12% -0.35% | 35.39% 32.93% | 54.85% 92.92% | 4.27% -10.87% | | | | | |
| PICIC Investment Fund - Frozen | 9.08% | -1.96% | | 39.18% | 11.24% | | | | | |
| Benchmark | 9.84% | 16.01% | | 52.20% | 10.45% | | | | | |

^{*} Since inception

^{**} Since conversion from closed end to open end

HOW TO INVEST?

Three Simple Steps to Invest:

- 1. Make payment through cheque / demand draft in favor of "CDC-Trustee HBL (Name of fund)" E.g: CDC-Trustee HBL Islamic Money Market Fund
- 2. Attach the documents as specified in the Account Opening Form
- 3. Submit the required documents along with payment at our Karachi office, Lahore Office or Islamabad Office

Karachi Head Office Address

24-C, Khayaban-e-Hafiz, Phase VI, D.H.A, Karachi

Tel: (92-21) 111-425-262 Fax: (92-21) 35240634

Lahore Office Address

102-103, Upper Mall, Lahore

Tel: (92-42) 36281610 Fax: (92-42) 36281686

Islamabad Office Address

HBL Corporate Center, HBL Building, Jinnah Avenue, Islamabad

Tel: (92-51) 2821183 Fax: (92-51) 2822206