FUND MANAGER'S REPORT (Islamic Funds)

January 2017

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering document to understand the investment policies and risk involved.

HBL IslamicMoneyMarketFund

Investment Objective:

The objective of HBL Islamic Money Market Fund is to seek high liquidity, competitive return and maximum possible preservation of capital for investors by investment in low risk Shariah Compliant securities

Fund Manager's Comment:

During the Month the fund size decreased to PKR633 mn from 735 mn in Dec 16. HBL Islamic Money Market Fund posted a return of 6.07% against the benchmark return of 2.68%. The fund maintained its cash position at 99.48%, going forward the fund will work towards increasing the net return by diversifying the portfolio for better profit rates.

FUND INFORMATION	
Net Assets	PKR 633 million
NAV	PKR 103.2664
Launch Date	10-May-11
Management Fee	1% p.a
Expense Ratio without S	Г 0.92%
Expense Ratio with ST	1.04%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	Three (3) months average deposit rates of three (3) AA rated Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP.
Туре	Open End
Category	Islamic Money Market Scheme
Front end Load	Nil
Back end Load	Nil
AMC Rating	AM2 (JCR VIS) 30/12/2016
Dealing Days	Monday-Friday
Cut off time	9:00 AM-3:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	AA(f) (JCR VIS) 01/05/2017
Leverage	Nil
Risk	Low
Weighted Average Matur	ity 1 Day

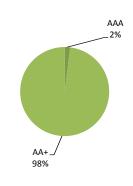
FUND RETURNS (%)*	HBL IMMF*	Benchmark	INVESTMENT	COMMITTEE
Annualized Return Since Inception	8.40%	6.37%	Farid Ahmed Kh	an CFA
Year to Date Annualized Return	4.48%	3.69%	Muhammad Imra	an
Calendar YTD Annualized Return	6.07%	2.68%	Amir Khan	Hea
1 Month Annualized Return	6.07%	2.68%	Tauqir Shamsha	d Head o
3 Month Annualized Return	4.68%	2.71%	Fahad Aziz	Fund Manager-
6 Month Annualized Return	4.54%	3.47%	Noman Ameer	
12 Month Annualized Return	4.24%	4.31%		

.37%	Farid Ahmed Kha	an CFA CEO
.69%	Muhammad Imra	an CIO
.68%	Amir Khan	Head of Research
.68%	Tauqir Shamsha	d Head of Fixed Income
.71%	Fahad Aziz	Fund Manager- Fixed Income
.47%	Noman Ameer	Manager Risk
.31%		

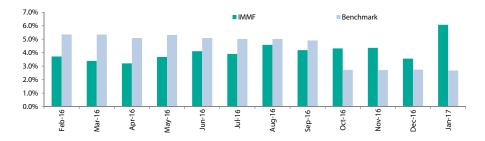
HISTORICAL PERFORMANCE	HBL IMMF*	Benchmark
Annualized Return FY-16	4.29%	5.40%
Annualized Return FY-15	6.37%	6.75%
Annualized Return FY-14	6.86%	6.62%
Annualized Return FY-13	8.45%	6.89%
Annualized Return FY-12	10.36%	7.41%

ASSET ALLOCATION (% of Total Assets)		
	Jan-17	Dec-16
Cash	99.48%	99.62%
Govt Securities (Ijara Sukuk)	0.00%	0.00%
Others Including receivables	0.52%	0.38%

ASSET QUALITY (% Total Assets)



HBL ISLAMIC MONEY MARKET FUND Vs Benchmark (MoM Returns)



Provision against WWF: The scheme has maintained provisions against WWF liability to the tune of Rs 6,386,654/- if the same were not made the NAV per unit/return of the scheme would be higher by Rs 0.20 /0.20% (YTD). For details, investors are advised to read the Note 5.3 of the latest financial statements of the scheme.

*Return have been calculated as per mufap formula

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

PICIC IslamicIncomeFund

Investment Objective:

To provide competitive risk adjusted returns to its investors by investing in a diversified portfolio of long, medium and short term Shariah compliant debt instruments while taking into account liquidity considerations

Fund Manager's Comment:

During the month of January, the Fund size increased marginally to PKR 453mn from PKR 418mn in Dec'16. The Fund earned an annualized return of 4.28% for the month. The overall weighted average time to maturity stood at 569 days against 349 days in the previous month. The Fund Manager increased the exposure in high rated credit corporate sukuks to augment the returns.

	DI/D //5
Net Assets	PKR 453 million
NAV	PKR 103.3888
Launch Date	29-May-14
Management Fee	10% of gross earnings subject to a minimum fee of 0.50% and a
	maximum fee of 1.50% of average
	daily net assets
Expense Ratio without ST	0.83%
Expense Ratio with ST	1.01%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	Avg. of 6M profit rate of 3 Islamic
	Banks or Islamic Windows of Conventional Banks rated A and
	conventional Banks rated A and above
Туре	Open End
Category	Islamic Income Scheme
Front end Load	Class B: 0% to 1.50%
Back end Load	Nil
AMC Rating	AM2 (JCR VIS) 30/12/2016
Dealing Days	Monday-Friday
Cut off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	A+(f) (JCR VIS) 05/01/2017
Leverage	Nil
Risk	Low
Weighted Average Maturi	y 569 Days

TOP TFC & SUKUK HOLDING (% of Total Assets)		
ENGRO FERTILIZER LTD-SUKUK	7.25%	
MEEZAN BANK LIMITED-SUKUK	6.84%	
FATIMA FERTILIZER LTD-SUKUK	14.38%	

FUND RETURNS (%)*	HBL PIIF Be	nchmark
Annualized Return Since Inception	6.54%	5.50%
Year to Date Annualized Return	4.46%	3.89%
Calendar YTD Annualized Return	4.28%	2.75%
1 Month Annualized Return	4.28%	2.75%
3 Month Annualized Return	4.31%	2.79%
6 Month Annualized Return	4.47%	3.63%
12 Month Annualized Return	4.83%	4.59%

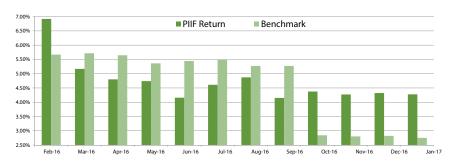
MMITTEE
FA CEO
CIO
Head of Research
Head of Fixed Income
nd Manager- Fixed Income
Manager Risk

HISTORICAL PERFORMANCE*	HBL PIIF	Benchmark
Annualized Return FY-16	4.82%	5.20%
Annualized Return FY-15	8.37%	6.57%
Annualized Return FY-14	8.95%	6.49%

ASSET ALLOCATION (% of Total Assets)		
	Jan-17	Dec-16
Cash	70.28%	68.15%
Ijara Sukuk	0.00%	0.00%
TFCs / Corporate Sukuks	28.48%	16.25%
Others Including receivables	1.24%	15.60%



PICIC ISLAMIC INCOME FUND Vs Benchmark (MoM Returns)



Provision against WWF: The scheme has maintained provisions against SINDH WWF liability to the tune of Re 526,446 if the same were not made the NAV per unit/return of the scheme would be higher by Re 0.1202/0.20% (YTD). For details, investors are advised to read the Note 5.1 of the latest financial statements of the scheme.

*Returns have been calculated as per MUFAP's

**Calculated on 12Month trailing data

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the in vestment policies and risks involved.

I-BL IslamicAssetAllocationFund

Investment Objective:

The objective of the Fund is to provide superior returns through investments in Shariah Complaint Equity Securities and Shariah Compliant Income / Money Market Instruments

Fund Manager's Comment:

In the month of Jan'17, the fund posted return of 1.06% vs. benchmark return of 0.91%, an outperformance of 15 bps. During the month, weight was primarily increased in E&Ps (re-composition of KMI30 index), Cements (healthy off-take) and Pharmaceutical stocks (anticipation of exciting results in select companies) while gains were booked in Textiles and Autos. Major contribution to performance came from holdings in the Power Generation, Fertilizer and Pharmaceutical sectors. At the end of the month, the fund was invested in equities up to 29.39% of the Net Assets.

FUND INF	ORMATION	
Net Assets (I	mn)	PKR 1349.32
NAV		PKR 112.259
Launch Date	1	11-Jan-16
Management	t Fee	1.5% p.a.
Expense Rat	tio with ST	1.41%
Expense Rat	tio without ST	1.10%
Listing		Pakistan Stock Exchange
Trustee	Cent	ral Depository Co. of Pakistan
Auditor		Deloitte Yousuf Adil Pakistan
Benchmark	and 6M deposit Islamic Banks of	ge daily return of KMI30 Index rate of A rated (and above) r Islamic Banking windows of nercial bank, based on the

	concurrent	actual propotion held by scheme
Туре		Open End
Category	Shariah	Compliant Asset Allocation Scheme
Front end Loa	d	Up to 2%
Back end Loa	d	Nil
AMC Rating		AM2 (JCR VIS) 30/12/2016
Dealing Days		Monday-Friday
Cut off time		9:00 AM-3:00 PM
Price Mechan	ism	Forward Pricing
Fund Stability	Rating	Not Rated
Leverage		Nil
Risk		Moderate to High

HBL ISLAMIC ASSET ALLOCATION FUND vs Benchmark (MoM Returns)

May-16

HBL IAAF

Jun-16

Jul-16

Benchmark

Aug-16

Sep-16

Dct-16

Nov-16

Dec-16

Jan-17

FUND RETURNS (%)*	HBL IAAF Be	enchmark	INVESTMENT CO	MMITTEE
Cumulative Return Since Inception	13.13%	15.92%	Farid Ahmed Khan CF	4
Calendar Year to Date Return (Cumulative)***	1.06%	0.91%	Muhammad Imran	
Year to Date Return (Cumulative)	9.48%	8.63%	Amir Khan	
1 Month Cumulative Return	1.06%	0.91%	Tauqir Shamshad	Hea
3 Month Cumulative Return	8.04%	7.55%	Fahad Aziz	Fund Mana
6 Month Cumulative Return	7.68%	6.60%	Samia Aslam CFA	Fur
1 Year Cumulative Return	13.01%	16.84%	Adeel Abdul Wahab	Fur
Standard Deviation**	4.51%	4.89%	Noman Ameer	

HISTORICAL PERFORMANCE	HBL IAAF Be	nchmark
Return FY-16****	3.34%	6.71%
ASSET ALLOCATION (% of Total A	Assets)	
	Jan-17	Dec-16
Cash	51.81%	36.00%
GoP Ijarah Sukuk	15.62%	18.99%
Stock/Equities	28.65%	29.59%
Sukuk	2.97%	0.00%
Others including receivables	0.96%	15.42%

Amir Khan	Head of Research
Tauqir Shamshad	Head of Fixed Income
Fahad Aziz	Fund Manager- Fixed Income
Samia Aslam CFA	Fund Manager- Equity
Adeel Abdul Wahab	Fund Manager- Equity
Noman Ameer	Manager Risk
SECTOR ALLOCAT	ION (% of Total Assets)
	Jan-17 Dec-16

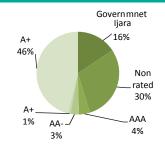
	Jan-17	Dec-16
Oil & Gas Exploration Companies	6.91%	5.51%
Cement	6.76%	5.66%
Fertilizer	5.01%	4.83%
Power Generation & Distribution	3.10%	3.91%
Pharmaceuticals	1.68%	1.09%
Others	5.19%	8.60%

TOP TEN HOLDING (% of Total Assets)

	Jan-17
Hub Power Company Limited	3.10%
Engro Corporation Limited	2.65%
Lucky Cement Limited	2.53%
Oil and Gas Development Company Limited	2.52%
Pakistan Petroleum Limited	2.34%
D.G. Khan Cement Company Limited	1.31%
Engro Fertilizers Limited	1.28%
Packages Limited	1.27%
The Searle Company Limited	1.16%
Mari Petroleum Company Limited	1.12%

TOP TEN HOLDING (Fixed income)	
	Jan-17
Fatima Fertilizer (Sukuk)	2.97%

ASSET QUALITY (% of Total Assets)



Provision against WWF: The scheme has maintained provisions against Worker Welfare Fund's liability to the tune of PKR 1.811mn if the same were not made, the NAV per unit would be higher by Rs. 0.15/0.13%. For details, investors are advised to read the Note 5.2 of the latest financial statements of the scheme." *Returns have been calculated as per MUFAP's formula

**Calculated on 12Month trailing data

Feb-16 Mar-16

Apr-16

***Since inception to CY16

5.00% 4.00% 3.00% 2.00% 1.00% 0.00%

-1.00%

****Since inception to FY16

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

CEO

FUND MANAGER'S REPORT

-BL IslamicStockFund

Investment Objective:

The objective of the Fund is to achieve long-term capital growth by investing mainly in Shariah Compliant equity securities.

Fund Manager's Comment:

In the month of Jan'17, the fund posted return of 2.29% vs. benchmark return of 2.47%, an underperformance of 18 bps. During the month, exposure was primarily increased in E&Ps (recomposition of KMI30 index), Pharmaceutical (anticipation of exciting results in select companies), Fertilizer (continuation of urea and DAP subsidy) and Autos (exceptional sale numbers) while gains were booked in Textiles, Cements and Electricity. Major contribution to performance came from holdings in the Power Generation, Pharmaceutical, Autos and Steel sectors. At the end of the month, the fund was invested in equities up to 67.74% of the Net Assets.

FUND INFORMAT	ION	
Net Assets (mn)		PKR 942.54
NAV		PKR 164.03
Launch Date		10-May-11
Management Fee		2% p.a.
Expense Ratio with	I ST	1.73%
Expense Ratio with	out ST	1.47%
Listing	Pakista	an Stock Exchange
Trustee Cent	ral Deposite	ory Co. of Pakistan
Auditor	Deloitte Yo	ousuf Adil Pakistan
Benchmark		KMI30 Index
Туре		Open End
Category		Equity Scheme
Front end Load		2.00%
Back end Load		Nil
AMC Rating	AM2 (JC	R VIS) 30/12/2016
Dealing Days		Monday-Friday
Cut off time		9:00 AM-3:00 PM
Price Mechanism		Forward Pricing
Leverage		Nil
Risk		High

FUND RETURNS (%)*	HBL ISF	Benchmark
Cumulative Return Since Inception	227.16%	313.57%
Calendar Year to Date Return (Cumulative)	2.29%	2.47%
Year to Date Return (Cumulative)	28.14%	26.67%
1 Month Cumulative Return	2.29%	2.47%
3 Month Cumulative Return	23.68%	25.76%
6 Month Cumulative Return	19.73%	19.56%
1 Year Cumulative Return	40.39%	55.68%
3 Year Cumulative Return	51.31%	89.68%
5 Year Cumulative Return	195.87%	287.61%
Standard Deviation**	17.07%	16.95%

HISTORICAL PERFORMANCE*	HBL ISF	Benchmark
Return FY-16	1.00%	15.53%
Return FY-15	11.82%	20.10%
Return FY-14	30.62%	29.89%
Return FY-13	44.92%	54.41%
Return FY-12	16.52%	13.57%

ASSET ALLOCATION (% of Total Assets)			
	Jan-17	Dec-16	
Cash	7.51%	12.46%	
Stock/Equities	86.56%	86.73%	
Others Including receivables	5.92%	0.81%	

Adeel Abdul Wahab	Fund Manager- Equity
Noman Ameer	Manager Risk
SECTOR ALLOCATION (% of	f Total Assets)

INVESTMENT COMMITTEE Farid Ahmed Khan CFA

Muhammad Imran

Samia Aslam CEA

Amir Khan

	Jan-17	Dec-16
Oil & Gas Exploration Companies	20.12%	15.30%
Cement	18.20%	21.88%
Fertilizer	15.62%	14.68%
Power Generation & Distribution	8.09%	10.83%
Automobile Assembler	5.00%	3.79%
Others	19.53%	20.24%

TOP TEN HOLDING	Jan-17
Lucky Cement Limited	8.44%
Oil and Gas Development Company Limited	8.10%
Hub Power Company Limited	7.85%
Engro Corporation Limited	7.69%
Pakistan Petroleum Limited	6.58%
Dawood Hercules Corporation Limited	3.98%
Packages Limited	3.96%
Engro Fertilizers Limited	3.95%
Mari Petroleum Company Limited	2.91%
The Searle Company Limited	2.71%

HBL ISLAMIC STOCK FUND Vs. KMI 30 Index (MoM Returns)



Provision against WWF: The scheme has maintained provisions against Worker Welfare Fund's liability to the tune of PKR 4.698mn if the same were not made, the NAV per unit would be higher by Rs. 0.82/0.50%. For details, investors are advised to read the Note 5.3 of the latest financial statements of the scheme." *Returns have been calculated as per MUFAP's formula

**Calculated on 12Month trailing data

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

CEO CIO

Head of Research

Fund Manager- Equity

PICIC IslamicStockFund

Investment Objective:

131

The objective of PICIC Islamic Stock Fund is to provide the maximum total return to the unit holders from investment in shariah compliant equity investments for the given level of risk.

Fund Manager's Comment:

The fund posted a return of 2.23% during the month under-performing the benchmark by 0.24%. The benchmark KMI-30 Index increased by 2.47% M/M during Jan'17 (vs. an increase of 14.51% M/M in Dec'16). During the month, exposure in Oil & Gas Exploration Companies was increased while we booked gains in Cements and Power Generation & Distribution sectors. At the end of the month the fund was 91.04% invested.

FUND INFORMAT	ION
Net Assets (mn)	PKR 430.88
NAV	PKR 135.9466
Launch Date	29-May-14
Management Fee	2% p.a
Expense Ratio with	n ST 2.84%
Expense Ratio with	nout ST 1.98%
Listing	Pakistan Stock Exchange
Trustee Cent	ral Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KMI-30 Index
Туре	Open End
Category	Islamic Equity Scheme
Front end Load	3.00%
Back end Load	Nil
AMC Rating	AM2 (JCR VIS) 30/12/2016
Dealing Days	Monday-Friday
Cut off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	Nil
Risk	High

FUND RETURNS (%)*	PICIC ISF B	enchmark
Cumulative Return Since Inception	77.93%	79.37%
Calendar Year to Date Return (Cumulative)	2.23%	2.47%
Year to Date Return (Cumulative)	27.68%	26.67%
1 Month Cumulative Return	2.23%	2.47%
3 Month Cumulative Return	21.42%	25.76%
6 Month Cumulative Return	20.69%	19.56%
1 Year Cumulative Return	41.78%	55.68%
Standard Deviation**	14.21%	16.95%

24.49%

0.88%

20.10%

2.06%

21.42%	25.76%	Adeel Abdul Wahab	Fund Manage	er- Equity
20.69%	19.56%	Noman Ameer	Mana	ager Risk
41.78%	55.68%			
14.21%	16.95%	SECTOR ALLOCATION (% of Tota	l Assets)	
			Jan-17	Dec-16
PICIC ISF Be	nchmark	Oil & Gas Exploration Companies	19.95%	17.92%
10.96%	15.53%	Cement	18.77%	23.40%

INVESTMENT COMMITTEE Farid Ahmed Khan CFA

Muhammad Imran

Samia Aslam CFA

TOP TEN HOLDING

Hub Power Company Limited

Oil and Gas Development Company Limited

Dawood Hercules Corporation Limited

Engro Corporation Limited Lucky Cement Limited

Pakistan Petroleum Limited

The Searle Company Limited

Mari Petroleum Company Limited

Pakistan Oilfields Limited

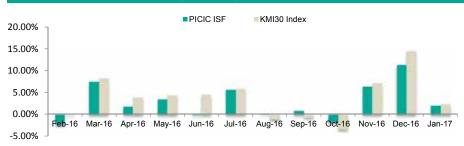
Engro Fertilizers Limited

Amir Khan

	Jan-17	Dec-16
Oil & Gas Exploration Companies	19.95%	17.92%
Cement	18.77%	23.40%
Fertilizer	15.85%	14.09%
Power Generation & Distribution	9.18%	10.96%
Pharmaceuticals	8.04%	5.53%
Others	19.26%	24.35%

	Jan-17	Dec-16
Cash	8.24%	2.80%
Stock/Equities	91.04%	96.25%
Others Including receivables	0.72%	0.95%

PICIC ISLAMIC STOCK FUND Vs. Benchmark(MoM Returns)



HISTORICAL PERFORMANCE

Return FY-16 Return FY-15

Return FY-14

Provision against WWF: The scheme has maintained provisions against Sindh WWF liability to the tune of Rs 3,479,203 if the same were not made the NAV per unit/return of the scheme would be higher by Re 1.0977/ 1.03% (YTD). For details, investors are advised to read the Note 5.1of the latest financial statements of the scheme. *Returns have been calculated as per MUFAP's formula

**Calculated on 12Month trailing data

Mutual Fund Association of Pakistan (MUFAP) Recommended Format

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

CEO

CIO

Head of Research

Jan-17

9.18% 8.20%

8.19% 7.66%

4.65%

4.51%

4.37%

4.03%

3.29%

3.13%

Fund Manager- Equity

HBL IslamicPensionFund

Investment Objective

To provide a secure and Shariah compliant source of savings and regular income after retirement to the Participants

Fund Manager's Commentary

DF: The fund's exposure in government securities at the end of Jan'17 stood at 23.90%. The fund's return for the month stood at 4.86% p.a. MMF: Exposure in cash at the end of Jan'17 stood at 94.68% of the fund size. Return of the fund for the month of Jan'17 stood at 6.16% p.a. EF: The Fund posted a return of 1.84% during the month. Fund equity exposure at the end of the month stood at 91.37% in terms of Total Assets of the fund. KMI 30 Index increased by 2.47% during the month.

2.11	/0	uun	 uio	monu.	

FUND INFORMA	TION
Launch Date	16-Dec-11
Management Fee	1.5% p.a
Trustee	Central Depository Co. of Pakistan
Auditor	Delloite Yousuf Adil Pakistan
Туре	Open End
Category	Shariah Compliant scheme
Front end Load	Max 3%
Back end Load	Nil
AMC Rating	AM2 (JCR VIS) 30/12/2016
Dealing Days	Monday-Friday
Cut off time	9:00 AM-3:00 PM
Price Mechanism	Forward Pricing
Risk	Investor Dependent

FUND RETURNS (%)*	Debt p.a	Equity **	MMna
Return Since Inception	7.02%	353.11%	6.48%
Calendar Year to Date Return (Cumulative)	4.86%	1.84%	6.16%
Year to Date Return (Cumulative)	6.25%	30.97%	5.07%
1 Month Cumulative Return	4.86%	1.84%	6.16%
3 Month Cumulative Return	5.13%	23.35%	5.17%
6 Month Cumulative Return	5.91%	22.19%	4.98%
1 Year Cumulative Return	5.83%	42.80%	4.61%
3 Year Cumulative Return	5.23%	96.18%	4.71%
5 Year Cumulative Return	6.82%	327.80%	6.28%
Standard Deviation***	2.66%	16.39%	1.97%
Return FY-16	3.23%	5.56%	2.83%
Return FY-15	4.97%	25.92%	5.28%
Return FY-14	7.04%	44.41%	6.08%
Return FY-13	8.67%	50.30%	7.70%

MITTEE
CEO
CIO
Head of Research
Head of Fixed Income
Fund Manager- Fixed Income
Fund Manager- Equity
Fund Manager- Equity
Manager Risk

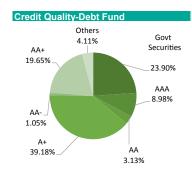
	Money Market	Debt	Equity
AUM (Million)	67.3395	94.4107	209.2161
NAV(PKR)	133.2695	136.0162	453.1107
WAM (Days)	1	198	
Leverage		NIL	

ASSET ALLOCATION (% of Total Assets)									
HBL Money Market	Jan-17	Dec-16							
ljarah Sukuks	0.00%	0.00%							
Cash	94.68%	96.14%							
Sukuk	0.00%	0.00%							
Others including receivables	5.32%	3.86%							

SECTOR ALLOCATION	Jan-17	Dec-16
Oil & Gas Exploration Companies	20.1%	18.6%
Cement	17.9%	19.1%
Fertilizer	11.2%	9.9%
Power Generation & Distribution	8.8%	12.3%
Automobile Assembler	7.0%	3.5%
Others	26.30%	29.24%

TOP TEN EQUITIES	Jan-17			
Hub Power Company Limited	8.75%			
Engro Fertilizers Limited	3.98%			
Fauji Cement Company Limited	2.00%			
Pak Elektron Limited	3.47%			
Oil and Gas Development Company Ltd	5.01%			
Pakistan Petroleum Limited	4.92%			
Pioneer Cement Limited	3.61%			
Nishat Mills Limited	3.80%			
Engro Corporation Limited	7.25%			
Maple Leaf Cement Factory Limited	2.04%			

ASSET ALLOCATION (% of Total Assets)								
HBL Debt	Jan-17	Dec-16						
ljarah Sukuks	23.90%	32.79%						
Sukuks	2.90%	6.44%						
Cash	69.09%	59.66%						
Others including receivables	4.11%	1.11%						



ASSET ALLOCATION (% of Total Assets)									
HBL-Equity	Jan-17	Dec-16							
Equities	91.37%	92.72%							
Cash	7.78%	5.40%							
Others including receivables	0.84%	1.87%							



Returns (%)*	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17
HBL-IPF MMF*	0.66%	3.92%	2.64%	3.46%	8.53%	5.16%	5.03%	3.67%	5.74%	5.31%	3.97%	6.16%
HBL-IPF Debt*	3.20%	6.60%	3.98%	5.21%	6.26%	7.65%	5.42%	4.62%	9.97%	9.97%	0.67%	4.86%
HBL-IPF Equity**	-4.16%	7.21%	2.41%	2.09%	1.50%	7.19%	0.88%	1.95%	-3.68%	8.50%	11.63%	1.84%

* Returns have been calculated as per MUFAP's formula

**Equity fund returns are cumulative

**Calculated on 12Month trailing data Provision against WWF: The ESF, DSF and MSF of scheme has maintained provisions against Worker Welfare Fund's liability to the tune of PKR 1.644mn, PKR 0.170 mn, and PKR 0.127 mn respectively. If the same were not made, the NAV per unit/return of ESF, DSF, and MSF would be higher by Rs. 3.56/0.79%, Rs. 0.25/0.18% and Rs. 0.25/0.19%. For details investors are advised to read the Note5.2 of the latest Financial Statements of the Scheme."

Mutual Funds Association of Pakistan (MUFAP) Recommended Format

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering document to understand the investment policies and risk involved.

HOW TO INVEST?

Invest as low as Rs. 1,000/= in our Islamic funds Rs. 500/= in our Islamic Pension funds

Three Simple Steps to Invest:

- 1. Make payment through cheque / demand draft in favor of "CDC-Trustee HBL (Name of fund)" E.g: CDC-Trustee HBL Islamic Money Market Fund
- 2. Attach the documents as specified in the Account Opening Form
- 3. Submit the required documents along with payment at our Karachi office, Lahore Office or Islamabad Office

Karachi Head Office Address

24-C, Khayaban-e-Hafiz, Phase VI, D.H.A, Karachi

Tel: (92-21) 111-425-262 Fax: (92-21) 35240634

Lahore Office Address

102-103, Upper Mall, Lahore

Tel: (92-42) 36281610 Fax: (92-42) 36281686

Islamabad Office Address

HBL Corporate Center, HBL Building, Jinnah Avenue, Islamabad

Tel: (92-51) 2821183 Fax: (92-51) 2822206

Disclaimer : This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.