

**IBL** IslamicMoneyMarketFund

Annual Report 2016

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# **VISION / MISSION / VALUES**

## **OUR VISION**

Enabling people to advance with confidence and success.

## **OUR MISSION**

To make our Investor(s) prosper, our staff excel and create value for our stakeholders.

## **OUR VALUES**

Our values are based upon the fundamental principles that define our culture and are brought to life in our attitude and behavior. It is our values that make us unique and stem from five basic principles

### Excellence

The markets in which we operate are becoming increasingly competitive and our investors now have an abundance of choice. Only through being the very best - in terms of the service we offer, our product and premises - can we hope to be successful and grow.

### Integrity

We are an Asset Management Company in Pakistan and our success depends upon the performance of the Fund(s) which are under management and our investors and society in general expects us to possess an steadfastly adhere to high moral principle and professional standards.

### Customer Focus

We need to understand fully the need of our investors and to adopt our product and services to meet these. We must strive always to put the satisfaction of our investors first.

### Meritocracy

We believe in giving opportunities and advantage to our employees on the basis of their ability. We believe in rewarding achievement and in providing first class career opportunities for all.

### Progressiveness

We believe in the advancement of society through the adoption of enlightened working practice, innovative new products and processes and a sprit of enterprise.

# FUND AND CORPORATE INFORMATION

## Management Company HBL Asset Management Limited.

C C		
Board of Directors (As of August 26, 2016) Chairman Directors	Mr. Towfiq Habib Chinoy Mr. Rehan N. Shaikh Mr. Rizwan Haider Mr. Salahuddin Manzoor Ms. Sima Kamil Mr. Nadeem Abdullah Ms. Ava Ardeshir Cowasjee	(Independent Non-Executive Director) (Executive Director & CEO) (Non-Executive Director) (Non-Executive Director) (Non-Executive Director) (Independent Non-Executive Director) (Independent Non-Executive Director)
Audit Committee (As of August 26, 2016)		
Chairman	Mr. Nadeem Abdullah	(Independent Non-Executive Director)
Members	Mr. Rizwan Haider	(Non-Executive Director)
	Mr. Ava A. Cowasjee	(Independent Non-Executive Director)
Human Resource Committee		
Chairperson Members	Mr Towfiq Habib Chinoy Ms. Sima Kamil	(Non-Executive Director) (Non-Executive Director)
Members	Mr. Rehan N. Shaikh	(Executive Director & CEO)
		(
Risk Management Committee	Ma Discours Unider	
Chairman Members	Mr. Rizwan Haider Mr. Salahuddin Manzoor	(Non-Executive Director) (Non-Executive Director)
	Mr. Rehan N. Shaikh	(Executive Director & CEO)
Company Secretary & Chief Financial Officer	Mr. Noman Qurban	
External Auditors	KPMG Taseer Hadi & Co., Chartere	
	Sheikh Sultan Trust Building No 02 Beaumont Road, Karachi-75530,Pa	
Internal Auditors	Ernst Young Rhodes Sidat Hyder	75520
	Progressive Plaza, Beamont Road, Karachi, Pakistan.	75530,
Trustee	Central Depository Company of Pa	
	CDC House,99- B, Block "B",S.M.C	.H.S, Main Shahra-e-Faisal, Karachi
Bankers	Habib Bank Limited	
	National Bank of Pakistan	
	Bank Al-Habib Limited Habib Metro Bank	
	Meezan Bank Limited	
Logal Advisors	Manduiwalla & Zafar Advantes an	d Logal Consultants
Legal Advisors	Mandviwalla & Zafar, Advocates an Mandviwalla Chambers, C-15, Block	<b>.</b>
Website	www.hblasset.com	
Head Office	24-C, Khayaban-e-Hafiz, Phase VI,	D.H.A., Karachi.
Registered Office	24-C, Khayaban-e-Hafiz, Phase VI,	D.H.A., Karachi.

## **DIRECTORS REPORT**

The Board of Directors of HBL Asset Management Limited is pleased to present its report together with Financial Statements of HBL Islamic Money Market Fund for the year ended June 30, 2016.

### **Market Review**

During the year State Bank Pakistan reduced the Discount Rate twice, from 7.00% to 6.50% in September 2015 and then 6.25% in May 2016 on the back of lower inflationary pressure and strong external accounts position. Due to decrease in Discount Rate, the T-bills secondary market yields decreased by a total of 105, 107 and 107 bps for 3,6 and 12 months respectively. After a lag of about 1.5 years, the GoP issued an Ijarah Sukuk in December 2015 - approximately PKR 273 billion was offered via the Ijarah Sukuk, of which PKR 117 billion was accepted at a cutoff of 50 basis points below the 6-month T-Bill cutoff. The lack of fresh Sukuk offerings in the primary market and maturity of previously auctioned instruments has created serious shortage of risk free instruments in the market. This shortage has pushed down GIS trading yields well below its conventional counterparts.

Pakistan's economy continued to maintain its growth momentum for the 3rd year in a row with real GDP growing at 4.71% in FY16 which is the highest in eight years. CPI inflation for FY16 clocked in at 2.86% compared to 4.53% in the previous year, driven by lower oil and food prices. The current account deficit reduced by 6.8%, while as a % of GDP, the current account deficit stood at 0.9% of GDP in FY16 vs. 1.0% in the previous fiscal year. The country's foreign exchange reserves increased by 23% to USD 23 billion, driven by sizable inflows from the IMF and other lenders, combined with savings via low international oil prices. The surge in foreign exchange reserves resulted in relative stability in the exchange rate with PKR depreciating by a mere 2.8% against USD in the interbank market.

### FUND'S PERFORMANCE

The total income and net income of the Fund was Rs. 28.84 million and Rs.20.28 million respectively during the year ended June 30, 2016. The Net Asset Value (NAV) of the Fund increased from Rs 100.4237 per unit as on June 30, 2015 to Rs 100.6132 per unit (after incorporating interim dividends at Rs 4.10 per unit) as on June 30, 2016; thereby giving an annualized return of 4.29%. During the same year the benchmark return (3 Month bank deposit rates) was 5.40%.

### INCOME DISTRIBUTION

During the year under review the Fund has distributed a Cash dividend of Rs. 4.10 per unit on June 22, 2016.

### RATING UPDATE

The JCR-VIS Credit Rating Company Limited (JCR-VIS) has harmonised asset manager rating at "AM2" to the Management Company and assigned Fund stability rating of AA(f) to the Fund.

#### AUDITORS

The existing Auditors M/s KPMG Taseer Hadi & Co., Chartered Accountants retired. The Board of Directors, on the recommendation of the Audit Committee, has appointed M/s Deloitte Yousaf Adil., Chartered Accountants as Auditors of Fund for the next term.

### PATTERN OF UNIT-HOLDERS

The pattern of Unit-holding as on June 30, 2016 is given in respective notes to the financial statements.

### DIRECTORS' STATEMENT IN COMPLIANCE WITH CODE OF CORPORATE GOVERNANCE

This part of the Directors' report to unit-holders is given as required under section 236 of the Companies Ordinance 1984:

- 1. The financial statements, prepared by the management company of the Funds, present fairly the state of affairs of the Funds, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of Funds have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Funds' ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. A summary of key financial data/performance table for 4 years is annexed.
- 9. The Directors, CEO, Executives and their spouses have made no transactions in the Fund's units during the year except as disclosed in respective notes to the financial statements of the Fund.
- 10. The Board of Directors of HBL Asset Management Limited held five meetings during the current financial year. The attendance of all directors is given in the following table:

		Number of meetings		
Sr. No.	Name of Director	Held	Attended	
1	Mr. Towfiq H. Chinoy	5	4	
2	Mr. Rehan N. Shaikh	5	5	
3	Mr. Rizwan Haider	5	4	
4	Mr. Salahuddin Manzoor	5	3	
5	Mr. Salim Amlani	2	2	
6	Ms. Sadia Khan	5	1	
7	Ms. Sima Kamil	5	3	
8	Mr. Ayaz Ahmed	3	3	

11. The Board of Directors of HBL Asset Management Limited held the following board committee meetings during the current financial year with the attendances given in the following table:

## a) <u>Audit Committee</u>

Sr. No.	Name of Director	Number of meetings		
		Held	Attended	
1	Mr. Salim Amlani	2	2	
2	Mr. Rizwan Haider	4	3	
3	Mr. Salahuddin Manzoor	4	1	
4	Mr. Ayaz Ahmed	1	1	

## b) <u>Risk Management Committee</u>

Sr. No.	Name of Director	Number of meetings		
		Held	Attended	
1	Mr. Rizwan Haider	1	1	
2	Mr. Salahuddin Manzoor	1	1	
3	Mr. Rehan N. Shaikh	1	1	

## c) <u>Human Resource Committee</u>

	Sr. No. Name of Director		ber of meetings	
Sr. No.			Attended	
1	Ms. Sima Kamil	1	1	
2	Mr. Rehan N. Shaikh	1	1	
3	Mr. Salahuddin Manzoor	1	1	
4	Ms. Sadia Khan	1	1	

## BOARD OF DIRECTORS

During the year Mr. Salim Amlani resigned from the Board of Directors of the company on November 03, 2015. The Board in its meeting held on February 09, 2016 co-opted Mr. Ayaz Ahmed as Director on the Board to fill the casual vacancy arising on resignation of Mr. Salim Amlani. The appointment of Mr. Ayaz Ahmed has been approved by SECP as required under NBFC Regulations, 2008.

The Board places on record their thanks and appreciation to Mr. Salim Amlani for his valuable contributions in the progress of the Company.

## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and patronage. It would like to place on record its appreciation for the help and guidance provided by Securities & Exchange Commission of Pakistan, Central Depository Company of Pakistan as Trustee, the Lahore Stock Exchange and State Bank of Pakistan.

The Board also wishes to place on record its appreciation for the hard work and dedication shown by the staff.

For and on behalf of the Board of HBL Asset Management Limited

**Rehan N. Shaikh** Chief Executive Officer Date: August 26, 2016 Place: Karachi

# اسلامک منی مارکیٹ فنڈ ڈائر یکٹرزر پورٹ :

میڈلائن : منجمن کمپنی کے ڈائز بکٹر زکی رپور · :

انی کی ایل ایسیٹ منجنٹ کمیٹڈکا بورڈ 30 جون <u>201</u>6ء کوفتم ہنے دالے سال کے لئے اینی اسلامک منی مارکیٹ فنڈکی رپورٹ مخ اسکے مالیاتی گوشوارے پیش کرتے ہوئے خوشی محسوس کرتا ہے۔ **مارکیٹ کا جائزہ :** 

سال کے دوران اسٹیٹ بینک پاکتان نے افراط زر کے کم ہوتے ہوئے دباؤاد متحکم ہیرونی کھاتوں کی صورتحال کو مدنظر رکھتے ہوئے شرح سود دوبارہ کم کی ہیں، 6 ستمبر 2015ء میں %7 سے %6.5 اور کتا میں %6.25 - شرح سود میں کی کی وجہ سے ٹی بلز سینڈری مارکیٹ نے 6.3 اور 12 ماہ ولی التر تیب کے لئے کل 105 ، 107 اور 107 بی پی ایس کی کی حاصل کی تقریباًڈیڑھ سال کے وقفے کے بعد، حکومت پاکستان نے تعمر 2015ء میں اجارہ حکوک جاری کئے، لگ بھگ 273 ارب رو بے اجارہ صحاف کے ذریعے پٹن کے ہیں، جس میں 117 اب رو پے 50 میں کا حاصل کی تقریباًڈیڑھ سال کے وقفے کے بعد، حکومت پاکستان نے تعمر 2015ء میں اجارہ صحوف جاری کئے، لگ بھگ 273 ارب رو بے اجارہ صحاف کے ذریعے پٹن کے ہیں، جس میں 117 ارب رو پے 50 سے پاکستان نے تعر میں 117 اب رو پے 50 میں سے نظر میں سے تحریب کی کی اور میں کی میں اور معلوم جاری کئے، میں 2015 اور معلوم کی میں 105 میں میں 110 اب رو پی تحق میں 107 سے تحریب میں کہ کی میں کی نے مارکیٹ میں تازہ معلوم کی پیکٹ اور پہلے سے نظام کیے گئے، انسٹر ومیٹ کی پیش کی نے مارک میں معلوم کے زادان شر

پاکتانی معیشت نے اپنی پیداداری رفتار سلس تیسر سسال میں بھی برقرار رکھتے ہوئے مالی سال 2016 میں حقیقی مجموعی ملکی پیدادار %4.71 متک برقرار رہی ہو کہ گذشتہ 8 سالوں میں سب سے زیادہ ہے۔مالی سال 2016 کے لئے کنز پومر پرائس انڈیکس افراط زر پیچلے سال کے %4.53 کے مقابلے میں %2.86 پر گھوم گیا جس کی وجہتیل اور اجناس اغذائی اشیاء کی قیتوں میں کی ہے۔کرنٹ اکائ<sup>ون</sup> ذیفیٹ ( جاری کھاتے میں کی )%8.6 کی شرت سے کم ہو جنگہ مجموعی کلی پیداوار کے فیصد کہ مطابق چیچلے مالی سال میں %1 کے مقابلے میں اور اجناس اغذائی اشیاء کی قیتوں میں کی ہے۔کرنٹ مجموعی کلی پیداوار کا کھاتے میں کی )%8.6 کی شرت سے کم ہو جنگہ مجموعی کلی پیداوار کے فیصد کہ مطابق چیچلے مالی سال میں %1 کے مقابلے میں مالی سال 2016 میں کرنٹ اکاؤنٹ ڈیفیسٹ مجموعی کلی پیداوار کا %9.0 ہے۔ مالی کا شرق سے کم موجب کی وہ آئی ایم ایف کے مطرف سے صاصی رقم اور اجناس ایک کی کر محموعی کلی پیداوار کا %9.0 ہے۔ ملکی زرمباد لد کے ذخائر 2016 ہوں کی ڈالر %23 زیادہ رہے جسکی وجبر آئی ایک میں ہوا عالی سطح پر تیل کی قیمتوں میں کی کہ ذرائی کی تر میاد لیے ڈالر %23 زیادہ رہے جسکی وجبر آئی ایم ایف کی میں دار ک

# فند کی کارکردگ :

فنڈ کی مجموعی آمدن اورخالص آمدن 30 جون 2016 کوختم ہونے والے سال کے دوران 28.84 ملین رو پے اور 20.28 ملین رہے ہیں۔ 30 جون 2016 کے مطابق فنڈ کے اثاثہ جات کی خالص مایت (NAV) 100.4237 روپے فی یونٹ سے بڑھ کر 20 جون 2016 یو 2018 روپے فی یونٹ (1.10 روپے فی یونٹ عبوری منافع جات کی شولیت کے بعد )تھی ؛ اس طرح دیا جانے والا سالا ندمنافع (2.20 رہا۔ اس سال کے دوران بیٹی ارک منافع (سہ ماہی بینک ڈیازٹ کی شرعیں )% 5.40 تھی۔

# لقشيم آمدن:

ز برجائزه سال کے دوران فنڈ 22 جون 2016 پر 10. اروپے فی یونٹ کا نقد منافع تقسیم کر چا۔

# تازەترىن درجەبىدى:

جی آر-وی آئی ایس کریڈٹ ریٹنگ کمپنی کمیٹڈ (JCR-VIS) نے منجمن کمپنی کوارا یم2 (AM2) کی ایسیٹ میٹجر ریٹنگ سے صم آ ھنگ کیا ہےاور فنڈ کے لئے اےا۔(ایف)(AA(F) نٹر اسلیملیٹی ریٹنگ نامزد کی ہے۔

## آڈیٹرز :

موجودہ آڈیٹر میسرز کے پیا یم جی تاثیر ہادی اینڈ کمپنی چارٹررڈا کاؤنٹینس فارغ ہورہے ہیں۔آڈٹ کمیٹی کی شطہ رشات پر بورڈ آف ڈائر کیٹرز نے آئندہ مدت کے لیئے فنڈ کے آڈیٹرز کے طور پر میسرز ڈیلوٹیٹ یوسف عادل، چارٹرڈا کاؤنٹٹس کو تقرر کیا ہے۔

# **پونٹ ہولڈرز کے اسلوب :** 30 جون <u>201</u>6ء کے مطابق یونٹ رکھنے کے اسلوب مالیاتی گوشواروں کے متعلقہ ملاحظات یعنی یاداشت میں دیئے گئے ہیں۔

# اداره جاتى نظم كصابط ب بم آهنك دائر يكثران كابيان:

يون بولدرز كى طرف دائر كمرزر يورث كابيد حد كمينيز آرد ينس 1984 كى ش 236 كى شرط كے تحت ديا گيا:

1۔ فنڈ کی انتظام کارکمپنی کی جانب سے تیار کردہ مالیاتی گوشوار ہے فنڈ ز کے اُمور کی حالت ، اسک کارگز ارک کا نتیجہ، نفتہ کا بہا دَاور فنڈ کے یونٹ ہولڈرز میں نفتی وحرکت کے نذ کرے کو منصفانہ طور پر پیش کرتے ہیں۔

- 3\_ مالیاتی گوشواروں کی تیاری میں مناسب اکاؤنٹنگ پالیسیز کوسلسل استعال میں لایا گیاہے۔ اکاؤنٹنگ تخمینہ جات معقول اورمخناط فیصلوں پرینی ہیں
  - 4۔ انٹرنیشنل ا کاؤنٹنگ اسٹیڈ رڈ زجیسا کہ پاکستان میں لاگو ہیں، مالیاتی گوشواروہ کی تیاری میں انگی پیروی کی جاتی ہے۔
    - 5۔ انٹزل کنٹرول کا نظام بالحاظ ڈیزائن متحکم ہےادرا سے موثر طور پر ناقذ کیا جاتا پےادرا تکی تگرانی کی جاتی ہے۔
    - 6۔ فنڈ کوجاری ساری رکھے جانے کی صلاحیت جیسا کہ حالیہ تشویش ہے پرکوئی قابل ذکر شک وشیہ موجود نہیں ہے۔
  - 7۔ ادارہ جاتی نظم دنتق کی بہترین طورطر یقوں پرکوئی اصولی انحراف، جیسا کہ درج ضوابط میں مفصل موجود ہے، نہیں ہے۔
  - 8۔ کارگزاریوں کے 6 سالوں تک کے لئے، جہاں بھی اسکا اطلاق ہے،کلیدی مالیاتی ڈیٹا/ کارکردگی جدول کا خلاصہ نسلک ہے۔
- 9۔ ڈائر بکٹرز، بی ای او،اورائلے زوج سال کے دوران فنڈ کے یونٹس میں سوائے اسکے کہ وہ فنڈ مالیاتی گوشواروں کے متعلقہ ملاحظات (یونٹس) میں مذکور ہیں،ان میں کوئی لین دین نہیں کر چکے ہیں۔
  - 10۔ ایکچ بی پال ایسیٹ خمین کمیٹٹر کے بورڈ آف ڈائر کیٹرز نے رواں مالی سال کے دوران پارٹج اجلاس منعقد کئے ہیں۔تمام ڈائر کیٹرز کی حاضر ی درج ذیل جدول میں دی گئی ہے:

لتحداد	اجلاس کی	ڈ انریکٹر کا نام	نمبرشار
حاضرى	منعقاره		
4	5	جناب تو فیق ایچ چنائی	1
5	5	جنابر يحان اين ش <sup>خ</sup>	2
4	5	جناب رضوان حبيرر	3
3	5	جناب صلاح الدين منطور	4
2	2	جناب سليم عالمانى	5
1	5	جنا به سعید بیخان	6
3	5	جنابه سیما کامل	7
3	3	جناب ايازاحمه	8

11۔ ایج بی ایل ایسیٹ منجمنٹ کمیٹڈ کے بورڈ آف ائر کیٹرز نے رواں مالی سال کے دوران درج ذیل بورڈ کمیٹی اجلاس منعقد کئے، حاضری درج ذیل جدول میں درج ہے:

- (الف) آڈٹ کمیٹی
- اجلاس کی تعداد نمبر شار ڈائریکٹر کانام

-•/•		00 .	
		منعقاره	حاضرى
1	جناب سليم عالمانى	2	2
2	جناب <i>ر</i> ضوان حيدر	4	3
3	جناب صلاح الدين منظور	4	3
4	جناب اياز احمد	1	1

(ب) رسک منجمن کمیٹی (خطرات کی ظلم کار کمیٹی)

نمبرشار	ڈائر بکٹرکانام	اجلاس کی تغ	فداد
		منعقده	حاضري
1	جناب رضوان حيرر	1	1
2	جناب صلاح الدين منظور	1	1
3	جنابر يحان <i>اين- شخ</i>	1	1

(ج) ہیؤ<sup>2</sup>ن ریسورس کمیٹی (انسانی دسائل کمیٹی)

نمبر شار ڈائریکٹر کانام

حاضري	منعقده		
1	1	جنابه سيما كامل	1
1	1	جنابر يحان <i>اين شخ</i>	2
1	1	جناب صلاح الدين منظور	3
1	1	جنابه سعد بیرخان	4

اجلاس کی تعداد

# بورد آف دائر يكرز:

رواں سال کے دوران مورخہ 3 نومبر 2015ء جناب سلیم عالمانی کمپنی کے بورڈ آف ڈائر کیٹرز سے انتحقٰیٰ دے دیا۔ بورڈ نے اپنے اجلاس منعقدہ 9 فروری 2016ء جناب ایازاحد کولطورڈ ائر کیٹر تقرری کردی تا کہ جناب سلیم عالمانی کے انتصف صفالی ہونے والی عارضی نشست پُرکردی جائے۔ جناب ایازاحد کی تقرری این بی ایف می ریگویشنز 2008ء ، کے تحت درکار کے مطابق ایس ای تی پی سے منظور کرائی گئی ہے۔ بورڈ نے جناب سلیم عالمانی سے انگی کمپنی کی ترقی وکا مرانی کے لئے گراں قدرخد مات پرافطہارتشکر واعتراف ریکار ڈکرایا ہے۔

<u>اعتراف</u> : بورڈاس موقع کونیمت جانے ہوئے قابل قدریونٹ ہولڈرز سے انکھاعتاداورسر پرتی کے لئے اظہارتشکر کرتا ہے۔ بورڈ سکیو رٹیز اینڈ <sup>ایک</sup> چینج کیشن آف پاکستان ، منٹرل ڈپارٹری <sup>س</sup>کپنی آف پاکستان بطور ٹرٹی لاہور شاک ایک چینج اوراسٹیٹ بینک آف پاکستان کی جوانب سے فراہم کردہ معاونت اور رہنمائی کابھی دل کی گہرائی سے اعتراف کرتا ہے۔ بورڈ عملہ (اسٹاف) کی جانب سے جانفشانی اورگن کا قدر داں ہے۔

برائے دمنجانب انچ **بی ایل ایسیٹ منجنٹ کمیٹٹڑ** 

**ریحان این شخ** منتظم اعلی مورخه 26 اگست <u>201</u>6ء بمقام کرایی -

## **FUND MANAGER REPORT**

### Type and Category of Fund

Open end Islamic Money Market Fund

### Investment Objective and Accomplishment of Objective

The investment objective of the Fund is to seek high liquidity, competitive return and maximum possible preservation of Capital for investors by investing in low risk Shariah Compliant securities.

### Benchmark and Performance Comparison with Benchmark

The Fund's benchmark is average 3 Months deposit rates offered by any three Islamic Banks.

### The comparison of the fund return with benchmark is given below:





### Strategies and Policies employed during the Period

The Fund continued to invest in bank deposit due to absence of investment opportunities in Islamic investments.



### **Fund Performance**

The total income and net income of the Fund was Rs. 28.84 million and Rs.20.28 million respectively during the year ended June 30, 2016. The Net Asset Value (NAV) of the Fund increased from Rs 100.4237 per unit as on June 30, 2015 to Rs 100.6132 per unit (after incorporating interim dividends at Rs 4.10 per unit) as on June 30, 2016; thereby giving an annualized return of 4.29%. During the same year the benchmark return (3 Month bank deposit rates) was 5.40%.

### Review of Market invested in

During the year State Bank Pakistan reduced the Discount Rate twice, from 7.00% to 6.50% in September 2015 and then 6.25% in May 2016 on the back of lower inflationary pressure and strong external accounts position. Due to decrease in Discount Rate, the T-bills secondary market yields decreased by a total of 105, 107 and 107 bps for 3,6 and 12 months respectively. After a lag of about 1.5 years, the GoP issued an Ijarah Sukuk in December 2015 - approximately PKR 273 billion was offered via the Ijarah Sukuk, of which PKR 117 billion was accepted at a cutoff of 50 basis points below the 6-month T-Bill cutoff. The lack of fresh Sukuk offerings in the primary market and maturity of previously auctioned instruments has created serious shortage of risk free instruments in the market. This shortage has pushed down GIS trading yields well below its conventional counterparts.

Pakistan's economy continued to maintain its growth momentum for the 3rd year in a row with real GDP growing at 4.71% in FY16 which is the highest in eight years. CPI inflation for FY16 clocked in at 2.86% compared to 4.53% in the previous year, driven by lower oil and food prices. The current account deficit reduced by 6.8%, while as a % of GDP, the current account deficit stood at 0.9% of GDP in FY16 vs. 1.0% in the previous fiscal year. The country's foreign exchange reserves increased by 23% to USD 23 billion, driven by sizable inflows from the IMF and other lenders, combined with savings via low international oil prices. The surge in foreign exchange reserves resulted in relative stability in the exchange rate with PKR depreciating by a mere 2.8% against USD in the interbank market.

## Distribution

The Fund has distributed cash dividend at Rs. 4.10 per unit for the year ended June 30, 2015.

## Significant Changes in the State of Affairs

There were no significant changes in the state of affairs during the period under review.

### Breakdown of Unit Holding by Size

From – To (Number of units)	Number of Unit Holders	Total Number of Units Held	
1-100	649	11,476	
101 - 500	31	6,663	
501-1,000	15	11,375	
1,001 - 10,000	71	291,109	
10,001 - 100,000	26	543,197	
100,001 - 500,000	3	488,541	
500,001 - 1,000,000	-	-	
1000,0001 - 5,000,000	1	3,684,164	
5,000,001 and above	-	-	
Total	796	5,036,525	

## **Unit Splits**

There were no unit splits during the year.

## Circumstances materially affecting the Interest of Unit Holders

Investments are subject to market risk.

### Soft Commission

The Management Company from time to time receives research reports and presentations from brokerage houses.

# HBL ISLAMIC MONEY MARKET FUND PERFORMANCE TABLE

NET ASSETS AND PRICES	For the period ended June 30,2016	For the period ended June 30,2015	For the period ended June 30,2014	For the period ended June 30,2013	For the period ended June 30,2012
Net assets at the period end(Rs'000)	506,741	457,348	446,142	439,246	343,438
Net asset value per unit at the period end/period end(Rs	) 100.6132	100.4237	100.1872	100.9840	103.0235
Selling price/repurchasing price	100.6132	100.4237	100.1872	100.9840	103.0235
Earning per unit(Rs) (note 3.10 )					
Highest selling price per unit(Rs)	104.615	106.5827	100.9653	102.2988	103.4576
Lowest selling price per unit(Rs)	100.4203	100.3186	100.0852	100.1753	100.2278
Highest repurchase price per unit(Rs)	104.615	100.9653	100.9653	102.2988	103.4576
Lowest repurchasing price per unit(Rs)	100.4203	100.0852	100.0852	100.1753	100.2278
RETURN ( % )					
Total return	4.29%	6.70%	6.86%	8.45%	10.33%
Income distribution	4.37%	6.55%	7.46%	8.16%	10.00%
Capital growth	-0.08%	0.15%	-0.60%	0.29%	0.33%
DISTRIBUTION					
First Interin dividend distribution			0.56	2.20	2.25
Second Interin dividend distribution	-	-	0.50	0.73	2.25
Third Interin dividend distribution	-	-	0.54	0.73	_
Fourth Interin dividend distribution	-	-	0.54	0.72	2.25
Fifth Interin dividend distribution	-	-	0.54	0.62	2.25
Sixth Interin dividend distribution		-	0.55	0.02	-
Seventh Interin dividend distribution	-	-	0.50	0.52	2.50
Eighth Interin dividend distribution	_	_	0.55	0.60	2.50
Ninth Interin dividend distribution	-	-	0.47	0.59	_
Tenth Interin dividend distribution	-	-	0.47	0.55	_
Eleventh Interin dividend distribution	-	-	0.43	-	-
Twelveth Interin dividend distribution	-	-	0.44	-	-
Final dividend distributation	4.1	6.50	0.80	0.95	3.00
Total dividend distributation	4.1	6.50	7.46	8.16	10.00
for a wheel a distribution for the year, period	4.10	0.50	7.40	0.10	10.00
AVERAGE RETURNS ( % )					
Average annual return 1 year	4.29%	6.70%	6.86%	8.45%	10.33%
Average annual return 2 year	5.50%	6.78%	7.66%	9.39%	10.40%
Average annual return 3 year	5.95%	7.34%	8.55%	9.75%	10.40%
Average return since inception	8.62%	9.27%	9.46%	9.99%	10.40%
Weighted average portfolio during (No. of days)	1	1	1	63	45

Disclaimer:

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Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

### CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED Head Office:

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com



## TRUSTEE REPORT TO THE UNIT HOLDERS

## HBL ISLAMIC MONEY MARKET FUND

## Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of HBL Islamic Money Market Fund (the Fund) are of the opinion that HBL Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2016 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

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Muhammad Hanif Jakhura Chief Executive Officer Central Depository Company of Pakistan Limited Karachi, September 29, 2016



## **REVIEW REPORT OF THE SHARIH ADVISOR**

As a shariah adviser of the **HBL Islamic Money Market Fund.** I am issuing this report in accordance with clause 829 of the Trust Deed of the Fund. The scope of the report is to express an opinion on the Shariah compliance of the Fund's activities.

It is the responsibility of HBL Asset Management Limited, the management company of the fund, to establish and maintain a system on internal controls to ensure compliance with the Shariah guidelines. As a Shariah Adviser my responsibility is to express an opinion, based on my review of the representations made by the management, to the extent where such compliance can be objectively verified.

As part of my mandate as the Shariah Adviser to the Fund, I have reviewed the following , during the period:

- " The modes of investment of Fund's property and its compliance with Shariah guidelines.
- " The process of deployment of Fund's property and its compliance with Shariah guidelines.
- " The process of purification o income and its compliance with Shariah guidelines.

In light of the above scope, I hereby certify that all the provisions of the scheme and investments made by the Fund for the period ended June 30, 2016 are in compliance with the Shariah principles.

-----Mufti Yahya Asim

(Shariah Advisor)

# STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPALES

**HBL Islamic Money Market Fund** (the fund) has fully complied with the Shariah principles specified in Trust Deed and in the guideline issued by the Shariah Advisor for its operations, investment and placements made during for the year ended June 30,2016. This has been duly confirmed by the Shariah Advisor of the Fund.

**Rehan N. Shaikh** Chief Executive Officer Dated: August 26,2016



KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No. 2 Beaumont Road Karachi, 75530 Pakistan Telephone + 92 (21) 3568 5847 Fax + 92 (21) 3568 5095 Internet www.kpmg.com.pk

# Independent Assurance Report to the Unit Holders on the Statement of Compliance with the Shariah Principles

We were engaged by the Board of directors of HBL Asset Management Limited, Management Company of HBL Islamic Money Market Fund (the Fund), to report on Fund's Compliance with the Shariah principles as set out in the annexed statement prepared by the management company for the year ended June 30, 2016 in the form of an independent reasonable assurance conclusion about whether the annexed statement presents fairly, in all material respects, the status of the Fund's compliance with Shariah principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor as required under clause 8.3.1 of the Trust Deed of the Fund.

### **Management Company's Responsibilities**

The management company of the fund is responsible for preparing the annexed statement that is free from material misstatement in accordance with the Shariah principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor. This responsibility includes designing, implementing and maintaining internal control relevant to the operations of the Fund in accordance with the Shariah principles and to ensure that Fund's investments and placements are made in compliance with Shariah principles.

The management company is also responsible for preventing and detecting fraud and for identifying and ensuring that the Fund complies with laws and regulations applicable to its activities. They are also responsible for ensuring that the management, where appropriate, those charged with governance, and personnel involved with the Fund's compliance with the Shariah principles are properly trained, systems are properly updated and that any changes in reporting encompass all significant business units.

## **Our Responsibilities**

Our responsibility is to examine the annexed statement prepared by the Management Company and to report thereon in the form of an independent reasonable assurance conclusion based on the evidence obtained. We conducted our engagement in accordance with International Standard on Assurance Engagements (ISAE 3000) 'Assurance Engagements Other Than Audits or Reviews of Historical Financial Information' issued by the International Auditing and Assurance Standards Board. That standard requires that we plan and perform our procedures to obtain reasonable assurance about whether the annexed statement fairly presents the status of the Fund's compliance with the Shariah principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor.

The firm applies International Standard on Quality Control 1 and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity:



KPMG Taseer Hadi & Co.

We have complied with the independence and other ethical requirements of the Code of Ethics for Chartered Accountants issued by the International Chartered Accountants of Pakistan, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior.

The procedures selected depend on our judgment, including the assessment of the risks of material non-compliance with Shariah principles whether due to fraud or error. In making those risk assessments, we have considered internal control relevant to the operations of the Fund in accordance with the Shariah principles in order to design assurance procedures that are appropriate in the circumstances, but not for the purposes of expressing a conclusion as to the effectiveness of the Fund's internal control. Reasonable assurance is less than absolute assurance.

As part of this engagement, we have not performed any procedures by way of audit, review or verification of the statement of the management assessment of compliance with the Shariah principles nor of the underlying records or other sources from which the annexed statement was extracted.

The procedures performed included:

- Checking compliance of specific guidelines issued by the Shariah Advisor relating to charity, maintaining bank accounts and for making investments of the Fund.
- Check that the Shariah Advisor has certified that investments made by the Fund during the year ended June 30, 2016 are in compliance with the Shariah principles and where required purification of income from non-compliant sources has been made in consultation with the Shariah Advisor.

## Conclusion

Our conclusion has been formed on the basis of, and is subject to, the matters outlined in this report. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

In our opinion, the annexed statement, in all material respects, presents fairly the status of the Fund's compliance with the Shariah principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor for the year ended June 30, 2016.

Date: 26 August 2016

KPMG Tame Hand' & KPMG Taseer Hadi & Co. Chartered Accountants

Karachi

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2016.

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No 5.19 of Listing Regulations of the Pakistan Stock Exchange for the purpose of establishing a framework of good Governance, whereby a listed Company is managed in compliance with the best practice of corporate governance.

HBL Asset Management Limited, the Management Company, is not listed and hence, the Code is not applicable to it. However, **HBL - Islamic Money Market Fund** (the Fund) being listed at the Pakistan Stock Exchange comes under the ambit of the Code. The Fund, being a unit trust scheme, does not have its own Board. The Board of Directors of the Management Company manages the affairs of the Fund and has appointed the Chief Executive Officer (CEO), Chief Financial Officer (CFO) and the Company Secretary of the Management Company and other necessary personnel to manage its affairs.

HBL - Income Fund is an open ended mutual fund and was listed on Lahore Stock Exchange (now Pakistan Stock Exchange) on March 26, 2007. The units of the Fund have been offered for public subscription on a continuous basis from March 15, 2007.

1. The Management Company encourages representation of independent non-executive directors. As on June 30, 2016 the Board include following members:

Category	Names
Independent Directors	1. Mr. Nadeem Abdullah
	2. Ms. Ava Ardeshir Cowasjee
Executive Director	1. Mr. Rehan N. Shaikh
Non-Exec utive Directors	1. Mr. Towfiq Habib Chinoy
	2. Ms. Sima Kamil
	3. Mr. Rizwan Haider
	4. Mr. Muhammad Salahuddin Manzoor

The independent directors meet the criteria of independence under clause 5.19.1.(b) of CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Management Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. A casual vacancy occurred on the Board on November 03, 2015 which was filled up by the directors within 90 days thereof.
- 5. The Management Company has prepared a "Code of Conduct", and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures. Further; it has also been placed on the Management Company's website.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Management Company. A complete record of the particulars along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. Five Directors have acquired formal training under "Directors' Training Program" duly approved by SECP during the year ended June 30, 2016. Two Directors had acquired the formal training in previous years.
- 10. The performance evaluation of the members of the Board including the chairman and chief executive was undertaken. A questionnaire for this purpose was approved by the BOD and circulated among the members of Board of Directors to complete.
- 11. Directors Report for the year ended June 30, 2016 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and Executives do not hold units of the Fund other than those disclosed in note 17 to the financial statements "Transactions with Connected Persons / related parties".
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2016.

- 15. The Board has formed an Audit Committee which comprises of three members (however due to casual vacancy at the Board a meeting held on February 08, 2016 was attended by only two members) all of whom are non-executive directors. The Chairman of the Committee is also non-executive director. At present the Committee has no independent Director.
- 16. The meetings of the Audit Committee were held at least once every quarter. The meeting of Audit Committee was held prior to approval of interim and final results of the Fund, as required by the CCG. The term of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed an HR Committee. It comprises of three members, of whom 2 are non-executive directors and the Chairman of the HR committee is a non-executive Director.
- 18. The Company has outsourced its internal audit function to a reputable firm of Chartered Accountants who is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company. The Company still has to designate Head of Internal Audit for coordination between the firm and the Audit Committee of the Board.
- 19. The Statutory Auditors of the fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 20. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may martially affect the net asset value per unit of the Fund's units, was determined and intimated to directors, employees and stock exchange.
- 22. Material / price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. We confirm that all other material principles enshrined in the CCG have been complied with while the Code of Corporate Governance requires that where any director, CEO or executive of a Fund or their spouses sell, buy or transact, whether directly or indirectly, in units of the Fund of which he is a director, CEO or executive, as the case may be, he shall immediately notify in writing to the Company Secretary of such transaction. During the year, no such transactions were notified to the Company Secretary in writing.

Rehan N. Shaikh Chief Executive Officer

Date: Place: Karachi



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## Review Report to the Unit Holders on Statement of Compliance with Best Practices of Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance ("the Code") prepared by the Board of Directors of **HBL Asset Management Limited** ("the Management Company") for and on behalf of HBL Islamic Money Market Fund ("the Fund") for the year ended June 30, 2016, to comply with the Listing Regulation No. 5.19 (Chapter 5) of Pakistan Stock Exchange Limited where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30, 2016.

Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the paragraph reference where these are stated in the Statement of Compliance:

S.No.	Paragraph reference	Description
1	15	Audit Committee composition

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S.No.	Paragraph reference	Description
2	18	Appointment of Head of Internal Audit
3	23	Notification of transactions in units to Company Secretary from related parties

Date: 26 August 2016

KPMG Taseer Hadi & Co. Chartered Accountants

Karachi



KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No. 2 Beaumont Road Karachi, 75530 Pakistan Telephone + 92 (21) 3568 5847 Fax + 92 (21) 3568 5095 Internet www.kpmg.com.pk

## Independent Auditors' Report to the Unit Holders

## Report on the Financial Statements

We have audited the accompanying financial statements of **HBL Islamic Money Market Fund** ("the Fund"), which comprise the statement of assets and liabilities as at June 30, 2016 and the related income statement, statement of comprehensive income, distribution statement, cash flow statement, statement of movement in Unit Holders' fund for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of the financial statements in accordance with approved accounting standards as applicable in Pakistan, and for such internal control as the management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at June 30, 2016 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.



KPMG Taseer Hadi & Co.

## Report on Other Legal and Regulatory Requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non-Banking Finance Companies (Establishment and Regulation Rules, 2003) and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

Date: 26 August 2016

Karachi

KPMG Tar Hadi & Co. **Chartered Accountants** Syed Iftikhar Anjum

## HBL ISLAMIC MONEY MARKET FUND Statement of Assets and Liabilities As at June 30, 2016

Not	е	2016 (Rupees	2015 <b>in '000)</b>
Assets			
Bank balances 4		514,268	464,049
Accrued mark-up 5		2,157	2,363
Preliminary expenses and flotation costs 6		-	197
Advances, prepayments and other receivables 7		2,114	325
Total assets		518,539	466,934
Liabilities			
Payable to HBL Asset Management Limited -			
Management Company 8	Γ	511	470
Payable to Central Depository Company of Pakistan			
Limited - Trustee 9		71	55
Payable to Securities and Exchange Commission of			
Pakistan 10		352	358
Accrued expenses and other liabilities 11		10,864	8,703
Total liabilities		11,798	9,586
Net assets	=	506,741	457,348
Unit holders' fund (as per statement attached)	_	506,741	457,348
		(Number	of units)
Number of units in issue	_	5,036,525	4,554,184
		(Rup	ees)
Net assets value per unit	=	100.6132	100.4237

The annexed notes 1 to 24 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)

Chief Executive

# HBL ISLAMIC MONEY MARKET FUND Income Statement

As at June 30, 2016

	Note	2016 (Rupees in	2015 1 <b>'000)</b>
Income Mark-up on deposits with banks	12	28,381	39,877
Expenses			
Remuneration of HBL Asset Management Limited -	Ī		
Management Company		6,230	6,363
Remuneration of Central Depository Company of Pakistan			
Limited - Trustee		802	
Annual fee to Securities and Exchange Commission of Pakistan		352	358
Allocation of Expenses related to registrar services,			
accounting, operation and valuation services	13	286	-
Auditors' remuneration	14	368	328
Settlement and bank charges		38	39
Amortisation of preliminary expenses and floatation costs	6	197	230
Other expenses		287	251
		8,560	8,285
	-	19,821	31,592
Element of income / (loss) and capital gains / (losses) included			
in prices of units issued less those in units redeemed - net		454	(2,257)
Provision for Workers' Welfare Fund	11.2	-	(581)
Net income for the year before taxation	-	20,275	28,754
Taxation	15	-	-
Net income for the year after taxation	-	20,275	28,754

The annexed notes 1 to 24 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)

Chief Executive

## HBL ISLAMIC MONEY MARKET FUND Statement of Comprehensive Income *As at June 30, 2016*

	2016 (Rupees i	2015 in '000)
Net income for the year	20,275	28,754
Other comprehensive income for the year	-	-
Total comprehensive income for the year	20,275	28,754

The annexed notes 1 to 24 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)

**Chief Executive** 

## HBL ISLAMIC MONEY MARKET FUND Distribution Statement As at June 30, 2016

	2016 (Rupees	2015 in ' <b>000)</b>
Undistributed income brought forward - realised	1,815	816
Net income for the year	20,275	28,754
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (loss) that form part of the unit holder's fund	185	2
Interim distribution: Year ended June 30, 2016: Rs. 4.10 per unit (Date of distribution: June 22, 2016) [(Year ended June 30, 2015: Rs. 6.50 per unit) (Date of distribution: June 26, 2015)]		
- Cash distribution	(19,099)	(27,757)
Undistributed income carried forward - realised	3,176	1,815

The annexed notes 1 to 24 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)

**Chief Executive** 

## HBL ISLAMIC MONEY MARKET FUND Statement of Movement in Unit Holders' Fund As at June 30, 2016

	2016 (Rupees	2015 in ' <b>000)</b>
Net assets at beginning of the year [Rs.100.4237 per unit (2015: Rs.100.1872 per unit)]	457,348	446,142
Issue of 1,430,980 units (2015: 2,892,057 units) Redemption of 948,639 units (2015: 2,790,960 units)	146,076 (97,405) 48,671	299,694 (291,742) 7,952
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - transferred to income statement	(454)	2,257
Net income for the year	20,275	28,754
Interim distribution: Year ended June 30, 2016: Rs. 4.10 per unit (Date of distribution: June 22, 2016) [(Year ended June 30, 2015: Rs. 6.50 per unit) (Date of distribution: June 26, 2015)]		
- Cash distribution	(19,099)	(27,757)
Net assets at end of the year [Rs.100.6132 per unit (2015: Rs.100.4237 per unit)]	506,741	457,348

The annexed notes 1 to 24 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)

**Chief Executive** 

Director

## HBL ISLAMIC MONEY MARKET FUND Cash Flow Statement As at June 30, 2016

CASH FLOWS FROM OPERATING ACTIVITIES	Note	2016 (Rupees i	2015 i <b>n '000)</b>
Net income for the year		20,275	28,754
		20,275	20,734
Adjustments			
Amortisation of preliminary expenses and floatation costs	6	197	230
Element of (income) / loss and capital (gains) / losses included			
in prices of units issued less those in units redeemed - net		(454)	2,257
		20,018	31,241
(Increase) / decrease in assets		·	
Accrued mark-up		206	(1,800)
Advances, prepayments and other receivables		(1,789)	(252)
		(1,583)	(2,052)
Increase / (decrease) in liabilities			
Payable to HBL Asset Management Limited - Management Company		41	39
Payable to Central Depository Company of Pakistan Limited - Trustee		16	5
Payable to Securities and Exchange Commission of Pakistan		(6)	9
Accrued expenses and other liabilities		2,161	5,516
		2,212	5,569
Net cash generated from operating activities		20,647	34,758
CASH FLOWS FROM FINANCING ACTIVITIES			
Amount received on issue of units		146,076	299,694
Payment against redemption of units		(97,405)	(291,742)
Cash dividend paid		(19,099)	(27,757)
Net cash generated from / (used in) financing activities		29,572	(19,805)
			11.052
Net increase in cash and cash equivalents		50,219	14,953
Cash and cash equivalents at beginning of the year		464,049	449,096
Cash and each any indepte at and of the year	Λ	F14 369	464.040
Cash and cash equivalents at end of the year	4	514,268	464,049

The annexed notes 1 to 24 form an integral part of these financial statements.

For HBL Asset Management Limited (Management Company)

Chief Executive

### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Islamic Money Market Fund (the Fund) was established under a Trust Deed, dated November 23, 2010, executed between HBL Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Fund was authorised by the Securities and Exchange Commission of Pakistan (SECP) as a unit trust scheme on December 10, 2010.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 24-C, Khayaban-e-Hafiz, Phase VI, D.H.A, Karachi, Pakistan.

The Fund is an open ended mutual fund and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The Fund is listed on the Pakistan Stock Exchange. The units of the Fund were initially offered for public subscription at par from May 9, 2011 to May 10, 2011.

The principal activity of the Fund is to seek high liquidity and comparative Shariah Compliant return for investors by investing in low risk securities of shorter duration and maturity.

JCR-VIS Credit Rating Agency has assigned management quality rating of 'AM2' to the Management Company and the fund stability rating of AA(f) to the Fund.

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as a trustee of the Fund.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.

# 2.2 Standards, interpretations and amendments to approved accounting standards, that are not yet effective:

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after July 01, 2016:

- Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after January 01, 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on Fund's financial statements.
- Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures) [effective for annual periods beginning on or after January 01, 2016) clarifies (a) which subsidiaries of an investment entity are consolidated; (b) exemption to present consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity; and (c) how an entity that is not an investment entity should apply the equity method of accounting for its investment in an associate or joint venture that is an investment entity. The amendments are not likely to have an impact on Fund's financial statements.
- Accounting for Acquisitions of Interests in Joint Operations Amendments to IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after January 01, 2016) clarify the accounting for the acquisition of an interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business. The amendments are not likely to have an impact on Fund's financial statements.
- Amendment to IAS 27 'Separate Financial Statements' (effective for annual periods beginning on or after January 01, 2016) allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The amendment is not likely to have an impact on Fund's financial statements.

- Agriculture: Bearer Plants [Amendment to IAS 16 and IAS 41] (effective for annual periods beginning on or after January 01, 2016). Bearer
  plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can
  elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs
  to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for
  more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for
  in the same way as self-constructed items of property, plant and equipment during construction. The amendments are not likely to have
  an impact on Fund's financial statements.
- Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after January 01, 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments are not likely to have an impact on Fund's financial statements.
- Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after January 01, 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. cash flow and non-cash changes.
- Amendments to IFRS 2 Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after January 01, 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognised for new and outstanding awards. The amendments are not likely to have an impact on Fund's financial statements.
- Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after January 01, 2016). The new cycle of improvements contain amendments to the following standards:
  - IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method
    of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution to owners to held for sale or vice versa
    without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity
    determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held
    for distribution accounting in the same way as it would cease held for sale accounting.
  - IFRS 7 'Financial Instruments- Disclosures'. IFRS 7 is amended to clarify when servicing arrangements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety are in the scope of its disclosure requirements. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS7)' are not specifically required for inclusion in condensed interim financial statements for all interim periods.
  - IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.
  - IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

The above amendments are not likely to have an impact on Fund's financial statements.

#### 2.3 Critical accounting estimates and judgments

The preparation of financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise their judgment in the process of applying the Fund's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Fund's financial statements or where judgment was exercised in application of accounting policies principally relate to provision for taxation (note 15).

### 2.4 Accounting convention

These financial statements have been prepared under the historical cost convention.

### 2.5 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied except for following:

IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities' and IFRS 13 'Fair Value Measurements'. These standards became applicable from January 01, 2015, as per the adoption status of IFRS in Pakistan.

The application of IFRS 10, IFRS 11 and IFRS 12 did not have any impact on the financial statements of the Fund.

IFRS 13 Fair Value Measurement, consolidates the guidance on how to measure fair value, which was spread across various IFRS, into one comprehensive standard. It introduces the use of an exit price, as well as extensive disclosure requirements, particularly the inclusion of non-financial instruments into the fair value hierarchy. The application of IFRS 13 did not have an impact on the financial statements of the Fund, except certain additional disclosures.

### 3.1 Cash and cash equivalents

Cash and cash equivalents include bank balances and demand deposits with banks.

### 3.2 Financial assets

### 3.2.1 Classification

The management determines the appropriate classification of its financial assets in accordance with the requirements of International Accounting Standard (IAS) 39: 'Financial Instruments: Recognition and Measurement', at the time of initial recognition.

The Fund classifies its financial assets in the following categories:

#### a) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profit from short-term fluctuations in prices are classified as held for trading in the 'Financial assets at fair value through profit or loss' category.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

### c) Available for sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables, (b) held to maturity investments or (c) financial assets at fair value through profit or loss.

#### 3.2.2 Regular way contracts

All purchases and sales of securities that require delivery within the time frame established by regulation or market convention are recognised at the trade date. Trade date is the date on which the Fund commits to purchase or sell assets.

### 3.2.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement.

### 3.2.4 Subsequent measurement

Subsequent to initial recognition, financial assets designated by the management as at fair value through profit or loss and available for sale are valued as follows:

### a) Basis of valuation of Debt Securities (other than government)

The debt securities are valued on the basis of rates determined by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by SECP for valuation of debt securities vide its Circular No. 33 of 2012 dated October 24, 2012. In the determination of the rates, MUFAP takes into account the holding pattern of these securities and categorises them as traded, thinly traded and non-traded securities. The circular also specifies the valuation process to be followed for each category as well as the criteria for the provisioning of non-performing debt securities.

#### b) Basis of valuation of Government Securities

The government securities are valued on the basis of rates announced by the Financial Markets Association of Pakistan.

Net gains and losses arising from changes in fair value of available for sale financial assets are taken to the 'statement of comprehensive income' until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised directly in the 'statement of comprehensive income' is transferred to the 'income statement'.

Net gains and losses arising from changes in the fair value of financial assets carried at fair value through profit or loss are taken to the income statement.

Subsequent to initial recognition, financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

### 3.2.5 Impairment of financial assets

The carrying value of the Fund's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If such an indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the income statement.

Provision for non-performing debt securities and other exposures is made in accordance with the criteria specified in Circular No. 33 of 2012 dated October 24, 2012 issued by SECP. The provisioning policy has been duly formulated and approved by the Board of Directors of Management Company.

### 3.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and where the Fund has transferred substantially all risks and rewards of ownership.

#### 3.2.7 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

### 3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. They are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

#### 3.4 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund and include underwriting commission, commission to the bankers to the issue, brokerage paid to the members of the stock exchanges and other expenses. These costs are amortised over a period of five years starting from the end of the initial offering period as per the requirements set out in the Trust Deed of the Fund and NBFC regulations.

### 3.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

### 3.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. Provided that for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders every year in the form of cash.

### 3.7 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors / Management Company during business hours on the date on which the funds are actually realized against application. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. The sales load is payable to the investment facilitators, distributors and the Management Company.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors / Management company receive redemption requests during business hours of that day. The redemption price represents the net asset value per unit as of the close of the business day less any back-end load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable.

### 3.8 Element of income / (loss) and capital gains / (losses) included in prices of units

issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by distributable income earned during the year is recognised in the income statement and the element of income and capital gains represented by distributable income carried forward from prior years is included in the distribution statement.

### 3.9 Net Assets Value per unit

The Net Assets Value per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the period end.

### 3.10 Earnings per unit (EPU)

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 3.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.
- Mark-up on deposits with banks and mark-up / return on debt securities and government securities is recognised using the effective interest method.

### 3.12 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

4.	BANK BALANCES	Note	2016	2015
	Balances with banks in:		(Rupees in 'C	000)
	PLS saving deposit accounts under shariah arrangements	4.1	514,268	464,049

**4.1** This represents bank accounts held with different banks. Mark-up rates on these accounts range between 3.00% - 6.50% p.a (2015: 5.75% - 8.00% p.a).

5.	ACCRUED MARK-UP	2016 (Rupees	2015 in '000)
	Mark-up accrued on deposits with banks	2,157	2,363
6.	PRELIMINARY EXPENSES AND FLOATATION COSTS		
	Opening balance Less: amortised during the year Closing balance	197 (197) -	427 (230) 197
6.1	Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of opera amortised over a period of five years commencing from the end of the initial offering period as per the requirem the Fund and NBFC regulations.		0

7.	ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES	Note	2016 (Rupees	2015 in '000)
	Prepaid annual rating fee		55	62
	Receivable against issuance of units		1,060	-
	Receivable from HBL Islamic Asset Allocation Fund			
	against conversion of units		999	-
	Other receivables		-	263
			2,114	325
8.	PAYABLE TO HBL ASSET MANAGEMENT			
	LIMITED - MANAGEMENT COMPANY			
	Management fee	8.1	406	400
	Sindh Sales Tax	8.2	65	70
	Allocation of expenses related to registrar services,			
	accounting, operation and valuation services		40	-
			511	470

- 8.1 Under the provisions of the Non-Banking Finance Companies & Notified Entities Regulations 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. The Management Company has charged its remuneration at the rate of 1% per annum for the current year (2015: 1% per annum).
- 8.2 The Sindh Government has levied Sindh Sales Tax at the rate of 14% on the remuneration of the Management Company through Finance Act, 2015 effective from July 1, 2015.

9.	PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE	Note	2016 (Rupees	2015 in ' <b>000)</b>
	Trustee's remuneration	9.1	63	55
	Sindh Sales Tax	9.2	8	-
			71	55

9.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily Net Asset Value (NAV) of the Fund.

Based on the Trust Deed, the tariff structure applicable to the Fund as at June 30, 2016 is as follows:

Amount of Funds Under Management (Average NAV)	Tariff per annum
Upto Rs. 1,000 million	0.15% of NAV, w.e.f 1st April 2013,
On an amount exceeding Rs. 1,000 million and upto Rs. 10,000 million	Rs. 1.5 million plus 0.075% p.a. of NAV, exceeding Rs. 1,000 million
On an amount exceeding Rs. 10,000 million	Rs. 8.25 million plus 0.06% p.a. of NAV, on amount exceeding Rs. 10,000 million

9.2 The Sindh Government has levied Sindh Sales Tax at the rate of 14% on the remuneration of the Central Depository Company of Pakistan through Finance Act, 2015 effective from July 1, 2015.

10.	PAYABLE TO SECURITIES AND EXCHANGE	Note	2016	2015
	COMMISSION OF PAKISTAN		(Rupees i	in '000)
	Annual fee	10.1	352	358

**10.1** Under the provisions of the NBFC Regulations, 2008 a collective investment scheme categorised as money market scheme is required to pay annual fee to the SECP, at an amount equal to 0.075% (2015: 0.075%) of the average annual net assets of the scheme. HBL Islamic Money Market Fund has been classified as a money market scheme by the Management Company.

11.	ACCRUED EXPENSES AND	Note	2016	2015
	OTHER LIABILITIES		(Rup	ees in '000)
	Auditors' remuneration		307	301
	Federal Excise Duty	11.1	2,185	1,430
	Advance against units to be issued		310	-
	Payable to HBL Money Market Fund against			
	conversion of units		-	2,972
	Payable to HBL Islamic Stock Fund against			
	conversion of units		3,364	-
	Payable to unit holders against redemption		988	-
	Withholding tax payable		743	834
	Provision for Workers' Welfare Fund	11.2	2,802	2,802
	Other payable		165	364
		-	10,864	8,703

11.1 As per the requirement of Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law.

The Honourable Sindh High Court (SHC) through its recent order dated June 02, 2016, in CPD-3184 of 2014 (and others) filed by various taxpayers, has interalia declared that Federal Excise Act 2005 (FED Act) on services, other than shipping agents and related services, is ultra vires to the Constitution from July 01,2011. The Honourable Sindh High Court in its decision dated July 16, 2016 in respect of constitutional petition filed by the management companies of mutual funds has also granted relief to the management companies of mutual funds based on its order dated June 02, 2016.

Sindh revenue Board and Federal Board of Revenue have filed appeals before Honourable Supreme Court against the Sindh High Court's decision of June 01, 2016. Therefore, as a matter of abundant caution, without prejudice to the above, the Management Company has made a provision with effect from June 13, 2013, aggregating to Rs. 2.363 million out of which 0.178 million have been paid to Management Company. Had the provision not been made, the Net Assets Value (NAV) per unit of the Fund as at June 30, 2016 would have been higher by Rs. 0.4692 per unit (June 30, 2015: 0.7728 per unit). However, after the exclusion of the mutual funds from federal statute on FED from July 01, 2016, the Fund has discontinued making the provision in this regard.

11.2 The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, various constitutional petitions have been filed by certain CISs through their trustees and other affected entities in the Honourable High Court of Sindh (the Court) and Honourable Lahore High Court (LHC), challenging the applicability of WWF to the CISs.

In 2011, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of SHC in various Constitutional Petitions declared that amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 do not suffer from any constitutional or legal infirmity. The appeals against both the decisions have been filed and the matter ispending adjudication.

Pending the decision of the said constitutional petition, the Management Company, as a matter of abundant caution, has maintained the provision for WWF amounting to Rs. 2.802 million.

However, after the exclusion of the Mutual Funds from federal statute on Workers Welfare Fund, from 1 July 2015, the Fund has discontinued making the provision in this regard. Had the provision not been maintained, the Net Asset Value (NAV) per unit of the Fund as at June 30, 2016 would have been higher by Rs. 0.5563 per unit (June 30, 2015: Rs. 0.6153 per unit).

#### 12. MARK-UP ON DEPOSITS WITH BANKS

	(Rupees	in '000)
Mark-up on savings accounts	28,381	39,877
	28,381	39,877
ALLOCATION OF EXPENSES BELATED TO REGISTRAR SERVICES		

2016

2016

2015

2015

#### 13. ALLOCATION OF EXPENSES RELATED TO REGISTRAR SERVICES, ACCOUNTING, OPERATION AND VALUATION SERVICES

Securities and Exchange Commission of Pakistan through its SRO 1160(I)/2015 dated November 25, 2015 has revised the Non-Banking Finance Companies and Notified Entities Regulation, 2008. In the revised regulations a new clause 60(3)(s) has been introduced allowing the management company to charge "fees and expense related to registrar services, accounting, operation and valuation services related to CIS maximum upto 0.1% of average annual net assets of the Scheme or actual whichever is less" from the mutual funds managed by it.

The expenses represent the allocation of expenses relating to registrar services, accounting, operation and valuation services at 0.1% of average net annual assets of the fund with effect from November 25, 2015.

### 14. AUDITORS' REMUNERATION

	2010	2015
	(Rupe	es in '000)
Statutory audit fee	250	250
Half yearly review fee	40	40
Reporting on compliance with the Code of		
Corporate Governance	5	5
Shariah Compliance Audit fee	3	3
Out of pocket expenses	70	30
	368	328

### 15. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Provided that for the purpose of determining distribution of at least 90% of accounting income, the income distribute through bonus shares, units or certificates as the case may be, shall not be taken into account. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the accounting income other than capital gains / loss to the unit holders. The Fund has not recorded any tax liability in respect of income relating to the current year as the Management Company has distributed at least 90 percent of the Fund's accounting income for the year ending June 30, 2016 as reduced by capital gains (whether realised) to its unit holders in the form of cash.

### 16. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited, being the Trustee to the Fund, other collective investment schemes managed by the Management Company, directors and officers of the Management Company and directors of connected persons.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these financial statements are as follows: **16.1** Transactions during the year 2016 2015

(Rupees in	'000)
6,230	6,363
286	-
14,513	21,609
3,995	20,481
4,738	19,885
26	35
	6,230 286 14,513 3,995 4,738

			2016 (Rupe	2015 es in ' <b>000)</b>
	Executives of the Management Com	pany and their relatives		
	Issue of 85,415 units (2015: 8,028 un		8,870	850
	Redemption of 85,296 units (2015: 8	3,028 units)	8,871	851
	Profit earned on units redeemed		14	1
	Central Depository Company of Paki	stan Limited - Trustee		
	Remuneration		802	716
	Directors of connected persons			
	Redemption of 622 units (2015: Nil u	nits)	63	-
	Profit earned on units redeemed		9	-
16.2	Amounts outstanding as at year end			
	HBL Asset Management Limited - M	anagement Company		400
	Management fee Allocation of Expenses related to reg	istrar convisos	406	400
	accounting, operation and valuation		40	-
	Sindh Sales tax		65	70
	Habib Daub Lincited Conserve			
	Habib Bank Limited - Sponsor Investment held in the Fund: 3,684,1	64 units		
	(2015: 3,539,777 units)		370,676	355,477
	Bank balances		25,768	17,979
	Mark-up receivable on bank deposits	:	28	772
	Executives of the Management Com	pany and their relatives		
	Investment held in the Fund: 119 uni	ts		
	(June 30, 2015: Nil units)		12	-
	HBL Money Market Fund - Associate	1		
	Payable against conversion of units		-	2,972
	HBL Islamic Asset Allocation Fund - /	Associate		
	Receivable against conversion of unit	S	999	-
	HBL Islamic Stock Fund - Associate			
	Payable against conversion of units		3,364	-
	Central Depository Company of Paki	stan Limited - Trustee		
	Remuneration payable		63	55
	Sindh Sales Tax		8	-
17.	PARTICULARS OF INVESTMENT COMM	/ITTEE AND FUND MANAGER		
	Details of members of the investment	committee of the Fund are as follow:		
	Name	Designation	Qualification	Experience in years
	1 Mr. Rehan N. Shaikh	Chief Executive Officer	B.Com	21
	2 Mr. Amir Khan	Head of Research & Business	MBA	23
		Development	Man	
	3 Mr. Fahad Aziz	Fund Manager	MBA	11

17.1 Mr. Fahad Aziz is the Fund Manager of the HBL Islamic Money Market Fund. He has obtained a Masters Degree in Business Administration. He is also the Fund Manager of HBL Income Fund and HBL Money Market Fund.

## 18. PATTERN OF UNIT HOLDING

		2016	
	Number of unit holders	Investment amount (Rupees in '000)	Percentage investment
		(hapees in ooo)	
Individuals	787	74,191	14.64%
Associated companies	1	370,676	73.15%
Retirement funds	4	28,676	5.66%
Others	4	33,198	6.55%
	796	506,741	100.00%
		2015	
	Number of unit holders	Investment amount (Rupees in '000)	Percentage investment

Individuals	735	74,615	16.31%
Associated companies	1	355,477	77.73%
Retirement funds	1	2,143	0.47%
Others	3	25,113	5.49%
	740	457,348	100.00%

## 19. ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 52nd, 53rd, 54th, 55th, and 56th board meetings were held on September 30, 2015, October 30, 2015, February 09, 2016, April 08, 2016 and April 29, 2016 respectively. Information in respect of attendance by Directors in the meetings is as follows:

		Number of meetin		
Name of Director	Held	Attended	Leave granted	Meeting not attended
1 Mr. Towfiq Habib Chinoy	5	4	1	53rd Meeting
2 Mr. Rehan N. Shaikh	5	5	-	
3 Mr. Rizwan Haider Rizvi	5	4	1	52nd Meeting
4 Mr. Mohammad Salahuddin Manzoor	5	3	2	52nd and 55th Meeting
5 Mr. Salim Amlani	2	2	-	
6 Ms. Sadia Khan	5	1	4	52nd, 55th, 54th and 56th Meeting
7 Ms. Sima Kamil	5	3	2	52nd and 54th Meeting
8 Mr. Ayaz Ahmed	3	3	-	

### 20. FINANCIAL RISK MANAGEMENT

The Fund has invested only in Shariah Compliant saving bank accounts as permitted by Shariah Advisor(s). These investments are exposed to a variety of financial risks: market risk, credit risk and liquidity risk.

## 20.1 Market risk

This risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

## 20.1.1Currency risk

This risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present, is not exposed to currency risk as its operations are geographically restricted to Pakistan and all transactions are carried out in Pak Rupees.

### 20.1.2Interest rate risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

### a) Sensitivity analysis for variable rate instruments

As at June 30, 2016, the Fund does not hold any variable rate instrument that could expose the Fund to interest rate risk.

#### b) Sensitivity analysis for fixed rate instruments

As at June 30, 2016, the Fund does not hold any financial instruments which are classified as available for sale, exposing the Fund to fair value interest rate risk.

The composition of the Fund's investment portfolio, KIBOR rates and rates announced by Financial Markets Association is expected to change over time. Therefore, the sensitivity analysis prepared as of June 30, 2016 is not necessarily indicative of the effect on the Fund's net assets due to future movements in interest rates.

Yield / Interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

				2016		
		Exposed to Yield / Interest rate risk				
	Yield / Interest			More than		Not exposed to
	rate	Total	Upto three	three months	More than	Yield / Interest
	(%)		months	and upto one	one year	rate risk
				year		
On-balance sheet financial instrumer	nts			(Rupees in '000	)	
Financial assets						
Bank balances	3.00 - 6.50	514,268	514,268	-	-	-
Accrued mark-up		2,157	-	-	-	2,157
Advances, prepayments and other rec	eivables	2,059	-	-	-	2,059
		518,484	514,268	-	-	4,216
Financial liabilities						
Payable to HBL Asset Management Lir	nited -					
Management Company	Γ	511	-	-	-	511
Payable to Central Depository Compa	ny of					
Pakistan Limited - Trustee		71	-	-	-	71
Payable to Securities and Exchange Co	ommission					
of Pakistan		352	-	-	-	352
Accrued expenses and other liabilities		5,877	-	-	-	5,877
	_	6,811	-	-	-	6,811
On-balance sheet gap	—	511,673	514,268	-	-	(2,595)
Off-balance sheet financial instrume	nts	-	-	-	-	-
Off-balance sheet gap	_					

	2015							
		-	Exposed	t rate risk				
	Yield / Interest			More than		Not exposed to		
	rate	Total	Upto three		More than one	,		
	(%)		months	and upto one	year	rate risk		
				year				
On-balance sheet financial instrument	S		(Rupees in '000)					
Financial assets								
Bank balances	5.75 - 8.00	464,049	464,049	-	-	-		
Accrued mark-up	_	2,363	-	-	-	2,363		
	_	466,412	464,049	-	-	2,363		
Financial liabilities								
Payable to HBL Asset Management Limi	ited -							
Management Company	Г	470	-	-	-	470		
Payable to Central Depository Company	r of							
Pakistan Limited - Trustee		55	-	-	-	55		
Payable to Securities and Exchange Con	nmission							
of Pakistan		358	-	-	-	358		
Accrued expenses and other liabilities		4,471	-	-	-	4,471		
	-	5,354	-	-	-	5,354		
On-balance sheet gap	-	461,058	464,049	-	-	(2,991)		
Off-balance sheet financial instrument	s	-	-	-	-	-		

## 20.1.3Price Risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market. The Fund is no exposed to price risk as at June 30, 2016.

### 20.2 Credit risk

The Fund is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when they fall due. Credit risk arises from the inability of the counter party to fulfil its obligations.

The Fund's credit risk is primarily attributable to balances with banks and advances, deposits and other receivables. The credit risk of the Fund is limited as the balances are maintained with counter parties that are financial institutions and companies with reasonably high credit ratings.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. In addition, the risk is managed through assignment of credit limits and by following strict credit evaluation criteria laid down by the Management Company. The Fund does not expect to incur material credit losses on its financial assets.

The maximum exposure to credit risk is as follow:

Bank balances by rating category	2016 (Rupees	2015 in '000)
A-1+ (JCR-VIS)	26,007	18,161
A1+ (PACRA)	488,261	445,888
	514,268	464,049
Accrued mark-up	2,157	2,363
Other receivables	2,059	

The maximum exposure to credit risk before any credit enhancement is the carrying amount of these financial assets. None of these assets are 'impaired' nor 'past due but not impaired'.

### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. Almost 99% (2015: 99%) of the Fund's Financial assets are placed with various banks. Owing to strong financial position of the banks, Fund does not foresee any credit risk on this balance.

### 20.3 Liquidity risk

This risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligation in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund is exposed to daily cash redemptions of units. The Management Company manages the liquidity risk by monitoring maturities of financial assets and financial liabilities and investing a major portion of the Fund's assets in highly liquid financial assets.

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption request qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any redemptions during the year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

		2016					
	Total	Over ti Total Upto three months months upto on (Rupees in '000)		ns and Over one Ne year year			
Financial liabilities		<b>(</b> ) )	· · · · · · · · · · · · · · · · · · ·				
(excluding unit holders' fund)							
Payable to HBL Asset Management Limited -							
Management Company	511	511	-	-			
Payable to Central Depository Company of							
Pakistan Limited - Trustee	71	71	-	-			
Payable to Securities and Exchange							
Commission of Pakistan	352	352	-	-			
Accrued expenses and other liabilities	5,877	5,877	-	-			
	6,811	6,811	-	-			
Unit holders' fund	506,741	506,741	-	-			

		2015					
	Total	Upto three months	' months and				
Financial liabilities		(Rupees in '000)					
(excluding unit holders' fund)							
Payable to HBL Asset Management Limited -							
Management Company	470	470	-	-			
Payable to Central Depository Company of							
Pakistan Limited - Trustee	55	55	-	-			
Payable to Securities and Exchange							
Commission of Pakistan	358		-	-			
Accrued expenses and other liabilities	4,471	4,471	-	-			
	5,354	5,354	-	-			
Unit holders' fund	457,348	457,348	-	-			

### 21. UNITS HOLDERS' FUND RISK MANAGEMENT

he units holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date.he relevant movements are shown on the statement of movement in unit holders' fund.

he Fund has no restrictions on the subscription and redemption of units. There is no specific capital requirement which is applicable on the Fund.

he Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 20, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemptions, such liquidity being augmented by short-term borrowings arrangements (which can be entered if necessary) or disposal of investments where necessary.

#### 22. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scaleof its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market price used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

		June 30, 2016							
	Note	Carrying amount			Fair Value				
		Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total	
On-balance sheet financial instruments				(Rupe	es in '000) -				
Financial assets not measured at fair value	22								
Bank balances		514,268	-	514,268					
Accrued mark-up		2,157	-	2,157					
Advances, prepayments and other receivables		2,059	-	2,059					
		518,484	-	518,484					
Financial liabilities not measured at fair value	22								
Payable to HBL Asset Management Limited -									
Management Company		-	511	511					
Payable to Central Depository Company of									
Pakistan Limited - Trustee		-	71	71					
Payable to Securities and Exchange									
Commission of Pakistan		-	352	352					
Accrued expenses and other liabilities		-	5,877	5,877					
		-	6,811	6,811					

				June	une 30, 2015							
		Carrying amount			Fair Value							
		Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total				
On-balance sheet financial instruments		(Rupees in '000)										
Financial assets not measured at fair value	22											
Bank balances		464,049	-	464,049								
Accrued mark-up		2,363	-	2,363								
Other Receivables		263	-	263								
		466,675	-	466,675								
Financial liabilities not measured at fair value	22											
Payable to HBL Asset Management Limited -												
Management Company		-	470	470								
Payable to Central Depository Company of												
Pakistan Limited - Trustee		-	55	55								
Payable to Securities and Exchange												
Commission of Pakistan		-	358	358								
Accrued expenses and other liabilities		-	4,471	4,471								
		-	5,354	5,354								

22.1 The Fund has not disclosed the fair values for these financial assets and financial liabilities, as all of these are short term in nature or reprice frequently. Therefore, their carrying amounts are reasonable approximation of fair value.

## 23. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on August 26, 2016.

## 24. GENERAL

Figures have been rounded off to the nearest thousand rupees.

For HBL Asset Management Limited (Management Company)

**Chief Executive**